## Insights

- 1. Standard class ship mode has highest Revenue (59.12%)
  - 2. Consumer Segment has highest Revenue (50.56%)
    - 3. Revenue by Year is highly Trend
- 4. Furniture Category has highest revenue as compared to other, but lowest profit
- 5. Chairs has number 1 highest revenue in all years except 2015 (Rank 3)
- 6. Phones has number 1 highest Profit in all years except 2016 (Rank 4)
  - 7. Middle Age (30 to 45) customers gives highest revenue
- 8. Tables has the negative profit in all years except 2016, slightly High profit in 2016
  - 9. New York City has highest revenue