Valeria Aguilar

Coder/Full Stack Developer

PROFILE

Hi my name is Valeria Aguilar and I currently work for AT&T as an Assistant Store manager, I am following my career path and trying to develop more skills as a developer/programmer. I am 3 weeks into a bootcamp program through UCSD Extension and will finish by Dec. 4!

EXPERIENCE

Assistant store manager, ATT; San Diego, Ca 2019–Present

- I help manage a team; I teach and develop new people as well as ensure AT&T guidelines are followed
- Knowledgeable on existing and old products and promotions.

Retail sales consultant, ATT; San Diego, Ca 2018–2019

- Consecutively above quota while staying well rounded with all metrics.
- Knowledgeable on existing and old products and promotions and our compensation plan.
- Manager on Duty I conduct huddles, drive sales, drive a Metric, and develop alongside my peers.
- Follow ATTs 'MyPromise' Handbook

Retail sales consultant, Metro by t-mobile 2016–2018

- Provided solutions according to customer needs, presenting the benefits
- Actively learning new technology skills and features in the Mobility industry
- Always above store quota
- Reliable and accountable with cash handling transactions

Sales representative, 24 hour fitness 2014-2017

- Knowledgeable of new promotions
- Rapidly gaining clients trust and building rapport
- Creating ta growing clients call back list
- Number 1 above goal for Six consecutive months

EDUCATION

University of California, San Diego Extension — full stack developer cert, pending

- HTML, CSS, JAVASCRIPT
- .. still learning

SKILLS

- Self-Motived
- Sales Driven, ready to learn
- Fluent in both English and Spanish

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