

Cosmetics Analysis

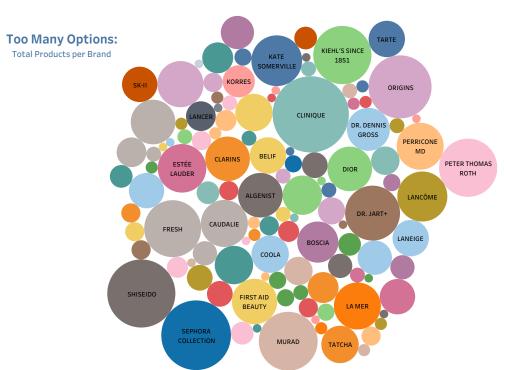
By Beauty Intelligence Analysts: Nate Brown, Vandana Dhakal, Patrick Valera

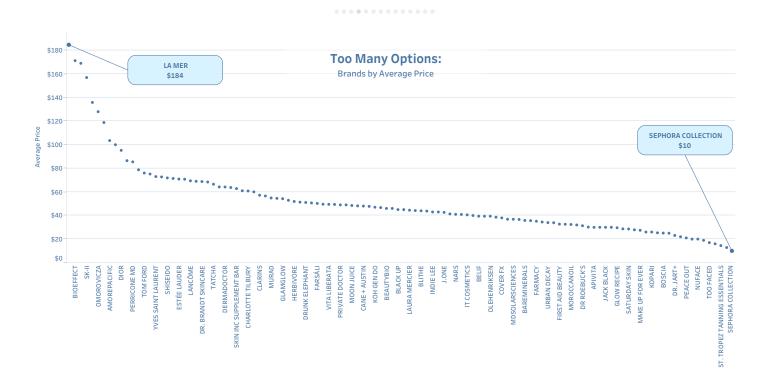
Overview

What: Analyzed 1,472 unique facial, cosmetic items among 116 unique cosmetic brands

Who: Consumers of cosmetic products

Why: Help consumers find the right product for them based on their price, rank, & skin type





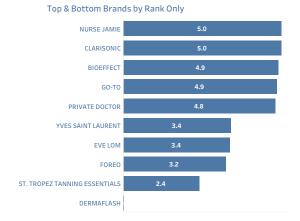


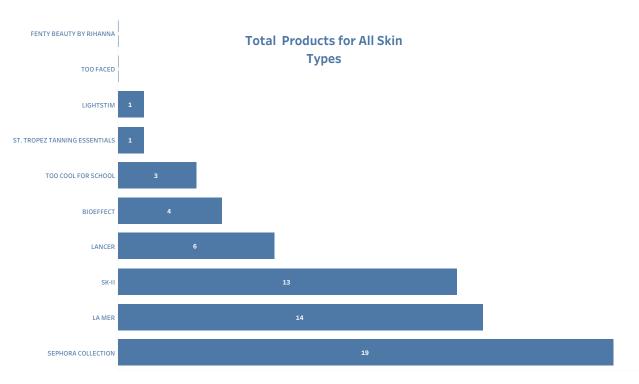
Exploring Brand Ranks

	Average Price	Rank
BIOEFFECT	\$171	4.9
ST. TROPEZ TANNING ESSENTIALS	\$15	2.4



SEPHORA COLLECTION

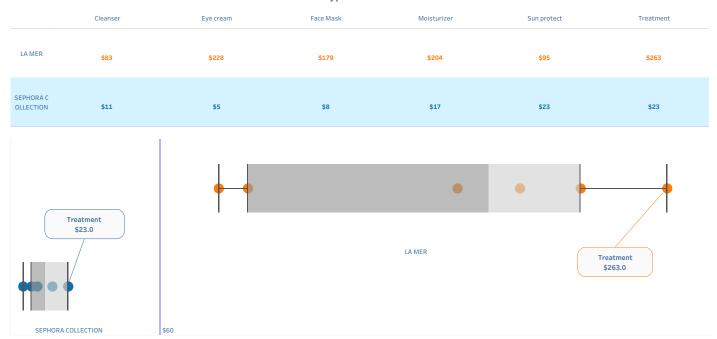




Product List For All Skin Types

	SEPHORA COLLECTION	LA MER	SK-II	LANCER	BIOEFFECT	TOO COOL FOR SCHOOL	LIGHTSTIM	ST. TROPEZ TANNING ESSENTIALS
Cleanser	2	2	3					
Eye cream			1	1	1			
Face Mask	16	1	3	2		3		1
Moisturizer		7	5	1				
Sun protect	1			1				
Treatment		4	1	1	3		1	
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Product Type Price Distribution



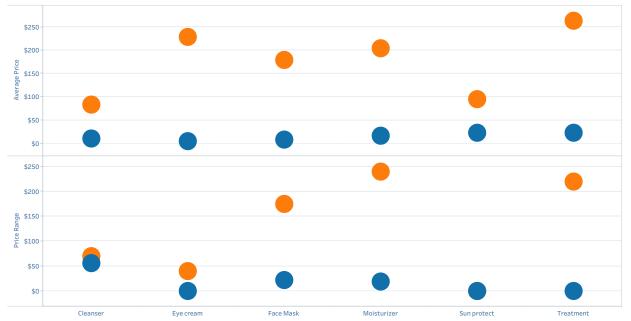












High End Price Brands			Low End Price Brands		
Average Price		\$167		\$10	
Products for All Skin Types		38		23	
Rank		4.2		4.15	
High E	nd Brands Products for <i>I</i>	All Skin Types	Low End Brands P	roducts for All Skin Types	
LA MER		14	SEPHORA COLLECTION	19	
SK-II		13	TOO COOL FOR SCHOOL	3	
LANCER	6		ST. TROPEZ TANNING ESSENTIALS	1	
BIOEFFECT	4		FENTY BEAUTY BY RIHANNA		
LIGHTSTIM	1		TOO FACED		

Findings

- High End Brands rank: 4.2 vs Low End Brands rank 4.15
- High End Products for all skin types: 38 vs Low End Products for all skin types: 23
- 61/1472 products meant for all skin types
- Most products for all skin types: Sephora (19)

Recommendations

- Best Combo (Price & Rank): Sephora

- Ranked Highest: Bioeffect

- Lowest Price: Sephora

That's all, folks!

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Beauty Intelligence Analysts