

## ABOUT

Francis Romano is the Founder and Managing Director at Knights Energy, a leading company in renewable energy development in on-grid and off-grid applications. He is a passionate believer of clean energy technology with years of experience in the study and development of clean mobility business solutions for the commercial and industrial sector.

He is a strong contributor to policy development and is in the technical committee for electric mobility standards and policy development being led by the Kenya Bureau of Statistics (KEBS). He is the founder of DRIVELECTRIC an electric mobility company that is carrying out a 5 year study in e-mobility for urban transport.

# FRANCIS ROMANO

# MANAGING DIRECTOR KNIGHTS ENERGY

Jubilee Place, Lang'ata Road, Nairobi, Kenya Phone: +254 722 953 976, +256 708 468 276 Email: romano@knightsandapps.com www.knightsenergy.co.ke

www.drivelectric.co.ke

#### BACKGROUND

Romano is a firm believer of the "go-green" policy and in zealous pursuit of the use of renewable energy, electric mobility, environmental management, energy efficiency and management with emphasis on practical ways of investment in energy for self- consumption in the Kenyan environment.

He is an illustrious, yet successful training Consultant with 15 years' experience in corporate training and business development consultancy. He is also the Founder of Knights and Apps Ltd (innovators of the Eco-Hub concept in Africa).

He holds a Bachelor of Arts in Philosophy and Psychology from the University of Rome and is a certified Microsoft ICT engineer.

Currently, he is pursuing research in Business Strategies in Renewable Energies in the region, specifically on Photovoltaics and in Electric Mobility.

#### PROFESSIONAL EXPERIENCE AND SKILLS

- E-Mobility & Renewable Energy Expert
- Advanced Energy and environmental proponent,
- BA in Philosophy and Psychology
- ICT Specialist
- Member of Association of Computer Professionals
- Microsoft Certified System Engineer
- MCSE Business Entrepreneur



### ADVOCACY ON E-MOBILITY

(Some events, forums & activities we have been part of)

Event/Forum/Activity	Stakeholder	Period
Launch Of The Kisumu Urban Sustainable Mobility Plan	Kisumu County, ITDP, UN HABITAT	February 2021
Africa Energy Forum (aef) - Digital Dialogue: E- Mobility Driving Change	EnergyNet	Nov 10 <sup>th</sup> 2020
SMARTER MOBILITY AFRICA	Generation.e	Oct 7th 2020
Study For Identifying Statutory Requirements For Electric Mobility Uptake In Kenya	GIZ/State Department of Transport	June 2020 - Current
Webinar on Urban Mobility	GIZ	August 2020
ICE Vs EV In Urban Daily Delivery Business (Commercial Application):	Greenspoon LTD	Nov 2019-june 2020
AEPEA E-mobility Conference, Crown Plaza Nairobi.	Association of Energy Professionals in Eastern Africa (AEPEA)	Feb 21st 2020.
Leveraging Economic, Social And Environmental Change	UNEP	2019
Kisumu Conference On Electric Mobility	Siemens Foundation/Wetu	Dec-19
Nairobi International Trade Fare 2019	State Dept. Of Transport/ Energy (Kenya Power/ERC)	Oct-19
The East African Renewable Energy Workshop By KEREA. Safari Park Hotel	Kenya Renewable Energy Association (KEREA)	September 24 2018
Performance Of An EV In Nairobi	GIZ	Aug – Sept 2019
6th Sankalp Africa Summit 2019	Sankalp Africa	Feb-19
National Project Launch Workshop On The Development Electric Mobility Standards In Kenya.	Kenya Bureau of Standards (KEBS)	Apr-18
Transformative Urban Mobility Initiative	GIZ/ Palmstore	April 2018
Kenya's Pathway to Green Economy	AHK Eastern Africa	December 2017
1-year Exhaustive Study On EV Vs ICE In Daily Commutes	Knights Energy	2017
KAM Energy Awards at Safari Park	Kenya Association of Manufacturers (KAM)	March 2017
Africa Mobility Week	UNEP	March 12-16 2018
Safaricom Environmental Awareness Week	Safaricom	2016
Third International Off-grid Renewable Energy Conference	International Off-Grid Renewable Energy Conference (IOREC)	Sept 30 To Oct 3. 2016



#### **ABOUT US**

Knight & Apps Limited is a Kenyan company incorporated in 2011 as a Renewable Energy, Electrical Contracting and ICT firm. Knights Energy is our Renewable Energy division and is growing up as one of the leading energy service companies in Kenya. In 2015, Knights and Apps Limited developed the DRIVELECTRIC brand thus incorporating E-mobility, first as desk based R&D program but later grew to a full venture into the study, development, promotion and eventually the growth of Electric mobility in Africa.

#### WHAT WE DO

- Renewable Energy Company with a strong focus on Clean Mobility.
- Support | Advice | Plan | Sell and Service Electric Vehicles and Charging stations.
- Integrate Photovoltaic systems with or without storage.
- Provide Energy Management services.

#### **OUR FOOTPRINT**

- Installation of over 200+ Solar projects with and without storage both for Residential and C&I.
- Promotion awareness & partnerships on E-mobility development.
- Business study on E-mobility adoption for urban transport.
- Sales and installations of 15+ EVs in Kenya.
- Regional reach-out and survey in Kenya, Uganda and Rwanda.
- EV leasing to customers in Nairobi that lead to Direct Sales coupled with solar power systems.
- Development of the Eco- Hub Concept Solar powered residential or business case application.
- Partnership for goals: Strategic partnerships with product manufacturers, business partners, policy makers, development partners, utility partners.





+254 788 220607 www.drivelectric.co.ke www.knightsenergy.co.ke