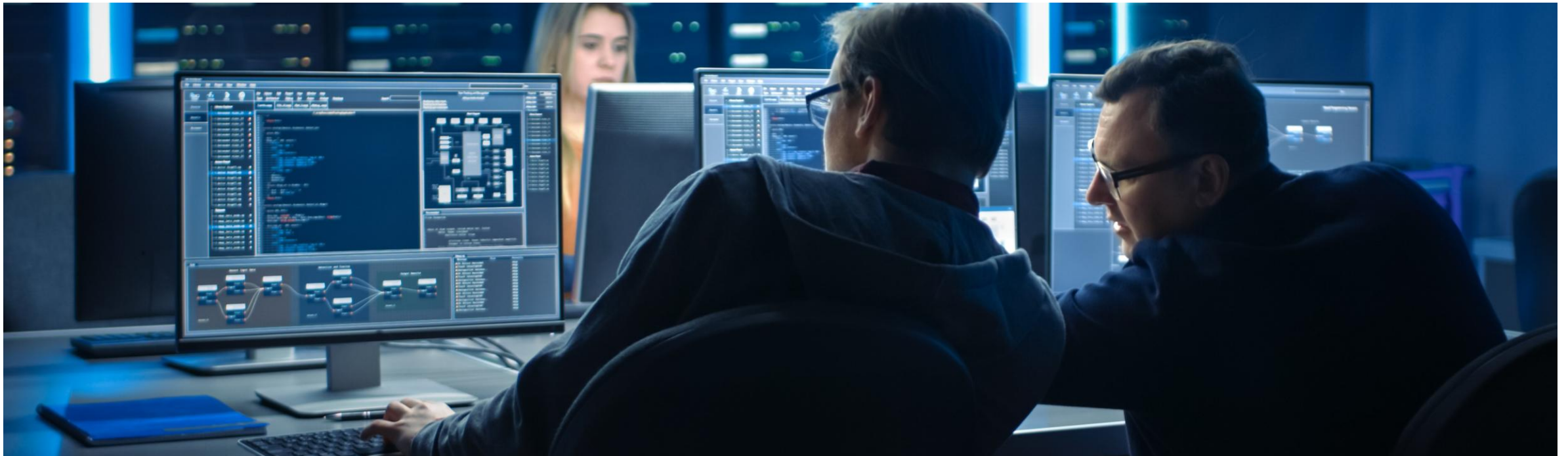


BOQ DATE DELIVERY PREDICTION (BOQ_DDP)

A RECURRENT NEURAL NETWORK FOR DELIVERY DATE PREDICTION



IN A NUTSHELL

1. Objective

- a. BoQ Delivery Date Prediction (BoQ_DDP) neural network, developed as part of a Proof-of-Concept (POC) to predict delivery dates for equipment items based on historical shipment data. Useful for Presales/PM/PEO

2. Dataset

- a. Source: Shipment delivery report 2024 and Q1 2025
- b. Size: 76,000 records
- c. Features: 14 variables
- Useful for training
 - Customer Request Date
 - Order In Take Date
 - Actual Ship Date
 - LeadTimeDays
 - IntakeLag

3. Model Goals

- a. Build an accurate and generalizable model for managing time sequences of events
- b. Analyze feature importance
- c. Visualize training behavior and performance metrics

4. Development

- a. Framework: Colab of Google, Tensorflow
- b. Language: Python 3.13 and 3.10
- c. Libraries: NumPy, Pandas
- d. Collaborator: ChatGPT 4o Plus

5. Bibliography and Inspiration:

- a) *Python and Machine Learning* A. Bellini, A. Guidi, McGraw-Hill. Study case: Predict the price of a stock, in our case Microsoft, starting from datasets available on Kaggle (<https://www.kaggle.com/dgawlik/nyse>)

INPUT DATA AND PROCESSING

1. Dataset

- a. Source: Shipment delivery report 2024 and Q1 2025
- b. Size: 76,000 records
- c. Features: 14 variables

2. Useful for training

- a. Customer Request Date
- b. Order In Take Date
- c. Actual Ship Date
- d. LeadTimeDays (as Actual Ship Date - Customer Request Date)
- e. IntakeLag (as Order In Take Date - Customer Request Date)

3. Preprocessing

- a. Convert the Item_ID column (which contains product identification strings) into a numeric representation that the neural network can use as input
- b. Sorting the dataset by Cust_Req_Ship_Date in ascending order within each group
- c. Normalization. MinMax normalization scales the feature LeadTimeDays in the range [0, 1]
- d. Convert the DataFrame into a time sequence dataset for each Item_ID, useful for training sequential models such as LSTM or GRU (sliding windows)
- e. Splits the dataset into a training set (70%) and a validation set (30%), based on a specified percentage. Training set is used for training phase; validation set is used for validation phase. Validation is used to verify that the training carried out with the training set does not generate overfitting.

ARCHITECTURE OF RNN (GRU+LSTM)

1. GRU+LSTM

- a. The problem is sequential/temporal in nature: lead time prediction relies on past chronological data per item (e.g., IntakeLag, historical LeadTimeDays).
- b. GRU and LSTM architectures enhance memory handling and temporal dependency learning.

2. In our model:

- a. GRU processes the raw input and returns a sequence of representations.
- b. LSTM receives the sequence and learns a compact representation.
- c. Dense layers produce the final prediction.

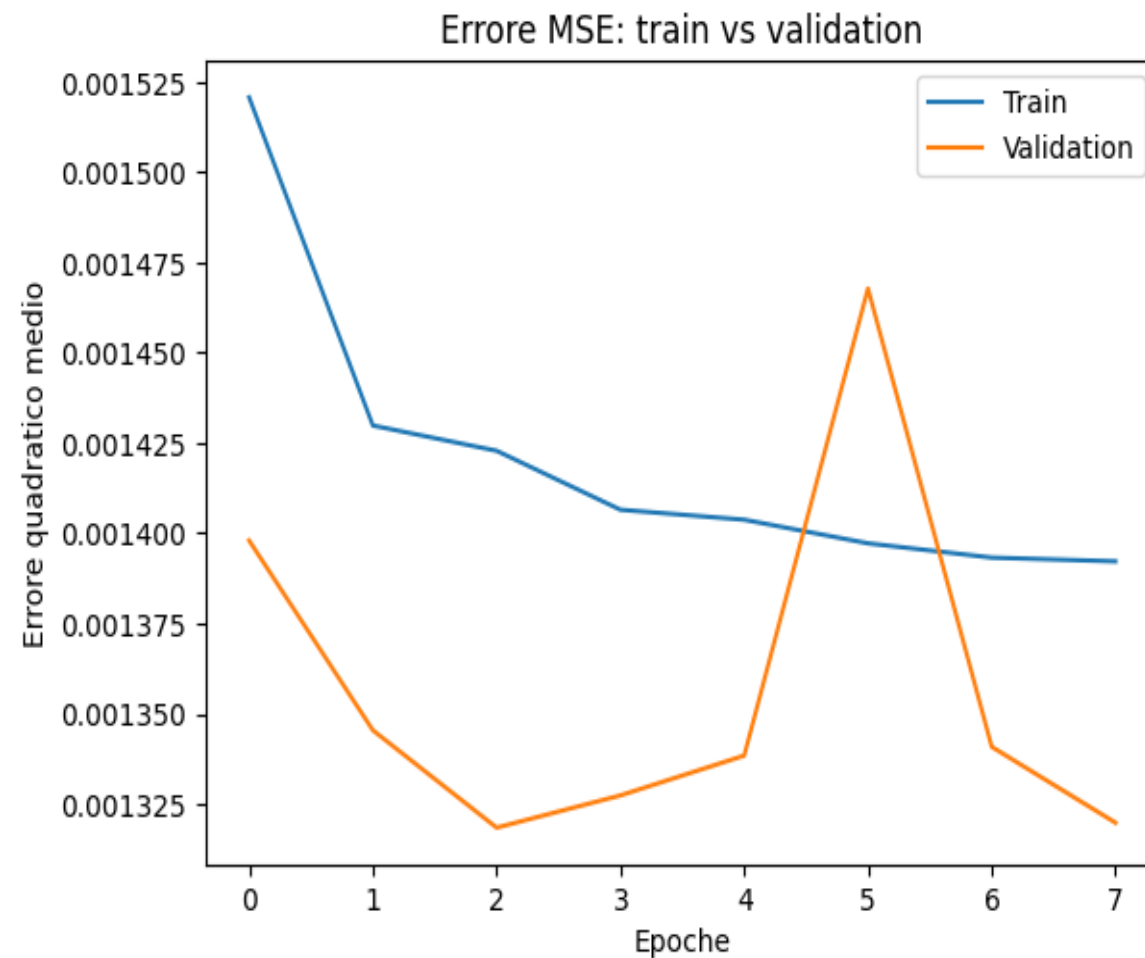
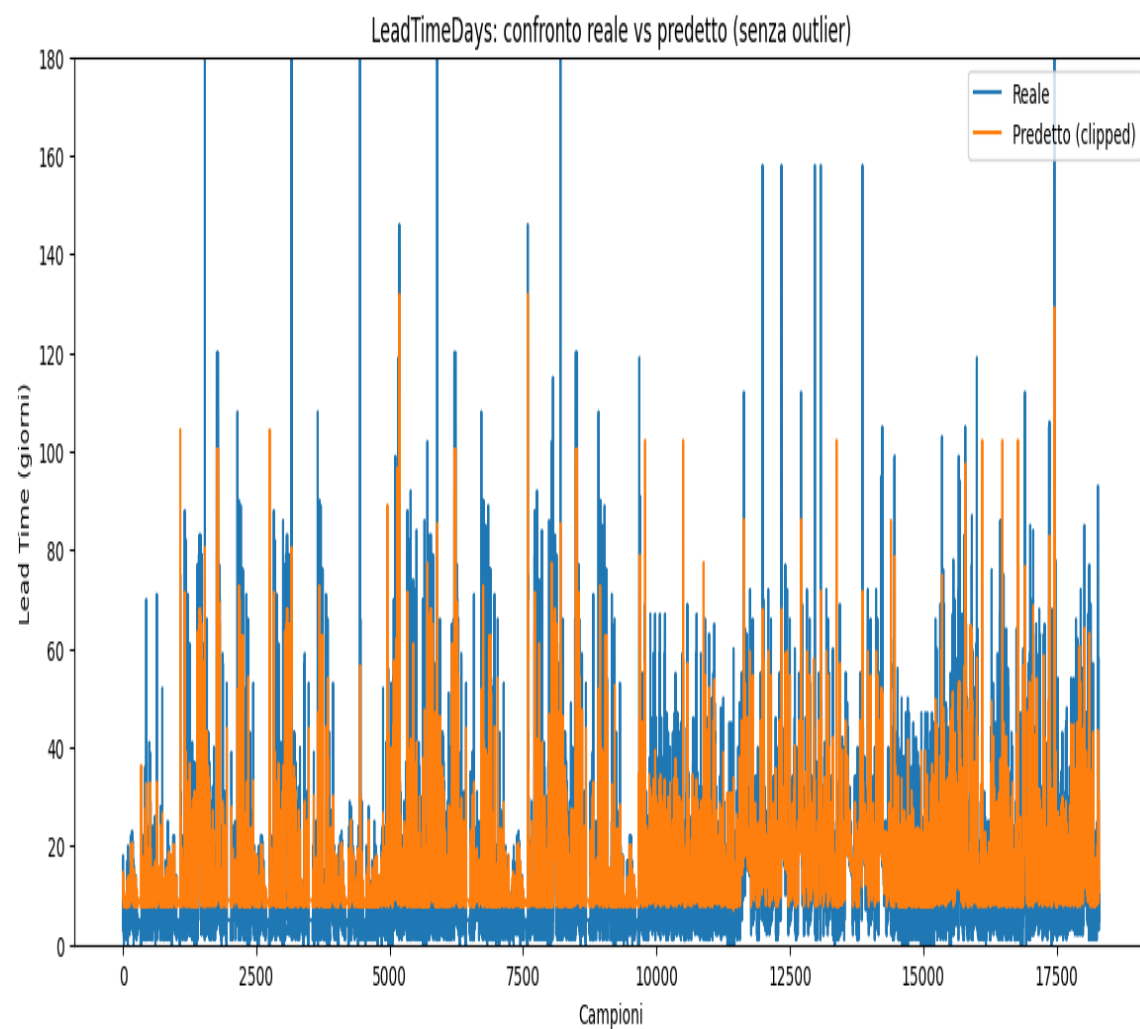
3. Conclusion

- a. The GRU+LSTM combination is a balanced solution for time-series prediction problems.
- b. It allows:
 - I. Noise reduction in early-stage data (GRU)
 - II. Retention of useful sequence memory (LSTM)
 - III. Inference from historical component-based patterns.
- c. Results indicate a good trade-off between accuracy and computational complexity.

TRAINING PROCESS, RESULTS AND ANALYSIS

1. Model compiled with the following configuration:
 - a. Loss function: Mean Squared Error (MSE), suitable for a regression problem.
 - b. Optimizer: Adam (learning rate = 0.001), with an initial learning rate of 0.001. A balanced value between learning speed and stability
 - c. Metric: Mean Squared Error, again MSE is used for monitoring during training/validation
2. To prevent overfitting and unnecessary training (EarlyStopping Callback):
 - a. Monitor: `val_mean_squared_error`, check the mean squared error on the validation data.
 - b. Patience: 5 epochs, if there is no improvement for 5 consecutive epochs, training stops.
 - c. Automatically restores best weights, upon completion, it automatically restores the epoch weights with the best `val_mse` value.
3. Final Model Performance Metrics
 - a. MAE: **8.12 days** → Mean Absolute Error.
 - b. MAE (Mean Absolute Error):
 - i. *Answers to question: “On average, by how many days does the model miss the prediction?”*
4. For other metrics MSE (Mean Squared Error), RMSE (Root Mean Squared Error) see the detailed presentation

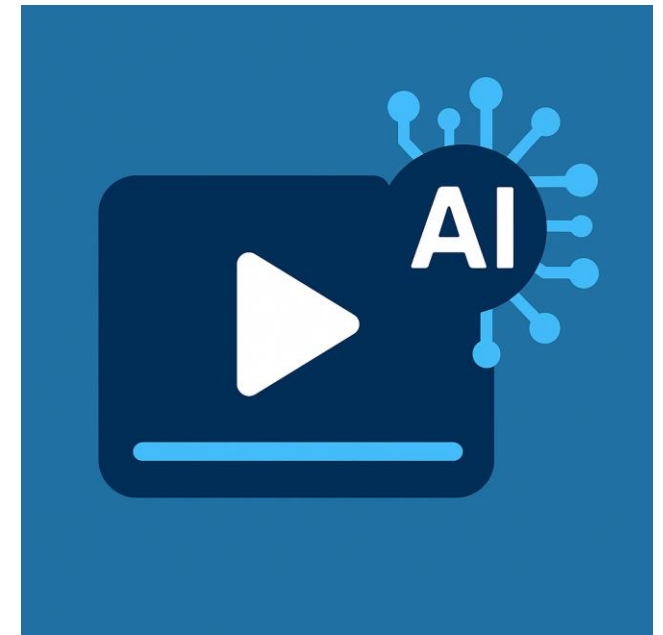
TRAINING PROCESS, RESULTS AND ANALYSIS



BOQ DATE DELIVERY PREDICTION WEB APPLICATION

- A web application developed with Streamlit for predicting the delivery date of a BoQ using a pre-trained LSTM-GRU neural network.
- Key functionalities:
 - Upload of an Excel file with Item_ID entries to be evaluated
 - Input of two dates: Customer Request Date (CRD) and Order Intake Date (OID)
 - Calculation of IntakeLag and sequence generation for each item
 - Prediction of Lead Time (in days) using the neural model
 - Automatic calculation of the predicted delivery date (excluding weekends)
 - Tabular display of predicted dates with confidence level
 - Informative messages about model performance and options to reset or exit the app

Demo





THANK YOU

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