PromptForge v3.0 - 60-Day Launch Roadmap & Strategy

Objective: Launch PromptForge v3.0 and achieve \$50,000 in monthly recurring revenue (MRR) within 60 days.

This roadmap provides a detailed, week-by-week plan for the successful launch and scaling of the PromptForge platform. It covers development priorities, marketing initiatives, sales strategies, and key performance indicators (KPIs) to track progress towards the revenue goal.

Phase 1: Pre-Launch (Weeks 1-2) - Foundational Fixes & MVP Readiness

Goal: Address all CRITICAL vulnerabilities and implement core business systems to launch a secure, functional Minimum Viable Product (MVP) ready for early adopters.

Week 1: Security & Payments

D ay	Own er	Task	Outcome
1	Dev	Implement Authentication: Complete Supabase Auth integration with JWT-based sessions and RBAC.	Secure user accounts and protected routes.
2	Dev/ Ops	Add Security Headers: Implement CSP, HSTS, and other critical headers in next.config.mjs.	Protection against common web vulnerabilities.
3	Dev	Fix Build Configuration: Remove ignoreBuildErrors and ignoreDuringBuilds flags.	Production builds are type-safe and linted.
4	Dev/ Biz	Integrate Stripe: Set up Stripe products, prices, and checkout for all subscription tiers.	Ability to process payments and generate revenue.

5	Legal /Dev	Basic GDPR Compliance: Create a privacy policy, terms of service, and a cookie consent banner	Foundational compliance to mitigate
	,	banner.	legal risks.

Week 2: Infrastructure & Business Systems

D ay	Owner	Task	Outcome
1	Ops/D ev	Implement Logging & Monitoring: Integrate Sentry for error tracking and Vercel Analytics for performance.	Real-time visibility into application health.
2	Ops	Database Backups: Configure automated daily backups for the Supabase database.	Data loss prevention and recovery plan.
3	Biz/De v	Analytics Setup: Implement Google Analytics 4 for web traffic and user behavior analysis.	Data-driven insights for decision-making.
4	Biz/Ma rketing	CRM & Lead Capture: Set up HubSpot with lead capture forms on the website.	A system for managing customer relationships.
5	Dev	Final MVP Polish: Fix any remaining critical bugs and prepare for early adopter onboarding.	A stable and reliable MVP for launch.

Phase 1 KPIs:

- All CRITICAL issues from the audit report are closed.
- Successful payment processing through Stripe.
- 100% of production builds are clean (no linting or type errors).
- Functional authentication and user account system.

Phase 2: Launch (Weeks 3-4) - Public Launch & Early Traction

Goal: Launch the platform publicly, acquire the first 100 paying customers, and gather initial user feedback to guide further development.

Week 3: Marketing & Outreach

D ay	Owne r	Task	Outcome
1	Marke ting	Product Hunt Launch: Prepare and execute a successful Product Hunt launch.	Initial wave of traffic and user sign-ups.
2	Marke ting	Content Marketing: Publish 3-5 blog posts on prompt engineering and AI workflows.	SEO foundation and thought leadership.
3	Sales	High-Ticket Outreach: Begin targeted outreach to 20 potential consulting clients.	First high-value sales conversations.
4	Marke ting	Paid Advertising: Launch initial Google Ads and LinkedIn campaigns targeting key demographics.	Controlled traffic and lead generation.
5	Com munit y	Engage with Early Adopters: Actively engage with new users on Discord, Twitter, and other channels.	Building a community and gathering feedback.

Week 4: Onboarding & Feedback

D ay	Owner	Task	Outcome
1	Sales	Close First Consulting Deals: Aim to close the first 1-2 high-ticket consulting deals.	Early revenue and case studies.
2	Custome r Success	Onboard New Users: Proactively assist new users with onboarding and setup.	Improved user retention and satisfaction.
3	Product	User Feedback Analysis: Collect and analyze user feedback to identify pain points and feature requests.	Data-informed product roadmap.
4	Dev	First Feature Iteration: Ship the first set of improvements based on user feedback.	Demonstrating responsiveness to user needs.
5	Biz	Revenue & KPI Review: Track initial revenue, conversion rates, and other key metrics.	Early indicators of business

performance.

Phase 2 KPIs:

- 100+ paying customers.
- \$10,000 in Monthly Recurring Revenue (MRR).
- 2-3 high-ticket consulting clients signed.
- Top 5 on Product Hunt on launch day.

Phase 3: Growth (Weeks 5-8) - Scaling & Optimization

Goal: Scale customer acquisition, optimize the conversion funnel, and solidify the path to \$50,000 MRR.

Week 5-6: Funnel Optimization

- A/B Testing: Test different headlines, CTAs, and pricing on the website to improve conversion rates.
- **Onboarding Flow:** Analyze user behavior to identify drop-off points in the onboarding process and implement improvements.
- **Email Marketing:** Launch automated email sequences for trial users, new customers, and churned users.
- **Content Expansion:** Publish weekly content (blog posts, tutorials, case studies) to drive organic traffic.

Week 7-8: Customer Success & Expansion

- **Referral Program:** Launch a customer referral program to incentivize word-of-mouth growth.
- **Enterprise Sales:** Develop a formal enterprise sales process and begin outreach to larger organizations.
- **Partnerships:** Explore integration partnerships with other AI tools and platforms.
- **Feature Development:** Continue to ship new features and improvements based on user feedback and product roadmap.

Phase 3 KPIs:

- \$25,000 \$35,000 in MRR.
- 5-10 enterprise leads in the pipeline.

- 15% trial-to-paid conversion rate.
- <5% monthly churn rate.

Phase 4: Scale (Month 3) - Path to \$50K MRR

Goal: Achieve the \$50,000 MRR target by scaling enterprise sales, expanding marketing efforts, and maximizing customer lifetime value.

- **Enterprise Focus:** Dedicate sales resources to closing enterprise deals and building a repeatable sales playbook.
- **Advanced Marketing:** Scale paid advertising budgets, explore new channels (e.g., podcasts, sponsorships), and double down on content marketing.
- Customer Upsells: Introduce new add-ons and higher-tier plans to increase ARPU.
- **Community Building:** Host webinars, workshops, and other events to engage the community and establish thought leadership.
- **International Expansion:** Begin planning for international expansion, including localization and multi-currency support.

Phase 4 KPIs:

- \$50,000+ in MRR.
- 5-10 enterprise customers signed.
- 110% Net Revenue Retention.
- <\$150 Customer Acquisition Cost (CAC).

Fallback Scenarios & Risk Mitigation

Risk	Mitigation Plan
Slow User Adoption	Increase marketing spend, run promotional offers, and gather more user feedback to identify product gaps.
High Churn Rate	Improve onboarding, enhance customer support, and proactively engage with at-risk users.
Technical Issues	Have a dedicated on-call rotation for production issues and a clear incident response plan.

Strong Competitio n	Differentiate on unique features (7D Parameter System), focus on a specific niche, and build a strong brand and community.
Revenue Shortfall	Focus on high-ticket consulting and industry licensing for immediate cash flow while continuing to build the SaaS pipeline.

Final Launch Checklist

Task	Status	Owner
DNS Configuration	Open	Ops
SSL Certificate	Done	Vercel
301 Redirects	Open	Dev
Final Database Backup	Open	Ops
Production Environment Variables	Open	Dev/Ops
Final Security Scan (OWASP ZAP)	Open	Security
Marketing Launch Announcement	Open	Marketing
Customer Support Channels Live	Open	Customer Success
Analytics Dashboards Live	Open	Biz
On-Call Rotation Scheduled	Open	Ops/Dev