

142.2M

Total Revenue

350.2K

Total Qty

2.1M

Total Profit Margin

2017

2018

2019

2020

Jan
20

Feb
20

Mar
20

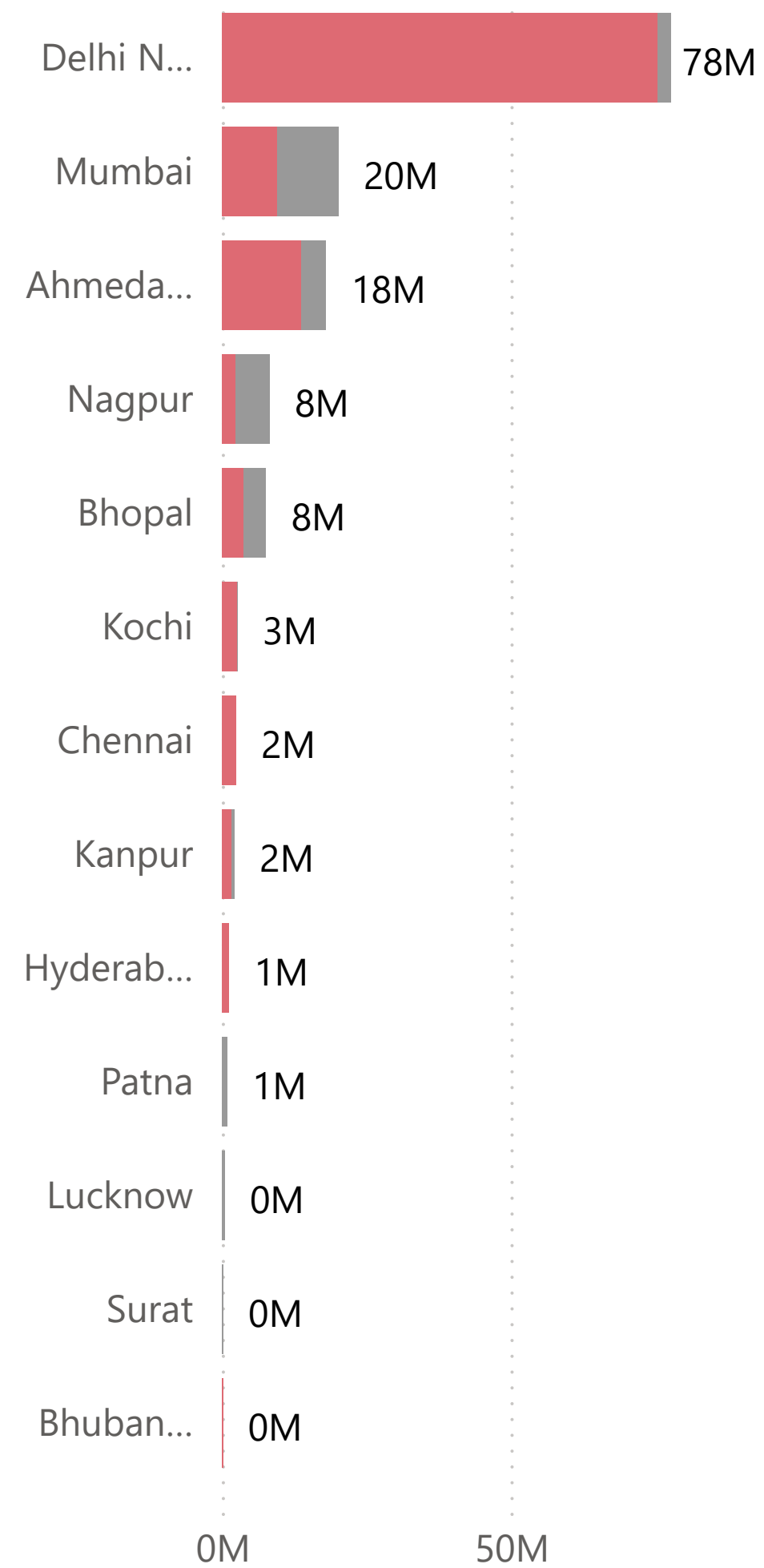
Apr
20

May
20

Jun
20

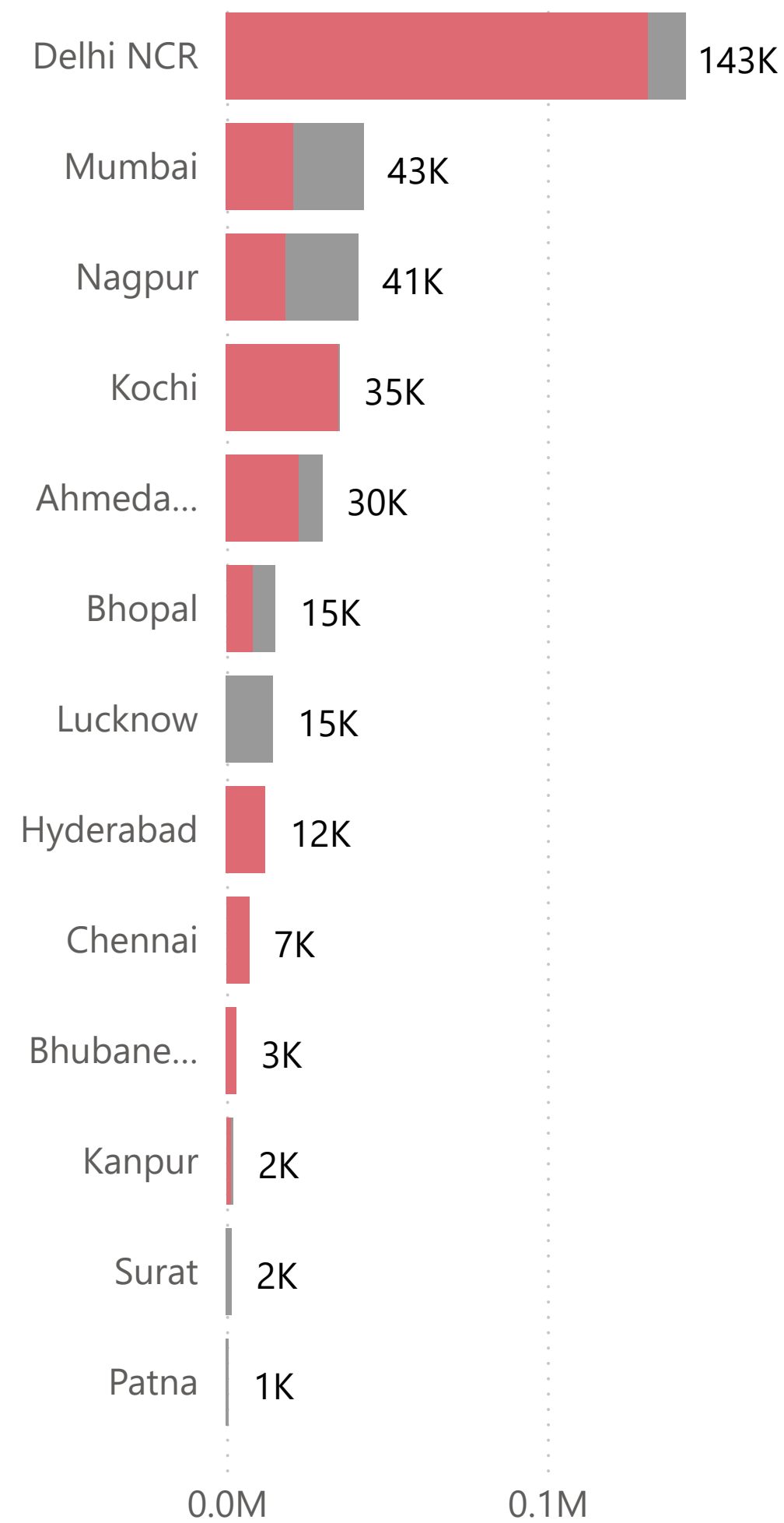
Revenue by Market

● Brick & Mortar ● E-Commerce

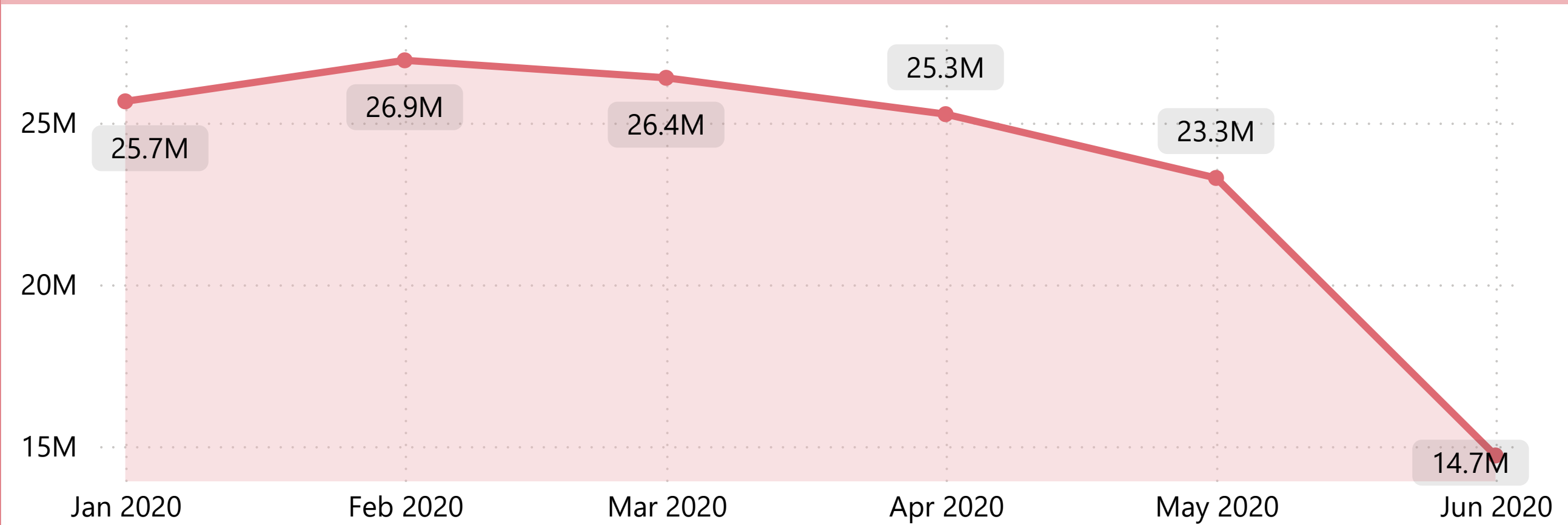


Total Qty by Market

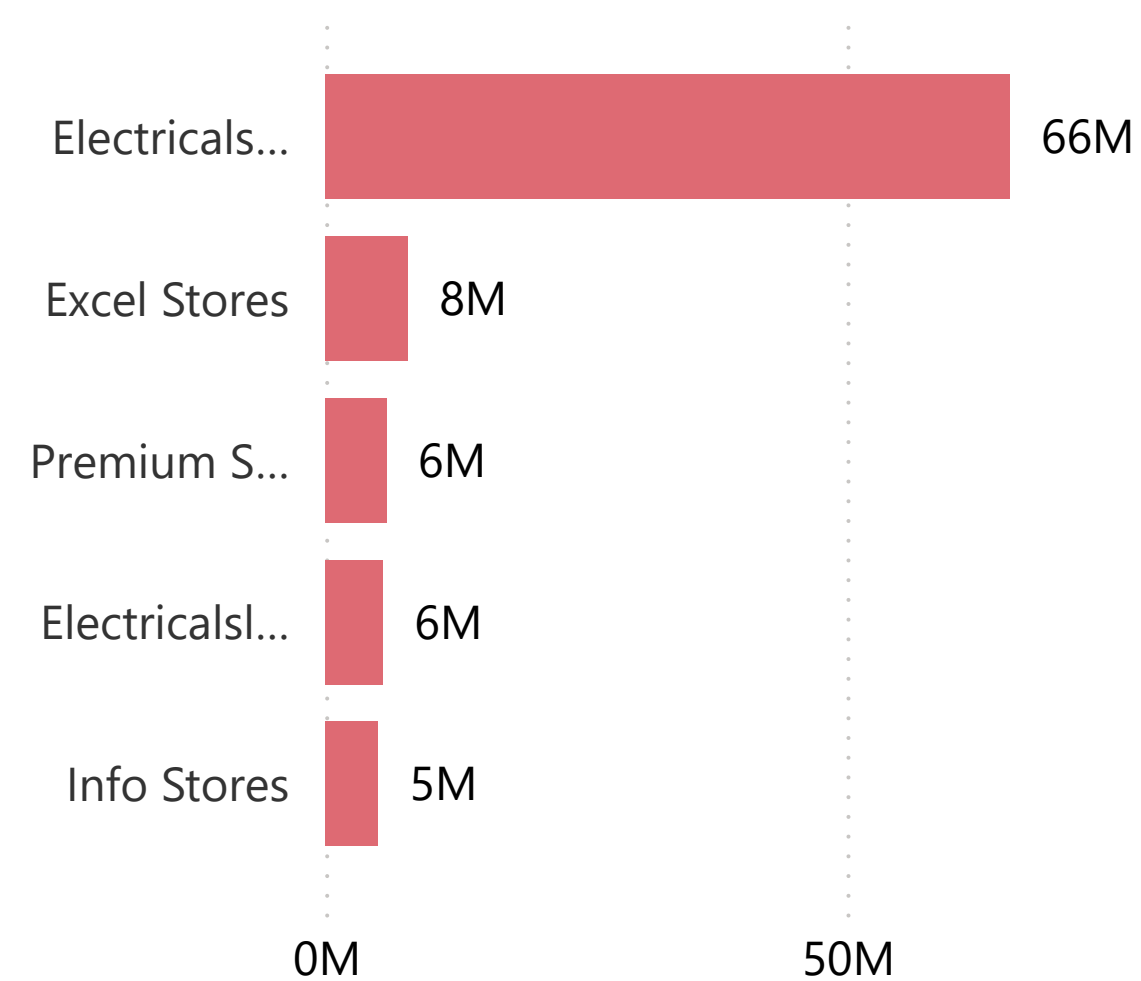
● Brick & Mortar ● E-Commerce



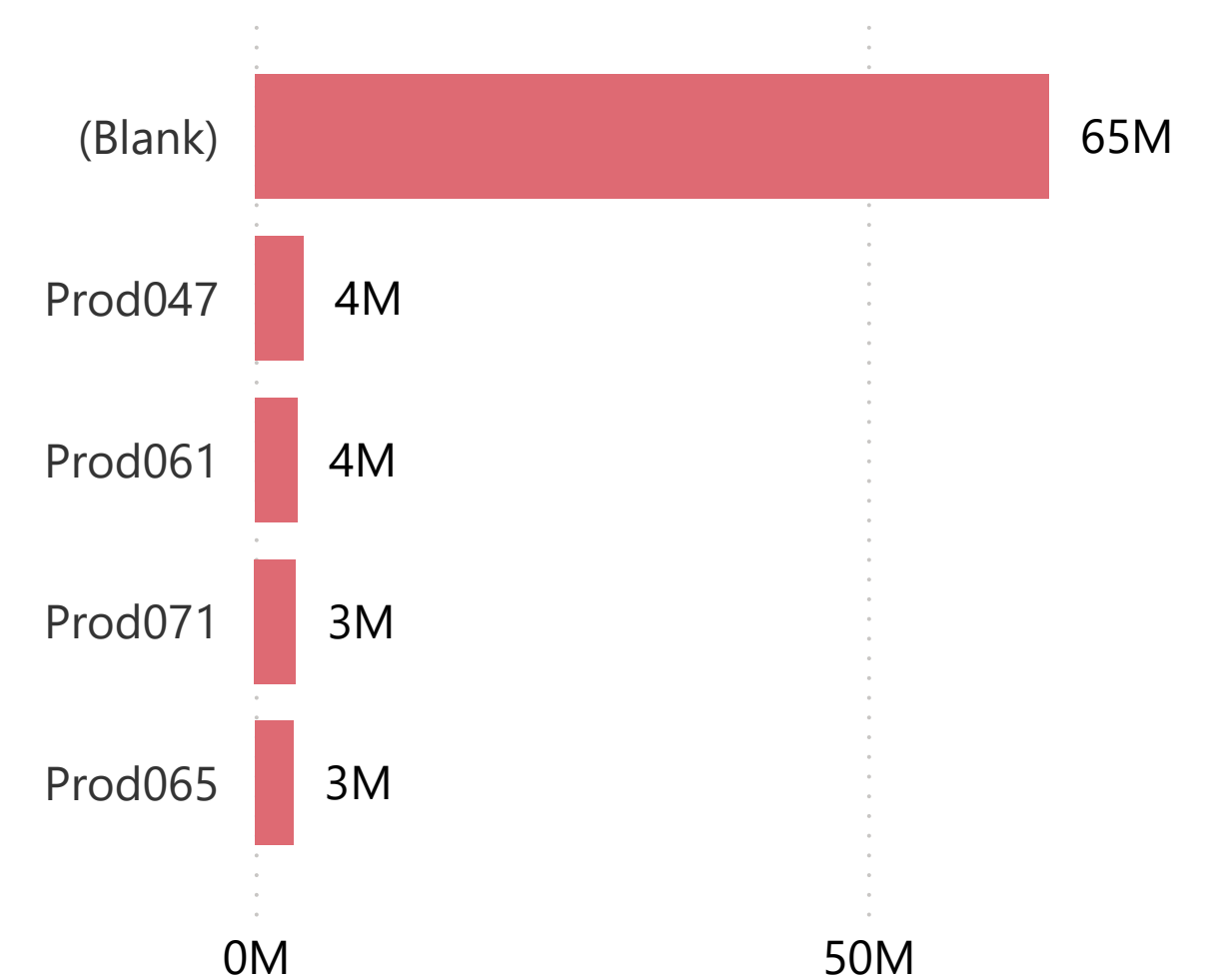
Revenue Trend



Total Revenue by Customer



Total Revenue by Product



142.2M

Total Revenue

2.1M

Total Profit Margin

2017

2018

2019

2020

Jan 20

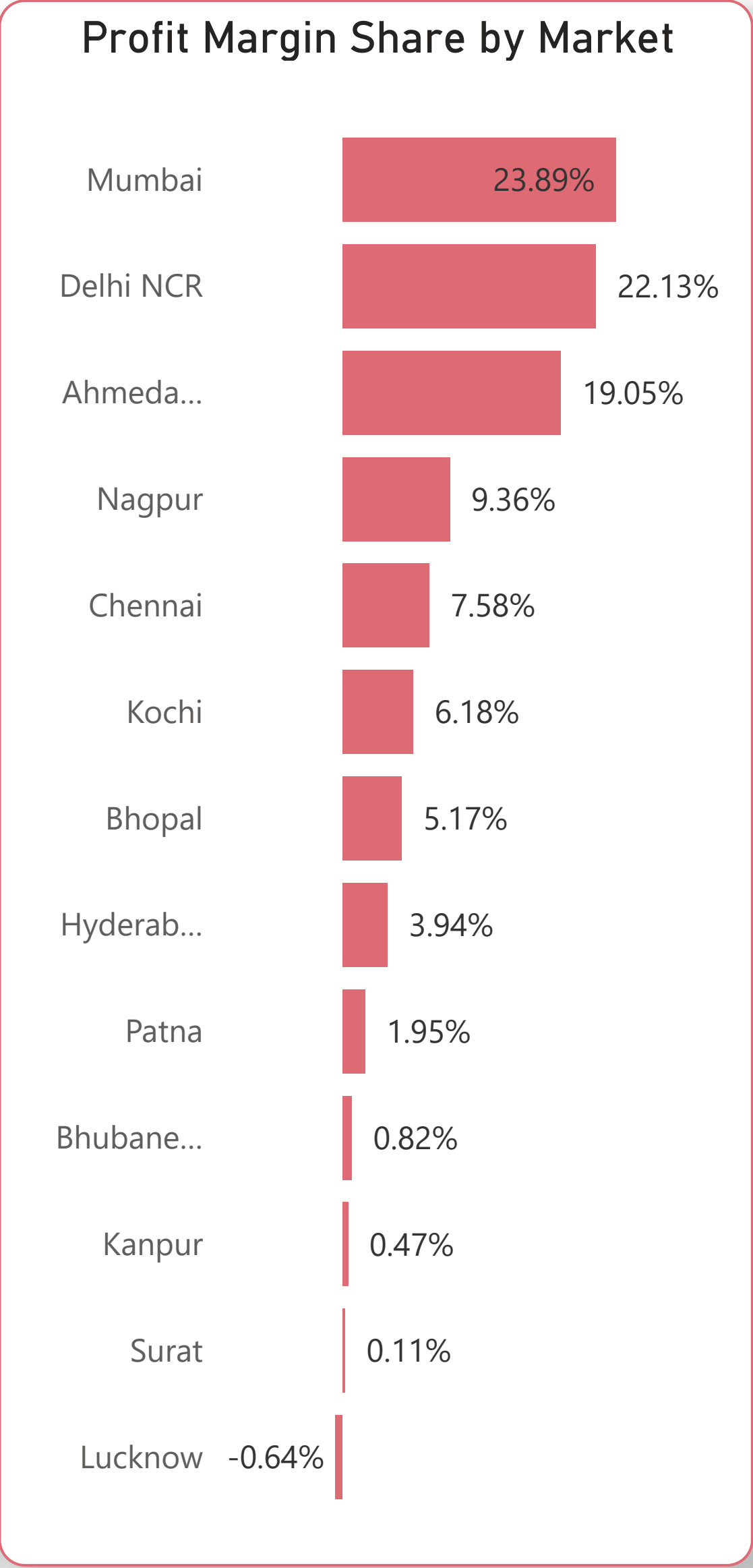
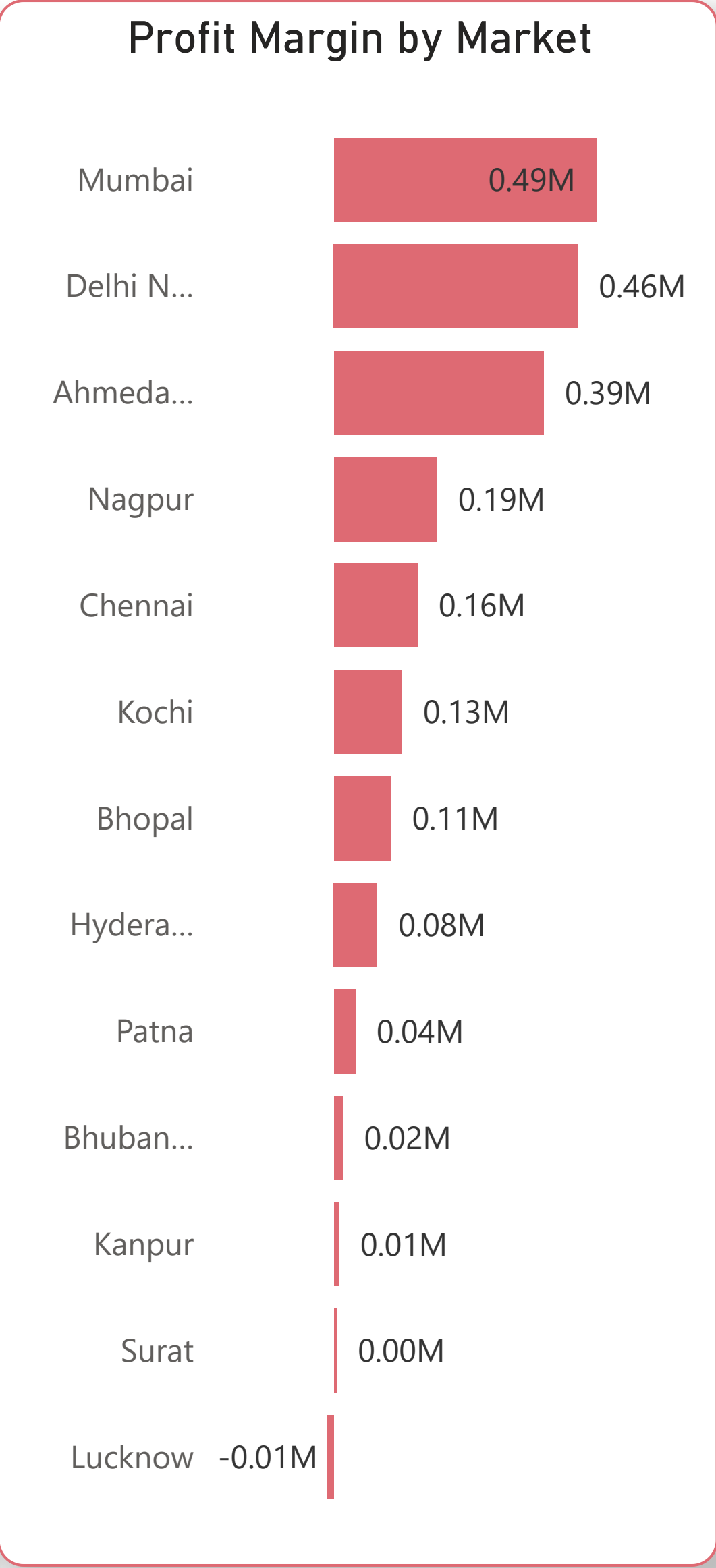
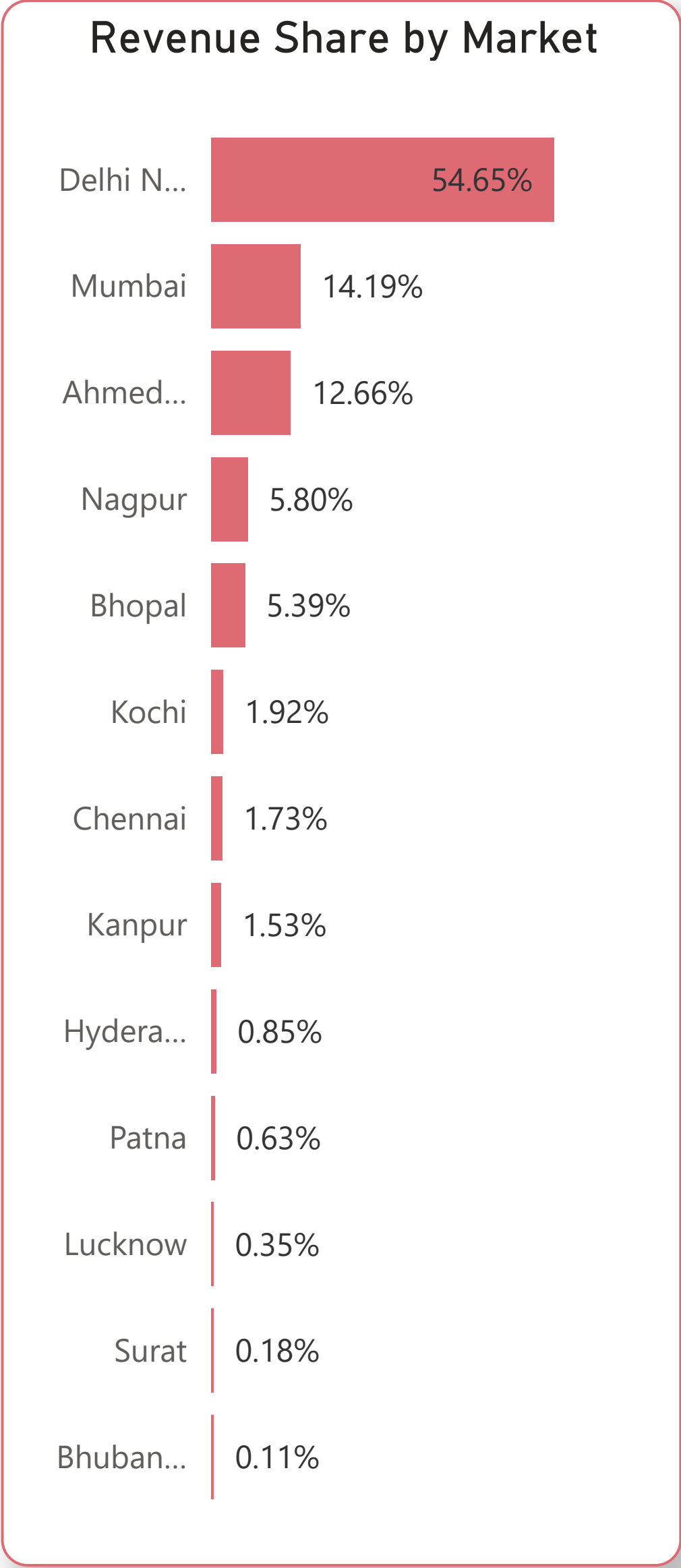
Feb 20

Mar 20

Apr 20

May 20

Jun 20



Customer Performance

Customer	Total Revenue	Revenue Share	Total Profit Margin	Profit Margin Share
Zone	927K	0.7%	4.83K	0.2%
Unity Stores	1748K	1.2%	68.20K	3.3%
Synthetic	916K	0.6%	-8.75K	-0.4%
Surge Stores	3954K	2.8%	246.16K	11.9%
Surface Stores	2420K	1.7%	65.96K	3.2%
Sound	741K	0.5%	9.27K	0.5%
Sage	97K	0.1%	3.36K	0.2%
Relief	773K	0.5%	2.26K	0.1%
Propel	542K	0.4%	15.32K	0.7%
Premium Stores	5900K	4.1%	28.79K	1.4%
Power	1099K	0.8%	76.04K	3.7%
Path	1723K	1.2%	19.67K	1.0%
Novus	259K	0.2%	4.26K	0.2%
Nomad Stores	1979K	1.4%	81.45K	4.0%
Nixon	3028K	2.1%	95.91K	4.7%
Modular	2454K	1.7%	103.85K	5.0%
Logic Stores	3319K	2.3%	12.59K	0.6%
Leader	1672K	1.2%	100.42K	4.9%
Integration Stores	1910K	1.3%	-4.12K	-0.2%
Insight	571K	0.4%	-10.97K	-0.5%
Info Stores	5064K	3.6%	161.06K	7.8%
Forward Stores	2561K	1.8%	111.00K	5.4%
Flawless Stores	1127K	0.8%	37.61K	1.8%

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350.2K

Total Qtv

2.1M

Total Profit Margin

Profit Target

9.00%

2017

2018

2019

2020

Jan 20

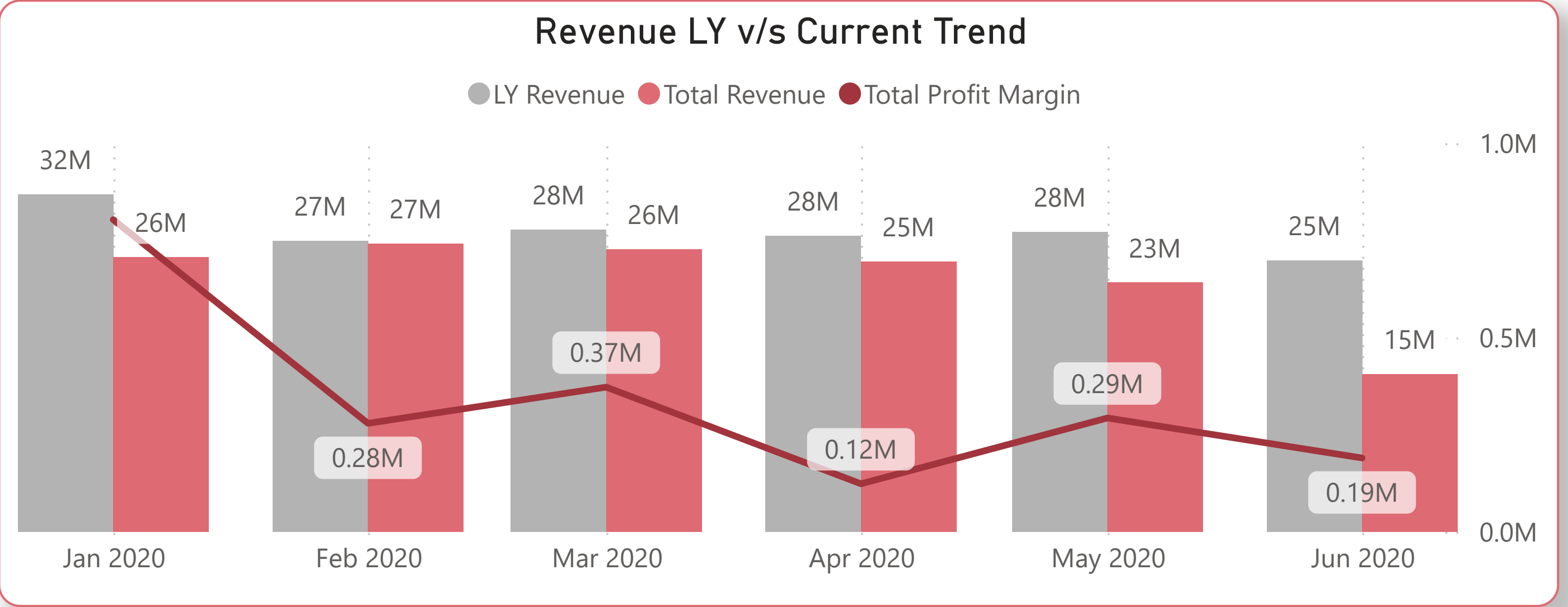
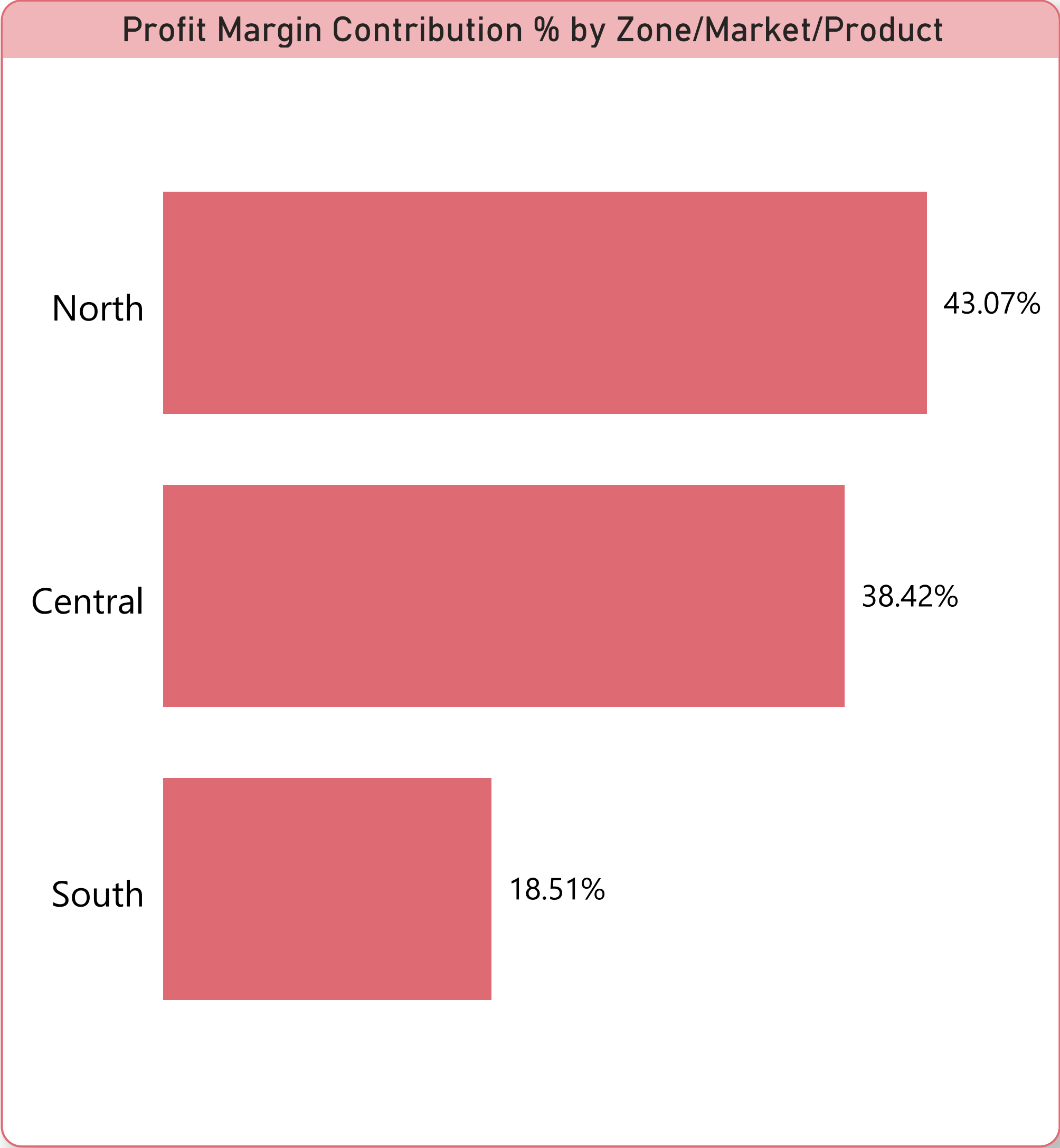
Feb 20

Mar 20

Apr 20

May 20

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Customer	Total Revenue	Total Profit Margin	Profit Margin Contribution %
Electricalsara Stores	65641977	245,577.29	11.92%
Excel Stores	7928385	258,392.29	12.54%
Premium Stores	5899748	28,786.79	1.40%
Electricalslytical	5537904	27,000.75	1.31%
Info Stores	5064374	161,061.49	7.82%
Control	4182662	51,853.65	2.52%
Surge Stores	3953600	246,159.52	11.95%
Logic Stores	3319243	12,585.97	0.61%
Acclaimed Stores	3116384	125,982.25	6.12%