

# Preamkumar Nandagopal

## Microsoft Dynamics 365 Functional Consultant

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### PROFILE

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As a Functional Consultant focused on Microsoft Dynamics F&O, I help organizations increase efficiencies and save money by customizing their solutions to fit their unique business models

Highly motivated professional with a thorough understanding of marketing principles. Designed and implemented company-wide pricing strategies. Expert at gathering and analyzing relevant data for developing effective pricing approaches. Increased sales numbers by coming up with optimal strategies. Analyzed market trends, competing pricing structures, consumer data, and industry standards. Launched and managed promotional campaign that resulted in expansion of customer base.

### PROFESSIONAL EXPERIENCE

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#### Functional Consultant

01/2018 – present

WIPRO

- Played a pivotal role in developing the functional requirements for the Pricing module within MS Dynamics 365 (Supply Chain Management).
- Managed Product and Vendor Setup, including purchase costs, margin setups, and retail pricing across stores and online platforms such as Instacart, Click & Carry, and Uber Eats.
- Facilitated purchase order creation using Zebra handheld devices and integrated forecast purchase orders from Relex based on inventory and promotions for each store.
- Implemented retail pricing with discount configurations in Ishida Deli scales for weighted items, and updated pricing on Kameleon Shelf labels.
- Collaborated with various departments to coordinate promotions, launch new products, and implement updates.
- Generated market forecast reports to anticipate conditions affecting product pricing and sales.
- Partnered with the marketing department to design customer surveys and gather insights into consumer habits and needs.
- Addressed and resolved issues within existing pricing structures to optimize sales and profitability.
- Supported the sales team with promotional campaigns and marketing strategies.
- Worked closely with the production department to calculate costs and establish effective pricing strategies.
- Adapted pricing strategies in response to market fluctuations and economic changes.
- Applied domain-specific consulting expertise in the Retail & Distribution sector to analyze data and achieve measurable outcomes.

#### Senior Associate Consultant

01/2016 – 01/2018

INFOSYS

- Managed Order Management, Service Requests, Account, and Contacts, contributing to smoother operations.
- Played a crucial role in CRM implementation, conducting feasibility studies specifically for the Elsevier Client to ensure effective deployment.
- Took charge of business analysis, architecture design, and the development of an interface between Siebel Call Center and external integrations, enhancing system connectivity.
- Facilitated the exchange of Siebel data with external applications, ensuring seamless integration.

- Actively participated in every phase of the Siebel Implementation Life Cycle, including Analysis, Design, Configuration, Testing, and Maintenance, demonstrating a comprehensive understanding of the process.

**Associate Consultant**  
*CAPGEMINI*

11/2014 – 12/2015

- Led the requirement gathering, prepared SRS & FS documents, developed technical designs, and oversaw development and testing to ensure project objectives were met.
- Analyzed business needs, recommending technology, system, and process enhancements to address issues effectively.
- Configured and maintained Siebel server components, adjusting parameters and log levels as needed for optimal operation.
- Set up log level parameters to efficiently generate necessary log files for debugging, streamlining issue resolution.
- Conducted thorough analysis and bug-fixing, providing end-to-end support for all application-related activities throughout the project lifecycle.

**Product Engineer**  
*TANGOE*

12/2013 – 10/2014

- Assigned work to team members to ensure timely and effective response to user needs.
- Supporting detailed test planning, including the requirements for engineering models, simulations, testbeds, and special test equipment for all stakeholders involved with system testing.
- Conducting peer reviews and provide technical leadership to Test Engineers.
- Developing test plans & test procedures to meet testing needs.
- Collaborating with internal and external customers to define requirements and specification for testing.
- Managing highly integrated System Testing programs from test planning, test execution, to data reporting.
- Responsibilities included project management, including budgeting, scheduling, and communicating project information
- Aiding with defining test and evaluation strategy and developing & implementing test processes and best practices.
- Reported using QA Status reports, Defect Log reports, Traceability reports and Test execution & results reports.

**Test Engineer**  
*TECH MAHINDRA LTD*

11/2010 – 12/2013

- Leading projects test activities in accordance with policies and standards.
- Driving test deliverables on a project's basis being responsive to schedule and quality requirements.
- Designing tests with re-use in mind to fast track quality testing of products.
- Implementing test verification (e.g., Technical Reviews) and validation (e.g., Function Test or System Test) practices, standards, metrics, training, and processes).
- Driving product readiness. Supporting both technical and business teams.
- Establishing fact-based measures of test efficiency, effectiveness, and product readiness.
- Keeping management informed of project schedules, status, issues, and metrics
- Reporting Defect Reports promptly and thoroughly for defects resolutions & enhancements
- Partnering with the Project Management Office, Business team, Development Team, and Third-Party Vendors to ensure that the testing strategy is understood, in use, test prerequisites are completed, and that test outputs are analyzed.
- Coaching and mentoring Junior and Senior Systems Test Engineers.

## **CERTIFICATES**

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- Siebel Consultant

## SKILLS

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Microsoft Dynamics 365 Finance & Operation(supply Chain)

Siebel CRM

SoapUI

Microsoft VSTS

Microsoft Dynamics CRM

Azure Data factory

JIRA

## EDUCATION

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**Bachelor of Engineering in Electronics & Communication**