Project Design Phase Problem – Solution Fit

Date	9 April 2025
Team Id	SWTID1743782632
Project Name	ShopEz
Maximum Marks	4 Marks

Problem–Solution Fit – ShopEZ: An E-Commerce Platform

The **Problem–Solution Fit** for **ShopEZ** demonstrates a deep understanding of the challenges faced by online shoppers and small-scale vendors on current e-commerce platforms. ShopEZ bridges these gaps by offering a simplified, efficient, and secure online shopping experience tailored to both end-users and administrators. The solution is not just technically sound but is also designed with real user behavior and expectations in mind.

Purpose:

- Address real-world e-commerce challenges such as complex interfaces, lack of product filtering, insecure transactions, and poor admin controls—ensuring both customers and admins have a seamless experience.
- Increase adoption by integrating with commonly used tools and interfaces like Google/Facebook login, mobile-responsive pages, and easy checkout—minimizing onboarding friction.
- Enhance communication and engagement by offering smart notifications for orders, personalized product suggestions, and real-time updates via emails or push alerts.

- **Build user trust** by solving high-frustration issues such as slow checkout, unclear payment processes, and unreliable order tracking—thus encouraging repeat usage.
- Understand and support both the customer journey and admin workflow by incorporating essential tools like persistent carts, product stock management, category filtering, and secure dashboards—making the platform intuitive, functional, and scalable.

