

PROFILE

Strengths	Summary
<ul style="list-style-type: none"> - Analytical Thinking - Coaching & Mentoring - Facilitating Negotiation - Providing Direction - Networking Skills - Building Relationships - Women Training - Communication - Entrepreneur Training - Business Development - Business Planning - Conflict Resolution - Tactful & Diplomatic 	<p>Energetic, resourceful, and reliable multi-faceted leader with a strong background in championing women development agendas for the past 10 years through advocacy, entrepreneurship training, coaching SME's on financial planning; and mentoring youth & women entrepreneurs on innovation, business operations improvement, incubating business ideas, leadership, networking, and relationship management.</p> <p>Spent over 20 years' experience working in financial institutions in various capacities before incubating <i>Afriwomen Connect</i>, an advocacy vehicle for empowering women in Kenya by offering business training and access to financing to help facilitate their financial independence and inclusion.</p> <p>Through this initiative, I have been thrust at the forefront to work and coordinate with key partners in mediating and advocating on key women issues.</p> <p>Offers excellent communication and interpersonal skills, negotiation, and problem-solving abilities. A relentless optimist who believes that there is no failure, but only feedback.</p>

Qualifications

- MBA Global Business & Sustainability Entrepreneurship
- A Certified Professional Coach (ICF) & Trainer, Judge and Mentor for the US State Department's WECREATE Start-up program and Safaricom Tech Innovation Challenge for High schools and University Colleges.

Memberships

- Member Femwise – Africa
- Member Kenya National Peace Steering Committee working closely with UN Women
- Member UN WEP- Women Equality Program and Women on Boards Kenya Network.

SIGNIFICANT CONTRIBUTIONS

- **PEACE WORKSHOPS:** Participated and contributed in the following peace workshops & Conferences;
 1. High Level Peer Review on Women, Peace and Security – UN Women
 2. Countering Religious Extremism and Violence in Africa-International Conference
 3. Round table forum - post 2017 elections/sustaining peace
 4. Key speaker at the Peace & Reconciliation Assembly for the Youth held in Kisumu Kenya
- **2007 POST-ELECTION VIOLENCE:** As senior manager, mediated and negotiated with communities and security forces during the coordination of the evacuation of Barclays Bank staff from different volatile parts of the Central Rift region.

- **MENTOR:** *The WECREATE Centre | Safaricom Mpesa Academy - Tech Innovation | Loreto High School Limuru | Cherie Blair Foundation Mentee Alumni.*
- **AFRICA DIGNA:** Successfully enrolled and mentored 40 students into the Girl Child Scholarship Programs on behalf of Africa Digna. Details available on <http://africadigna.org/en/committe-for-the-selection-of-scholarship>
- Led a team of women leaders to Dubai in 2017 for a bench-marking tour on Trade and Industry.
- Key stakeholder on matters affecting Women and youth at board level in KEPSA. Sits at presidential round tables and other leadership forums both locally and internationally.
- Lead in entrepreneur training and mentorship while working as a Business Liaison-Chase Woman Consultant. Successfully executed the strategic agenda for Chase Woman Small and Medium Entrepreneur to maximize growth, profitability and market share.

DEMONSTRABLE COMPETENCIES

- **Influence & Persuasion:** Skilled at helping people become aligned behind a mission. Listens to other people to enlist cooperation and build consensus within groups and promotes internal and external connections and professional communication.
- **GBV prevention:** Provides oversight and sensitivity training for accountability to affected populations specifically on GBV prevention and response in the informal areas and county villages e.g. protection from sexual exploitation (PSEA), entitlements for people in crises, survivors and child/adolescent rights.
- **Training:** Conducts face-to-face training at group (Chamas/investment groups) and institutional level to integrate international humanitarian principles.
- **Research:** Conducts research, analysis, synthesis and presentation of lessons at national and international level at the Graca Marchel Trust.
- Trains on the application of internationally accepted quality and accountability humanitarian standards such as; GBV Minimum Standards in Emergency Response/Prevention (UNFPA and IASC Guidelines); Accountability to Affected Populations/PSEA Minimum Standards and operation of CBCMs; Common Humanitarian Standards; SPHERE; Livestock in Emergency Guidelines; Education in Emergencies and Child Protection.
- **Coordination & Planning:** Leads the coordination, planning and negotiation within Inter-agency frameworks and sectorial clusters for protection, preparedness, and women/adolescent girls, minority communities through Afriwomen Connect and KEPSA for PSEA (Kenya) with key government ministries, security services and multi-agency community.
- **Policy:** Helped influence government policy via UN Women, Social Enterprise Society of Kenya, Kenya Association of Women Business Owners through education and advocacy leading to adopt the Sexual Offences Bill, the election of female leaders both in Government and private sector.
- **Mentorship:** Coaches, mentors and trains women and youth entrepreneurs on financial management skills, marketing skills, business planning skills and personal growth.

BOARD MEMBERSHIPS

Current:

- Kenya Association of Women Business Owners
- Africa Digna Kenya Chapter
- Bungoma Town Municipality
- Kenya National Chamber of Commerce & Industry
- Kenya Private Sector Alliance

CAREER PROGRESSION

<i>Oct 2015 - to date</i>	AFRIWOMEN CONNECT CONSULTANTS - Lead Consultant
	<ul style="list-style-type: none">▪ Works closely with and links women entrepreneurs to value adding solutions such as financing, markets, training and mentorship programs. Runs training programs for Small and Medium size Business Women Entrepreneurs across all sectors and outreaches. A certified Global ICF Coach▪ Manage girl child scholarship programs on behalf of Africa Digna.
<i>Apr 2015-Oct 2015</i>	CHASE BANK KENYA LIMITED - Consultancy Business Liaison-Chase Woman
	Trained Women Entrepreneurs on Financial management, Marketing, Business Planning and personal growth.
<i>May 2011- Apr 2015</i>	ECOBANK KENYA, ABC BANK PARLISA GROUP
	Held various senior management and business development positions
<i>2009– 2011</i>	BARCLAYS BANK KENYA LTD - Head of Premier Acquiring Team
	Accountable for market development and business growth in premier banking; managed the design, development and delivery of the strategic plan; provided market and competitive analysis to internal stakeholders; New business generation and analysis of value-added potential of bank customers.
<i>Aug '08 to Aug '09</i>	BARCLAYS BANK KENYA LTD - Senior Premier Relationship Manager
<i>Aug '07-Aug '08</i>	BARCLAYS BANK KENYA LTD - Area Sales Manager-DST (Central Rift Region)
<i>Sept 2003-Aug 2007</i>	BARCLAYS BANK KENYA LTD - Branch & Prestige Centre Manager
<i>June1990 – Sept2003</i>	BARCLAYS BANK KENYA LTD - Cashier/Sales person

EDUCATION

- MBA Global Business & Sustainability Entrepreneurship (Milan Catholic University)
- B Sc. In Leadership Management - Double Major Public Administration & Management of NPOs (Strathmore University)
- Diploma course in Social Work and Community (University of Nairobi)
- ICF Professional Certified Business Innovation Coach
- Strathmore Entrepreneurship Development Program (Strathmore University)
- Business Advocacy on Policy formulation certificate- Danida

Other Professional Skills Training

Year	Award	Facilitator
2001	Achieving Market Leadership-certificate	Barclays
2005	Customer Service Training	Barclays
2006	Leadership Training Programme- certificate	British Council
2008	Understanding Client Needs, introduction to Companies and stocks, Understanding Investment, Liquidity, Equity Analysis, and Introduction to Hedge Funds, Overview of Market Risks, Overview of Derivatives, and Modern Portfolio Theory.	Academy Corporate Training
2009	Leadership Excellence Programme	Hay Group/Barclays

ADDITIONAL INFORMATION

Active contributor to regional and international development forums for entrepreneurs including:

- The British Council Social Enterprises initiative
- European Markets Research Centre (EMRC),
- Global Entrepreneurship Summit (GES)
- World Trade Organization (WTO).
- Graca Machel Trust

Also helps with Humanitarian programming, financial management, technical oversight and coordination at local and National levels.

REFERENCES

Name	Occupation	Contacts: Email/Tel
Dr. Kellen Kiambati	Management Consultant	kellenkiambati@gmail.com Tel: 0715254749
Dr. Mercedes Barcelo	Director, Africa Digna Foundation	mbarcelo@africadigna.org Tel: +34670342674
Br. Dzinekou Yawovi Jonas	Director Social Ministry, Tangaza University	jonasyaw@gmail.com 0731653266
Eva Muraya	Chairperson, Gender & Youth Sector Board, KEPSA	eva@bsd.co.ke Tel: +254722718055