# Build visuals with your data

Select or drag fields from the **Data** pane onto the report canvas.





## **Mobile Brand Insights & Performance**

Explore which mobile brands, models, and features customers prefer most.

Most Preferred Model Setup
iPhone 15 Pro, 64GB, White



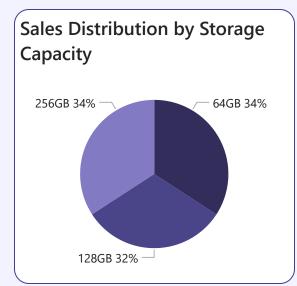


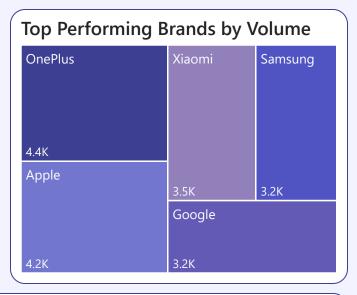


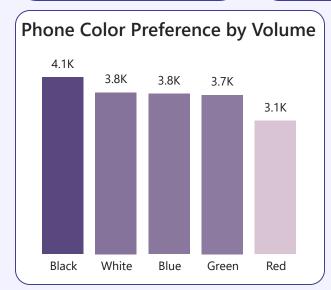


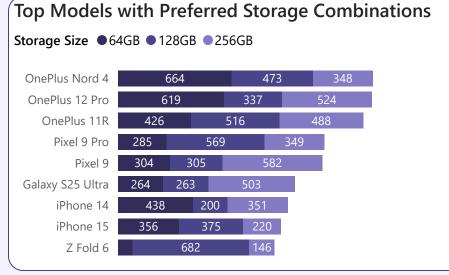


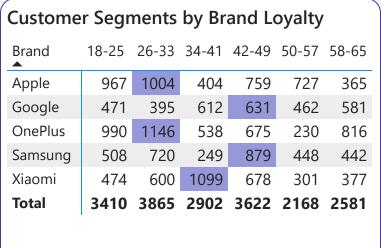














## **Customer Segmentation and Purchase Behavior**

A deep dive into who your customers are, what they prefer, and how they spend.



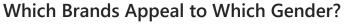


Customer Base Size 303
Gender Split of Customers

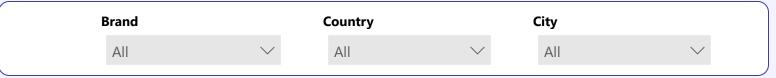
157 120 26
Female Male Other

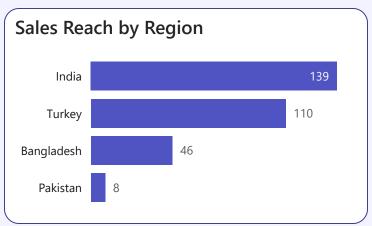
## Which Brands Do Age Groups Prefer?

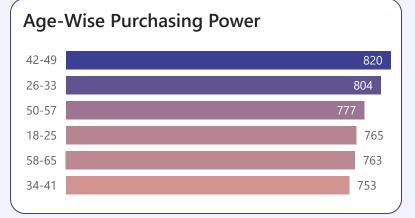
Age Group	Apple	Google	OnePlus	Samsung	Xiaomi
18-25	967	471	990	508	474
26-33	1004	395	1146	720	600
34-41	404	612	538	249	1099
42-49	759	631	675	879	678
50-57	727	462	230	448	301
58-65	365	581	816	442	377

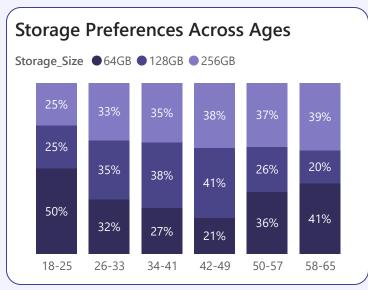


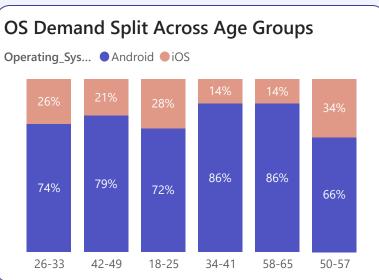
Gender	Apple	Google	OnePlus	Samsung	Xiaomi
Female	1749	1811	1612	1869	2245
Male	2166	765	2685	1103	924
Other	311	576	98	274	360













## **Sales Performance Across Markets & Segments**

A comprehensive view of revenue patterns by country, channel, product, and customer profile.

Sales Overview

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**Filter By** 

Months

Country & City

**Brand & Model** 

Price Range

Sales Channel

All

All

All

All

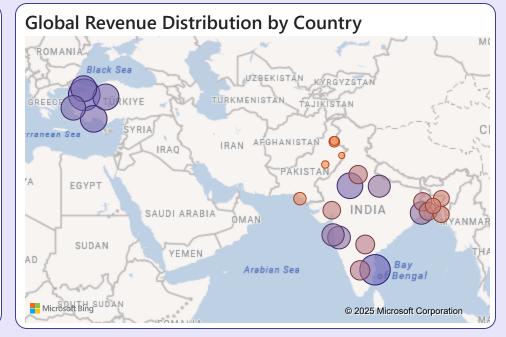
All

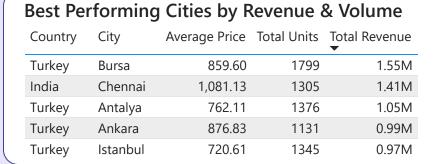
Revenue Breakdown

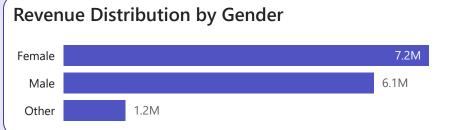


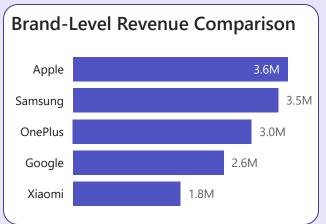






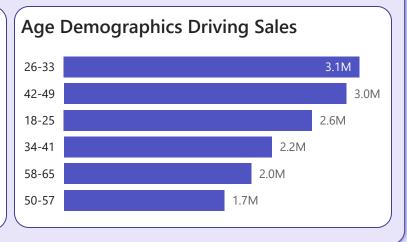






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## **Insight Summary – Mobile Retail Intelligence**

A focused summary of customer behavior, product trends, and regional performance to support strategic decisions.







#### **Brand & Product Insights**

- OnePlus leads in unit sales, while Apple drives the highest revenue contributing over 25% of total sales value, highlighting its strength in the premium market.
- Android dominates with 77% of total devices sold, though Apple's smaller share contributes more revenue per unit.
- Black is the most preferred device color, followed by White.
- 64GB and 256GB are the most purchased storage sizes, indicating demand at both entry-level and high-performance tiers.
- OnePlus Nord 4 is the most sold model overall, while the Galaxy Z Fold 6 brings in the most revenue due to its high price point and volume.

## **Customer Insights**

- Customers aged 26–33 and 42–49 are the highest revenue contributors, together accounting for over 42% of total sales.
- Female customers contribute 50% of total revenue, slightly ahead of male customers (42%).
- Brand preferences vary by demographic:

Females favor Xiaomi Males prefer OnePlus

Non-binary customers lean toward Google

- Customers aged 26–33 and 42–49 also spend above average, leaning toward mid- and premium-tier models.
- Most customers purchase mid-range devices. followed by budget models though



#### Sales & Revenue Insights

- Total revenue: \$14.5 million Units sold: 18,500+ Transactions: 303
- Online sales dominate across all segments, accounting for 62% of total revenue.
- EMI is the most preferred payment method, followed by credit card and cash.
- Apple, Samsung, and OnePlus lead in total revenue contribution with Apple **generating the most**, despite fewer units sold than OnePlus.
- Mid-range phones (\$500-\$1000) account for 49% of total revenue, followed by premium phones (29%). Budget phones rank second in volume but third in revenue.

## Regional Insights

- India is the top-performing country, contributing nearly 50% of overall revenue.
- Turkey follows, with 4 of the top 5 revenue-generating cities.
- Bursa tops city-level sales in both revenue and units sold.
- Chennai has fewer units sold but ranks second in revenue due to a higher average price per device (~\$1,081).
- Pakistan shows minimal revenue (\$0.4M), signaling low market penetration and potential opportunity.



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· January, February, July, August, October, and December consistently outperform average monthly revenue indicating strong seasonal snikes