

## Contact

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## Top Skills

Business Development

Product Management

Product Marketing

## Languages

English (Full Professional)

Chinese (Elementary)

French (Native or Bilingual)

# Arnaud Brunelle

☆Chief Commercial Officer☆B2B & B2G☆running water in every urban home

Greater Paris Metropolitan Region

## Summary

Seasoned sales manager in B2B and B2G. Specialized in offering and supporting implementation of complex solutions (hardware +software+service). Experiences across multiple geographies (Europe, Asia, Africa).

Skills : Sales management, Marketing, Business development  
Passionate about water conservation, energy efficiency, IoT

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## Experience

### CityTaps

Chief Commercial Officer

March 2018 - Present (3 years 8 months)

Paris Area, France

### Itron

10 years 9 months

Sales Director - Central Europe, Scandinavia, Mediterranean countries  
May 2010 - February 2018 (7 years 10 months)

Paris Area, France

Business Development Manager

January 2010 - April 2010 (4 months)

Strategic marketing manager

June 2007 - January 2010 (2 years 8 months)

Actaris Metering Systems

4 years 10 months

Regional Sales Manager - China

January 2005 - May 2007 (2 years 5 months)

Marketing Manager - Asia

August 2002 - December 2004 (2 years 5 months)

Schlumberger  
Product Manager  
August 1999 - July 2002 (3 years)

Thomson Electron Tubes  
Assistant to Production Manager  
January 1998 - June 1999 (1 year 6 months)

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## Education

Arts et Métiers ParisTech - École Nationale Supérieure d'Arts et  
Métiers  
Master's Degree, Management, Manufacturing, Engineering · (1994 - 1997)