

Procurement Spend Analysis Intelligence - Executive View

Executive Procurement Intellige..	Supplier Performance, Compliance & Cost Co..	TRANSACTION INTELLIGENCE & DAT..	FINANCIAL IMPACT & STRATEGIC SCENARIO
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Executive Procurement Intelligence — Financial & Risk Posture



Spend vs Savings

Category	Spend_Amount_INR	Savings Identified
Cloud	~950,000,000.00	~38M
Consultancy	~950,000,000.00	~38M
Hardware	~1,000,000,000.00	~40M
Maintenance	~850,000,000.00	~35M
Software	~1,050,000,000.00	~42M

Risk by Vendors

Vendor	Risk Level
JOHNSON	LOW
SMITH	LOW
BROWN	LOW
DAVIS	LOW
BROWN LLC	LOW
MITCHELL	LOW
JOHNSON LLC	LOW
MILLER	LOW
TORRES	LOW
JONES	LOW
SMITH	MEDIUM
DAVIS LLC	MEDIUM

YoY Spend Trend

nt_INR

₹ 300,000,000.00

Risk_Level

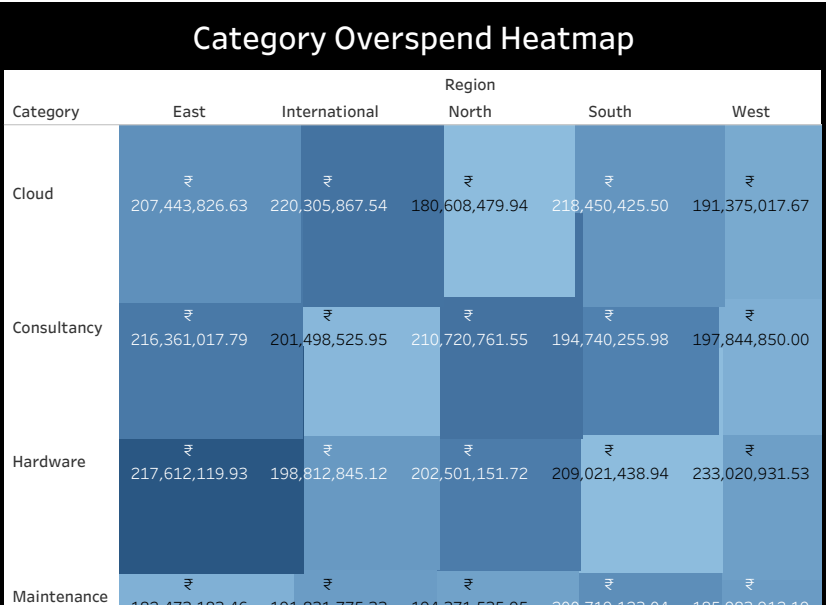
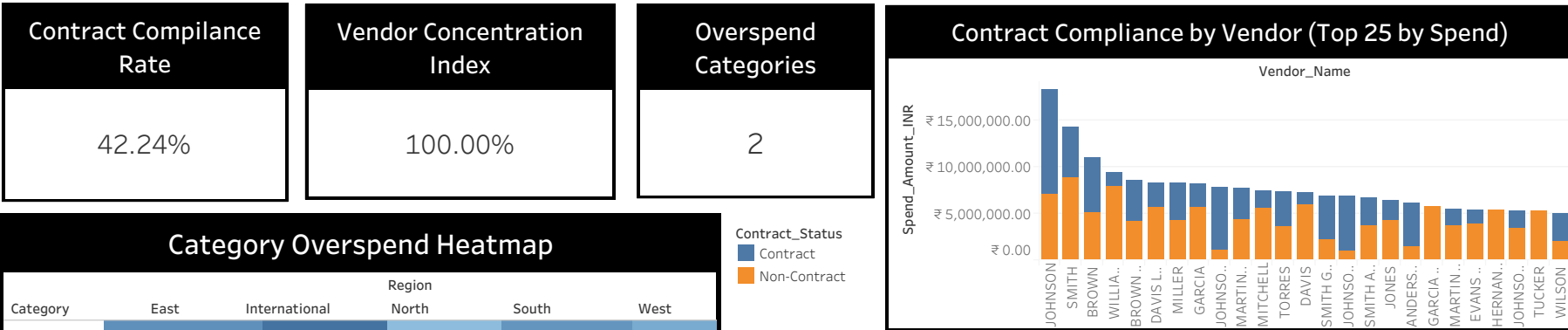
LOW

MEDIUM

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Supplier Performance, Compliance & Cost Control



Outlier Root Cause					
Purchase_ID	Vendor_Name	Category	Delivery_Time_Days	Quality_Score	Spend_Amount_INR
PO-10261	ADAMS, ROBINSON AND HALE	Software	57	8	₹ 1,039,035.56
PO-10455	AGUILAR GROUP	Software	29	5	₹ 1,051,101.55
PO-10485	ADAMS, SERRANO AND TUC..	Consultancy	13	5	₹ 1,197,113.86
PO-10572	ADAMS, REYNOLDS AND MIL..	Consultancy	42	7	₹ 601,050.32
PO-11024	ADAMS-DANIEL	Maintenance	26	8	₹ 1,501,595.73
PO-11037	ADAMS, LEWIS AND PARKER	Software	47	10	₹ 1,798,122.54
PO-11160	ABBOTT, PETTY AND SANDO..	Software	32	5	₹ 875,009.10
PO-11273	ACOSTA-MCLAUGHLIN	Consultancy	4	6	₹ 992,862.12
PO-11389	ADAMS, CHAMBERS AND CA..	Hardware	40	9	₹ 92,728.38
PO-11653	ACOSTA, HARRIS AND CHAN	Hardware	45	6	₹ 1,455,854.04
PO-11654	ADAMS, SMITH AND LANE	Cloud	31	5	₹ 1,705,846.78
PO-11665	ADAMS, MEYER AND PETERS..	Software	45	8	₹ 1,500,653.42
PO-12097	ADAMS, KING AND LAWSON	Software	7	5	₹ 875,292.58

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TRANSACTION INTELLIGENCE & DATA GOVERNANCE

Vendor Normalization Audit			
Clean_Vendor_Name	Purchase_ID	Vendor_Name	
ABBOTT, PETTY AND SAN..	PO-11160	ABBOTT, PETTY AND SAN..	Abc
ACOSTA-MCLAUGHLIN	PO-11273	ACOSTA-MCLAUGHLIN	Abc
ACOSTA-SMITH	PO-13230	ACOSTA-SMITH	Abc
ACOSTA, HARRIS AND CH..	PO-11653	ACOSTA, HARRIS AND CH..	Abc
ACOSTA, THOMPSON AND..	PO-13615	ACOSTA, THOMPSON AND..	Abc
ADAMS	PO-14442	ADAMS	Abc
ADAMS AND SONS	PO-14742	ADAMS AND SONS	Abc
ADAMS GROUP	PO-13916	ADAMS GROUP	Abc
ADAMS-CARR	PO-12153	ADAMS-CARR	Abc
ADAMS-DANIEL	PO-11024	ADAMS-DANIEL	Abc
ADAMS-MORTON	PO-13141	ADAMS-MORTON	Abc
ADAMS-RUSSELL	PO-14126	ADAMS-RUSSELL	Abc
ADAMS-WILSON	PO-13754	ADAMS-WILSON	Abc
ADAMS, CHAMBERS AND ..	PO-11389	ADAMS, CHAMBERS AND ..	Abc
ADAMS, KING AND LAWS..	PO-12097	ADAMS, KING AND LAWS..	Abc
ADAMS, LEWIS AND PARK..	PO-11037	ADAMS, LEWIS AND PARK..	Abc
ADAMS, MEYER AND PET..	PO-11665	ADAMS, MEYER AND PET..	Abc
ADAMS, REYNOLDS AND ..	PO-10572	ADAMS, REYNOLDS AND ..	Abc
ADAMS, ROBINSON AND ..	PO-10261	ADAMS, ROBINSON AND ..	Abc
ADAMS, RUSSELL AND MA..	PO-13037	ADAMS, RUSSELL AND MA..	Abc
ADAMS, SERRANO AND T..	PO-10485	ADAMS, SERRANO AND T..	Abc
ADAMS, SMITH AND LANE	PO-11654	ADAMS, SMITH AND LANE	Abc
ADKINS AND SONS	PO-13233	ADKINS AND SONS	Abc
AGUILAR GROUP	PO-10455	AGUILAR GROUP	Abc
AGUILAR-DUNN	PO-14107	AGUILAR-DUNN	Abc
AGUILAR-JUAREZ	PO-13226	AGUILAR-JUAREZ	Abc
AGUILAR-MEDINA	PO-12218	AGUILAR-MEDINA	Abc

Risk_Level
■ LOW
■ MEDIUM

Transaction Audit Trail					
Purchase_ID	Vendor_Name	Risk_Level	Contract_Status	Outlier_Flag	
PO-13615	ACOSTA, THOMPSON AND MENDEZ	LOW	Contract	NO	₹ 1,966,865.12 60 8
PO-11037	ADAMS, LEWIS AND PARKER	MEDIUM	Non-Contract	NO	₹ 1,798,122.54 47 10
PO-11654	ADAMS, SMITH AND LANE	LOW	Non-Contract	NO	₹ 1,705,846.78 31 5
PO-13233	ADKINS AND SONS	LOW	Non-Contract	NO	₹ 1,680,882.59 46 5
PO-11024	ADAMS-DANIEL	MEDIUM	Non-Contract	NO	₹ 1,501,595.73 26 8
PO-11665	ADAMS, MEYER AND PETERSEN	LOW	Contract	NO	₹ 1,500,653.42 45 8
PO-11653	ACOSTA, HARRIS AND CHAN	LOW	Non-Contract	NO	₹ 1,455,854.04 45 6
PO-14107	AGUILAR-DUNN	LOW	Non-Contract	NO	₹ 1,340,131.86 28 7
PO-14126	ADAMS-RUSSELL	MEDIUM	Non-Contract	NO	₹ 1,290,995.24 11 7
PO-13141	ADAMS-MORTON	LOW	Non-Contract	NO	₹ 1,222,554.00 53 7

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FINANCIAL IMPACT & STRATEGIC SCENARIO

Potential Risk Reduction %

873,113,381

17.00% Vendor Consolidation %

8.00% Savings Rate %

By consolidating 17.00% of vendors, the organization can potentially reduce high-risk spend exposure by 17.00% .