

# Empowering Business through Enterprise Solutions



# Godrej Infotech Ltd.: A value driven technology company that understands your business needs

Since 1897, 'Godrej' has remained a legendary name on the horizons of Indian Industry. A timeless hallmark for quality and dependability, Godrej is a byword for value and trust for business all over India & internationally. The US \$ 4.1 Billion group has a multifaceted business presence in engineering, industrial, consumer, agro-chemical, auto and IT segments.

With a lineage spanning three decades, that combines years of experience and pioneering innovation, GITL has today become one of leading IT solution providers servicing Global clients. Founded in 1999, GITL specializes in Software Application Development, ERP Implementation, Customization, Database Outsourcing and ERP Consultancy Services. Over 4000 man years of IT experience & partnerships like Microsoft, Infor, LS Retail, Oracle & PTC have played an instrumental role in making Godrej Infotech Ltd. a mature IT partner that understands how IT impacts a business process in isolation as well as in totality.

An ISO-9001:2015 certified company; GITL has attained highest levels of customer satisfaction across all business areas. We follow the EFQM 2020 Business Excellence Framework for achieving sustainable, flexible and progressive growth in all of our business lines. A lifetime commitment to total quality and business integrity has helped us attain a sterling reputation of being a reliable partner across varied business interests.











# Our strength

# Putting people first

At Godrej Infotech, we value people be it customers or team members. The company boasts of a well-motivated team that comprises of Domain experts who can understand business and developers who are qualified Engineers, MCAs, CAs, ICWAs from reputed institutes.

## • Business unit capability

A dedicated special business unit (SBUs) has been created to handle a given project or assignment, thus making us not solution provider but partners in a client's business.

# • Long term relationship approach

Our services dwell much beyond an assignment as a long term approach helps us establish a long term relationship with our clients.

# • Intellectual property and data protection

At all the stages, we follow and maintain strict IP regulations with a view to ensure protection of proprietary software, solutions and customer data. Our data centre is ISO 27001 certified for security.

# • Internal processes

A well-structured organization with well-streamlined internal processes makes Godrej Infotech a highly reliable service provider to clients looking for overall dependability.



# Enterprise Solutions (On Premise & On-Cloud)

- Microsoft Dynamics 365 Apps
  - D365 Finance & SCM
  - D365 Commerce
  - D365 for Sales (CRM)
- Microsoft D365 Business Centra
- Microsoft Axapta, NAV
- Infor LN
- LS Central
- Oracle



# Surround Solutions (On Premise & On-Cloud)

- Infor SCE, d/EPM, Factory Track, EAM, OS, BIRST, XM (Expense Managemen)
- Azure
- Office 365
- Power B
- WMS NAV
- Disaster Recovery



# Technologies

- .Net
- Java
- Database SQL & Oracle
- SharePoint

# **Our Services**





# **Domain Focus**



# Strategic Partnership

# **Microsoft Dynamics**

For over a decade Godrej Infotech Ltd. (GITL) & Microsoft partnership results in delivering right solutions across diversified verticals. With over 350 plus implementations, GITL has been among the Leading Implementation partners for Microsoft Dynamics solutions across geographies.

We have been recognized on numerous occasions by Microsoft for our notable achievements like:

- Inner Circle Member
- President Club Member
- Partner of the Year

## Infor

# Our Portfolio of offerings across Microsoft Dynamics include:

- Microsoft Dynamics 365 Apps
- D365 Finance & SCM
- D365 Commerce - D365 for Sales (CRM)
- D365 Business Central
- Microsoft Dynamics NAVMicrosoft Dynamics AX
- Azure
- Disaster Recovery
- Power Bl
- Office 365
- WMS NAV Connect
- Microsoft SQL, .NET, SharePoint

With over 300 customer sites, we Godrej Infotech Ltd. present ourselves as a pioneer Infor Channel Partner for about two decade. In our long & fruitful association with INFOR, we have been recognized on numerous occasions for our notable achievements like 'Best Performing Partner' for Asia - Pacific region and 'Outstanding Performance' in India.

- Infor LN
- Infor Factory Track
- Infor d/EPM
- Infor SCE (Warehouse Management)
- Infor Enterprise Asset Management
- Infor Operating Service (OS)
- BIRST (Business Intelligence)
- Infor Expense Management (XM)

# **Global Delivery Model**

#### Offshore **Client location** development center **Project** Project • Project management • Requirement analysis • Planning and • Detail design scheduling • User interface design Qualify assurance Client representative • High level analysis Coding High level design • Testing • Testing Documentation • Go-Live Post implementation Post implementation support team Bug fixing support • Warranty support Rapid reaction maintainance support



# LS Retail

Godrej Infotech Limited and LS Retail have been working since years to deliver right solutions across industry verticals. Godrej Infotech has received numerous awards which also includes Diamond Partnership for 2016 & 2018.

The solution builds on the core functionality & architecture of Microsoft Dynamics 365 Business Central to create a rich user experience at the Store & Head Office

# Our Portfolio of offerings include:

- LS Central for Retail
- LS Central for Hospitality
- LS Central POS
- LS Replenishment Suite

- LS InStore Management
- LS Inventory Optimizer
- LS Special Orders
- LS BI

# **Oracle**

Godrej Infotech Limited is an Oracle GOLD partner providing consulting, development, support and maintenance services across Oracle's diverse product range. We have a pool of expert Oracle consultants to provide best-fit solutions to resolve today's enterprise automation challenges.

# Service Offerings

- Application Maintenance & Support
- Version Upgrades & Maintenance
- Rollout

- Training
- DBA
- Auditing
- Implementation

Fixed Price Material Model

Build-Operate Transfer Model

Hybrid Model



# Onsite/offshore delivery model

# • Fixed Price Model

The customer pays a pre-negotiated fixed price for the complete project, which in turn is linked to clearly defined scope and deliverables.

#### Time & Material Model

Define the business model & work hand-in-hand with our client. The client pays a predefined hourly/monthly rate.

# Hybrid Model

A major portion of the project is on a Fixed Price basis and at the same time resources are deployed on Time and Material basis. Adopting such a model enables the client to maximize their ROI without compromising any aspect of the project itself.

# Build-Operate Transfer Model

We build an offshore facility for the Customer, Operate the offshore facility & customize it as per customer's needs & when model reaches maturity, we transfer the complete ownership of the facility & resources to the Client.

# **Case Studies**

# **Global Automotive Manufacturer Optimizes Business Processes with Infor LN**

About the Client: Headquartered in Belgium, the client is renowned for its expertise in sheet metal design, manufacturing and distribution activities. With over 60 years of expertise, the company is a pioneer in the creation of world class manufacturing units and CAD/ CAM solutions for the modern engineering era.

Business Case: Maintaining a legacy system with over 2500+ source code customizations was leading to inefficiencies in overall cost, time and resources. Each product is designed as per unique customer requirements, needing an integrated system for tracing orders from raw material sourcing to final shipment of finished products.

# Solution:

- PLM Integration: Direct Bill of Materials (BOM) and routing charts preparation based on specification feeds received from the Windchill PLM System
- EU Reporting: Automated European sales reporting as per Intrastat and Intracom regulations

## Benefits:

- Multi-language, multi-currency functionality
- Reduced probability of human errors with barcode scanning
- Elimination of person dependency with automated shop floor processes

## Leading Distributor of Fruits & Vegetables in the Philippines Goes Live with D365 F&O Cloud Solution

About the Client: The organization has a core competency in the trading of fresh fruits & vegetables. It has a leading banana product export entity in Davao, Philippines that is responsible for all production and operations related to 3 brands of the banana product.

Business Case: The organization is a huge proponent of digital technology solutions for increasing operational efficiencies. It had been using SAP B1 for many years and decided to upgrade to D365.

#### Solution:

- Single integrated solution covering CRM, ERP, and BI
- Localized solution for Philippines

#### Benefits:

- Significant cost savings with the use of cloud technology
- Considerable reduction in duplicity of work

# Saudi Trading Company Successfully Implements LS Central & Upgrades NAV to Business Central

About the Client: The organization is one of Saudi Arabia's leading trading companies specializing in the capital goods sector. It currently operates over 52 stores and has close to 85% presence across KSA.

Business Case: The Customer was using two different systems - NAV 2017 and Oracle Retail Pro (POS), due to which the same information was being captured at multiple points. The objective of the organization was to streamline and optimize their business processes through the use of integrated IT systems.

#### Solution:

- Upgrade NAV 2017 to Business Central 14.0
- LS Central implementation for retail operations
- Auto Replenishment Feature using LS Replenishment

#### Benefits:

- No manual transaction processing is taking place as of today
- Replenishment processing time has been brought down from few days to a few minutes

# Saudi Arabia's Leading Superstore Successfully Implements Microsoft Dynamics NAV, LS Retail and Add-on Payroll

About the Client: The Customer is one of the leading Superstores in Makkah. It was established in 2015 to fulfill the market needs for high quality retail solutions. Since then, it has added two more outlets for wholesale and sweets and is constantly looking for the finest items to satisfy the needs and wants of its customers.

Business Case: Before implementation of our solution, the customer was using two disparate systems - ONYX & Tally, to maintain Back-Office, POS and Payroll. Their Fixed Asset Module was not structured, and Payroll was not integrated with Finance module. Moreover, the integration between ECR (Swipe Machine) and POS was completely missing.

# Solution:

- Implementation of LS NAV along with KSA Payroll add-on
- Back Office Sales (Wholesale) & Point of Sale (POS)
- KSA VAT Module

## Benefits:

- Arabic Shelf Label Printing
- ECR (swipe machine) integration with POS



# **Our Locations**

# India

# **Head office**

# Godrej Infotech Ltd.

Plant 10, Pirojshanagar, Vikhroli (W) Mumbai - 400 079, India Tel: +91-22-67964086/4087

#### Delhi

#### Godrei Infotech Ltd.

C/O Awfis, 2nd floor, Plot no. A-24/9 Mohan Co-operative Industrial Area, New Delhi - 110 065, India Tel: +91-73045 99902

# International

#### UAE

# Godrej Infotech Ltd.

Executive Suite Z-61, PO Box 121806, Sharjah, UAE Tel: +971-65-579839 +971-50-635-4154

#### **KSA**

Tel: +966-54-641-6385

# Kolkata

#### Godrej Infotech Ltd.

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#### **Pune**

## Godrej Infotech Ltd.

C/O AWFIS, 1st Floor, Nucleas Mall, Opp. Police Commissioner Office, 1 Church Road, Camp, Pune - 411001.

# **Bangalore**

#### Godrej Infotech Ltd.

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#### Chennai

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# **Singapore**

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Engagement sites/ Client HQ





