

Dinta Devani

Qualifications:

Bachelors in International Business Administration - 1999

Industry Experience:

Total Experience 21 years

Strengths:

- Outsourcing the latest and most innovative materials and Technology expertise
- Experienced in handling various computer aided designing software
- Team Player & experiences of handling Large Scale Business Projects
- Excellent Communications and Presentation Skills
- Focused Approach, Planning, Organizing and Controlling.

Work Experience:

Pelican Signs Ltd,

Nairobi - Kenya, 1992 - Present

Pelican Signs Ltd, a Pioneer Sign Manufacturing Company established in 1963; offering novel expertise in design creation, manufacturing, supply and installation, in the Signage Trade within Africa.

Major Job Responsibility

- Heading the Creative Department
- Heading the Operations for the whole organization in the capacity of General Manager. Overall handling of the operations, finance, production and management, adapt a logistic approach, to get maximum returns from every source of the company, while increasing overall productivity and net realizations.
- My duties included achieving individual as well as overall sales target for the team, liaison with the clients
- Product Training for the employees.
- Creating and maintaining Business Accounts

Achievements

- Re- organized the Company overdraft facilities, such that borrowing costs dropped by 75%
- Single handedly achieved Various Blue Chip accounts for the Company
- Increased sales by 180% within a period of 5 years

Personal Details:

Passport No.

Date of Birth: 7 January 1974

Hobbies

Reading, Traveling, Stamp Collecting, Flower Arranging

Personal Achievements

Rotary Club:

Charter Member - Helped found the Rotary Club of Nairobi Industrial Area, held the position of Charter Secretary, briefly

Rotaract Club of Westlands

Charter Member, one of the youngest founding members
Attained position of Vocation Director, retained term for 3 years

Nairobi Jaycees

Attained position of Club Secretary

Nairobi ToastMasters

Attained Position of Club Secretary