# Cyclistic: Casual Riders and Annual Members

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#### Agenda

- Objective
- Casual Riders vs Annual Members
- Conclusions and Recommendations

#### **Objective**

Examine differences in Cyclistic usage between casual riders and annual members.

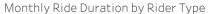
### Casual Riders vs Annual Members

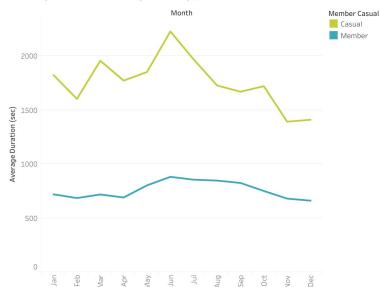
#### **Monthly Rides**





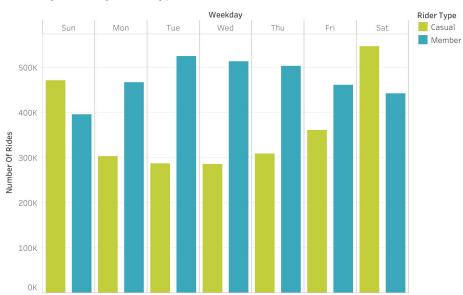
#### **Monthly Ride Durations**





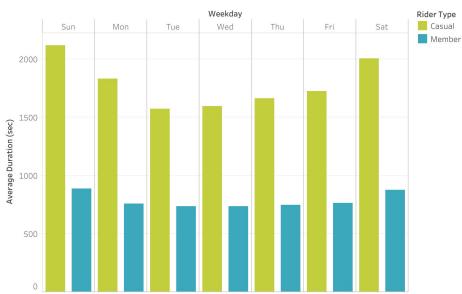
#### **Weekday Rides**

Weekday Rides by Rider Type



#### **Weekday Ride Durations**

Weekday Ride Duration by Rider Type



## Conclusions and Recommendations

#### **Conclusions**

- Annual members take a larger amount of rides in general, but casual riders have longer trip durations.
- Casual riders take more rides during the weekends and during the summer months.

#### Recommendations

- 1. Promotional offers
  - a. First month discount and summers
- 2. Introduce more membership options
- 3. Offer more privileges to annual members
- 4. Gather more information