

Complete Solution for Retail & Hospitality Industry



Introduction

Service Offering



Today's retail landscape offers unprecedented opportunity even as it presents new challenges. Economic pressures, increasing choice in products and shopping formats, and unparalleled access to information are fuelling today's empowered shoppers, who expect more from their retail experience. As the line between social networking and commerce blurs, delivering on brand promise and earning consumer loyalty are more important than ever. One thing is clear: a new retail reality has emerged.

Godrej Infotech's integrated Business Solutions for Retail, delivers the breadth and depth of functionality demanded by today's busy retailers. The unique use of a single application across stores and headquarters with integrated POS, inventory and merchandising functions sets LS Retail apart from all other solutions in the market.

Benefits

Gain business insight – business intelligence functionality that allows retailers to use any data asset, transform it into actionable information, and deliver it using Microsoft tools like Office and Outlook.

Improve merchandising decisions – merchandising and replenishment capabilities to support retail managers in the efficient management of their end-to-end operation from headquarters to store.

Scale in size and business – control and maintain data common to all stores, including item, customer and vendor management as well as special orders and loyalty programs. Information and programs generated from head office are pushed to stores for updates and execution.

Single retail solution architecture – critical retail functions are available at store level, head office or both. Information gathering from store is communicated and consolidated back to head office for reconciliation before posting to the General Ledger. Information and programs generated from head office are pushed to stores for updates and execution.

Raise productivity – for healthy margins and a strong bottom line.

Easily produce visuals, tables and reports – for optimizing your business plan.

Make your processes transparent and efficient – for customer satisfaction and easy-to-measure business performance.

Grow your business – quickly adapt to changes in your organization and environment while the cost of ownership stays low.

Industry focus

- Supermarkets and Hypermarkets
- Duty Free
- Furniture
- Electronic Retailers
- Fashion & Apparel
- Departmental Stores
- Dining and Takeaway
- Quick Service Restaurants
- Other Specialty Retailers

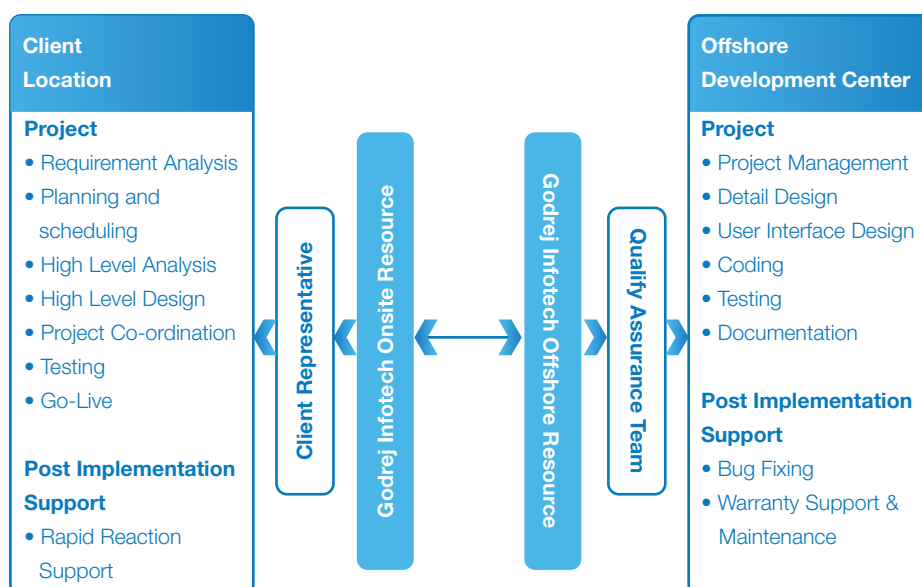
Engagement models

Time & Material model – Define the business model & work hand-in-hand with the client. The client pays a predefined hourly/ monthly rate.

Fixed price model – The customer pays a pre-negotiable fixed price for the complete project, which in turn is linked to well defined scope and deliverables.

Hybrid model – A major portion of project is on fixed price basis and at the same time resources are deployed on time & material basis for certain activities which does not have a pre-defined scope. Adopting such a model enables ramp-up and ramp-down of resources based on critical requirements to maximize their ROI.

Onsite-Offshore delivery model



Why Godrej Infotech

- Godrej Group: A trusted name in India since 1897
- Godrej Infotech Limited: An integral part of this US \$4.1 Billion Group
- 350+ customers worldwide in Retail & Hospitality, Manufacturing, Projects & Services
- Add-on products developed in the areas of Payroll / EXIM with CFMD Certification
- 24X7 Helpdesk support for our state-of-the-art development centre in Mumbai, India
- Reliable IT Partner for a number of Global Business Operations
- Committed to value generation, timely execution, and total customer satisfaction

OUR LOCATIONS



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