# Regression in R

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### Introduction

## 10

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This notebook is a walkthrough of how to perform different kinds of regression in R. It contains explanations, demos and some practice questions. Feel free to experiment on your own with the dataset and techniques!

We will be looking at how to perform 2 main kinds of regression that you have learned in Econ 140:

- 1. Ordinary Least Squares (OLS) Regression
- 2. Instrumental Variables (IV) Regression (also called Two-Stage Least Squares, or TSLS)

Note that in the interest of time, we will not be explaining all the concepts in depth so you might also want to reference your lecture notes (and other course materials) to answer the questions. We will be using the mexico.csv dataset that you'll be using for Problem Set 2.

```
# upload the mexico.csv dataset: Session --> Set Working
# Directory (choose the folder that has the file you want
# to upload) --> run the cell below
mexico <- read.csv("mexico.csv")
# let's look at the first few rows
head(mexico, 10)</pre>
```

```
##
                        inc_m ind_lang educ_years sales_hotel
                                                                logtemp logprecip
      year municode
## 1
               1001 3367.053 0.0039165
                                           9.087990
                                                         171550 5.171715
                                                                           3.796707
## 2
      2000
               1002 2287.634 0.0012442
                                                              40 5.140995
                                                                           3.656000
                                           6.795107
## 3
      2000
               1003 1786.198 0.0027569
                                           6.000360
                                                             687 5.169001
                                                                           3.980089
## 4
      2000
               1005 2559.550 0.0015731
                                           7.319565
                                                             361 5.147138
                                                                           3.864694
      2000
               1006 3021.914 0.0003432
## 5
                                           8.330784
                                                             378 5.149746
                                                                           3.673766
## 6
      2000
               1007 2555.663 0.0000000
                                           7.991003
                                                             574 5.113169
                                                                           3.660473
## 7
      2000
               1011 3360.296 0.0019324
                                           7.784682
                                                             729 5.171446
                                                                           3.648598
## 8
      2000
               2001 4021.991 0.0806629
                                           8.217420
                                                         152591 5.162446
                                                                           2.744925
## 9
      2000
               2002 6460.129 0.0075334
                                           9.065122
                                                         302796 5.315036
                                                                           2.188445
               2003 4474.784 0.0415555
## 10 2000
                                           7.776525
                                                           7259 5.007053 3.305918
##
      dist_us_km
## 1
       600.69310
## 2
       557.61430
## 3
       616.01170
## 4
       597.93450
## 5
       573.91170
## 6
       561.40970
## 7
       576.39320
## 8
       262.42290
## 9
        90.35691
```

## **Exploring Your Data**

Before performing any kind of regression, you will first be doing some exploratory data analysis (or EDA) on your data. This involves tasks such as:

- Making sure that your data is the right format (e.g. if a variable wages is stored as a string, converting it to an numeric data type)
- Getting rid of unnecessary columns
- Creating dummy variables for categorical variables

We'll leave it to a data science class to teach you how to perform EDA, but in this class, you'll need to know how to do 2 main EDA tasks:

- 1. Data visualization, to visualize the relationship between your independent and dependent variable
- 2. Transforming your data so that you can fit a linear model (e.g. log and quadratic transformations, which you did in your problem sets and section assignments)

For our regression below, we'll be looking at the relationship between sales\_hotel (our y variable) and ind\_lang (our x variable). The question we are trying to answer is: do municipalities in which a higher percentage of people speak the indigenous language have more tourism (as measured by the total hotel sales for that municipality)?

Note on granularity: In this dataset, each row represents one municipality (you can verify this by looking at the municode column, which contains unique values - so each row corresponds to one municipality). This is also called the granularity of our dataset. It's important to keep this in mind as it affects how we interpret our coefficients.

Question: What do you think the relationship between sales\_hotel and ind\_lang would be (do you expect the relationship to be positive, negative or nothing at all)? We're not expecting a particular answer, we just want to get you thinking. You're free to come up with creative explanations!

Solution: One possibility is that there is a negative relationship between sales\_hotel and ind\_lang. Maybe places in which a higher proportion of people speak the native language are more rural and therefore have fewer high-rated hotels.

### **Data Visualization and Transformations**

It's always a good idea to visualize your dependent variable against your independent variable before performing regression, to get a sense of their relationship. This will allow you to:

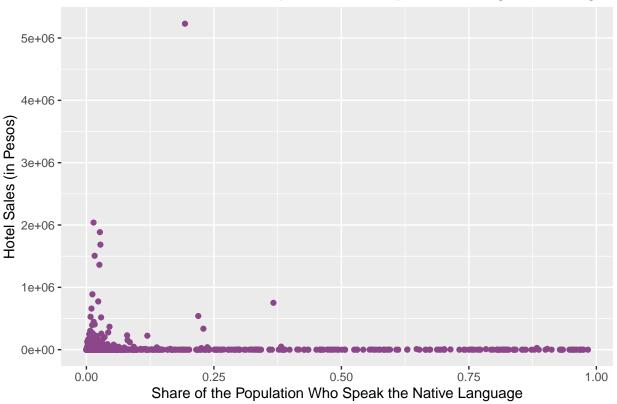
- Know what to expect, in terms of the sign and strength of the relationship between the variables
- Determine if a linear model is a good fit
  - If you see a non-linear relationship between x and y, you can transform your variables (e.g. log transform x) so that linear regression is more appropriate. If you don't do this and just go ahead and fit a linear model, you'll get biased coefficients. Can you think of why (hint: it's one of the 4 types of biases that you learned about)?
- Determine if there are outliers that you need to filter out before doing the regression

So, apart from allowing you to create pretty graphs, data visualization is a really useful tool (we'll talk more about this later).

Let's create a scatterplot to look at the relationship between sales\_hotel and ind\_lang.

```
ggplot(data = mexico, aes(x = ind_lang, y = sales_hotel)) + geom_point(color = "orchid4") +
    labs(title = "Hotel Sales vs. Share of the Population Who Speak the Indigenous Language",
    x = "Share of the Population Who Speak the Native Language",
    y = "Hotel Sales (in Pesos)") + theme(plot.title = element_text(hjust = 0.5))
```

### Hotel Sales vs. Share of the Population Who Speak the Indigenous Languaç



This scatterplot doesn't really show the association between the variables. There's that one outlier above and there isn't much variation in sales\_hotel. Let's get rid of the outlier and take the log of both x and y.

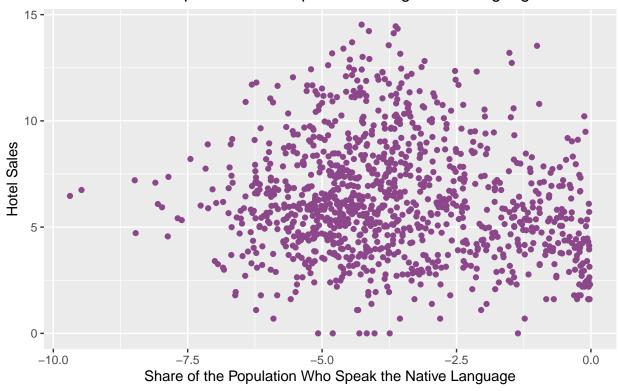
Note: In reality, you may have to do quite a bit of trial and error to figure out which kind of transformation to use. To save time, we did all that behind the scenes.

```
# remove the outlier
mexico <- filter(mexico, sales_hotel < (5e+06))

# log transform both variables
mexico$log_sales_hotel <- log(mexico$sales_hotel)
mexico$log_ind_lang <- log(mexico$ind_lang)
mexico <- filter(mexico, log_ind_lang != -Inf)

# create another scatterplot
ggplot(data = mexico, aes(x = log_ind_lang, y = log_sales_hotel)) +
    geom_point(color = "orchid4") + labs(title = "Log Hotel Sales vs. Share of the
        Population Who Speak the Indigenous Language",
    x = "Share of the Population Who Speak the Native Language",
    y = "Hotel Sales") + theme(plot.title = element_text(hjust = 0.5))</pre>
```

# Log Hotel Sales vs. Share of the Population Who Speak the Indigenous Language



This scatterplot looks much better! There is a lot more variation in the data which makes the association between the variables much clearer. We can see that there is a somewhat negative relationship between the log transformed variables.

Question: Does the scatter plot align with what you expected to see? Again, we're not looking for a specific answer, we just want you to speculate!

Solution: We expected a negative relationship which is what we see in the scatterplot.

# Ordinary Least Squares Regression

Now that we've done some necessary EDA, we can move ahead with our regression. The first type of regression we'll be looking at is ordinary least squares, or OLS, regression Recall that in OLS regression, we want to find the values of our coefficients (i.e. the intercept and slope coefficients) that minimizes the squared error. OLS regression can further be broken down into 2 types:

- Simple linear regression: the model only has one independent variable
- Multiple linear regression: the model has multiple independent variables

### Simple Linear Regression

Recall that this is our simple linear regression model:

$$Y_i = \beta_0 + \beta_1 X_i + \epsilon_i$$

This is how we can perform simple linear regression in R:

```
model \leftarrow lm(y \sim x, data = df)
```

This line of code will estimate the coefficients for your data. This is called fitting the model. To see your results, write:

summary(model)

Practice: Regress log\_sales\_hotel on log\_ind\_lang. We've provided the skeleton code for you below.

```
# fit a simple linear regression model
model_simple <- lm(log_sales_hotel ~ log_ind_lang, data = mexico)
# let's see our results
summary(model_simple)</pre>
```

```
##
## Call:
## lm(formula = log_sales_hotel ~ log_ind_lang, data = mexico)
##
## Residuals:
               1Q Median
                               3Q
                                      Max
## -6.5841 -1.7967 -0.3474 1.6114 8.1707
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
                           0.18139 30.389 < 2e-16 ***
## (Intercept)
                5.51240
## log_ind_lang -0.21117
                                   -4.772 2.06e-06 ***
                           0.04425
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.661 on 1104 degrees of freedom
## Multiple R-squared: 0.02021,
                                   Adjusted R-squared: 0.01933
## F-statistic: 22.78 on 1 and 1104 DF, p-value: 2.064e-06
```

When you display your results, you'll get a table with a lot of information - but you just want to focus on a few things:

- Intercept
- Slope coefficients
- Hypothesis testing information (t-statistics and p-values)
- $\mathbf{P}^{2}$

As you might have learned in the class,  $R^2$  is primarily used for comparing across models rather than for evaluating the quality of a given model.

**Question:** Identify each of the 4 values we talked about in the regression table above. Note that in this model, we're taking the log of both x and y: how would you interpret the coefficient

#### Soltuion:

- Intercept: 5.512
- Coefficient on log\_ind\_lang: -0.211 (21% decrease in log\_sales\_hotel per 1% increase in log\_ind\_lang)
- Hypothesis testing: The coefficient is statistically significant at the 5% level.
- $R^2$ : 0.0202

### Multiple Linear Regression

We don't generally use a simple linear regression model as it gives us biased coefficients. Instead, we incorporate multiple independent variables and fit a multiple linear regression model.

Recall that this is our multiple linear regression model (with n independent variables):

$$Y_{i} = \beta_{0} + \beta_{1} X_{1i} + \beta_{2} X_{2i} + \dots + \beta_{n} X_{ni} + \epsilon_{i}$$

Question: What are some biases affecting simple linear regression coefficients?

**Solution:** Omitted variable bias is the main issue as we're not accounting for confounding factors in simple linear regression.

Fitting a multiple linear regression model in R is very similar to fitting a simple linear regression model, you just have to include additional independent variables:

```
model \leftarrow lm(y \sim x_1 + x_2, data = df)
```

Displaying the results of your model is the same as before, you have to use summary().

**Practice:** Look at the data description and choose at least 2 other independent variables that could make the coefficients from your previous regression less biased. Run a multiple linear regression model of log\_sales\_hotel against these variables (don't forget to include our independent variable of interest log\_ind\_lang).

```
# fit a multiple linear regression model
model_multiple <- lm(log_sales_hotel ~ log_ind_lang + inc_m +
        educ_years, data = mexico)

# let's see our results
summary(model_multiple)</pre>
```

```
##
## Call:
## lm(formula = log_sales_hotel ~ log_ind_lang + inc_m + educ_years,
##
       data = mexico)
##
## Residuals:
##
       Min
                1Q Median
                               3Q
                                       Max
  -7.3562 -1.4841 -0.0317
                          1.5588
                                   7.1536
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) -1.277e+00 3.554e-01 -3.591 0.000343 ***
## log_ind_lang 4.321e-02
                           3.935e-02
                                        1.098 0.272398
## inc m
                7.601e-05
                           6.056e-05
                                       1.255 0.209735
## educ_years
                 1.071e+00 5.694e-02 18.815 < 2e-16 ***
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
##
## Residual standard error: 2.237 on 1102 degrees of freedom
## Multiple R-squared: 0.309, Adjusted R-squared: 0.3071
## F-statistic: 164.3 on 3 and 1102 DF, p-value: < 2.2e-16
```

**Question:** Have a look at the coefficients of your regression. Some interesting questions to think about: are the coefficients statistically significant? Has the  $R^2$  improved? How did adding this variable/variables change the coefficients from the previous 2 regressions?

**Solution:** Only the coefficient on educ\_years is statistically significant. The coefficient on  $log_ind_lang$  is no longer statistically significant. The  $R^2$  improved significantly.

## IV Regression

We might still be concerned about bias (e.g. omitted variable bias) after running a multiple linear regression model. In this case, we can use instrumental variables regression to uncover the causal effect of the independent variable (the endogenous variable) on the dependent variable.

Note: As you may remember from class, an endogenous variable is an independent variable that is correlated with the error term. In this case, we have an endogeneity problem and our coefficients are biased.

**Question:** Suppose you hypothesize that Z is a valid instrument. What are the conditions for a valid instrument? How would you test each of these conditions (if applicable)?

**Solution:** The instrument must be relevant (correlated with the endogenous variable) and exogenous (uncorrelated with the error term).

Instrumental variables regression is also called two-stage least squares (TSLS), because it is performed in 2 stages:

1. Regress X on Z, a valid instrument

$$X_i = \alpha_0 + \alpha_1 Z_i + \nu_i$$

2. Regress Y on the fitted values of X, which you get from stage 1 of TSLS

$$Y_i = \beta_0 + \beta_1 \hat{X}_i + \epsilon_i$$

In R, this is how you can perform instrumental variables regression:

$$model \leftarrow ivreg(y \sim x \mid z, data = df)$$

Note that this code does both stages of TSLS and gives you the results of the second stage. You can also perform TSLS manually, by running separate OLS models, but you have to be careful about standard errors (not recommended).

**Practice:** Choose a variable you think would be a valid instrument. Test the first assumption and use your intuition/understanding of economic theory to think about why the second condition is satisfied.

Solution: inc\_m might be good instrument as we can expect it to be correlated with log\_ind\_lang and doesn't affect sales\_hotel directly.

```
# test the first condition
stage_1 <- lm(log_ind_lang ~ inc_m, data = mexico)
# let's see our results
summary(stage_1)</pre>
```

```
##
## Call:
## lm(formula = log_ind_lang ~ inc_m, data = mexico)
##
## Residuals:
##
      Min
               1Q Median
                                3Q
                                       Max
  -5.5282 -1.2348 -0.1321 1.2395
                                   6.2680
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
  (Intercept) -2.724e+00 1.186e-01 -22.969
                                               <2e-16 ***
              -3.704e-04 4.126e-05 -8.977
                                               <2e-16 ***
## inc m
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
##
## Residual standard error: 1.747 on 1104 degrees of freedom
## Multiple R-squared: 0.06803,
                                   Adjusted R-squared: 0.06719
## F-statistic: 80.59 on 1 and 1104 DF, p-value: < 2.2e-16
```

Question: Does your instrument satisfy the first condition? [Hint: Go through lecture 13 slides.]

**Solution:** The F-statistic is far above 10 so the instrument does satisfy the instrument relevance condition.

**Practice:** Run an instrumental variables regression model with log\_sales\_hotel, log\_ind\_lang and your chosen instrument (go ahead with this even if your instrument wasn't statistically significant).

```
# fit your IV regression model
model_iv_1 <- ivreg(log_sales_hotel ~ log_ind_lang | inc_m, data = mexico)
# let's see our results
summary(model_iv_1)</pre>
```

```
##
## Call:
  ivreg(formula = log_sales_hotel ~ log_ind_lang | inc_m, data = mexico)
##
## Residuals:
##
                      1Q
                             Median
                                             30
                                                       Max
  -9.6339430 -2.7182169 -0.0005822 2.7728805 11.6097869
##
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  0.2839
                             0.8751
                                      0.324
                                               0.746
                             0.2359 -6.918 7.72e-12 ***
## log_ind_lang -1.6324
##
## Diagnostic tests:
##
                     df1 df2 statistic p-value
## Weak instruments
                       1 1104
                                  80.59 <2e-16 ***
## Wu-Hausman
                       1 1103
                                  80.75
                                         <2e-16 ***
## Sargan
                           NA
                                     NA
                                              NA
##
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.701 on 1104 degrees of freedom
```

```
## Multiple R-Squared: -0.8953, Adjusted R-squared: -0.8971 ## Wald test: 47.87 on 1 and 1104 DF, p-value: 7.721e-12
```

### **Exogenous Variables**

You might want to include control variables in your instrumental variables regression model. These variables are also called exogenous variables as they are not correlated with the error term. Performing IV regression with control variables is similar to what we did before, with slight differences.

In this case, the following would be our TSLS regression:

1. Regress X on Z and the control variables (Ws):

$$X_i = \alpha_0 + \alpha_1 Z_i + \alpha_2 W_{1i} + \dots + \alpha_n W_{ni} + \nu_i$$

2. Regress Y on the estimated X and control variables:

$$Y_i = \beta_0 + \beta_1 \hat{X}_i + \beta_2 W_{1i} + \dots + \beta_n W_{ni} + \epsilon_i$$

In R, we would run the following regression:

```
model \leftarrow ivreg(y \sim x + w1 + w2 | w1 + w2 + z1)
```

**Practice:** Choose 2 variables you think would be exogenous in the model. Run the previous regression but with control variables.

```
# fitting our IV regression model
model_iv_2 <- ivreg(log_sales_hotel ~ log_ind_lang + logtemp +
    logprecip | logtemp + logprecip + inc_m, data = mexico)

# displaying our results
summary(model_iv_2)</pre>
```

```
##
  ivreg(formula = log_sales_hotel ~ log_ind_lang + logtemp + logprecip |
##
       logtemp + logprecip + inc_m, data = mexico)
##
## Residuals:
##
         Min
                    1Q
                          Median
                                         3Q
## -15.82230 -3.78326
                       -0.06842
                                   3.98321
                                            13.47160
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
                -25.7830
                             7.9286
                                     -3.252 0.00118 **
## (Intercept)
                -2.8217
                                     -4.149 3.59e-05 ***
## log_ind_lang
                             0.6801
                  1.8859
## logtemp
                             0.7768
                                      2.428 0.01535 *
## logprecip
                  2.7141
                             0.9714
                                      2.794 0.00530 **
##
## Diagnostic tests:
                     df1 df2 statistic p-value
##
```

```
21.82 3.35e-06 ***
## Weak instruments
                      1 1102
                                 66.59 9.05e-16 ***
## Wu-Hausman
                      1 1101
## Sargan
                          NA
                                    NA
                                             NA
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
##
## Residual standard error: 5.152 on 1102 degrees of freedom
## Multiple R-Squared: -2.666, Adjusted R-squared: -2.676
## Wald test: 10.81 on 3 and 1102 DF, p-value: 5.327e-07
```

**Question:** Based on the results above, do you think the exclusion restriction holds for your instrumental variable of choice? [Hint: Go through lecture 14 slides.]

**Solution:** It seems that the exclusion restriction doesn't hold as the coefficient on log\_ind\_lang has changed significantly.

### Conclusion

This brings us to the end of introduction to regression in R! We went through the main steps of performing linear regression in R, from data visualization and transformation to performing OLS and IV regressions. We hope this helps you in Econ 140 and beyond.