Faculty of Engineering and Mathematical Sciences

Project Management & Engineering Practice (GENG 5505)

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Communication management: Matching intent with outcome (Ch 9)

(Week 5b) – 22nd August, 2024



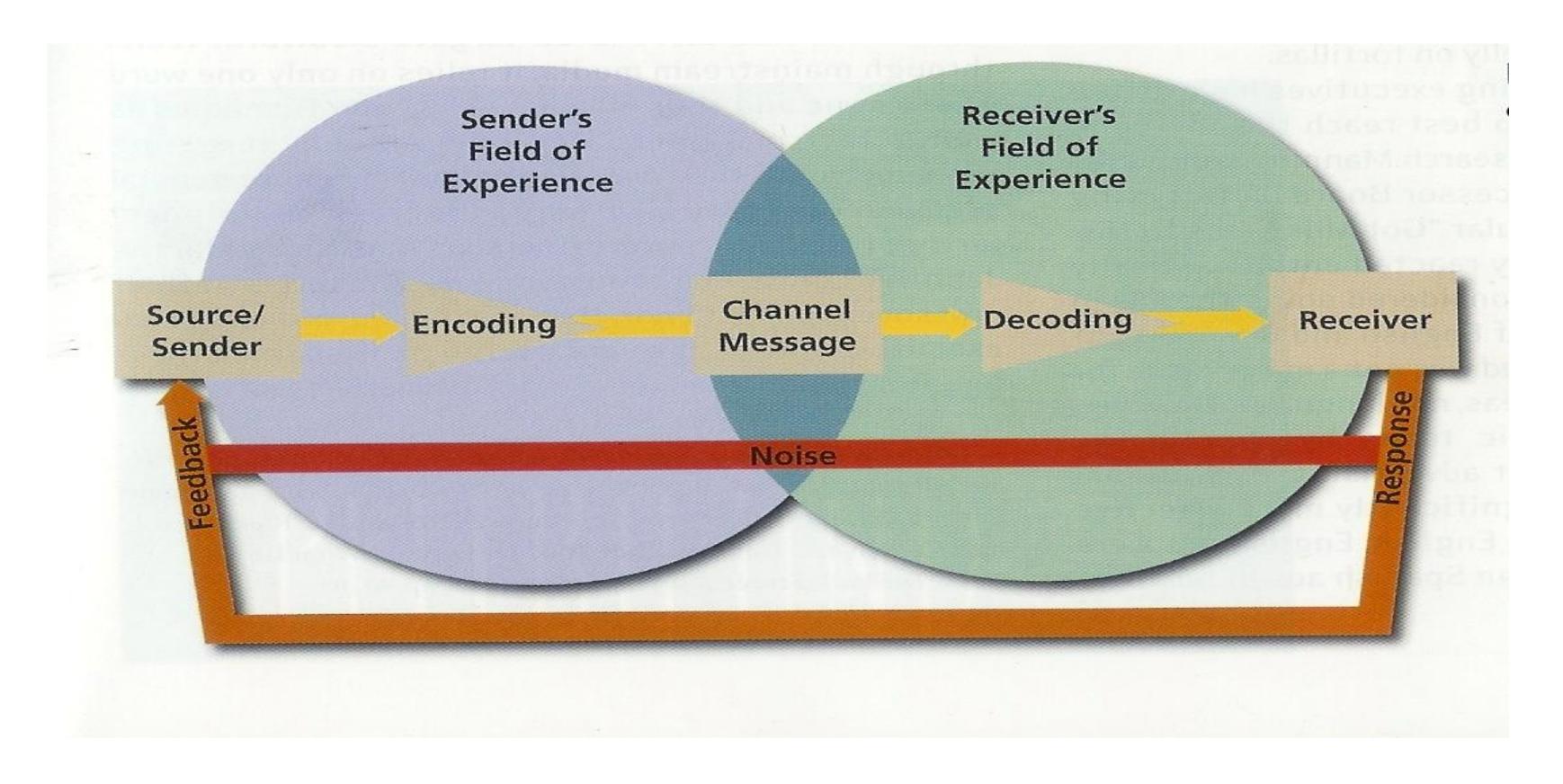
Planning communications management

- 75-90 percent time spent communicating (writing, reading, talking and listening);
- Poor communication continues to frustrate and undermine the workplace (problems, issues and misunderstandings);
- Information should be provided in the right format, at the right time, to the right audience and with the right impact.



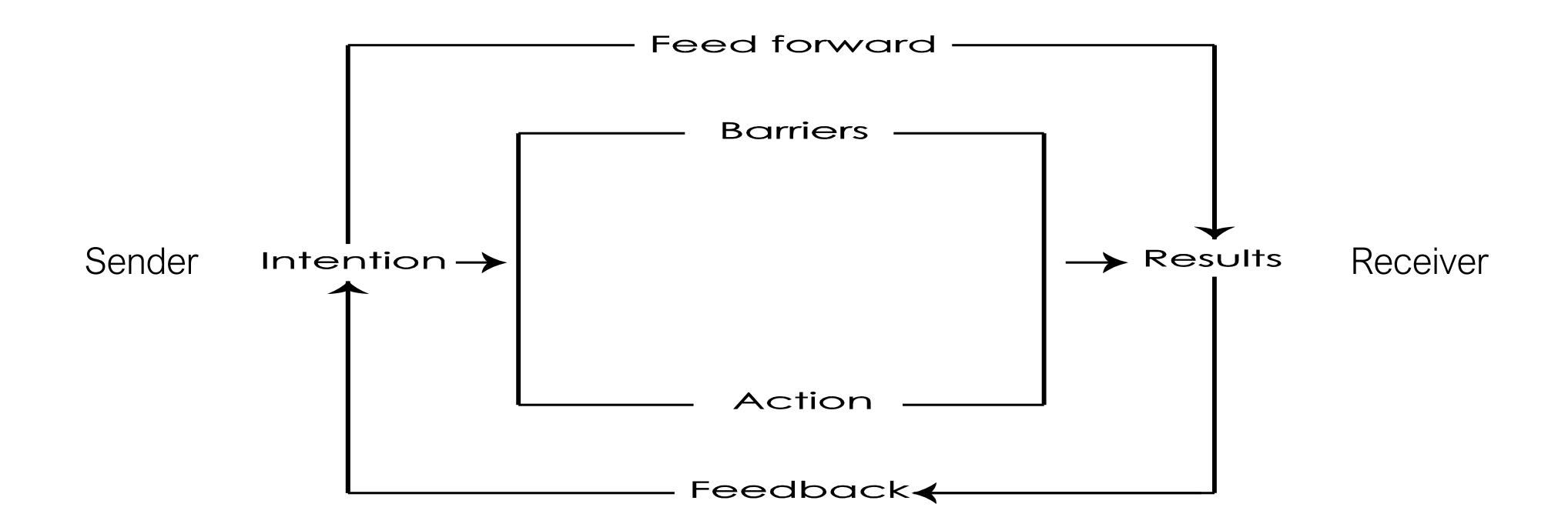
Communicating effectively with stakeholders: The Communication Process Model

Source: Belch & Belch, 2004





The communication process





Communication barriers

- >Lack of client involvement;
- ➤ Poorly informed stakeholders;
- >Lack of meetings and/or too many meetings leading to little action;
- >Lack of reporting requirements;
- ➤ Poor and incomplete documentation;
- > Frequent scope change;
- >Changing project personnel;
- >Lack of auditing the project to identify the lessons learned;



Managing project communications

Timely and appropriate planning, collection, creation, distribution, storage, retrieval, management, control, monitoring, and disposal of information;

Fact—indisputable, objective truth accepted by everyone;

Fantasy—someone's opinion or interpretation;

Folklore—rumour, gossip or hearsay;

Feelings—intuition, ego or emotion;

Communication works best when you work at communication.



Project meetings

Upwards of 85 percent of time in meetings:

- >How much of this time is spent wisely, efficiently and effectively?
- >How many of the meetings result in actionable outcomes?
- >What percentage of meetings include stakeholders who make the required decisions?
- >How much constructive information is presented at the meetings?
- >How participative are the meetings?
- ➤ How many meetings are poorly managed?
- >How many meetings are held to ratify what has already been decided?
- ➤ How often do meetings go back over ground already discussed at previous meetings?



Profiling the meeting

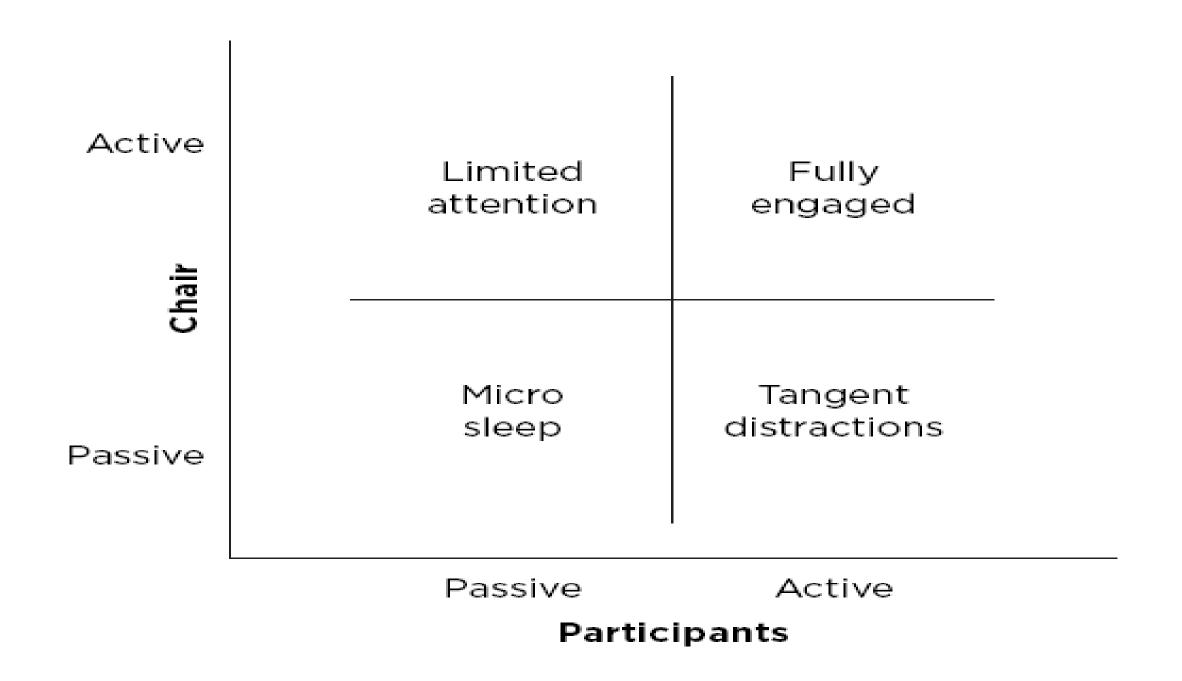


Figure 9.2 Profiling the meeting



Kick-off meeting

- > Detailing the project objectives, expectation, deliverables, outcomes and benefits;
- > Meeting the client or their representative;
- > Reviewing all the scope inclusions and exclusions;
- > Clarifying the roles and responsibilities of executive, project, operational, technical, team and/or other support members;
- > Explaining the project management methodology (or framework) to be followed;
- > Walking through the project management plan (and any subsidiary plans);
- > Discussing different views between the stakeholders and/or team members;
- **>**



Kick-out meeting

- > This is the meeting that formally brings the project to a close;
- > Projects can close at any time, completed or not;
- > Final meeting ensure that all aspects of the project are formally closed out prior to the team being disbanded;

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Project performance reports

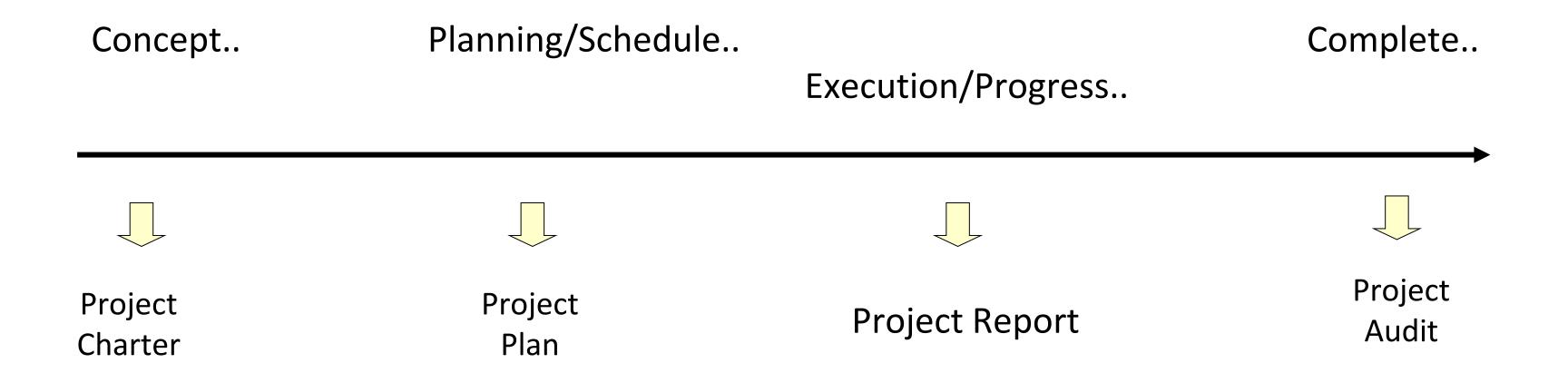
Reports can often lead to an impressive work of fiction (at worse), or a concise and honest summary of the project's progression, status and likely conclusion (at best).

Reports should convey:

- >Accurate, complete and timely information;
- >Provide an possible escape route for a mismanaged project;
- >Reflect the true facts on the project's progression;
- > Encourage early detection of problems;
- ➤ Enable problem-solving and facilitate decision-making;
- >Track all the scope changes and revisions;
- >Sustain the project momentum, energy and commitment;
- **>**....

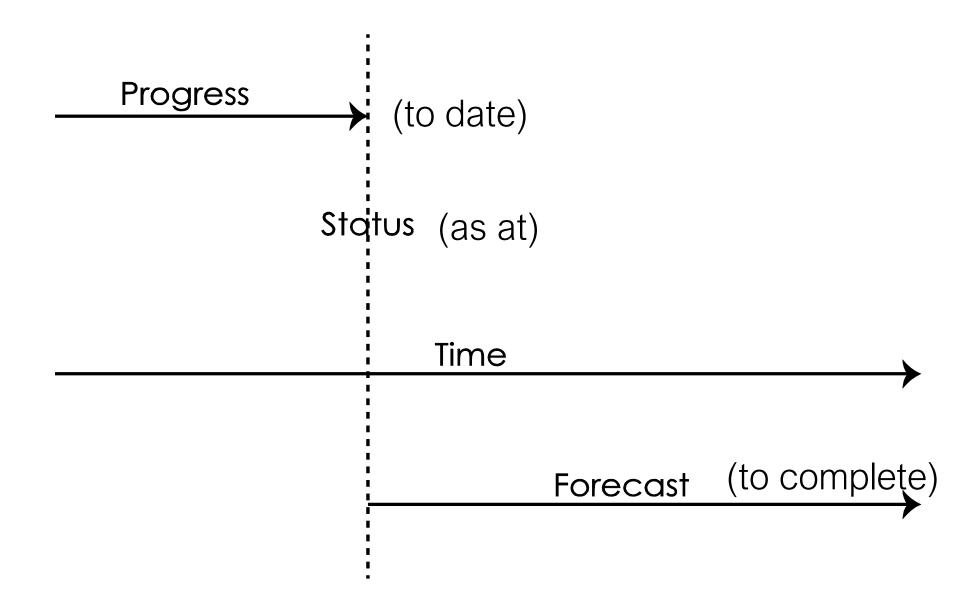


Navigating the project lifecycle





The reporting continuum





Navigating the reporting continuum: True measures of performance

Reporting requires continual monitoring, inspection, correction & reinforcement to be effective

- Progress report (time zero to present)
 - Reports information after it has happened achievements, budget and cash flow progress, issues addressed, milestones reached, risk managed, changes adopted, approvals received, delivery accepted, etc.
- Status report (present)
 - Reports the current position of the project against the plan on time, on budget, as specified, etc.
- > Forecast report (completion oriented)
 - Reports against the original completion date, anticipated scope changes, pending risks, approvals pending, escalating issues, expected delays, projected cost over runs, etc.



Project change control

- > All scope change requests are to be in writing;
- > All scope changes must identify & be signed by the stakeholder initiating the change;
- ➤ All scope changes must identify the complete impact (time, cost, specification & resources, TBL) the change will have on the project;
- > All scope changes must include an updated risk assessment reflecting the changes;
- > All scope changes must include an updated quality assessment (and TBL) reflecting the changes;
- > All scope changes must include an updated contract assessment reflecting the changes;
- ➤ All scope changes (and impacts) must be agreed, documented & communicated between all relevant stakeholders;
- > All successful scope changes must be reflected in a revised project charter/scope and project schedule;

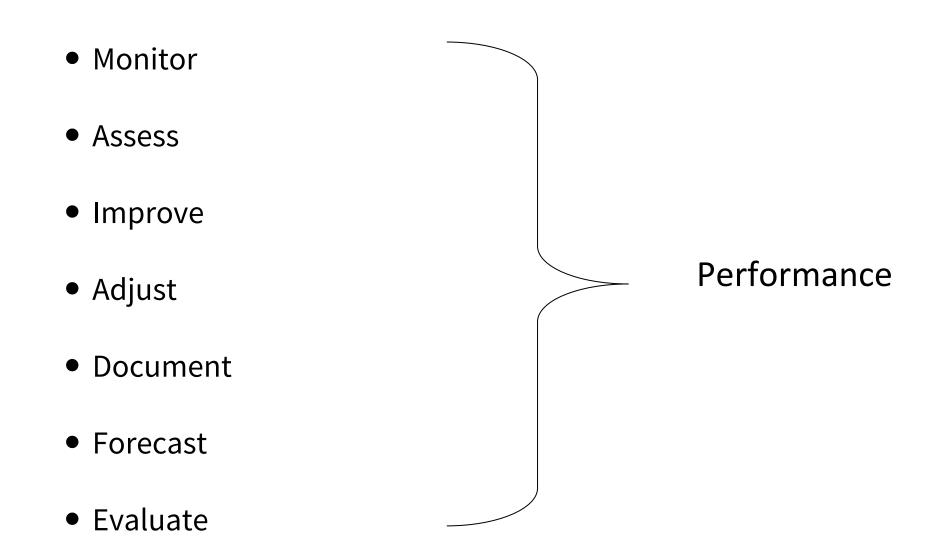


Causes of scope creep

- ➤ Poor initial definitions of requirements
- >Unanswered questions on deliverables
- > Lack of stakeholder involvement
- >Evolving expectations and/or mentality of 'exceeding' expectations
- ➤ Discovery of new 'solutions'
- >Ineffective project management
- >Environmental factors (external to the company)
- **>**...



Benefits of project control





Measuring 'actual' achievement

- > Performance milestones
- ➤ Time completed
- ➤ Deliverables (including TBL)
- >Level of effort
- ➤ Budget spent
- > Remaining duration

- > Issues resolved
- > Risks managed
- > Decisions reached
- > Reviews conducted
- > Approvals received
- > Team cohesion
- Stakeholders managed



Taking corrective action

Behind Schedule	►Accelerate	Ahead of Schedule	>
	►Increase resources		>
	► Reduce quality		>
Over Budget	► Reduce quality	Under Budget	>
	►Narrow scope		>
	► Accept substitution		>
Outside	►Renegotiate costs	Under	>
Scope	► Redefine scope	Scope	>
	►Stop project		
Consistent with	>	Inconsistent with TBL	>
TBL	>		>



Effective project control

The steps:

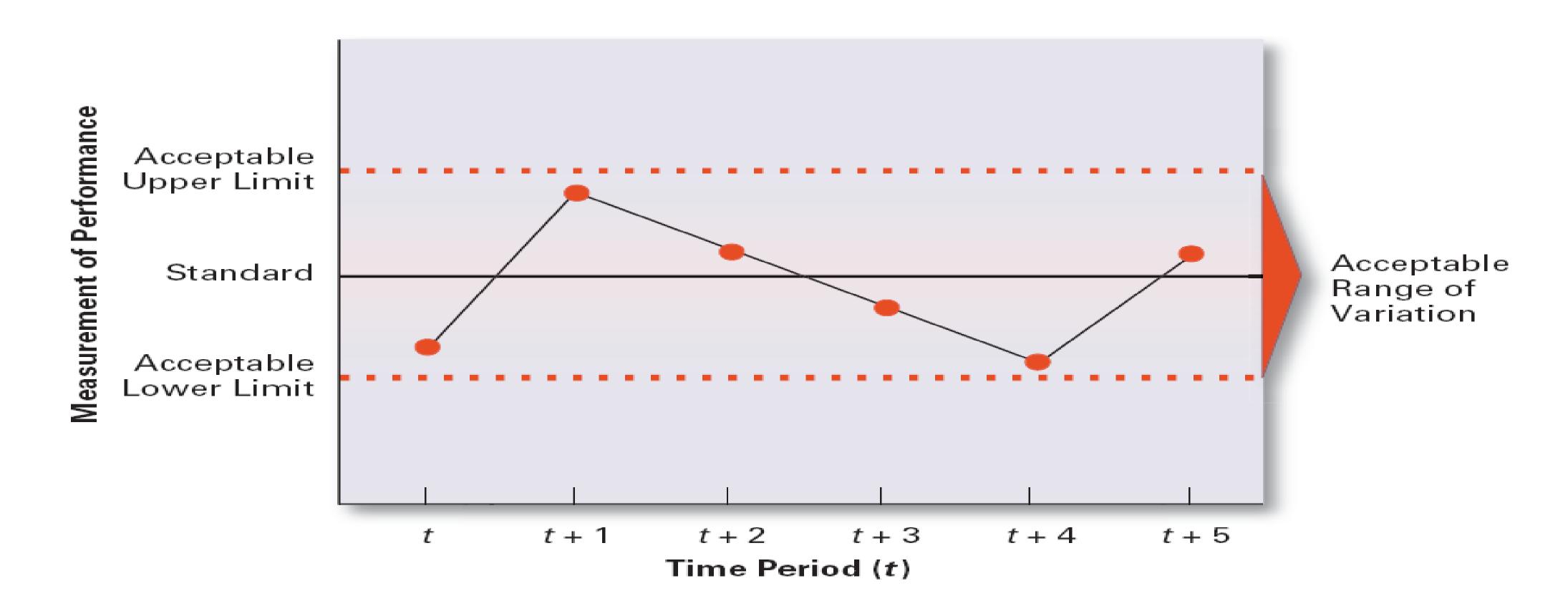
- >Establishing the standards which will become the measurement benchmark
- ➤ Monitoring the standards through regular inspections & related activities
- ➤ Measuring performance against the standard
- > Taking corrective action to correct deviations (if required) and/or reinforce compliance

The tools (refer also to additional templates on LMS)

- Milestone charts
- Budget charts
- Control charts
- Earned value reports
- Action plans
- Change request register
- Contingency plans
- Risk management register
- ...



Defining the acceptable range of variation (Robbins et al, 2009)





Project control

