|  |  |  |
| --- | --- | --- |
| **Listing** | **Giving examples** | **Generalising** |
| firstly, secondly, thirdly | for example | in general |
| first, furthermore, finally | for instance | generally |
| to begin, to conclude | as follows: | on the whole |
| next | that is | as a rule |
| **Reinforcement** | in this case | for the most part |
| also | namely | in most cases |
| furthermore | in other words | usually |
| moreover | **Result/consequence** | **Highlighting** |
| what is more | so | in particular |
| in addition | therefore | particularly |
| besides | as a result/consequence | especially |
| above all | accordingly | mainly |
| as well (as) | consequently | **Reformulation** |
| in the same way | because of this/that | in other words |
| not only ... but also | thus | rather |
| **Similarity** | hence | to put it more simply |
| equally | for this/that reason | **Expressing an alternative** |
| likewise | so that | alternatively |
| similarly | in that case | rather |
| correspondingly | under these circumstances | on the other hand |
| in the same way | **Deduction** | the alternative is |
| **Transition to new point** | then | another possibility would be |
| now, | in other words | **Contrast** |
| as far as *x* is concerned | in that case | instead |
| with regard/reference to | otherwise | conversely |
| as for ... | this implies that ... | on the contrary |
| it follows that | if so/not | in contrast |
| turning to | **Stating the obvious** | in comparison |
| **Summary** | obviously | **Concession (smth unexpected)** |
| in conclusion | clearly | even though |
| to conclude | naturally | however |
| in brief | of course | however much |
| to summarise | as can be expected | nevertheless |
| overall | surely | still |
| therefore | after all | yet |