

Videos Notes:

- 1) Let the manager know that you would love to work for leaders like himself because of his accomplishments and experiences
- 2) Take advantage of any questions and turn it into a conversation
- 3) Make them like you and find your trustworthy
- 4) Make the interviewer talk as much as you
- 5) Learn to differentiate yourself from others
- 6) Be well prepared and know that you will be able to do
- 7) Get into details with the knowledge and experiences that you have
- 8) Put in at least 20 hours of work to study what you don't know that are required
- 9) Your relevant experience is what is more important than your overall experience. Doesn't matter how old you are or how many years you've been working
- 10) Find a bridge between your experience and the job requirements
- 11) Use a mirror to practicing interviews
- 12) You can outwork anyone if you are prepared

Questions and Answers:

- 1) What are your weaknesses?
 - Don't give bs answers where you take your strengths and turn them into weaknesses
 - Be specific
 - State your weaknesses, then talk about what you are doing to be better at them
 - Examples: I'm not really an **amazing presenter**, I tend to get nervous when I present in front of senior level people. However, through the guidance and courage from my team leader as well as team members, I have improved so much compare to how i was before. They provided me with examples and templates on to how to prepare a presentation or training session. And with the dedicated time that I put into practice, I was able to do well on all of my previous training sessions. I even got praised from my manager as well as team members after my presentations.
 - I get **bored very quickly**, because my motivation peaks at its highest when i'm busy and working on different projects and tasks. I do not do well with projects that don't have exact deadlines and always just keep dragging out for months. However, i haven't experienced much of that thankfully from my previous jobs and current job as i always new requests come in and different issues pop up.
 - I'm **not a native english speaker**, so whenever i know that the job requires long deliverables, I always ask for guidance from a coworker who is a native speaker so that he or she can proofread my work and edit my work. As well as i tend to take more time to edit and make sure that my work or email make sense before i send them out to clients. Also, it's always best to have a second eye.
- Example:
- 2) Tell me about yourself...
 - They ask this question to see your presentation skill, if you can present yourself
 - Don't repeat what's already on your resume
 - Give them what they need and don't be under or over qualified

- Don't share your life story and be concise
- Don't keep it too long
- Don't be boring and remember to smile
- They are interested in if you can speak smoothly without stuttering or nervous and your communication and language skills
- How to answer:
 - 1: Talk about your current role
 - 2: Talk about your background
 - 3: Talk about your future ambitions and why that company is the perfect match to what you want
- Example: I've been working with Cerner for the Past year, during this time, I've been providing incredible values to my clients as well as the company through the work that i've provided. Either that is through helping with providing data validation and integrity for our EDW or through dashboards and reports that i have developed and implemented. Looking back at it now, I must have been doing a great job as a BI developer as our client are very happy with the results and see improvement with their business process. Prior to Cerner, I was an Intern at CHOA as well as Gwinnett Clinic doing jobs related to data analysis. In addition to this, I have a bachelor's degree in Healthcare IT at Georgia State University. Now I am looking forward to taking career to the next level with XX company and continue to add values to clients under the company's umbrellas.
- Present with supporting tools (Create a Tableau resume to show the interviewers)
- When they ask this question, ask them if you can show them that I prepared a presentation on this.

3) Where do you see yourself in 5 years?

- Judging from where i saw myself from the past and where I ended up is really hard for me to say because the only way that i can the future is looking at my past. I was interested in doing something different during my highschool years however, i ended up doing something completely different after i graduated from college and i am great at doing it and love doing it. For some things, where i wanted to be never happened and it would be hard for me to say where i will be in 5 years. But i can guarantee you one thing, i will do my best in this role and try my best to have a wonderful career at Focus Brands with your team and with your leadership and when the time comes i will assume more senior level roles hopefully using your intense workload.

4) what are your strengths?

- I'm really good at being **creative** when designing and developing reports and dashboards. I'm always looking and researching for new ideas and designs in order to produce high quality, interactive and advanced dashboards.
- I am a very **detailed- oriented** person. Since i work with data everyday, it is super important that i'm able to have patience and determination to explore problems and issues until the reasoning has been found so that it can be resolved accurately.
- I am a quick learner. I am always eager to learn

- Lastly, I am **a person who is able to learn from my mistakes and failures.** If i did something wrong, i will take full responsibility for my mistakes. I take those mistakes and failures as growth opportunities for me to improve and do better next time.

5) Why should we hire you?

- You don't need to have decades of experience to have skill set in a particular domain
- I have the ability to do rep can you bring to the team?
- I have a very strong passion and desire to do well on this job. I have been a part of a brand new analytics team with my current job and i have experience with issues and problems that we have ran into as a developing team. We started out doing and running small reports to big and important projects that deal with data analytics. Therefore, I will bring my best effort in delivering high-quality work that your team is looking for.

7) why do you want to work here?

- Be able to identify what the problem that they are trying to solve with this position and what you can do in order to help them solve that problem. And let them know that those challenges and overcoming them is what motivate you the most. Therefore, you are ready to tackle on whatever challenge that they throw at you.
- Ex: why I want to work with you is highly related with why you want to work with me. I ran into an article not too long ago that states that the food industry is by one of the largest fastest growing industries in the world. Therefore, it would make sense that the industry that big would take advantage of the same business intelligence services as other financial and marketing firms to better understand their customers, increase in sales and even create new recipes to try. I really like and admire how you decided to take that challenge for being the first BI person at Focus Brands and now growing the team and i want you to help you bring in even more success for this team and to continue growing the team. And that's why i want to work with you.

8) Tell me about a time you failed. How did you deal with the situation?

- There was a project that my team and I decided to take a shot at a few months back where we decided to take rebuild and recreate a current dashboard that our client has to manually recreate every month. We thought that by identify the true source for the data and have it uploaded into our EDW and create an automated report so that it will take some of the workload off of our client and help them improve their workflow. However, the project did not go as plan since the client still has to manually validate the data every month for the integrity of the data. I learned that I should understand the work process of the client better to see what their process is like. The proposal for that project is still in place, however it is in a hold, but we are still continuing to research more ideas to solve that issue.

~ questions to ask:

- What is the company's biggest challenge this year and how will this job help overcome it?
- How will I measure my performance so that i know i will have a positive impact on this challenge? So that i understand and willing to be fully accountable for my actions

- What additional skills or experience do you wish I had that would make me a better fit for this position?
- What do you like best about Focus Brands and why I love working for Focus Brands?
- **"What are the company's highest-priority goals this year, and how would my role contribute?"**
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- Thank you email after interview

- Hi John,
- Thank you so much for your time to interview me today. I highly appreciate the opportunity to be able to learn more about the job and i'm definitely excited and looking forward to learn from the best while delivering to the best of my capabilities. This opportunity is exactly what i have been looking for and I hope that I was able to show my enthusiasm and skill sets during the interview as well.
- Once again, thank you for considering me for this wonderful opportunity and I'm confident I'll be very successful with your leadership. I'm looking forward to hearing from you.