

A photograph of a salmon jumping out of a stream, with a large log in the background. The salmon is in the lower left, jumping towards the center. The log is a large, dark, curved piece of wood in the upper right. The water is white and foamy from the jump. The background is filled with green foliage.

Microeconomic Concepts for Conservation Planning

Braeden Van Deynze, PhD

March 9, 2021

SMEA 536: Applied Micro for Marine Affairs – Winter 2021

Today's Outline

Motivation: Defining the conservation planning problem

Case Study: Fish passage prioritization in Western Washington

Conceptual Model: Evaluating targeting tools

Practical Considerations: How do we define costs and benefits?

Prioritization in Practice: Common tools applied in fish passage settings

Motivation:

Why use economics in conservation planning?

Key problem in conservation is often scarcity...

- Which land to purchase for set-aside with limited budget?
- Where to plant native plants from this year's nursery production?
- Where to establish Marine Protected Area while minimizing cost to local fisheries?

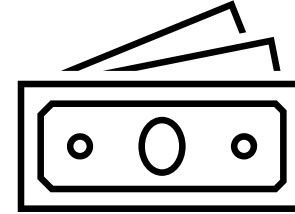
What do we do first with limited resources?

Motivation:

What do we mean by “resources”?

1. Financial

Budget (funding)



2. Physical & Human

Labor

Equipment

Land



3. Social

Cooperation: where to coordinate?

Goodwill: what are costs for partners?



Goal is often: most **bang** for your **buck**
(Benefits) (Costs)

Applied Example: Fish Passage in Western Washington

Salmon Populations in Decline

- 14 Evolutionarily Significant Units (ESUs) listed under the Endangered Species Act (ESA) in Washington
- Culturally important, especially for Indian tribes:

“The right of taking fish at usual and accustomed grounds and stations is further secured to said Indians in common with all citizens of the Territory...”

– Treaty of Point Elliot, 1855

- Many limiting factors
 - *Urbanization*: stormwater runoff, shoreline modification
 - *Climate*: stream conditions, ocean conditions
 - *Predation*: mammals, birds
 - *Hatcheries*: genetics, competition
 - *Fish passage*: culverts, dams ←



* Lacks complete data

Data Source: Washington Department of Fish and Wildlife

Figure Source: Governor's Salmon Recovery Office

Applied Example:

Fish Passage in Western Washington

Road Crossing Restrict Habitat Access

- Over **20,000** known artificial barriers blocking salmon from spawning grounds
- Majority are **culverts**: pipes or other structures that carry water under roads
- Culvert improvement can be expensive: **\$3.6bill** for state culverts alone

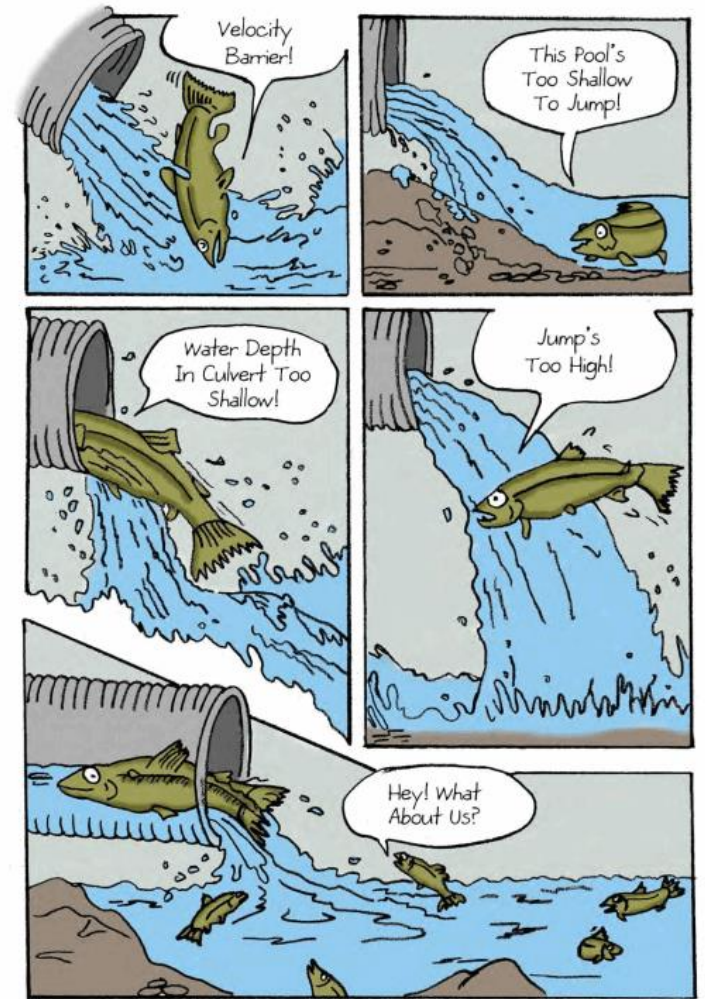
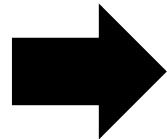


Figure Source: Washington State Department of Transportation



Applied Example:

Fish Passage in Western Washington

US v. WA Timeline

- 2001:** 21 Western Washington tribes sue claiming **state-owned barrier culverts** violate treaty rights
- 2007:** Federal district court agrees with tribes, convenes trial to determine remedy
- 2013:** Federal injunction requires state to improve culverts blocking 90% of habitat by 2030
- 2018:** US Supreme Court declines to hear appeal, injunction stands



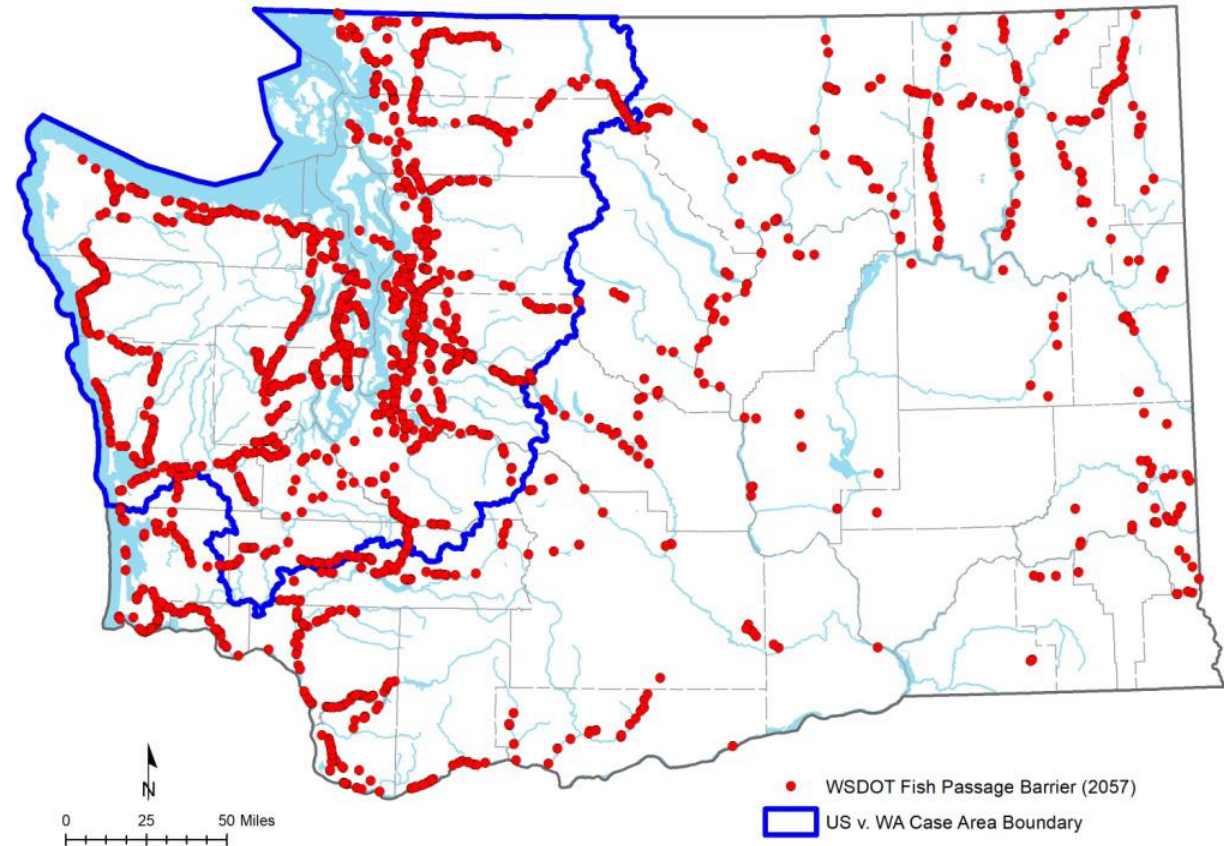
Applied Example:

Fish Passage in Western Washington

- WSDOT owns over 2,000 barriers, nearly 1,000 within the Case Area
- Each costs **between \$1mill-\$2mill**
- Annual budget enough than **\$150mill**

The Culvert Planning Problem:

With limited appropriations, which barriers to fix first?



Conceptual Model: Evaluating Targeting Tools

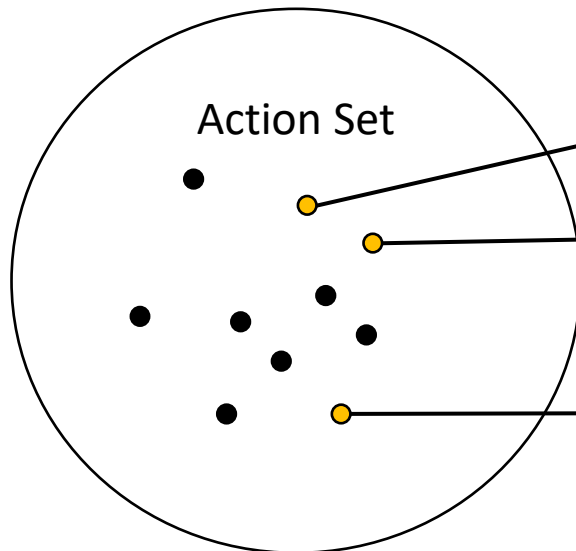
1. Define set of potential actions
2. Define **cost** and **benefit** measures for each
3. Plot in **cost** and **benefit** space
4. Evaluate targeting criteria
 - **Efficiency**-targeting
 - **Benefit**-targeting
 - **Cost**-targeting

Based on Babcock et al. (1997), Newbold & Siikamäki (2015)

Conceptual Model: Evaluating Targeting Tools

1. Define set of potential actions

- Can be sites for set aside, restoration activities, etc.
- Assume no interdependencies
- Seems restrictive, but a decent starting point



Conceptual Model: Evaluating Targeting Tools

2. Define **cost** and **benefit** measures

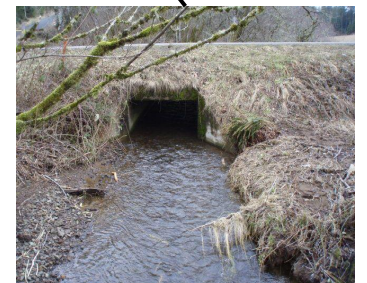
- Can be tricky! We will revisit
 - **Cost**: estimated dollar amount to replace
 - **Benefit**: total lineal distance upstream
- Assumption is that all barriers will eventually be repaired



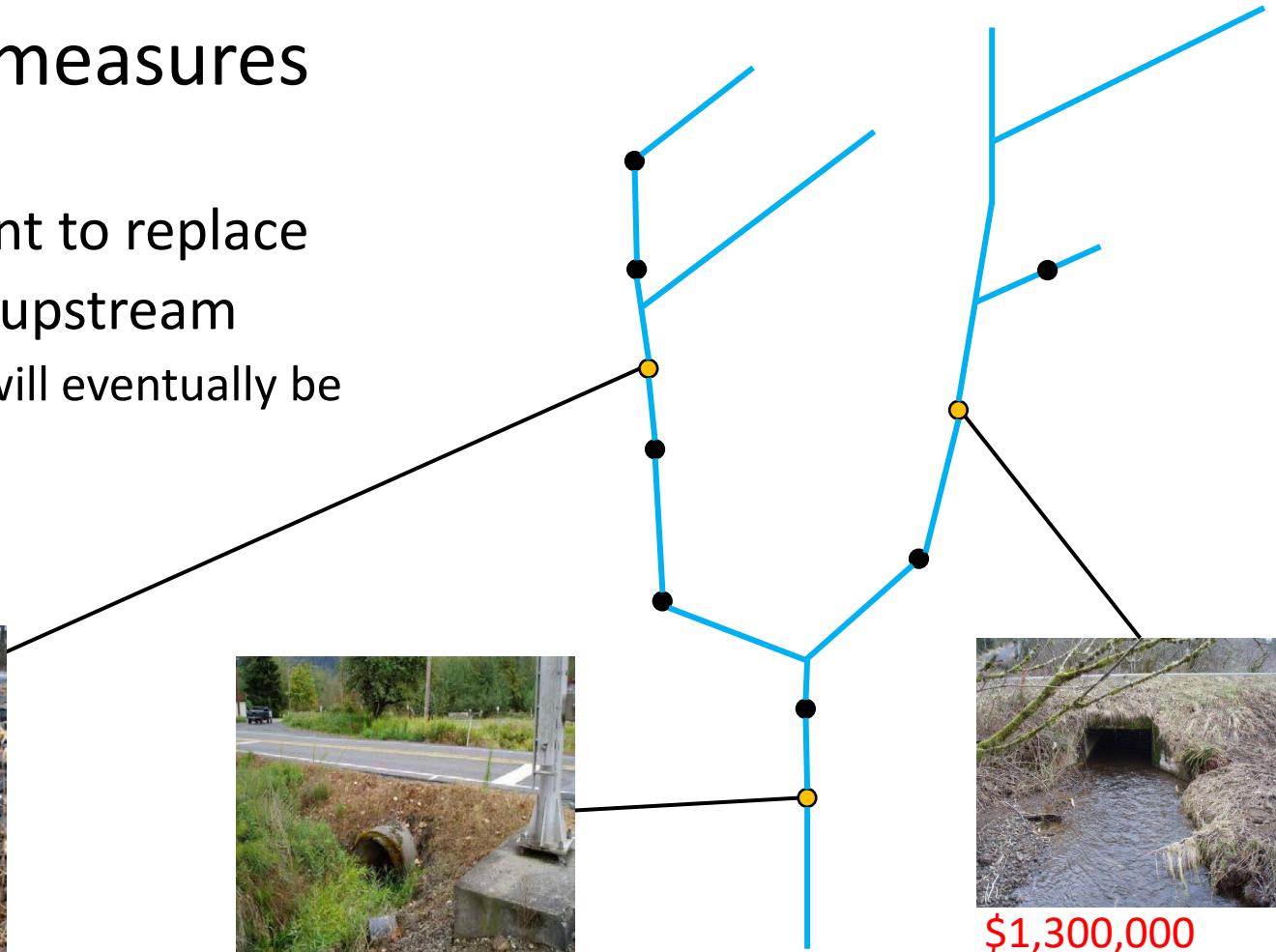
\$80,000



\$200,000



\$1,300,000



Conceptual Model: Evaluating Targeting Tools

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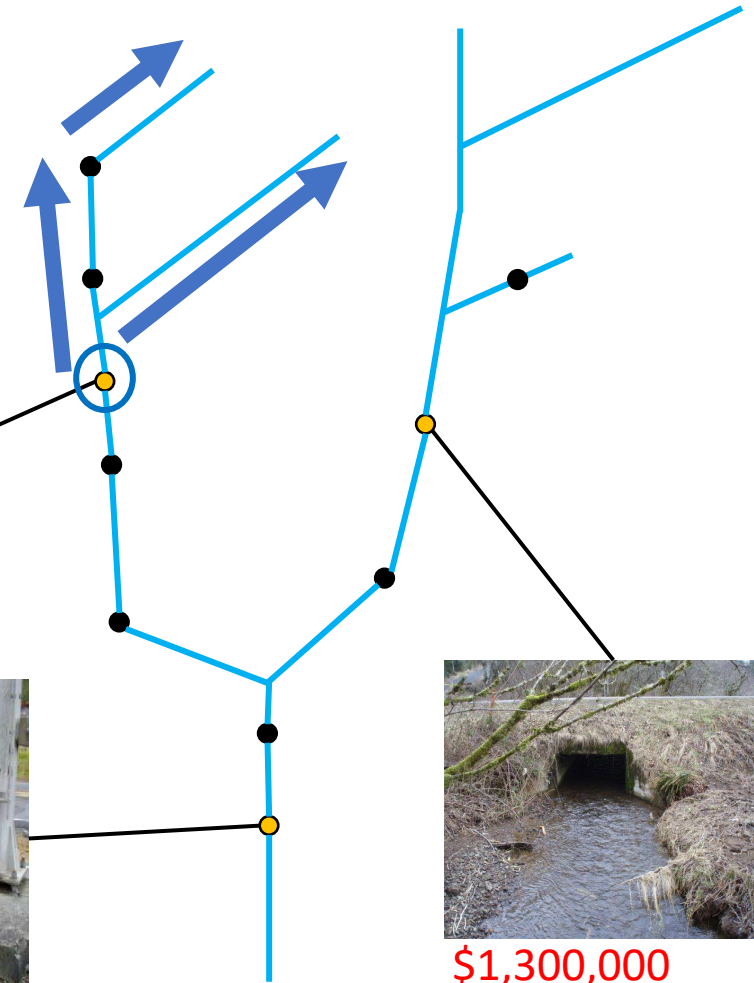
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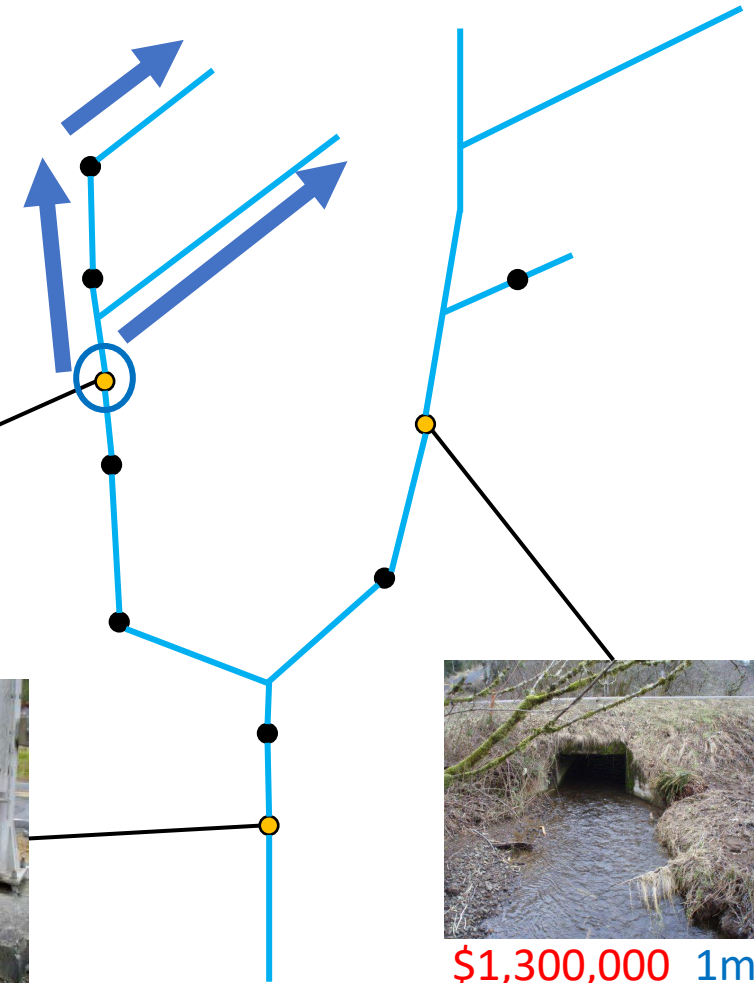
\$80,000 3.5mi



\$200,000 8mi



\$1,300,000 1mi



Conceptual Model: Evaluating Targeting Tools

3. Plot in **cost** and **benefit** space

- Highest ROI is in upper-right
- Lowest ROI is in lower-left



\$450,000 8mi

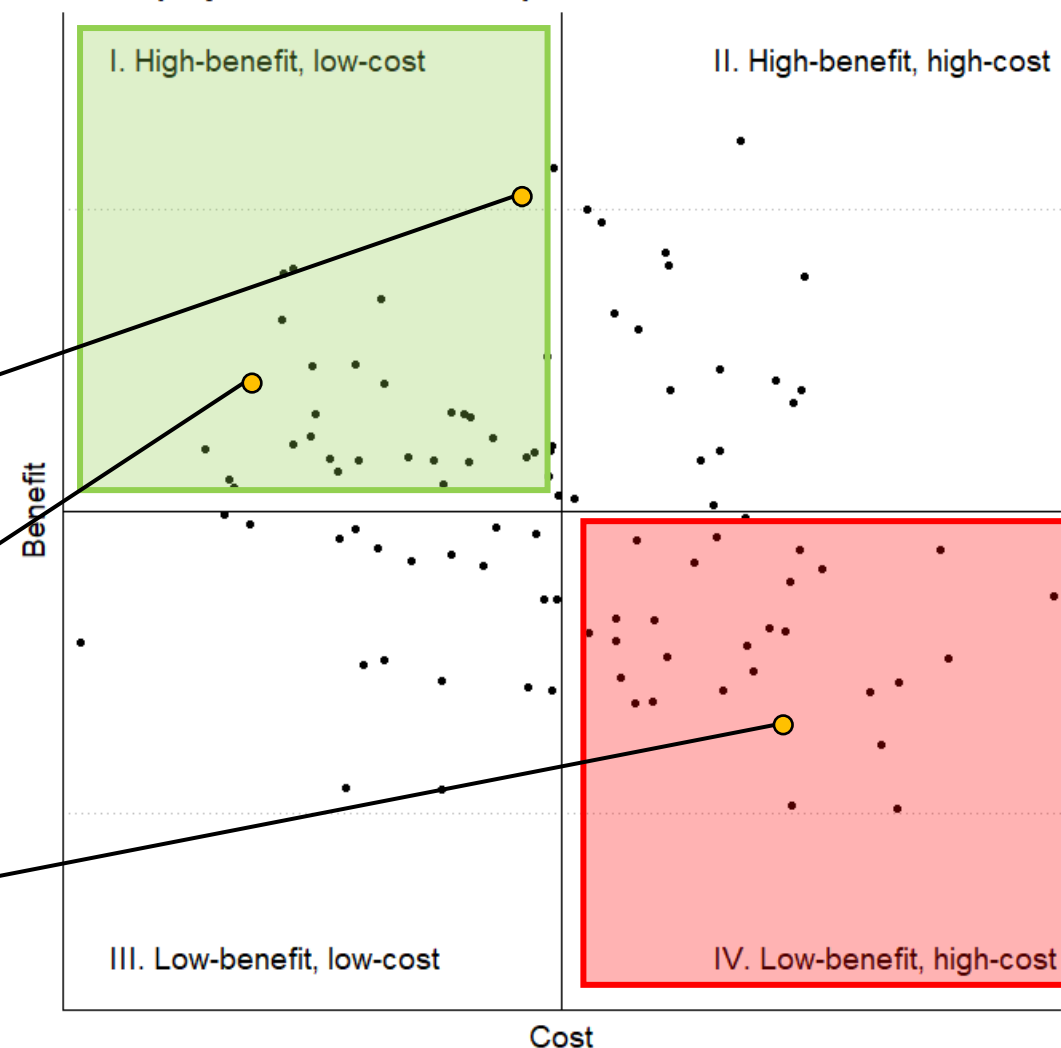


\$80,000 3.5mi



\$1,300,000 1mi

Potential projects in cost-benefit space



Cost

Recreation of figures from of Babcock et al. (1997)

Conceptual Model: Evaluating Targeting Tools

4. Evaluate targeting criteria

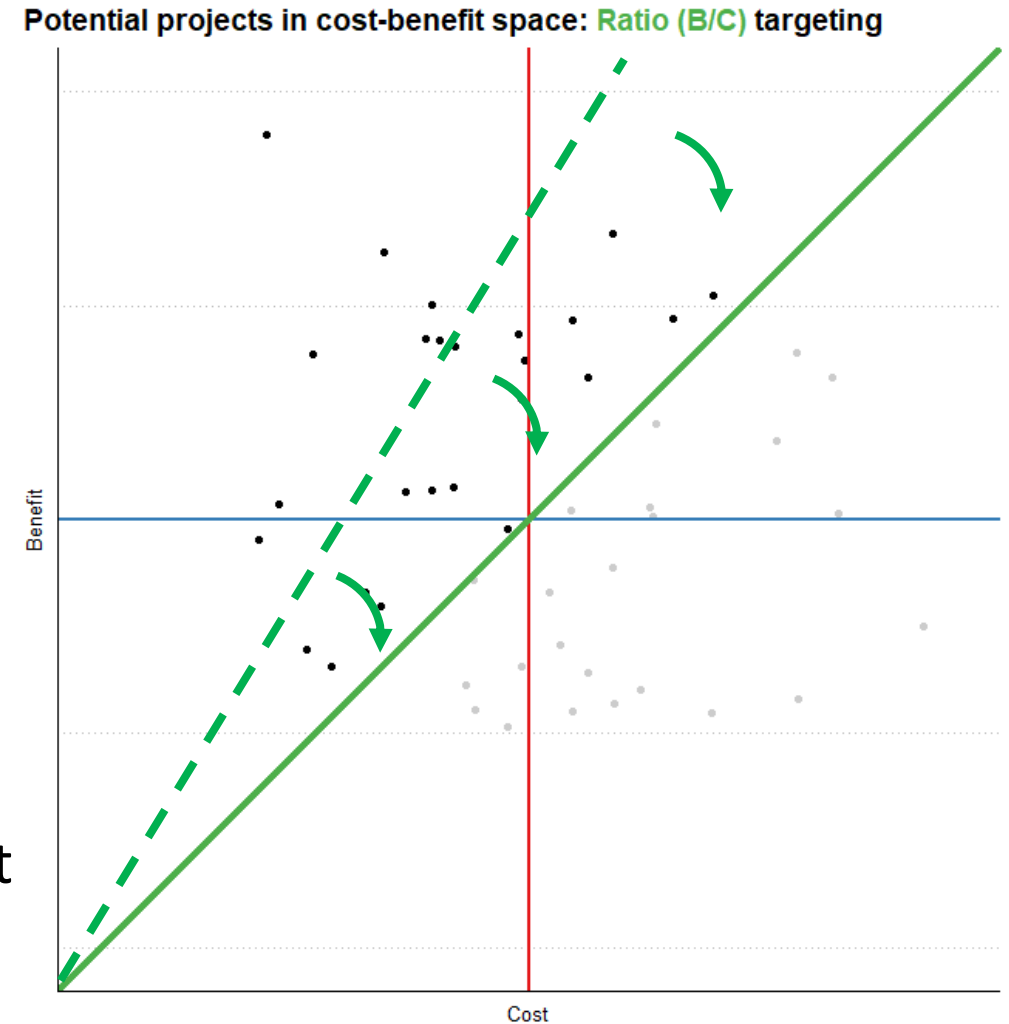
- Efficiency-targeting ←
- Benefit-targeting
- Cost-targeting

Picks the projects with **highest ratio** of **B/C** first

Represented as a ray sweeping **clockwise**

Represents the full information case

Will always be “efficient” in sense of most benefit for a given budget



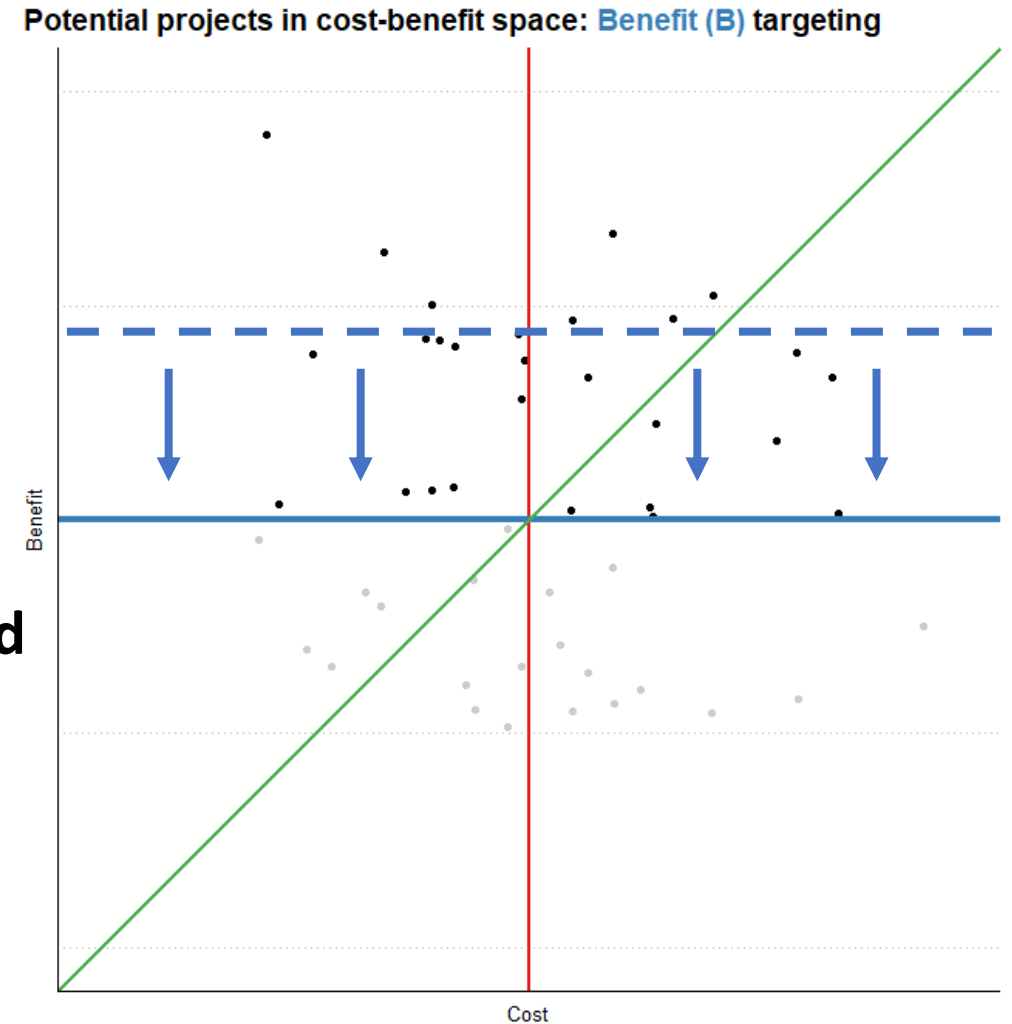
Conceptual Model: Evaluating Targeting Tools

4. Evaluate targeting criteria

- Efficiency-targeting
- Benefit-targeting ←
- Cost-targeting

Picks the projects with **highest Benefit** first

Represented as a horizontal line falling **downward**



Conceptual Model: Evaluating Targeting Tools

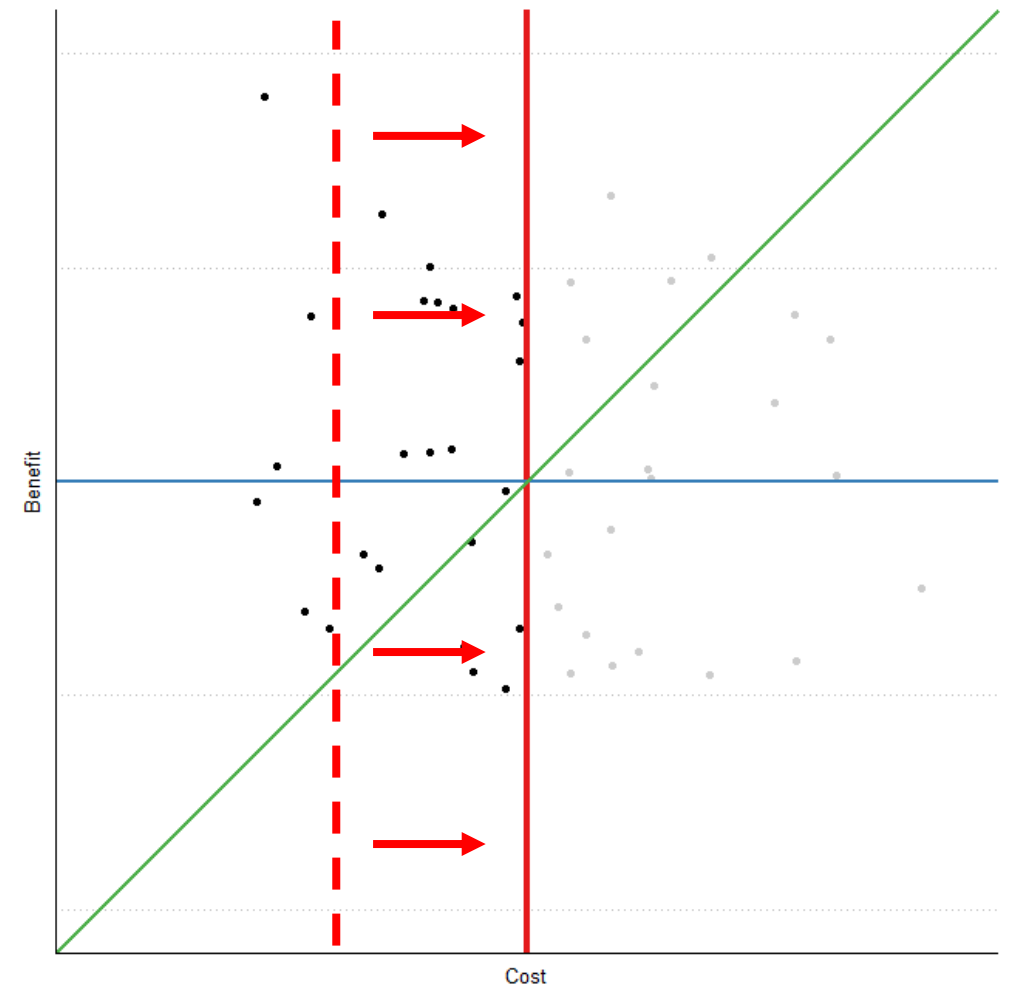
4. Evaluate targeting criteria

- Efficiency-targeting
- Benefit-targeting
- Cost-targeting ←

Picks the projects with **lowest Cost** first

Represented as a vertical line shifting **rightward**

Potential projects in cost-benefit space: **Cost (C)** targeting



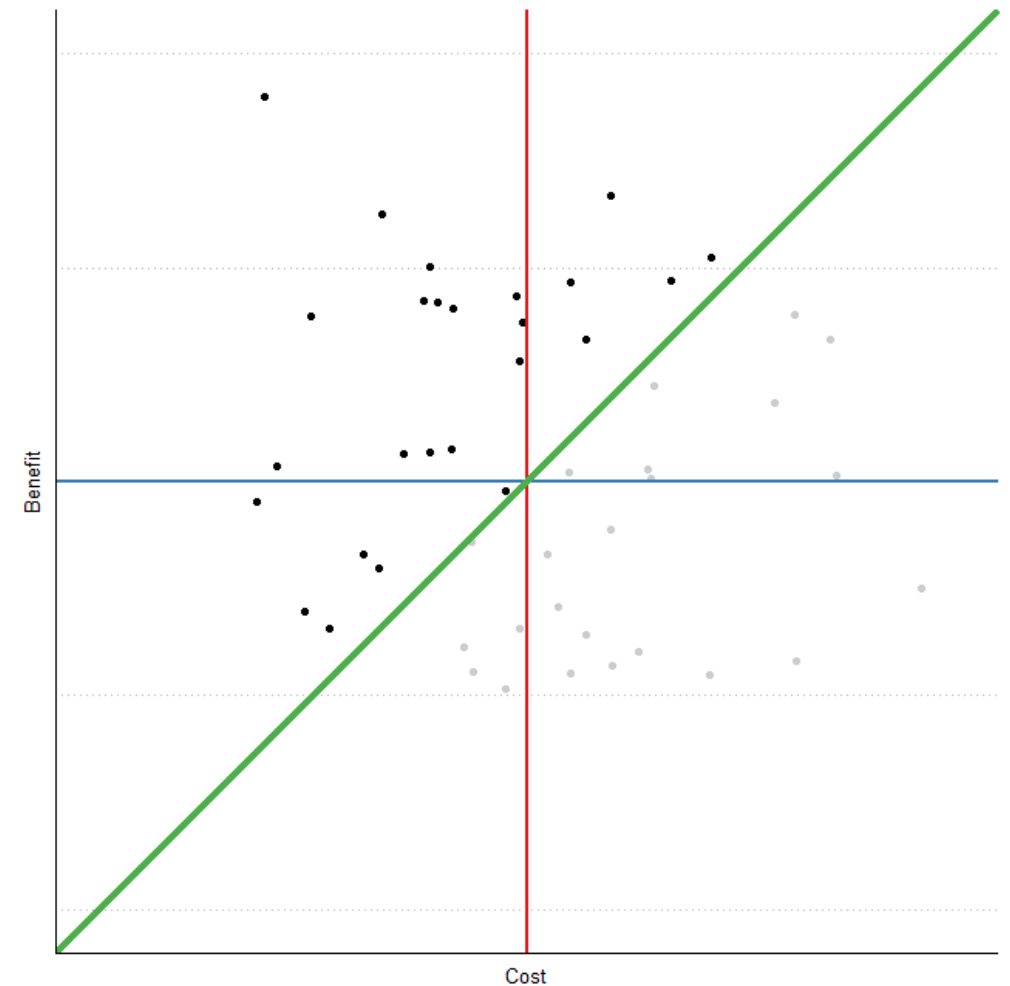
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*If **Efficiency**-targeting is always most effective, why consider **Benefit**- or **Cost**-targeting?*

- Information often limited on either **costs** or **benefits**
- Gathering information itself is costly

Potential projects in cost-benefit space: **Ratio (B/C)** targeting



Recreation of figures 1-3 of Babcock et al. (1997)

Conceptual Model: Evaluating Targeting Tools

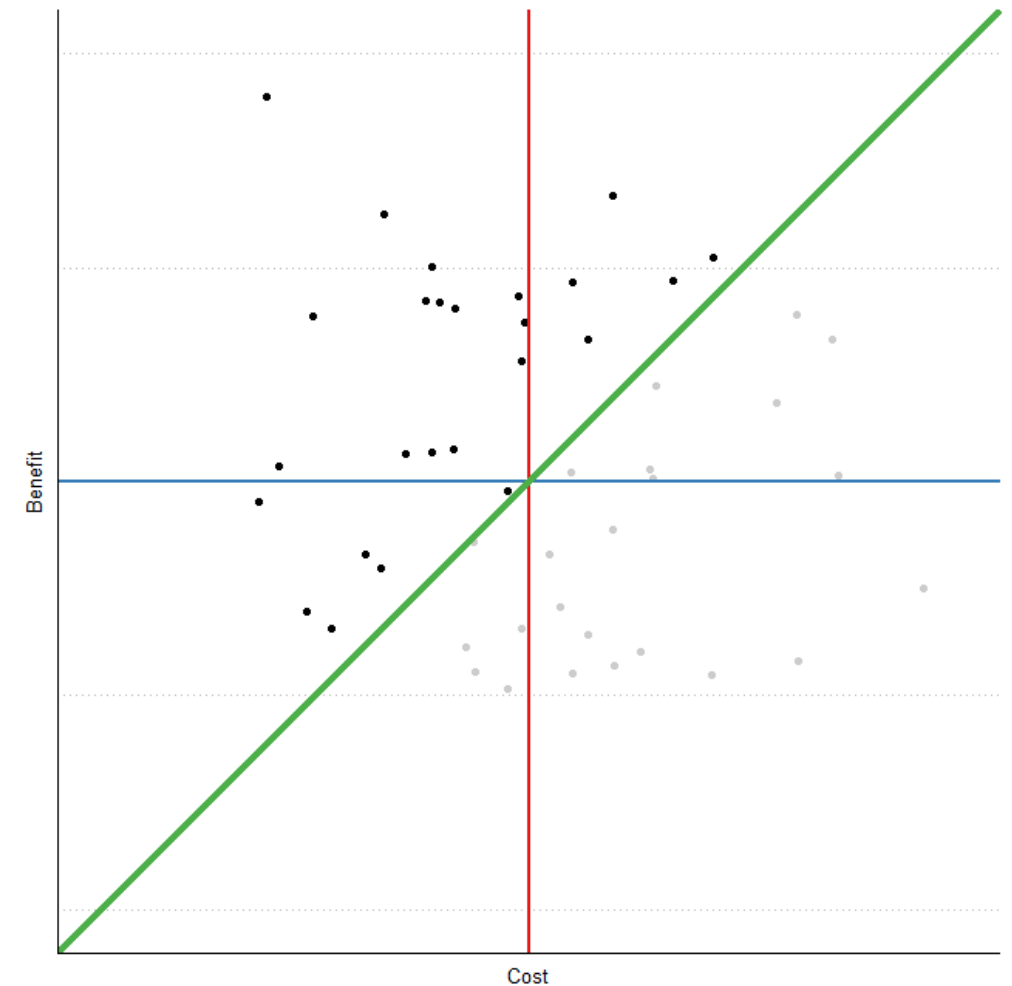
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What if you had to choose which to target?

Potential projects in cost-benefit space: **Ratio (B/C)** targeting



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Conceptual Model: Evaluating Targeting Tools

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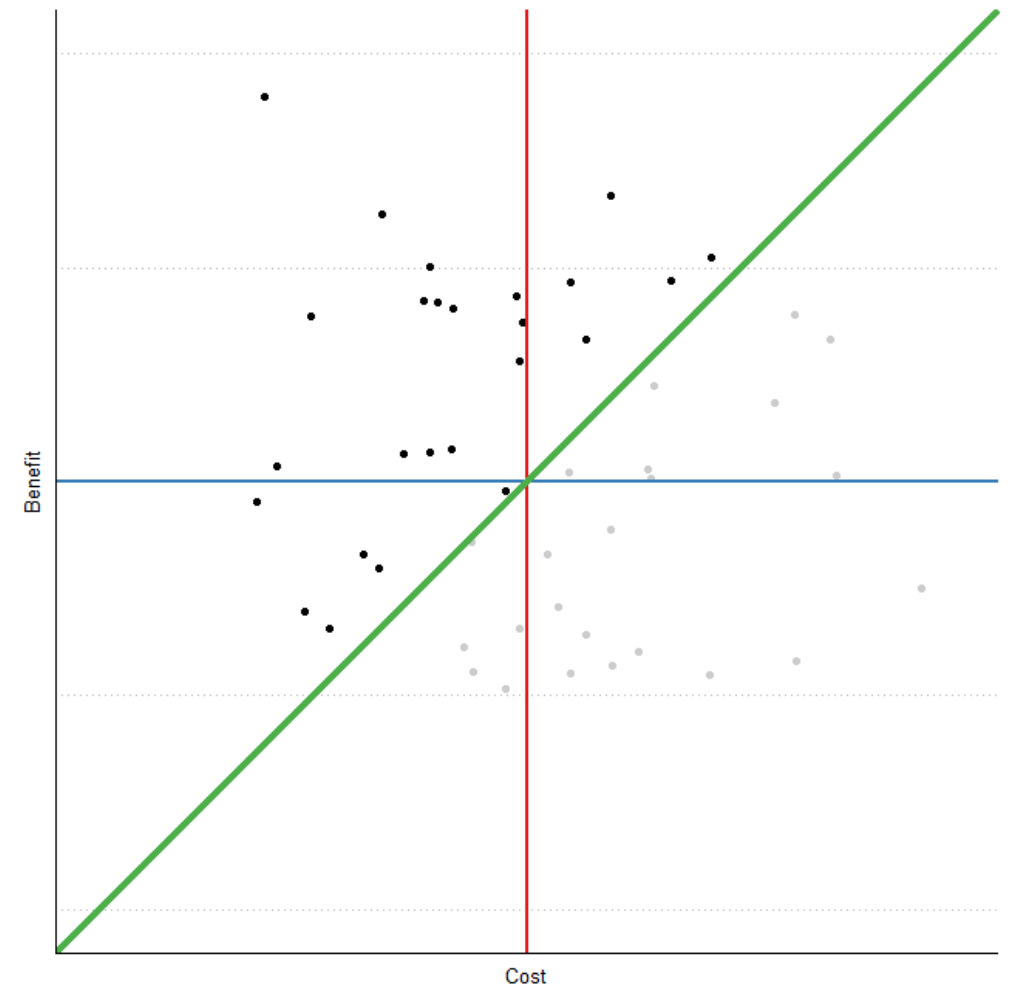
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What if you had to choose which to target?

→ It depends!

Potential projects in cost-benefit space: **Ratio (B/C)** targeting

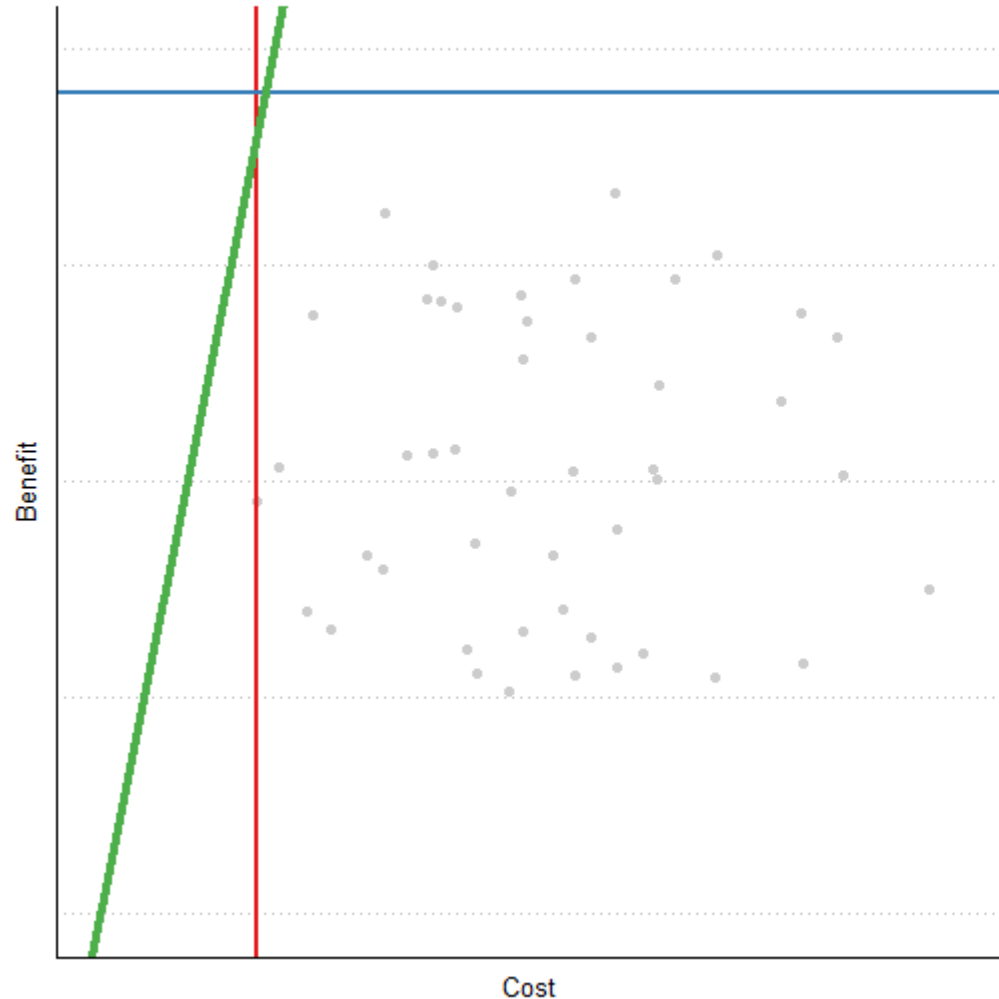


Recreation of figures 1-3 of Babcock et al. (1997)

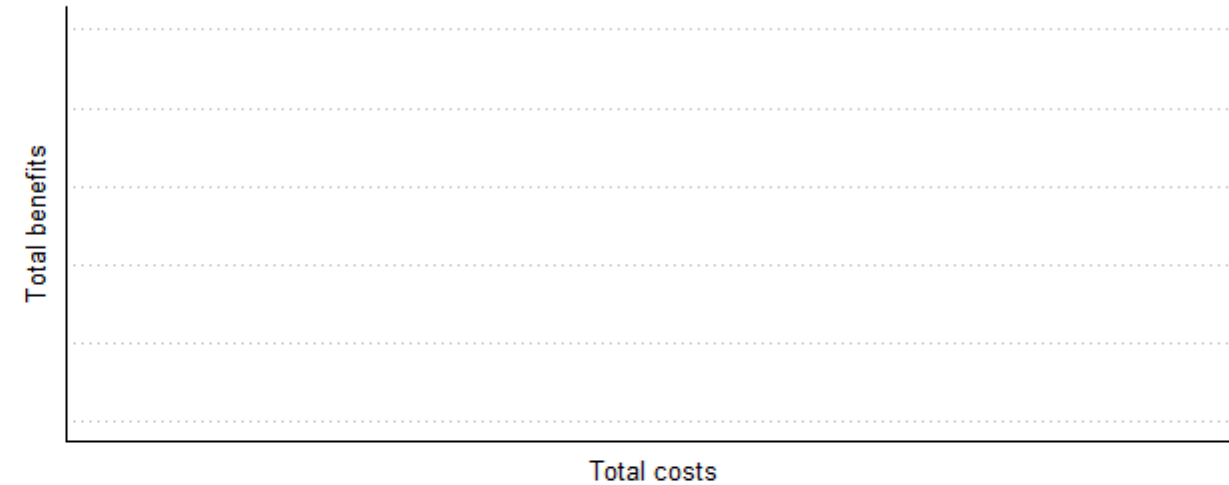
Conceptual Model: Evaluating Targeting Tools

Equal variation, no correlation

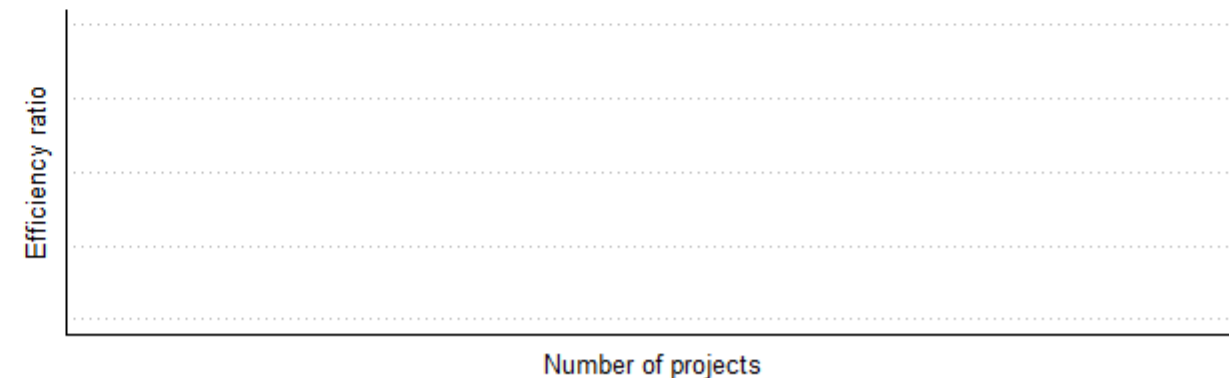
Potential projects in cost-benefit space: **Ratio (B/C) targeting**



Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects

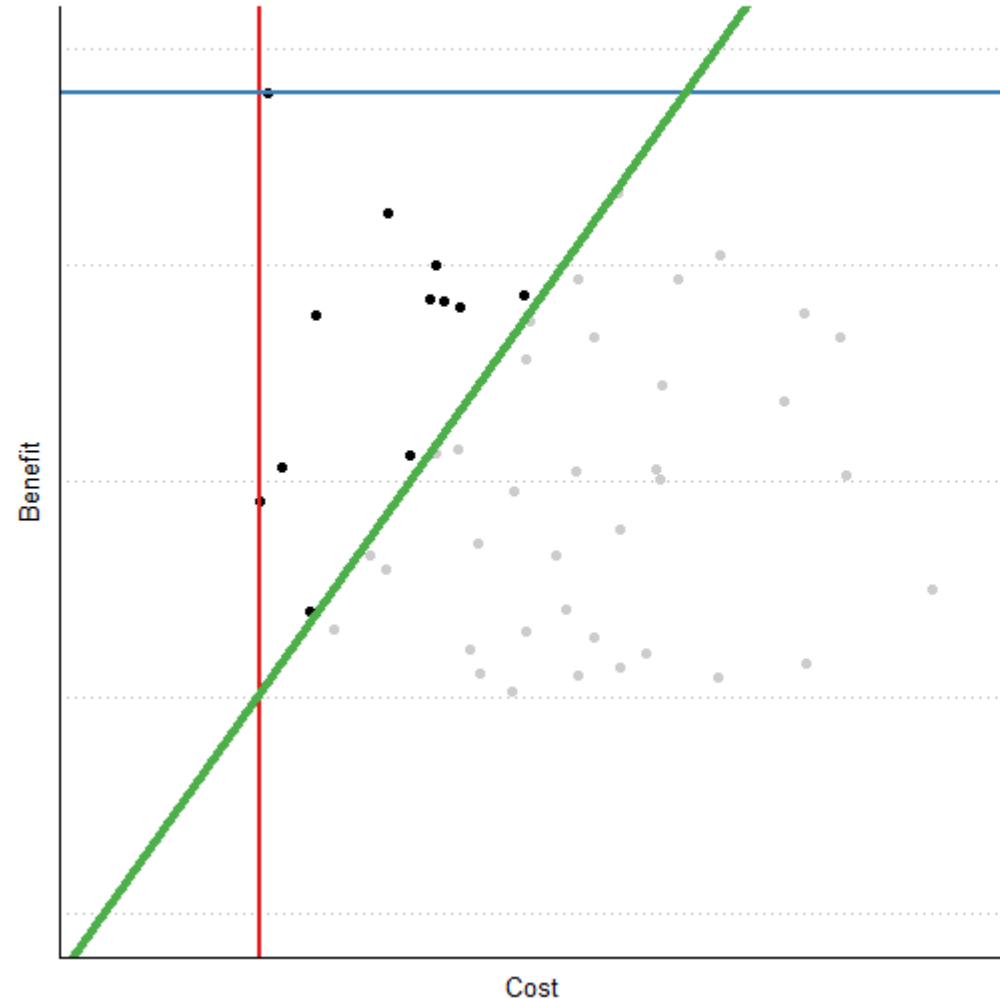


Target — Ratio — Benefit — Cost

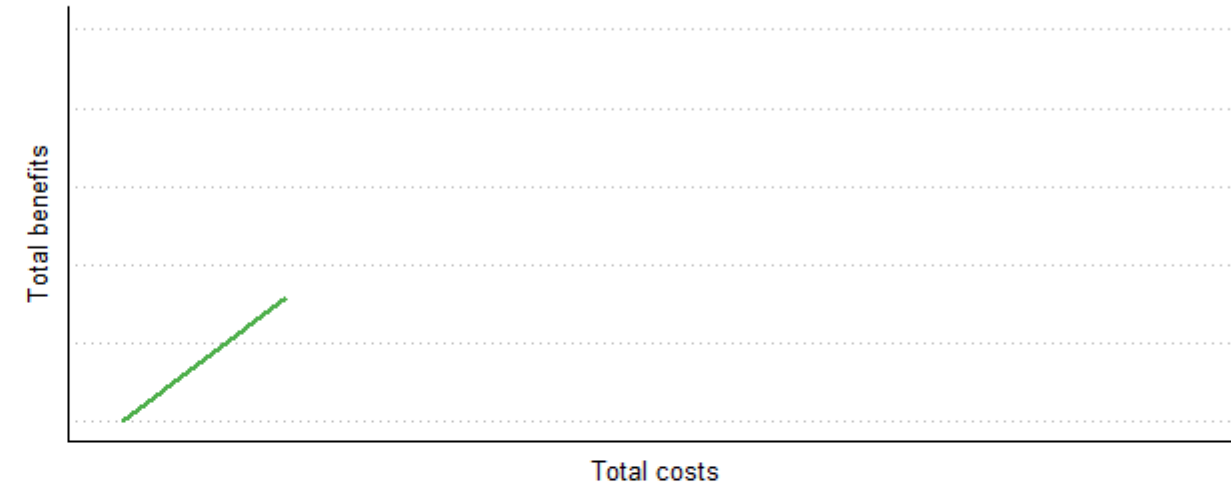
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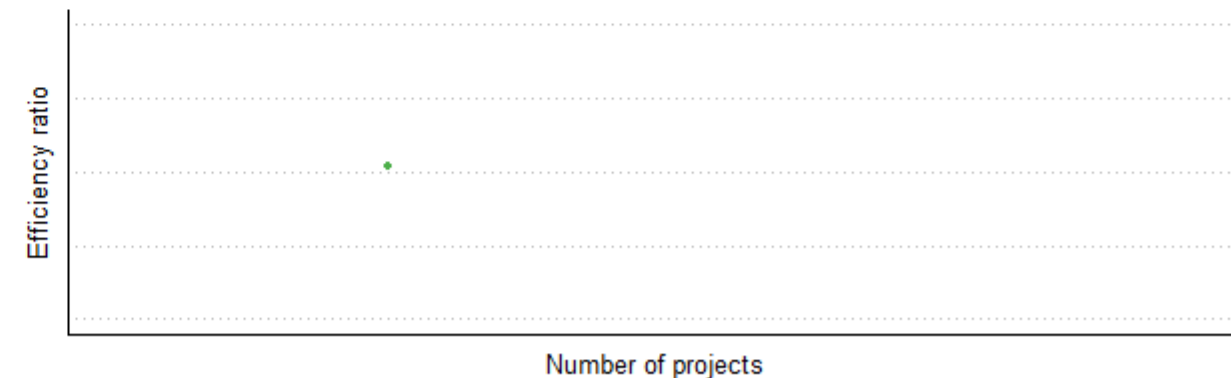
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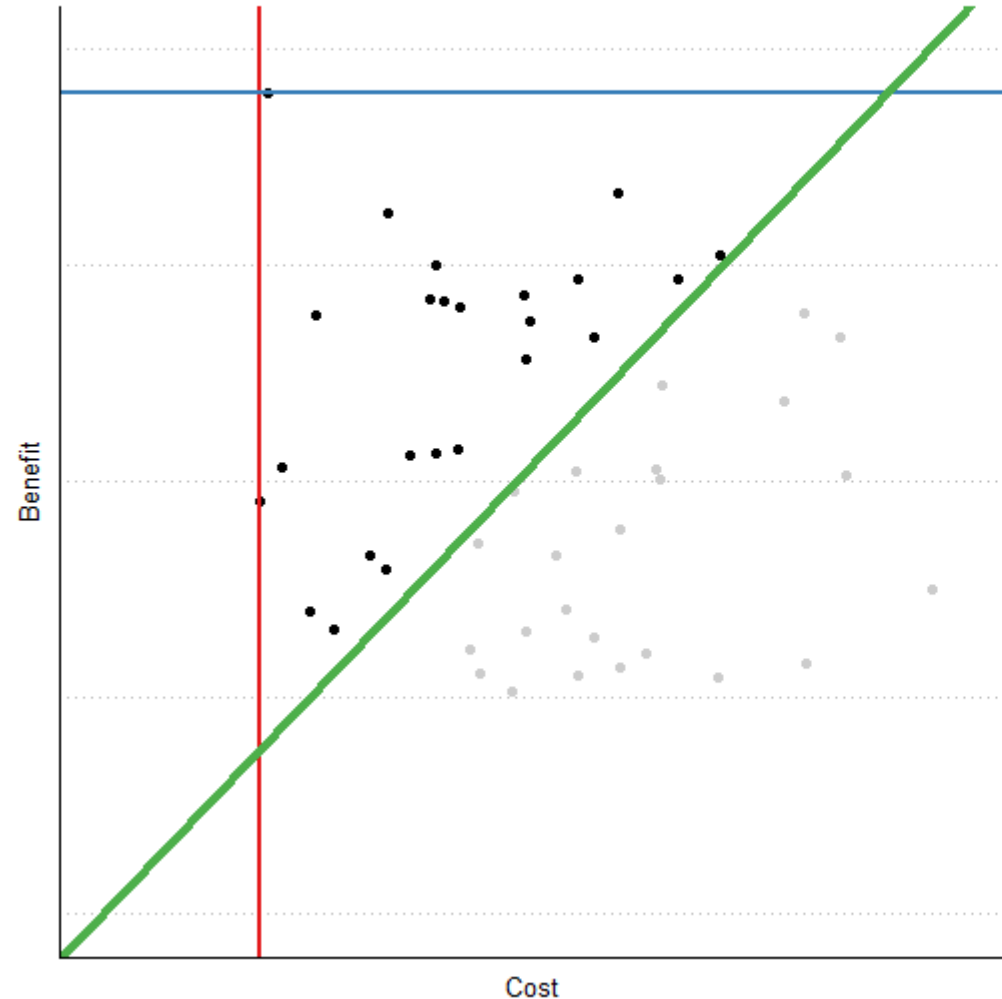
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Recreation of figures 1-3 of Babcock et al. (1997)

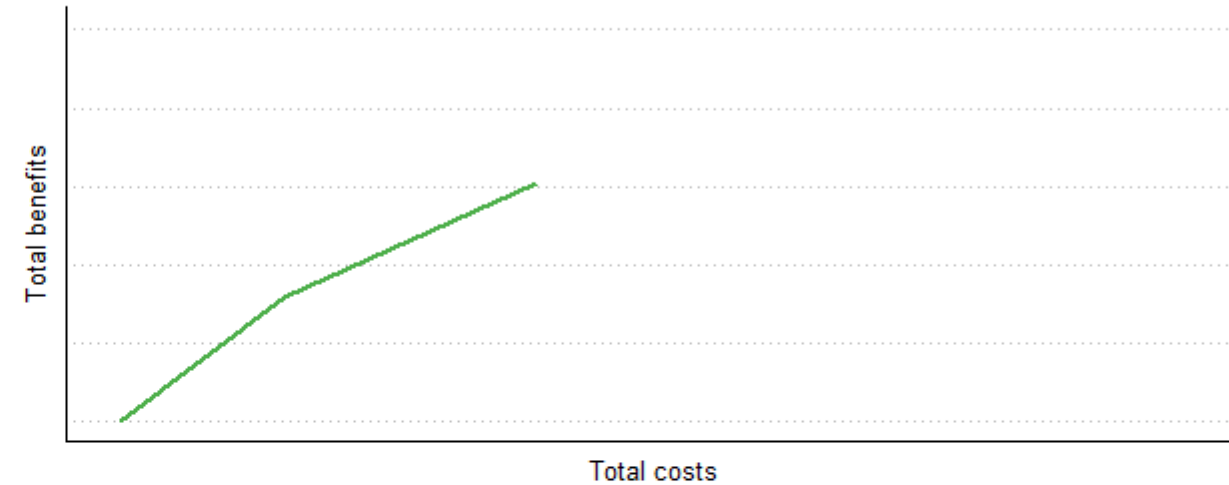
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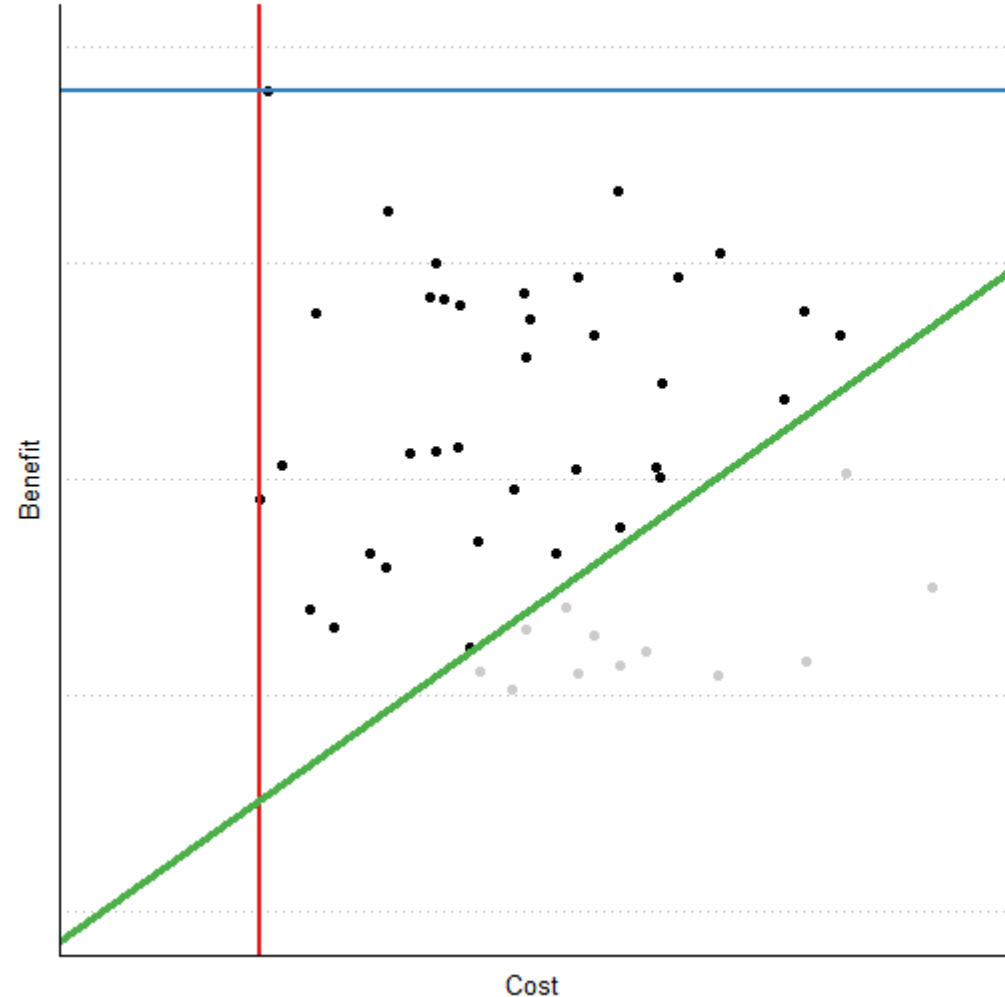
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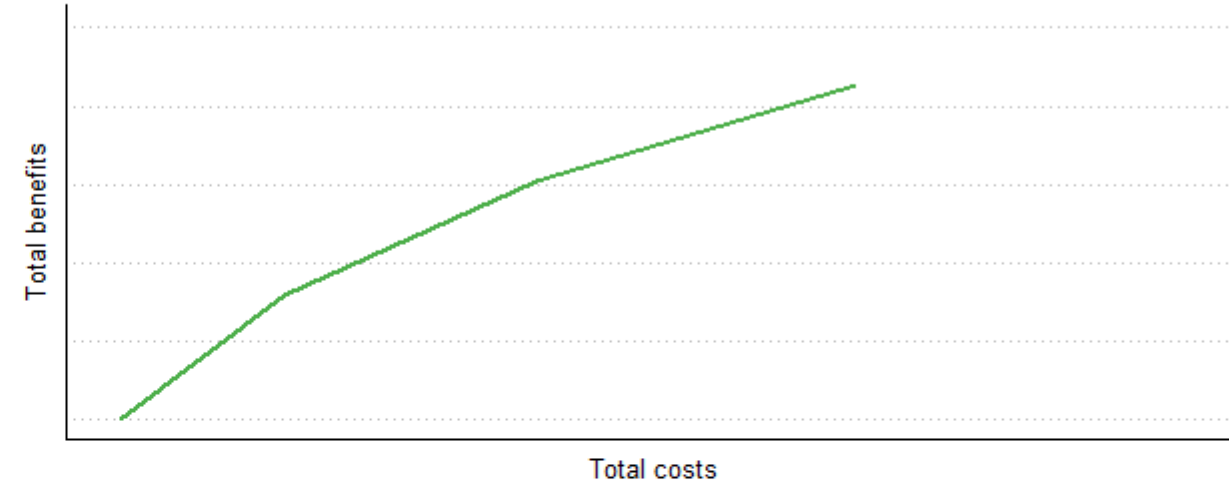
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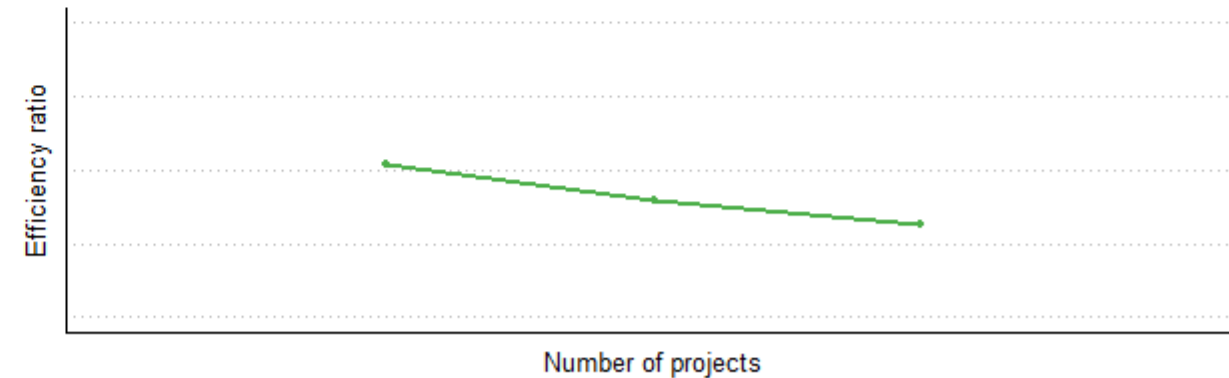
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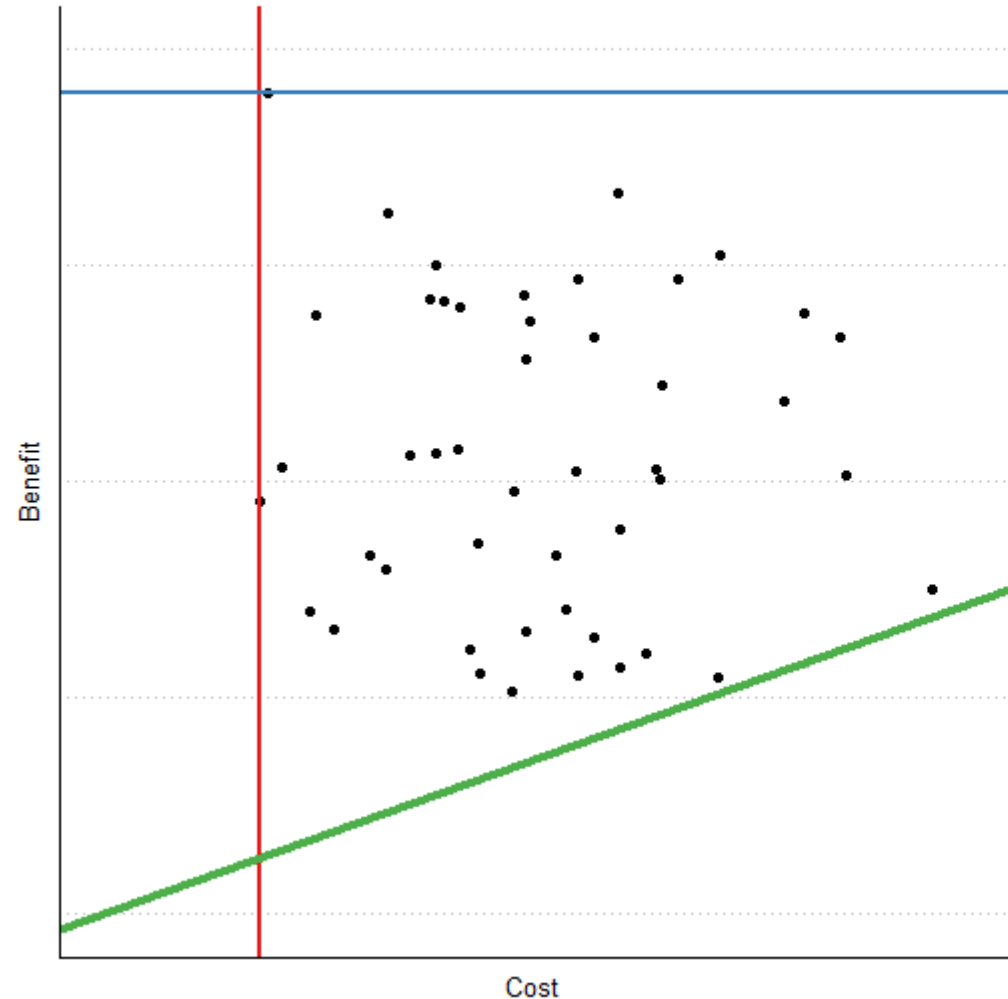
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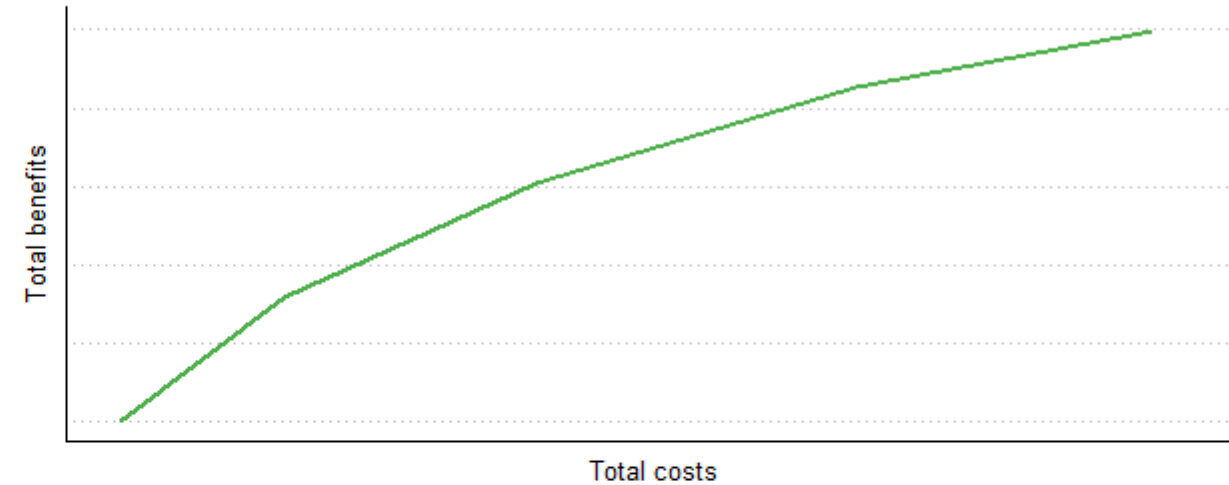
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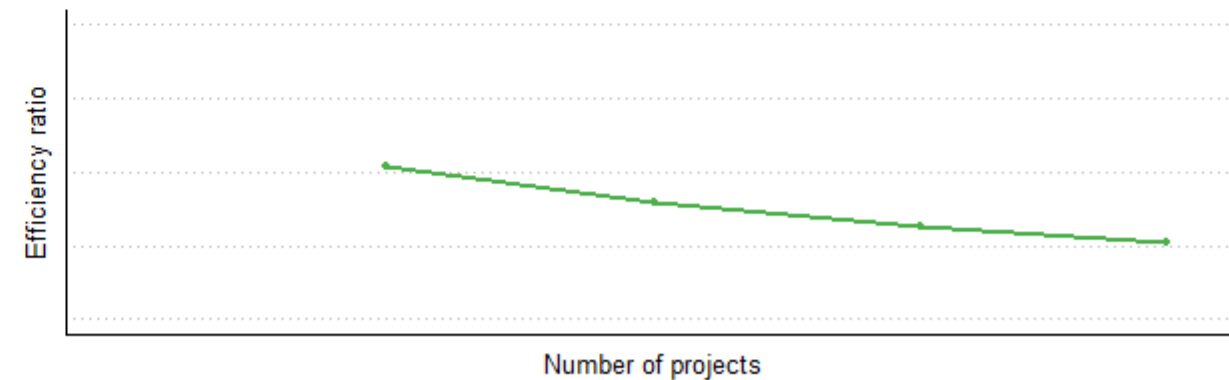
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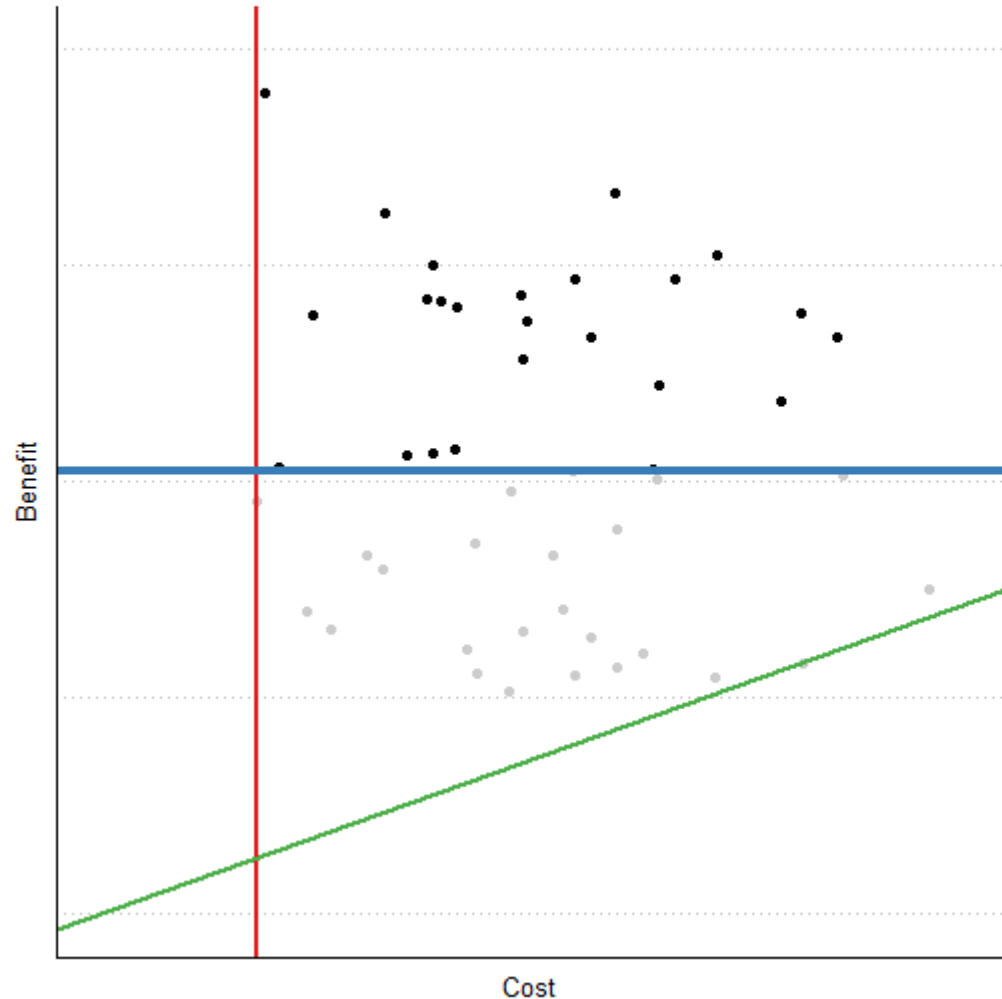


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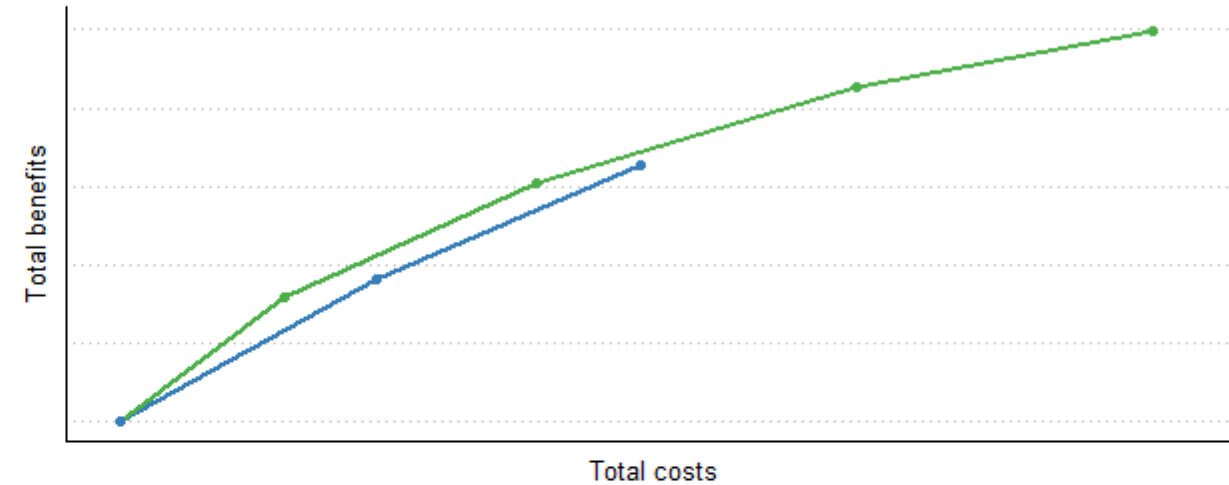
Equal variation, no correlation

Potential projects in cost-benefit space: **Benefit (B)** targeting

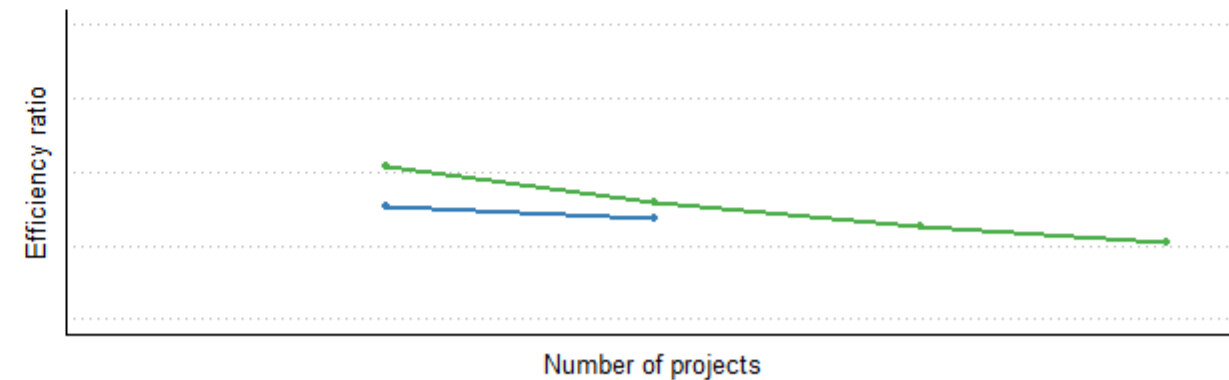


Recreation of figures 1-3 of Babcock et al. (1997)

Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects

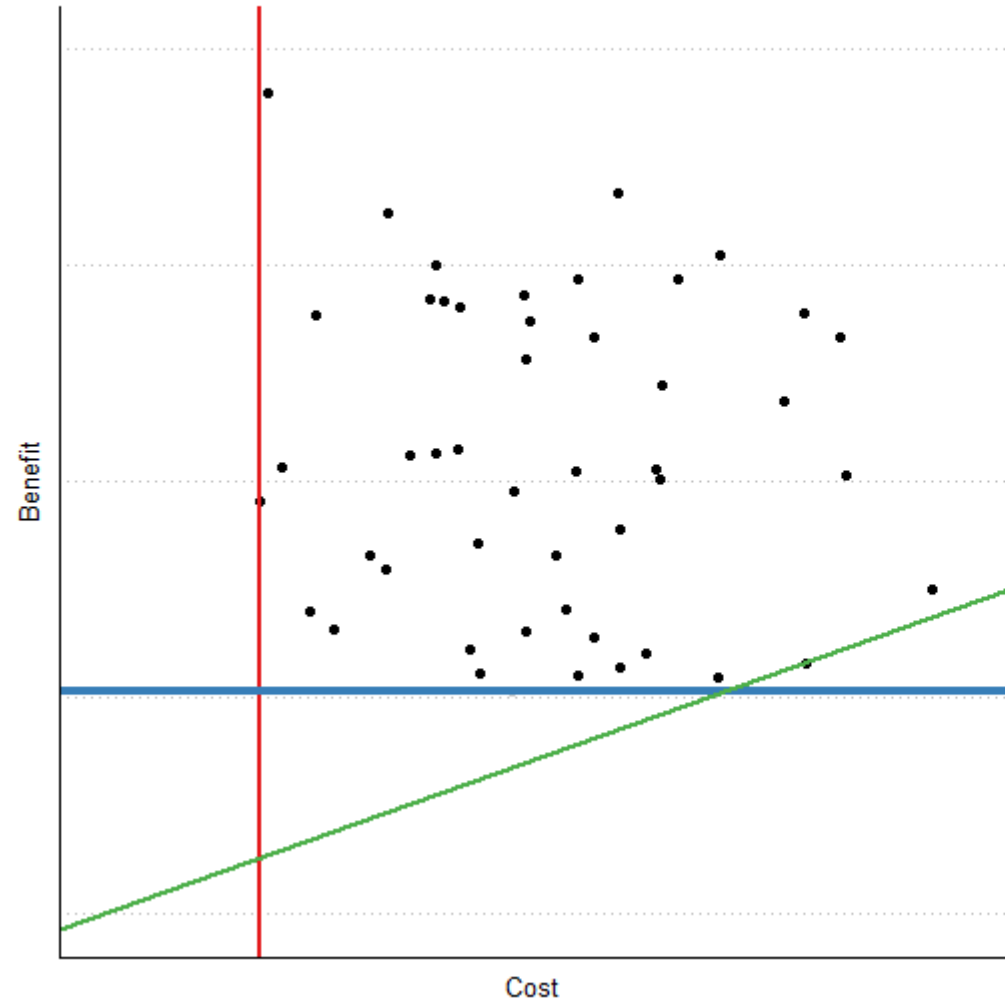


Target — Ratio — Benefit — Cost

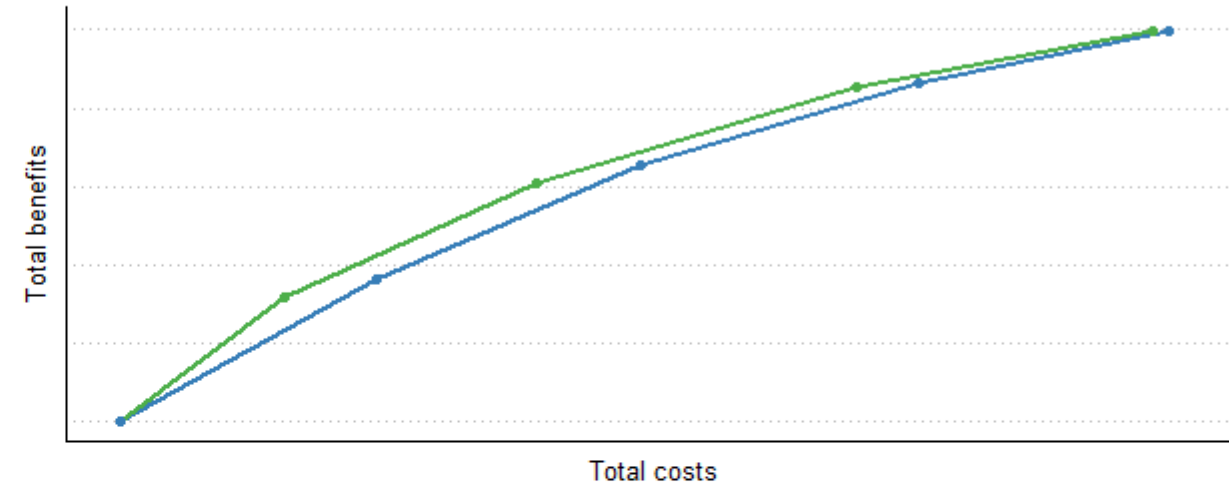
Conceptual Model: Evaluating Targeting Tools

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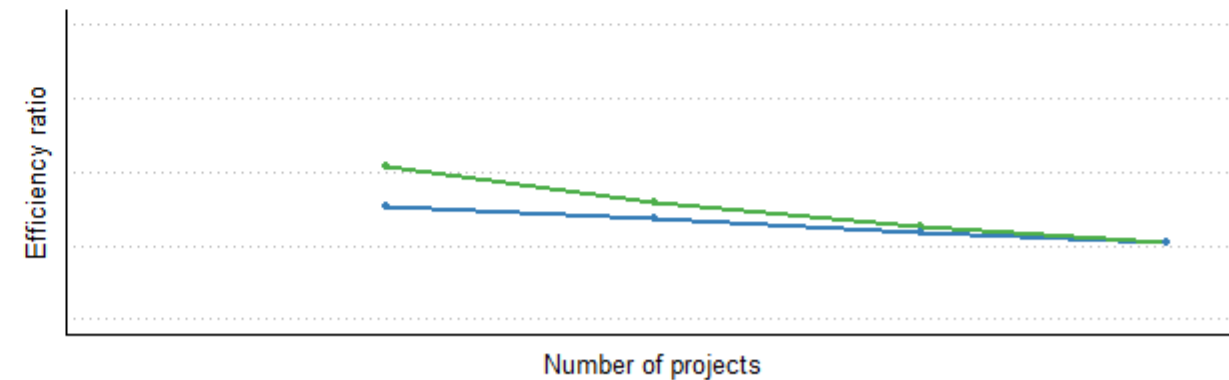
Potential projects in cost-benefit space: **Benefit (B)** targeting



Cumulative benefits by budget



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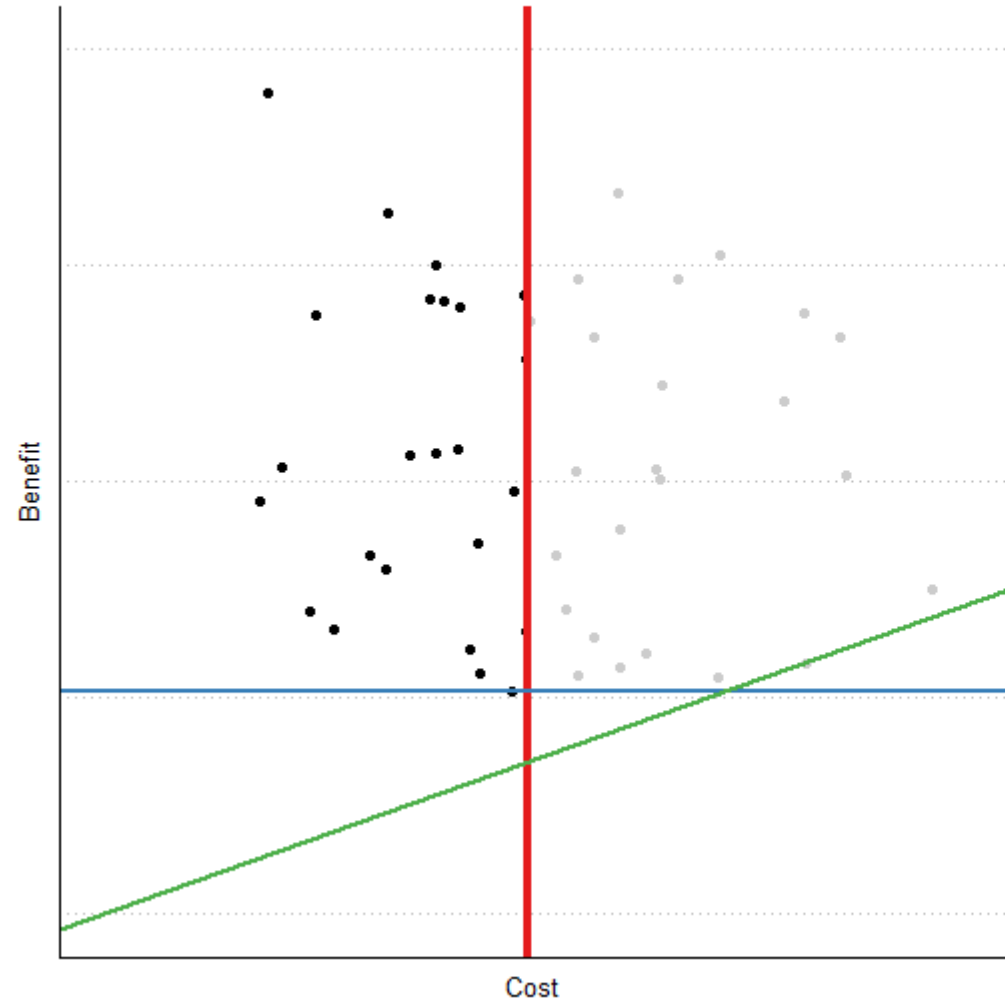


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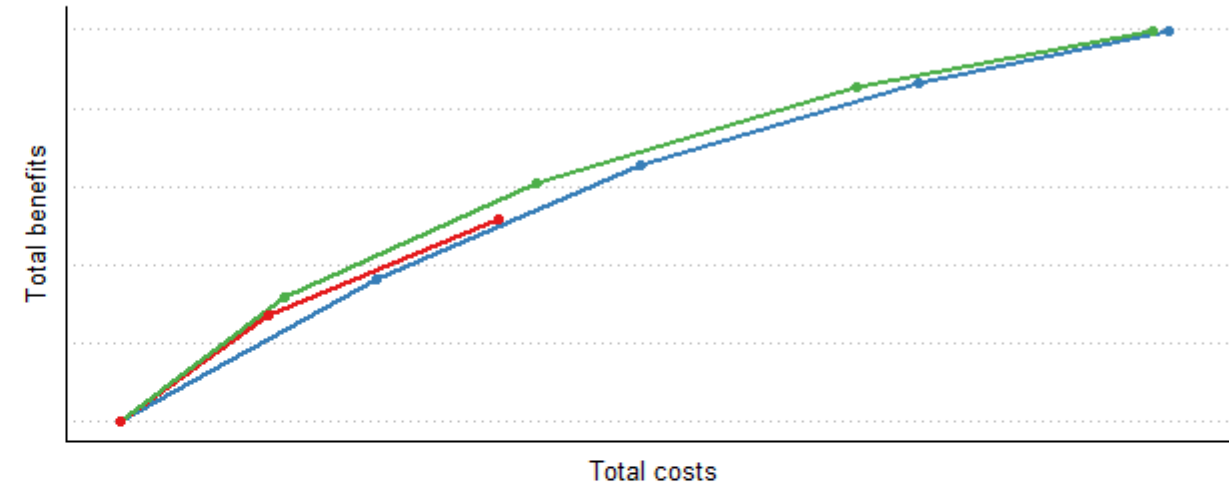
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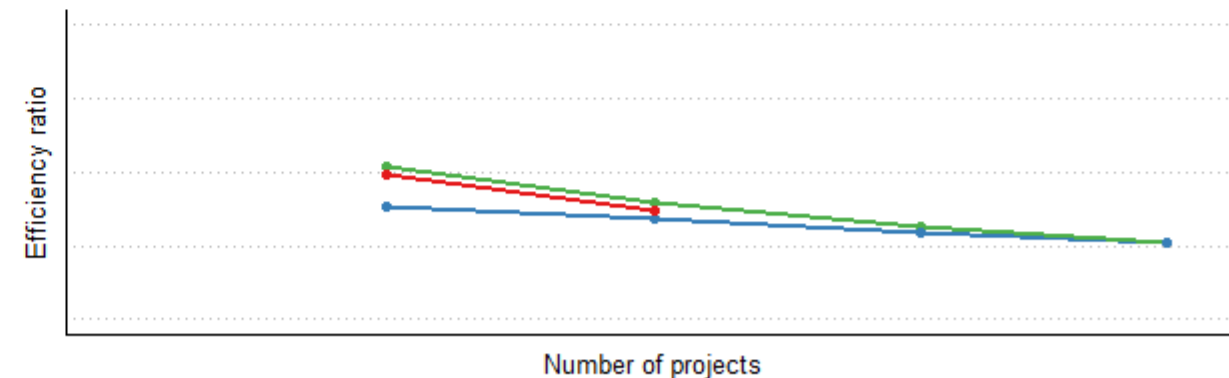
Potential projects in cost-benefit space: **Cost (C)** targeting



Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects

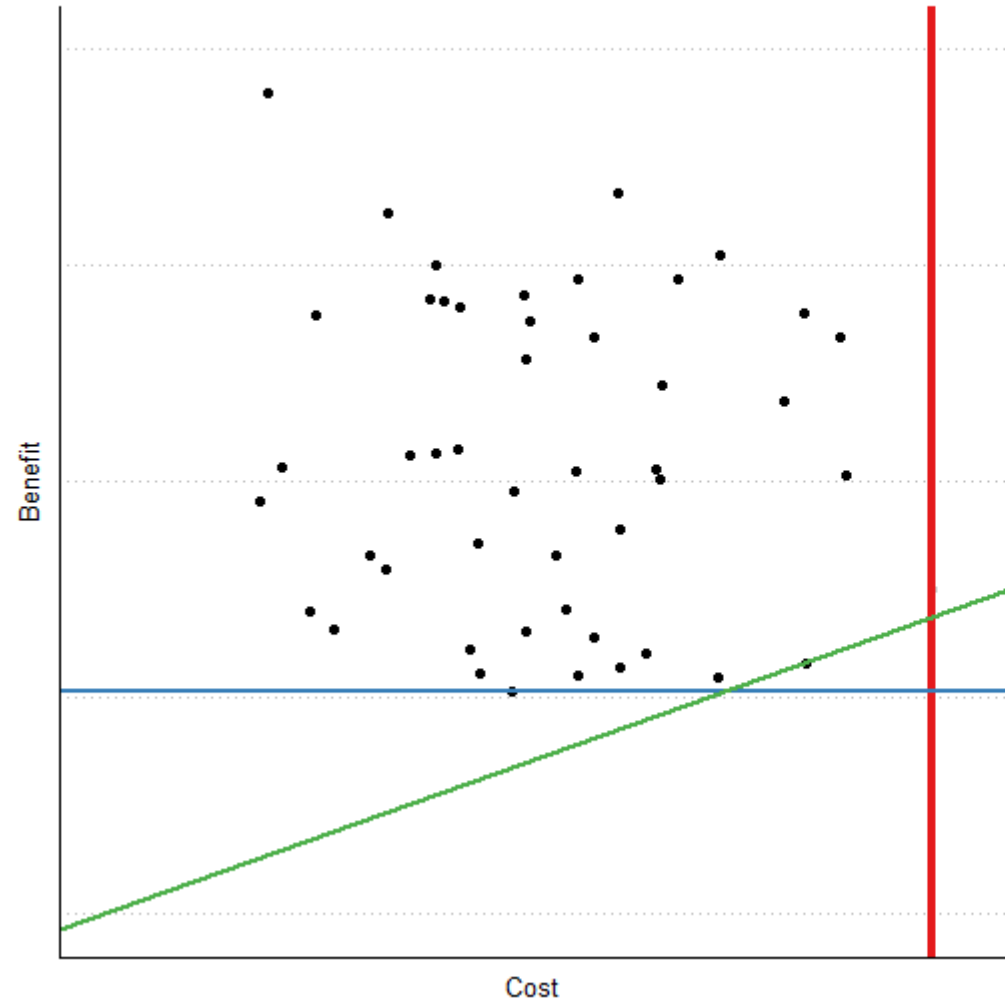


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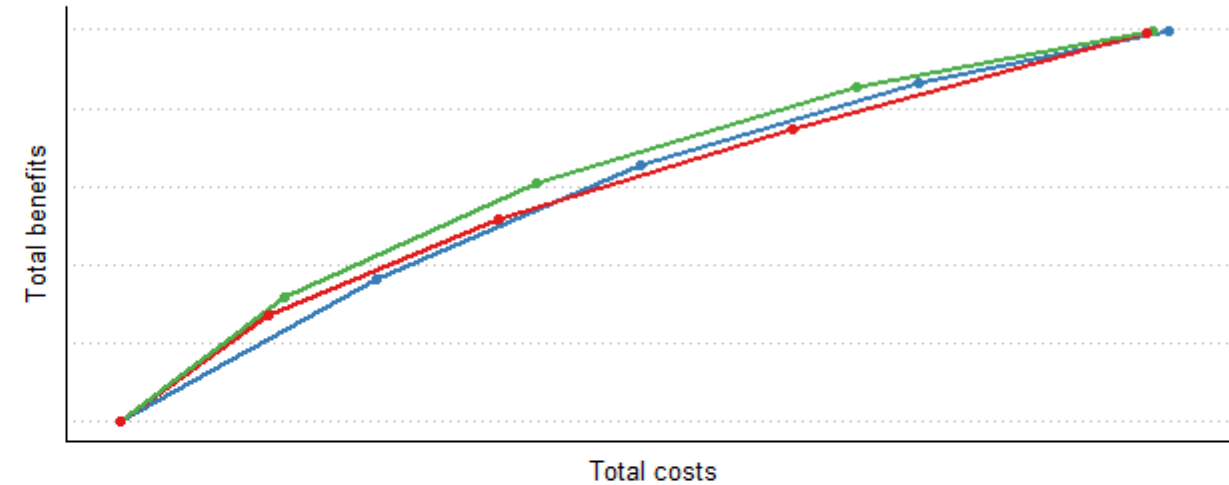
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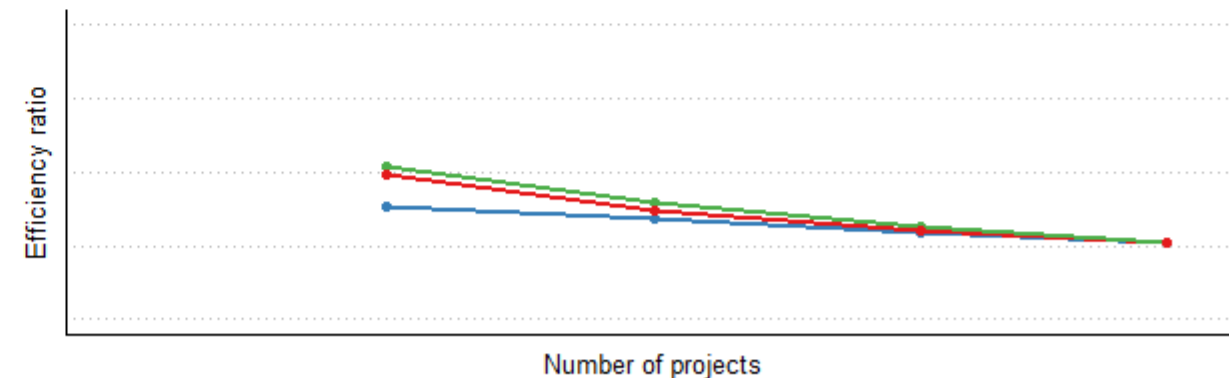
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Cumulative benefits by budget



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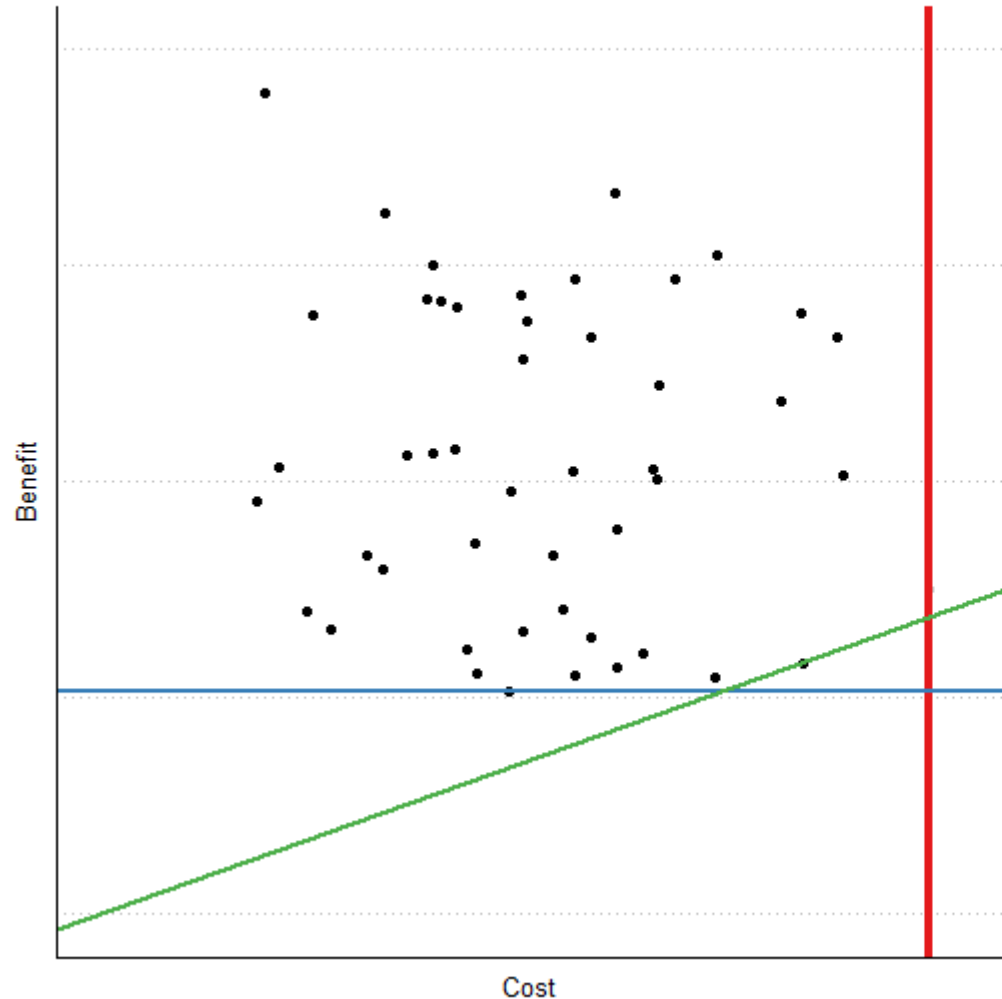


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Conceptual Model: Evaluating Targeting Tools

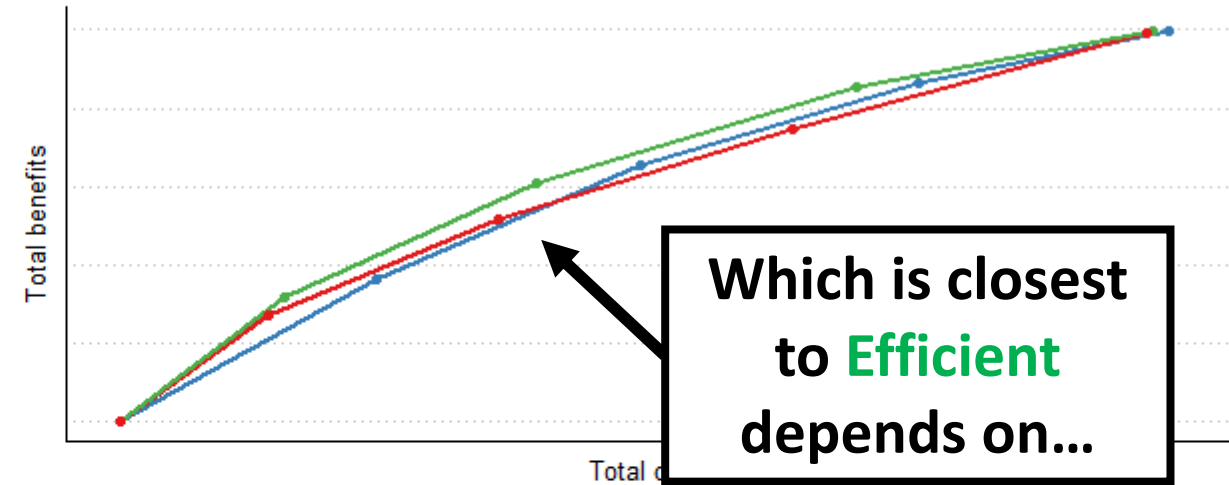
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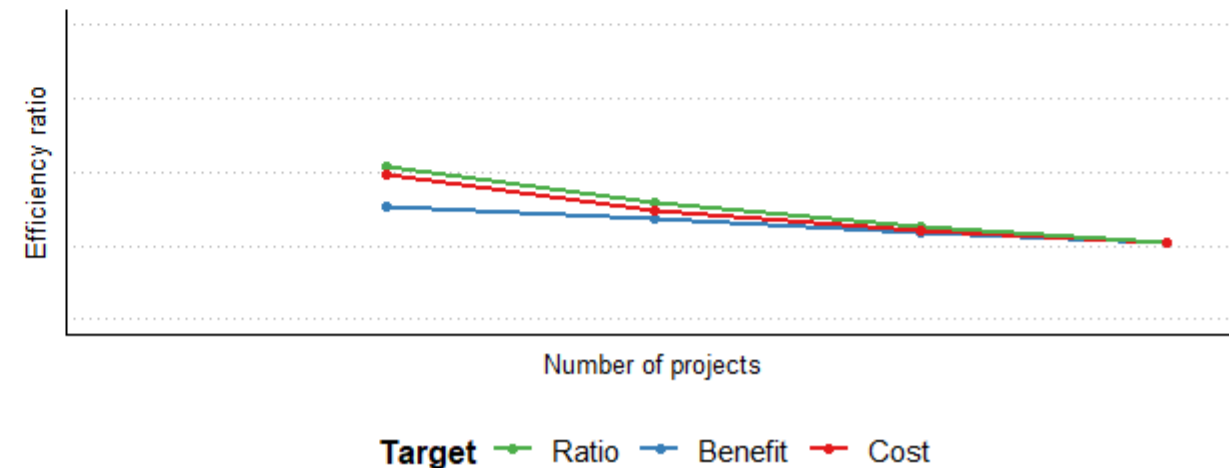


Recreation of figures 1-3 of Babcock et al. (1997)

Cumulative benefits by budget



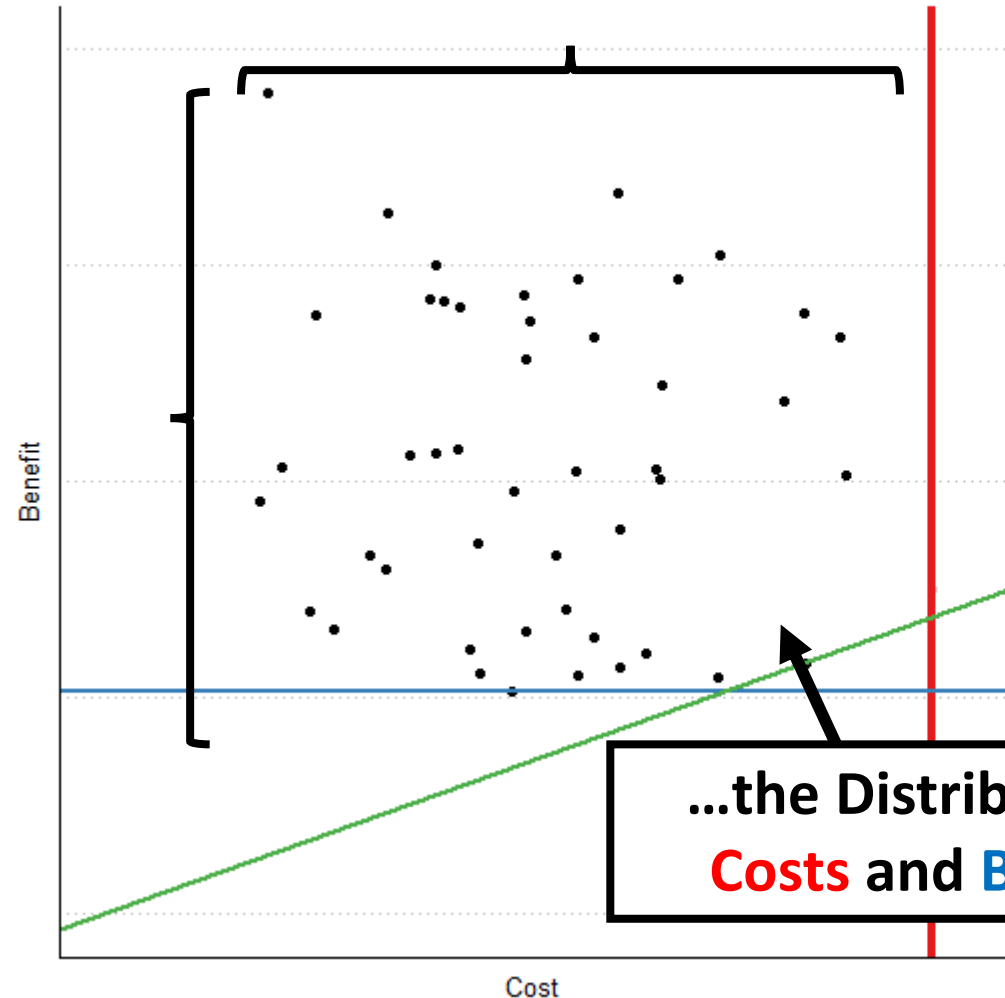
Efficiency (total benefits / total costs) by number of projects



Conceptual Model: Evaluating Targeting Tools

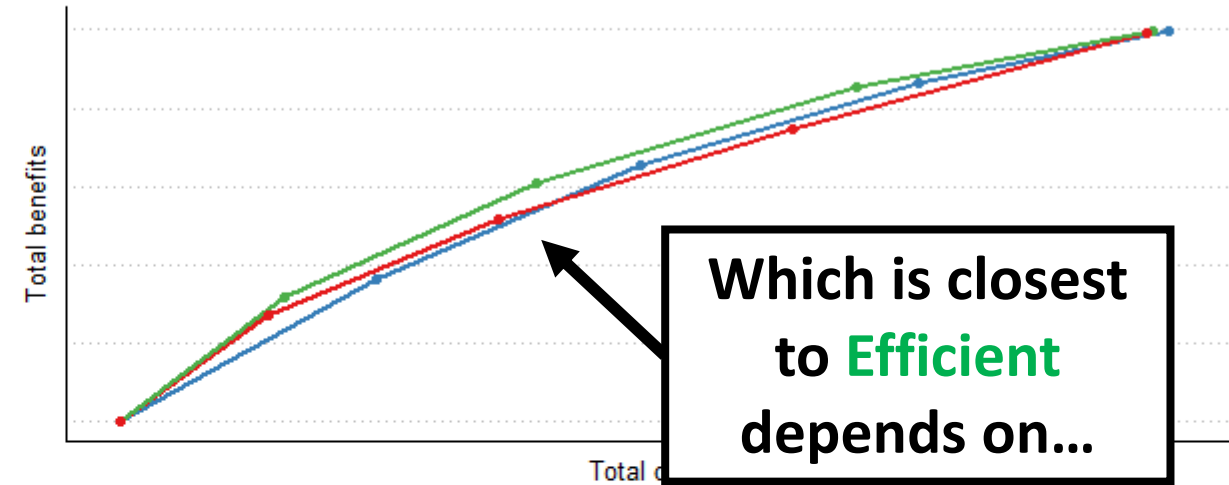
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Potential projects in cost-benefit space: **Cost (C)** targeting



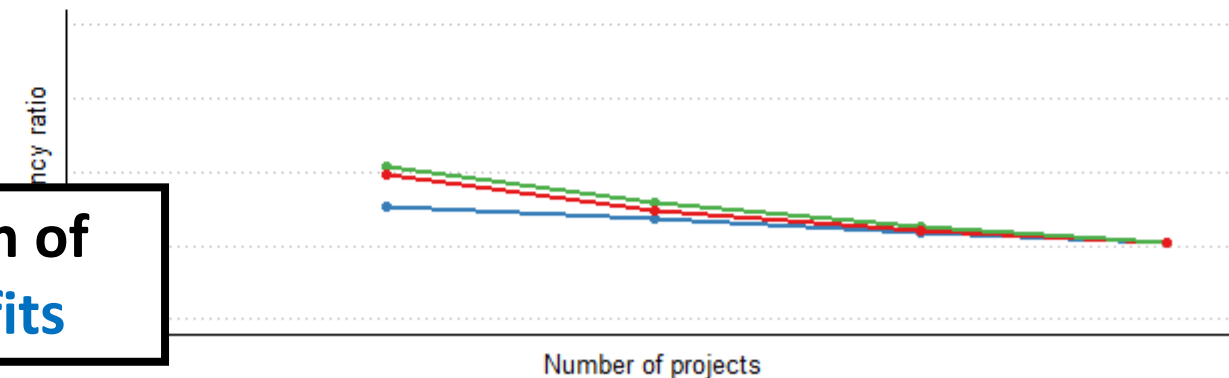
...the Distribution of
Costs and **Benefits**

Cumulative benefits by budget



Which is closest
to **Efficient**
depends on...

Efficiency (total benefits / total costs) by number of projects



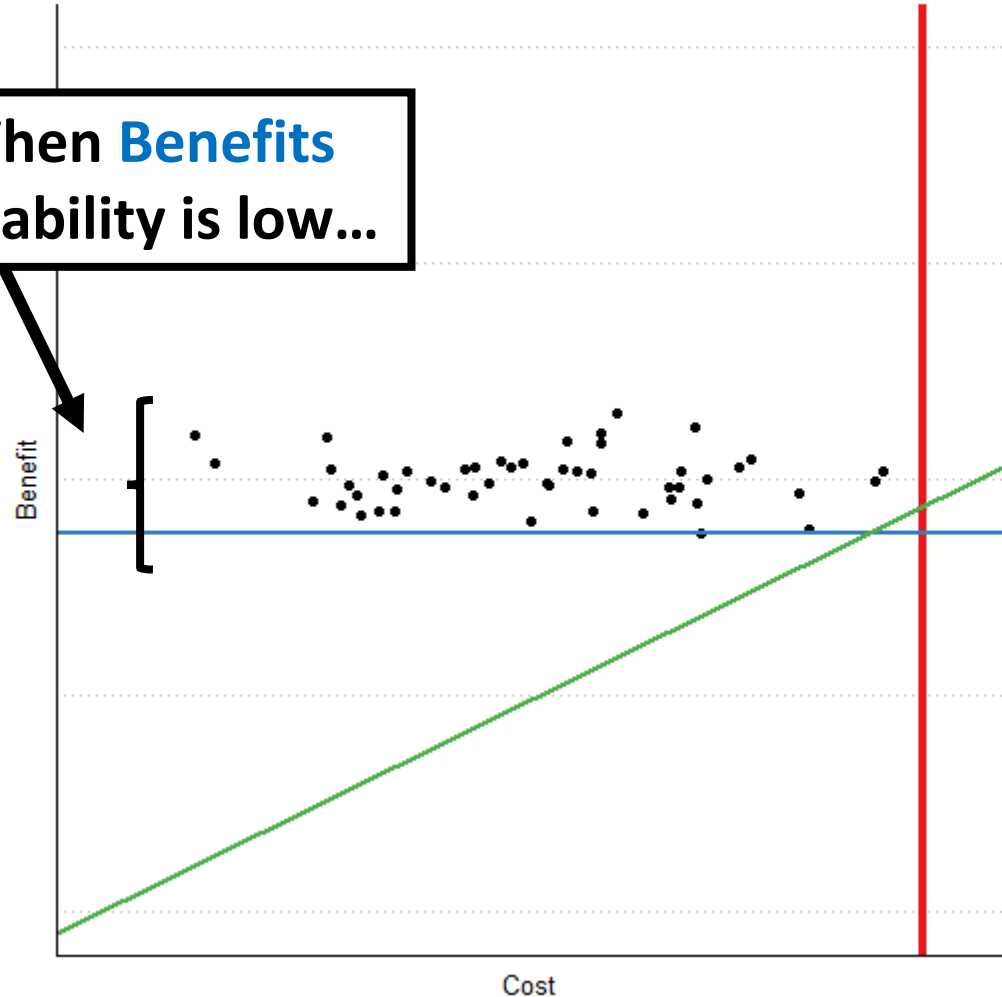
Target — Ratio — Benefit — Cost

Conceptual Model: Evaluating Targeting Tools

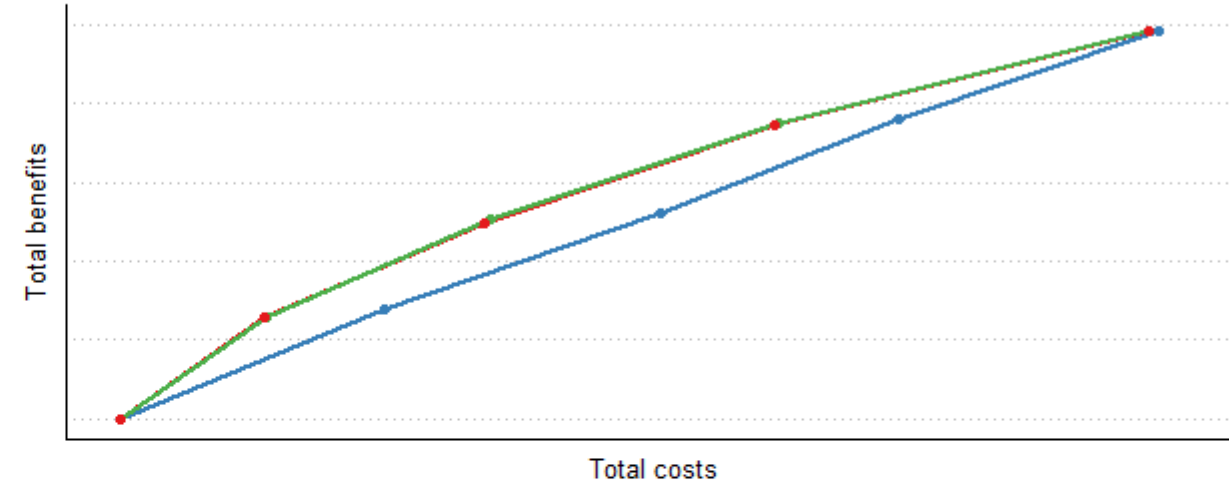
Low benefits variation, no correlation

Potential projects in cost-benefit space: **Cost (C)** targeting

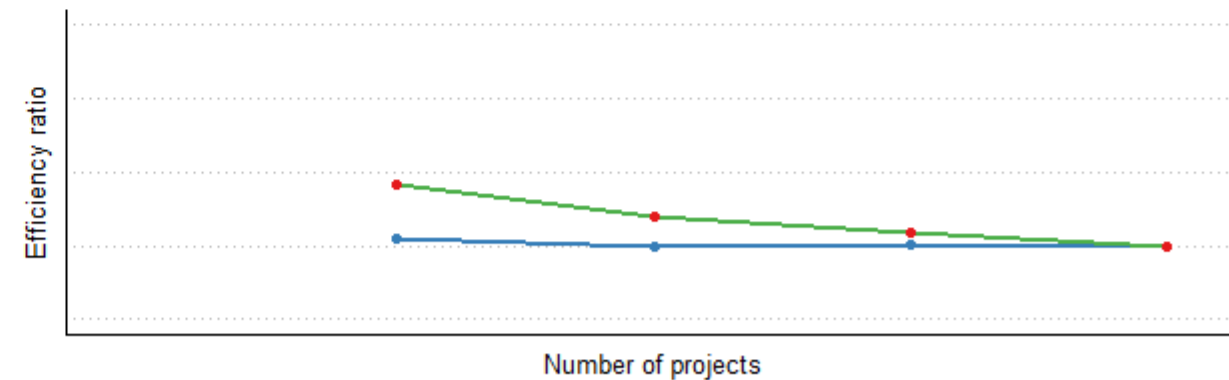
When **Benefits** variability is low...



Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects



Target — Ratio — Benefit — Cost

Conceptual Model: Evaluating Targeting Tools

Low benefits variation, no correlation

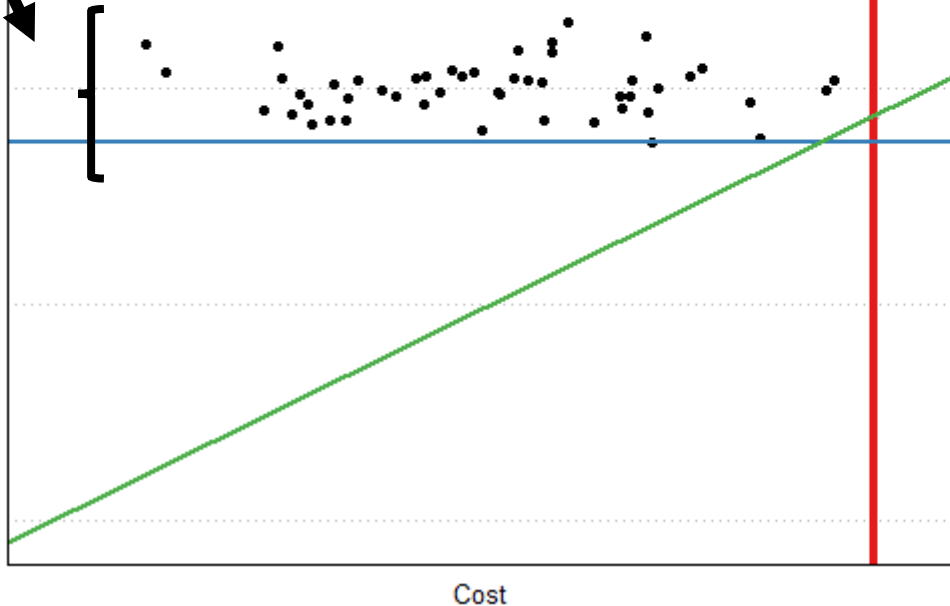
Potential projects in cost-benefit space: **Cost (C)** targeting

Cumulative benefits by budget

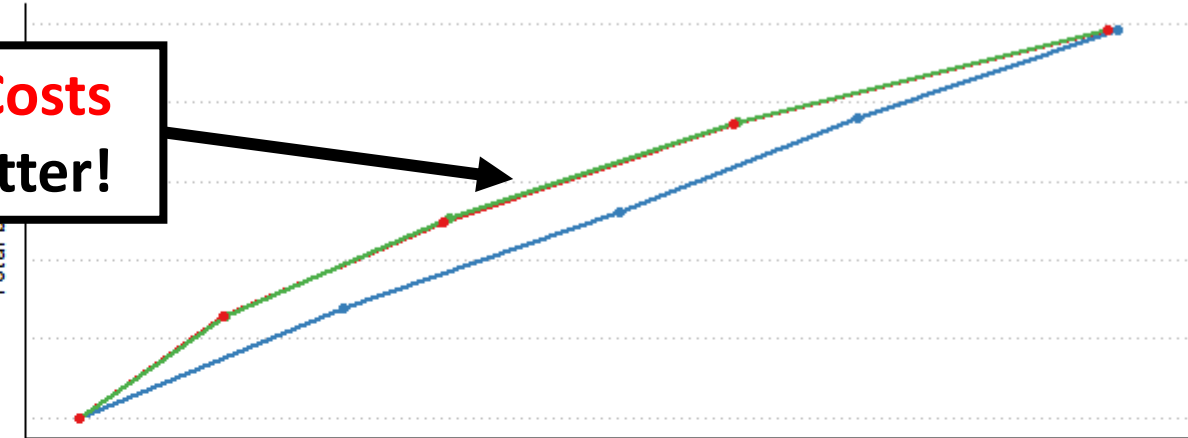
When **Benefits** variability is low...

...targeting **Costs** performs better!

Benefit

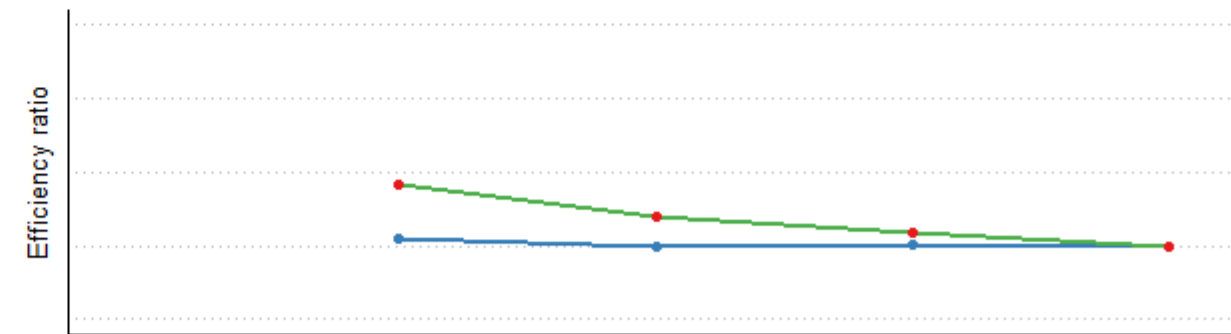


Total b



Total costs

Efficiency (total benefits / total costs) by number of projects



Number of projects

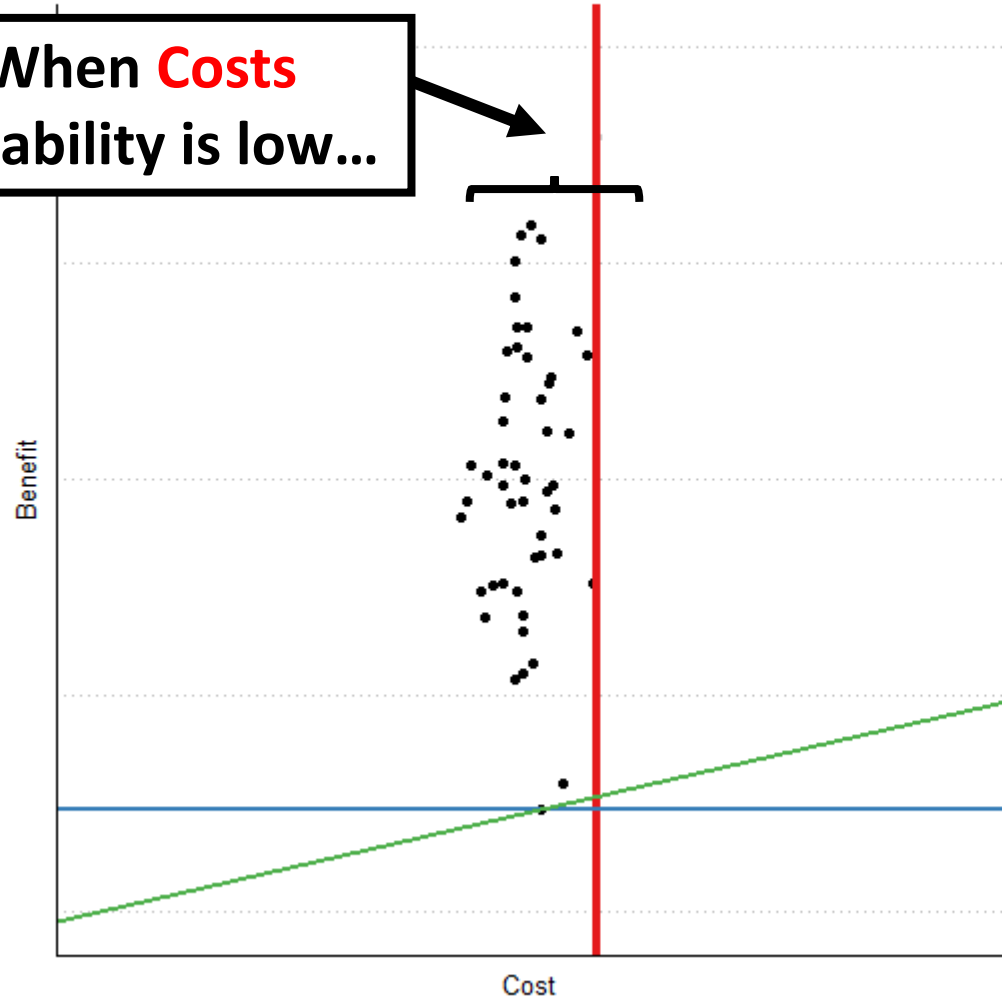
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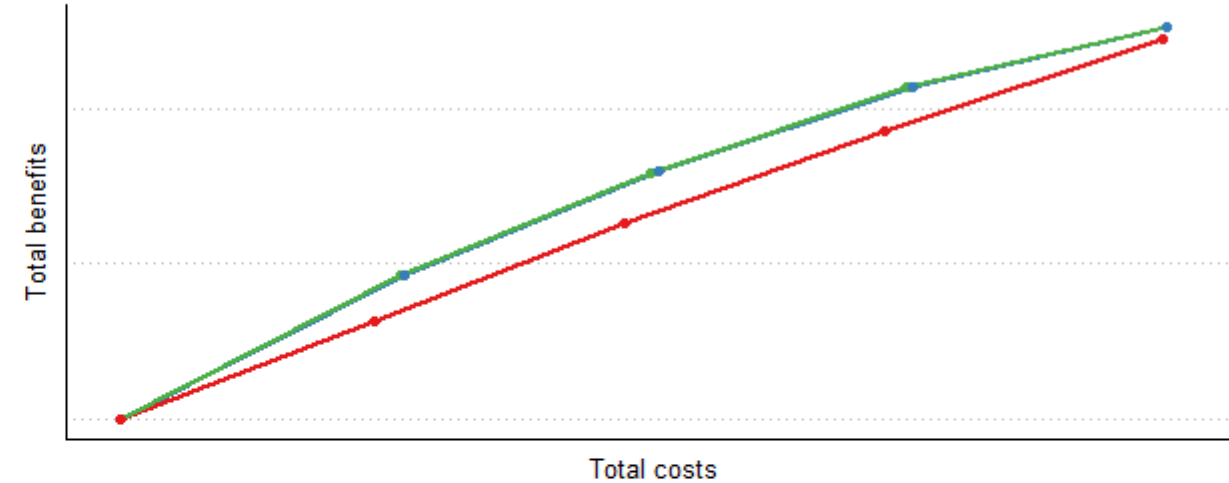
Potential projects in cost-benefit space: **Cost (C)** targeting

When **Costs** variability is low...



Recreation of figures 1-3 of Babcock et al. (1997)

Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects



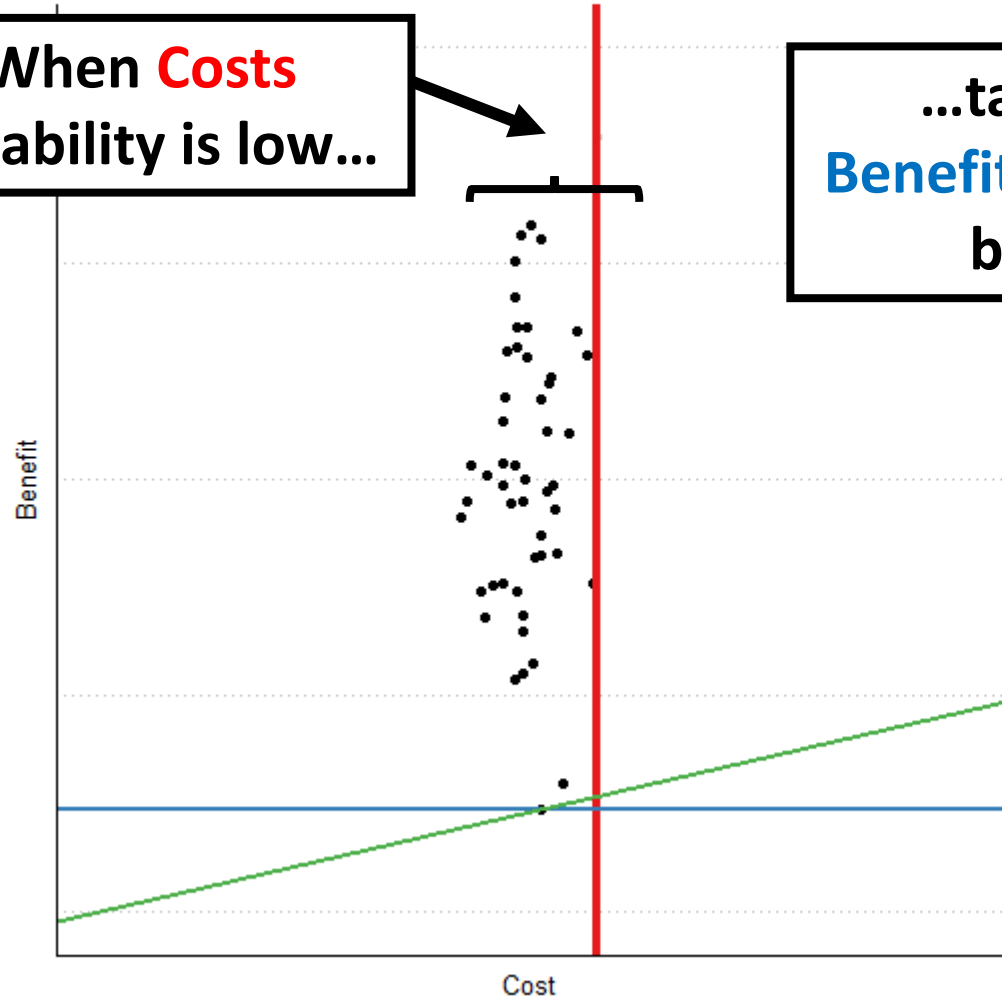
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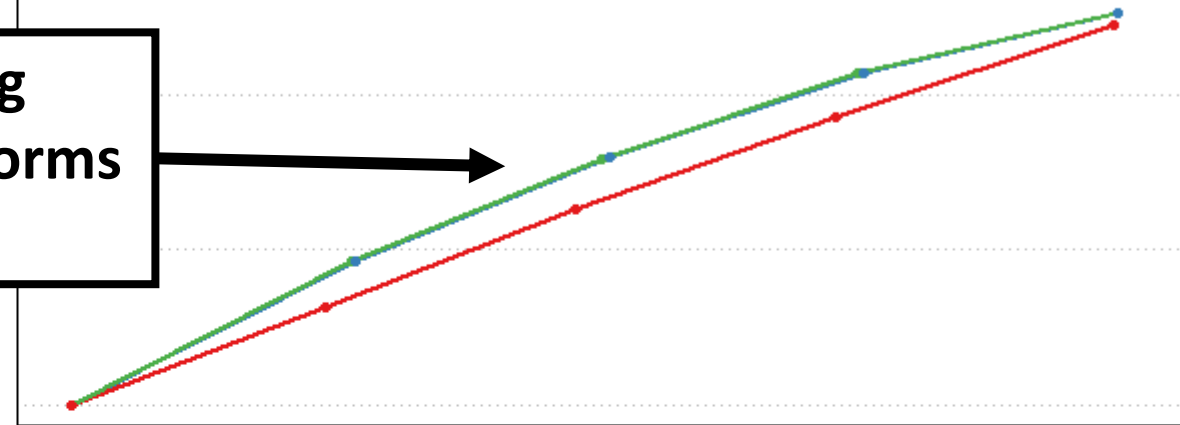


Cost

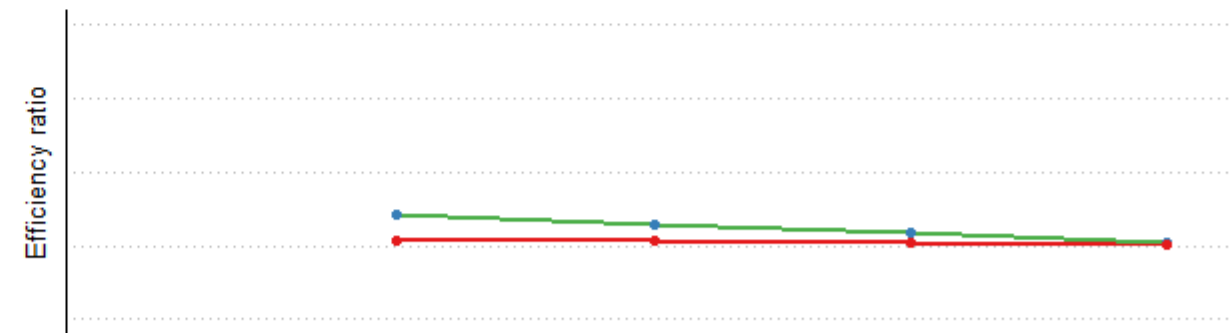
Recreation of figures 1-3 of Babcock et al. (1997)

...targeting **Benefits** performs better!

Cumulative benefits by budget



Efficiency (total benefits / total costs) by number of projects



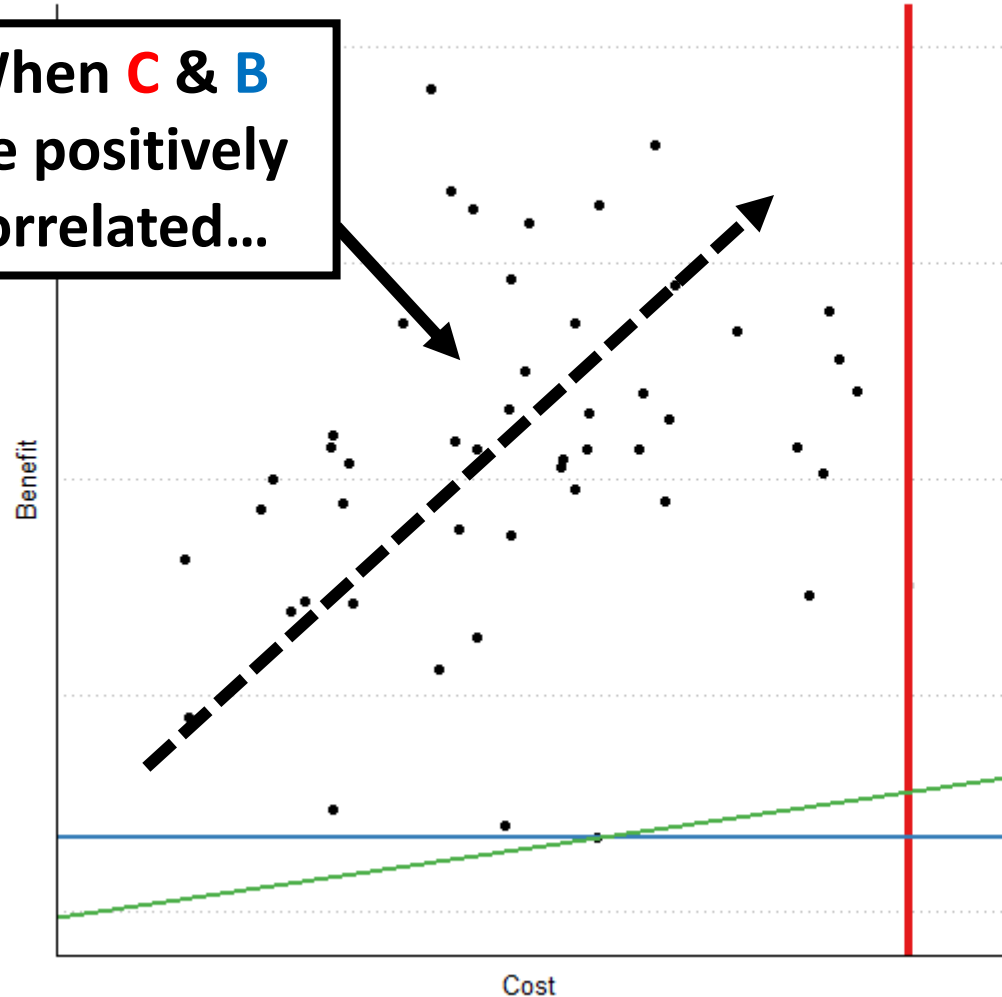
Target — Ratio — Benefit — Cost

Conceptual Model: Evaluating Targeting Tools

Equal variation, positive correlation

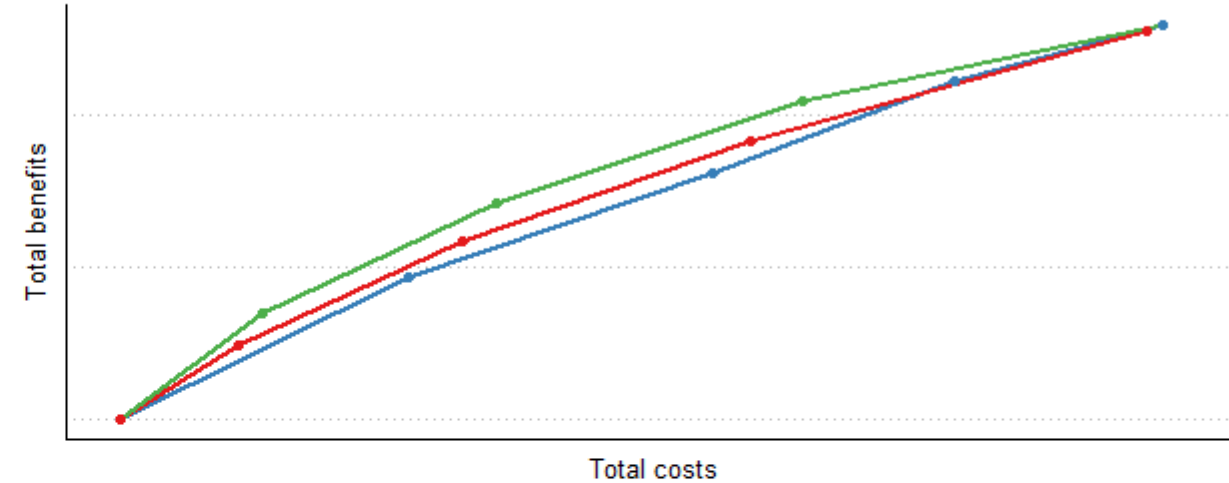
Potential projects in cost-benefit space: **Cost (C)** targeting

When **C** & **B**
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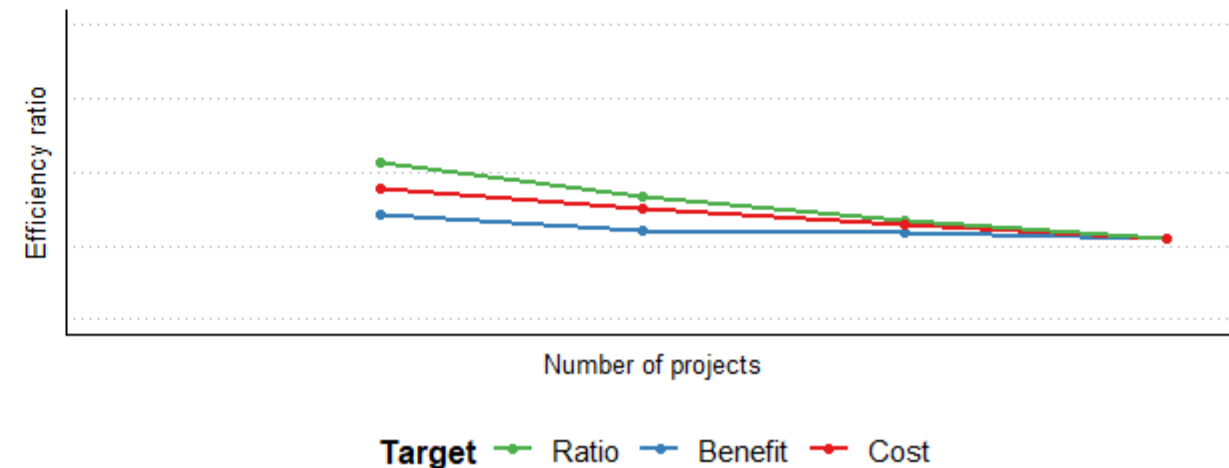


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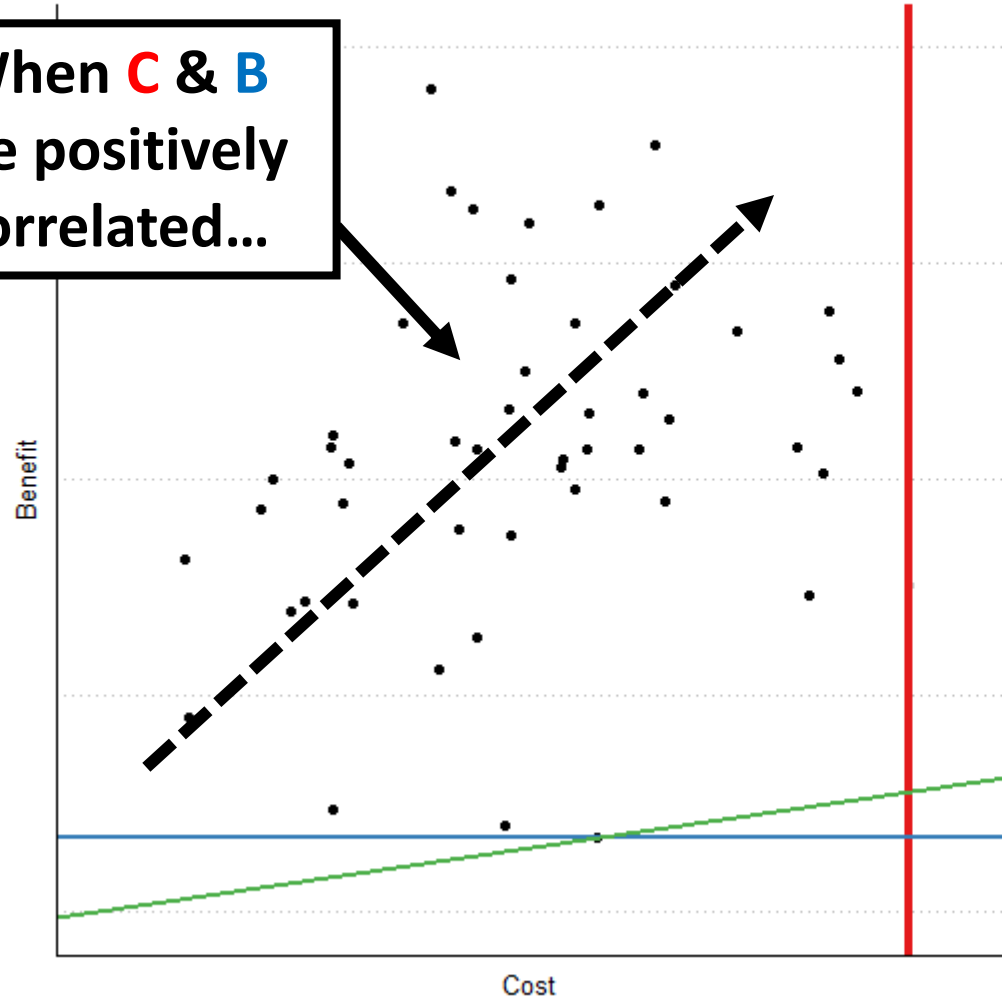


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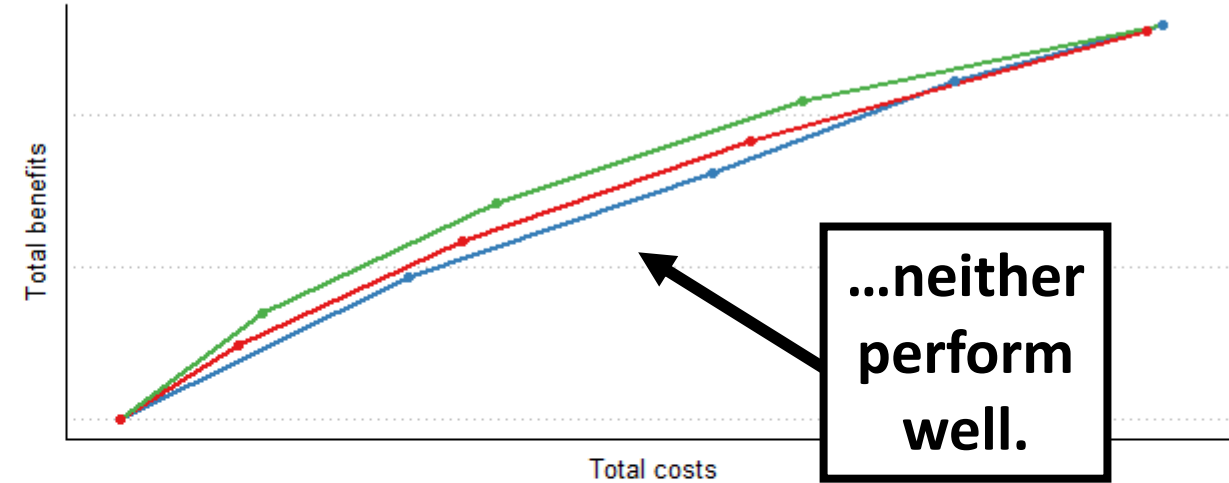
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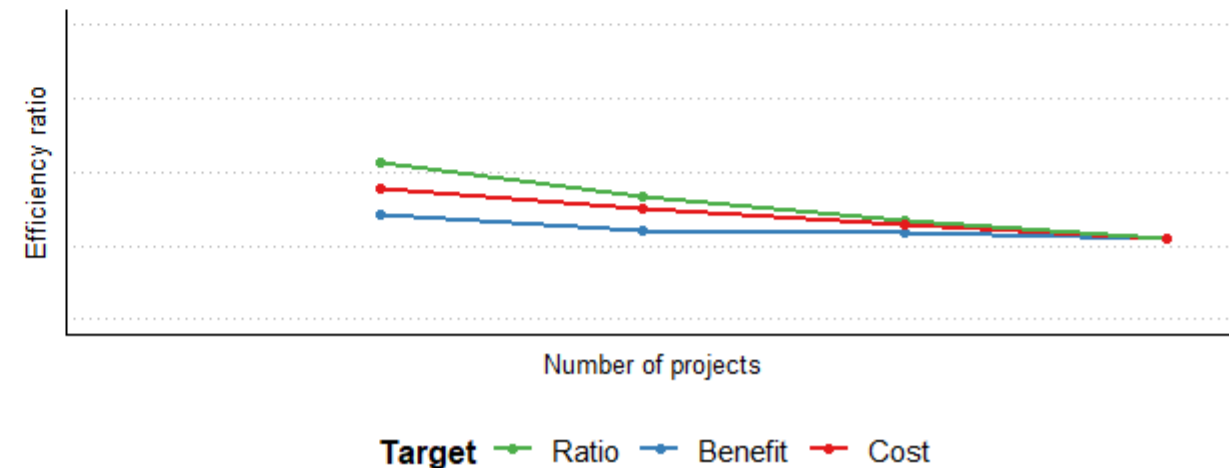


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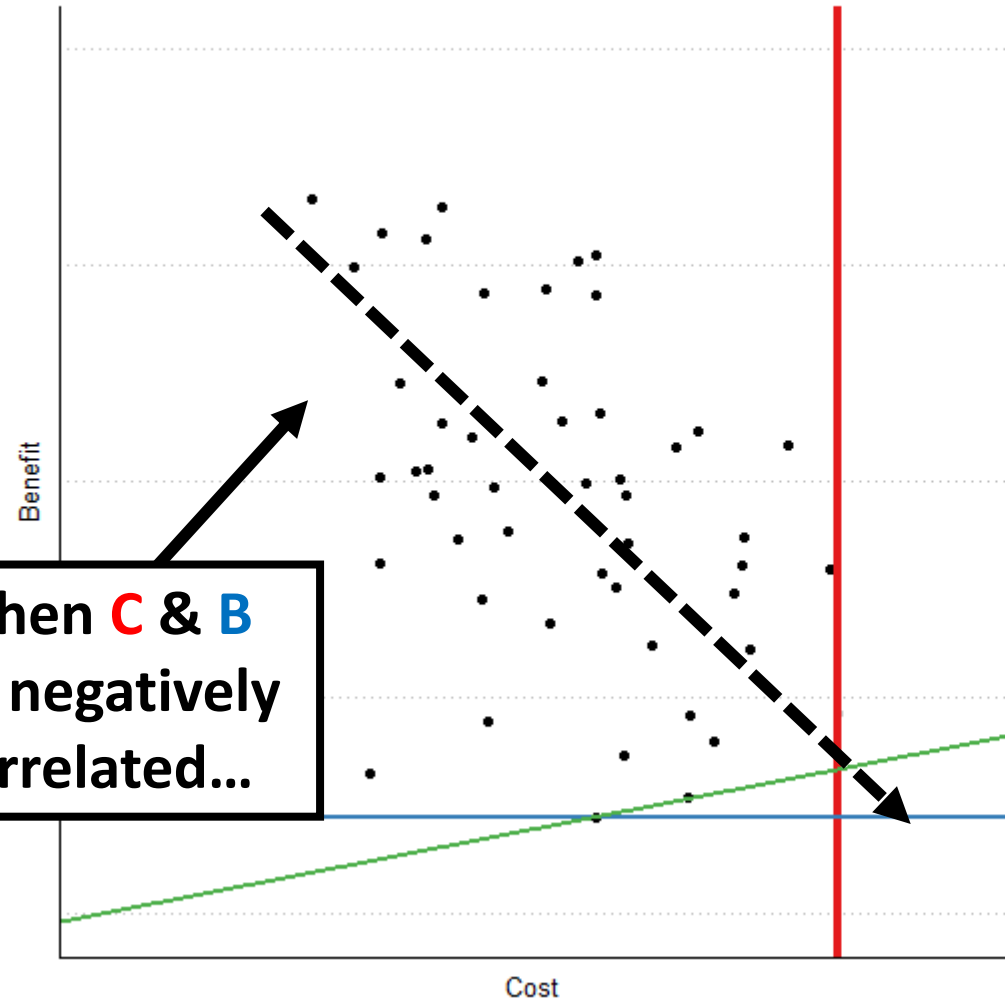
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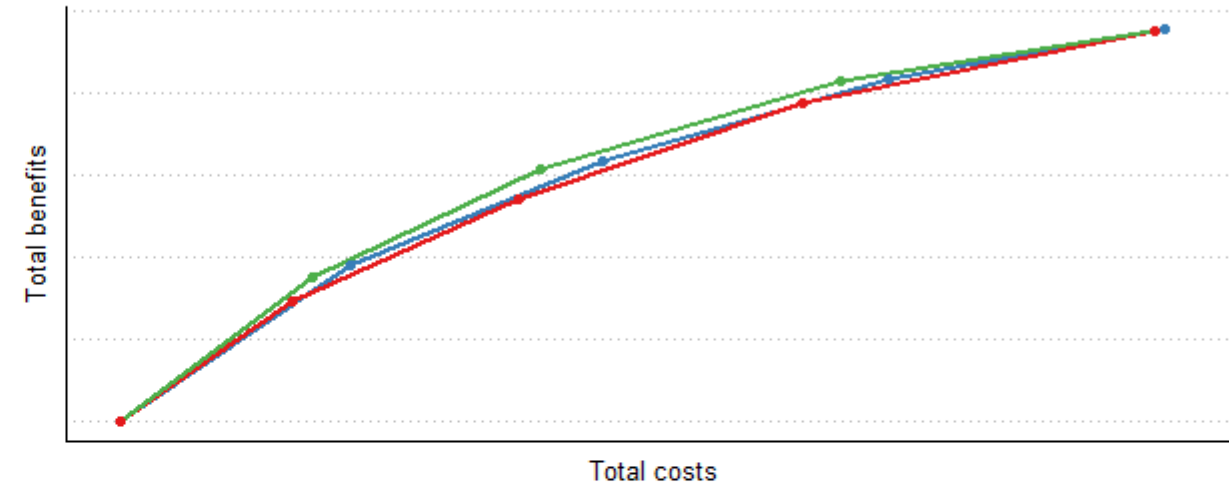
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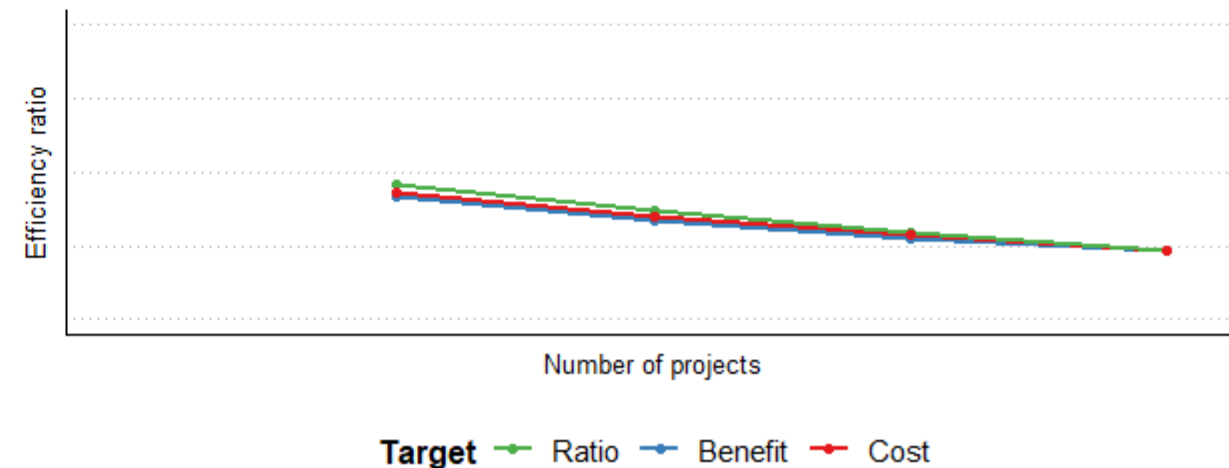


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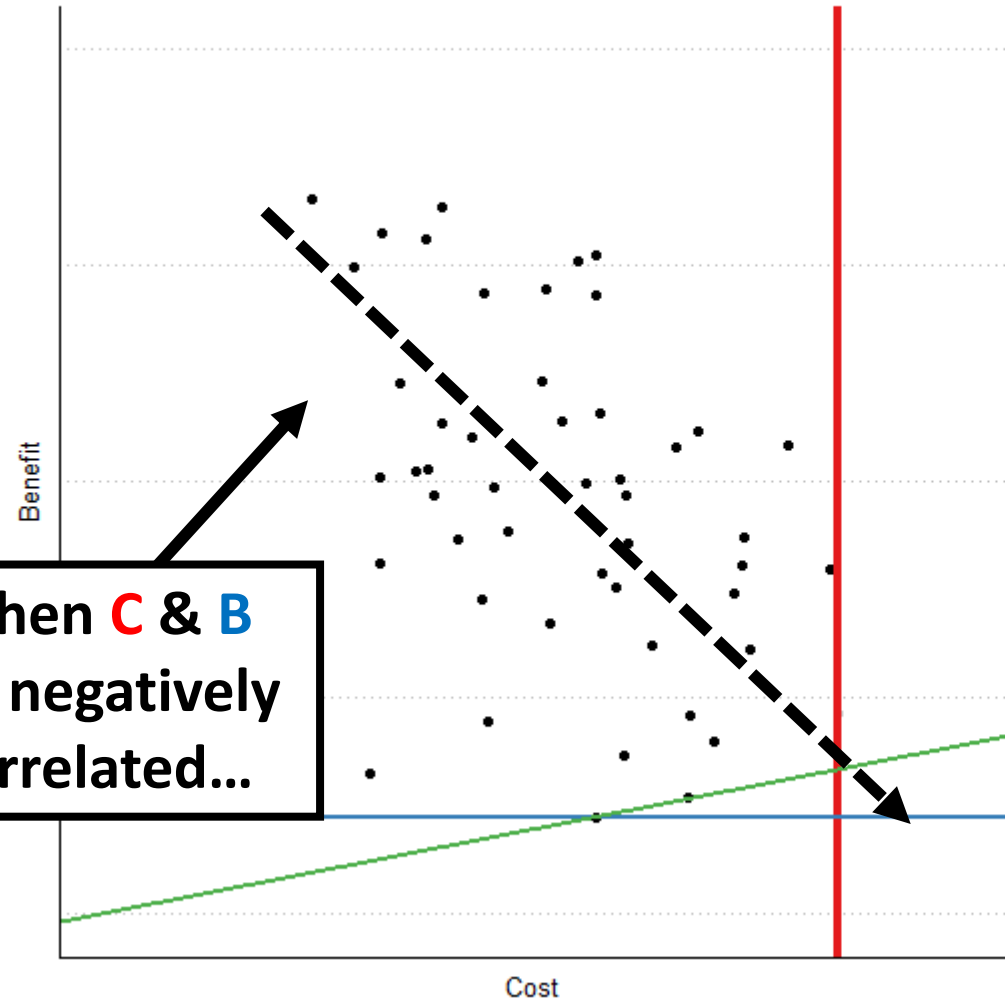
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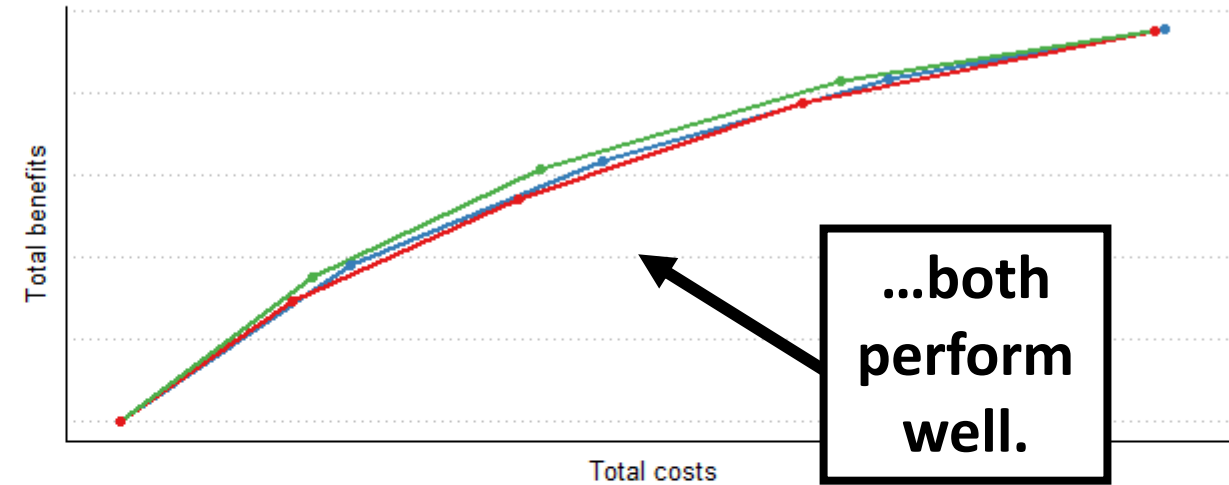
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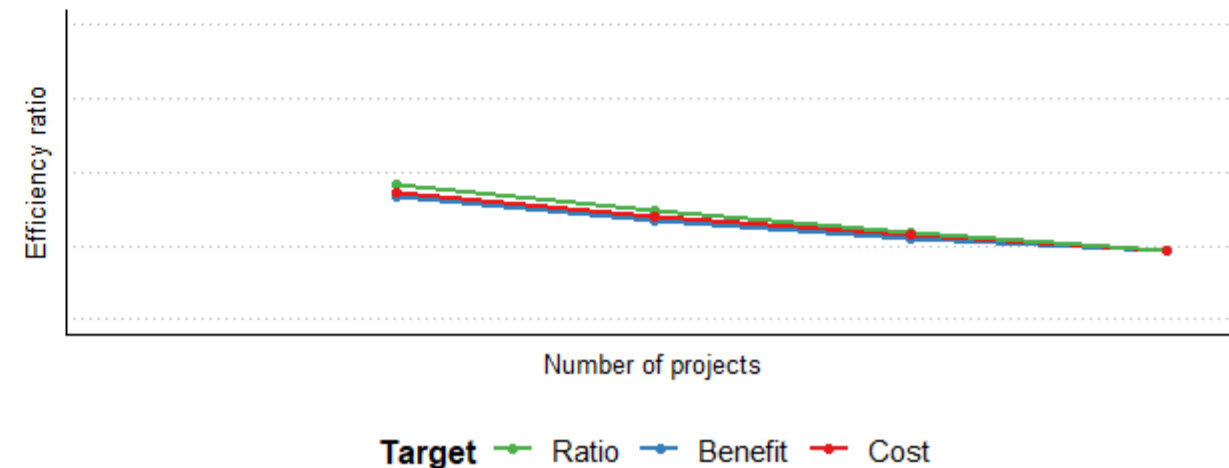
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Conceptual Model: Evaluating Targeting Tools

1. Define set of potential actions
 2. Define **cost** and **benefit** measures for each
 3. Plot in **cost** and **benefit** space
 4. Evaluate targeting criteria
 - **Efficiency**-targeting
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- Relative **efficiency** depends on...

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***But how to define costs and benefits in practice?
What goes on the axes?***

Practical Considerations: Defining Benefits

Gold-Standard Economic Objectives

Often requires application of non-market valuation

Useful because it is a single consistent unit capturing value across communities, sectors, time

Studies are expensive or data for benefit transfer not available

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Other Non-Monetary objectives

Population objectives: reach stable long-term abundance

Habitat objectives: area set-aside, acres revegetated, culverts removed

Diversity objectives: reach level of genetic diversity within (meta-)population, desirable community structure

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Multiple Objectives

Weighting or establishing minimum constraints
Examining trade-offs between multiple objectives is often useful in reaching consensus policy

Practical Considerations: Defining Costs

Types of Economic Costs

Upfront costs: materials, labor, design, equipment, land acquisition

Continuous costs: monitoring, management, maintenance

Opportunity cost: value of next best use?

Transaction costs: contracting, negotiating, searching

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Land value not an obvious choice

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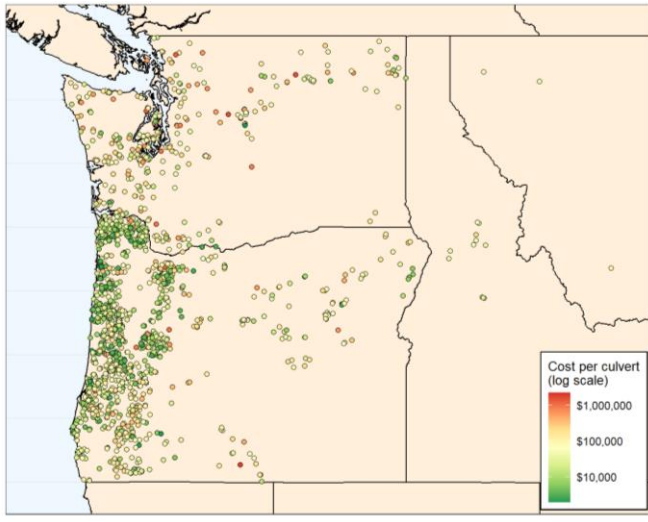
- Land value not an obvious choice

- Engineering estimates: survey every possible project ← expensive

- Management heuristic: cost-out a representative project ← distorts potential variability

- Statistical model:** past project records and estimate conditional means with regressions

Practical Considerations: Modeling Culvert Costs



1. DATA – Worksite Cost Records

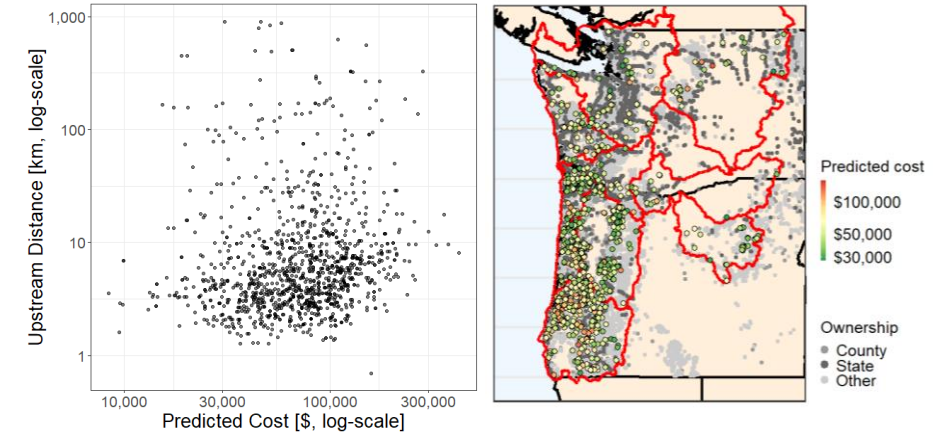
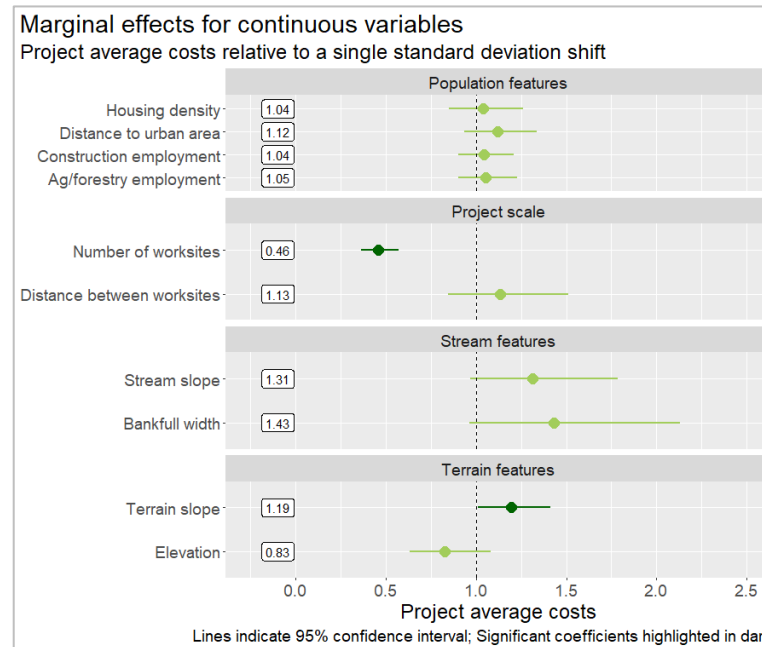
Project records for over 1,200 culvert worksites with cost records

- Use GIS tools to link worksites with landscape features, socioeconomic data
- E.g., road size, stream slope, stream width, distance to population center

2. MODEL – Econometrics

Model worksite costs as a function of observable features

- OLS, spatial weights, boosted regression trees
- Inference on cost drivers
- Predictions for planning-level costs for future projects



3. APPLICATION – Distribution of Costs

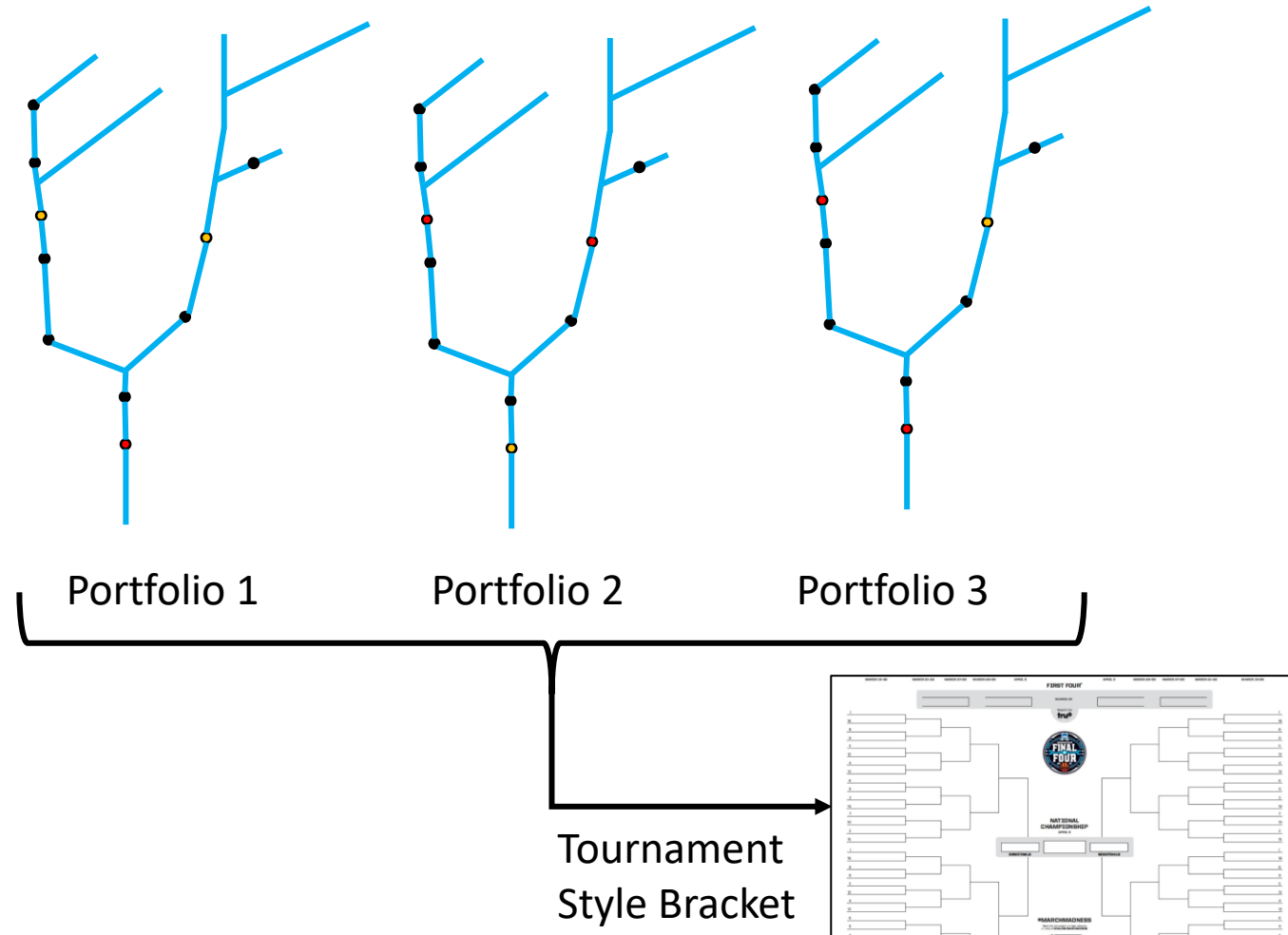
Use model predictions to assess variation in costs

- Assess distribution of costs for...
 - 1) Observed completed projects
 - 2) Known barriers
- Assess suitability of targeting heuristics (cost vs. benefit)
- Compare across...
 - 1) Watersheds
 - 2) Species
 - 3) Barrier ownership

Prioritization in Practice: Other Targeting Tools

Optimization:

- Searches through space of combinations of potential actions for optimal
- Discards “dominated” portfolios to find “best” outcome under given budget
- Can account for interdependencies
- Can account for multiple objectives (with weights or constraints)



Prioritization in Practice: Other Targeting Tools

Scoring & Ranking:

- “Prioritization Index”
- Weighted sum of normalized metrics
 - 0pts for high cost (Over \$500k)
 - 1pt for medium cost (\$200-500k)
 - 3pts for low cost (Under \$200k)
- Simplicity is attractive
- Can obscure important variation in costs and/or benefits

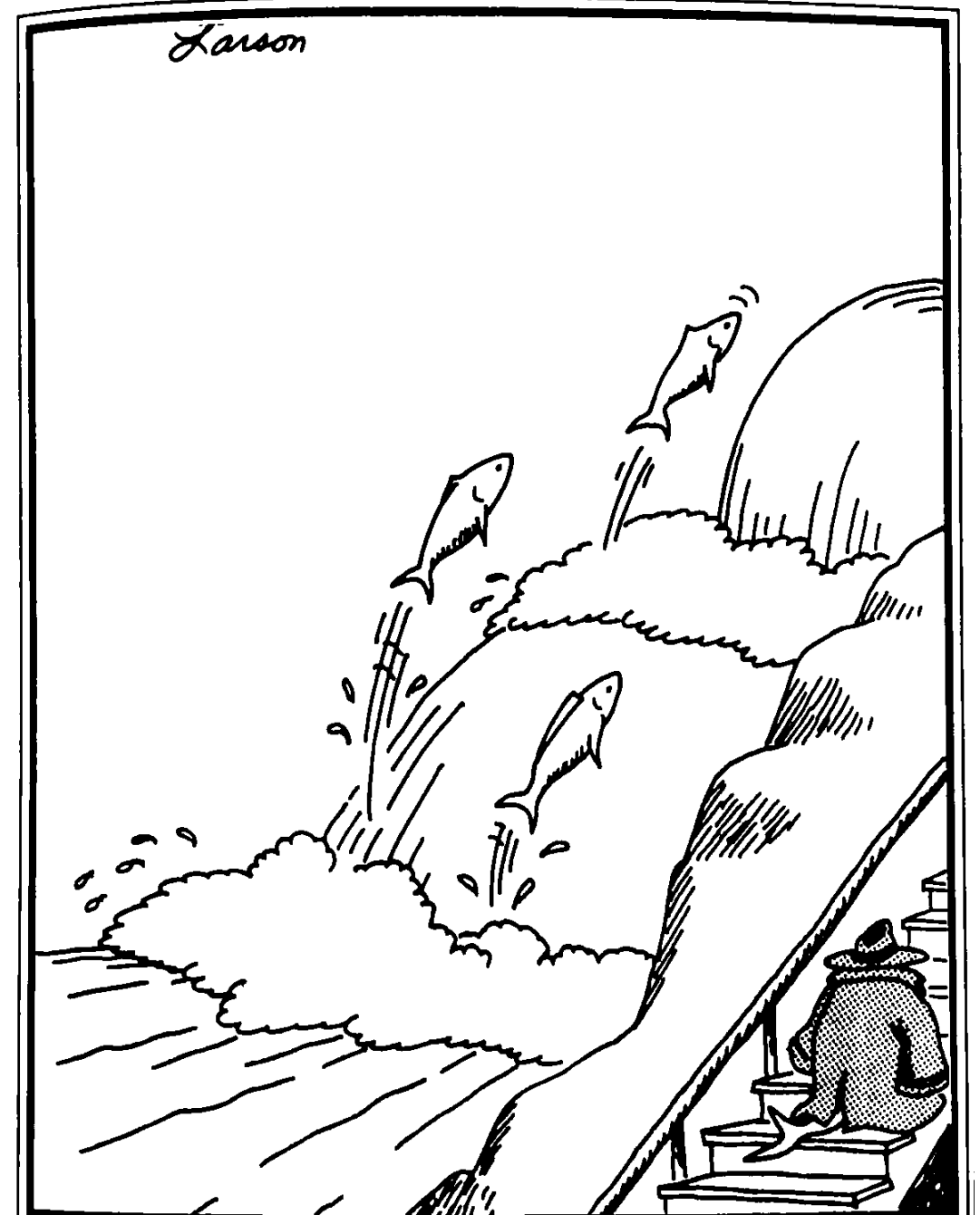
Criteria		Scores
1.	Migratory habitat	
	• Long-distance migrants within Danube	4
	• Long-distance migrant habitat within Danube tributaries	2
	• Medium-distance migrants habitat	1
	• Short-distance migrants (head waters)	0
2.	First obstacle in river segment upstream of river mouth	
	• Yes – in Danube	2
	• Yes	1
	• No	0
3.	Distance from mouth (river segment)	
	• First river segment upstream of mouth	3
	• Second river segment upstream of mouth	2
	• Third river segment upstream of mouth	1
	• River segments upstream of third river segment	0
4.	Length of reconnected habitat (values in bracket are valid for Danube)	
	• >50 km (>100 km)	2
	• 20–50 km (40–100 km)	1
	• <20 km (<40 km)	0
5.	Protected site (Natura 2000)	
	• Yes	1
	• No	0

Table Source: Roni & Beechie (2013)

Closing:

- Introduced a simple, flexible **model** for considering alternative conservation plans
- Efficiency of targeting rules depends on the specific context
- Covered challenges in defining **costs** and **benefits**
- In the context of **fish passage**, but ideas can be applied in other systems as well

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