

Mercy Waruguru Kinoti

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Date of Birth: 1984
Sex: Female
Marital Status: Married
Spoken Languages: English, Kiswahili and Kikuyu
Nationality: Kenyan



Formal Education

<u>Period</u>	<u>Institution</u>	<u>Certificate Awarded</u>
2015 - 2017	Strathmore Business School	Masters in Business Administration
2003 - 2007	University of Nairobi	B.Sc (Chemistry) Second Class Upper Honours

Short Professional Courses Attended


<u>Period</u>	<u>Course Title</u>	<u>Institution</u>
August 2008	Youth Encounter on Sustainability	ETH Switzerland
January - June 2008	Diploma in Project Management	Kenya Institute of Management
May 2007	Training of Trainers for Microsoft Certified Trainer	Artemis Transition Partners
2004 - 2005	Microsoft Certified Systems Engineer	Computer Learning Centre

Professional Certifications Received

- Microsoft Certified Systems Engineer (MCSE) 2006
- Microsoft Certified Systems Administrator (MCSA) 2006
- Microsoft Certified Systems Administrator (MCSA): Messaging 2006
- Microsoft Certified Professional (MCP) 2006



<u>Period</u>	<u>Organization</u>	<u>Job Title</u>
2010	Renascence Group	Business Development Manager
2009	Suntransfer Technologies	Business Developer
2008	Biogas Technologies East Africa Ltd	Business Developer



Position: Coordinator
Project: BIEN (BioENergy)
From: 2007 (September)
Duties:

- Developing the project strategy
- Developing the project work plan
- Sourcing for funds for project implementation
- Forming collaboration with environment related stakeholders

University of Nairobi

Position: Programme Coordinator
Club: ICEN (Inter College Environment Network)
Year: 2005 (August) - 2006 (June)
Duties:

- Promoting working relationship between the club and stakeholders involved with environment.
- Enabling students to get attachments from NEMA (National Environment Management Authority)
- Planning meetings for students with United Nations Environment Programme (UNEP).
- Delegating duties to the Assistant Programme Coordinator
- Monitoring the adherence of the club to the annual work plan.

Position: Assistant Programme Coordinator
Club: ICEN
Year: 2005 (February - July)
Duties:

- Working closely with Programme Coordinator in setting the annual work plan.
- Implementing the annual work plan.
- Planning for the recruitment of new members.
- Writing minutes of the club meetings.

Business Development Manager
Renaissance Logistics

Core Responsibilities

- 1.Sourcing for clients
- 2.Identifying potential opportunities for the company
- 3.Maintaining clients accounts
- 4.Creating valuable partnerships for the company

Major Achievements

Sourced and maintained the following client accounts

- 1.EMC Corporation
- 2.Allied Trade Sales (UK based)
3. Marketing Frontier(East Africa based)
4. Pergamon (East Africa based)

Title: Feasibility Assessment for the Preparation of a Carbon Trading Biogas Project

Research Coordinator: Dr. E.N. Kituyi

Institution: German Technical Cooperation (GTZ)

Duration: October - November 2009

Research Area: Kenya (Meru Central, Kisii and Kiambu)

Title: Institutional Mapping for Climate Change Adaptation in Eastern Africa

Research Coordinator: Dr. E.N. Kituyi

Institution: International Development Research Centre (IDRC)

Duration: June - September 2008

Research Area: Africa

Title: Trends in Urban Transport Energy Demand in Africa and Implications for Local and Regional Air Quality.

Institution: University of Nairobi

Duration: September - October 2007

Research Area: Africa

Research Coordinator: Dr. E.N. Kituyi

4th Year Project Dissertation

Title: Potential Use of Life Cycle Management (LCM) in Domestic Waste Management in Kenyan Cities.

Duration: 2006 (October) - 2007 (June)

Study Areas: Nairobi, Nakuru, Eldoret and Mombasa

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