**TEAM MEMBERS:** 

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Phase 1: Data Set Source and Description, Value Proposition, Data Cleaning and

**Preparation, and Data Dictionary** 

**SOURCE OF TEAM'S VIABLE DATA SET** 

Full Name: Boston Airbnb Listings Dataset

To perform in depth analysis on the features of Airbnb's listings specifically for the densely populated city,

Boston.

**Root URL:** <a href="https://data.world/data">https://data.world/data</a>

Specific URL: https://data.world/markdias/listingsairbnb

**GENERAL DESCRIPTION OF THE PRE-CLEANED DATA SET** 

< What is the pre-cleaned data set's unit of analysis, i.e., what does each observation represent?>

Each observation represents an Airbnb's listing and the features the listing has. The unit of analysis

is the listing.

<How many observations does the pre-cleaned data set include?>

The amount of observations for the pre-cleaned data is 5100 observations in total

<If the data are cross-sectional, which period (e.g., a certain year) do they represent? If the data are</p>

longitudinal, what range of time is represented (e.g., 1 July 2018 through 30 June 2019)?>

The data is cross-sectional. The data has the listing details from 2008 till 2019.

<How many variables does the pre-cleaned data set include? How many of these are non-binary numeric?</p>

How many are non-binary categorical? How many are binary (i.e., Y/N, 1/0)? How many are date-based?

Details about each variable that was kept for analysis will be provided in the data dictionary (below), so

just be general here>

The number of variables in this dataset is 35. Out of the 35, 15 are non-binary numeric. Then 9 are non-binary categorical variables. 5 are binary and the remaining 4 are date-based variables.

<What was the intended type of analysis at the outset? If MLR, which variable will likely serve as the dependent variable? (It must be a non-binary numeric variable.) If time series, what time intervals will appear in the plot's x-axis (e.g., days, weeks, months)? What is the time-series variables (or classes)?

The intended type of analysis is Simple Linear Regression (SLR) for this dataset. For SLR analysis, the dependent variable (DV) would be Price of the listings and the important IV's would be host\_neighborhood, room\_type and property\_type.

#### **VALUE PROPOSITION**

<Who might be interested in the results and findings of this investigation? Refer to specific roles, positions, and job titles (e.g., higher education administrators, health care administrators, middle managers, and operational staff, etc.). How do they stand to potentially benefit from this investigation? >

The hosts of the listings and the guests or customers are the people who these findings would be for. Our goal is to analyze the different property type, room type and host neighborhood features of the listings and determine how it influences the price of the listings. The guests can utilize this information by looking into the features of the listing which contributes to a higher price, and which features has a lower price. The guests and customers will know which type of listing to be chosen efficiently which is a crucial factor when choosing to book a place. They could plan their budget and book a suitable place which caters to their needs.

#### Variables with Incorrect Values, Inscrutable Variables, and Variables Deemed Unimportant

- 1. Variables with Incorrect values Zip code
- 2. Variables with Inscrutable values None
- 3. Variables Deemed Unimportant— last\_scraped and name variables were considered as unimportant variables, and these were removed from the dataset during data prep and cleaning process. There are other variables tend to not work well as predictors and those are not removed from the dataset.

#### **Variables with Missing Values**

<Which variables, if any, contain many missing values? <u>Identify the number and percentage of missing</u> values for each of these variables.

There are six variables which had larger number of missing observations and these are discussed below:

- 1. **host\_neighbourhood** 285 missing observations removed: Number = 285, Percentage = (285/5100) \* 100 = 5.58%
- 2. **Host\_location** 1847 observations removed locations other than Boston, Massachusetts, United States: Number = 1847, Percentage = (1847/5100) \* 100= 36.21%. Since, we have more than 10% of missing observations, we performed the listwise deletions and retained the variable.
- 3. **Security\_deposit** 898 missing observations removed those missing observations: Number = 898, Percentage = (898/5100) \* 100 = 17.60%. Since, we have more than 10% of missing observations, we performed the listwise deletions and retained the variable.
- 4. **Cleaning\_fee** 43 missing observations removed those missing observations: Number = 43, Percentage = (43/5100) \* 100 = 0.84%
- 5. **First\_review** 105 missing observations removed those missing observations: Number = 105, Percentage = (105/5100) \* 100 = 2.05%
- 6. **Price** 3 observations marked 0\$ for price of listing removed those three observations: Number = 3, Percentage = (3/5100) \* 100 = 0.05%

<u>Variables with too few missing observations:</u> There were nine variables with too few missing observations which are discussed below:

- 1. **Zipcode** 8 missing observations assigned values for those observations
- 2. **Property\_type** 1 missing observation assigned value to that observation
- 3. **Room\_type –** 1 missing observation assigned value to that observation
- 4. **Accommodates** 1 missing observation assigned value to that observation
- 5. **Bathrooms** 8 missing observations assigned values for those observations
- 6. **Bedrooms** 6 missing observations assigned values for those observations
- 7. **Beds** 2 missing observations assigned values for those observations
- 8. **Bed\_type 1** missing observation assigned value to that observation
- 9. **Price** 1 missing observation assigned value to that observation

In the pre-cleaned dataset, there were 5100 total number of observations and after the data prep and cleaning process, the dataset has 1918 total number of observations.

### **Variables Requiring Transformation**

<Identify here each categorical variable that may be made numeric. If the variable is nominal, identify which classes will be transformed into "dummy" variables. (Remember that transforming many classes into dummy variables will lead to variable proliferation and, in turn, many variables to choose amongst for MLR modeling.) If the categorical variable is ordinal, identify the scale (e.g., 1 through 5).>

The categorical ordinal variable which can be ordered in scale of 1 through 4 is the cancellation\_policy.

The scales for this variable are -

Flexible = isFlexible = 1

Moderate = isModerate =2

strict\_14\_with\_grace\_period = isStrict14 = 3

super\_strict\_30 = isStirct30 = 4

Scale value 1 = 257 number of observations

Scale value 2 = 621 number of observations

Scale value 3 = 1039 number of observations

Scale value 4 = 1 observation

The nominal variables such as property\_type, host\_neighborhood and room\_type are changed into dummy variables for different categories.

Property\_type: There are 13 categories for the property\_type and the nominal variable is transformed into 13 categories of dummy variables shown below:

Figure 1: Property type dummy variable creation table

#### Variable Creation

|       | Label                                   |
|-------|---|
| pt_1  | property_type<br>=Apartment             |
| pt_2  | property_type<br>=Bed and<br>breakfast  |
| pt_3  | property_type<br>=Boutique<br>hotel     |
| pt_4  | property_type<br>=Chalet                |
| pt_5  | property_type<br>=Condominiu<br>m       |
| pt_6  | property_type<br>=Guest suite           |
| pt_7  | property_type<br>=Guesthouse            |
| pt_8  | property_type<br>=Hotel                 |
| pt_9  | property_type<br>=House                 |
| pt_10 | property_type<br>=Loft                  |
| pt_11 | property_type<br>=Other                 |
| pt_12 | property_type<br>=Serviced<br>apartment |
| pt_13 | property_type<br>=Townhouse             |

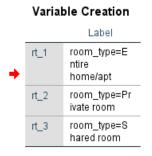
If pt\_1 = 1, then property type belongs to apartment.

If pt\_1 = 0, then the property type is not apartment.

The property\_type with various categories will be used for the SLR analysis vis-à-vis the price of the listings.

Room\_type: There are 3 categories for room\_type and this nominal variable is transformed into 3 dummy variables as shown below:

Figure 2: Room type dummy variable creation table



The room\_type with three categories will be used for the SLR analysis vis-à-vis the price of the listings.

Host\_neighborhood: There are 32 categories in the host neighborhood which is an important IV for our analysis. Since there are too many categories for host neighborhood, we have identified the top 5 major neighborhoods of Boston and created dummy variables for those categories as shown below:

| Dummy Variable | Label                           |
|----------------|---------------------------------|
| n_1            | Host_neighborhood = Cambridge   |
| n_2            | Host_neighborhood = North End   |
| n_3            | Host_neighborhood = West End    |
| n_4            | Host_neighborhood = East Boston |
| n_5            | Host_neighborhood = South End   |

These 5 major neighborhoods of Boston will be used in our SLR analysis for predicting the price per night of the listing.

<Identify each numeric variable that will be made categorical. Also identify the classes that will constitute the variable (e.g., Low, Medium, High, Very High.>

The numeric variable that will be made categorical is cleaning\_fee. Since we are looking at a range of numbers for the cleaning fee, we have divided the cleaning\_fee variable into six classes each consisting of a range of fees in US dollars. Each range is separated by 90\$ difference for each of the classes.

The six ranges and their respective dummy variables are mentioned below:

- 0 90: firstFee = 1354 number of observations; firstFee consists of the cleaning fees range between 0\$ to 90\$.
- 91-181: secondFee = 504 number of observations; secondFee consists of the cleaning fees range between 91\$ to 181\$.
- 182 272: thirdFee = 49 number of observations; thirdFee consists of the cleaning fees range between 182\$ to 272\$.
- 273 363: fourthFee = 9 number of observations; fourthFee consists of the cleaning fees range between 273\$ to 363\$.
- 364 454: fifthFee = 1 observation; fifthFee consists of the cleaning fees range between 364\$ to 454\$.
- 455 545: sixthFee = 1 observation; sixthFee consists of the cleaning fees range between 455\$ to 545\$.

#### THE DATA DICTIONARY FOR THE FINAL ANALYTIC FILE

- <Once you have cleaned and prepared the data set for analysis, the resulting *final analytic file* will require a data dictionary.>
- <Before completing the table below, identify the unit of analysis and state the number of observations in the final analytic file.>

#### The unit of analysis is the listing and the final number of observations is 1918.

Guidelines for filling out the data dictionary (below):

- > Each variable name should match the name in the final analytic file
- > Each description should be as brief as possible yet informationally sufficient (it's an art!)
- > For Antecedent Variable(s), identify (*only for derived variables*) the variable from the pre-cleaned data set from which the variable was transformed. Thus, any row in the data dictionary which includes a derived variable (i.e., a variable engineered by the team) must identify the Antecedent Variable(s).
- > For Data Type, indicate whether the variable is binary, categorical, or numeric
- > In the final column, indicate with a "Y" if the variable is a potential target variable

<If the variable has a categorical data type, identify its constituent classes (if there are 8 or fewer classes) within its Data Type cell.>

| Variable Name     | Brief Description                                      | Antecedent Variable(s)? | Data Type   | TV? |
|-------------------|--|-------------------------|-------------|-----|
| Id                | Listing identifier (unique Id)                         |                         | Numeric     |     |
| Host_Id           | Each Airbnb host has a unique host_id value            |                         | Numeric     |     |
| Host_Name         | To identify host name                                  |                         | Categorical |     |
| Host_Since        | The date of registration of the host                   |                         | Date        |     |
| Host_Location     | Location of the host listing                           |                         | Categorical |     |
| Host_is_Superhost | Describe the highly rated and reliable hosts (ordinal) |                         | Binary      |     |
| Host_Neighborhood | Location by neighborhood                               | Υ                       | Categorical |     |
| n_1               | Host_neighborhood=<br>Cambridge                        |                         |             |     |
| n_2               | Host_neighborhood= North End                           |                         |             |     |
| n_3               | Host_neighborhood= West End                            |                         |             |     |
| n_4               | Host_neighborhood= East Boston                         |                         |             |     |
| n_5               | Host_neighborhood= South End                           |                         |             |     |

|                          | The count of the         |         |
|--------------------------|--------------------------|---------|
| Host_Listings_Count      | number of listings a     | Numeric |
|                          | host has                 |         |
|                          | A binary value stored as |         |
|                          | text where t denotes     |         |
| Host Hos Profile Dieture | TRUE and f denotes       | Dinant  |
| Host_Has_Profile_Picture | FALSE.                   | Binary  |
|                          | Profiles with pictures   |         |
|                          | are more credible        |         |
|                          | A binary value stored as |         |
| Host_Identity_Verified   | text where t denotes     | Binary  |
| Host_identity_verified   | TRUE and f denotes       | Dilidiy |
|                          | FALSE.                   |         |
|                          | The geographical         |         |
| Latitude                 | latitude of the          | Numeric |
|                          | apartment                |         |
|                          | The geographical         |         |
| Longitude                | longitude of the         | Numeric |
|                          | apartment                |         |
|                          | The type of property     |         |
| Property_Type            | the listing can be Y     | Numeric |
|                          | categorized as           |         |
| Dt. 1                    | Property_type =          | Numania |
| Pt_1                     | Apartment                | Numeric |
| Pt_2                     | Property_type = Bed      | Numeric |
| 1 1_2                    | and breakfast            | Numeric |
| Pt_3                     | Property_type =          | Numeric |
| 1 (_3                    | Boutique hotel           | Numeric |
| Pt_4                     | Property_type = Chalet   | Numeric |

| Pt_5         | Property_type = Condominium  |   | Numeric |
|--------------|--|---|---------|
| Pt_6         | Property_type = Guest suite  |   | Numeric |
| Pt_7         | Property_type = Guesthouse   |   | Numeric |
| Pt_8         | Property_type = Hotel  |   | Numeric |
| Pt_9         | Property_type = House  |   | Numeric |
| Pt_10        | Property_type = Loft   |   | Numeric |
| Pt_11        | Property_type = Other  |   | Numeric |
| Pt_12        | Property_type = Serviced Apartment   |   | Numeric |
| Pt_13        | Property_type = Townhouse  |   | Numeric |
| Room_Type    | Whether the listing will be an entire property, private room, or shared room | Υ | Numeric |
| Rt_1         | Room_type = Entire<br>home/ apt  |   | Numeric |
| Rt_2         | Room_type = Private room   |   | Numeric |
| Rt_3         | Room_type = Shared room  |   | Numeric |
| Accommodates | Number of people the listings accommodates                                   |   | Numeric |
| Bathrooms    | Number of bathrooms  |   | Numeric |
| Bedrooms     | Number of bedrooms   |   | Numeric |
| Beds         | The total number of beds   |   | Numeric |

| Bed_Type          | Type of bed/beds provided            |   | Categorical |  |  |
|-------------------|--------------------------------------|---|-------------|--|--|
| Price             | Price per night for number of guests |   |             |  |  |
| Security_Deposit  | Security deposit cost                |   | Numeric     |  |  |
|                   | Fee charged by host to               |   |             |  |  |
| Cleaning_Fee      | cover the cost of                    | Y | Categorical |  |  |
| Cleaning_ree      | cleaning the listing post            | Ĭ | Categorical |  |  |
|                   | stay                                 |   |             |  |  |
| firstFee          | firstFee = 0\$ – 90\$                |   |             |  |  |
| Ilistree          | range of cleaning fee                |   |             |  |  |
| secondFee         | secondFee = 91\$ – 181\$             |   |             |  |  |
| secondree         | range of cleaning fee                |   |             |  |  |
| thirdFee          | thirdFee = 182\$ – 272\$             |   |             |  |  |
|                   | range of cleaning fee                |   |             |  |  |
|                   | fourthFee = 273\$ –                  |   |             |  |  |
| fourthFee         | 363\$ range of cleaning              |   |             |  |  |
|                   | fee                                  |   |             |  |  |
| fifthFee          | fifthFee = 364\$ – 454\$             |   |             |  |  |
| intifice          | range of cleaning fee                |   |             |  |  |
| sixthFee          | sixthFee = 455\$ - 545\$             |   |             |  |  |
| Sixuiree          | range of cleaning fee                |   |             |  |  |
| Guests_Included   | Number of guests                     |   | Numeric     |  |  |
|                   | Minimum nights the                   |   |             |  |  |
| Minimum_Nights    | listing can be reserved              |   | Numeric     |  |  |
|                   | for                                  |   |             |  |  |
| Number of Povious | Number of reviews for                |   | Numeric     |  |  |
| Number_of_Reviews | the apartment                        |   | Numenc      |  |  |
| First Povious     | Date of the first review             |   | Dato        |  |  |
| First_Review      | left                                 |   | Date        |  |  |

| Last_Review                      | Date of the last review left                              |   | Date    |
|----------------------------------|---|---|---------|
| Cancellation_Policy              | 4 categories can be ordered from flexible to strict       | Υ | Numeric |
| isFlexible                       | isFlexible = 1  |   |         |
| isModerate                       | isModerate =2   |   |         |
| isStrict14                       | isStrict14 = 3  |   |         |
| isStirct30                       | isStirct30 = 4  |   |         |
| Require_Guest_Profile_Picture    | True/false if the host requires profile picture of guests |   | Binary  |
| Require_Guest_Phone_Verification | True/False if the host requires cell phone verification   |   | Binary  |
| Calculated_Host_Listings_Count   | Number of listings per host                               |   | Numeric |
| Reviews_Per_Month                | Number of reviews per month                               |   | Numeric |

## **Phase 2: Data Exploration Through Data Visualizations**

Figure 3: Descriptive statistics for the Price variable

| price              |          |  |  |  |  |
|--------------------|----------|--|--|--|--|
|                    |          |  |  |  |  |
| Mean               | 193.8045 |  |  |  |  |
| Standard Error     | 9.483569 |  |  |  |  |
| Median             | 135      |  |  |  |  |
| Mode               | 99       |  |  |  |  |
| Standard Deviation | 415.3327 |  |  |  |  |
| Kurtosis           | 119.057  |  |  |  |  |
| Skewness           | 10.5602  |  |  |  |  |
| Range              | 4990     |  |  |  |  |
| Minimum            | 10       |  |  |  |  |
| Maximum            | 5000     |  |  |  |  |
| Count              | 1918     |  |  |  |  |

The most often price per nice is \$99.00. Since there are outliers of \$4,000 and \$5,000 per night, the standard deviation and range are very high. The statistics in this chart are important the analyze before creating the simple linear regression to get a full understanding of the dependent variable.



Figure 4: Count of prices per night

Out of all the Airbnb's, most of them have the cost range between \$10-\$200. The most expensive being around \$5000 and those comprise of too few listings. The bar graph conveys the information here showing the different price ranges along with the number of listings.

\$100.00

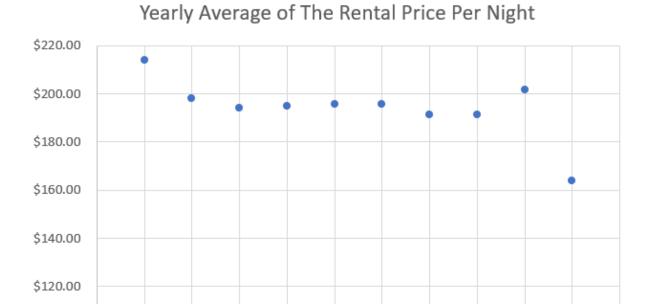


Figure 5: Yearly Average rental price per night from for the years 2008 - 2019

This graph has the average rental price per night from 2009 – 2018 only. This graph shows that overall, the price for an Airbnb stays between \$180-\$210 for most of the years regardless of the property type or neighborhood. In the dataset, the property types range from a private room to an entire house. So, what can be taken from this graph is that the price will hover around \$190 per night anywhere in Boston and the property type does not affect the price. As the host gets to choose how much the Airbnb will go for, the price is to their choosing completely.



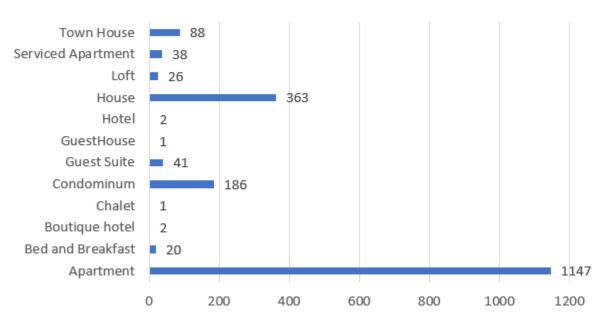


Figure 6: Count of listings for each property type

The chart above shows how many listings of each property type were in the dataset. This graph shows the variety of property types in the Boston area that were listed to be Airbnb's. Property type is one of the important predictors to the price per night of the listings and we have found from the graph that most of the property type are apartments. This is expected in a large city and densely populated city like Boston.

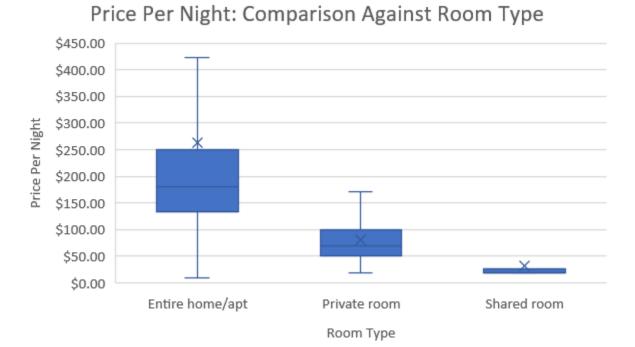


Figure 7: Price per night for each Room type category

The Box and whisker plot above show the variety of prices per night for each room type. This graph shows that the entire house or apartment has a wide range of pieces per night. Whereas the private room has a much smaller range of prices per night. This can be explained due to the dataset combining a whole house with an apartment. The outliers have been removed to better visualize the data.



Figure 8: Map showing neighborhoods of Boston

The map is used here to know the different neighborhoods and how it contributes to a higher price of the listing. We have 32 host neighborhood categories and therefore, we split them into top 5 major host neighborhoods based on this visualization such as the north, south, east, west, and central regions of Boston. This geographical map helps us visualize the proximity to the main downtown. The closer to the main hub, the more expensive the Airbnb's can get. This map also shows some of Boston's attractions, which could also influence the Airbnb's price per night.

## **Phase 3: MLR Analysis or Time-Series Analysis**

1. Our chosen dependent variable for the dataset of Airbnb's in Boston is the price per night. We have chosen to analyze price per night against property type, room type, and host neighborhood which are important predictor variables. Price per night can be affected by many different variables, so we are

running simple linear regressions on the mentioned chosen variables to see which effects the price of a night in an Airbnb the most.

2.

- a) The variables that were not included due to having no meaningful relationship to the price per night are the variables that contain information about the host, how many people the Airbnb accommodates, required visitor information, and cleaning fee range. The variables that were not chosen that pertain to the host information are Host ID, Host Name, Host Since, Host Location, Host Is Super host, Host Listings Count, Host Has Profile Pic, Host Identity Verified. Those variables which contain information about guest such as the Require guest profile picture, require guest phone verification were also not included in the analysis as it does not provide any information to Airbnb price per night. These variables do not pertain the actual Airbnb or its price per night, so they were not chosen.
- b) The confidence level is 99%, so the alpha level is .01. The variables that were not chosen due to being not statistically significant at this level are the number of bedrooms, bathrooms, and beds. This has been deemed not significant because all the Airbnb's had similar amounts for these variables.
- c) Most of the variables are unique and were eliminated for other reasons. The variables that have a multicollinearity impact would be the location variables because we chose to use neighborhood as once of the independent variables. Choosing another location bases variable would create similar results, which would be unnecessary. Another two that would cause multicollinearity if they were chosen would be the counts of beds and bedrooms. These two variables have most of their variables matching each other, so if they were chosen the results would also be too similar.
- d) To make the model simpler, we eliminated 27 neighborhood categories from the host neighborhood predictor variable for the analysis. Too many IV's would make the model overfit. Therefore, we have used the top five neighborhood regions for our analysis such as the Cambridge, North End, South End, East Boston, and West End as the categories of host neighborhoods. These neighborhoods have significant impact on the price of the listings. Therefore, to ensure the model fitness and parsimony, we run a simple linear regression with chosen alpha level 0.01 and run 21 different LR analysis for each variable individually with the price. After the regression results, we took the top 8 variables which are statistically significant to the Price of the listings based on their p-values.

The Adjusted R^2 value is compared to each of those 8 variables and we displayed the model comparison with the help of a line chart as shown below:

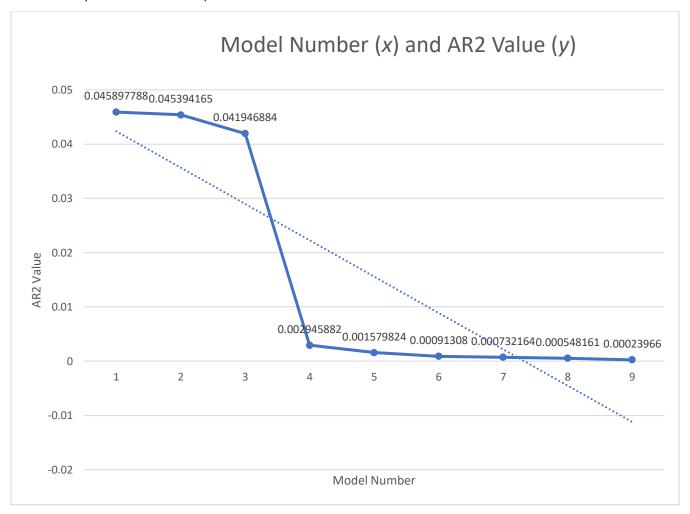


Figure 9: Line chart represents the different models with their AR2 Value

From Figure 9, we can say that there was a steep downward fall in the curve from model 3 to model 4 transition. This line chart shows a downward trendline with each of the AR2 Value for these models.

From the model comparison table shown below, we can conclude that the best fit model would be SLR Rt\_2 as we do not lose many IVs in this and it has higher AR2 Value. Once we go beyond SLR Rt\_2, we are losing way too much AR2 Value and the Inter-Delta R^2 value is doubled. Therefore, the SLR Rt\_2, which is Private room type, would be the best model fit to our analysis. From this we can say that private room type category has the most significant importance to the price of the listing.

| MODEL COMPARIS  | SON:     |             |                    |             |              |              |             |            |            |            |            |            |
|-----------------|----------|-------------|--------------------|-------------|--------------|--------------|-------------|------------|------------|------------|------------|------------|
|                 | modelNum | AR2Value    | ModelSelection     |             |              |              |             |            |            |            |            |            |
| Entire home/apt | SLR Rt_1 | 0.045897788 | Predictor Variable | SLR Rt_1    | SLR n_2      | SLR Rt_2     | SLR Pt_9    | SLR Rt_3   | SLR Pt_5   | SLR Pt_1   | SLR n_4    | SLR Pt_6   |
| North End       | SLR n_2  | 0.045394165 | rt_1               |             |              |              |             |            |            |            |            |            |
| Private room    | SLR Rt_2 | 0.041946884 | n_2                |             |              |              |             |            |            |            |            |            |
| House           | SLR Pt_9 | 0.002945882 | rt_2               |             |              |              |             |            |            |            |            |            |
| Shared room     | SLR Rt_3 | 0.001579824 | pt_9               |             |              |              |             |            |            |            |            |            |
| Condominium     | SLR Pt_5 | 0.00091308  | rt_3               |             |              |              |             |            |            |            |            |            |
| Apartment       | SLR Pt_1 | 0.000732164 | pt_5               |             |              |              |             |            |            |            |            |            |
| East Boston     | SLR n_4  | 0.000548161 | pt_1               |             |              |              |             |            |            |            |            |            |
| Guest Suite     | SLR Pt_6 | 0.00023966  | n_4                |             |              |              |             |            |            |            |            |            |
|                 |          |             | pt_6               |             |              |              |             |            |            |            |            |            |
|                 |          |             | Adj R-Squared      | 0.045897788 | 0.045394165  | 0.041946884  | 0.002945882 | 0.00157982 | 0.0009131  | 0.00073216 | 0.00054816 | 0.00023966 |
|                 |          |             | Inter-Delta R^2    |             | -0.000503623 | -0.003950904 | -0.04295191 | -0.044318  | -0.0449847 | -0.0451656 | -0.0453496 | -0.0456581 |

Figure 10: Model Comparison with AR2 Value and Inter-Delta R^2 Value

## **Phase 3: SLR Analysis**

The simple linear regression screenshots of 21 potential IVs with the price of the listing are provided below:

Figure 11: Property Type: Apartment Simple Linear Regression

| SUMMARY OUTPUT    |              |                |             | •           |                |             |             |             |
|-------------------|--------------|----------------|-------------|-------------|----------------|-------------|-------------|-------------|
| Regression S      | tatistics    |                |             |             |                |             |             |             |
| Multiple R        | 0.035403814  |                |             |             |                |             |             |             |
| R Square          | 0.00125343   |                |             |             |                |             |             |             |
| Adjusted R Square | 0.000732164  |                |             |             |                |             |             |             |
| Standard Error    | 415.1805964  |                |             |             |                |             |             |             |
| Observations      | 1918         |                |             |             |                |             |             |             |
| ANOVA             | df           | SS             | MS          | F           | Significance F |             |             |             |
| Regression        | 1            | 414490.3341    | 414490.3341 | 2.404585979 | 0.121145279    |             |             |             |
| Residual          | 1916         | 330270361.3    | 172374.9276 |             |                |             |             |             |
| Total             | 1917         | 330684851.7    |             |             |                |             |             |             |
|                   | Coefficients | Standard Error | t Stat      | P-value     | Lower 95%      | Upper 95%   | Lower 99.0% | Upper 99.0% |
| Intercept         | 175.8741894  | 14.95236395    | 11.76229993 | 6.85313E-31 | 146.54957      | 205.1988088 | 137.3210477 | 214.4273311 |
| pt_1              | 29.98282894  | 19.33536843    | 1.55067275  | 0.121145279 | -7.937751524   | 67.90340941 | -19.8714417 | 79.83709959 |

Figure 12: Property Type: Bed and Breakfast Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |
|-----------------------|--------------|--|--|--|--|
| Multiple R            | 0.005711896  |  |  |  |  |
| R Square              | 3.26258E-05  |  |  |  |  |
| Adjusted R Square     | -0.000489278 |  |  |  |  |
| Standard Error        | 415.4342641  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |

#### ANOVA

|            | df   | SS          | MS          | F           | Significance F |
|------------|------|-------------|-------------|-------------|----------------|
| Regression | 1    | 10788.84445 | 10788.84445 | 0.062512995 | 0.802594055    |
| Residual   | 1916 | 330674062.8 | 172585.6278 |             |                |
| Total      | 1917 | 330684851.7 |             |             |                |

|           | Coefficients | Standard Error | t Stat       | P-value     | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|--------------|-------------|--------------|-------------|--------------|-------------|
| Intercept | 194.0479452  | 9.535735787    | 20.34955137  | 1.67527E-83 | 175.3464326  | 212.7494578 | 169.4610254  | 218.634865  |
| pt_2      | -23.34794521 | 93.38207347    | -0.250025988 | 0.802594055 | -206.4891377 | 159.7932473 | -264.1240742 | 217.4281838 |

## Figure 13: Property Type: Boutique Hotel Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.00301937   |  |  |  |  |  |  |
| R Square              | 9.11659E-06  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000512799 |  |  |  |  |  |  |
| Standard Error        | 415.4391475  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |

|            | df   | SS          | MS          | F           | Significance F |
|------------|------|-------------|-------------|-------------|----------------|
| Regression | 1    | 3014.719538 | 3014.719538 | 0.017467553 | 0.894867763    |
| Residual   | 1916 | 330681837   | 172589.6853 |             |                |
| Total      | 1917 | 330684851.7 |             |             |                |

|           | Coefficients | Standard Error | t Stat       | P-value     | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|--------------|-------------|--------------|-------------|--------------|-------------|
| Intercept | 193.8449896  | 9.490949575    | 20.42419339  | 4.78318E-84 | 175.2313118  | 212.4586673 | 169.3735464  | 218.3164327 |
| pt_3      | -38.84498956 | 293.9131177    | -0.132164872 | 0.894867763 | -615.2682457 | 537.5782666 | -796.6699138 | 718.9799347 |

Figure 14: Property Type: Chalet Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.007690015  |  |  |  |  |  |  |
| R Square              | 5.91363E-05  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000462753 |  |  |  |  |  |  |
| Standard Error        | 415.4287572  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |

#### ANOVA

|            | df   | SS          | MS          | F        | Significance F |
|------------|------|-------------|-------------|----------|----------------|
| Regression | 1    | 19555.48947 | 19555.48947 | 0.113312 | 0.736441484    |
| Residual   | 1916 | 330665296.2 | 172581.0523 |          |                |
| Total      | 1917 | 330684851.7 |             |          |                |

|           | Coefficients | Standard Error | t Stat       | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|--------------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.8774126  | 9.488236472    | 20.43345075  | 4.09E-84 | 175.2690558  | 212.4857694 | 169.412965   | 218.3418603 |
| pt_4      | -139.8774126 | 415.5370969    | -0.336618352 | 0.736441 | -954.8299685 | 675.0751432 | -1211.297332 | 931.5425072 |

### Figure 15: Property Type: Condominium Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.037871523 |  |  |  |  |  |  |
| R Square              | 0.001434252 |  |  |  |  |  |  |
| Adjusted R Square     | 0.00091308  |  |  |  |  |  |  |
| Standard Error        | 415.1430107 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |
|                       |             |  |  |  |  |  |  |

|            | df       | SS          | MS       | F           | Significance F |
|------------|----------|-------------|----------|-------------|----------------|
| Regression | 1        | 474285.4917 | 474285.5 | 2.751974331 | 0.097298087    |
| Residual   | 1916     | 330210566.2 | 172343.7 |             |                |
| Total      | 1917     | 330684851.7 |          |             |                |
|            | <u> </u> |             |          | •           |                |

|           | Coefficients | Standard Error | t Stat   | P-value     | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|-------------|--------------|-------------|--------------|-------------|
| Intercept | 188.6512702  | 9.975249952    | 18.91193 | 2.83611E-73 | 169.0877812  | 208.2147593 | 162.9311081  | 214.3714323 |
| pt 5      | 53.13905237  | 32.03255762    | 1.658908 | 0.097298087 | -9.683292242 | 115.961397  | -29.45362243 | 135.7317272 |

### Figure 16: Property Type: Guest Suite Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|
| Multiple R            | 0.02758956  |  |  |  |  |  |
| R Square              | 0.000761184 |  |  |  |  |  |
| Adjusted R Square     | 0.00023966  |  |  |  |  |  |
| Standard Error        | 415.2828976 |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |

#### ANOVA

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 251712   | 251712   | 1.459539 | 0.227152551    |
| Residual   | 1916 | 3.3E+08  | 172459.9 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|-------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 195.4976026  | 9.585437    | 20.39527 | 7.78E-84 | 176.6986161  | 214.296589  | 170.7825337  | 220.2126714 |
| pt_6      | -79.20491963 | 65.56081    | -1.20811 | 0.227153 | -207.7829615 | 49.37312227 | -248.2467545 | 89.8369152  |

### Figure 17: Property Type: Guest House Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.00543479   |  |  |  |  |  |  |
| R Square              | 2.95369E-05  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000492368 |  |  |  |  |  |  |
| Standard Error        | 415.4349057  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |
|                       |              |  |  |  |  |  |  |

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 9767.418528 | 9767.419 | 0.056594 | 0.81198729     |
| Residual   | 1916 | 330675084.3 | 172586.2 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.856025   | 9.488376902    | 20.43089 | 4.27E-84 | 175.2473928  | 212.4646573 | 169.3912153  | 218.3208348 |
| pt 7      | -98.85602504 | 415.5432471    | -0.2379  | 0.811987 | -913.8206426 | 716.1085925 | -1170.291802 | 972.5797523 |

Figure 18: Property Type: Hotel Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.001540983  |  |  |  |  |  |  |
| R Square              | 2.37463E-06  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000519545 |  |  |  |  |  |  |
| Standard Error        | 415.4405479  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |
|                       |              |  |  |  |  |  |  |

#### ANOVA

|            | df   | SS          | MS       | F       | Significance F |
|------------|------|-------------|----------|---------|----------------|
| Regression | 1    | 785.2539852 | 785.254  | 0.00455 | 0.946228743    |
| Residual   | 1916 | 330684066.4 | 172590.8 |         |                |
| Total      | 1917 | 330684851.7 |          |         |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.8251566  | 9.490981569    | 20.42203 | 4.96E-84 | 175.2114161  | 212.4388971 | 169.353631   | 218.2966822 |
| pt 8      | -19.82515658 | 293.9141085    | -0.06745 | 0.946229 | -596.2503559 | 556.6000427 | -777.6526354 | 738.0023223 |

### Figure 19: Property Type: House Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.058872689 |  |  |  |  |  |  |
| R Square              | 0.003465994 |  |  |  |  |  |  |
| Adjusted R Square     | 0.002945882 |  |  |  |  |  |  |
| Standard Error        | 414.7204583 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 1146152  | 1146152  | 6.663941 | 0.009912001    |
| Residual   | 1916 | 3.3E+08  | 171993.1 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |
|            |      |          |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%    | Lower 99.0%  | Upper 99.0%  |
|-----------|--------------|-------------|----------|----------|--------------|--------------|--------------|--------------|
| Intercept | 205.6154341  | 10.51696    | 19.55084 | 9.29E-78 | 184.9895398  | 226.2413284  | 178.4985254  | 232.7323427  |
| pt_9      | -62.40606769 | 24.17471    | -2.58146 | 0.009912 | -109.8175765 | -14.99455884 | -124.7380828 | -0.074052602 |

Figure 20: Property Type: Loft Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.000140255  |  |  |  |  |  |  |
| R Square              | 1.96714E-08  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000521901 |  |  |  |  |  |  |
| Standard Error        | 415.4410371  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |
|                       |              |  |  |  |  |  |  |

#### ANOVA

|            | af   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 6.505027 | 6.505027 | 3.77E-05 | 0.995102259    |
| Residual   | 1916 | 3.31E+08 | 172591.3 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|-------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.8113108  | 9.551       | 20.29225 | 4.38E-83 | 175.0798627  | 212.5427588 | 169.1850348  | 218.4375868 |
| pt 10     | -0.503618475 | 82.0326     | -0.00614 | 0.995102 | -161.3861828 | 160.3789459 | -212.0162801 | 211.0090431 |

### Figure 21: Property Type: Serviced Apartment Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|
| Multiple R            | 0.008306156  |  |  |  |  |  |
| R Square              | 6.89922E-05  |  |  |  |  |  |
| Adjusted R Square     | -0.000452892 |  |  |  |  |  |
| Standard Error        | 415.4267098  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 22814.68 | 22814.68 | 0.132198 | 0.716203764    |
| Residual   | 1916 | 3.31E+08 | 172579.4 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|-------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.9409922  | 9.493143    | 20.42959 | 4.37E-84 | 175.3230125  | 212.5589718 | 169.4638933  | 218.418091  |
| pt 11     | -87.2743255  | 240.0345    | -0.36359 | 0.716204 | -558.0307176 | 383.4820666 | -706.1787908 | 531.6301398 |

Figure 22: Property Type: Townhouse Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.015393718 |  |  |  |  |  |  |
| R Square              | 0.000236967 |  |  |  |  |  |  |
| Adjusted R Square     | -0.00028483 |  |  |  |  |  |  |
| Standard Error        | 415.3918155 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |
|                       |             |  |  |  |  |  |  |

### ANOVA

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 78361.25 | 78361.25 | 0.454136 | 0.500458866    |
| Residual   | 1916 | 3.31E+08 | 172550.4 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|-------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 192.8957447  | 9.580298    | 20.13463 | 6.09E-82 | 174.1068369  | 211.6846525 | 168.1939262  | 217.5975632 |
| pt_12     | 45.86741321  | 68.06307    | 0.673896 | 0.500459 | -87.61807019 | 179.3528966 | -129.6262458 | 221.3610722 |

Figure 23: Property Type: Other Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.01093326   |  |  |  |  |  |  |
| R Square              | 0.000119536  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000402322 |  |  |  |  |  |  |
| Standard Error        | 415.4162103  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |
|                       |              |  |  |  |  |  |  |

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 39528.80189 | 39528.8  | 0.229059 | 0.632277284    |
| Residual   | 1916 | 330645322.9 | 172570.6 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |
|            |      |             |          |          |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 194.8        | 9.710864509    | 20.06001 | 2.11E-81 | 175.7550244  | 213.8449756 | 169.7615287  | 219.8384713 |
| pt_13     | -21.69772727 | 45.33575577    | -0.4786  | 0.632277 | -110.6103426 | 67.21488801 | -138.5913384 | 95.19588383 |

Figure 24: Room Type: Entire house/Apartment Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.215396133 |  |  |  |  |  |  |
| R Square              | 0.046395494 |  |  |  |  |  |  |
| Adjusted R Square     | 0.045897788 |  |  |  |  |  |  |
| Standard Error        | 405.6892924 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |

#### ANOVA

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 15342287 | 15342287 | 93.21869 | 1.43793E-21    |
| Residual   | 1916 | 3.15E+08 | 164583.8 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%   | Upper 95%   | Lower 99.0% | Upper 99.0% |
|-----------|--------------|-------------|----------|----------|-------------|-------------|-------------|-------------|
| Intercept | 78.30876217  | 15.12966    | 5.175845 | 2.51E-07 | 48.63643391 | 107.9810904 | 39.29848686 | 117.3190375 |
| rt_1      | 184.754624   | 19.13568    | 9.654983 | 1.44E-21 | 147.2256808 | 222.2835672 | 135.4152397 | 234.0940082 |

### Figure 25: Room Type: Private Room Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.20602585  |  |  |  |  |  |  |
| R Square              | 0.042446651 |  |  |  |  |  |  |
| Adjusted R Square     | 0.041946884 |  |  |  |  |  |  |
| Standard Error        | 406.5283973 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |
| otaliaala Elioi       |             |  |  |  |  |  |  |

|            | df   | SS       | MS       | F       | Significance F |
|------------|------|----------|----------|---------|----------------|
| Regression | 1    | 14036464 | 14036464 | 84.9329 | 7.86923E-20    |
| Residual   | 1916 | 3.17E+08 | 165265.3 |         |                |
| Total      | 1917 | 3.31E+08 |          |         |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%    | Upper 95%    | Lower 99.0%  | Upper 99.0%  |
|-----------|--------------|-------------|----------|----------|--------------|--------------|--------------|--------------|
| Intercept | 258.1477551  | 11.6151     | 22.22519 | 1.49E-97 | 235.3681932  | 280.927317   | 228.1994149  | 288.0960954  |
| rt_2      | -178.081377  | 19.32327    | -9.2159  | 7.87E-20 | -215.9782218 | -140.1845323 | -227.9044423 | -128.2583118 |

Figure 26: Room Type: Shared Room Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.045832831 |  |  |  |  |  |  |
| R Square              | 0.002100648 |  |  |  |  |  |  |
| Adjusted R Square     | 0.001579824 |  |  |  |  |  |  |
| Standard Error        | 415.004464  |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |

#### ANOVA

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 694652.5925 | 694652.6 | 4.033315 | 0.044750314    |
| Residual   | 1916 | 329990199.1 | 172228.7 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%   | Upper 95%    | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|----------|-------------|--------------|--------------|-------------|
| Intercept | 196.0354123  | 9.540962793    | 20.54671 | 6.07E-85 | 177.3236484 | 214.7471761  | 171.4350152  | 220.6358094 |
| rt_3      | -164.5738738 | 81.94639064    | -2.00831 | 0.04475  | -325.287372 | -3.860375561 | -375.8642638 | 46.71651624 |

## Figure 27: Neighborhood: Cambridge Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.002777462  |  |  |  |  |  |  |
| R Square              | 7.71429E-06  |  |  |  |  |  |  |
| Adjusted R            | -0.000514202 |  |  |  |  |  |  |
| Standard E            | 415.4394388  |  |  |  |  |  |  |
| Observatio            | 1918         |  |  |  |  |  |  |

|            | df   | SS          | MS          | F        | Significance F |
|------------|------|-------------|-------------|----------|----------------|
| Regressior | 1    | 2550.999807 | 2550.999807 | 0.014781 | 0.90324765     |
| Residual   | 1916 | 330682300.7 | 172589.9273 |          |                |
| Total      | 1917 | 330684851.7 |             |          |                |
|            |      |             |             |          |                |

|           | Coefficients | Standard Error | t Stat      | P-value  | Lower 95%    | Upper 95% | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|-------------|----------|--------------|-----------|--------------|-------------|
| Intercept | 193.7672234  | 9.490956229    | 20.41598535 | 5.49E-84 | 175.1535326  | 212.3809  | 169.2957631  | 218.2386837 |
| n_1       | 35.73277662  | 293.9133238    | 0.121575899 | 0.903248 | -540.6908837 | 612.1564  | -722.0926789 | 793.5582322 |

Figure 28: Neighborhood: North End Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|--|
| Multiple R            | 0.214224494 |  |  |  |  |  |  |  |
| R Square              | 0.045892134 |  |  |  |  |  |  |  |
| Adjusted R Square     | 0.045394165 |  |  |  |  |  |  |  |
| Standard Error        | 405.7963499 |  |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |  |
|                       |             |  |  |  |  |  |  |  |

### ANOVA

|            | df   | SS       | MS       | F        | Significance F |
|------------|------|----------|----------|----------|----------------|
| Regression | 1    | 15175833 | 15175833 | 92.15869 | 2.39669E-21    |
| Residual   | 1916 | 3.16E+08 | 164670.7 |          |                |
| Total      | 1917 | 3.31E+08 |          |          |                |

|           | Coefficients | andard Erro | t Stat   | P-value  | Lower 95%   | Upper 95% | ower 99.0% | pper 99.0% |
|-----------|--------------|-------------|----------|----------|-------------|-----------|------------|------------|
| Intercept | 172.0762431  | 9.538253    | 18.04065 | 2.53E-67 | 153.3697933 | 190.7827  | 147.4828   | 196.6697   |
| n_2       | 385.8774606  | 40.19586    | 9.599932 | 2.4E-21  | 307.0452333 | 464.7097  | 282.2366   | 489.5184   |

Figure 29: Neighborhood: West End Simple Linear Regression

#### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.005267279  |  |  |  |  |  |  |
| R Square              | 2.77442E-05  |  |  |  |  |  |  |
| Adjusted R Square     | -0.000494162 |  |  |  |  |  |  |
| Standard Error        | 415.4352781  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 9174.596749 | 9174.597 | 0.053159 | 0.817678721    |
| Residual   | 1916 | 330675677.1 | 172586.5 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |
|            |      |             |          |          |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95%   | ower 99.0% | pper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-------------|------------|------------|
| Intercept | 193.5480973  | 9.550867219    | 20.26498 | 6.91E-83 | 174.8169088  | 212.2792857 | 168.9222   | 218.174    |
| n_3       | 18.91344121  | 82.03145878    | 0.230563 | 0.817679 | -141.9668929 | 179.7937753 | -192.596   | 230.4232   |

Figure 30: Neighborhood: East Boston Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |             |  |  |  |  |  |  |
|-----------------------|-------------|--|--|--|--|--|--|
| Multiple R            | 0.03270357  |  |  |  |  |  |  |
| R Square              | 0.001069523 |  |  |  |  |  |  |
| Adjusted R Square     | 0.000548161 |  |  |  |  |  |  |
| Standard Error        | 415.2188198 |  |  |  |  |  |  |
| Observations          | 1918        |  |  |  |  |  |  |

#### ANOVA

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 353675.213  | 353675.2 | 2.051401 | 0.152229318    |
| Residual   | 1916 | 330331176.5 | 172406.7 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95% | ower 99.0% | pper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-----------|------------|------------|
| Intercept | 197.0888521  | 9.754340979    | 20.20525 | 1.87E-82 | 177.9586104  | 216.2191  | 171.9383   | 222.2394   |
| n_4       | -59.42847474 | 41.49247125    | -1.43227 | 0.152229 | -140.8036293 | 21.94668  | -166.413   | 47.55562   |

### Figure 31: Neighborhood: South End Simple Linear Regression

### SUMMARY OUTPUT

| Regression Statistics |              |  |  |  |  |  |  |
|-----------------------|--------------|--|--|--|--|--|--|
| Multiple R            | 0.007141146  |  |  |  |  |  |  |
| R Square              | 5.0996E-05   |  |  |  |  |  |  |
| Adjusted R Square     | -0.000470898 |  |  |  |  |  |  |
| Standard Error        | 415.4304481  |  |  |  |  |  |  |
| Observations          | 1918         |  |  |  |  |  |  |
|                       |              |  |  |  |  |  |  |

|            | df   | SS          | MS       | F        | Significance F |
|------------|------|-------------|----------|----------|----------------|
| Regression | 1    | 16863.5935  | 16863.59 | 0.097713 | 0.754625287    |
| Residual   | 1916 | 330667988.1 | 172582.5 |          |                |
| Total      | 1917 | 330684851.7 |          |          |                |
|            |      |             |          |          | ·              |

|           | Coefficients | Standard Error | t Stat   | P-value  | Lower 95%    | Upper 95%   | Lower 99.0%  | Upper 99.0% |
|-----------|--------------|----------------|----------|----------|--------------|-------------|--------------|-------------|
| Intercept | 193.0521643  | 9.786354213    | 19.72667 | 5.21E-79 | 173.8591381  | 212.2451904 | 167.8190505  | 218.285278  |
| n_5       | 12.43921505  | 39.79387557    | 0.312591 | 0.754625 | -65.60464876 | 90.48307886 | -90.16522456 | 115.0436547 |

Figure 32: Side by Side Linear Regression

|       |              |                     |               |              |             |              | -            |              |               |
|-------|--------------|---------------------|---------------|--------------|-------------|--------------|--------------|--------------|---------------|
|       | ₹ Co         | efficient_ <u>*</u> | Standard Erre | t Stat 💌     | P-value □   | Lower 95% ▼  | Upper 95% ▼  | Lower 99.0   | Upper 99.0: ▼ |
| rt_1  | 1            | 184.754624          | 19.13567604   | 9.654982848  | 1.43793E-21 | 147.2256808  | 222.2835672  | 135.4152397  | 234.0940082   |
| n_2   | 38           | 35.8774606          | 40.19585515   | 9.599931615  | 2.39669E-21 | 307.0452333  | 464.7096879  | 282.2365577  | 489.5183635   |
| rt_2  | -1           | 178.081377          | 19.32326579   | -9.215904754 | 7.86923E-20 | -215.9782218 | -140.1845323 | -227.9044423 | -128.2583118  |
| pt_9  | -62          | 2.40606769          | 24.17470883   | -2.581460986 | 0.009912001 | -109.8175765 | -14.99455884 | -124.7380828 | -0.074052602  |
| rt_3  | -16          | 54.5738738          | 81.94639064   | -2.00831144  | 0.044750314 | -325.287372  | -3.860375561 | -375.8642638 | 46.71651624   |
| pt_5  | 53           | 3.13905237          | 32.03255762   | 1.658907572  | 0.097298087 | -9.683292242 | 115.961397   | -29.45362243 | 135.7317272   |
| pt_1  | 29           | 9.98282894          | 19.33536843   | 1.55067275   | 0.121145279 | -7.937751524 | 67.90340941  | -19.8714417  | 79.83709959   |
| n_4   | -59          | 9.42847474          | 41.49247125   | -1.432271276 | 0.152229318 | -140.8036293 | 21.94667985  | -166.4125697 | 47.55562019   |
| pt_6  | -79          | 9.20491963          | 65.56080581   | -1.208113882 | 0.227152551 | -207.7829615 | 49.37312227  | -248.2467545 | 89.8369152    |
| pt_12 | 45           | 5.86741321          | 68.06306681   | 0.673895776  | 0.500458866 | -87.61807019 | 179.3528966  | -129.6262458 | 221.3610722   |
| pt_13 | -21          | L.69772727          | 45.33575577   | -0.478600762 | 0.632277284 | -110.6103426 | 67.21488801  | -138.5913384 | 95.19588383   |
| pt_11 | -8           | 37.2743255          | 240.0345187   | -0.363590728 | 0.716203764 | -558.0307176 | 383.4820666  | -706.1787908 | 531.6301398   |
| pt_4  | -13          | 39.8774126          | 415.5370969   | -0.336618352 | 0.736441484 | -954.8299685 | 675.0751432  | -1211.297332 | 931.5425072   |
| n_5   | 12           | 2.43921505          | 39.79387557   | 0.312591193  | 0.754625287 | -65.60464876 | 90.48307886  | -90.16522456 | 115.0436547   |
| pt_2  | - <b>2</b> 3 | 3.34794521          | 93.38207347   | -0.250025988 | 0.802594055 | -206.4891377 | 159.7932473  | -264.1240742 | 217.4281838   |
| pt_7  | -98          | 3.85602504          | 415.5432471   | -0.237895877 | 0.81198729  | -913.8206426 | 716.1085925  | -1170.291802 | 972.5797523   |
| n_3   | 18           | 3.91344121          | 82.03145878   | 0.230563268  | 0.817678721 | -141.9668929 | 179.7937753  | -192.5962883 | 230.4231708   |
| pt_3  | -38          | 3.84498956          | 293.9131177   | -0.132164872 | 0.894867763 | -615.2682457 | 537.5782666  | -796.6699138 | 718.9799347   |
| n_1   | 35           | 5.73277662          | 293.9133238   | 0.121575899  | 0.90324765  | -540.6908837 | 612.156437   | -722.0926789 | 793.5582322   |
| pt_8  | -19          | 9.82515658          | 293.9141085   | -0.067452211 | 0.946228743 | -596.2503559 | 556.6000427  | -777.6526354 | 738.0023223   |
| pt_10 | -0.          | 503618475           | 82.03259595   | -0.006139248 | 0.995102258 | -161.3861828 | 160.3789459  | -212.0162801 | 211.0090431   |

#### Phase 4: Advice to Decision Makers

In conclusion, the top variables that were the most significant for the dependent variable were the room types entire room/apartments and private room along with the North End Neighborhood of Boston. The property type House was the most significant of its category as well. When analyzing these variables against price per night of each Airbnb, the room type was the variable that had the most impact on the price per night. Sharing a room will obviously be less expensive than booking an entire house, so the results are very predictable. Nevertheless, this analysis can still be useful for both the host of the Airbnb and the visitor booking an Airbnb.

As the host advertising their Airbnb, the results can help them choose their price by understanding what room types and neighborhoods have the higher prices. The room type of entire house/apartment had then largest range of prices, so an option for the host is to advertise a lower than average cost to have a competitive advantage.

Referring to the map provided, the North End of Boston consist of suburbs that are spread out. This means that most of the North End will be entire houses. Figure 8 shows that the prices per night for an entire house mostly range form \$140-250, which is the highest for the room types. With that information, as an individual choosing an Airbnb to book, I would avoid the North End to cut the potential to costs.

The decisions in what to advertise and how to price the host's Airbnb will change due to this information. Seeing which variable to consider for the price per night and which to leave out of the calculation is very valuable. If I were the host of an Airbnb in Boston, I would use these results as a tool to decide how to price each aspect of the Airbnb to be the most desirable cost to the customer.

If I were to obtain better data for this analysis, I would like to have information on the booked Airbnb's as well. This dataset pertains to all the Airbnb's in Boston. If we had the information about the same variables and which ones were booked, an analysis over which variables were the most desirable to the customer would bring everything to another level.