

COLLABORATION



Sean Andersson (left) and Andrew Kinsler.

Proserv and SMS launch joint sampling service centre in Malaysia

Global controls technology company Proserv and Aberdeen based sand and erosion monitoring, analytics and management experts SMS have announced the rollout of a new Sampling Service Centre, strategically located at SMS's facility in Kemaman Supply Base (KSB), Terengganu, Malaysia.

The collaboration between Proserv, a leader in sampling and injection equipment for the energy sector, and SMS, with its cutting-edge sand monitoring technologies, accelerates the optimisation of production performance and brings greater operational efficiencies.

With the launch of the Sampling Service Centre in KSB, Malaysian clients can now access and procure Proserv's solutions locally, bringing substantial time savings and significantly alleviating logistical complexities and costs typically associated with sourcing such essential sampling equipment from overseas.

As the authorised representative of Proserv in Malaysia, SMS also stands as the exclusive, trusted party for servicing and maintaining Proserv's sampling fleet with its extensive range of rental equipment including sampling cylinders, mini separators and sand injection calibration packages.

The joint service centre supports various areas of expertise including production chemistry, flow assurance, metering, reservoir and subsea operations. This wide-ranging, joined-up

approach delivers specialised and integrated solutions to address requirements at every stage of the production process.

Andrew Kinsler, SMS's Operations Director commented: "Our unwavering client commitment has been at the forefront of this collaborative development. The dovetailing of SMS's sand management and flow assurance instrumentation with Proserv's multi-faceted sampling know-how delivers a single focused capability for our clients' exacting demands.

"From exploration and appraisal through to development and production, we provide a comprehensive suite of technical solutions and commercial models, as part of a truly unique client value proposition."

The joint Sampling Service Centre, with its broad servicing and rental possibilities, leads on from the successful template in operation at Proserv's main Sampling Centre of Excellence in Aberdeen and at its global sites in the US, Norway, the UAE, Saudi Arabia and Qatar.

SMS's Southeast Asia Regional Manager, **Jonathan Ambrose** added: "This new centre and our alliance open up real possibilities. Integrating Proserv's liquid and gas sampling equipment within our service offering in Malaysia not only complements our existing solids sampling portfolio but creates an opportunity to develop local Malaysian talent in the various sampling disciplines."

"We also believe our collaboration, with its extended range of abilities, will provide added benefits to local clients whether in flow assurance, production chemistry or well testing".

Sean Andersson, Proserv's General Manager, Sampling observed: "At Proserv, one of our core values is delivering, and prioritising, excellent service and with this new sampling centre in Malaysia, additionally harnessing SMS's specific expertise and sand monitoring technologies, that is exactly what we are jointly providing. Local clients can now benefit from even swifter response and support, plus vastly reduced lead-times, accessing Proserv's critical, best-in-class equipment just when they need it."

"Our broader philosophy is based upon supplying impactful equipment and solutions enabling clients to gain insights into performance to empower decision-making, while ultimately optimising operations. This joint service centre, allied to our respective skill sets, will assist in improving the scrutiny of flowlines, can enhance safety and so alleviate the threat of unscheduled downtime."

Kinsler and Andersson added that the new Proserv and SMS Sampling Service Centre in KSB not only maximises growing synergies between the two parties in the Malaysian segment but also builds closer ties as they look towards the global market.

3t ENERMECH named top international training provider at ECITB awards

It has been a night to remember for 3t EnerMech at the prestigious Engineering Construction Industry Training and Development Awards 2023.

At the ceremony, which took place at the Cutty Sark in London, the firm picked up the coveted 'ECITB International Training Provider of the Year 2023 Award'.

3t EnerMech also collected the 'Regional Winner for East Africa and the Rest of the World' gong – it was announced last month that the training provider had won the prize for the second year in a row.

Organised by the Engineering Construction Industry Training Board (ECITB), the awards celebrate and honour the brightest and best in the sector.

The judging panel take into account a number of factors when deciding on a winner.

As well as the number of people trained and the quality of training, they also consider equality and diversity, innovation and ambition, interaction with the ECITB and generally adding value within markets. 3t EnerMech was held up as an exemplar and the best overall internationally.

The company was established in 2021 as a joint venture between integrated solutions specialist provider EnerMech and 3t (Formerly 3t Energy Group), the leading provider of high-impact training and learning solutions to safety-critical industries

The partnership delivers world-leading training and competency solutions encompassing a blend of traditional training, digital learning technologies and training compliance management platforms.

3t EnerMech has already established itself as a global player having become the only ECITB-approved training provider in Angola and Guyana. With its training centre of excellence set up in Georgetown (Guyana), the team is working closely with UK and national governments and other stakeholders to provide industry-approved safety and competency training requirements to East Africa's growing offshore workforce, and has plans to extend these capabilities into other emerging regional industries.

Paul Attrill, Vice President of Sales at 3t EnerMech said: "After the delight of being named the ECITB's regional training provider for the second year running, receiving the top international award is really the icing on the cake. It is a real privilege, and we would like to thank the judging panel for the recognition of our work delivering training excellence throughout East Africa, South America, and the rest of the world."

"3t EnerMech is committed to ensuring that the oil and gas regions of the globe can access the training needed to create a highly skilled, local, competent and safe workforce ready to progress projects as soon as they are needed.

"ECITB standards and procedures are world-class so to be recognised as the best of the best by this organisation is a great honour and one we intend to build upon."

ECITB chief executive **Andrew Hockey** said: "Huge congratulations to 3t EnerMech on not only being named International Training Provider of the Year, but also scooping the regional prize for a second year running.

"The award recognises its consistent delivery of high-quality training and collaborative working.

"Along with our other winners on the night, 3t EnerMech has exemplified the talent, innovation, resilience and endeavour that our industry holds in such high regard, setting standards to which we all aspire.

"It was wonderful to be in the same room to celebrate all that is great about training and development in our industry with so many partners and friends representing organisations from across the length and breadth of the UK and internationally.

"I'd also like to extend a huge thanks to Petrotekno for sponsoring this award, of which they were winners last year."

