

# CURRICULUM VITAE

**BUNGEI KIBET HILLARY**  
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## **1.0 CAREER OBJECTIVE**

To incorporate, consolidate, disseminate, apply, and utilize my acquired knowledge, to improve the way of life of the community am integrated with. To stay relevant and informed, while exuding dynamism, versatility and integrity in this fast changing, technological, commercial, information and computer technology-age that we live in. To give my best and be the best at whatever I do and develop my career through unquestionable integrity in all dealings.

## **2.0 PROFESSIONAL PROFILE**

I am a reliable, result oriented individual with a potential of learning from daily experiences and activities. I am an excellent team player with strong leadership skills.

## **3.0 PERSONAL DETAILS**

Date of Birth: September, 1986  
Nationality: Kenyan  
Religion: Christianity  
Sex: Male  
ID No: 24620870  
Marital Status: Married  
Languages Spoken: Kiswahili and English

## **3.0 PROFESSIONAL EXPERIENCE**

2016 Oct – date: **Sun Ace – Business Development Manager (East and West Africa)** with the responsibility of identifying new sales leads and developing new businesses, client retention and enhancement of existing relationships, business planning and sales budgeting, researching and analyzing new market trends, customers, partners and competitor activities, presenting new products and technology development to customers and in conferences, training personnel on our product portfolio.

2013 Aug – 2016: **Sun Ace – Technical Service Engineer** with the responsibility of offering technical support to our customers on PVC specialty additives and chemicals - carrying out regular site visits, sample collection, analysis and

# CURRICULUM VITAE

reporting. Providing product recommendation, application guidance and on-site trial support for customer opportunities. Identifying technical and market trends and conducting development of new applications and solutions to meet customer requirements. Maintaining relevant trade associations with industry related suppliers. Providing on-site and lab trouble-shooting support to customers in cases of product performance complaints.

2013 Jan – 2013 July: **Kenya Industrial Research & Development Institute (KIRDI) – Research Scientist** charged with identification of research innovations that have practical significance and devising strategies for their implementation towards achieving vision 2030. Drafting research topics and budgets, making presentations, researching and pilot plant implementation.

2011 Dec – 2012 Dec: **DAVIS & SHIRTLIFF LTD** - Water treatment, pumps, power products, solar and swimming pool **Technical Sales Engineer** with the responsibility of sizing the right equipment / product/service to customers, preparing proposals, writing tenders, facilitating selling of the equipment/service, preparing installation plans, developing maintenance plans and other after sale services for customers, introducing TPM and JIT among other philosophies at a D&S production facility, making site surveys to customers to trouble shoot equipment defects.

2011 July - Oct: **EAST AFRICA MALTING LTD - Technical Assistant Engineer (Intern)** with the responsibility of overseeing and operating the **waste water treatment plant** and preparing utilities (water, steam, compressed air, electricity and refrigeration systems) as well as executing preventive maintenance (PM), autonomous maintenance (AM), break-down maintenance and condition based maintenance (CBM).

## **4.0 EDUCATIONAL BACKGROUND**

2006-2011: **MOI UNIVERSITY – ELDORET, KENYA**

- Bachelor of Engineering Degree in Chemical and Process Engineering (1<sup>st</sup> Class Honors)

2001-2004: **KAMOBO SECONDARY SCHOOL**

- Kenya Certificate of Secondary Education.

1993-2000: **SIMTERET PRIMARY SCHOOL**

- Kenya Certificate of Primary Education

# CURRICULUM VITAE

## **5.0 LEADERSHIP AND RESPONSIBILITY**

- Projects Coordinator – Technology Students Association of Moi University.
- Program Coordinator – Nandi District University Students Association
- Features Editor - Technology Students Association of Moi University.

## **6.0 PERSONAL ATTRIBUTES, HOBBIES AND INTERESTS**

### **PERSONAL ATTRIBUTES**

- Interpersonal – strong inter-personal, communication and organizational skills.
- Computers – Proficient in CRM, Ms Office Packages, Internet and Software Installation/Use.
- Attributes – Team player as well as team leader, first learner, results oriented, self-starter, work under tight schedule, prioritize assignments and positive attitude.

### **INTERESTS AND HOBBIES**

- Career progression.
- Matching my literacy level with current developments in technology.
- Watching sports, movies, listening to music and playing games.

## **7.0 REFEREES**

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