

# VAIBHAV RANE

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## SUMMARY

Operations professional with three years of experience in process optimization, project delivery and stakeholder management and expertise in SAP and automation. Highly skilled in process optimization with proven track record in improving process efficiencies and customer experience.

## PROFESSIONAL EXPERIENCE

- Operations Manager** *Spectrum Electrical Industries Limited - India* Aug 2019 – Jul 2020  
Spectrum is a manufacturer of electrical, automobile and irrigation components with a market capital of \$15.8 million
- **Project Delivery:** Spearheaded revamping of machines such as CNC and punch press by creating a project schedule, analyzing risks and working with cross-functional stakeholders to increase production capacity by 3 times
  - **Continuos Improvement:** Identified inefficient workflows and coordinated company-wide implementation of SAP to optimize workflows and increase efficiency by 20%
- Sales Officer** *Indian Oil Corporation Limited - India* May 2019 – Jul 2019  
Indian Oil is a public sector oil and gas producer with revenues of \$127 billion
- **Project Management:** Managed installation of ATOS automation system across 60 sites with internal units and external vendors to ensure smooth project execution across all sites decreasing downtime by 9%
  - **Process Improvement:** Established channels to communicate information about new products and guidelines to outlet managers on regular basis to ensure up-to-date service across all sites boosting customer satisfaction index by 12%
- Operations Officer** *Indian Oil Corporation Limited - India* Aug 2017 – May 2019
- **Process Optimization:** Planned production activities and redesigned inventory management system to improve capacity utilization and clear bottlenecks in production activities by 12% to meet increasing consumer demand
  - **Cost Analysis:** Developed framework to review thrid party logistics costs and performance resulting in 100% on-time deliveries and 0 instance of cost overruns
  - **Continuos Improvement:** Implemented automation using SCADA in Tank Farm Management System to report data in SAP increasing accuracy and reliability of data to 99% by reducing human intervention
  - **Team Management:** Trained multiple stakeholders on safety of handling petroleum products leading to decrease in accidents by 14%

## EDUCATION

- Master of Business Administration** Apr 2022  
*Schulich School of Business, York University* Toronto, ON
- Bachelor of Technology in Electrical Engineering** May 2017  
*College of Engineering Pune* Pune, India

## LEADERSHIP AND ENTREPRENEURIAL EXPERIENCE

- Co-founder** *The Sweet Spot - Toronto, ON* Jun 2021 – Jun 2022  
The Sweet Spot is a small bakery on University campus serving all students
- Created a schedule in Notion for introduction of new products and marketing to keep customers engaged
  - Increased efficiency by 30% by establishing and optimizing process flows resulting in improved profits by 13%
- Information Technology Director** *Graduate Business Council - Toronto, ON* May 2021 – Apr 2022
- Boosted usage of official school platform, CampusGroups, by standardizing process flows
- Technology Director** *Business Technology Management Association - Toronto, ON* May 2021 – Apr 2022
- Planned and managed student engagement events with industry experts to increase awareness of careers in tech
  - Devised strategies for increasing member participation by working closely with other clubs leading to increase of 20% more sign ups than previous year
- Rowing Secretary** *COEP Boat Club - India* May 2016 – Apr 2017
- Increased student interaction by 11% in rowing activities by ensuring availability of proper training and equipment as Secretary and Captain of Rowing team at college boat club

## ACADEMIC AND PERSONAL PROJECTS

- Strategic Consultant**, *Strategy Field Study* Apr 2022
- Designed strategy for a media organization to enter new areas by studying current capabilities of the organization and market trends
- Strategic Consultant**, *Center for Customer Centricity* Apr 2021
- Devised Go-to-Market strategy for Adlib Software by analyzing customer requirements and pain points

## EXTRACURRICULAR AND INTERESTS

- Represented the state of Maharashtra at National Rowing Championships in 2016
- Organizer for Jalmaitri - initiative to spread awareness about water pollution in a local river in Pune City, India
- Taught spoken English to 200 students at a rural school