

# Used Car Price Prediction

## Life cycle of Machine learning Project

- Understanding the Problem Statement
- Data Collection
- Exploratory data analysis
- Data Cleaning
- Data Pre-Processing
- Model Training
- Choose best model

## 1) Problem statement.

- This dataset comprises used cars sold on cardheko.com in India as well as important features of these cars.
- If user can predict the price of the car based on input features.
- Prediction results can be used to give new seller the price suggestion based on market condition.

## 2) Data Collection.

- The Dataset is collected from scrapping from cardheko webiste
- The data consists of 13 column and 15411 rows.

## 2.1 Import Data and Required Packages

Importing Pandas, Numpy, Matplotlib, Seaborn and Warings Library.

```
In [3]: 1 import pandas as pd
        2 import numpy as np
        3 import matplotlib.pyplot as plt
        4 import seaborn as sns
        5 import plotly.express as px
        6 import warnings
        7 from six.moves import urllib
        8
        9 warnings.filterwarnings("ignore")
       10
       11 %matplotlib inline
```

**Download and Import the CSV Data as Pandas DataFrame**

```

In [4]: 1 download_dir = "./data/"
        2
        3 download_url = "https://raw.githubusercontent.com/aravind9722/datasets-for-M
        4
        5 os.makedirs(download_dir, exist_ok=True)
        6
        7 filename = os.path.basename(download_url)
        8
        9 download_file_path = os.path.join(download_dir, filename)
       10
       11 urllib.request.urlretrieve(download_url, download_file_path)
       12
       13 df = pd.read_csv(download_file_path, index_col=[0])

```

### Show Top 5 Records

```
In [5]: 1 df.head()
```

```
Out[5]:
```

	car_name	brand	model	vehicle_age	km_driven	seller_type	fuel_type	transmission_type
0	Maruti Alto	Maruti	Alto	9	120000	Individual	Petrol	Manual
1	Hyundai Grand	Hyundai	Grand	5	20000	Individual	Petrol	Manual
2	Hyundai i20	Hyundai	i20	11	60000	Individual	Petrol	Manual
3	Maruti Alto	Maruti	Alto	9	37000	Individual	Petrol	Manual
4	Ford Ecosport	Ford	Ecosport	6	30000	Dealer	Diesel	Manual

### Shape of the dataset

```
In [6]: 1 df.shape
```

```
Out[6]: (15411, 13)
```

### Summary of the dataset

```
In [7]: 1 # Display summary statistics for a dataframe
        2 df.describe()
```

Out[7]:

	vehicle_age	km_driven	mileage	engine	max_power	seats	selling
count	15411.000000	1.541100e+04	15411.000000	15411.000000	15411.000000	15411.000000	1.541100e+04
mean	6.036338	5.561648e+04	19.701151	1486.057751	100.588254	5.325482	7.749700e+05
std	3.013291	5.161855e+04	4.171265	521.106696	42.972979	0.807628	8.941200e+05
min	0.000000	1.000000e+02	4.000000	793.000000	38.400000	0.000000	4.000000e+05
25%	4.000000	3.000000e+04	17.000000	1197.000000	74.000000	5.000000	3.850000e+05
50%	6.000000	5.000000e+04	19.670000	1248.000000	88.500000	5.000000	5.560000e+05
75%	8.000000	7.000000e+04	22.700000	1582.000000	117.300000	5.000000	8.250000e+05
max	29.000000	3.800000e+06	33.540000	6592.000000	626.000000	9.000000	3.950000e+06



Check Datatypes in the dataset

```
In [8]: 1 # Check NULL and Dtypes
        2 df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 15411 entries, 0 to 19543
Data columns (total 13 columns):
#   Column                Non-Null Count  Dtype
---  -
0   car_name              15411 non-null  object
1   brand                 15411 non-null  object
2   model                 15411 non-null  object
3   vehicle_age           15411 non-null  int64
4   km_driven              15411 non-null  int64
5   seller_type            15411 non-null  object
6   fuel_type              15411 non-null  object
7   transmission_type      15411 non-null  object
8   mileage                15411 non-null  float64
9   engine                 15411 non-null  int64
10  max_power              15411 non-null  float64
11  seats                  15411 non-null  int64
12  selling_price          15411 non-null  int64
dtypes: float64(2), int64(5), object(6)
memory usage: 1.6+ MB
```

3. EXPLORING DATA

```
In [9]: 1 # define numerical & categorical columns
2 numeric_features = [feature for feature in df.columns if df[feature].dtype != 'O']
3 categorical_features = [feature for feature in df.columns if df[feature].dtype == 'O']
4
5 # print columns
6 print('We have {} numerical features : {}'.format(len(numeric_features), len(numeric_features)))
7 print('\nWe have {} categorical features : {}'.format(len(categorical_features), len(categorical_features)))
```

We have 7 numerical features : ['vehicle\_age', 'km\_driven', 'mileage', 'engine', 'max\_power', 'seats', 'selling\_price']

We have 6 categorical features : ['car\_name', 'brand', 'model', 'seller\_type', 'fuel\_type', 'transmission\_type']

## Feature Information

- **car\_name:** Car's Full name, which includes brand and specific model name.
- **brand:** Brand Name of the particular car.
- **model:** Exact model name of the car of a particular brand.
- **seller\_type:** Which Type of seller is selling the used car
- **fuel\_type:** Fuel used in the used car, which was put up on sale.
- **transmission\_type:** Transmission used in the used car, which was put on sale.
- **vehicle\_age:** The count of years since car was bought.
- **mileage:** It is the number of kilometer the car runs per litre.
- **engine:** It is the engine capacity in cc(cubic centimeters)
- **max\_power:** Max power it produces in BHP.
- **seats:** Total number of seats in car.
- **selling\_price:** The sale price which was put up on website.

```
In [10]: 1 # proportion of count data on categorical columns
2 for col in categorical_features:
3     print(df[col].value_counts(normalize=True) * 100)
4     print('-----')
```

```
Hyundai i20          5.878918
Maruti Swift Dzire   5.775096
Maruti Swift         5.067809
Maruti Alto          5.048342
Honda City           4.912076
```

...

```
Mercedes-AMG C       0.006489
Tata Altroz           0.006489
Ferrari GTC4Lusso     0.006489
Hyundai Aura          0.006489
Force Gurkha          0.006489
```

Name: car\_name, Length: 121, dtype: float64

```
-----
Maruti               32.392447
Hyundai              19.349815
Honda                9.635974
Mahindra             6.560249
Toyota              5.145675
Ford                5.126209
Volkswagen          4.023100
Renault             3.478035
BMW                 2.848615
Tata                2.790215
Mercedes-Benz       2.186750
Skoda               2.167283
Audi                1.245863
Datsun              1.103108
Jaguar              0.382843
Land Rover          0.330932
Jeep                0.266044
Kia                 0.207644
Porsche             0.136266
Volvo               0.129777
MG                  0.123289
Mini                0.110311
Nissan              0.071378
Lexus               0.064889
Isuzu               0.051911
Bentley             0.019467
Maserati            0.012978
ISUZU               0.012978
Ferrari             0.006489
Mercedes-AMG        0.006489
Rolls-Royce         0.006489
Force               0.006489
```

Name: brand, dtype: float64

```
-----
i20                  5.878918
Swift Dzire          5.775096
Swift                5.067809
Alto                 5.048342
City                 4.912076
```

```

...
Ghibli      0.006489
Altroz      0.006489
GTC4Lusso   0.006489
Aura        0.006489
Gurkha      0.006489
Name: model, Length: 120, dtype: float64
-----
Dealer      61.897346
Individual   36.980079
Trustmark Dealer  1.122575
Name: seller_type, dtype: float64
-----
Petrol      49.594446
Diesel      48.140938
CNG         1.953150
LPG         0.285510
Electric    0.025955
Name: fuel_type, dtype: float64
-----
Manual      79.326455
Automatic   20.673545
Name: transmission_type, dtype: float64
-----

```

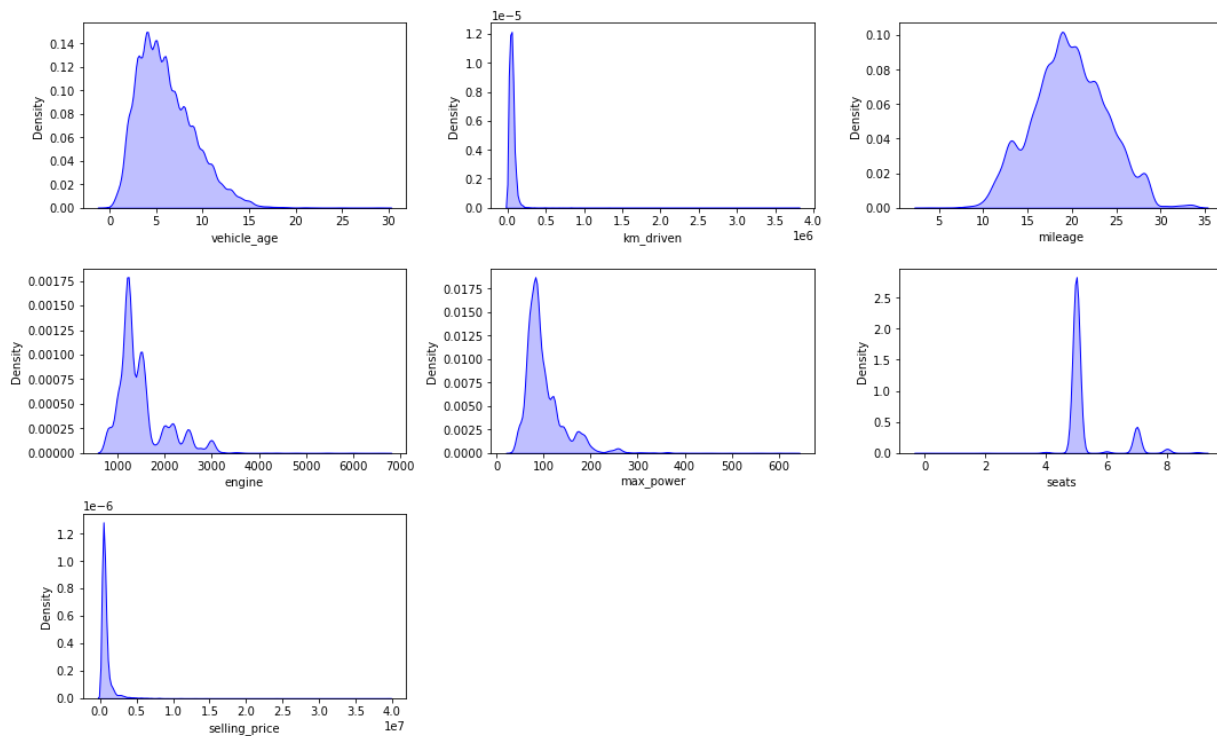
## Univariate Analysis

- The term univariate analysis refers to the analysis of one variable prefix “uni” means “one.” The purpose of univariate analysis is to understand the distribution of values for a single variable.

## Numerical Features

```
In [12]: 1 plt.figure(figsize=(15, 15))
2 plt.suptitle('Univariate Analysis of Numerical Features', fontsize=20, fontw
3
4 for i in range(0, len(numeric_features)):
5     plt.subplot(5, 3, i+1)
6     sns.kdeplot(x=df[numeric_features[i]],shade=True, color='b')
7     plt.xlabel(numeric_features[i])
8     plt.tight_layout()
```

### Univariate Analysis of Numerical Features

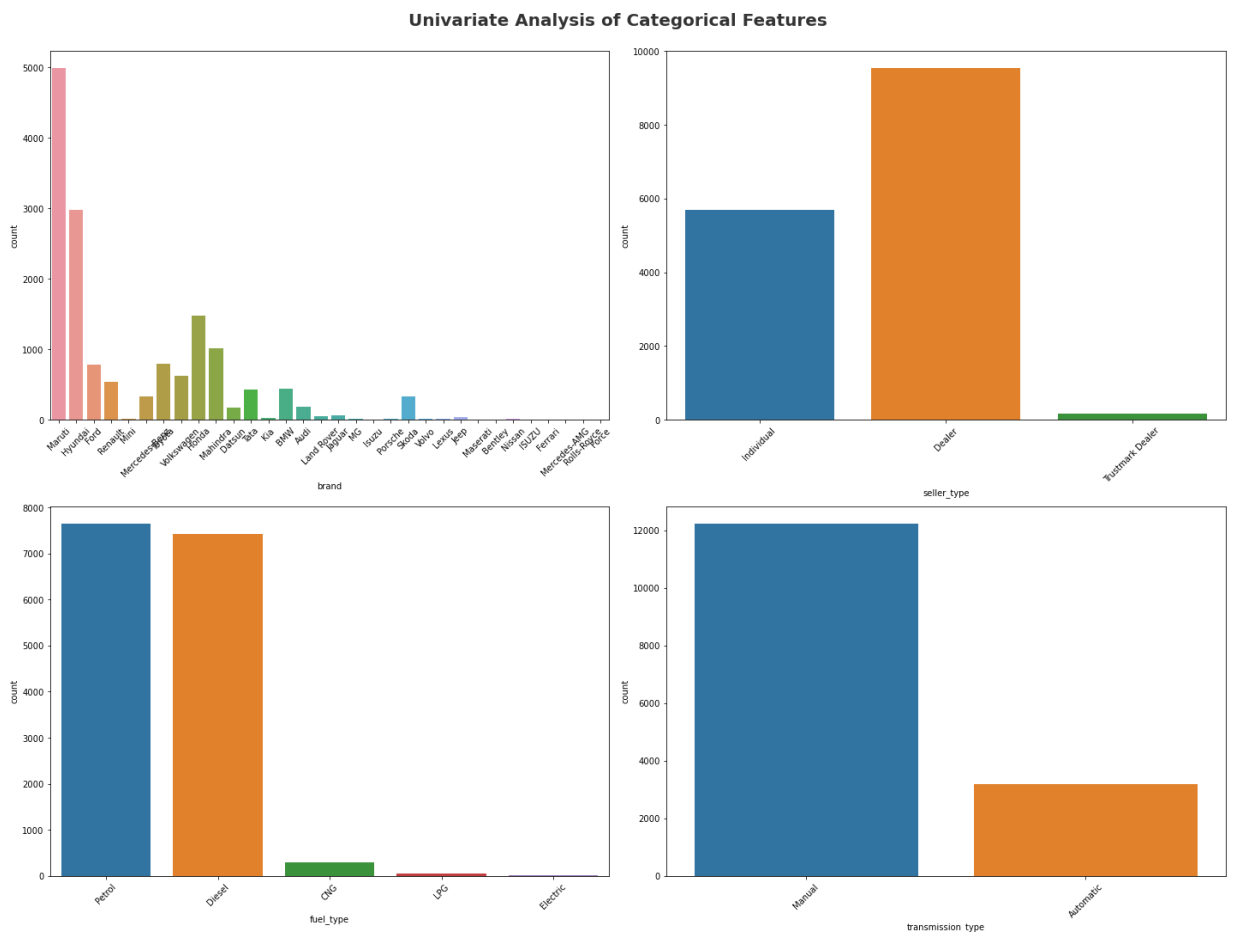


### Report

- Km\_driven, max\_power, selling\_price, and engine are right skewed and postively skewed.
- Outliers in km\_driven, engine, selling\_price, and max power.

## Categorical Features

```
In [13]: 1 # categorical columns
2 plt.figure(figsize=(20, 15))
3 plt.suptitle('Univariate Analysis of Categorical Features', fontsize=20, font
4 cat1 = [ 'brand', 'seller_type', 'fuel_type', 'transmission_type']
5 for i in range(0, len(cat1)):
6     plt.subplot(2, 2, i+1)
7     sns.countplot(x=df[cat1[i]])
8     plt.xlabel(cat1[i])
9     plt.xticks(rotation=45)
10    plt.tight_layout()
```



## Multivariate Analysis

- Multivariate analysis is the analysis of more than one variable.

## Check Multicollinearity in Numerical features



In [14]:

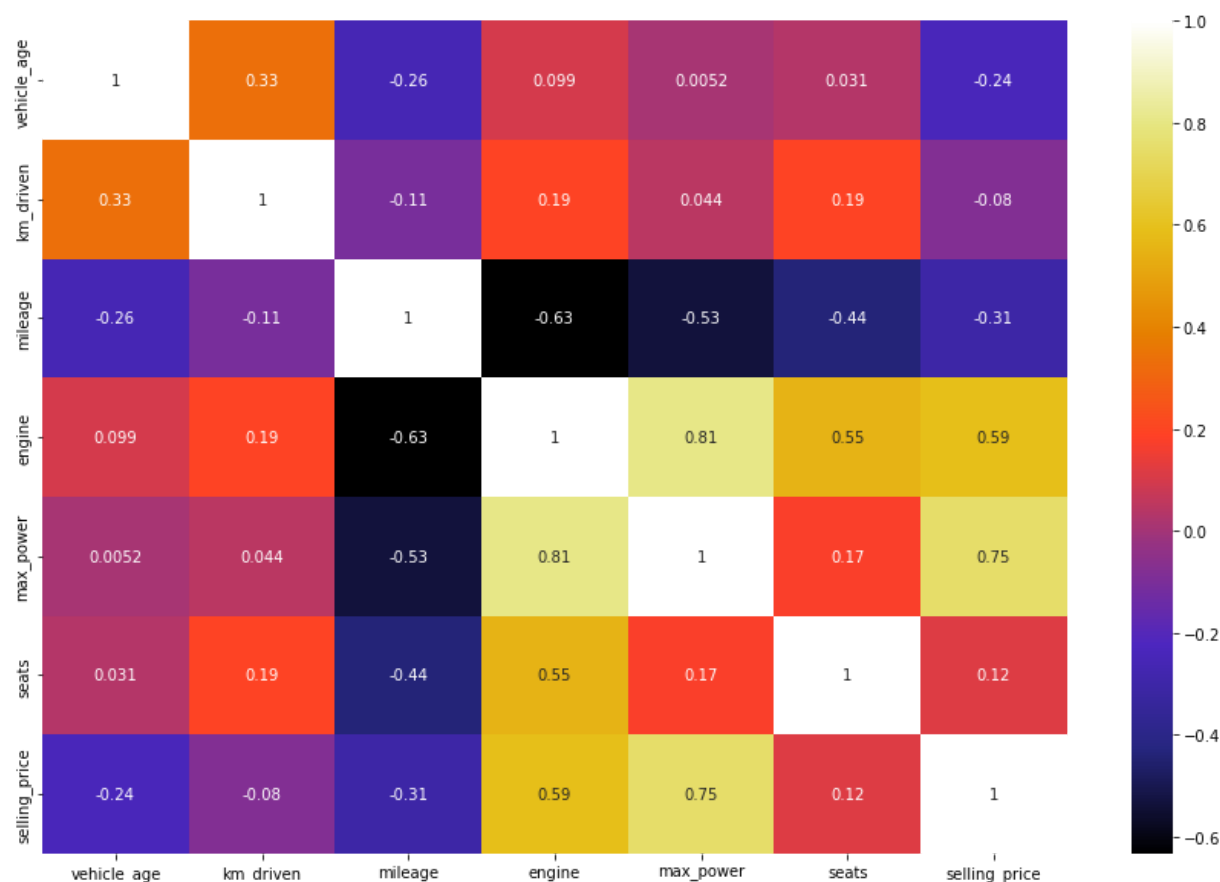
```
1 df[(list(df.columns)[1:]).corr()
```

Out[14]:

	vehicle_age	km_driven	mileage	engine	max_power	seats	selling_price
vehicle_age	1.000000	0.333891	-0.257394	0.098965	0.005208	0.030791	-0.241851
km_driven	0.333891	1.000000	-0.105239	0.192885	0.044421	0.192830	-0.080030
mileage	-0.257394	-0.105239	1.000000	-0.632987	-0.533128	-0.440280	-0.305549
engine	0.098965	0.192885	-0.632987	1.000000	0.807368	0.551236	0.585844
max_power	0.005208	0.044421	-0.533128	0.807368	1.000000	0.172257	0.750236
seats	0.030791	0.192830	-0.440280	0.551236	0.172257	1.000000	0.115033
selling_price	-0.241851	-0.080030	-0.305549	0.585844	0.750236	0.115033	1.000000

In [15]:

```
1 plt.figure(figsize = (15,10))
2 sns.heatmap(df.corr(), cmap="CMRmap", annot=True)
3 plt.show()
```



## Report

- Our target column ProdTaken has a weak negative correlation on Age and MontlyIncome.
- The NumberOfFollowups and Passport columns also have a weak positive correlation with ProdTaken.

- The NumberOfPersonVisiting and NumberOfChildrenVisiting columns have a strong enough positive correlation.

## Check Multicollinearity for Categorical features

- A chi-squared test (also chi-square or  $\chi^2$  test) is a statistical hypothesis test that is valid to perform when the test statistic is chi-squared distributed under the null hypothesis, specifically Pearson's chi-squared test
- A chi-square statistic is one way to show a relationship between two categorical variables.
- Here we test correlation of Categorical columns with Target column i.e Selling Price

```
In [16]: 1 from scipy.stats import chi2_contingency
2 chi2_test = []
3 for feature in categorical_features:
4     if chi2_contingency(pd.crosstab(df['selling_price'], df[feature]))[1] <
5         chi2_test.append('Reject Null Hypothesis')
6     else:
7         chi2_test.append('Fail to Reject Null Hypothesis')
8 result = pd.DataFrame(data=[categorical_features, chi2_test]).T
9 result.columns = ['Column', 'Hypothesis Result']
10 result
```

```
Out[16]:
```

	Column	Hypothesis Result
0	car_name	Reject Null Hypothesis
1	brand	Reject Null Hypothesis
2	model	Reject Null Hypothesis
3	seller_type	Reject Null Hypothesis
4	fuel_type	Reject Null Hypothesis
5	transmission_type	Reject Null Hypothesis

## Checking Null Values

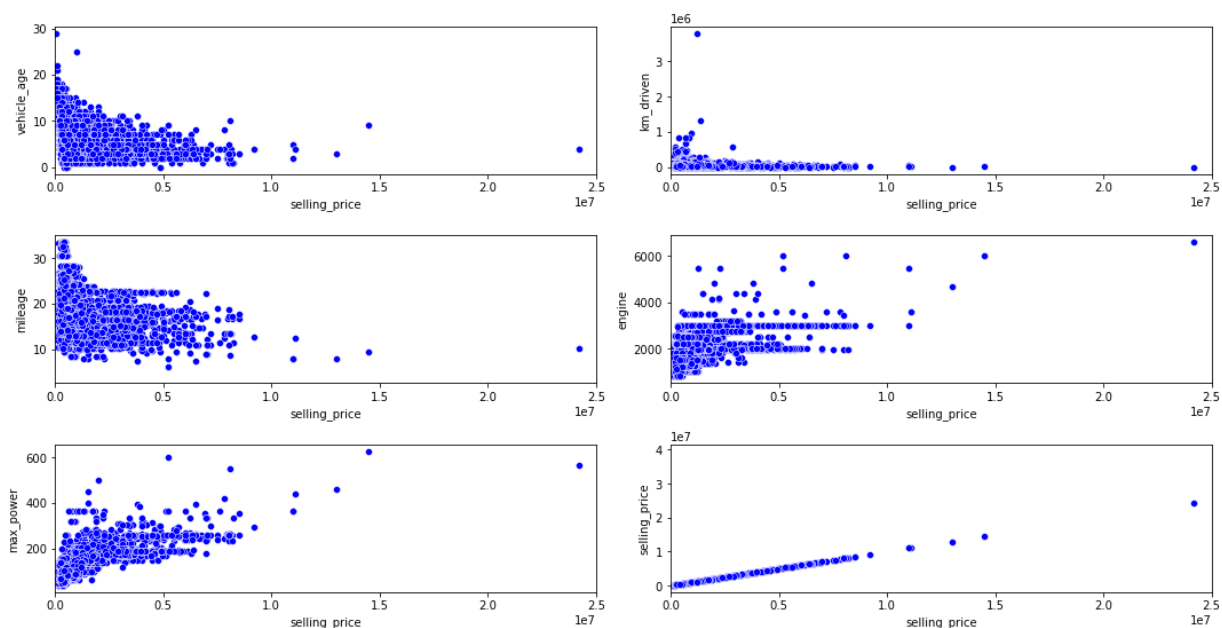
```
In [17]: 1 df.isnull().sum()
```

```
Out[17]: car_name          0
brand            0
model            0
vehicle_age      0
km_driven        0
seller_type      0
fuel_type        0
transmission_type 0
mileage          0
engine           0
max_power        0
seats            0
selling_price    0
dtype: int64
```

```
In [18]: 1 continues_features=[feature for feature in numeric_features if len(df[feature])>0]
2 print('Num of continues features :',continues_features)
```

```
Num of continues features : ['vehicle_age', 'km_driven', 'mileage', 'engine', 'max_power', 'selling_price']
```

```
In [19]: 1 fig = plt.figure(figsize=(15, 20))
2
3 for i in range(0, len(continues_features)):
4     ax = plt.subplot(8, 2, i+1)
5
6     sns.scatterplot(data= df ,x='selling_price', y=continues_features[i], co
7 plt.xlim(0,25000000) # Limit to 25 Lakhs Rupees to view clean
8 plt.tight_layout()
```



## Initial Analysis Report

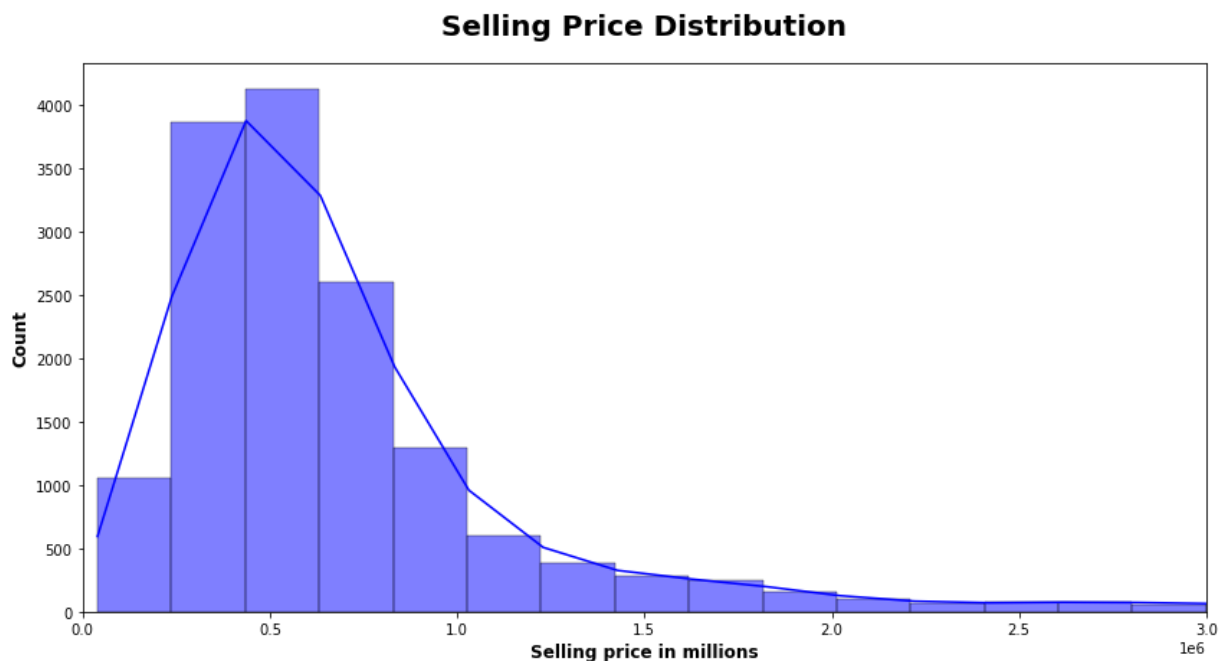
## Report

- Lower Vehicle age has more selling price than Vehicle with more age.
- Engine CC has positive effect on price, Vehicle with 2000 cc and below are mostly priced below 5lakh.
- Kms Driven has negative effect on selling price.

## 4. Visualization

### 4.1 Visualize the Target Feature

```
In [20]: 1 plt.subplots(figsize=(14,7))
2 sns.histplot(df.selling_price, bins=200, kde=True, color = 'b')
3 plt.title("Selling Price Distribution", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=12)
5 plt.xlabel("Selling price in millions", weight="bold", fontsize=12)
6 plt.xlim(0,3000000)
7 plt.show()
```



- From the chart it is clear that the Target Variable Skewed

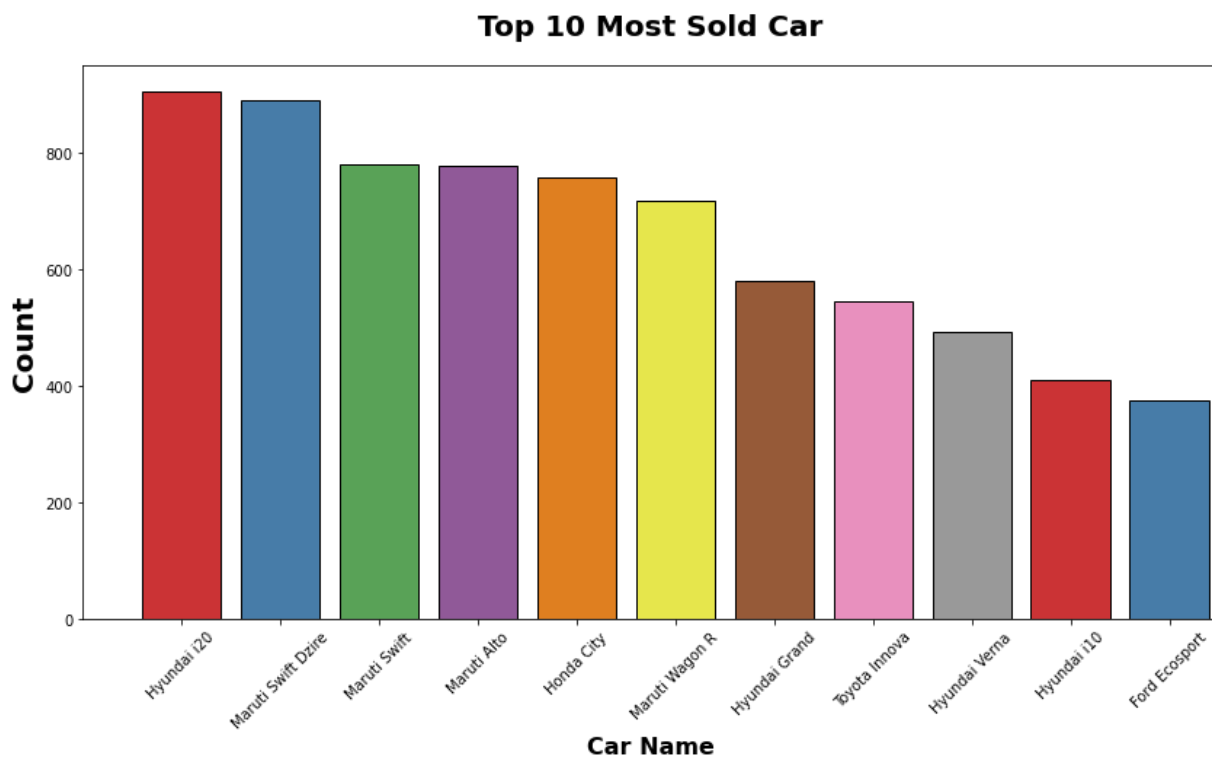
### 4.2 Most Selling car in Used car website?

```
In [21]: 1 df.car_name.value_counts()[0:10]
```

```
Out[21]: Hyundai i20          906
Maruti Swift Dzire          890
Maruti Swift                781
Maruti Alto                 778
Honda City                  757
Maruti Wagon R              717
Hyundai Grand               580
Toyota Innova               545
Hyundai Verna               492
Hyundai i10                 410
Name: car_name, dtype: int64
```

## Most Selling Used Car is Hyundai i20

```
In [22]: 1 plt.subplots(figsize=(14,7))
2 sns.countplot(x="car_name", data=df,ec = "black",palette="Set1",order = df['
3 plt.title("Top 10 Most Sold Car", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=20)
5 plt.xlabel("Car Name", weight="bold", fontsize=16)
6 plt.xticks(rotation= 45)
7 plt.xlim(-1,10.5)
8 plt.show()
```



## Check mean price of Hyundai i20 which is most sold

```
In [23]: 1 i20 = df[df['car_name'] == 'Hyundai i20']['selling_price'].mean()
2 print(f'The mean price of Hyundai i20 is {i20:.2f} Rupees')
```

The mean price of Hyundai i20 is 543603.75 Rupees

### Report:

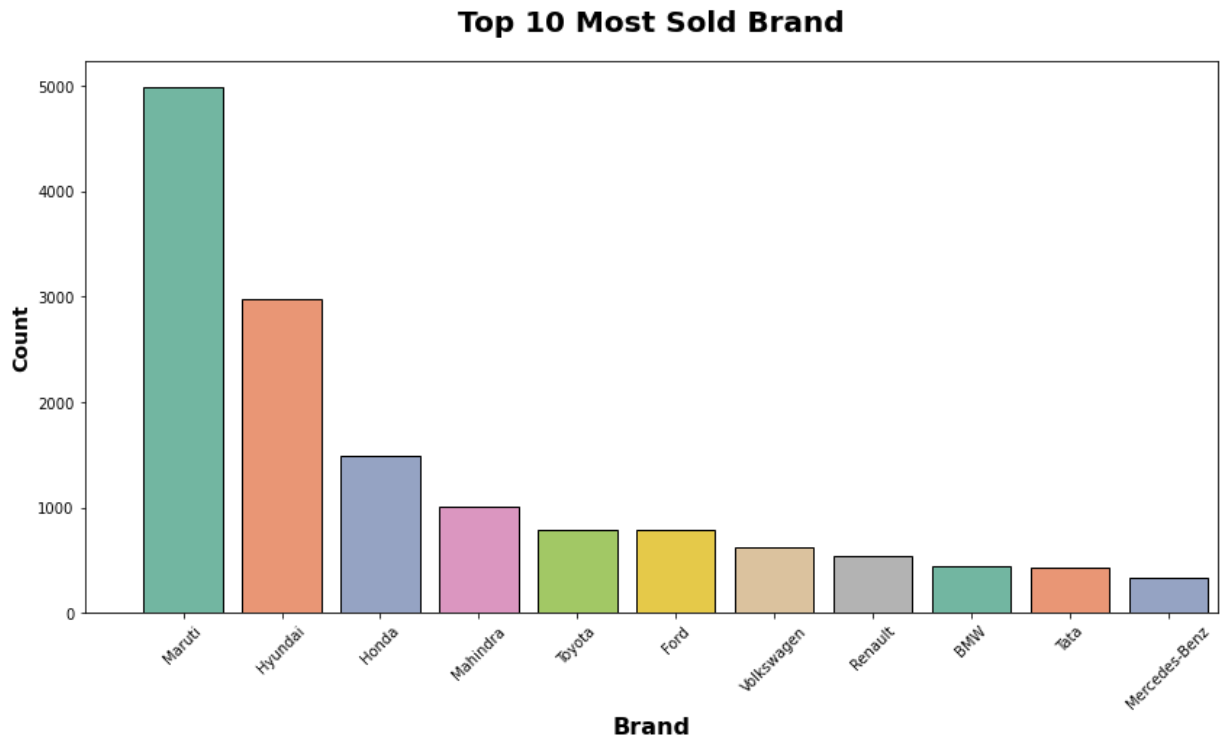
- As per the Chart these are top 10 most selling cars in used car website.
- Of the total cars sold Hyundai i20 shares 5.8% of total ads posted and followed by Maruti Swift Dzire.
- Mean Price of Most Sold Car is 5.4 lakhs.
- This Feature has impact on the Target Variable.

## Most selling brand

```
In [24]: 1 df.brand.value_counts()[0:10]
```

```
Out[24]: Maruti      4992
Hyundai    2982
Honda      1485
Mahindra   1011
Toyota      793
Ford        790
Volkswagen  620
Renault     536
BMW         439
Tata        430
Name: brand, dtype: int64
```

```
In [25]: 1 plt.subplots(figsize=(14,7))
2 sns.countplot(x="brand", data=df,ec = "black",palette="Set2",order = df['bra
3 plt.title("Top 10 Most Sold Brand", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=14)
5 plt.xlabel("Brand", weight="bold", fontsize=16)
6 plt.xticks(rotation= 45)
7 plt.xlim(-1,10.5)
8 plt.show()
```



### Check the Mean price of Maruti brand which is most sold

```
In [26]: 1 maruti = df[df['brand'] == 'Maruti']['selling_price'].mean()
2 print(f'The mean price of Maruti is {maruti:.2f} Rupees')
```

The mean price of Maruti is 487089.32 Rupees

### Report:

- As per the Chart Maruti has the most share of Ads in Used car website and Maruti is the most sold brand.
- Following Maruti we have Hyundai and Honda.
- Mean Price of Maruti Brand is 4.8 lakhs.

### Costliest Brand and Costliest Car

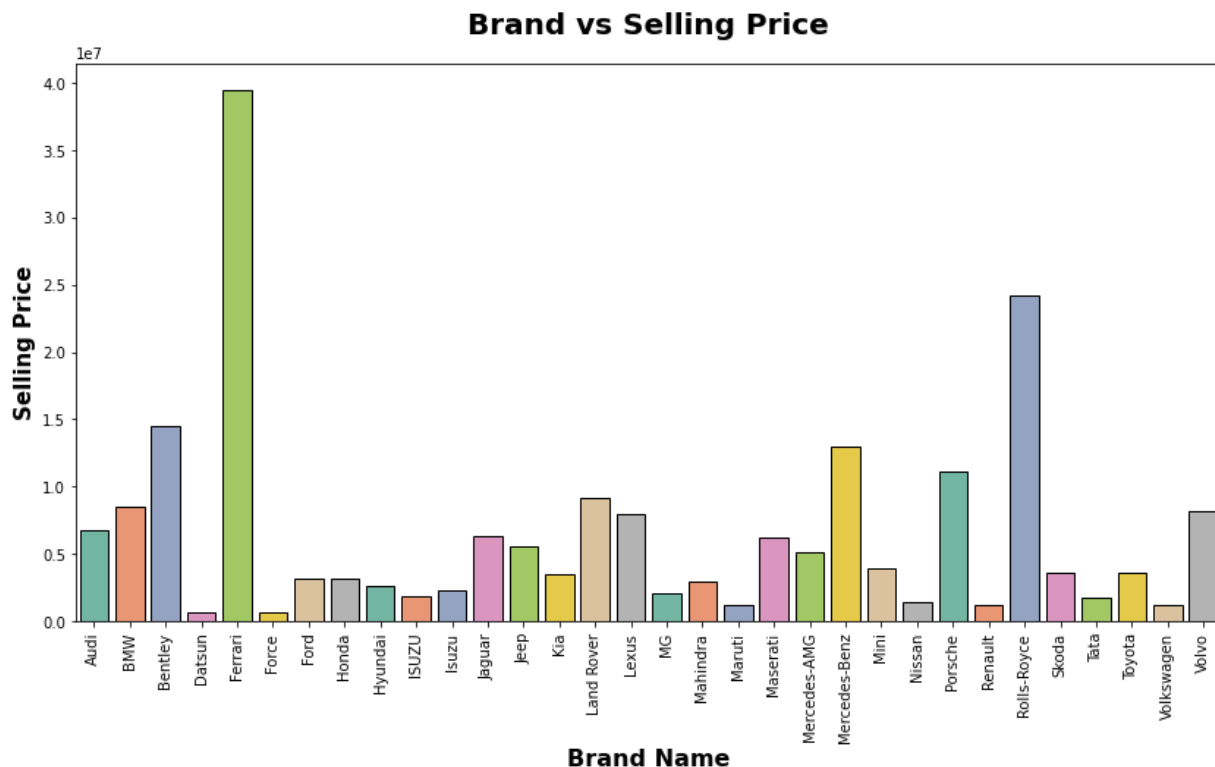
```
In [27]: 1 brand = df.groupby('brand').selling_price.max()  
2 brand_df = brand.to_frame().sort_values('selling_price',ascending=False)[0:10]  
3 brand_df
```

Out[27]:

	brand	selling_price
	Ferrari	39500000
	Rolls-Royce	24200000
	Bentley	14500000
	Mercedes-Benz	13000000
	Porsche	11100000
	Land Rover	9200000
	BMW	8500000
	Volvo	8195000
	Lexus	8000000
	Audi	6800000



```
In [28]: 1 plt.subplots(figsize=(14,7))
2 sns.barplot(x=brand.index, y=brand.values, ec = "black",palette="Set2")
3 plt.title("Brand vs Selling Price", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Selling Price", weight="bold", fontsize=15)
5 plt.xlabel("Brand Name", weight="bold", fontsize=16)
6 plt.xticks(rotation=90)
7 plt.show()
```



### Report:

- Costliest Brand sold is Ferrari at 3.95 Crores.
- Second most costliest car Brand is Rolls-Royce as 2.42 Crores.
- Brand name has very clear impact on selling price.

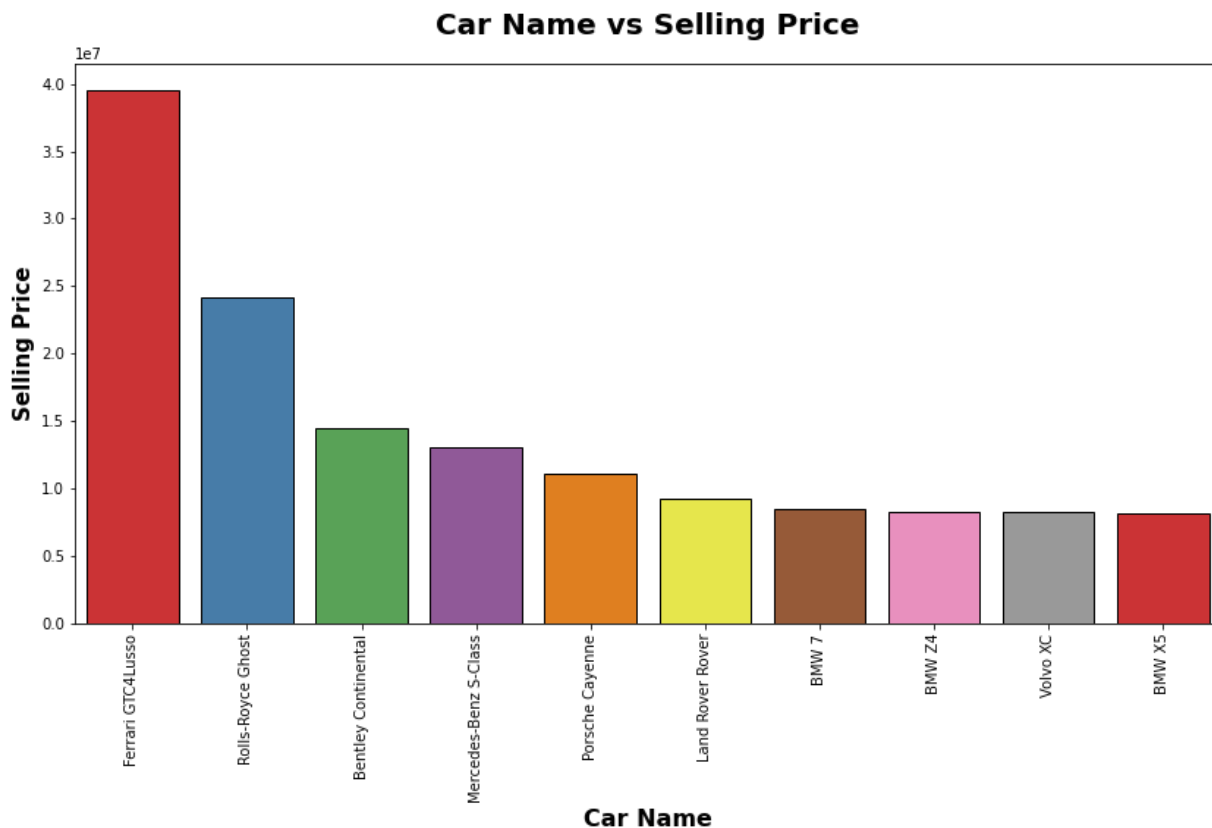
### Costliest Car

```
In [29]: 1 car= df.groupby('car_name').selling_price.max()  
2 car =car.to_frame().sort_values('selling_price',ascending=False)[0:10]  
3 car
```

Out[29]:

	selling_price
Ferrari GTC4Lusso	39500000
Rolls-Royce Ghost	24200000
Bentley Continental	14500000
Mercedes-Benz S-Class	13000000
Porsche Cayenne	11100000
Land Rover Rover	9200000
BMW 7	8500000
BMW Z4	8250000
Volvo XC	8195000
BMW X5	8100000

```
In [30]: 1 plt.subplots(figsize=(14,7))
2 sns.barplot(x=car.index, y=car.selling_price, ec = "black", palette="Set1")
3 plt.title("Car Name vs Selling Price", weight="bold", fontsize=20, pad=20)
4 plt.ylabel("Selling Price", weight="bold", fontsize=15)
5 plt.xlabel("Car Name", weight="bold", fontsize=16)
6 plt.xticks(rotation=90)
7 plt.show()
```



## Report

- Costliest Car sold is Ferrari GTC4 Lusso followed by Rolls Royce Ghost.
- Ferrari selling price is 3.95 Crs.
- Other than Ferrari other car has priced below 1.5cr.

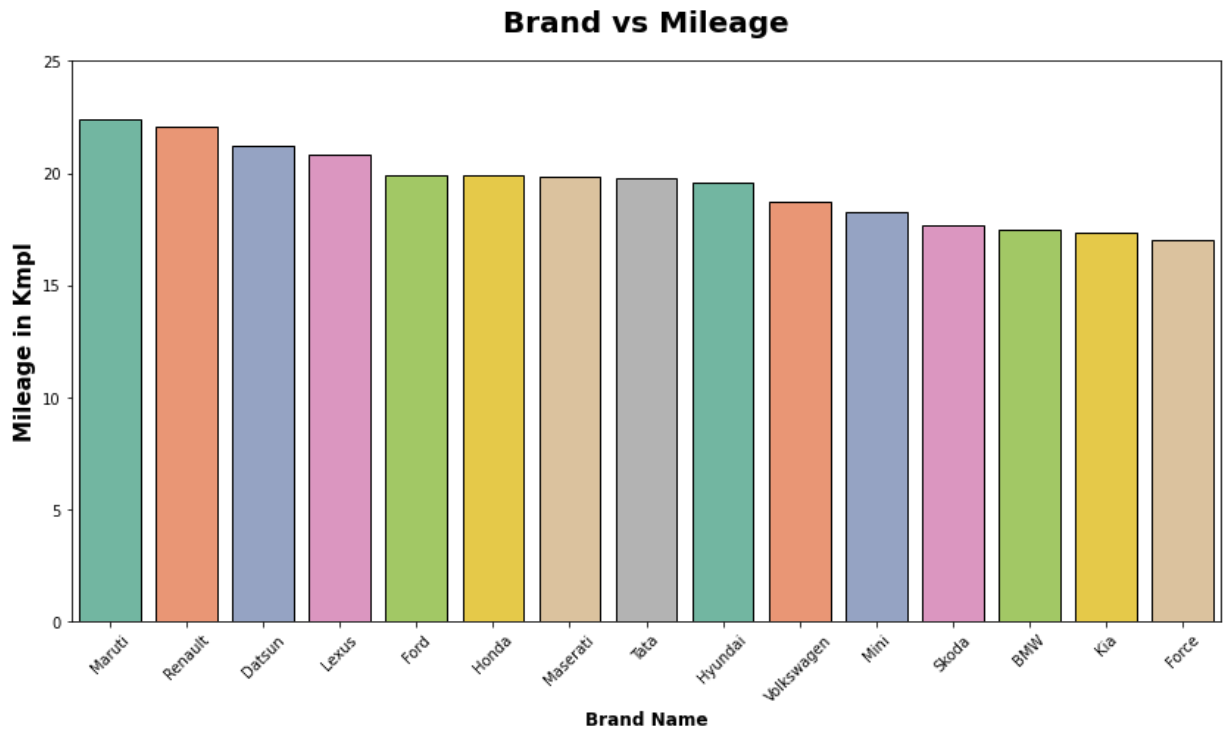
## Most Mileage Brand and Car Name

```
In [31]: 1 mileage= df.groupby('brand')['mileage'].mean().sort_values(ascending=False).  
2         mileage.to_frame()
```

Out[31]:

	mileage
brand	
Maruti	22.430980
Renault	22.099142
Datsun	21.215647
Lexus	20.846000
Ford	19.922620
Honda	19.908795
Maserati	19.820000
Tata	19.755279
Hyundai	19.588776
Volkswagen	18.689774
Mini	18.287647
Skoda	17.667006
BMW	17.440182
Kia	17.323125
Force	17.000000

```
In [32]: 1 plt.subplots(figsize=(14,7))
2 sns.barplot(x=mileage.index, y=mileage.values, ec = "black", palette="Set2")
3 plt.title("Brand vs Mileage", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Mileage in Kmpl", weight="bold", fontsize=15)
5 plt.xlabel("Brand Name", weight="bold", fontsize=12)
6 plt.ylim(0,25)
7 plt.xticks(rotation=45)
8 plt.show()
```



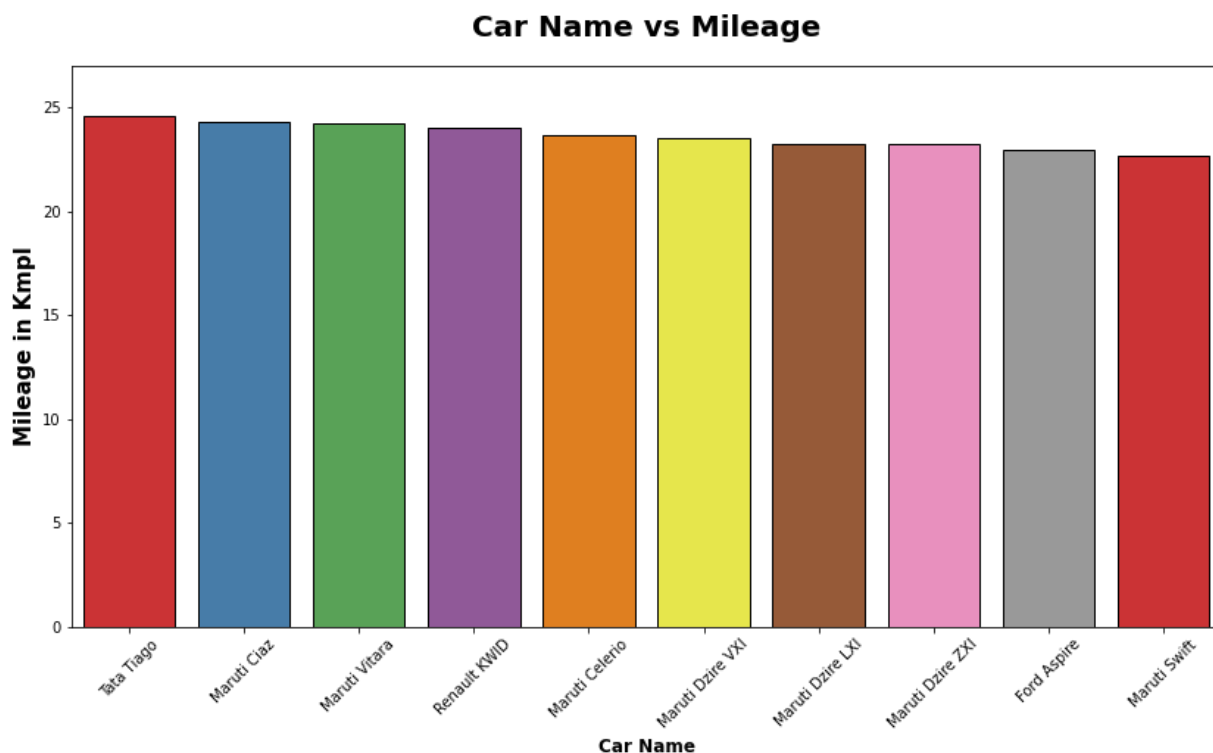
**Car with Highest Mileage**

```
In [33]: 1 mileage_C= df.groupby('car_name')['mileage'].mean().sort_values(ascending=False)
2         mileage_C.to_frame()
```

Out[33]:

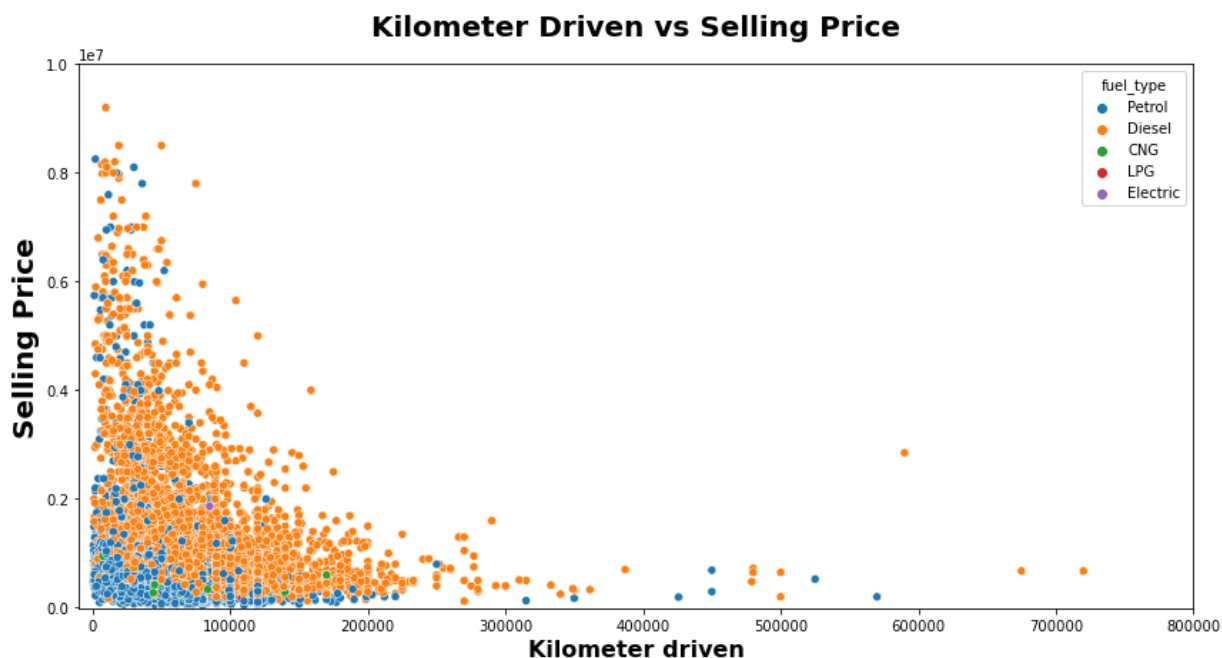
	<b>mileage</b>
<b>Tata Tiago</b>	24.625103
<b>Maruti Ciaz</b>	24.289046
<b>Maruti Vitara</b>	24.231932
<b>Renault KWID</b>	24.037810
<b>Maruti Celerio</b>	23.703502
<b>Maruti Dzire VXi</b>	23.512941
<b>Maruti Dzire LXI</b>	23.260000
<b>Maruti Dzire ZXI</b>	23.260000
<b>Ford Aspire</b>	22.993846
<b>Maruti Swift</b>	22.719910

```
In [34]: 1 plt.subplots(figsize=(14,7))
2         sns.barplot(x=mileage_C.index, y=mileage_C.values, ec = "black", palette="Set2")
3         plt.title("Car Name vs Mileage", weight="bold",fontsize=20, pad=20)
4         plt.ylabel("Mileage in Kmpl", weight="bold", fontsize=15)
5         plt.xlabel("Car Name", weight="bold", fontsize=12)
6         plt.ylim(0,27)
7         plt.xticks(rotation=45)
8         plt.show()
```



## Kilometer driven vs Selling Price

```
In [35]: 1 plt.subplots(figsize=(14,7))
2 sns.scatterplot(x="km_driven", y='selling_price', data=df,ec = "white",color
3 plt.title("Kilometer Driven vs Selling Price", weight="bold",fontsize=20, pa
4 plt.ylabel("Selling Price", weight="bold", fontsize=20)
5 plt.xlim(-10000,800000) #used limit for better visualization
6 plt.ylim(-10000,10000000)
7 plt.xlabel("Kilometer driven", weight="bold", fontsize=16)
8 plt.show()
```



### Report

- Many Cars were sold with kms between 0 to 20k Kilometers
- Low Kms driven cars had more selling price compared to cars which had more kms driven.

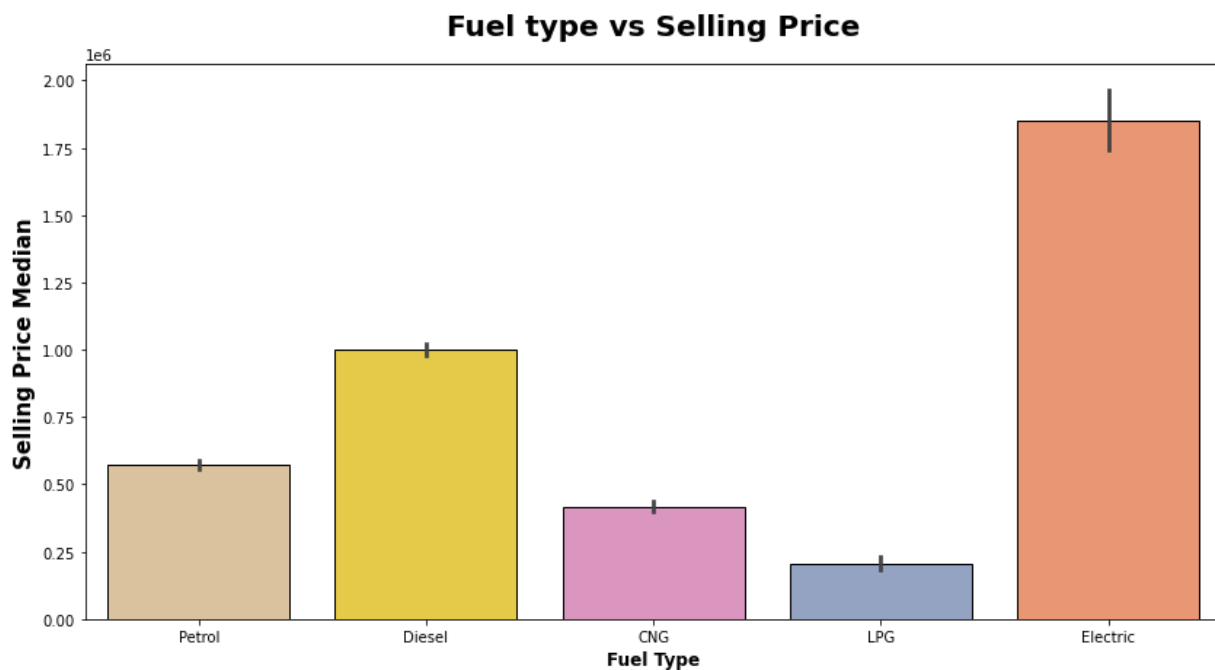
## Fuel Type Selling Price

```
In [36]: 1 fuel = df.groupby('fuel_type')['selling_price'].median().sort_values(ascendi
2 fuel.to_frame()
```

Out[36]:

selling_price	
fuel_type	
Electric	1857500.0
Diesel	700000.0
Petrol	460000.0
CNG	370000.0
LPG	182500.0

```
In [37]: 1 plt.subplots(figsize=(14,7))
2 sns.barplot(x=df.fuel_type, y=df.selling_price, ec = "black", palette="Set2_
3 plt.title("Fuel type vs Selling Price", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Selling Price Median", weight="bold", fontsize=15)
5 plt.xlabel("Fuel Type", weight="bold", fontsize=12)
6 plt.show()
```



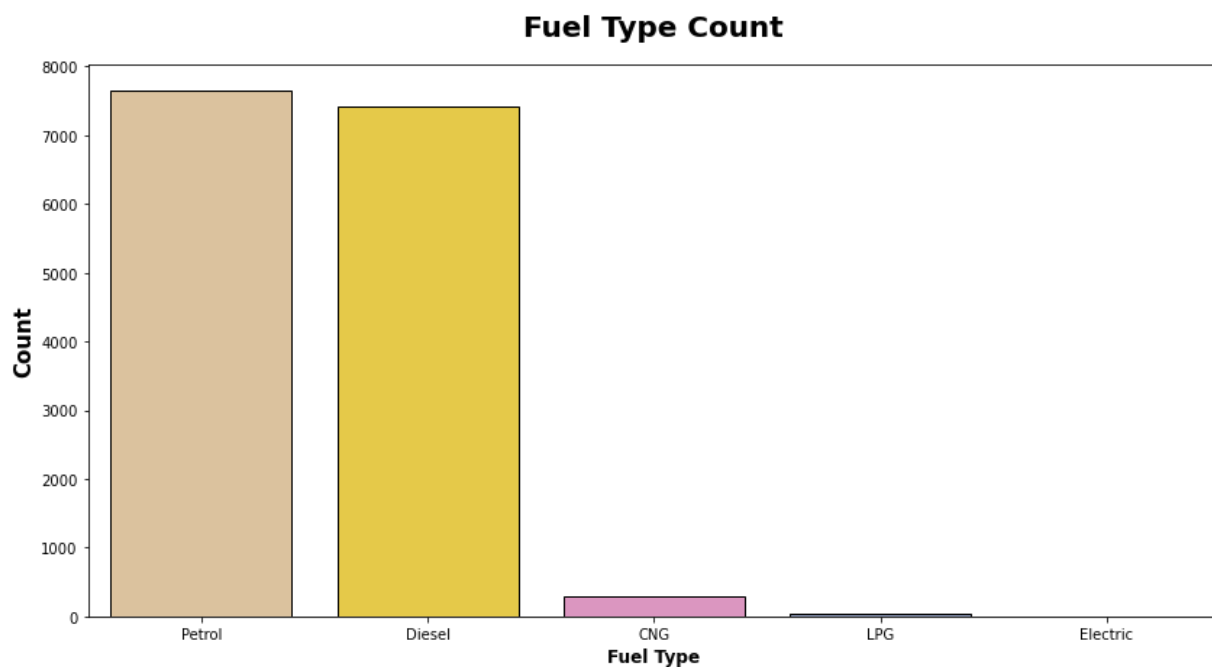
## Report

- Electric cars have higher selling average price.
- Followed by Diesel and Petrol.
- Fuel Type is also an important feature for the Target variable.

## Most sold Fuel type



```
In [38]: 1 plt.subplots(figsize=(14,7))
2 sns.countplot(x=df.fuel_type, ec = "black", palette="Set2_r")
3 plt.title("Fuel Type Count", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=15)
5 plt.xlabel("Fuel Type", weight="bold", fontsize=12)
6 plt.show()
```



## Report

- Petrol and Diesel dominate the used car market in the website.
- The most sold fuel type Vehicle is Petrol.
- Followed by diesel and CNG and least sold is Electric

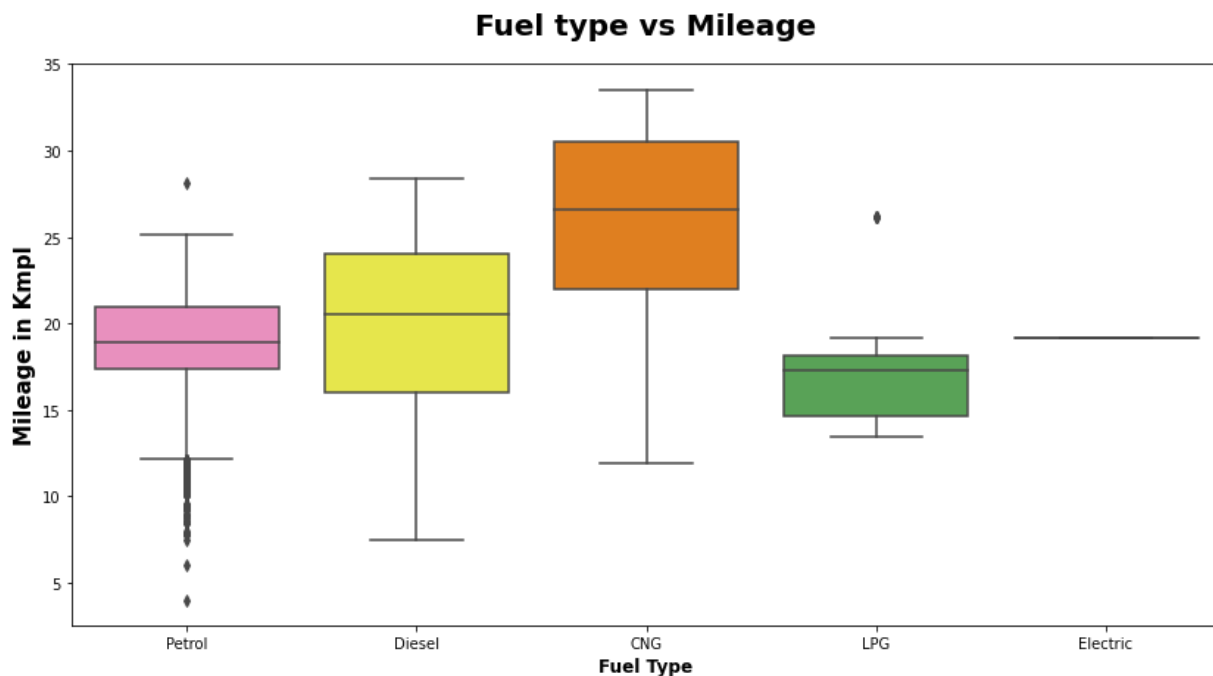
## Fuel types available and mileage given

```
In [39]: 1 fuel_mileage = df.groupby('fuel_type')['mileage'].mean().sort_values(ascendi
          2 fuel_mileage.to_frame()
```

```
Out[39]:
```

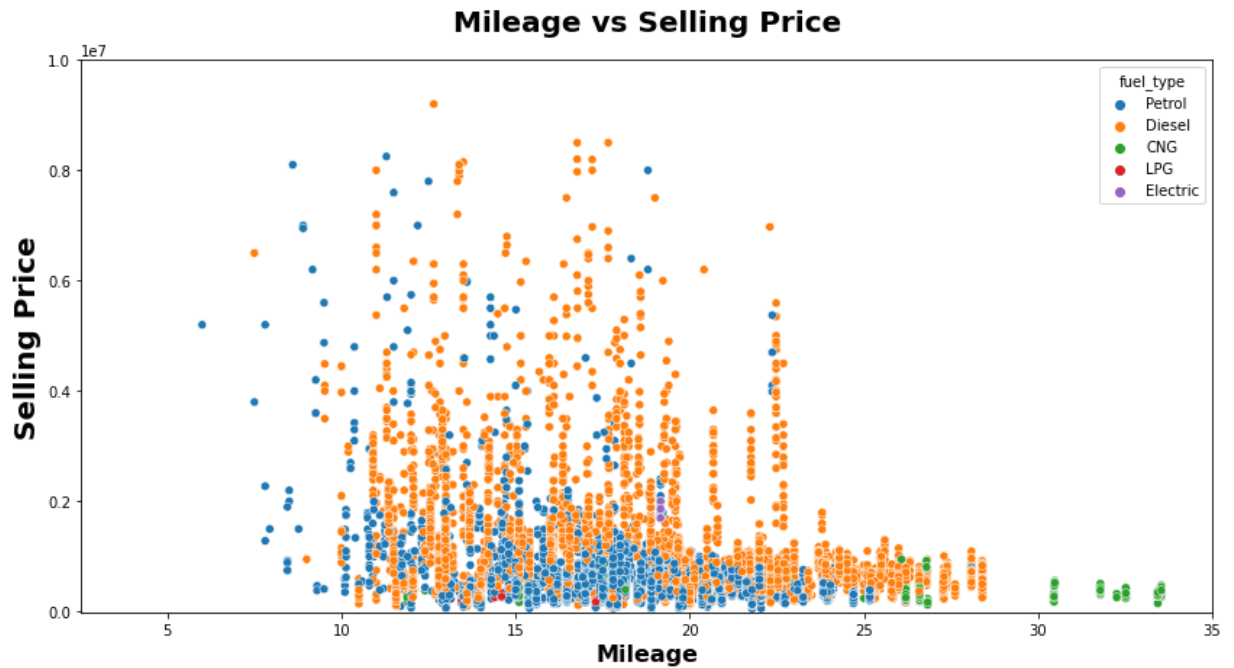
	<b>mileage</b>
<b>fuel_type</b>	
<b>CNG</b>	25.814651
<b>Diesel</b>	20.060030
<b>Electric</b>	19.160000
<b>Petrol</b>	19.123045
<b>LPG</b>	17.836364

```
In [40]: 1 plt.subplots(figsize=(14,7))
          2 sns.boxplot(x='fuel_type', y='mileage', data=df,palette="Set1_r")
          3 plt.title("Fuel type vs Mileage", weight="bold",fontsize=20, pad=20)
          4 plt.ylabel("Mileage in Kmpl", weight="bold", fontsize=15)
          5 plt.xlabel("Fuel Type", weight="bold", fontsize=12)
          6 plt.show()
```

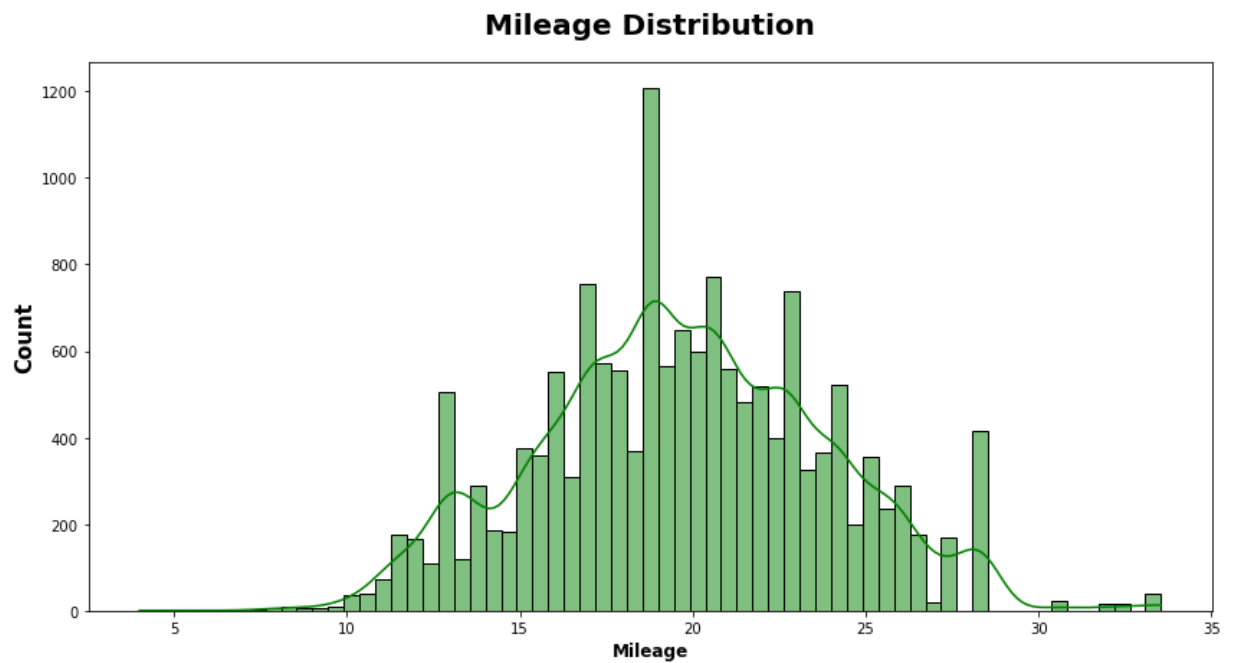


## Mileage vs Selling Price

```
In [41]: 1 plt.subplots(figsize=(14,7))
2 sns.scatterplot(x="mileage", y='selling_price', data=df,ec = "white",color='
3 plt.title("Mileage vs Selling Price", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Selling Price", weight="bold", fontsize=20)
5 plt.ylim(-10000,10000000)
6 plt.xlabel("Mileage", weight="bold", fontsize=16)
7 plt.show()
```

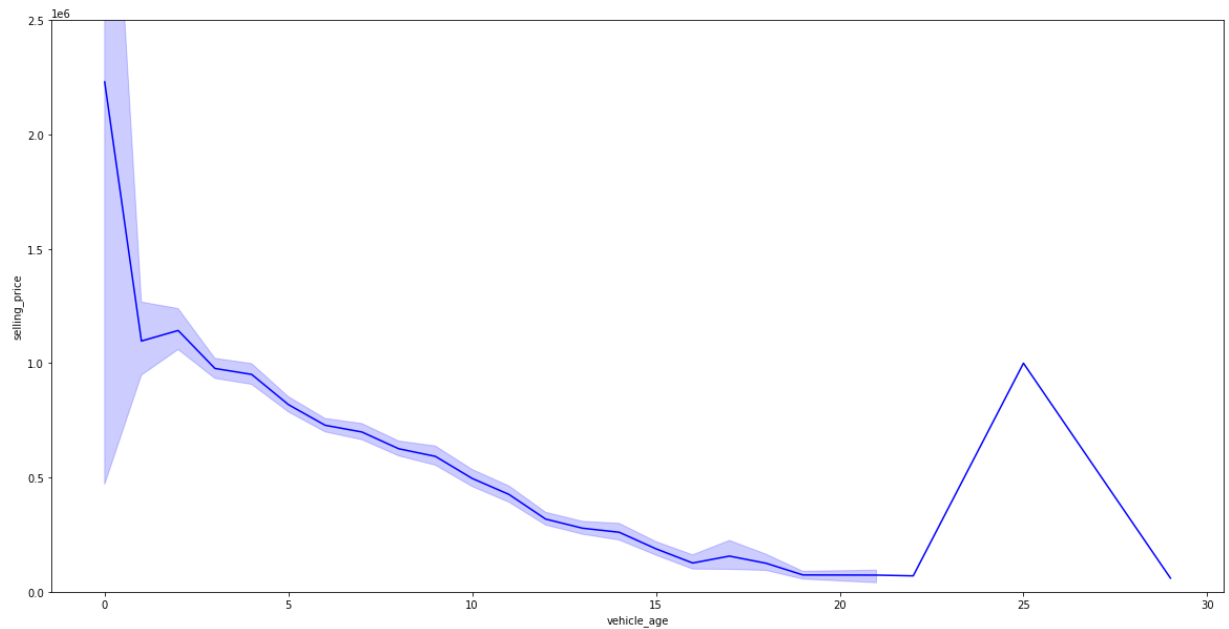


```
In [42]: 1 plt.subplots(figsize=(14,7))
2 sns.histplot(x=df.mileage, ec = "black", color='g', kde=True)
3 plt.title("Mileage Distribution", weight="bold", fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=15)
5 plt.xlabel("Mileage", weight="bold", fontsize=12)
6 plt.show()
```



## Vehicle age vs Selling Price

```
In [43]: 1 plt.subplots(figsize=(20,10))
2 sns.lineplot(x='vehicle_age',y='selling_price',data=df,color='b')
3 plt.ylim(0,2500000)
4 plt.show()
```



## Report

- As the Vehicle age increases the price also get reduced.
- Vehicle age has Negative impact on selling price

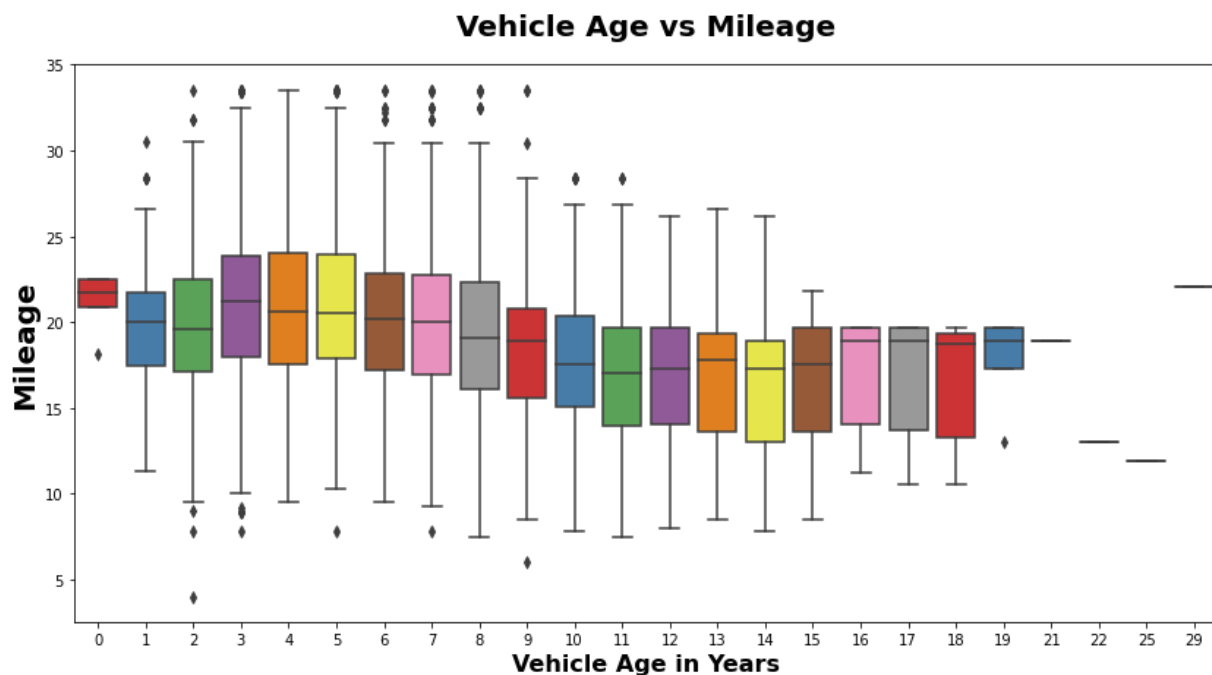
## Vehicle age vs Mileage

```
In [44]: 1 vehicle_age = df.groupby('vehicle_age')['mileage'].median().sort_values(ascending=True)
2 vehicle_age.to_frame().head(5)
```

Out[44]:

mileage	
vehicle_age	
29	22.05
0	21.70
3	21.21
4	20.63
5	20.51

```
In [45]: 1 plt.subplots(figsize=(14,7))
2 sns.boxplot(x=df.vehicle_age, y= df.mileage, palette="Set1")
3 plt.title("Vehicle Age vs Mileage", weight="bold", fontsize=20, pad=20)
4 plt.ylabel("Mileage", weight="bold", fontsize=20)
5 plt.xlabel("Vehicle Age in Years", weight="bold", fontsize=16)
6 plt.show()
```



## Report

- As the Age of vehicle increases the median of mileage drops.
- Newer Vehicles have more mileage median older vehicle.

```
In [46]: 1 oldest = df.groupby('car_name')['vehicle_age'].max().sort_values(ascending=False)
2         oldest.to_frame()
```

```
Out[46]:
```

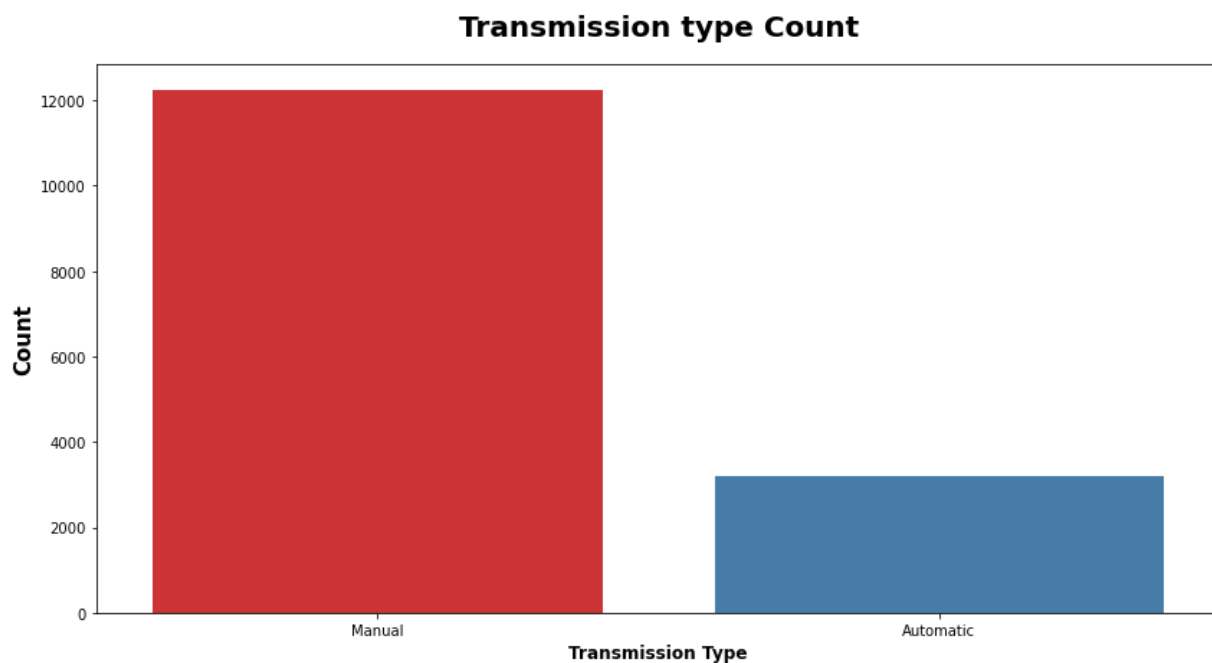
	vehicle_age
car_name	
Maruti Alto	29
BMW 3	25
Honda City	22
Maruti Wagon R	21
Mahindra Bolero	18
Mahindra Scorpio	18
Skoda Octavia	18
Honda CR-V	17
Mercedes-Benz E-Class	17
Honda Civic	15

## Report

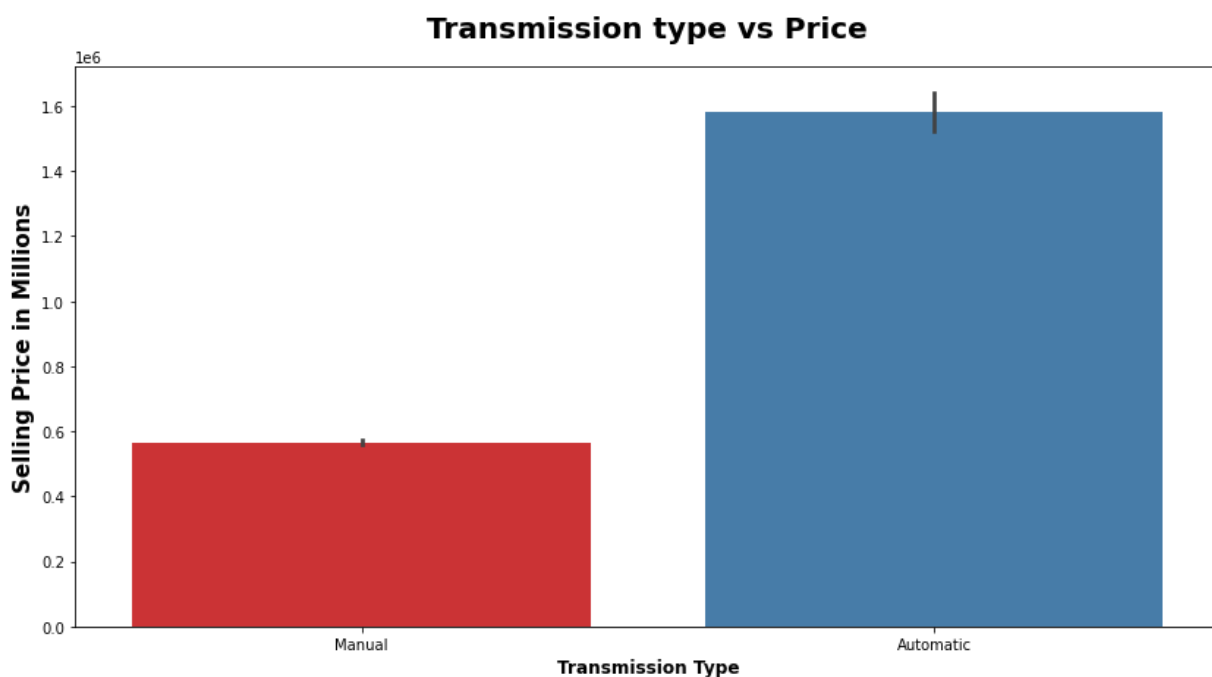
- Maruti Alto is the Oldest car available 29 years old in the used car website followed by BMW 3 for 25 years old.

## Transmission Type

```
In [47]: 1 plt.subplots(figsize=(14,7))
2 sns.countplot(x='transmission_type', data=df,palette="Set1")
3 plt.title("Transmission type Count", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Count", weight="bold", fontsize=15)
5 plt.xlabel("Transmission Type", weight="bold", fontsize=12)
6 plt.show()
```



```
In [48]: 1 plt.subplots(figsize=(14,7))
2 sns.barplot(x='transmission_type', y='selling_price', data=df,palette="Set1")
3 plt.title("Transmission type vs Price", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Selling Price in Millions", weight="bold", fontsize=15)
5 plt.xlabel("Transmission Type", weight="bold", fontsize=12)
6 plt.show()
```



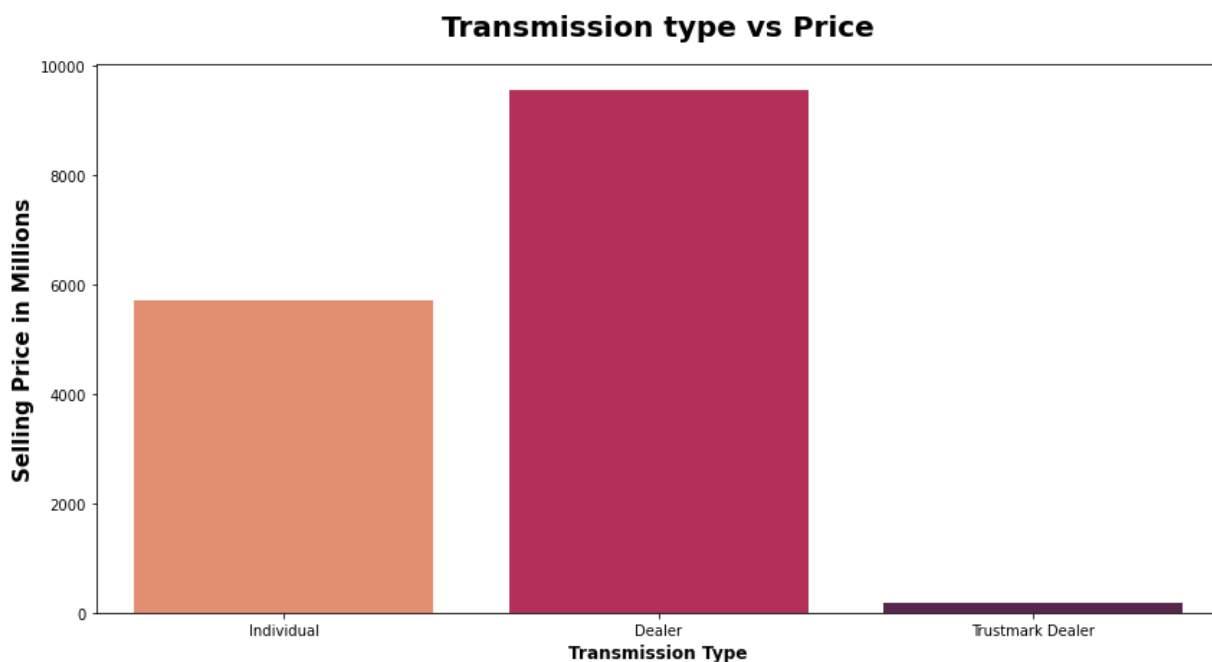


## Report

- Manual Transmission was found in most of the cars which was sold.
- Automatic cars have more selling price than manual cars.

## Seller Type

```
In [49]: 1 plt.subplots(figsize=(14,7))
2 sns.countplot(x='seller_type', data=df,palette="rocket_r")
3 plt.title("Transmission type vs Price", weight="bold",fontsize=20, pad=20)
4 plt.ylabel("Selling Price in Millions", weight="bold", fontsize=15)
5 plt.xlabel("Transmission Type", weight="bold", fontsize=12)
6 plt.show()
```



```
In [50]: 1 dealer = df.groupby('seller_type')['selling_price'].median().sort_values(asc
2 dealer.to_frame()
```

Out[50]:

selling_price	
seller_type	
Dealer	591000.0
Trustmark Dealer	540000.0
Individual	507000.0

## Report

- Dealers have put more ads on used car website.
- Dealers have put 9539 ads with median selling price of 5.91 Lakhs.
- Followed by Individual with 5699 ads with median selling price of 5.4 Lakhs.
- Dealers have more median selling price than Individual.

## Final Report

- The datatypes and Column names were right and there was 15411 rows and 13 columns
- The `selling_price` column is the target to predict. i.e Regression Problem.
- There are outliers in the `km_driven` , `engine` , `selling_price` , and `max power` .
- Dealers are the highest sellers of the used cars.
- Skewness is found in few of the columns will check it after handling outliers.
- Vehicle age has negative impact on the price.
- Manual cars are mostly sold and automatic has higher selling average than manual cars.
- Petrol is the most preferred choice of fuel in used car website, followed by diesel and LPG.
- We just need less data cleaning for this dataset.