

# RAFAEL VASQUEZ

Phone: (917) 600-9651 | Email: [rvasquezhr@gmail.com](mailto:rvasquezhr@gmail.com) | Orlando, FL, 32812  
LinkedIn: [/RafaelVasquez03](#) | Portfolio: [v1zconde.github.io/React\\_Portfolio](https://v1zconde.github.io/React_Portfolio) | GitHub: [/V1zconde](#)

Determined full stack web developer with an experienced background in marketing, business management and software engineering. Earned a certificate of web development from the University of Central Florida. Proficient in identifying, and analyzing errors with a particular focus on thorough research.

## Technical Skills

- **Languages:** JavaScript, JQuery, Node.js, HTML5, SQL
- **Frameworks:** Express.js, CSS, Bootstrap
- **Databases:** MySQL, MongoDB

## Projects

CTRLfreak || <https://github.com/AmandaLN/CTRLfreak> || <http://ctrlfreak03.herokuapp.com/>

- Summary: Personal budget planner that helps individuals analyze how money is being spent
- Role: Lead developer
- Tools: HTML, CSS, Javascript, ReactJS, Mongoose, Express, Node.js

## Experience

2019 - 2020

### **Classic Mazda, Orlando, FL- Sales Representative**

- Build and maintain key client relationships to successfully sell vehicles valued from \$10K up to \$43K.
- Maximize sales by building relationships with well established clients.
- Educate and advise customers on products while generating sustained results.

2019 - 2020

### **Appliance Outlet, Orlando, FL - Sales Manager**

- Build and maintain complex Excel models to report on sales performance, forecasting and pipeline generation.
- Performed market research on new sales segments that helped increase sales revenue by 18% in two quarters.

2012 - 2016

### **Ministry of Economics, Planning and Development Dominican Republic- Content and Design Manager**

- Develop and execute content strategy for websites and social media platforms to increase the online presence of the Ministry.

- Track and report on all forum, email and social media performance using Google Analytics, contributing to a better and more objective understanding of Dominican citizens.

## **Education**

**University of Central Florida, Orlando, FL** - *Certificate in Full Stack Web Development*

**ESIC Business & Marketing School, Barcelona, Spain** - *Master in Marketing and Commercial Management*

**University of Palermo, Buenos Aires, Argentina** - *Postgraduate in Marketing*

**Pontificia Universidad Católica Madre y Maestra**  
**Santo Domingo, Dominican Republic** - *BEng. Computing and Systems Engineering*