

### Customer Segmentation and Sales Analysis

F M

8

aender



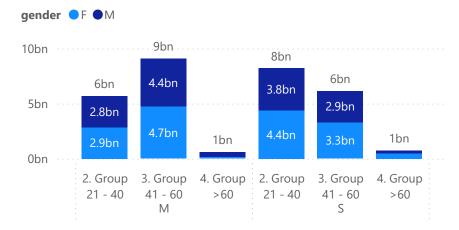
Europe

North America

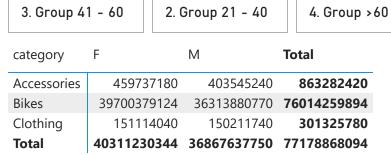
**Customer Tier** High Value Regular

Pacific

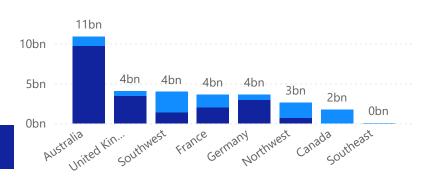
#### 1. Which customer group gives you highest profit?



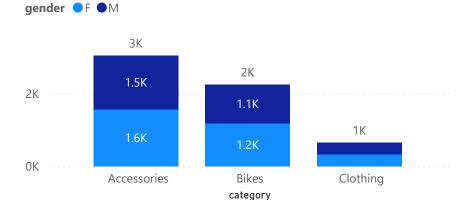
### Total Sales and Total Quantity by Age group



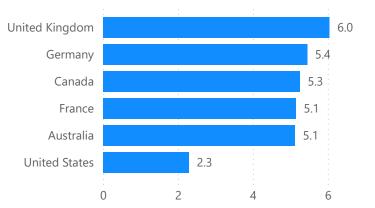
# 5. Are High Value customers (Profit > 30M) concentrated in certain regions?



# 2. Do product category preferences differ between genders and ages?



## 3. Which country has highest buying frequencies per customer?



# 4. How are sales distributed based on marital status and customer age?

