# Microsoft Dynamics® 365

Finance & Supply Chain

The New ERP for

## 'DIGITAL FIRST' ORGANIZATIONS

With the new supply chain management features added to Microsoft Dynamics 365 for Finance and Operations, the product has now been renamed to Microsoft Dynamics 365 Finance & Supply Chain. In addition to the financial, inventory and warehouse management features, this software also has advanced features of Azure cloud AI and IoT to give organizations a boost to their digital transformation initiatives.

Financials

Procurement & Sourcing

Project Management & Accounting

D365 Finance & Supply Chain

Inventory & Advanced Warehouse

Sales & Marketing

Asset Management

Manufacturing

# Why **D365** Finance & Supply Chain?

## FINANCIAL MANAGEMENT

Get your finance processes digitally savvy, with new features to automate accounting, budgeting, & reporting activities, along with in-depth recommendations generated using AI and ML technologies.

## PRODUCT MANAGEMENT

Be assured of great product quality and on-time deliverables by efficiently managing manufacturing operations using IOT to get a real time view of the entire product assembly line.

## PROJECT MANAGEMENT

Flexible project planning with details on work breakdown structure, tasks, resources, equipment, & materials helps project managers to keep a firm grip on projects and ensure that they are delivered as per the schedule & budget.

## SUPPLY CHAIN MANAGEMENT

This software comes with the Planning Optimization Add-in which can be used to maintain just the right amount of inventory based on demand and supply variations.

## WAREHOUSE MANAGEMENT

Modernize your warehouse with machine-learning based space optimization techniques and Microsoft Power BI warehousing analytics which can be used to create customized heatmaps of warehouse processes.

## ASSET MANAGEMENT

The Asset Management Add-in can be used to optimize the overall equipment effectiveness (OEE) of an organization's equipment by performing preventative, predictive & corrective maintenance activities.

# How will your Organization benefit?

## COST EFFECTIVENESS
Financial planning with comprehensive expense and budget management features help in increasing financial productivity.

## FASTER DECISION MAKING
Companies can make use of AI Driven Analytics to generate real-time BI reports & predictive insights.

## MINIMIZED RISK
Strict controls and regulation compliance (37 countries & 42 languages) help Customers get an upfront risk assessment so that timely prevention measures can be adopted.

## OPTIMIZED MACHINE PERFORMANCE
IoT enabled sensors can be used to identify and fix potential machine issues before they occur.

## SECURITY
The cloud version of D365 is hosted via Azure and uses the Azure Security Center to manage data and limit exposure to threats.

## SCALABILITY
A great fit for organizations dealing with unpredictable demand and seasonal variations since this product follows a pay-as-you-go monthly subscription model.

## USER EXPERIENCE
This has improved greatly since the D365 products can easily be integrated with other complementary software such as Office 365, Teams and third party apps.

## REAL-TIME ANALYTICS
Accurate financial numbers using in-built Power BI module, flexible rules-based chart of accounts and a global tax engine.

# Industry Focus

### MANUFACTURING
Comprehensive support for both Discrete & Process Manufacturing. Streamline production floor activities and actively manage formulas and manufacturing recipes for high quality end-to-end manufacturing automation.

### WHOLESALE & DISTRIBUTION
Advanced Inventory & Warehouse Management features such as auto-replenishment & intelligent pick & pack functions. Organizations can use BI to predict customer demand resulting in improved productivity and customer satisfaction.

### RETAIL
Omni-channel capabilities help modern retail enterprises go the extra mile to serve Customers better. You can easily reduce inventory shrinkage, prevent stock-outs & increase revenue & profit by applying industry standard best practices.

### TRADE & LOGISTICS
Get a 360 degree of your supply chain by seamlessly connecting sales, procurement, production & warehouse functions. You can save cost by managing multiple transportation modes with real-time business intelligence.

# D365 Finance & Supply Chain Service Offering

## CONSULTING

Comprehensive business consulting services for process re-engineering, digital transformation and legacy application modernization.

## IMPLEMENTATION & GLOBAL ROLLOUT

Complete software development lifecycle right from requirements, design, development, user accepting testing, go-live & roll-out to multiple locations.

## MIGRATION & UPGRADE

Migrate/ upgrade from older versions of AX to the new cloud-based solution with regular updates being provided by Microsoft.

## MANAGED SERVICES

Post implementation, Customers have the choice of opting for dedicated or shared support services with multiple Service Level Agreement (SLA) based plans as per user needs.

## CUSTOMIZATION

Our team of experts will provide customized solutions with options to modify UI, add functional extensions, build impressive apps and cater to industry specific requirements.

## INTEGRATION

We offer data and application level integration with other third-party services that may be part of an organization's IT ecosystem.

## LICENSING

We also provide subscription & perpetual license plans for the various Microsoft products. In case of D365 Finance & SCM, the product can be purchased with a base or attach license along with other D365 products.

# Customer Stories

## Subsidiary of Leading Global Dairy Product Manufacturing Company Successfully Implements Microsoft Dynamics 365 for Finance & Operations On-Premise

### About the Customer
Fifth largest dairy company in the world. It is a co-operative owned by more than 12,500 dairy farmers.

### Business Case
The client was earlier working on Microsoft Dynamics Navision along with numerous legacy IT systems. The requirement was for a simple user-friendly application with performance, security, scalability & upgradability.

### Solution Highlights
• Cash-flow forecasting and currency requirement calculations
• 40 integration points with Infor WMS & 10 with custom built sales application

### Benefits
• Master Data Management and Business Intelligence features have resulted in elimination of manual data entry into multiple systems and excel spreadsheets.

## KSA's Leading Distributor of Electrical Components Integrates Dynamics 365 F&O with Dynamics CRM on Cloud

### About the Customer
Leading wholesale electrical components distributor regarded by leading contractors as a benchmark in the KSA and GCC

### Business Case
The Customer was looking for a cloud CRM & ERP that could be accessed from anywhere, along with a retail solution with loyalty, promotion, & gift card functionality

### Solution Highlights
• Integrated single software solution covering ERP, CRM, Retail & Power BI
• Phase-wise implementation & roll-out for 10+ companies
• Real time analysis of fast/ slow moving items

### Benefits
• Increase in quality compliance
• Increase in sales turnover due to store, product & SKU wise analysis of seasonal impacts & discounts given

## About the Customer

One of the largest organizations engaged in India's wildlife and nature conservation

## Business Case

The Customer was using AX2009 as the ERP Solution. Correct and accurate MIS for management was always a big challenge and they used to take many days to prepare MIS reports manually.

## Solution Highlights

- An integrated & upgraded system to cloud which includes the present customized modules
- Analysis reporting through standard OLAP modules
- Use of financial dimensions for 30+ reports

## Benefits

- All day to day transactions are being done on the system with no manual interventions
- Due to the success of the current engagement, Customer has selected GITL for providing AMC support

## Testimonial

"We are pleased that D365 has been successfully implemented by Godrej Infotech (GITL) team. The GITL team & our team have interacted closely for the smooth and timely implementation. Furthermore, they spent considerable time to understand our unique requirements."

- Director of Finance

# WHY **?**
## Godrej Infotech Ltd.

## We empower business to be
## BETTER
## SMARTER
## & FASTER

A timeless hallmark for excellence and dependability, the Godrej brand is known all over India & internationally as a Customer centric organization, that creates value through high quality products and services. The US$ 4.1 Billion group has a multifaceted business presence in engineering, industrial, consumer, agro-chemical, auto and IT segments.

Founded in 1999, Godrej Infotech Ltd., is one of the subsidiary companies in the Godrej Group. We specialize in Business Consulting, ERP Implementation & Support, Application Development, Integration, Digital Transformation,

Analytical Services, Mobile Application Development, Infrastructure Management, and e-Commerce.

With a lineage spanning three decades, that combines years of experience and pioneering innovation, we have today, become one of leading IT solution providers servicing Global clients. Extensive IT experience & partnerships with industry leaders like Microsoft, Infor, LS Retail, Oracle & PTC have played an instrumental role in making Godrej Infotech Ltd. a mature IT partner that understands how IT impacts a business process in isolation as well as in totality.

**300+**
Happy
Customers

**20+ Years**
in the IT Consulting
& Implementation
Industry

**Awards**
Microsoft
GOLD Partner
ERP, CRM,
Cloud

**Certified**
ISO – 9001:2015 for
software services
and ISO-27001
for data centre

For scheduling a demo, please write to us at **infotech@godrej.com**

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