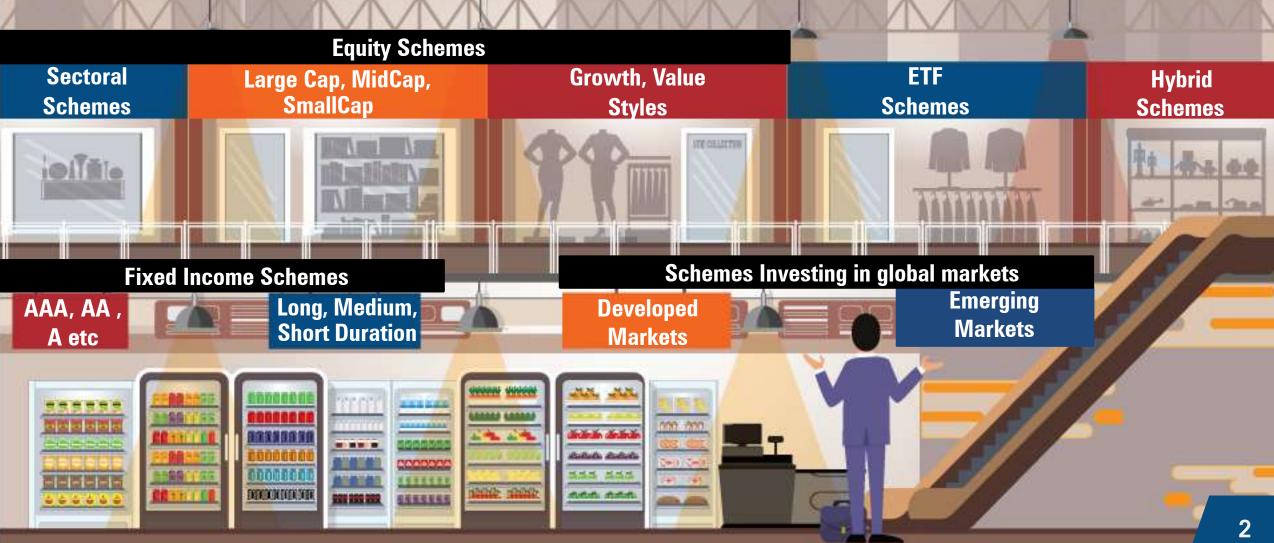




Shopping Mall of Mutual Funds







Investor's Dilemma







Investor's Dilemma – Which Asset Class?



Year	Equity Returns (%)	Fixed Income Returns (%)	Gold Returns (%)
2019	15%	9%	24%
2018	5%	7 %	8%
2017	28%	6%	13%
2016	2%	10%	9%
2015	-5%	9%	-10%
2014	30%	11%	-2%
2013	9%	8%	-28%
2012	26%	9%	7 %
2011	-25%	8%	10%
2010	17%	5%	30%
2009	81%	7 %	24%
2008	-52%	10%	6%
2007	47%	8%	31%

What is the right time to buy an asset class and when is the right time to exit?





Investor's Dilemma – Which Market Cap?



Time Period	Large Cap	Midcap	Small Cap
2019	14%	-3%	-7%
2018	2%	-13%	-23%
2017	30%	48%	60%
2016	3%	8%	2%
2015	-4%	7 %	7%
2014	31%	55 %	69%
2013	6%	-6%	-11%
2012	27%	38%	33%
2011	-25%	-34%	-43%
2010	17%	16%	16%
2009	83%	108%	127%
2008	-54%	-67%	-72%
2007	54%	68%	93%
2006	42%	31%	16%

Market Cap winners vary every year, How to Choose?

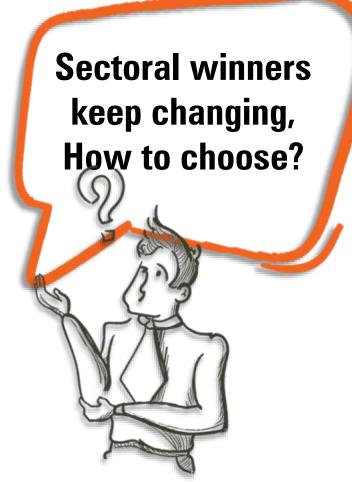




Investor's Dilemma – Which sector?



2015	2016	2017	2018	2019
CD	METAL	CD	IT	CD
24%	37%	102%	26%	21%
HC	Oil & Gas	Telecom	FMCG	BANKEX
15%	27%	49%	15%	21%
IT	AUT0	METAL	BANKEX	Telecom
5%	9%	48%	6%	11%
CG	IT	Power 20%	METAL	CG
-9%	-8%		-21%	-10%
Bankex	HC	IT	AUT0	AUT0
-10%	-13%	11%	-21%	-12%
METAL	Telecom	HC	Telecom	METAL
-31%	-21%	0%	-40%	-12%

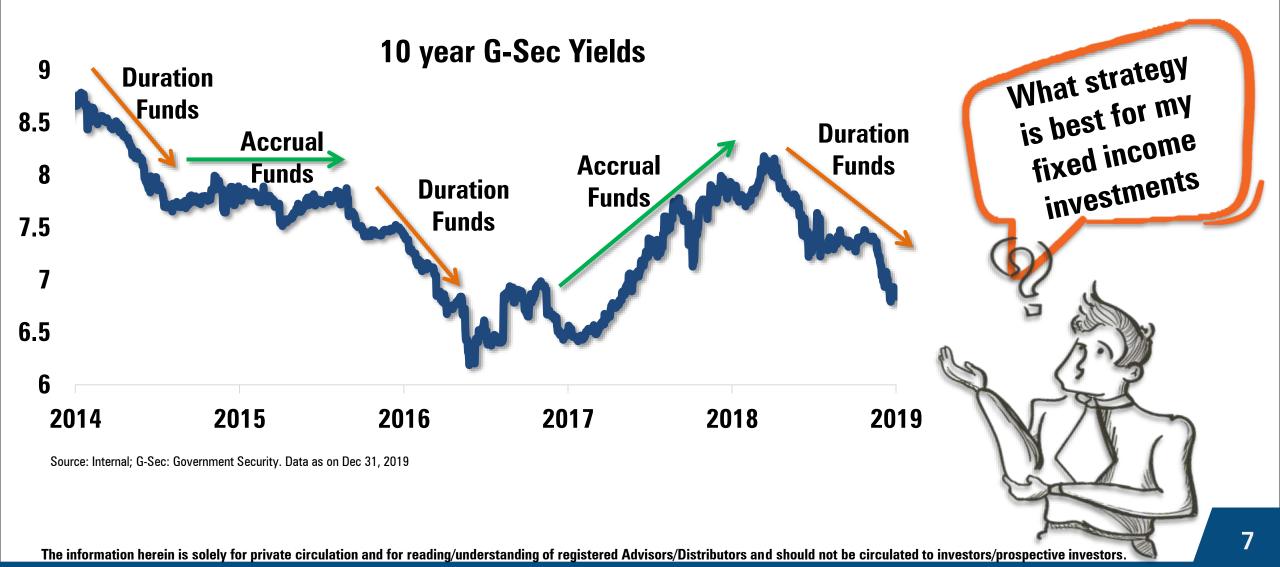


Source: MFI Explorer, Edelweiss Research. Returns of Auto are of :S&P BSE AUTO, Bankex: S&P BSE Bankex, FMCG:S&P BSE FMCG, CG(Capital Goods): S&P BSE CG, IT: S&P BSE IT, Metal: S&P BSE METAL, HC: S&P BSE HC, CD(Consumer Discretionary): S&P BSE CD, Oil & Gas: S&P BSE Oil & Gas, Power: S&P BSE Power, Telecom: S&P BSE Telecom. Returns are of calendar year and are in absolute terms. Only top 3 and bottom 3 performing sectors of each year have been shown. Past performance may or may not sustain in the future.



Investor's Dilemma – How to manage fixed income investments?







Investor's Behaviour









Investor's Behaviour





A Glimpse into the Greed and Fear Cycles

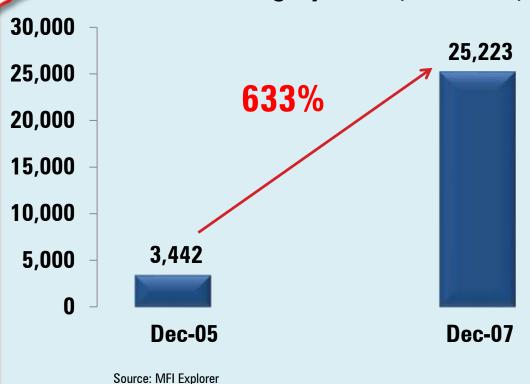


Infrastructure - Fear of Missing Out (FOMO) in 2007 led to investors losing out





Total Infra Category AUM (In Rs. Crs)



AFTER (2007-2010)



Total Returns of Infrastructure category from Dec 2007 to Dec 2010

-20%

Source: MFI Explorer; Return shown is absolute return of the category for the mentioned period

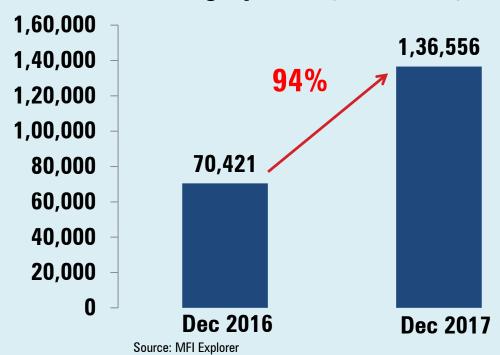


Investment in Smallcap segment in 2018 (post 2017 rally) led to investors losing out





Total Category AUM (In INR Crs)



AFTER (2017-2019)



Total Returns of Small Cap category from Dec 2017 to Dec 2019

-20%

Source: MFI Explorer; Return shown is absolute return of Small Cap Category for the mentioned period

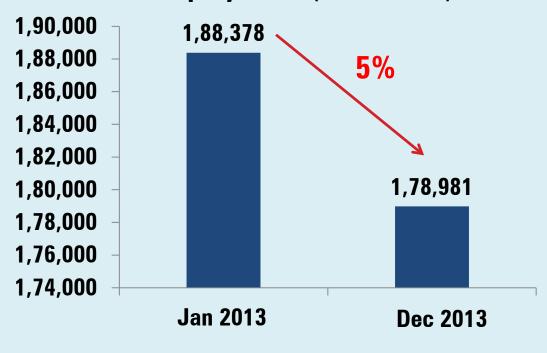


Investors exited markets in 2013 due to fear









Source: MFI Explorer

AFTER (2013-2019)



Total Returns of Equity from Dec 2013 to Dec 2019

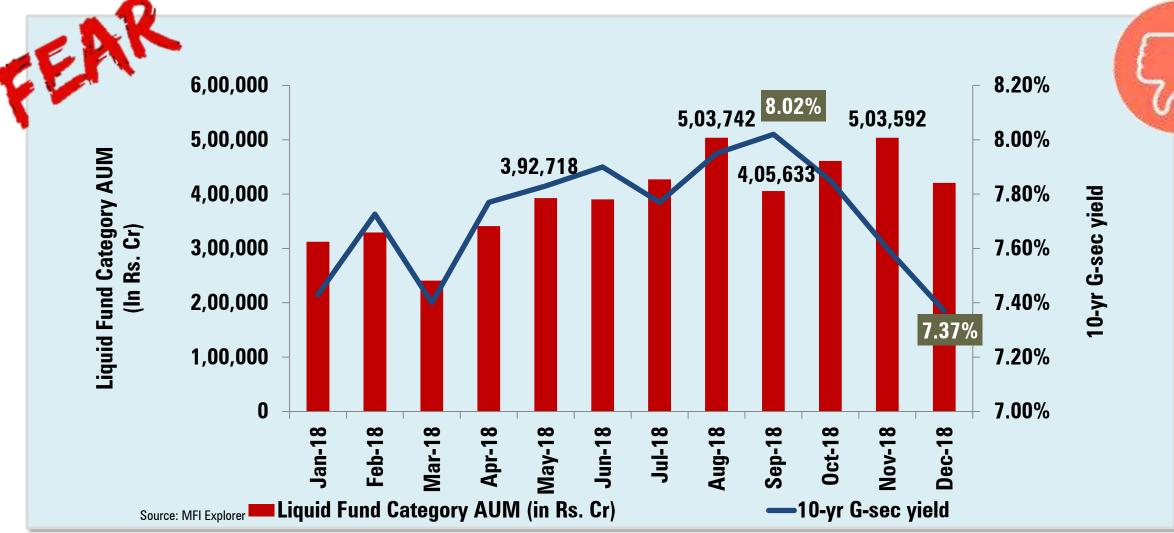
85%

Source: MFI Explorer; Return shown is absolute return of the Sensex for the mentioned period



Investors moved to Liquid/Overnight Funds post the liquidity crisis in Sept 2018 and missed the rally in duration funds





ICICI Prudential Mutual Fund's







@ICICI

PRUDENTIAL 133/

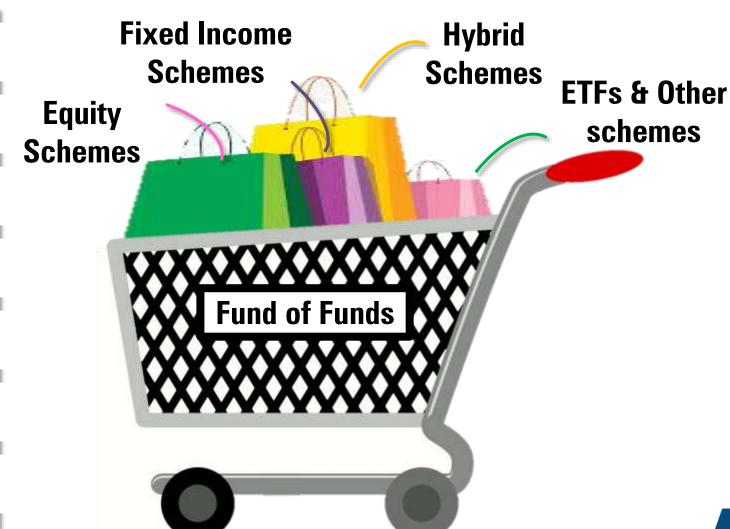


Fund Of Funds — The Shopping Cart for your Mutual Fund Investments



Fund Of Funds (FOF)

They Invest in Funds rather than investing directly in stocks, bonds or other securities.





What are the advantages of FOFs?





Portfolio Diversification & Fund Selection

Invests in multiple schemes across asset classes



Extra Layer Of Professional Management

Choose the right time to enter or exit an asset class/ sector/ strategy



Tax Friendly

No tax impact on rebalancing



Ease of Handling

Single NAV for your mutual fund investments



Why choose ICICI Prudential Mutual Fund's Fund of Funds (FOF) Schemes?





Look No Further

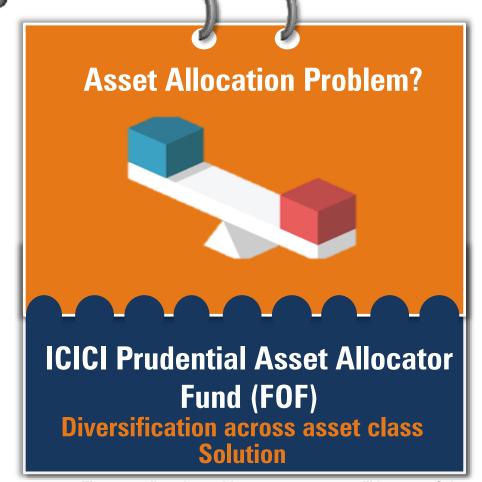




ICICI Prudential Mutual Fund - Fund of Funds (FOF) Bouquet

Look No Further







The asset allocation and investment strategy will be as per Scheme Information Document. *Erstwhile ICICI Prudential Moderate Fund (FOF)

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roblem

Look No Further



JETARAKKI KAREIN!

Do not understand Fixed Income Markets? ICICI Prudential Debt Management Fund (FOF) Our One Stop Fixed Income Solution



The asset allocation and investment strategy will be as per Scheme Information Document.

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Look No Further



PRUDENTIAL MUTUAL FUND

Want to take aggressive Equity Bets?



ICICI Prudential Thematic Advantage Fund (FOF)

Our Thematic Equity Solution

Want to invest in ETFs?



ICICI Prudential Passive strategy Fund (FOF)

Our Actively Managed Passive FOF

The asset allocation and investment strategy will be as per Scheme Information Document.

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Look No Further



ALTON Hail

Want to invest in international markets?



ICICI Prudential Global Advantage Fund (FOF)

Our Global Investments Solution

Want to invest in gold?



ICICI Prudential Regular Gold Savings Fund (FOF)

Our Gold Investments Solution

The asset allocation and investment strategy will be as per Scheme Information Document.

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90% returns come from right asset allocation



No tax impact on rebalancing



Back Tested Models



ICICI Prudential Asset Allocator Fund(F0F)

An open ended fund of funds scheme investing in equity oriented schemes, debt oriented schemes and gold ETFs/schemes.





- Our solution for managing cyclicality in asset classes
- Investors looking at achieving optimum asset allocation
- Debt Taxation
- Upto 10% of units within 1 year Nil;
 More than 10% of units within 1 year- 1%
 of applicable NAV; After 1 year -Nil

Underlying Schemes

ICICI Prudential India Opportunities Fund

ICICI Prudential Bluechip Fund	32.00%	ICICI Prudential Banking & Financial Services Fund	6.41%
ICICI Prudential Large & Mid Cap Fund	8.10%	Debt Schemes	
ICICI Prudential Multicap Fund	10.88%	ICICI Prudential Floating Interest Fund	8.42%
ICICI Prudential Infrastructure Fund	2.30%	ICICI Prudential All Seasons Bond	7.60 %
ICICI Prudential Value Discovery Fund	17.19%		

5.83%



16 SEBI Categories in fixed income funds



Robust credit and investment process for risk management



In-house debt models



No Tax on Rebalancing

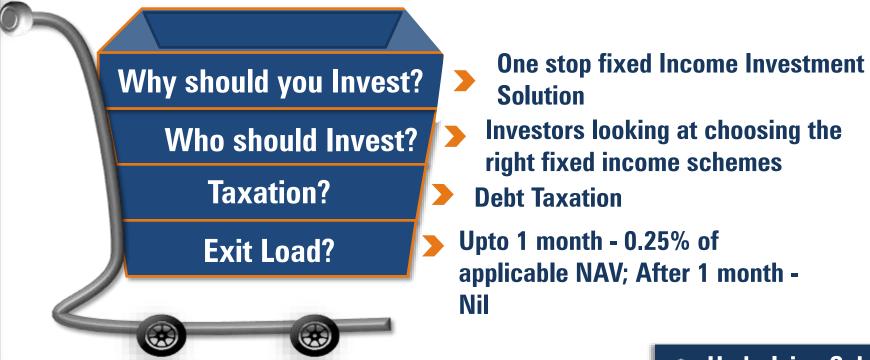
ICICI Prudential Debt Management Fund (FOF)

PRUDENTIAL MUTUAL FUND

S

-- TARAKKI KAREIN!

An open ended fund of funds scheme investing predominantly in debt oriented schemes



Underlying Schemes

ICICI Prudential Floating Interest Fund 74.18% ICICI Prudential Short Term Fund 25.03%

Invest in the right market cap, themes and style



Counter Cyclical Approach



Provides exposure to Equity Schemes/ETFs Launched by AMCs



Rebalancing

ICICI Prudential India Equity FOF

An open ended fund of funds scheme investing predominantly in equity Oriented schemes.





Underlying Schemes

ICICI Prudential Smallcap Fund	
ICICI Prudential India Opportunities Fund	
Reliance CPSE ETF	
Parag Parikh Long Term Equity Fund	

23.63%	ICICI Prudential Nifty ETF
18.77%	Aditya Birla Sun Life PSU Equity Fund
23.51%	ICICI Prudential Dividend Yield Equity
15.44 %	Fund

6.98%

5.23%

6.04%



A flavour of equity for **Conservative** investors



Debt: 65-90% Equity: 10-35%



No tax on Rebalancing

ICICI Prudential Income Optimizer Fund(FOF)*

An open ended fund of funds scheme predominantly investing in debt oriented schemes and will also invest in equity & hybrid schemes *Erstwhile ICICI Prudential Moderate Fund (FOF)



Why should you Invest? Who should Invest? Taxation?

Exit Load?

- **Our Hybrid Solution for conservative** investors
- **Investors who wish to have equity** upto 10-35% of portfolio
- **Debt Taxation**
- **Upto 12 Months 1% of applicable NAV or** else Nil. (w.e.f. 3-Feb-2020)

Debt Schemes

ICICI Prudential Corporate Bond Fund ICICI Prudential Medium Term Bond Fund

Underlying Schemes • **Equity Schemes**

ICICI Prudential Bluechip Fund 57.17% ICICI Prudential Smallcap Fund

ICICI Prudential India Opportunities Fund

7.35%

1.87%

23.78%



A product for the Aggressive Investors



Large analyst team to choose the right theme/ sectors



No tax on Rebalancing

ICICI Prudential Thematic Advantage Fund (FOF)

An open ended fund of funds scheme investing predominantly in Sectoral/Thematic schemes



Why should you Invest?

Who should Invest?

Taxation?

Exit Load?

- One stop Solution for thematic /sectoral allocation
- Investors looking at choosing the right thematic/sectoral schemes
- Debt Taxation
- Upto 1 year 1% of applicable NAV; After 1 Year - Nil

Underlying Schemes

ICICI Prudential Pharma Healthcare and Diagnostics (P.H.D) Fund

ICICI Prudential India Opportunities Fund

28.45% IC

ICICI Prudential Infrastructure Fund

27.24%

41.83%



Active Market Cap, factor based strategy through passive ETFs



Wide Universe of ETFs



No tax impact on rebalancing



Taxation in line with Equity Funds

ICICI Prudential Passive Strategy Fund (F0F)

An open ended fund of funds scheme investing predominantly in Exchange Traded Funds



Why should you Invest?
Who should Invest?

Taxation?

Exit Load?

- The sheme actively manages market Cap and factor based allocation through ETFs
- Investors looking at choosing the right ETFs as a solution
- Equity Taxation
- Upto 1 year 1% of applicable NAV ; After 1 Year - Nil

Underlying Schemes

ICICI Prudential Nifty ETF

9.65%

ICICI Prudential S&P BSE 500 ETF

35.82%

ICICI Prudential Private Banks ETF

13.29%

ICICI Prudential Midcap 150 ETF

21.76%

BHARAT 22 ETF

14.39%



Portfolio Diversification



Hedge against rupee depreciation



Choose the right investing destination



No Tax impact on Rebalancing

ICICI Prudential Global Advantage Fund (FOF)

An open ended Fund of Funds scheme predominantly investing in mutual fund **Schemes / ETFs that invest in international markets.**



One stop solution for global Why should you Invest? investment allocation **Investors looking at investing in** Who should Invest? international markets **Taxation? Debt Taxation Exit Load? Upto 1 year - 1% of applicable NAV** ; After 1 Year - Nil

Underlying Schemes •

ICICI Prudential US Bluechip Equity Fund 35.00%

Franklin Asian Equity Fund

20.94%

Nippon India ETF Hang Seng Bees

19.55%

ICICI Prudential Nifty ETF

2.73%

Nippon Japan Equity Fund

20.96%

Aditya BIR Sunlife Commodity EQ-AGR-PL



Want Gold in your portfolio but not in your Safe?



Negative correlation with stock markets and Inflation Hedge



Passively Invest in gold through ETFs



No demat needed with the FOF structure

ICICI Prudential Regular Gold Savings Fund (FOF)

An Open Ended Fund of Funds scheme investing in ICICI Prudential Gold ETF



Why should you Invest?
Who should Invest?

Taxation?

Exit Load?

- Allows taking exposure to the gold asset through ETFs
- Investors who want to invest in Gold ETFs but do not have a demat
- Debt Taxation
- Upto 15 days from allotment 1% of applicable NAV, more than 15 days Nil

Underlying Schemes

ICICI Prudential Gold ETF

96.85%

Riskometers





_ TARAKKI KAREIN!

ICICI Prudential Asset Allocator Fund (FOF)

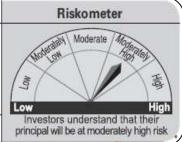
ICICI Prudential Debt Management Fund (FOF)

ICICI Prudential Income Optimizer Fund (FOF)

This Product is suitable for investors who are seeking*:

- · Long term wealth creation
- An open ended fund of funds scheme investing in equity oriented schemes, debt oriented schemes and gold ETF/schemes.

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



This Product is suitable for investors who are seeking*:

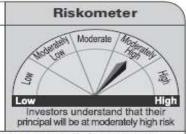
- Short Term Savings
- An open ended fund of funds scheme investing predominantly in debt oriented schemes.



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

This Product is suitable for investors who are seeking*:

- Regular Income
- An open ended fund of funds scheme predominantly investing in debt oriented schemes and will also invest in equity & hybrid schemes



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Riskometers





This Product is suitable for investors who are seeking*:

Long term wealth creation

 An open ended fund of funds scheme investing predominantly in Exchange Traded Funds

Riskometer

Moderate

Moderate

High
Investors understand that their
principal will be at moderately high risk

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

(FOF)

ICICI Prudential Passive Strategy Fund

ICICI Prudential Thematic Advantage Fund (FOF)

ICICI Prudential Global Advantage Fund (FOF)

This Product is suitable for investors who are seeking*:

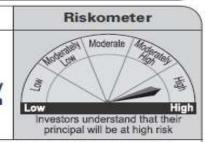
- Long term wealth creation
- An open ended fund of funds scheme investing predominantly in Sectoral/Thematic equity oriented schemes.



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

This Product is suitable for investors who are seeking*:

- Long Term Wealth Creation
- An Open-ended Fund of Funds scheme predominantly investing in mutual fund schemes / ETFs that invest in international markets.



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

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Riskometers



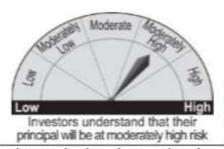


ICICI Prudential India Equity FOF

ICICI Prudential Regular Gold Savings Fund (FOF)

ICICI Prudential India Equity FOF is suitable for investors who are seeking*:

- Long term wealth creation
- An Open-ended Fund of Funds scheme investing in units of equity oriented mutual fund schemes.



*Investors should consult their financial advisers if in doubt about whether the product is suitable for them

This Product is suitable for investors who are seeking*:

- Long term wealth creation solution
- A fund of funds scheme with the primary objective to generate returns by investing in units of ICICI Prudential Gold ETF.

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Riskometer Moderate Low High Investors understand that their principal will be at moderately high risk

Disclaimers



Investors may please note that they will be bearing the recurring expenses of the relevant fund of funds scheme in addition to the expenses of the underlying schemes in which the fund of funds scheme makes investment

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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