





**Empowering Business through Enterprise Solutions** 



# Godrej

The hallmark of 'Godrej' Since 1897, 'Godrej' has remained a legendary name on the horizons of Indian industry. As timeless hallmark for quality and dependability, Godrej is a byword for value and trust for business all over India and internationally. The USD 4.1 Billion group has a multifaceted business presence in engineering, industrial, consumer, agro-chemical, auto and IT segments.

Setting new benchmarks in quality, the group has attained highest levels of customer satisfaction across all business areas, helping enrich life and work globally. The group is highly reckoned in the corporate world for its commitment to society, human resources development, environment and national development and philanthrophy.

A lifetime commitment to total quality with total business integrity has helped the group attain a sterling reputation of being a reliable partner across its varied business interests.

### **Putting People First**

At Godrej Infotech, we value people be it customers or team members. The company boasts of a well-motivated team that comprises of Domain experts who can understand business, developers who are qualified Engineers, MCAs, CAs, ICWAs and other talents from reputed institutes. The company offers a productive environment and positive work culture that encourages team excellence at all levels, besides building team commitment to quality, customer-oriented service and integrity.

### Serving with Pride

At Godrej Infotech, we have over three decades of experience in developing commercial applications for diverse businesses. In tune with changing technologies, our operations are backed by assured quality and efficiency. Our product development operations are fully automated and this helps us deliver better products - faster and more economically.

# Our Strength is our People

Our considerably large team of certified consultants ensure the best expertise & optimum service for our customers, through the right mix of Functional & Technical resources ably supported & guided by Project Managers. These are professionally qualified individuals and we draw our strength from this team of committed & customer oriented professionals. It is to this team that Godrej Infotech owes its recognition for quality.

# Godrej Infotech

# Cutting Edge Solutions for a Demanding World

Perpetuating the tradition of excellence set by its illustrious parent group, Godrej Infotech Ltd. has set new benchmarks in IT solutions. A SEI-CMM Level 4 & ISO 9001-2015 Company, we are in the business of developing software solutions, e-solutions, ERP implementation, customization & consulting.

**Corporate Dependability:** Backed by an impressive corporate lineage, we are a professionally managed enterprise that works in tune with international norms of value, price and service.

**Business Unit Capability:** A dedicated special business unit (SBUs) can be created to handle a given project or assignment, thus making us not solution providers but partners in a client's business.

Long Term Relationship Approach: Our services dwell much beyond an assignment as a long term approach helps us establish a long term relationship with our clients.

**Intellectual Property Protection:** At all stages, we follow and maintain strict IP regulations with a view to ensure protection of proprietary software and solutions.

Internal Processes: A well-structured organization with well streamlined internal processes makes Godrej Infotech a highly reliable service provider to clients looking for overall dependability.

Value Proposition: We live, breathe and build value. This is why every solution offered to our clients is backed by a strong value proposition.

## Partnership with Microsoft

Godrej Infotech, a Microsoft Dynamics partner since 2003, has been awarded the Microsoft Dynamics® Inner Circle Membership, President's Club Membership and Reseller of the Year - India for 2012 by Microsoft.

We have also been bestowed with numerous awards and recognitions over the previous years:

- President's Club for Microsoft Dynamics (2012, 2011, 2009, 2008)
- Microsoft Dynamics Inner Circle Membership (2012, 2009)
- Microsoft Dynamics Re-seller of the Year for India Recognized at World Partner Conference (2012, 2011, 2010)
- Regional Award Dynamics Partner of the Year, West 2013
- Microsoft Dynamics Partner of the Year Award (2011, 2010)
- Microsoft Dynamics Partner of the Year Discrete Manufacturing (2011, 2010)

We offer the industry's best of breed solutions, namely, Microsoft Dynamics® AX, Microsoft Dynamics® NAV and Microsoft Dynamics® CRM. Each solution is especially designed to meet specific business challenges to deliver precise need for scalability and organizational growth. We take pride in our exceptional list of satisfied customers from a wide range of focussed industry verticals like Discrete Manufacturing, Engineering, Projects, Process, Retail & Distribution, Food & Beverages, Media & Entertainment, Professional Services and Education.

Our service portfolio includes Implementation, Application Support (Onsite Offsite Model), Training, Upgrade & Global Rollout.



# Godrej Infotech Limited Microsoft Practice-Portfolio of services



### Virtual Software House

Godrej Infotech Offshore Development Center in India is a virtual extension of the partner's development groups and are equipped with 'ready to serve' resources. The Offshore Development Center (ODC) comprises of Godrej infrastructure and staff dedicated for use for a partner's project requirements. The ODC consists of a team of trained domain specialists and programmers operating out of Godrej facilities, interacting closely with the partner's project groups. The ODC team can link up (if required) to partner's offices and machines via dedicated links and thereby works in the same environment as the partner's team. In certain critical Project Godrej also deputes Project Managers Onsite for close interaction with Client & Partners.

### Typical Characteristics

- An Offsite team and a small Onsite team
- Offsite and onsite team connected through high speed communication links
- Dedicated facility at Godrej premises for ODC
- Predetermined staffing plan for the ODC on mutual agreement and based on projects
- Multiple projects executed under an ODC





- Cost advantage due to lower cost of Indian operations
- Ramp up/down in a planned manner
- Retention of knowledge base, learning curve
- Efficient sharing of resources
- Easy availability of trained manpower

### Key Elements

- Physical location
- Office infrastructure
- Hardware and software infrastructure
- Communication Links
- Security and Confidentiality

# How Do you work with us?

### **Engagement Models**



# Time & Material Model

work hand in hand with our client. The client pays a fixed hourly rate.



### Dedicated Development Center Model

Extension of the customer's software engineering facility. The customer pays fixed monthly rate for the team.



### **Fixed Price Model**

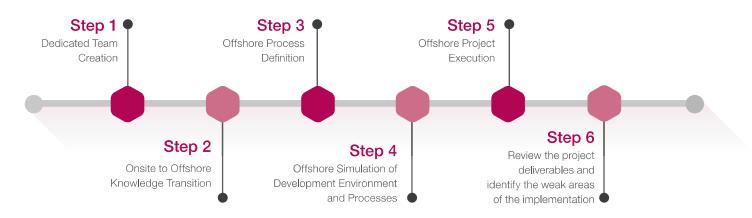
The customer pays a Pre-negotiated Fixed price for the complete project, which in turn is linked to well-defined deliverables.

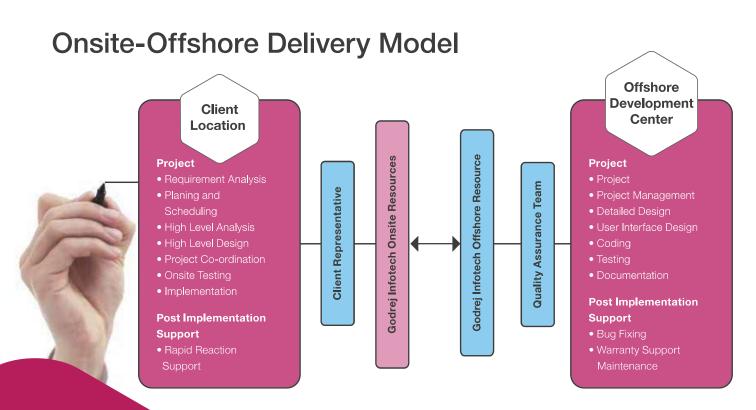


### **Hybrid Model**

A major portion of project is on a Fixed Price basis and at the same time resources are deployed on Time and Material basis. Adopting such a model enables the client to maximize their ROI without compromising any aspect of the project itself.

# **ODC Operation**





# **Cycle Offering**

Godrej Infotech is in the business of providing complete Software Product Development Life cycle Services. Our services span the entire spectrum of product development: Product Research; Prototyping; Development; QA & Testing; Porting & Cross-Platform Migration; Deployment Services; Support & Maintenance and Performance Tuning. Our team works with you as an extended arm of your engineering team and can assist you across all or specific phase of your product development cycle.



### WHY GODREJ INFOTECH

Godrej Infotech Limited, part of the \$4.1 Bn. Godrej group is one of the leading IT service providers specializing in End-to-End IT solutions & services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, & Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings - Business Consulting, ERP Implementation & Support, App Development, Integration, Digital transformation, Analytical services, Mobile App Development, Infrastructure Management, & e-Commerce. We have domain & technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, & service industries. An ISO 9001:2015 certified company, GITL is headquartered in Mumbai, India with presence in Middle East, APAC, Europe, US & customer footprints extending across multiple geographies.

### **OUR LOCATIONS**









#### India

### **Head office**

#### Godrej Infotech Ltd.

Plant 10, Pirojshanagar, Vikhroli (West),

Mumbai- 400 079, India. Tel.: +91-22-67964086 / 4087 Fax: +91-22-25181728









