

# Erick Otieno Ayieko

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## Career Objectives

To be an accomplished Technical Manager, Consultant and an Entrepreneur in the field of Automotive, Transport and Industrial Technology and to be involved in research where I will be able to apply my skills and experience to serve the community in the most professional and ethical manner and to develop high standards in the field of Entrepreneurship, Automotive Technology and Industrial Management and at the same time get an opportunity for personal growth, prosperity and career development.

## SUMMARY OF STRENGTHS AND CAPABILITIES

- A multi-skilled, competent, reliable and committed professional, keen on success and responsibility
- Result-oriented Technologist and entrepreneur in industrial management for years, motors vehicle and machinery assessment and repairs for years with integrity and honesty, fleet management for years
- Talented in arbitration and negotiation, with sober and polite approach to issues, patient and diligent, able to maintain strict confidentiality
- Good team player, works with minimum supervision and adapts well to different cultural backgrounds.
- Good interpersonal skills and high degree of emotional intelligence

## Professional/Academic Training

**2011-2012** Jomo Kenyatta University of Agriculture and Technology (JKUAT)

**Master of Science in Entrepreneurship**

### Units covered:

Accounting in Small Enterprise, Entrepreneurial Behavior, Marketing for Small Enterprise, Financing Small Enterprise, Managing Small Enterprise, Business Planning, Statistics, Computer Application in Small Enterprise, Research Methodology, Project Management, Consulting in Small Enterprise, Technology and Innovation, Small Enterprise Environment, Methods for



Entrepreneurship Development, Small Enterprise Development: Frameworks for Policy and Strategy Formulation, Monitoring and Evaluation in Small Enterprise, Research Project, Industrial Attachment, Human Resource Development in Entrepreneurship, Entrepreneurship Development Research Seminar, Special Issues in Entrepreneurship and Small Enterprise Development

**1991-1995** University of Eastern Africa, Baraton

Bachelor of Technology - Automotive Engineering

**1988-1989** Mazeras High School – Mombasa

Advanced Level

**1984-1987** Rapogi High School

O-Level

**2004** College of Insurance-Nairobi

Certificate of Proficiency in Insurance, Motor and General Insurance

### **Other Responsibilities**

**1984-1995** Participated in various clubs including Geographical, Environment, Music, Religious, Drama, Journalism and Science.

**1991-1996** Member of South Nyanza University Students Association in Kenya

### **Work Experience**

**1995-1996** Varsani Brake Linings Limited-Nairobi

**Position:** Factory Supervisor

### **Responsibilities**

- Manufacture of automobile brake linings and pads
- Participation in designing of molds for making brake linings
- Supervision of factory staff
- Planning for production and material
- Regular presentations to the management concerning the running of the factory
- Quality checks to ensure good products
- Planning for motor vehicles, equipment and machine repair and maintenance.

**Nov. 1996-2003** Asego Holdings Limited

**Position:** Ginnery/Fleet Manager

### **Responsibilities**

Ginnery Section

- Planning and co-ordination of ginning machine repair and maintenance

- Co-ordination of cotton production
- Co-ordination of cotton buying activities
- Responsible for machine and vehicles maintenance and repairs
- Fleet Management-over fifty light and heavy commercial vehicles
- Co-ordination of cotton farming activities
- Co-ordination of transportation of cotton from farms to Ginnery and from Ginnery to Millers/Market
- Representing the company in various forums in the industry e.g. Workshops, Seminars, Meetings with other stakeholders etc.

### **Fleet Section**

- Responsible for repair and maintenance of motor vehicles
- Scheduling and allocating vehicle for different functions and destinations
- Assessing and compilation of repair & maintenance requirements
- Coordinating drivers activities and duty allocation
- Organizing renewal of licenses, Insurance and other statutory requirements

### **Others**

- Member of Kenya Cotton Ginners Association
- Participated in various workshops and seminars organized by ministry of agriculture of the republic of Kenya cotton Ginners Association.
- Participated in various workshops organized by the World Bank for cotton revival

### **2003 to date**

**Motor Vehicle Assessing, Inspection and Valuation** -Dumas Auto Valuers & Assessors, Autoscope International Ltd. and Motorwise Valuers & Assessors

### **Position: Motor Vehicle Assessor/Principal Officer**

### **Responsibilities**

- Pre-repair assessment of vehicles
- Motor Vehicle accident assessment to establish extent of damage and advise on whether the vehicle is repairable or not
- Establishing repair costs in conjunction with garages to come up with the most cost effective ways of repairing accident vehicles
- Supervision of quality of repair work carried out by garages on behalf of insurance companies
- Establishing and agreeing with garages on time lines of vehicle repairs

- Vehicle re-inspection after repairs (post repair inspection), involving testing and quality checks
- Motor Vehicle valuation for insurance purposes
- Motor vehicle inspection prior to insurance
- Providing advice on vehicle salvage value, salvage management and disposal
- Motor vehicle repair research and consultancy
- Accident reconstruction and road research to establish possible cause of vehicle accident
- Arbitration on matters of disputes and ensuring customer satisfaction
- Pre-theft valuation
- Pre-accident valuation
- Pre-fire valuation and assessment
- Advisory services on the roadworthiness of vehicles before insurance cover is effected
- Informing insurance companies on the sources and prices of motor vehicle spare parts

#### **2011 to 2016: Vice Chairman (MAAK) Motor Assessors Association of Kenya**

##### **Others**

- Registered in the Republic of Kenya as a Motor Assessor
- Member of the Motor Assessors Association of Kenya (MAAK)
- Executive Council Member of the Motor Assessors Association of Kenya
- Member of the Editorial Board-Motor Assessors Association of Kenya Newsletter
- Presented various papers regarding motor vehicle repair and assessment in various seminars and workshops organized by Kenya Association of Insurers (AKI), Insurance Regulatory Authority (IRA), Motor Assessors Association of Kenya (MAAK) and Kenya Motor Repairers Association (KEMRA)

##### **Consultancy in Entrepreneurship**

- Advisory services to business start ups and existing ones
- Mentoring and training of young aspiring entrepreneurs especially those who have interest in the motor industry
- Research on Automotive Technology and Entrepreneurship
- Advisory services on insurance

#### **2012 to date**

##### **Technical Committee (TC) member on Road Vehicles at the Kenya Bureau of Standards (KEBS)**

- Participates in the developing of standards for use in Motor Vehicle and Transport industry

## **2015 to date**

### **Lecturer - College of Insurance**

- Part – time lecturer in Motor Vehicle inspection, assessing, valuation and motor insurance

## **2016: Associated Motors Limited (Motor Vehicle Dealership)**

### **Position: Service Manager – Mombasa Branch**

#### **Responsibilities**

- In charge of vehicle aftersales (service) department
- Planning for and scheduling vehicle repairs
- Coordinating all activities pertaining to vehicle repairs and maintenance
- Carrying out diagnosis prior to repairs
- Carrying out quality checks and assurance in all repair processes
- Preparing management reports on repairs
- Advising customers on the required repairs
- Coordinating test drives for vehicles after repairs
- Interpreting repair manuals and giving repair instructions to the technicians
- Coordinating service issues with vehicle manufacturers/assemblers
- Participating in trainings organized by vehicle manufacturers/assemblers
- Carrying out and coordinating Pre delivery inspection (PDI) of both new vehicles and Serviced vehicles

## **Religious Affiliation**

Seventh Day Adventist at Newlife SDA Church, Nairobi

## **Computer Skills**

- Ms-Office Application
- Basic Programming
- Word Processing
- Computer Application in enterprises

## **Referees**

### **Church Pastors**

Newlife SDA Church

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