

Residential home prices

Loading the packages

```
library(tidyverse)

## -- Attaching packages ----- tidyverse 1.3.1 --
## v ggplot2 3.3.3      v purrr  0.3.4
## v tibble  3.1.1      v dplyr  1.0.6
## v tidyr   1.1.3      v stringr 1.4.0
## v readr   1.4.0      v forcats 0.5.1

## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()    masks stats::lag()

library(janitor)

##
## Attaching package: 'janitor'

## The following objects are masked from 'package:stats':
##
##      chisq.test, fisher.test

library(ggthemes)
library(rmarkdown)
```

Hypothesis

What are all factors could influence the residential home prices.

Condition - 1

Type of neighbourhood preferred. # sub-conditions Type of zone preferred Type of house style Type of building type Type of facilities Shape of the property flatness level Foundation type Type of heating Electrical system Kitchen quality Garage location Interior finish of the garage paved driveway Type of sale

Reading the data, cleaning the column names.

```
data <- read_csv("train.csv")
```

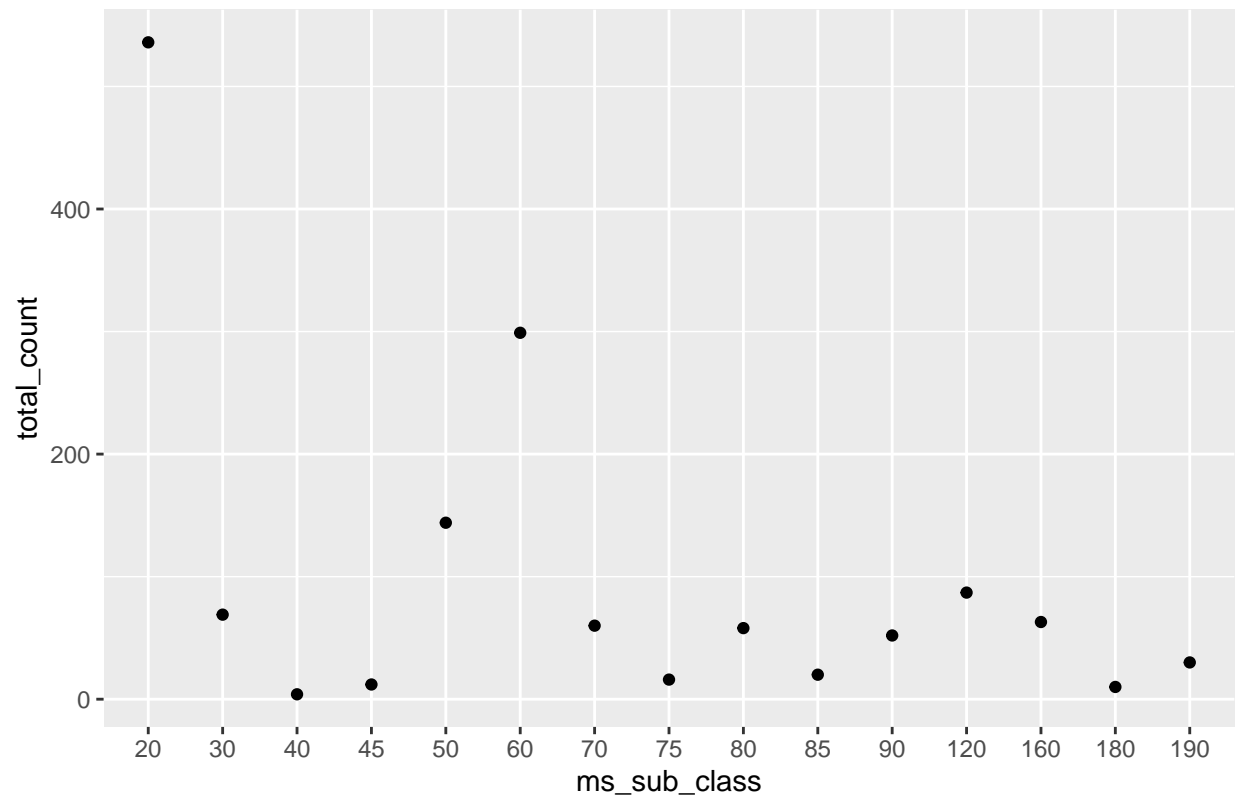
```
##
## -- Column specification -----
## cols(
##   .default = col_character(),
##   Id = col_double(),
##   MSSubClass = col_double(),
##   LotFrontage = col_double(),
##   LotArea = col_double(),
##   OverallQual = col_double(),
##   OverallCond = col_double(),
##   YearBuilt = col_double(),
##   YearRemodAdd = col_double(),
##   MasVnrArea = col_double(),
##   BsmtFinSF1 = col_double(),
##   BsmtFinSF2 = col_double(),
##   BsmtUnfSF = col_double(),
##   TotalBsmtSF = col_double(),
##   `1stFlrSF` = col_double(),
##   `2ndFlrSF` = col_double(),
##   LowQualFinSF = col_double(),
##   GrLivArea = col_double(),
##   BsmtFullBath = col_double(),
##   BsmtHalfBath = col_double(),
##   FullBath = col_double()
##   # ... with 18 more columns
## )
## i Use `spec()` for the full column specifications.

data <- clean_names(data)
data$ms_sub_class <- as.factor(data$ms_sub_class)
```

A general look at the type of dwelling and the most preferred dwelling.

```
data %>%
  select(ms_sub_class) %>%
  group_by(ms_sub_class) %>%
  summarise(total_count = n()) %>%
  ggplot(aes(x = (ms_sub_class), y = total_count)) +
  geom_point(fill = "tomato3") +
  labs(title = "Most preferred dwelling") +
  xlab("ms_sub_class")
```

Most preferred dwelling



Looking for missing values

```
colSums(is.na(data))
```

##	id	ms_sub_class	ms_zoning	lot_frontage	lot_area
##	0	0	0	259	0
##	street	alley	lot_shape	land_contour	utilities
##	0	1369	0	0	0
##	lot_config	land_slope	neighborhood	condition1	condition2
##	0	0	0	0	0
##	bldg_type	house_style	overall_qual	overall_cond	year_built
##	0	0	0	0	0
##	year_remod_add	roof_style	roof_matl	exterior1st	exterior2nd
##	0	0	0	0	0
##	mas_vnr_type	mas_vnr_area	exter_qual	exter_cond	foundation
##	8	8	0	0	0
##	bsmt_qual	bsmt_cond	bsmt_exposure	bsmt_fin_type1	bsmt_fin_sf1
##	37	37	38	37	0
##	bsmt_fin_type2	bsmt_fin_sf2	bsmt_unf_sf	total_bsmt_sf	heating
##	38	0	0	0	0
##	heating_qc	central_air	electrical	x1st_flr_sf	x2nd_flr_sf
##	0	0	1	0	0
##	low_qual_fin_sf	gr_liv_area	bsmt_full_bath	bsmt_half_bath	full_bath
##	0	0	0	0	0

```
##      half_bath  bedroom_abv_gr  kitchen_abv_gr  kitchen_qual  tot_rms_abv_grd
##           0           0           0           0           0
##      functional      fireplaces      fireplace_qu      garage_type      garage_yr_blt
##           0           0           690           81           81
##      garage_finish      garage_cars      garage_area      garage_qual      garage_cond
##          81           0           0           81           81
##      paved_drive      wood_deck_sf      open_porch_sf      enclosed_porch      x3ssn_porch
##           0           0           0           0           0
##      screen_porch      pool_area      pool_qc      fence      misc_feature
##           0           0           1453           1179           1406
##      misc_val      mo_sold      yr_sold      sale_type      sale_condition
##           0           0           0           0           0
##      sale_price
##           0
```

```
str(data)
```

```
## spec_tbl_df[,81] [1,460 x 81] (S3: spec_tbl_df/tbl_df/tbl/data.frame)
## $ id : num [1:1460] 1 2 3 4 5 6 7 8 9 10 ...
## $ ms_sub_class : Factor w/ 15 levels "20","30","40",...: 6 1 6 7 6 5 1 6 5 15 ...
## $ ms_zoning : chr [1:1460] "RL" "RL" "RL" "RL" ...
## $ lot_frontage : num [1:1460] 65 80 68 60 84 85 75 NA 51 50 ...
## $ lot_area : num [1:1460] 8450 9600 11250 9550 14260 ...
## $ street : chr [1:1460] "Pave" "Pave" "Pave" "Pave" ...
## $ alley : chr [1:1460] NA NA NA NA ...
## $ lot_shape : chr [1:1460] "Reg" "Reg" "IR1" "IR1" ...
## $ land_contour : chr [1:1460] "Lvl" "Lvl" "Lvl" "Lvl" ...
## $ utilities : chr [1:1460] "AllPub" "AllPub" "AllPub" "AllPub" ...
## $ lot_config : chr [1:1460] "Inside" "FR2" "Inside" "Corner" ...
## $ land_slope : chr [1:1460] "Gtl" "Gtl" "Gtl" "Gtl" ...
## $ neighborhood : chr [1:1460] "CollgCr" "Veenker" "CollgCr" "Crawfor" ...
## $ condition1 : chr [1:1460] "Norm" "Feedr" "Norm" "Norm" ...
## $ condition2 : chr [1:1460] "Norm" "Norm" "Norm" "Norm" ...
## $ bldg_type : chr [1:1460] "1Fam" "1Fam" "1Fam" "1Fam" ...
## $ house_style : chr [1:1460] "2Story" "1Story" "2Story" "2Story" ...
## $ overall_qual : num [1:1460] 7 6 7 7 8 5 8 7 7 5 ...
## $ overall_cond : num [1:1460] 5 8 5 5 5 5 5 6 5 6 ...
## $ year_built : num [1:1460] 2003 1976 2001 1915 2000 ...
## $ year_remod_add : num [1:1460] 2003 1976 2002 1970 2000 ...
## $ roof_style : chr [1:1460] "Gable" "Gable" "Gable" "Gable" ...
## $ roof_matl : chr [1:1460] "CompShg" "CompShg" "CompShg" "CompShg" ...
## $ exterior1st : chr [1:1460] "VinylSd" "MetalSd" "VinylSd" "Wd Sdng" ...
## $ exterior2nd : chr [1:1460] "VinylSd" "MetalSd" "VinylSd" "Wd Shng" ...
## $ mas_vnr_type : chr [1:1460] "BrkFace" "None" "BrkFace" "None" ...
## $ mas_vnr_area : num [1:1460] 196 0 162 0 350 0 186 240 0 0 ...
## $ exter_qual : chr [1:1460] "Gd" "TA" "Gd" "TA" ...
## $ exter_cond : chr [1:1460] "TA" "TA" "TA" "TA" ...
## $ foundation : chr [1:1460] "PConc" "CBlock" "PConc" "BrkTil" ...
## $ bsmt_qual : chr [1:1460] "Gd" "Gd" "Gd" "TA" ...
## $ bsmt_cond : chr [1:1460] "TA" "TA" "TA" "Gd" ...
## $ bsmt_exposure : chr [1:1460] "No" "Gd" "Mn" "No" ...
## $ bsmt_fin_type1 : chr [1:1460] "GLQ" "ALQ" "GLQ" "ALQ" ...
## $ bsmt_fin_sf1 : num [1:1460] 706 978 486 216 655 ...
## $ bsmt_fin_type2 : chr [1:1460] "Unf" "Unf" "Unf" "Unf" ...
## $ bsmt_fin_sf2 : num [1:1460] 0 0 0 0 0 0 0 32 0 0 ...
```

```

## $ bsmt_unf_sf      : num [1:1460] 150 284 434 540 490 64 317 216 952 140 ...
## $ total_bsmt_sf   : num [1:1460] 856 1262 920 756 1145 ...
## $ heating         : chr [1:1460] "GasA" "GasA" "GasA" "GasA" ...
## $ heating_qc      : chr [1:1460] "Ex" "Ex" "Ex" "Gd" ...
## $ central_air     : chr [1:1460] "Y" "Y" "Y" "Y" ...
## $ electrical      : chr [1:1460] "SBrkr" "SBrkr" "SBrkr" "SBrkr" ...
## $ x1st_flr_sf     : num [1:1460] 856 1262 920 961 1145 ...
## $ x2nd_flr_sf     : num [1:1460] 854 0 866 756 1053 ...
## $ low_qual_fin_sf : num [1:1460] 0 0 0 0 0 0 0 0 0 ...
## $ gr_liv_area     : num [1:1460] 1710 1262 1786 1717 2198 ...
## $ bsmt_full_bath  : num [1:1460] 1 0 1 1 1 1 1 1 0 1 ...
## $ bsmt_half_bath  : num [1:1460] 0 1 0 0 0 0 0 0 0 ...
## $ full_bath       : num [1:1460] 2 2 2 1 2 1 2 2 2 1 ...
## $ half_bath       : num [1:1460] 1 0 1 0 1 1 0 1 0 0 ...
## $ bedroom_abv_gr : num [1:1460] 3 3 3 3 4 1 3 3 2 2 ...
## $ kitchen_abv_gr  : num [1:1460] 1 1 1 1 1 1 1 1 2 2 ...
## $ kitchen_qual    : chr [1:1460] "Gd" "TA" "Gd" "Gd" ...
## $ tot_rms_abv_grd : num [1:1460] 8 6 6 7 9 5 7 7 8 5 ...
## $ functional      : chr [1:1460] "Typ" "Typ" "Typ" "Typ" ...
## $ fireplaces      : num [1:1460] 0 1 1 1 1 0 1 2 2 2 ...
## $ fireplace_qu    : chr [1:1460] NA "TA" "TA" "Gd" ...
## $ garage_type     : chr [1:1460] "Attchd" "Attchd" "Attchd" "Detchd" ...
## $ garage_yr_blt   : num [1:1460] 2003 1976 2001 1998 2000 ...
## $ garage_finish    : chr [1:1460] "RFn" "RFn" "RFn" "Unf" ...
## $ garage_cars     : num [1:1460] 2 2 2 3 3 2 2 2 2 1 ...
## $ garage_area     : num [1:1460] 548 460 608 642 836 480 636 484 468 205 ...
## $ garage_qual     : chr [1:1460] "TA" "TA" "TA" "TA" ...
## $ garage_cond     : chr [1:1460] "TA" "TA" "TA" "TA" ...
## $ paved_drive     : chr [1:1460] "Y" "Y" "Y" "Y" ...
## $ wood_deck_sf    : num [1:1460] 0 298 0 0 192 40 255 235 90 0 ...
## $ open_porch_sf   : num [1:1460] 61 0 42 35 84 30 57 204 0 4 ...
## $ enclosed_porch  : num [1:1460] 0 0 0 272 0 0 0 228 205 0 ...
## $ x3ssn_porch     : num [1:1460] 0 0 0 0 0 320 0 0 0 0 ...
## $ screen_porch    : num [1:1460] 0 0 0 0 0 0 0 0 0 0 ...
## $ pool_area       : num [1:1460] 0 0 0 0 0 0 0 0 0 0 ...
## $ pool_qc         : chr [1:1460] NA NA NA NA ...
## $ fence           : chr [1:1460] NA NA NA NA ...
## $ misc_feature     : chr [1:1460] NA NA NA NA ...
## $ misc_val        : num [1:1460] 0 0 0 0 0 700 0 350 0 0 ...
## $ mo_sold         : num [1:1460] 2 5 9 2 12 10 8 11 4 1 ...
## $ yr_sold         : num [1:1460] 2008 2007 2008 2006 2008 ...
## $ sale_type       : chr [1:1460] "WD" "WD" "WD" "WD" ...
## $ sale_condition  : chr [1:1460] "Normal" "Normal" "Normal" "Abnorml" ...
## $ sale_price      : num [1:1460] 208500 181500 223500 140000 250000 ...
## - attr(*, "spec")=
## .. cols(
## ..   Id = col_double(),
## ..   MSSubClass = col_double(),
## ..   MSZoning = col_character(),
## ..   LotFrontage = col_double(),
## ..   LotArea = col_double(),
## ..   Street = col_character(),
## ..   Alley = col_character(),
## ..   LotShape = col_character(),

```

```

## .. LandContour = col_character(),
## .. Utilities = col_character(),
## .. LotConfig = col_character(),
## .. LandSlope = col_character(),
## .. Neighborhood = col_character(),
## .. Condition1 = col_character(),
## .. Condition2 = col_character(),
## .. BldgType = col_character(),
## .. HouseStyle = col_character(),
## .. OverallQual = col_double(),
## .. OverallCond = col_double(),
## .. YearBuilt = col_double(),
## .. YearRemodAdd = col_double(),
## .. RoofStyle = col_character(),
## .. RoofMatl = col_character(),
## .. Exterior1st = col_character(),
## .. Exterior2nd = col_character(),
## .. MasVnrType = col_character(),
## .. MasVnrArea = col_double(),
## .. ExterQual = col_character(),
## .. ExterCond = col_character(),
## .. Foundation = col_character(),
## .. BsmtQual = col_character(),
## .. BsmtCond = col_character(),
## .. BsmtExposure = col_character(),
## .. BsmtFinType1 = col_character(),
## .. BsmtFinSF1 = col_double(),
## .. BsmtFinType2 = col_character(),
## .. BsmtFinSF2 = col_double(),
## .. BsmtUnfSF = col_double(),
## .. TotalBsmtSF = col_double(),
## .. Heating = col_character(),
## .. HeatingQC = col_character(),
## .. CentralAir = col_character(),
## .. Electrical = col_character(),
## .. `1stFlrSF` = col_double(),
## .. `2ndFlrSF` = col_double(),
## .. LowQualFinSF = col_double(),
## .. GrLivArea = col_double(),
## .. BsmtFullBath = col_double(),
## .. BsmtHalfBath = col_double(),
## .. FullBath = col_double(),
## .. HalfBath = col_double(),
## .. BedroomAbvGr = col_double(),
## .. KitchenAbvGr = col_double(),
## .. KitchenQual = col_character(),
## .. TotRmsAbvGrd = col_double(),
## .. Functional = col_character(),
## .. Fireplaces = col_double(),
## .. FireplaceQu = col_character(),
## .. GarageType = col_character(),
## .. GarageYrBlt = col_double(),
## .. GarageFinish = col_character(),
## .. GarageCars = col_double(),

```

```
## .. GarageArea = col_double(),
## .. GarageQual = col_character(),
## .. GarageCond = col_character(),
## .. PavedDrive = col_character(),
## .. WoodDeckSF = col_double(),
## .. OpenPorchSF = col_double(),
## .. EnclosedPorch = col_double(),
## .. `3SsnPorch` = col_double(),
## .. ScreenPorch = col_double(),
## .. PoolArea = col_double(),
## .. PoolQC = col_character(),
## .. Fence = col_character(),
## .. MiscFeature = col_character(),
## .. MiscVal = col_double(),
## .. MoSold = col_double(),
## .. YrSold = col_double(),
## .. SaleType = col_character(),
## .. SaleCondition = col_character(),
## .. SalePrice = col_double()
## .. )
```

Removing un-necessary columns.

```
data$id <- NULL
data$pool_qc <- NULL
data$fence <- NULL
data$misc_feature <- NULL
data$alley <- NULL
```

```
#cols <- c("ms_zoning", "street", "lot_shape", "land_contour", "utilities", "lot_config",
#         "land_slope", "neighbourhood", "condition1", "condition2", "bldg_type", "house_style",
#         "overall_qual", "overall_cond", "roof_style", "roof_matl", "exterior1st", "exterior2nd",
#         "mas_vnr_type", "exter_qual", "exter_cond", "foundation", "bsmt_qual", "bsmt_cond",
#         "bsmt_exposure", "bsmt_fin_type1", "bsmt_fin_type2", "heating", "heating_qc", "central_air",
#         "electrical", "kitchen_qual", "functional", "fireplace_qu", "garage_type", "garage_finish",
#         "garage_qual", "garage_cond", "paved_drive", "sale_type", "sale_condition")
```

Converting columns to factors.

```
x <- data %>%
  select_if(is.character)

length(colnames(x))
```

```
## [1] 39
```

```
y <- data %>%
  select_if(is.numeric)

colnames(y)
```

```
## [1] "lot_frontage"      "lot_area"          "overall_qual"      "overall_cond"
## [5] "year_built"         "year_remod_add"    "mas_vnr_area"      "bsmt_fin_sf1"
## [9] "bsmt_fin_sf2"       "bsmt_unf_sf"       "total_bsmt_sf"     "x1st_flr_sf"
## [13] "x2nd_flr_sf"        "low_qual_fin_sf"   "gr_liv_area"       "bsmt_full_bath"
## [17] "bsmt_half_bath"     "full_bath"         "half_bath"         "bedroom_abv_gr"
## [21] "kitchen_abv_gr"     "tot_rms_abv_grd"   "fireplaces"        "garage_yr_blt"
## [25] "garage_cars"        "garage_area"       "wood_deck_sf"      "open_porch_sf"
## [29] "enclosed_porch"     "x3ssn_porch"       "screen_porch"      "pool_area"
## [33] "misc_val"          "mo_sold"           "yr_sold"           "sale_price"
```

```
col_as_factors <- c(colnames(x), "overall_qual", "overall_cond")
```

```
sum(length(col_as_factors))
```

```
## [1] 41
```

```
data[col_as_factors] <- lapply(data[col_as_factors], factor)
```

```
#str(data)
```

```
glimpse(data)
```

```
## Rows: 1,460
```

```
## Columns: 76
```

```
## $ ms_sub_class      <fct> 60, 20, 60, 70, 60, 50, 20, 60, 50, 190, 20, 60, 20, 2~
## $ ms_zoning         <fct> RL, RL, RL, RL, RL, RL, RL, RL, RM, RL, RL, RL, RL, RL~
## $ lot_frontage      <dbl> 65, 80, 68, 60, 84, 85, 75, NA, 51, 50, 70, 85, NA, 91~
## $ lot_area          <dbl> 8450, 9600, 11250, 9550, 14260, 14115, 10084, 10382, 6~
## $ street            <fct> Pave, Pave, Pave, Pave, Pave, Pave, Pave, Pave, Pave, ~
## $ lot_shape         <fct> Reg, Reg, IR1, IR1, IR1, IR1, Reg, IR1, Reg, Reg, Reg, ~
## $ land_contour      <fct> Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, Lvl, ~
## $ utilities         <fct> AllPub, AllPub, AllPub, AllPub, AllPub, AllPub, AllPub, ~
## $ lot_config        <fct> Inside, FR2, Inside, Corner, FR2, Inside, Inside, Corn~
## $ land_slope        <fct> Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, Gtl, ~
## $ neighborhood     <fct> CollgCr, Veenker, CollgCr, Crawfor, NoRidge, Mitchel, ~
## $ condition1       <fct> Norm, Feedr, Norm, Norm, Norm, Norm, Norm, PosN, Arter~
## $ condition2       <fct> Norm, Norm, Norm, Norm, Norm, Norm, Norm, Norm, Norm, ~
## $ bldg_type         <fct> 1Fam, 1Fam, 1Fam, 1Fam, 1Fam, 1Fam, 1Fam, 1Fam, 1Fam, ~
## $ house_style       <fct> 2Story, 1Story, 2Story, 2Story, 2Story, 1.5Fin, 1Story~
## $ overall_qual      <fct> 7, 6, 7, 7, 8, 5, 8, 7, 7, 5, 5, 9, 5, 7, 6, 7, 6, 4, ~
## $ overall_cond     <fct> 5, 8, 5, 5, 5, 5, 5, 6, 5, 6, 5, 5, 6, 5, 5, 8, 7, 5, ~
## $ year_built        <dbl> 2003, 1976, 2001, 1915, 2000, 1993, 2004, 1973, 1931, ~
## $ year_remod_add    <dbl> 2003, 1976, 2002, 1970, 2000, 1995, 2005, 1973, 1950, ~
## $ roof_style        <fct> Gable, Gable, Gable, Gable, Gable, Gable, Gable, Gable, Gable~
## $ roof_matl        <fct> CompShg, CompShg, CompShg, CompShg, CompShg, CompShg, ~
## $ exterior1st       <fct> VinylSd, MetalSd, VinylSd, Wd Sdng, VinylSd, VinylSd, ~
## $ exterior2nd       <fct> VinylSd, MetalSd, VinylSd, Wd Shng, VinylSd, VinylSd, ~
## $ mas_vnr_type      <fct> BrkFace, None, BrkFace, None, BrkFace, None, Stone, St~
## $ mas_vnr_area      <dbl> 196, 0, 162, 0, 350, 0, 186, 240, 0, 0, 0, 286, 0, 306~
## $ exter_qual        <fct> Gd, TA, Gd, TA, Gd, TA, Gd, TA, TA, TA, TA, Ex, TA, Gd~
## $ exter_cond        <fct> TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA~
## $ foundation        <fct> PConc, CBlock, PConc, BrkTil, PConc, Wood, PConc, CBlo~
## $ bsmt_qual         <fct> Gd, Gd, Gd, TA, Gd, Gd, Ex, Gd, TA, TA, TA, Ex, TA, Gd~
## $ bsmt_cond         <fct> TA, TA, TA, Gd, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA~
## $ bsmt_exposure     <fct> No, Gd, Mn, No, Av, No, Av, Mn, No, No, No, No, No, Av~
## $ bsmt_fin_type1    <fct> GLQ, ALQ, GLQ, ALQ, GLQ, GLQ, GLQ, ALQ, Unf, GLQ, Rec, ~
## $ bsmt_fin_sf1      <dbl> 706, 978, 486, 216, 655, 732, 1369, 859, 0, 851, 906, ~
```

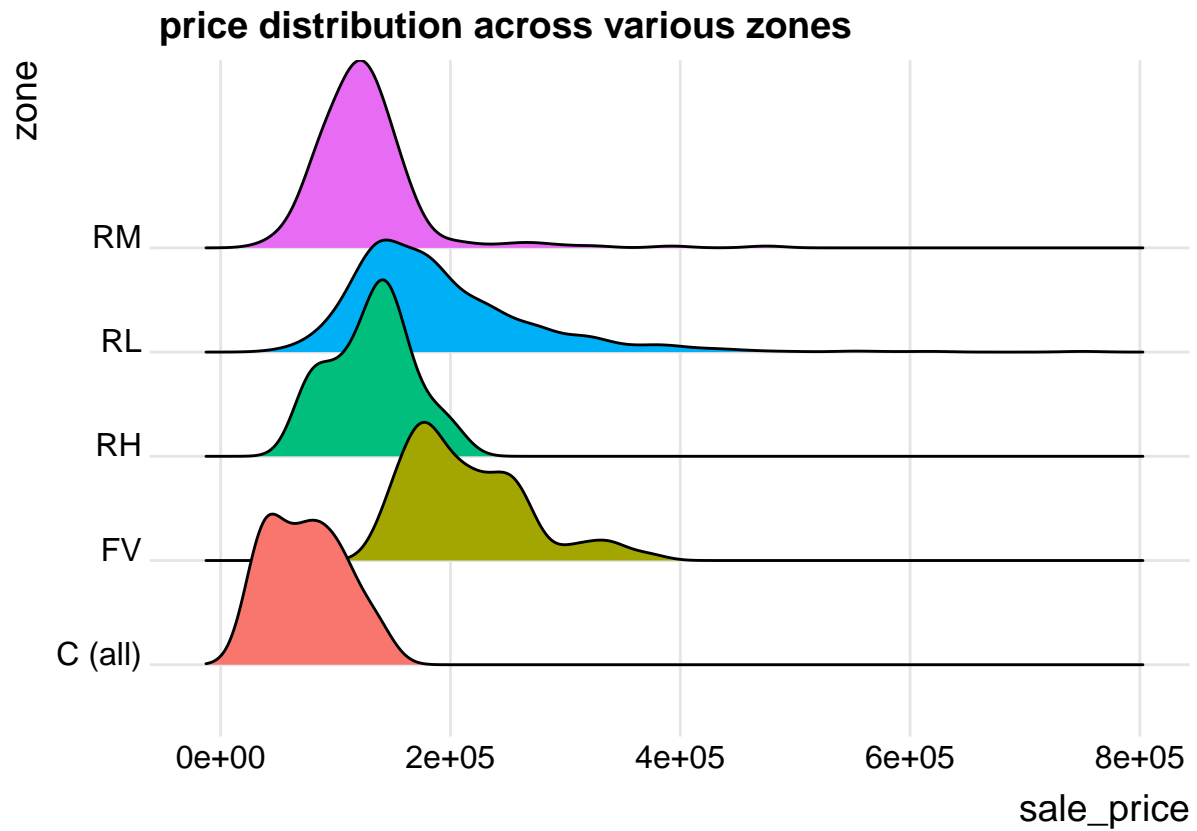


```
## $ bsmt_fin_type2 <fct> Unf, Unf, Unf, Unf, Unf, Unf, Unf, BLQ, Unf, Unf, Unf, ~
## $ bsmt_fin_sf2 <dbl> 0, 0, 0, 0, 0, 0, 0, 32, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ bsmt_unf_sf <dbl> 150, 284, 434, 540, 490, 64, 317, 216, 952, 140, 134, ~
## $ total_bsmt_sf <dbl> 856, 1262, 920, 756, 1145, 796, 1686, 1107, 952, 991, ~
## $ heating <fct> GasA, GasA, GasA, GasA, GasA, GasA, GasA, GasA, GasA, ~
## $ heating_qc <fct> Ex, Ex, Ex, Gd, Ex, Ex, Ex, Ex, Gd, Ex, Ex, Ex, TA, Ex~
## $ central_air <fct> Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, ~
## $ electrical <fct> SBrkr, SBrkr, SBrkr, SBrkr, SBrkr, SBrkr, SBrkr, SBrkr~
## $ x1st_flr_sf <dbl> 856, 1262, 920, 961, 1145, 796, 1694, 1107, 1022, 1077~
## $ x2nd_flr_sf <dbl> 854, 0, 866, 756, 1053, 566, 0, 983, 752, 0, 0, 1142, ~
## $ low_qual_fin_sf <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ gr_liv_area <dbl> 1710, 1262, 1786, 1717, 2198, 1362, 1694, 2090, 1774, ~
## $ bsmt_full_bath <dbl> 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 0, 1, 0, ~
## $ bsmt_half_bath <dbl> 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ full_bath <dbl> 2, 2, 2, 1, 2, 1, 2, 2, 2, 1, 1, 3, 1, 2, 1, 1, 1, 2, ~
## $ half_bath <dbl> 1, 0, 1, 0, 1, 1, 0, 1, 0, 0, 0, 0, 0, 0, 1, 0, 0, 0, ~
## $ bedroom_abv_gr <dbl> 3, 3, 3, 3, 4, 1, 3, 3, 2, 2, 3, 4, 2, 3, 2, 2, 2, 2, ~
## $ kitchen_abv_gr <dbl> 1, 1, 1, 1, 1, 1, 1, 1, 2, 2, 1, 1, 1, 1, 1, 1, 1, 2, ~
## $ kitchen_qual <fct> Gd, TA, Gd, Gd, Gd, TA, Gd, TA, TA, TA, TA, Ex, TA, Gd~
## $ tot_rms_abv_grd <dbl> 8, 6, 6, 7, 9, 5, 7, 7, 8, 5, 5, 11, 4, 7, 5, 5, 5, 6, ~
## $ functional <fct> Typ, Typ, Typ, Typ, Typ, Typ, Typ, Typ, Typ, Min1, Typ, Typ~
## $ fireplaces <dbl> 0, 1, 1, 1, 1, 0, 1, 2, 2, 2, 0, 2, 0, 1, 1, 0, 1, 0, ~
## $ fireplace_qu <fct> NA, TA, TA, Gd, TA, NA, Gd, TA, TA, TA, NA, Gd, NA, Gd~
## $ garage_type <fct> Attchd, Attchd, Attchd, Detchd, Attchd, Attchd, Attchd~
## $ garage_yr_blt <dbl> 2003, 1976, 2001, 1998, 2000, 1993, 2004, 1973, 1931, ~
## $ garage_finish <fct> RFn, RFn, RFn, Unf, RFn, Unf, RFn, RFn, Unf, RFn, Unf, ~
## $ garage_cars <dbl> 2, 2, 2, 3, 3, 2, 2, 2, 2, 1, 1, 3, 1, 3, 1, 2, 2, 2, ~
## $ garage_area <dbl> 548, 460, 608, 642, 836, 480, 636, 484, 468, 205, 384, ~
## $ garage_qual <fct> TA, TA, TA, TA, TA, TA, TA, TA, TA, Fa, Gd, TA, TA, TA, TA~
## $ garage_cond <fct> TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA, TA~
## $ paved_drive <fct> Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, Y, ~
## $ wood_deck_sf <dbl> 0, 298, 0, 0, 192, 40, 255, 235, 90, 0, 0, 147, 140, 1~
## $ open_porch_sf <dbl> 61, 0, 42, 35, 84, 30, 57, 204, 0, 4, 0, 21, 0, 33, 21~
## $ enclosed_porch <dbl> 0, 0, 0, 272, 0, 0, 0, 228, 205, 0, 0, 0, 0, 0, 176, 0~
## $ x3ssn_porch <dbl> 0, 0, 0, 0, 0, 0, 320, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ screen_porch <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 176, 0, 0, 0, 0, ~
## $ pool_area <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ misc_val <dbl> 0, 0, 0, 0, 0, 0, 700, 0, 350, 0, 0, 0, 0, 0, 0, 0, 0, 70~
## $ mo_sold <dbl> 2, 5, 9, 2, 12, 10, 8, 11, 4, 1, 2, 7, 9, 8, 5, 7, 3, ~
## $ yr_sold <dbl> 2008, 2007, 2008, 2006, 2008, 2009, 2007, 2009, 2008, ~
## $ sale_type <fct> WD, WD, WD, WD, WD, WD, WD, WD, WD, WD, WD, WD, New, WD, N~
## $ sale_condition <fct> Normal, Normal, Normal, Abnorml, Normal, Normal, Norma~
## $ sale_price <dbl> 208500, 181500, 223500, 140000, 250000, 143000, 307000~
```

price distribution for different zones

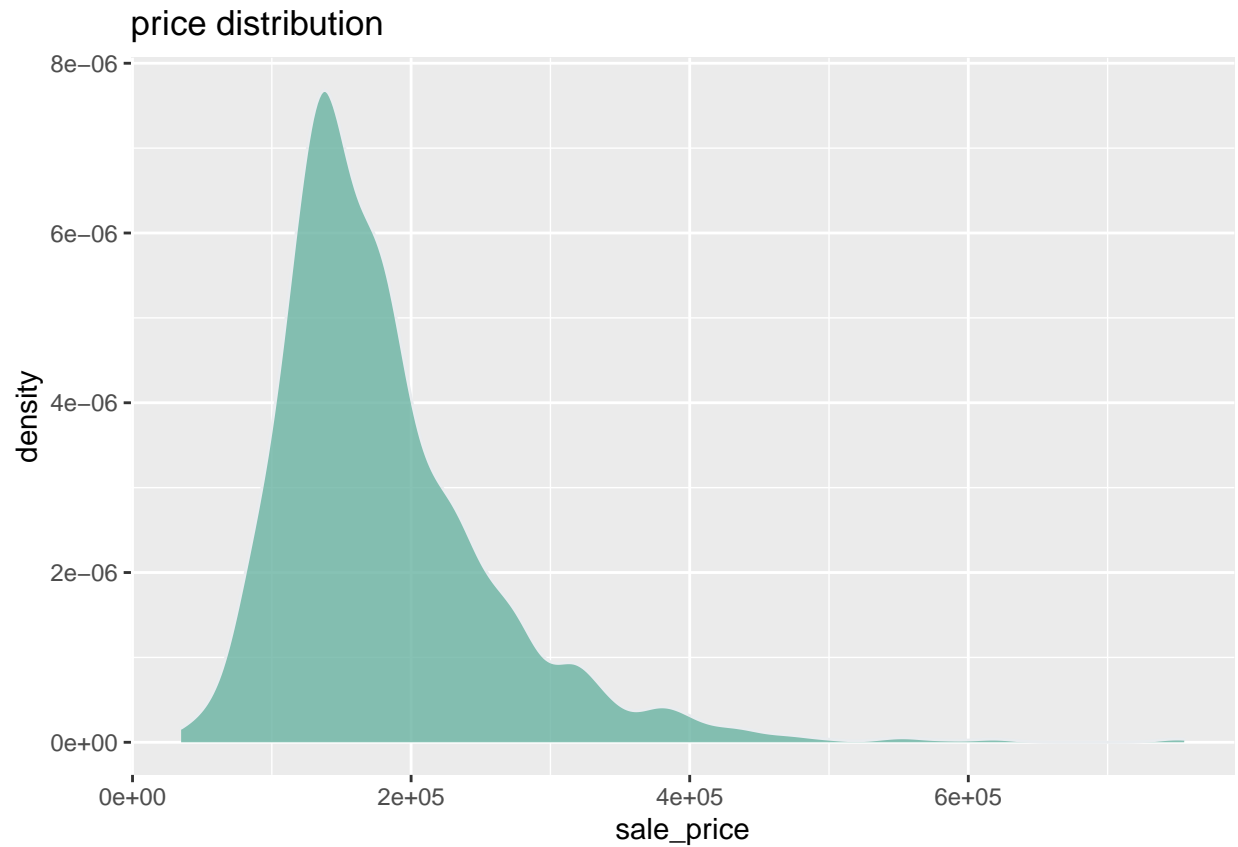
```
ggplot(data, aes(x = sale_price, y = ms_zoning, fill = ms_zoning)) +
  geom_density_ridges() +
  theme_ridges() +
  theme(legend.position = "none") +
  labs(title = "price distribution across various zones") +
  xlab("sale_price") + ylab("zone")
```

```
## Picking joint bandwidth of 15900
```



price distribution

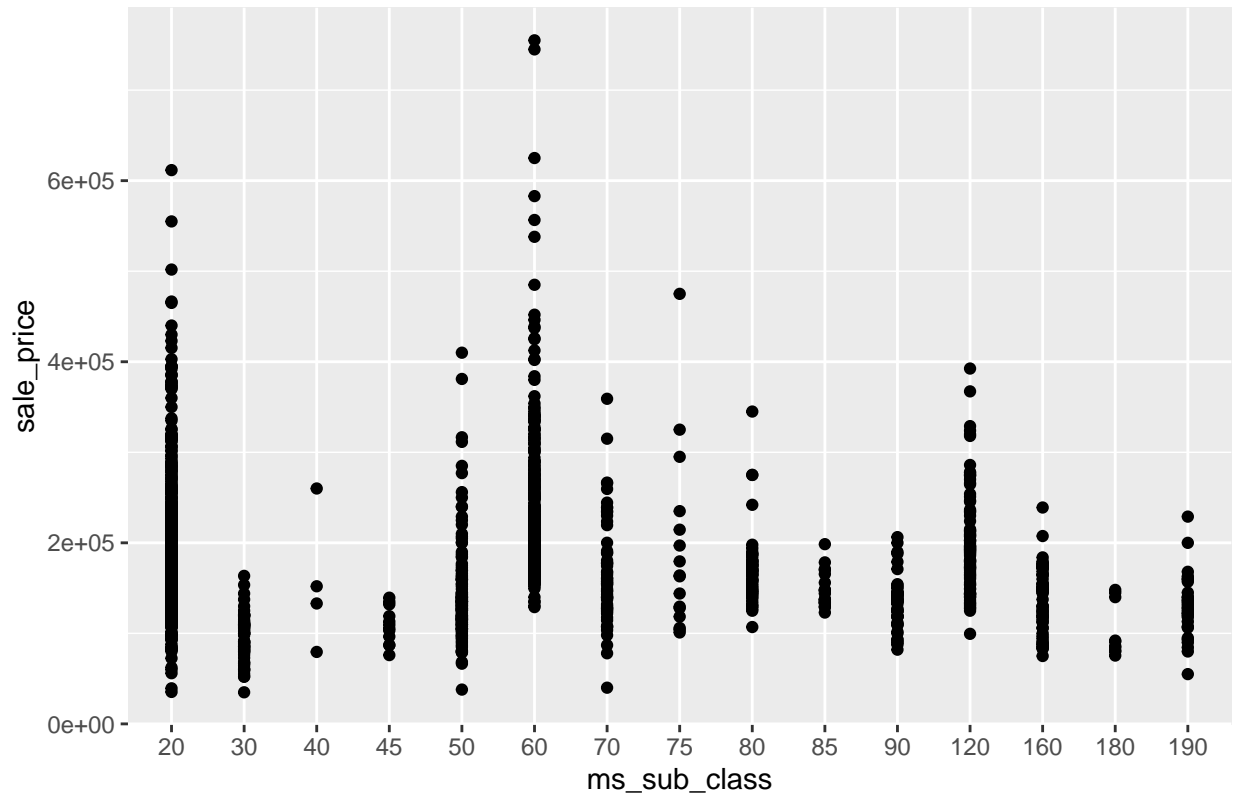
```
data %>%  
  ggplot( aes(x=sale_price)) +  
  geom_density(fill="#69b3a2", color="#e9ecef", alpha=0.8) +  
  labs(title = "price distribution")
```



price of different dwellings

```
ggplot(data, aes(x=ms_sub_class, y=sale_price)) +  
  geom_point() +  
  theme(legend.position="none") +  
  labs(title = "Most priciest dwelling")
```

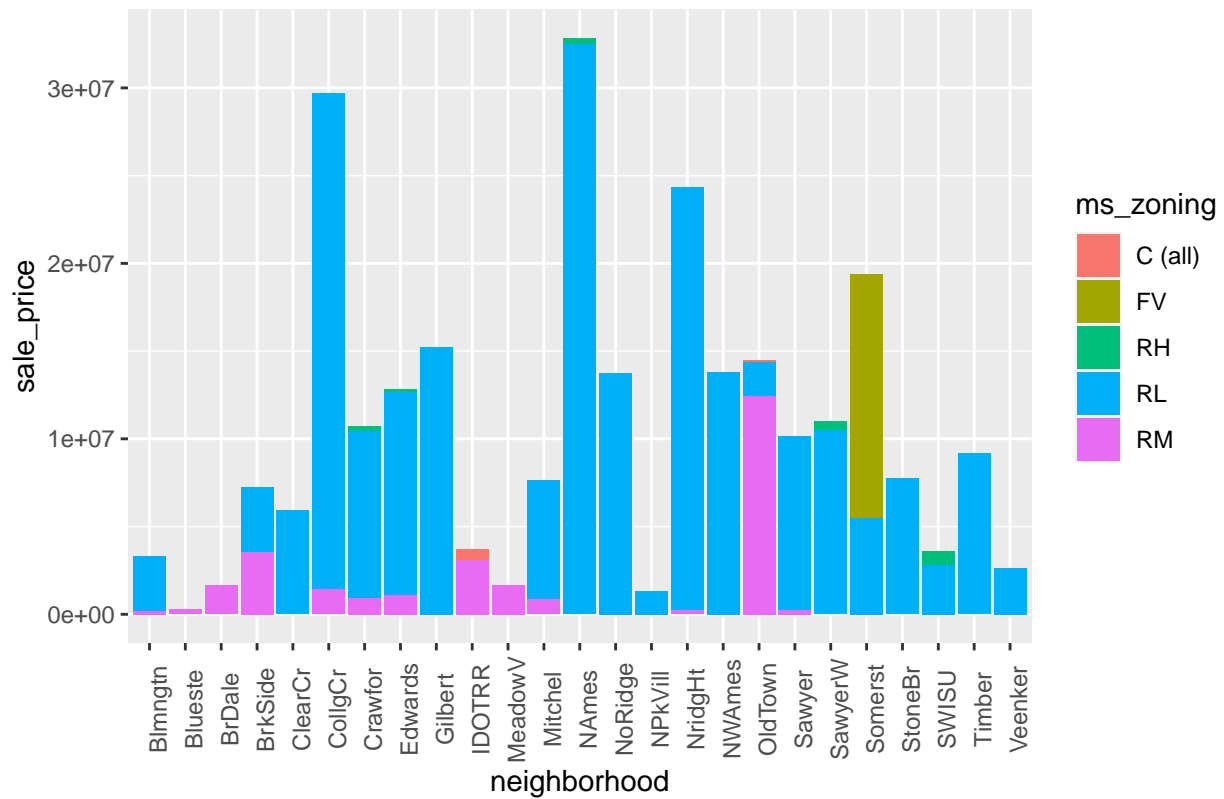
Most priciest dwelling



In a given neighborhood which zone is most preferred.

```
ggplot(data, aes(fill=ms_zoning, y=sale_price, x=neighborhood)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "Most preferred neighborhood and it's price range")
```

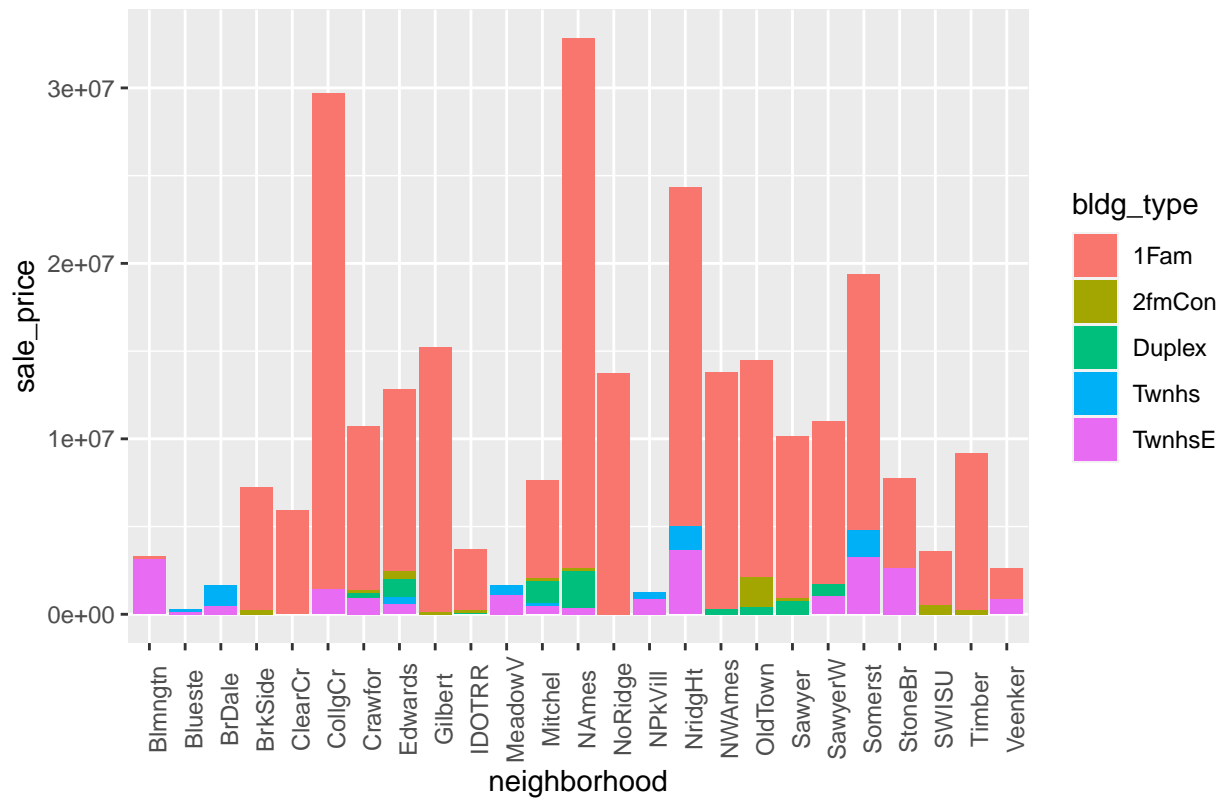
Most preferred neighborhood and it's price range



preferred building type in a neighborhood

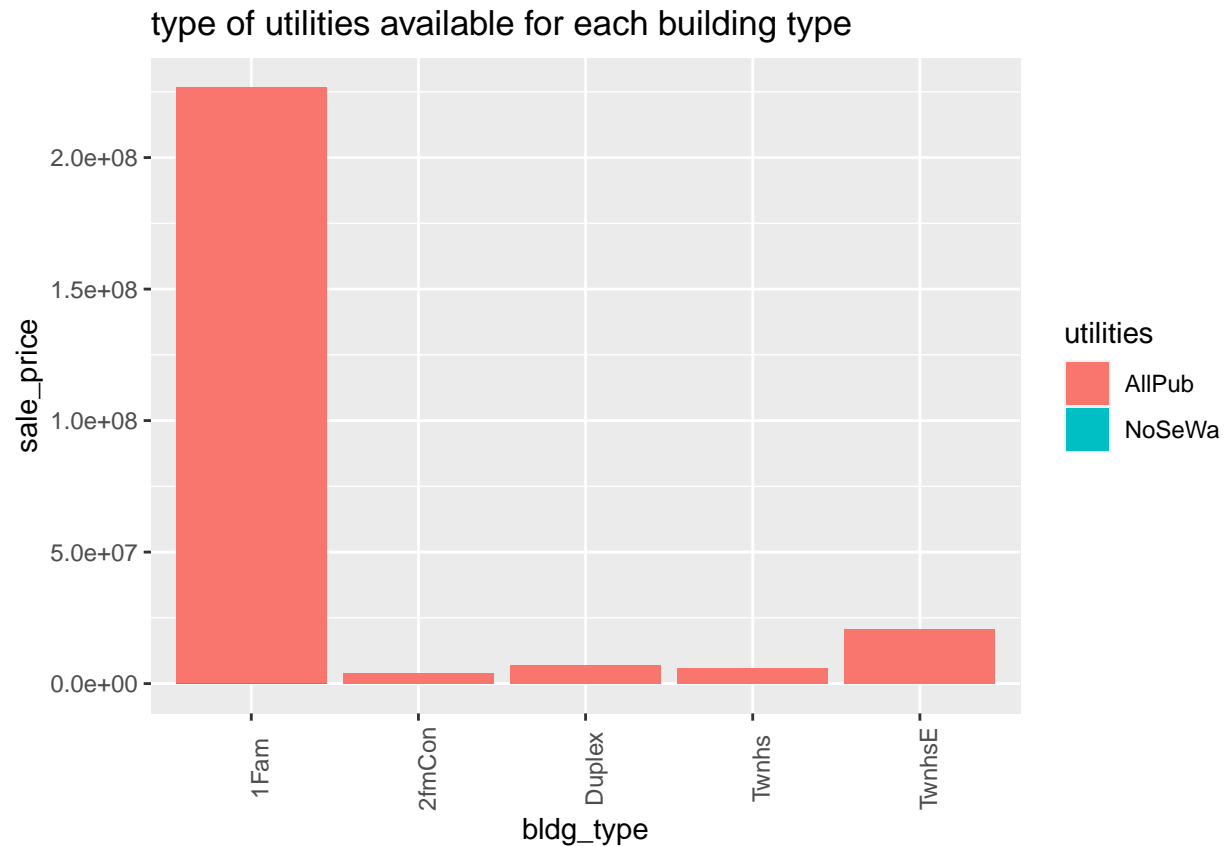
```
ggplot(data, aes(fill=bldg_type, y=sale_price, x=neighborhood)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "preferred building type in a neighborhood")
```

preferred building type in a neighborhood



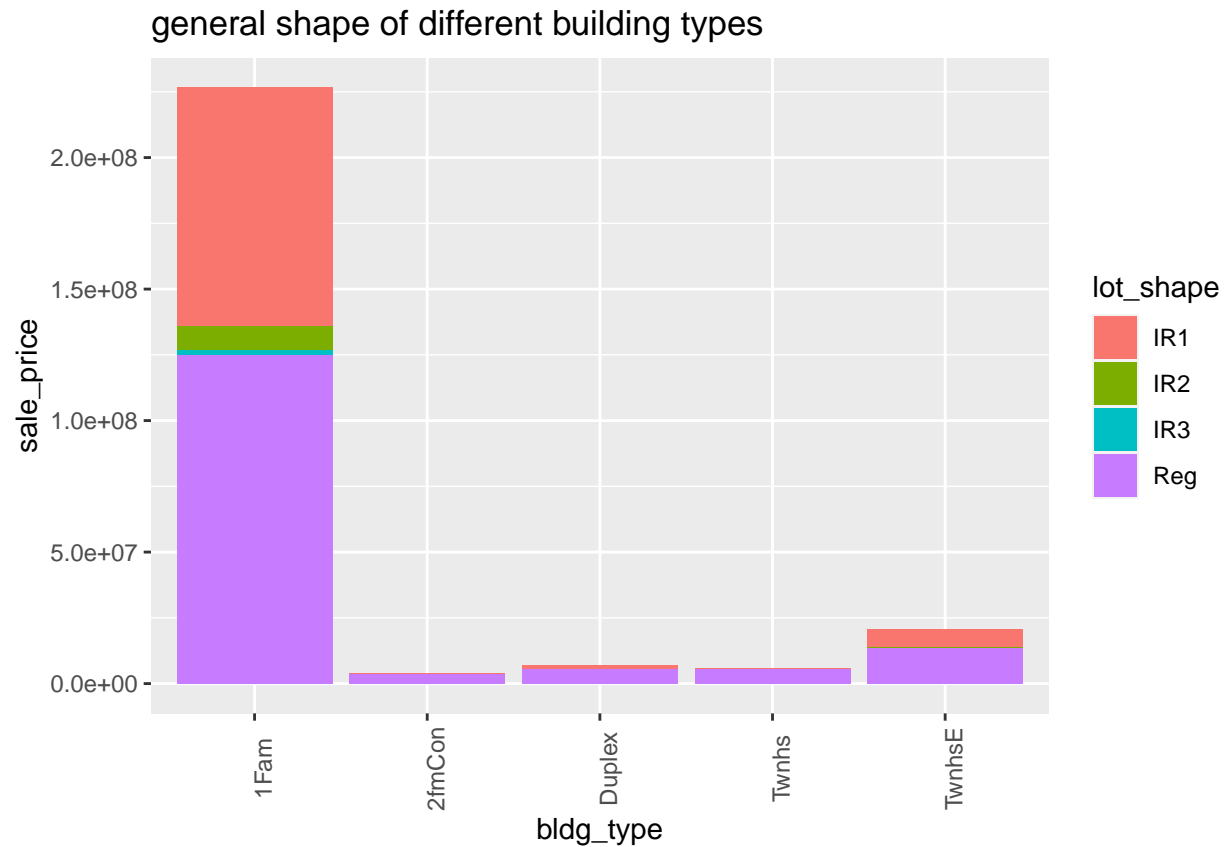
Type of utilities available for each building type

```
ggplot(data, aes(fill=utilities, y=sale_price, x=bldg_type)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "type of utilities available for each building type")
```



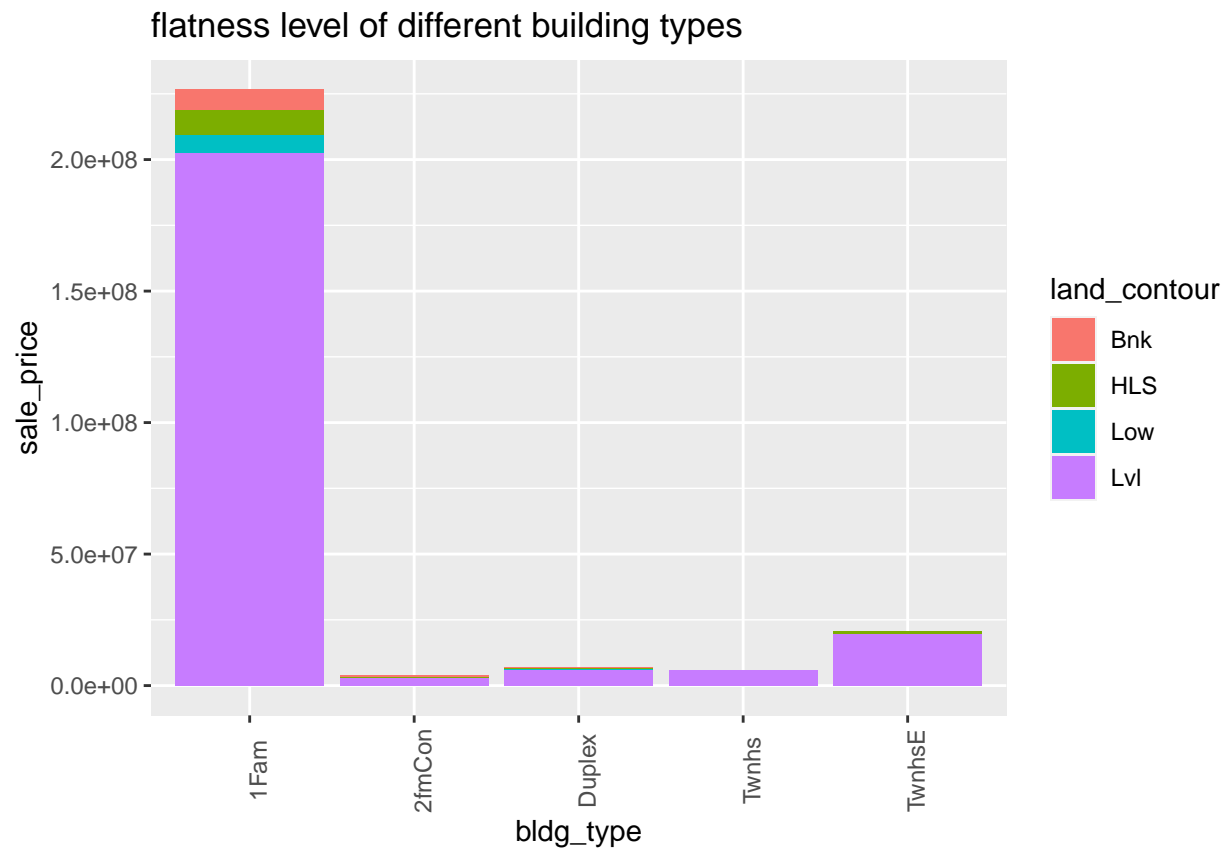
General shape of different building types

```
ggplot(data, aes(fill=lot_shape, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "general shape of different building types")
```



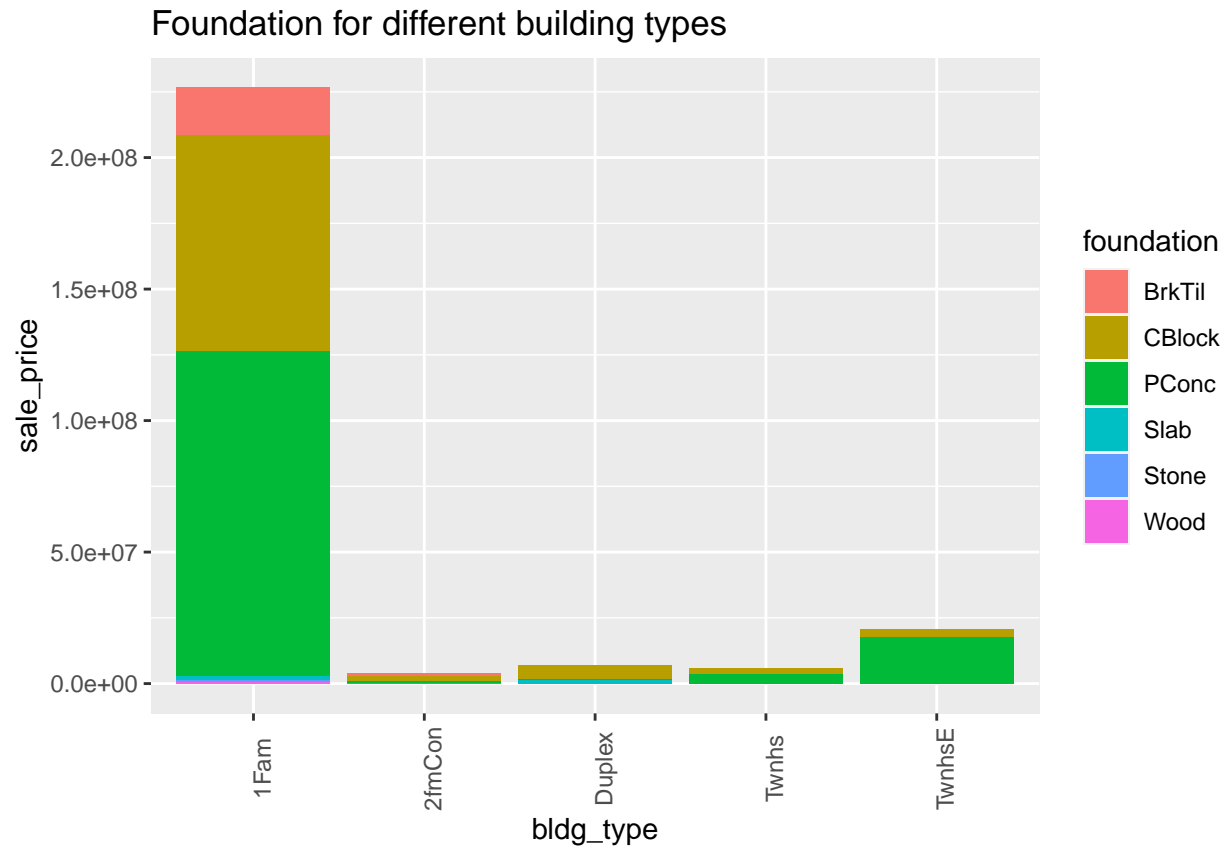
Flatness level of different building types

```
ggplot(data, aes(fill=land_contour, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "flatness level of different building types")
```

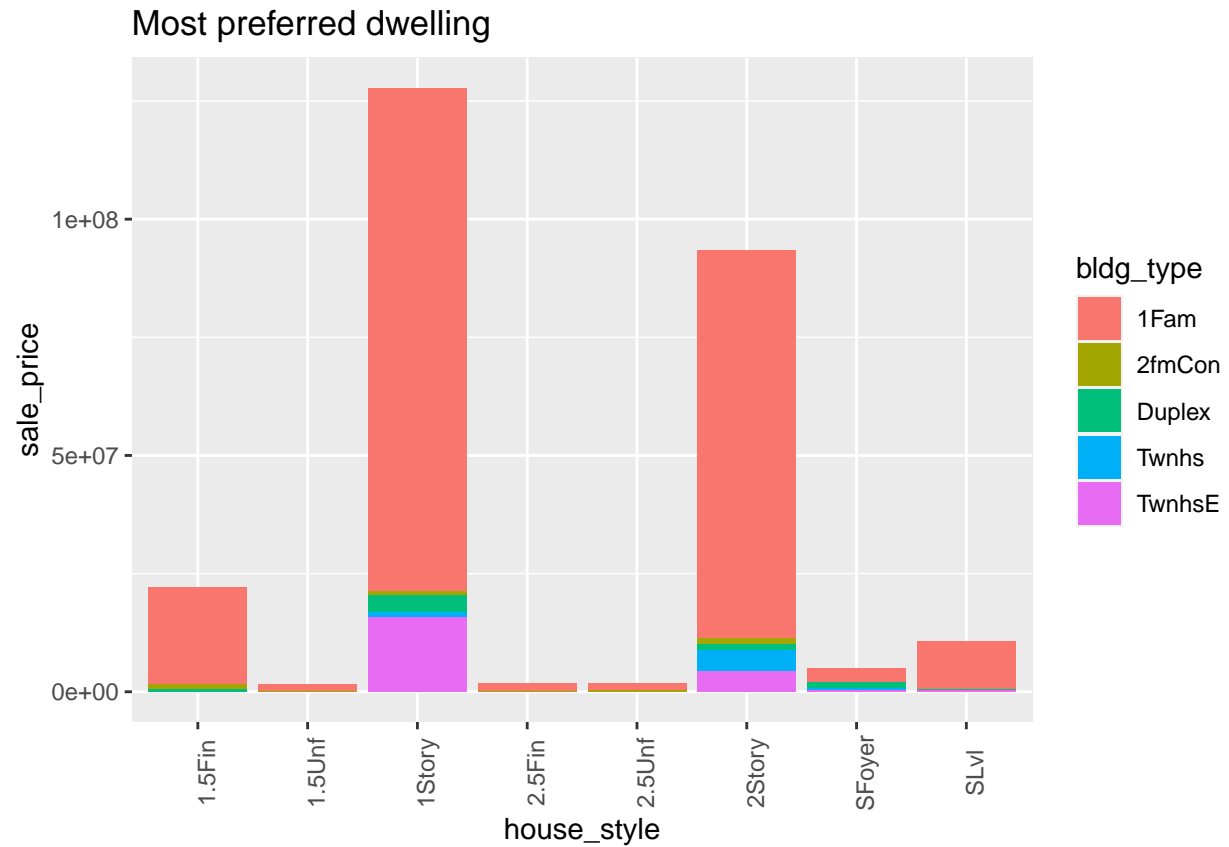
Type of foundation

```
ggplot(data, aes(fill=foundation, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "Foundation for different building types")
```



Different dwelling types

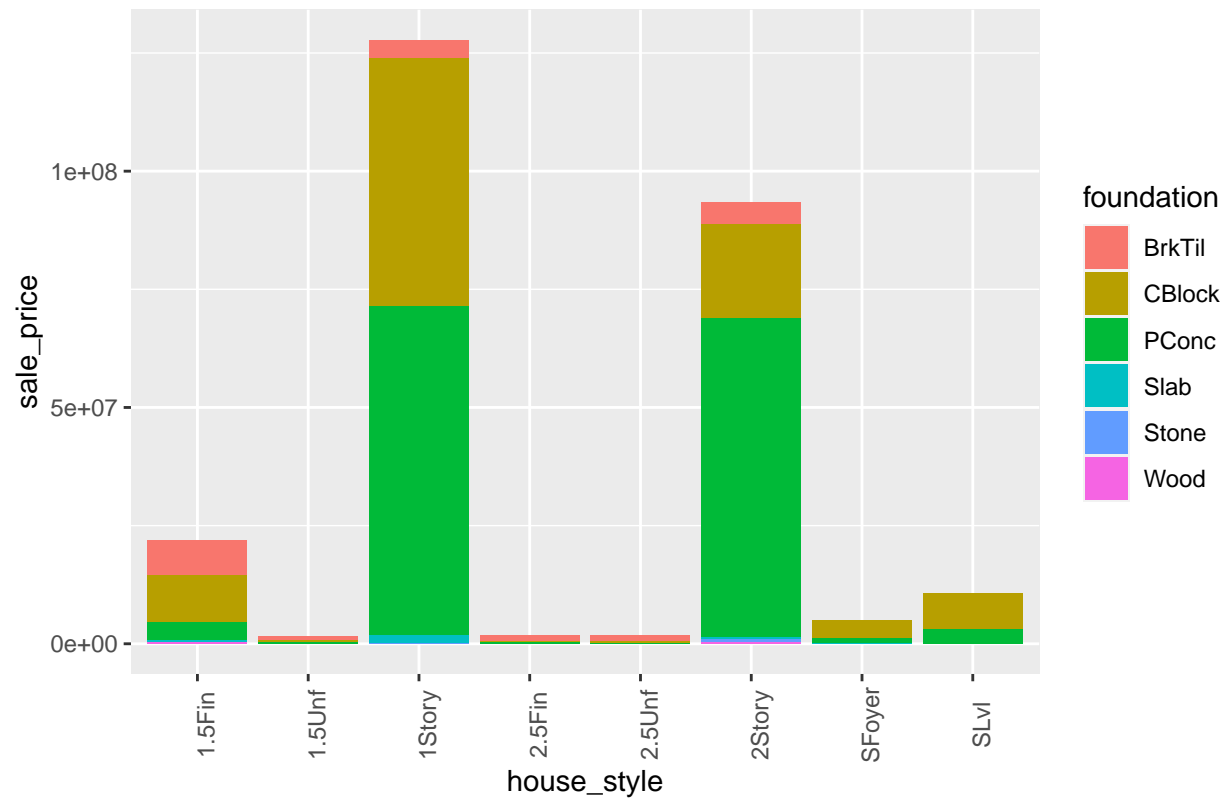
```
ggplot(data, aes(fill=bldg_type, y=sale_price, x=house_style)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "Most preferred dwelling")
```



Type of foundation for different dwellings

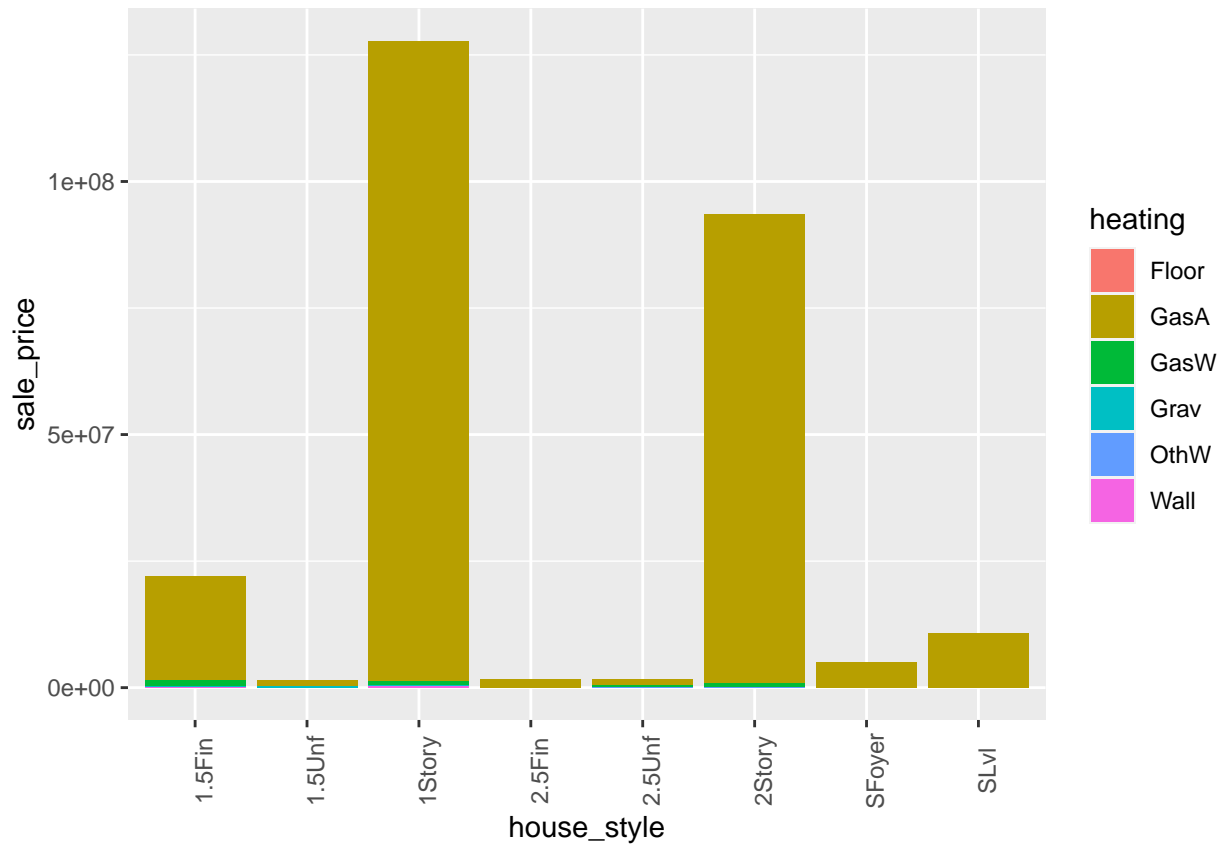
```
ggplot(data, aes(fill=foundation, y=sale_price, x=house_style)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "Foundation type for different dwellings")
```

Foundation type for different dwellings



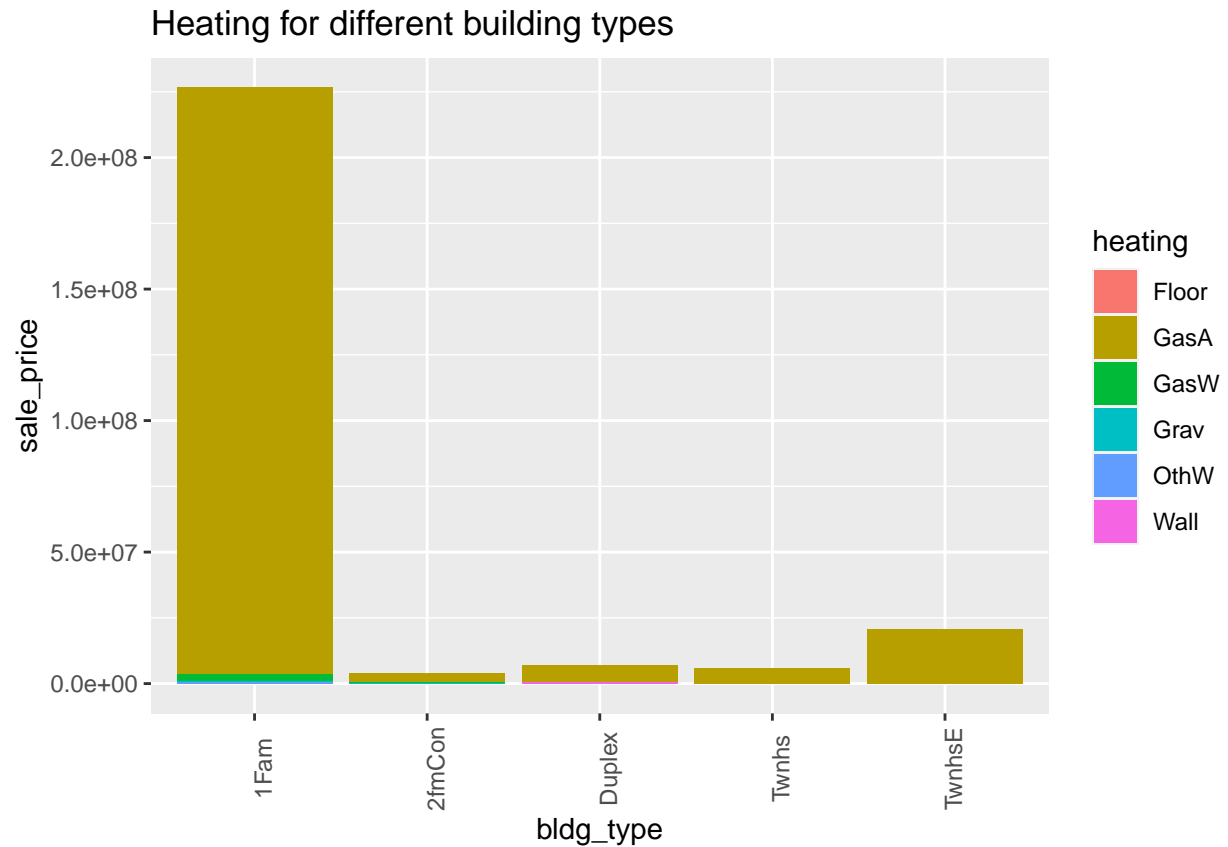
Kind of heating for different dwellings

```
ggplot(data, aes(fill=heating, y=sale_price, x=house_style)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs("heating for different house style")
```



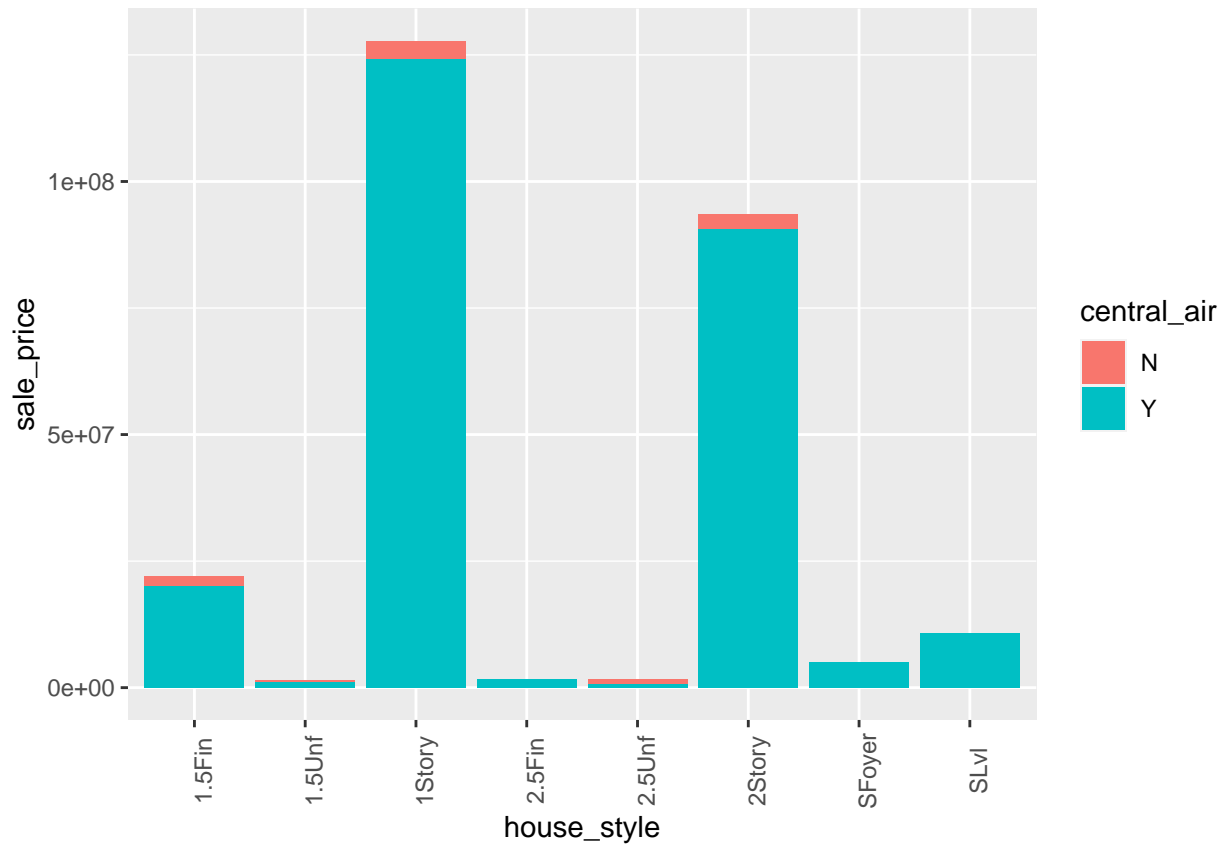
Kind of heating for different building types

```
ggplot(data, aes(fill=heating, y=sale_price, x=bldg_type)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "Heating for different building types")
```



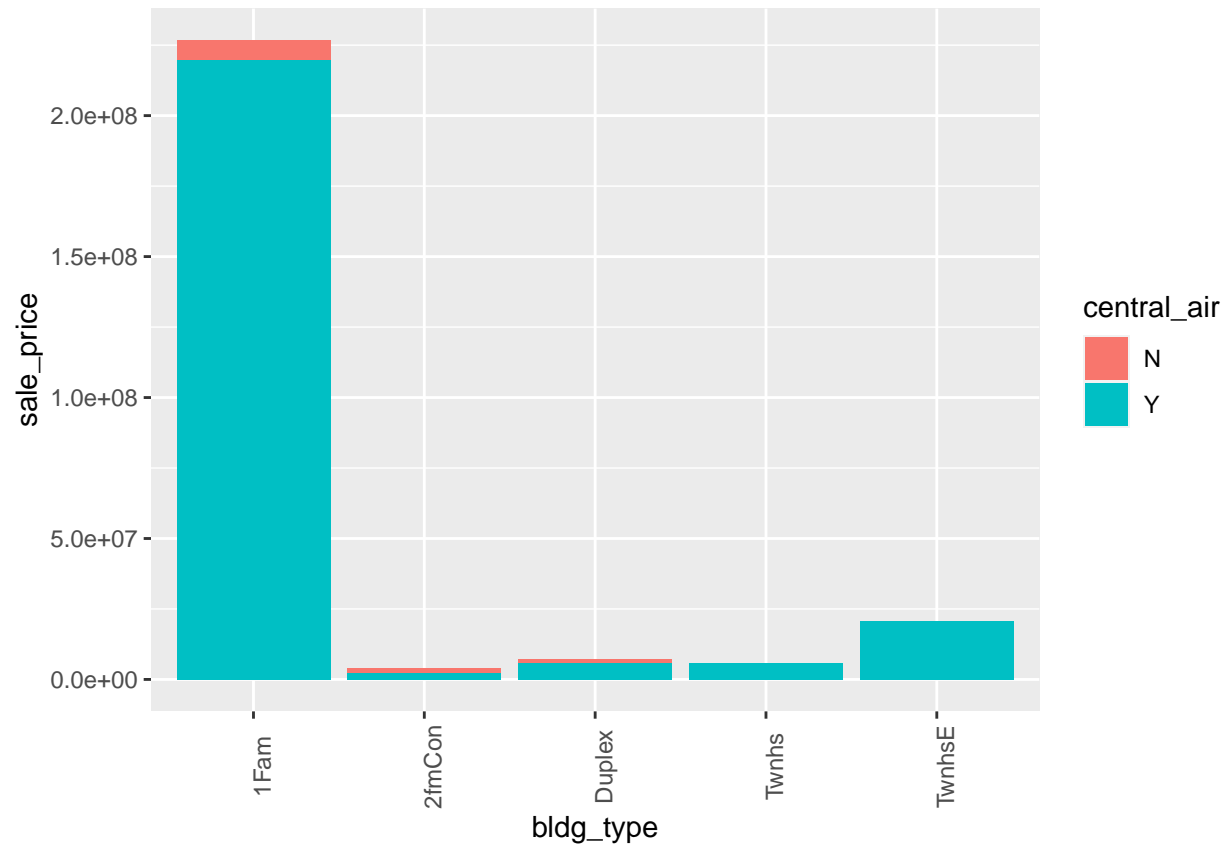
Air conditioning for different house styles

```
ggplot(data, aes(fill=central_air, y=sale_price, x=house_style)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs("air conditioning for different house style")
```



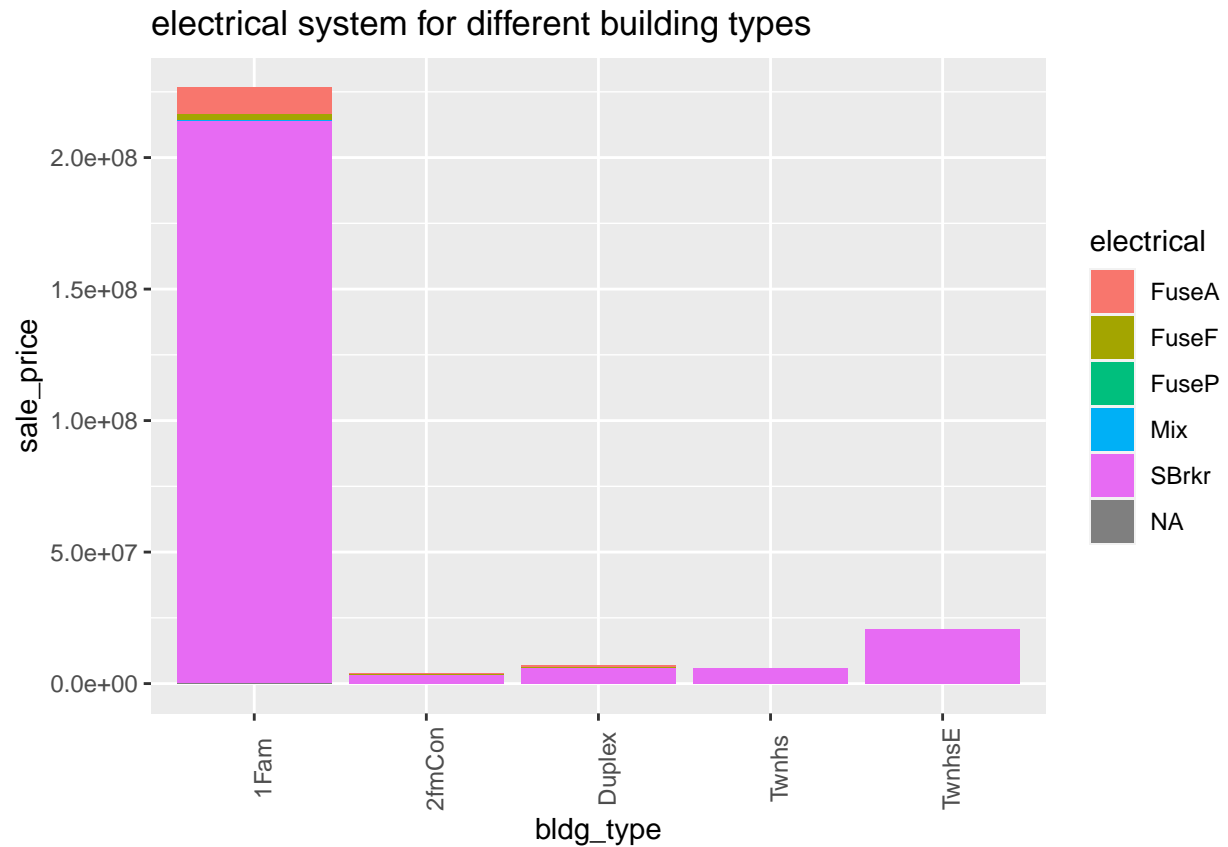
Air conditioning for different building types

```
ggplot(data, aes(fill=central_air, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs("air conditioning for different building types")
```



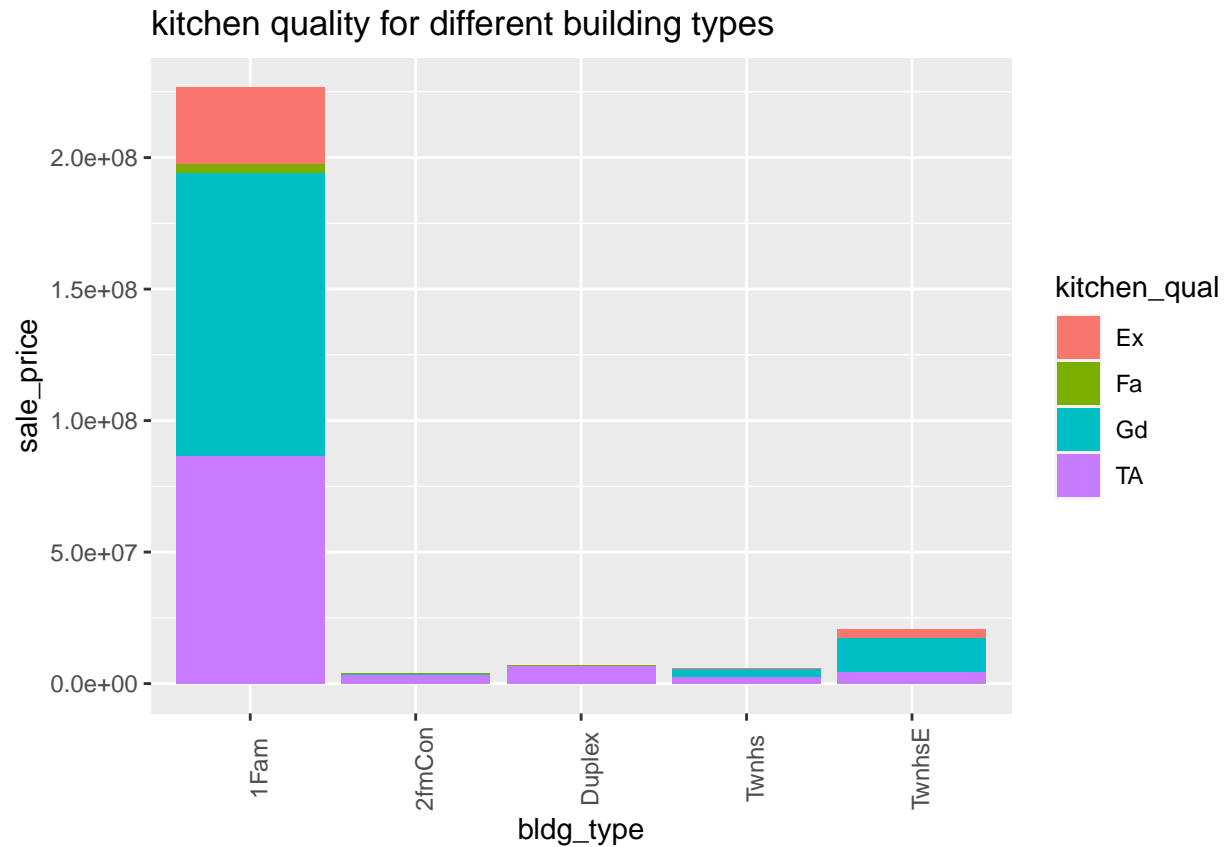
Electrical system for different building types

```
ggplot(data, aes(fill=electrical, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "electrical system for different building types")
```

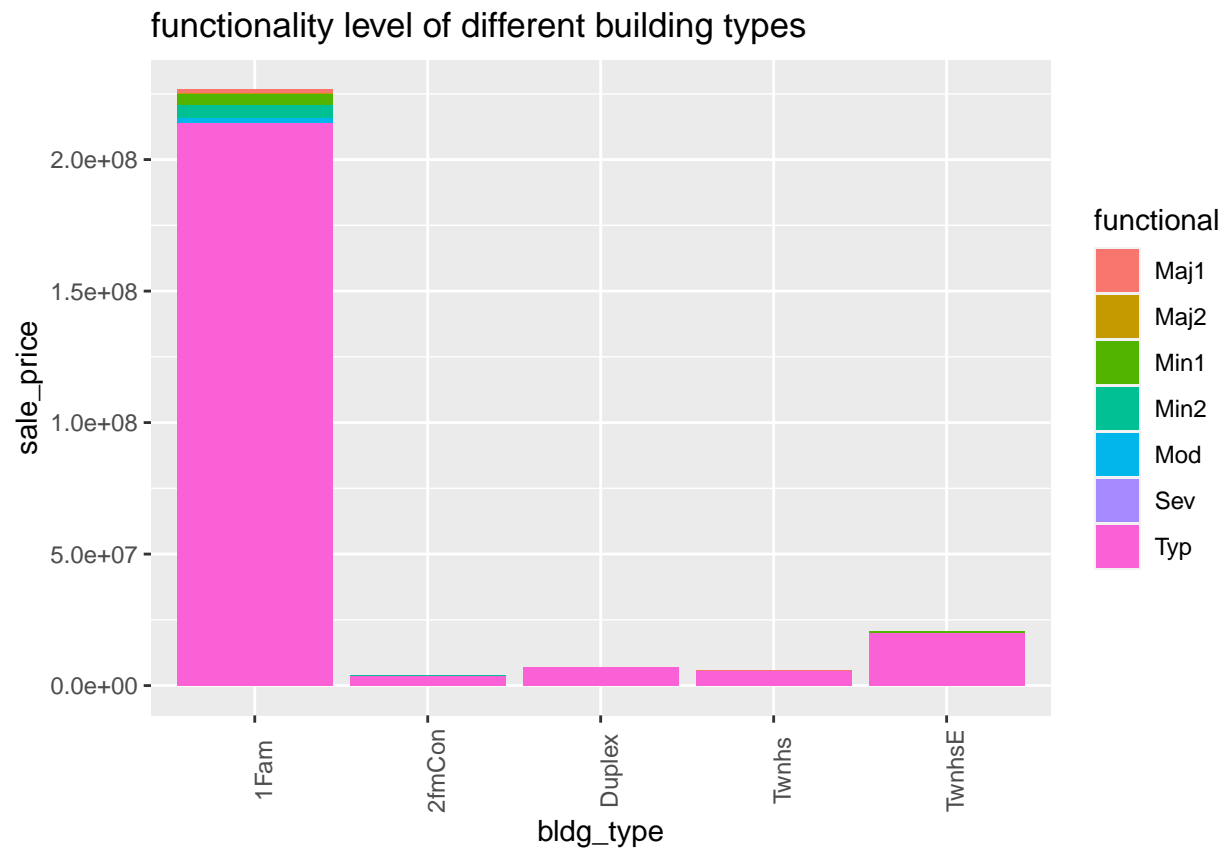
Kitchen quality for different building type

```
ggplot(data, aes(fill=kitchen_qual, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "kitchen quality for different building types")
```



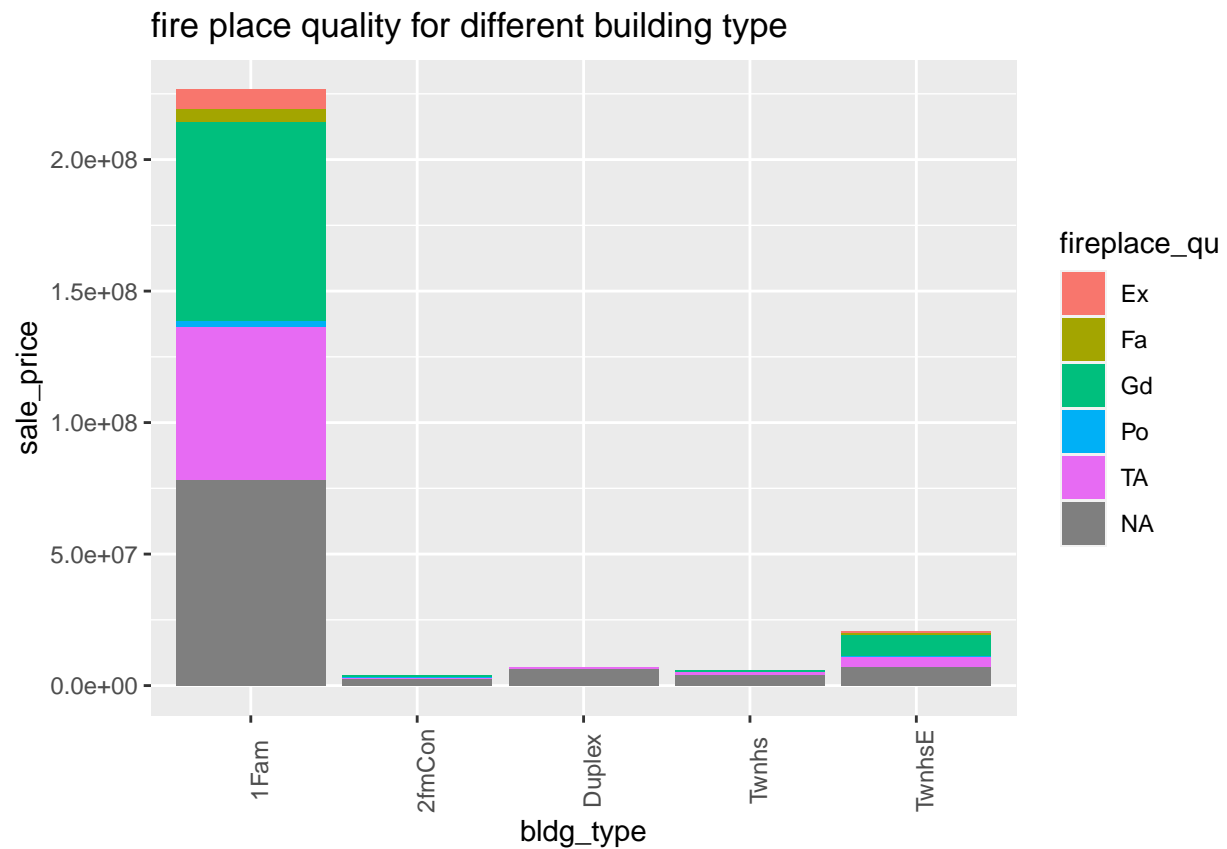
Functionality level of different building type

```
ggplot(data, aes(fill=functional, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "functionality level of different building types")
```



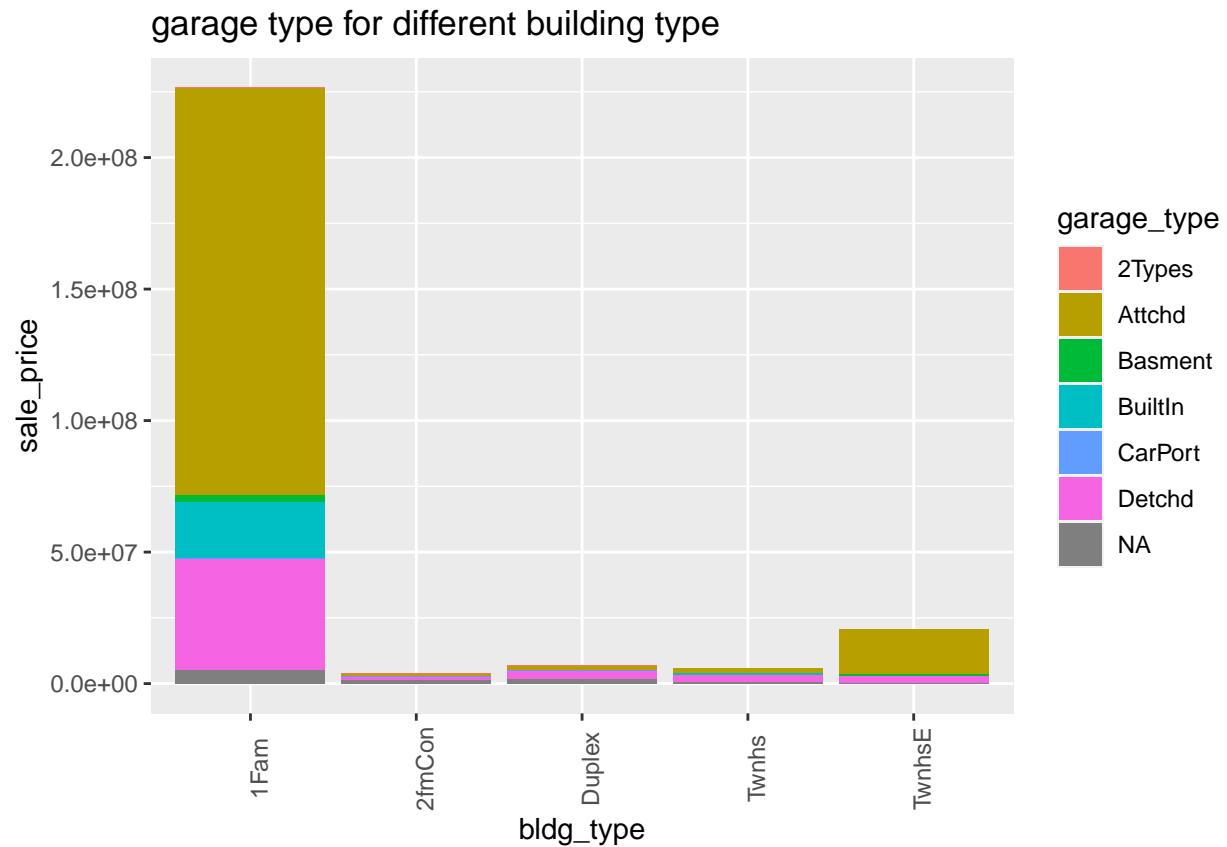
Fire place quality for different building type

```
ggplot(data, aes(fill=fireplace_qu, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "fire place quality for different building type")
```



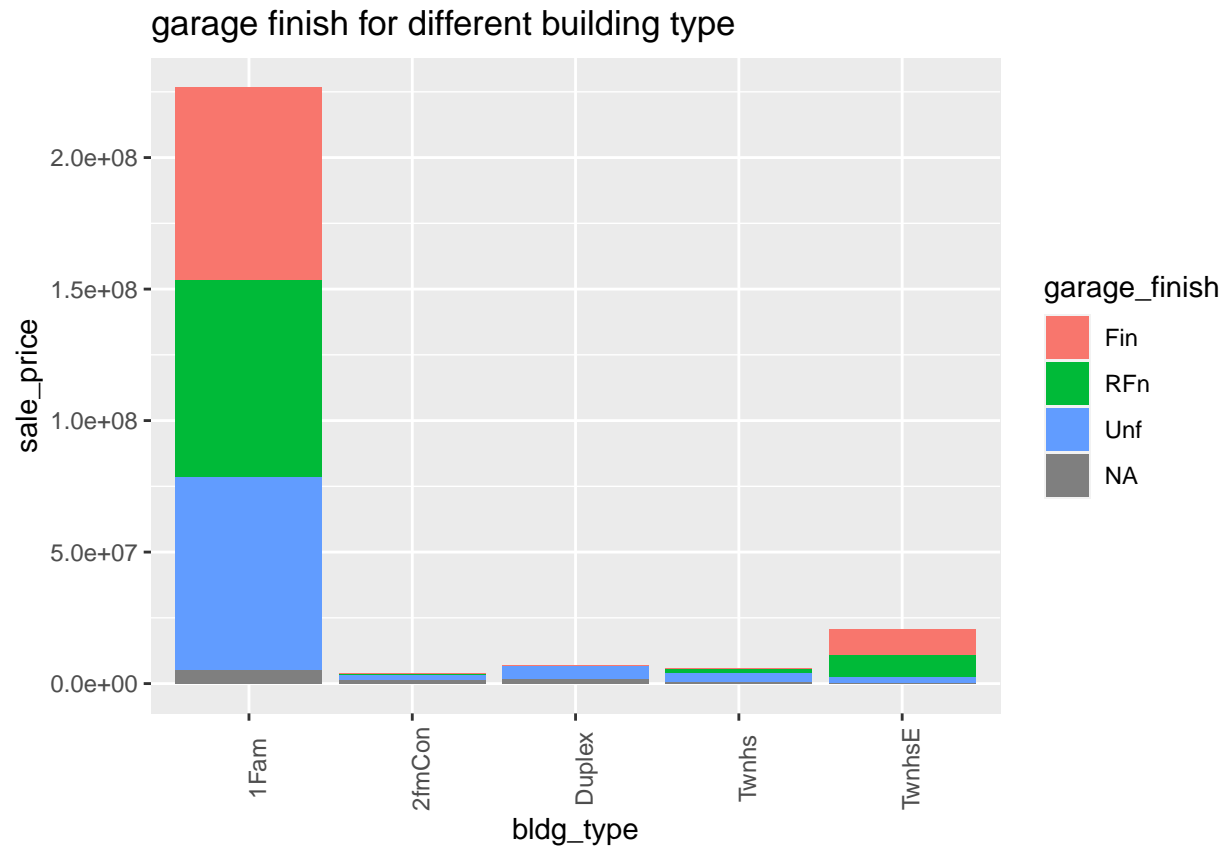
Garage type for different building type

```
ggplot(data, aes(fill=garage_type, y=sale_price, x=bldg_type)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "garage type for different building type")
```



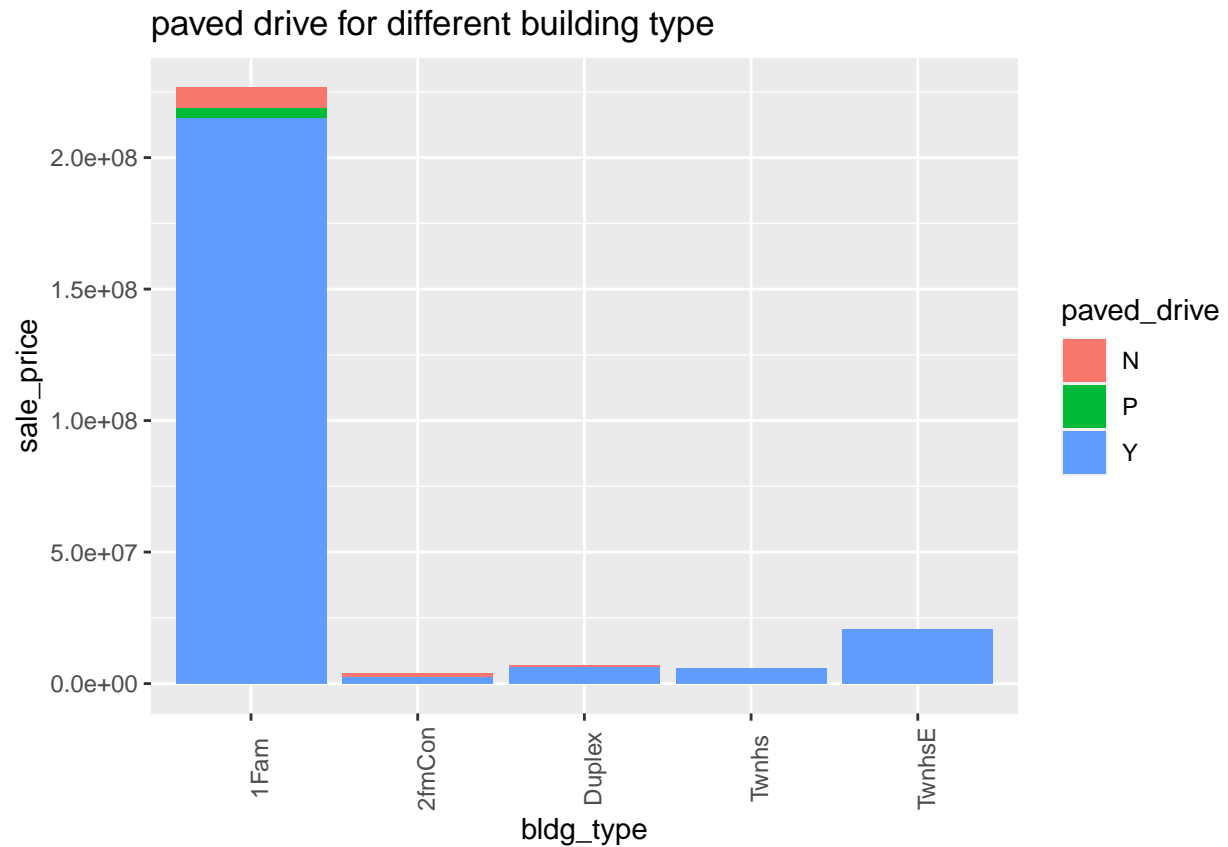
Garage finish for different building type

```
ggplot(data, aes(fill=garage_finish, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "garage finish for different building type")
```



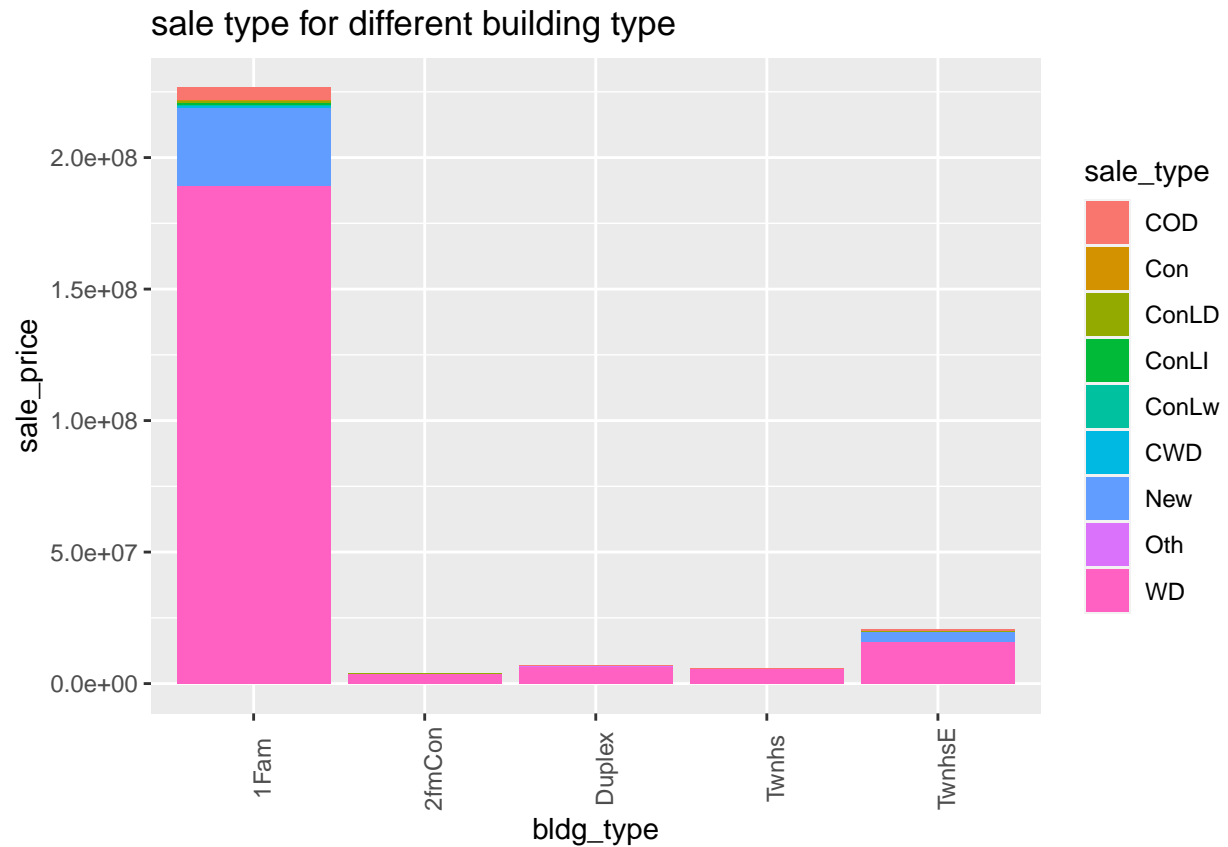
Paved drive for different building type

```
ggplot(data, aes(fill=paved_drive, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "paved drive for different building type")
```



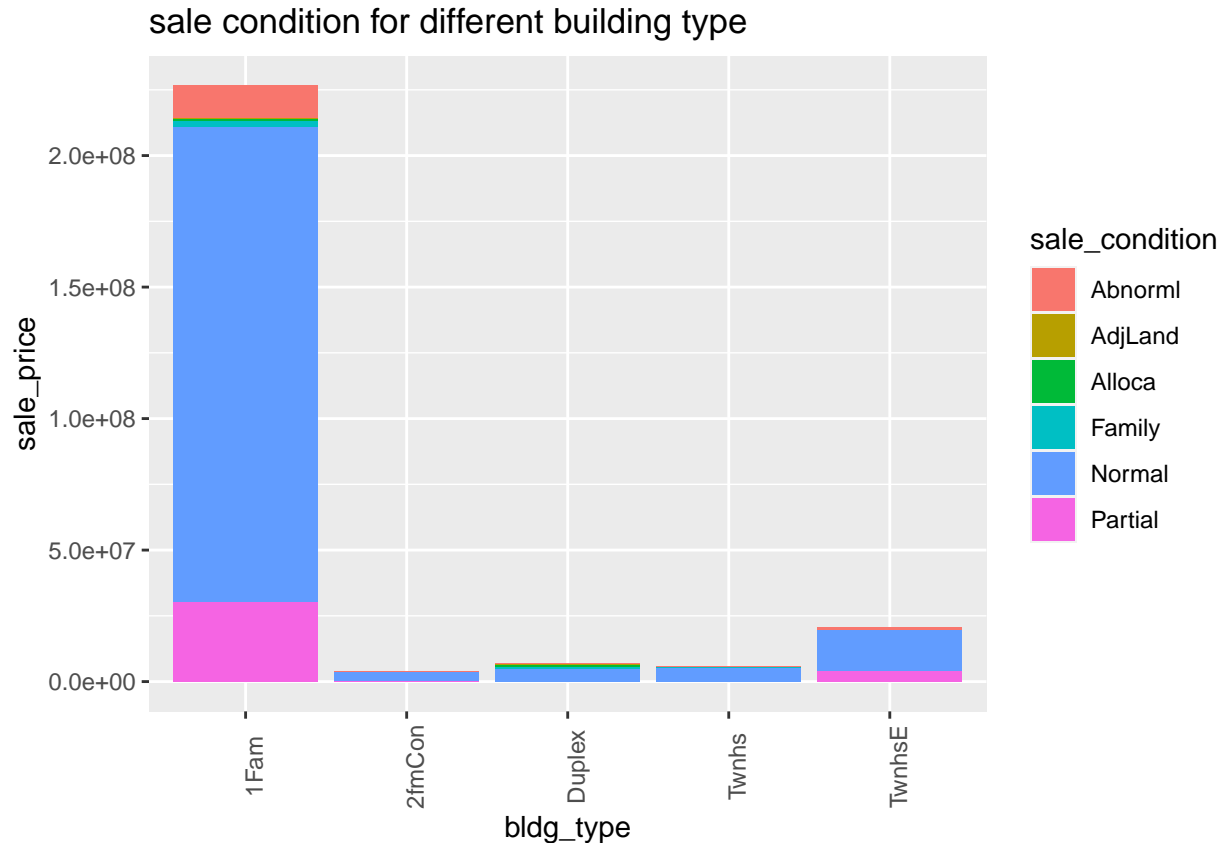
Sale type for different building type

```
ggplot(data, aes(fill=sale_type, y=sale_price, x=bldg_type)) +  
  geom_bar(position="stack", stat="identity") +  
  theme(axis.text.x = element_text(angle = 90)) +  
  labs(title = "sale type for different building type")
```



Sale condition for different building type

```
ggplot(data, aes(fill=sale_condition, y=sale_price, x=bldg_type)) +
  geom_bar(position="stack", stat="identity") +
  theme(axis.text.x = element_text(angle = 90)) +
  labs(title = "sale condition for different building type")
```

Therefore from the above observations, houses with single story, double story under residential low density zone with detached single family house with all utilities but without central air conditioning are in high demand.

Other factors that influence house prices are

1. Shape of the property — slightly irregular shape is preferred.
2. Flatness of the property — quick and significant rise from street grade to building is preferred.
3. Foundation — Brick & Tile, cinder block foundation is preferred.
4. Type of heating — Gas forced warm air furnace heating is preferred.
5. Electrical system — Standard Circuit Breakers & Romex, Fuse Box over 60 AMP and all Romex wiring (Average) is preferred.
6. Kitchen quality — Excellent, good kitchen quality is preferred.
7. Home functionality — Typical functionality is preferred.
8. Garage location — houses with attached garage is preferred.
9. Interior finish of the garage — Rough finished, finished are preferred.
10. paved driveway — Dirt/gravel driveway is bit costly than the paved driveway.
11. type of sale — warranty deed- conventional type of sale is preferred.