# Empowering Business through IT Solutions, Building Relationship Globally







### Introduction

For Over a decade Godrej Infotech Ltd. (GITL) and Microsoft partnership results in delivering right solution across diversified vertical. GITL is among the pioneer Implementation partner for Microsoft Dynamics solutions across continent. We have been recognized on numerous occasions by Microsoft for our notable achievements like —

- Inner circle Member
- Partner of the Year
- President Club Member
- Doot Dortner for I C Dotai

GITL has deep experience in implementation of Enterprise Applications and extended solutions across the globe. Our solutions are delivered based on our in-depth knowledge of the processes that drive your Business whether you are a SME/Large Enterprise. Our solutions aim towards providing greater value on your technology investments by optimizing the Total Cost of ownership (TCO).

Our portfolio of offerings across Microsoft Dynamics which include -

- Microsoft Dynamics 365
- Microsoft Dynamics NAV
- Microsoft Dynamics AX
- Microsoft Dynamics CRM
- Microsoft Azure
- Microsoft Power BI
- O365
- Add-onPayroll & EXIM Solution
- Property Management
- Payrol

Our varied experience in our filed has made us develop HRMS, Payroll, Quality, Maintenance and Export-Import as add-on modules on Microsoft Dynamics.

# Service Offerings



#### Benefits of using Solutions and Services of Microsoft Dynamics

Services on Microsoft Dynamics gives you the capability to manage Inventory, ensuring full visibility of product across the life cycle right from raw material, intermediate to the finish product stage.

Efficient integration of data and business processes within the company.

Help achieve better cost control with greater visibility into ongoing financial flow and real time connectivity across business.

## **Industry Focus**

- Manufacturing
  - a. Discrete
  - b. Process

- Engineering
- Projects
- Retail & Distribution
- Professional Services & Consulting
- Media and Entertainment

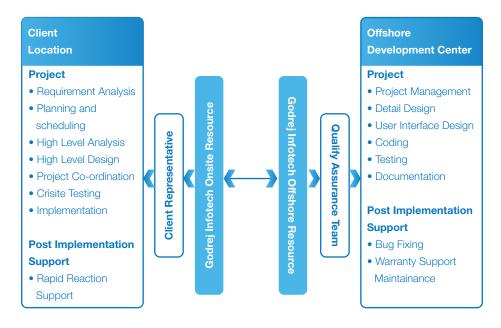
## **Engagement Models**

Time & Material Model – Define the business model & work hand in hand with our client. The Client pays a fixed hourly rate.

**Fixed Price Model** – The Customer pays a Pre Negotiated Fixed price for the complete project, which in turn is linked to well defined deliverables.

**Hybrid Model with Brief**– a major portion of project is on Fixed Price basis and at the same time resources are deployed on Time & Material basis. Adopting such a model enables the client to maximize their ROI without compromising any aspects of the project itself.

## Onsite-Offshore Delivery Model



## **Customer References**

- 1. Asia's leading Manufacturing, Retail and Distribution Organization automates critical processes by implementing Microsoft Dynamics AX.
- 2. Abu Dhabi's Multi Business Co-operation Modernizes POS with Microsoft Dynamics AX Retail.
- 3. India's Financial Services Organization Streamlines Expense and Revenue Management with Microsoft Dynamics NAV 2013.
- 4. Major Non-Profit Association of Indian Businesses Migrates Servers to Azure Environment.
- 5. Indo-German Technology Organization Goes Live with Office 365.
- 6. Leading Retail Coffee Chain in KSA Controls Consumption with LS Retail NAV.
- 7. Integration of MS CRM 2011 with ERP for India's World Class Provider of High Quality Information Technology Solutions

#### WHY GODREJ INFOTECH

- Godrej Group: A trusted name in India since 1897
- Godrej Infotech Limited: An integral part of this US \$7 Billion Group
- 350+ customers worldwide in Retail& Hospitality, Manufacturing, Projects & Services.
- Add-on products developed in the areas of Payroll / EXIM with CFMD Certification

- 24X7 Helpdesk support for our state-of-the-art development centre in Mumbai, India.
- Reliable IT Partner for a number of Global Business Operations.
- Committed to value generation, timely execution, and total customer satisfaction.

Godrej Infotech Limited, part of the \$7 Bn. Godrej group is one of the leading IT service provider specializing in end-to-end IT solutions and services. Strategic partnership with industry leaders like Microsoft, Infor, LS Retail, and Oracle have played an instrumental role in making the organization a mature IT partner that understands the value of business process automation. Our service offerings include Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital transformation, Analytical services, Mobile Application Development, Infrastructure Management, and e-Commerce. We have domain and technology expertise in the manufacturing, retail, trading, distribution, logistics, hospitality, project, and service industries. Headquartered in Mumbai, India we have presence in Middle East, APAC, Europe and US with customer footprints extending across multiple geographies.



#### India

#### **Head office**

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