

## Shreya Agrahari

Lucknow, India 226002

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### Summary

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Dedicated and adaptable professional with a proactive attitude and the ability to learn quickly. Strong work ethic and effective communication skills. Eager to contribute to a dynamic team and support organizational goals.

### Skills

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- Project Management
- Analytical mindset
- Customer Relationship Management (CRM)
- Microsoft Office Suite
- Quick Learner
- Creativity

### Internship

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#### Goldrush Tata Motors Lucknow, India ( Aug 2023 – Nov2023)

##### Sales Executive Intern

- Monitored market trends, competitor activities, and product developments to adjust sales strategies accordingly.
- Used cold calling and networking to sell products and services,
- Utilized CRM software to track leads and manage accounts throughout the sales cycle.
- Enhanced product knowledge through continuous learning and professional development activities.

### Education and Training

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- Shri Ram Murti Smarak International Business School Lucknow 75 %  
MBA: Finance + Marketing (2022-24)
- Shri Guru Nanak Girls Degree College Lucknow 68.7%  
BBA ( 2018-21)

### Extra Curricular Activities

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- Volunteered as Head Girl in Intermediate for 2 yrs 2017
- Participated in 4<sup>th</sup> International Conference 2023
- Senior Coordinator of Dance Club Committee and organised many events 2023

### Certifications

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- Financial Market by Great Learning 2024
- Project Management by Great Learning 2024
- Digital Marketing by IIDE 2024
- Advance Diploma in Computer Application 2019
- Tally ERP 9 2018

### Languages

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- Hindi
- English

### Hobbies

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- Travel
- Dance