

Identifying research priorities through decision analysis: a case study for cover crops

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- 11 Abstract
- 12 In Midwestern maize (Zea-mays L.)-based systems, planting an over-wintering cover crop such as
- 13 rye (Secale cereale L.) following fall harvests of summer crops maintains continuous soil cover,
- offering numerous environmental advantages. However, while adoption of cover crops has increased
- over the past decade, on a landscape-scale it remains low. Identifying where agronomic research
- 16 could be most impactful in increasing adoption is therefore a useful exercise. Decision analysis (DA)
- is a tool for clarifying decision trade-offs, quantifying risk, and identifying optimal decisions. Several
- 18 fields regularly utilize DA frameworks including the military, industrial engineering, business
- strategy, and economics, but it is not yet widely applied in agriculture. Here we apply DA to a maize-
- soybean [Glycine max (L.) Merr.] rotation using publicly available weather, management, and
- 21 economic data from central Iowa. In this region, planting a cover crop following maize (preceding
- soybean) poses less risk to the producer compared to planting following soybean, meaning it may be
- a more palatable entry point for producers. Furthermore, the risk of reduced maize yields when
- 24 planting less than 10 days following rye termination substantially contributes to the overall risk cover
- crops pose to producers, but also has significant potential to be addressed through agronomic
- research. In addition to identifying research priorities, DA provided clarity to a complex problem,
- was performed using publicly available data, and by incorporating risk it better estimated true costs
- 28 to the producer compared to using input costs alone. We believe DA is a valuable and underutilized
- tool in agronomy and could aid in increasing adoption of cover crops in the Midwest.
- 30 1 Introduction
- 31 Many cropping systems in the United States (US) have undergone simplifications, now being
- 32 composed of only a few, often annual, crops (Aguilar et al. 2015; Hijmans et al. 2016; Crossley et al.
- 33 2021). These systems often leave the soil fallow for some period of time, presenting notable
- 34 environmental challenges including but not limited to increased risk of soil erosion and an increased

- potential for nutrient loss (Mitsch et al., 2001; Hatfield et al., 2009, Syswerda et al., 2012). The
- 36 notion of 'continuous living cover' has been used to encourage creative solutions to these issues by
- 37 focusing cropping system re-design on eliminating these environmentally-challenging fallow periods.
- 38 Planting cover crops to reduce fallow periods is one such tactic that could at least partially address
- many of the environmental problems presented by annual cropping systems.
- 40 The US produces approximately one-third of the word's maize (Zea mays L.) and soybean [Glycine
- 41 max (L.) Merr.] (FAO, 2022), with five states in the Midwestern region contributing over half of that
- 42 production (USDA-NASS, 2022). It follows that large amounts of agricultural land in the
- 43 Midwestern US are dedicated to cropping systems that grow only maize and soybean (Boryan et al.,
- 44 2011; USDA-NASS Cropland Data Layer, 2021). Utilizing over-wintering cover crops in these
- 45 systems has been shown to reduce soil erosion and nitrate leaching (Kaspar et al., 2007; Kaspar et al.
- 46 2012), reduce crop insurance losses (Aglasan and Rejesus, 2021), and possibly offer numerous other
- 47 context-specific benefits (Basche et al. 2017; Nichols et al., 2022; Krupek et al. 2022). However, the
- 48 Midwestern maize-soybean systems present challenges to cover crop adoption. In some regions of
- 49 the US, cover crop adoption on annual cropland is above 25% and growing (Hamilton et al., 2017).
- Meanwhile, states comprising the Midwestern US exhibit some of the smallest adoption rates, with
- most states well below 10% adoption (Hamilton et al., 2017; Rundquist and Carlson, 2017; Seifert et
- 52 al., 2018).
- Low adoption rates within the Midwest have been the subject of numerous studies, and it is clearly a
- 54 complex issue involving economics, climate constraints, field operations, management, equipment,
- culture, and technical knowledge (Lee et al., 2018, Church et al., 2020, Nichols et al., 2020a,
- Thompson et al., 2021; Yoder et al., 2021). One barrier we believe merits more attention is that of
- 57 risk. Risk incorporates two components, uncertainty and negative consequences, and is frequently
- 58 measured with probabilities describing the potential severity of consequences (Kapland and Garrick,
- 59 1981; Bedford and Cooke, 2001; Hubbard 2020). Managerially, maize and soybean are both are
- planted in the late spring (April, May) and both are harvested in the fall (September, October,
- November). Producers typically fit over-wintering cover crops into these systems by planting a cover
- 62 crop in the fall after the cash crop harvest, and terminating the cover crop it in the spring before the
- 63 next cash crop is planted (SARE 2020). Therefore, management of an over-wintering cover crop such
- as rye (Secale cereale L.) can conflict with cash crop management. As such, using a cover crop
- 65 requires complex decision-making that balances risk and rewards in uncertain conditions. While

- perceived risks associated with cover cropping are often cited as barriers to adoption (Arbuckle and Roesch-McNally, 2015), to our knowledge that risk has not been well-quantified or explicitly
- 68 included in economic analyses (e.g., Bergtold et al., 2019; Plastina et al., 2020). Furthermore, while
- 69 lists of cover crop research priorities have been proposed (e.g., Carlson and Stockwell, 2013; Basche
- and Roesch-McNally, 2017), a tool for ranking priorities would be useful. By quantifying the risk
- associated with each decision point for producers, research priorities can be set to address and reduce
- the areas posing the highest risk. The use of risk as a ranking tool would also help researchers and
- funding organizations assess how resources can be used most impactfully. Furthermore,
- value of understanding how uncertainties around weather conditions elevate risks of profit loss is important
- 75 for understanding both the mechanisms for delivering incentives, and the amount producers may
- need to be compensated for planting cover crops.
- 77 Decision analysis is an interdisciplinary tool that can be applied to analyze decision-making under
- vuncertain conditions (Howard, 1988; Howard and Abbas, 2010; Clemen and Reilly, 2013). It can
- 79 leverage both quantitative information and expert knowledge, incorporate different degrees of risk
- aversion, and through sensitivity analyses can allow exploration of the decision space (Cegan et al.,
- 81 2017; Shackelford et al. 2019). It is a recognized tool for coping with risk in agriculture (Hardaker et
- al. 2015), and has been applied to understand agroforestry adoption risks, nitrate pollution loading,
- 83 explore optimal cropping system choices, and to promote sustainable agricultural practices (Almasri
- 84 et al., 2005; Gandorfer et al., 2011; Talukder et al., 2017; Do et al., 2020). However, to our
- 85 knowledge decision analysis frameworks have not been applied to gain insight into management
- decisions related to cover crops in the maize/soybean systems of the Midwestern US. Therefore, the
- 87 objectives of this study were two-fold:
- 88 1) Provide a case study using publicly available data to demonstrate the process and utility of
- 89 applying decision analysis to cover crop systems
- 90 2) Use a basic analysis to suggest research priorities for cover crops in Central Iowa
- We chose to use Central Iowa as a case study because Iowa has a large percentage of cropped land in
- maize-soybean systems that could benefit from the addition of cover crops (USDA NASS CDL,
- 93 2021). Central Iowa currently demonstrates a moderate amount of cover crop adoption compared to
- 94 the rest of the state (Rundquist and Carlson, 2017), suggesting there is interest, but also barriers to
- adoption. Furthermore, Iowa's land grant institution, Iowa State University, as well as the United

- 96 States Department of Agriculture (USDA) National Laboratory for Agriculture and the Environment
- 97 (NLAE) are located in Central Iowa and support a strong infrastructure for publicly funded
- 98 agronomic research trials in this region.

2 Methods and Materials

2.1 Decision set

99

- We used cereal rye (Secale cereale L.) as our 'model' over-wintering cover crop because it is the
- most used cover crop in Iowa and is one of the most widely used cover crop species in the Midwest
- 103 (Singer 2008). In a maize-soybean rotation, a producer has six main decision alternatives that make
- 104 up the decision set:
- 105 Do not plant a cover crop following soybeans
- 106 2) Plant a cover crop following soybeans, plan to terminate early April
- 107 Plant a cover crop following soybeans, plan to terminate late April
- Do not plant a cover crop following maize
- 109 5) Plant a cover crop following maize, plan to terminate early April
- 110 6) Plant a cover crop following maize, plan to terminate late April
- Each alternative has unique benefits and challenges (**Figure 1**). Planting a cover crop following
- soybeans (decision alternatives 1-3) offers several advantages, but also carries challenges. Soybeans
- are harvested earlier compared to maize (USDA NASS 2022), allowing for earlier fall cover crop
- planting which increases the probability of successful rye establishment and meaningful biomass
- production (Chatterjee et al. 2020). A rye cover crop will also offer larger reductions in soil erosion
- when planted following a soybean crop due to the low amounts of residue remaining in the field
- following soybean harvest (Kaspar et al. 2001). Soybeans can leave large reserves of nitrate in the
- soil in the fall that are susceptible to spring leaching (Martinez-Feria et al. 2019), which can be
- mitigated by overwintering cover crops (Kaspar et al. 2007; Kaspar et al. 2012). Delaying cover crop
- termination can enhance these benefits (decision alternative 3), but carries the risk of delaying maize
- planting, which often results in lower maize yields (Baum et al., 2019). Regardless of the decision
- whether to terminate the cover crop early, maize may have lower yields if planted less than 10 days

following rye termination (Johnson et al. 1998, Archarya et al. 2017; Acharya et al. 2020), meaning decision alternatives 2-3 carry an inherent risk of reduced maize yields.

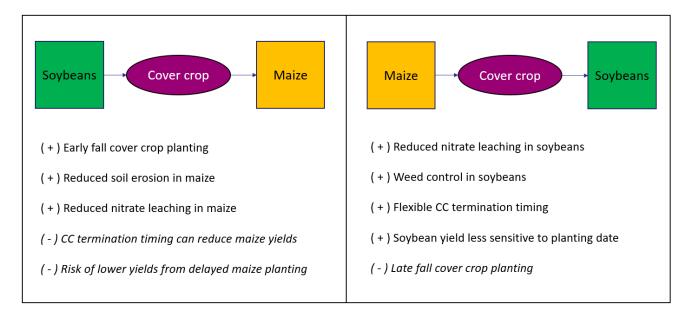


Figure 1 Winter cover crops can be planted following soybean harvest (*left*) or following maize harvest (*right*); each decision alternative presents unique benefits (+) and challenges (-)

Planting a cover crop following maize (decision alternatives 4-6) likewise carry both advantages and challenges. Like soybean, maize may leave large reserves of soil nitrate after harvest, and an overwintering cover crop can help prevent it from leaching into water bodies in the spring (Kaspar et al. 2007; Kaspar et al. 2012; Martinez-Feria et al., 2019). Additionally, unlike maize, soybeans are generally unaffected by the cover crop termination timing (Johnson et al. 1998, Archarya et al. 2017; Acharya et al. 2020), and soybeans yields are less sensitive to planting dates than maize (Kessler et al. 2020). Furthermore, on-farm research has shown cover crop residue in soybean fields may allow producers to eliminate an herbicide pass (Nelson and Bennett 2018), an effect that can be enhanced by delayed cover crop termination (decision alternative 6). However, maize is generally harvested later than soybeans in the fall (USDA NASS 2022), resulting in later cover crop planting and therefore a lower probability of successful establishment. Identification of the benefits and challenges of each decision alternative highlights the need to use a quantitative approach to decision optimization, which can be achieved using decision analysis frameworks.

2.2 Decision structure

143 The decision set was translated into a decision model with known states, uncertainties, and values, 144 each described below. 145 2.2.1 Fall uncertainties 146 Cover crops are most often planted following cash crop harvests (SARE 2020). Soybean crops in 147 Central Iowa are harvested in September or October, and maize in October or November (USDA 148 NASS 2022). Planting cover crops into standing crops before harvest can increase the probability of 149 establishment (Wilson et al. 2014) but requires specialized equipment that is not yet widely available. 150 We therefore assume cover crop planting occurs after cash crop harvest. 151 Rye cover crop seeds requires sufficient precipitation to germinate, and sufficient heat units to 152 establish such that the plants survive the winter. Failure of a cover crop to germinate or establish 153 results in wasted seed, wasted fuel, and possible weed problems the following spring. While the 154 amount of precipitation needed for rye to germinate depends on soil moisture conditions at planting, 155 crop advisors and producers often assume 1.27 cm (0.5 inches) is needed (Sarrantonio 1994), which is 156 consistent with field studies (Fisher et al., 2011; Wilson et al. 2013) and simulation model 157 assumptions (Feyereisen et al. 2006; Marcillo et al. 2019). While we assumed 1.27 cm was needed 158 for our baseline analysis, this assumption was tested through a sensitivity analysis (see Section 2.3.2). 159 Growing degree days (GDDs) represent an estimation of the number of heat units accumulated above 160 a threshold temperature specific to a crop. For rye the threshold is 0 or 1 deg Celsius (Feyereisen et 161 al. 2006). We are unaware of studies estimating the cumulative fall GDDs required for successful rye 162 over-wintering, and acknowledge it will depend on several additional factors including soil texture 163 and snow cover. We estimated rye requires 200 GDDs to successfully establish before winter, but 164 tested the sensitivity of this assumption (see Section 2.3.2). 165 To estimate the probability of successful rye establishment, we used 30 years of historical weather 166 data (1988-2019) collected at the AMES-8-WSW station from the Iowa Environmental Mesonet 167 (IEM 2022). We chose this dataset because it had previously undergone an extensive quality check 168 (Archontoulis et al. 2020). Using 30 years of weather data, we calculated (i) the probability the site 169 received 1.27 cm of rainfall during an allotted timeframe, and (ii) the probability of achieving 200 GDDs in the allotted timeframe (Table 1). The timeframes differed by decision alternative to account 170 171 for the generally earlier harvest dates for soybean compared to maize (USDA NASS 2022). We 172 chose to calculate the precipitation and GDD probabilities separately rather than as a joint probability

173	to aid in assessing how breeding efforts could increase changes of establishment. We recognize this
174	model for establishment is a simplification of the complex interactions between weather, soil, and
175	management considerations. While more sophisticated modelling approaches have been utilized for
176	predicting cover crop establishment (Baker et al. 2009, Marcillo et al. 2019; Nichols et al. 2020b),
177	they require specialized skillsets and a significant time commitment. Our goal in this exercise is to
178	demonstrate how insights can be obtained using publicly available data and approachable
179	methodologies.
180	2.2.2 Spring uncertainties
181	Iowa has a humid continental climate wherein a significant amount of precipitation occurs during the
182	spring months. In addition to the direct constraints on management that precipitation exerts,
183	performing field operations in wet soils can result in undesirable outcomes including long-term soil
184	compaction issues and equipment malfunctions. The USDA National Agricultural Statistics Service
185	(NASS) surveys farmers to determine the number of days suitable for fieldwork (workable-field day;
186	WFD) for each week throughout the year (USDA NASS 2018). A 'suitable' day is defined as one in
187	which weather and field conditions allow producers to work in fields the majority of a given day.
188	Determining whether a day is a 'suitable' is subjective, but provides valuable information about the
189	state of progress and constraints of agricultural production on a landscape level.
190	Historical data shows that in Iowa, the number of WFDs during the spring can severely restrict field
191	activities (Urban et al 2015; Edwards 2020). To comply with governmental crop insurance cost-share
192	policies, cover crops must be terminated before the cash crop is planted (Bergtold et al. 2019; USDA
193	RMA 2019). Therefore, the presence of a living cover crop that must be terminated before the cash
194	crop can be planted can potentially add to the spring workload for a producer. Additionally, the
195	decision to plant a cover crop may result in an extra spring field pass requirement. While this
196	depends on whether producers typically have a pre-plant herbicide pass, the operation is much less
197	crucial when the goal is simply to eliminate weeds before planting compared to killing a live cover
198	crop. As such, for this exercise we assumed cover crop termination requires an additional set of field
199	working-days, but did not assume extra herbicide or fuel costs associated with terminating the cover
200	crop. In short, we assumed producers who plant a rye cover crop may require more spring WFDs
201	than those who do not. This fact introduces an important component of risk that is often not
202	accounted for explicitly in economic analyses.

203 The decision of cover crop termination timing will also affect WFDs, and therefore may indirectly 204 affect cash crop yields. If a producer has WFDs in early April, the producer must choose whether to 205 utilize them to terminate the cover crop, or wait in order to accrue more benefits from prolonged 206 cover crop growth. Societal-level benefits such as reduced nitrate leaching, as well as farm-level 207 benefits such as the potential to off-set weed control costs, increase as spring cover crop termination 208 dates are delayed and cover crop biomass increases (Finney et al. 2016; Thapa et al. 2018; Nichols et 209 al. 2020b). However, the by choosing not to utilize early April WFDs, the producer risks not having 210 sufficient WFDs in late April to terminate the cover crop, resulting in delayed cash crop planting and 211 a possible concomitantly reduction in yields. Therefore, understanding the uncertainty around WFDs 212 in the spring is an important component in assessing optimal decision alternatives. 213 In this analysis we only include the uncertainties associated with WFDs. In years with very low 214 spring precipitation, delaying cover crop termination can also result in decreased cash crop yields due 215 to the cover crop's use of stored soil water needed for cash crop production. While this risk is 216 possible, due to climatic patterns it is not common in Central Iowa (Daigh et al. 2014; Martinez-Feria et al. 2016). Therefore, the risk of cover crops inducing drought-related yield reductions in the 217 218 following cash crop is not considered in this exercise. 219 Cover crops can be terminated using mechanical (tilling, roller-crimping, mowing) or chemical 220 (herbicide) means. All termination methods have conditions under which they are most effective, but 221 a fair assumption is that each method works best with two sequential WFDs. Likewise, while 222 planting activities may be carried out with only one WFD, we assume two WFDs are necessary to 223 accommodate the large range of cover crop termination and pre-plant activities a producer might be 224 engaged in. When applying this analysis to a specific system, these assumptions can be adjusted to 225 reflect a producer's particular operations. 226 Workable field days are estimated by surveying farmers about how many days in the previous week 227 were field-workable. The data is therefore reported as a number of days within a seven-day calendar 228 period, with this period being inconsistent between years. For the purposes of this exercise, we chose 229 to take the total WFDs over the seven-day reporting period and divide the total by seven to assign a 230 number of WFDs to each calendar day the reporting week included. We then created five spring 231 categories (early April, late April, early May, late May, June). Workable field day values were then 232 summed within these spring calendar categories. More details, including R code, concerning this

233 procedure can be found in supplemental material. The probability of two and four WFDs being 234 reported in a given spring category was then calculated using 30 years of historical data (1988-2019). 235 **2.2.3 Value** 236 The main contributions of decision values were estimated using partial budgets and included the 237 costs from planting a cover crop, the savings from planting a cover crop, and the income from the 238 subsequent cash crop. Extension publications, farming group publications, and peer-reviewed 239 literature were used to guide each estimation. Sensitivity analyses were performed on assumed values 240 (Section 2.3.2), and instances where conclusions were overly sensitive to assumptions were noted. 241 To estimate the direct costs associated with planting and terminating a cover crop we used Iowa State 242 University's 'Economics of Cover Crops' decision tool (Iowa State University Extension, 2018). 243 While these prices will fluctuate depending on the price of fuel and labor, we feel they are 244 sufficiently representative for this exercise (**Table 2**). 245 In order to account for the effect of cover cropping on income from crop yields, we needed to 246 estimate the net revenue a producer expects per unit crop yield. The net revenue from a crop will 247 depend on producer costs of production as well as market prices, both of which vary significantly 248 across years. To overcome this variability, we looked at production costs (Iowa State University 249 Extension, 2022) and market prices (USDA NASS 2022) from 2013-2021, calculated the net revenue 250 per unit crop yield for each year, then took the year with the maximum net revenue for each crop 251 (**Table S1**). By calculating the net revenue in this manner, when a rye cover crop negatively 252 impacted cash crop yields our analyses represented the highest potential costs of those effects. All 253 prices and calculations are available in supplemental material. 254 Maize was assumed to have a maximum yield of 10.7 dry Mg ha⁻¹ (200 bu ac⁻¹) and soybean a yield of 1.4 dry Mg ha⁻¹ (60 bu ac⁻¹), which are representative of the state average yields in Iowa (USDA 255 NASS 2022). Maize yield is sensitive to planting date, with later planting dates being associated with 256 257 lower yields (Kucharik et al. 2008; Baum et al. 2019). We therefore assume a graduated yield penalty 258 increasing from 5-20% as maize planting occurs past April (Table S2). On average, winter cover 259 crops such as rye have been shown to have a neutral effect on subsequent maize and soybean yields 260 (Marcillo and Miguez, 2017), but numerous studies have suggested planting maize less than 10-14 261 days following cover crop termination can result in lower maize yields (Johnson et al. 1998, Acharya

262 et al. 2017, Quinn et al. 2022). We therefore assumed a 10% decrease in maize yield reduction if 263 maize planting occurred less than 14 days after cover crop termination (**Table S2**). 264 When the cover crop was followed by a maize crop (decision alternatives 1-3), we assumed herbicide costs were equal in the cover crop and no-cover alternatives (\$205 ha⁻¹). When the cover crop was 265 266 followed by a soybean crop (decision alternatives 4-6), we utilized information from on-farm 267 experiments showing producers reduced herbicide costs due to the mulch provided by a late-268 terminated cover crop. Therefore, in the decision alternative where the cover crop was terminated in late April or later followed by soybean planting (decision alternative 6), a \$37 ha⁻¹ savings in 269 270 herbicides was applied (Nelson and Bennett, 2018). 271 There are currently no payments available to farmers in Iowa for the societal benefits reaped from 272 delaying cover crop termination. However, other areas in the US have implemented payment 273 structures that reward late termination due to the societal benefits gained from late termination 274 (Maryland Department of Agriculture, 2022), so the potential for this payment in decision 275 alternatives 3 and 6 was included in sensitivity analyses. 276 2.3 Decision analysis 277 2.3.1 Building decision trees 278 Decisions can be visualized and modelled using decision tree notation (Howard and Abbas, 2010; 279 Clemen and Reilly, 2013). The full decision model is available in supplemental files and consists of 280 building out a branch for each unique decision node and uncertainty outcome with probabilities, then 281 assigning a value to each branch. We assume a risk-neutral decision maker which means that the 282 decision maker should choose the alternative that maximizes his or her expected profit. A square in 283 the decision tree represents a choice between two or more alternatives, and a circle represents an 284 uncertainty where each branch stemming from the uncertainty is assigned a probability. The first 285 decision for the producer is whether or not to plant a cover crop in the fall (Figure 2). If the 286 producers chooses to plant a cover crop, there is an uncertainty about whether or not sufficient 287 precipitation occurs followed by a second uncertainty about whether or not sufficient GDDs are 288 accumulated. If sufficient precipitation and sufficient GDDs occur, the producer makes a second 289 decision about whether or not to terminate in early April. This decision is followed by uncertainties 290 in the number of WFDs available in a given time frame (Figure S1). The decision tree is solved using 291 a "rollback" procedure starting from the right-hand side of the tree. If a decision (square) node is 292 encountered, the alternative with the largest expected monetary value is selected. If an uncertainty

(circle) node is encountered, the expected monetary value is calculated using the probabilities on the branches. Iteratively following this procedure results in determining the alternative for the first decision (whether or not to plant a cover crop in the fall) that maximizes the producer's expected monetary value.

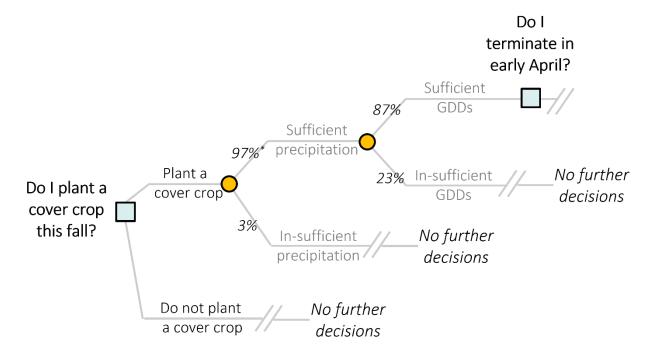


Figure 2 Decision tree visualization for planting a cover crop following a soybean crop. The first decision (light blue square) is whether or not to plant a cover crop. If the producer chooses to plant a cover crop, there is uncertainty about precipitation and growing degree days (GDDs); if the cover crop is successfully established the producer will have to decide whether to terminate the cover crop in early April, or to wait until late-April.

2.3.2 Sensitivity analyses

Sensitivity analysis on the assumptions about the uncertainties and parameters can provide insight into the criticality and importance of an assumption or variable on the decision. The sensitivity of outcomes was assessed for the precipitation required for rye germination, the number of GDDs needed for rye to over-winter, the relative reduction in maize yields when maize was planted less than 10 days following rye termination, the incentive payments offered to plant rye, and the incentive payments offered to delay termination of rye. Additionally, sensitivity analyses were performed on the assumed revenues and costs associated with each scenario to ensure conclusions were not overly sensitive to these assumptions (see supplemental files and Gupta 2022 for details).

3 Results and Discussion

313

314 3.1 **Optimal decisions** 315 Assuming a modest \$12 ha⁻¹ incentive for planting a cover crop, the overall expected the overall 316 expected monetary value of not planting any cover crop is greater than the expected monetary value 317 of planting a cover crop, regardless of the sequencing scenario (Figure 3). Within the decision sets 318 that include the alternative of planting a cover crop, the value of the decision is maximized if the 319 alternative to terminate the cover crop in early April. 320 Many of the benefits reaped from planting cover crops (e.g., reduced soil erosion, reduced nitrate 321 leaching, non-chemical weed control) are directly related to the amount of biomass the cover crop 322 produces (Finney et al. 2016; Thapa et al. 2018; Nichols et al. 2020b). However, in areas that lack 323 incentives for delaying cover crop termination to allow the cover crop to grow, our analyses show the 324 optimal decision is to terminate the cover crop as soon as possible (Figure 3). This results from the 325 risks posed by delaying cover crop termination outweighing the monetary benefits. Interestingly, the 326 termination decision differential is highest when the cover crop precedes maize, which is the 327 sequencing in which society may benefit the most (higher mitigation of erosion and nitrate leaching). 328 Therefore while society would stand to benefit the most from subsidizing this sequencing, this 329 sequencing would require the highest incentives to render late April termination the optimal decision. 330 The state of Maryland has created a tiered incentive system wherein producers are compensated more 331 for early planting and late termination of cover crops (Maryland Department of Agriculture, 2022). 332 Our analysis indicates having compensation rates differ by cropping sequence may also be an 333 approach worth considering. 334 Interestingly, our analyses also expose a moral hazard. If a producer chooses to plant a cover crop 335 preceding a maize crop and receives a cost-share or incentive for doing so, the scenario where the 336 cover crop fails to establish produces that highest decision value within that decision set (**Figure 3**). 337 This is due to the risk of reduced maize yields from spring management of the cover crop. Therefore, 338 under a system of flat payments for planting a cover crop, in this sequence producers have a financial 339 incentive to manage the cover crop in the fall such that it fails to over winter. It is important to 340 provide support for producers as they learn to manage cover crops, and often cover crop 341 establishment is out of a producer's control. However, our analyses demonstrate the complexity in 342 determining the best payment structures.

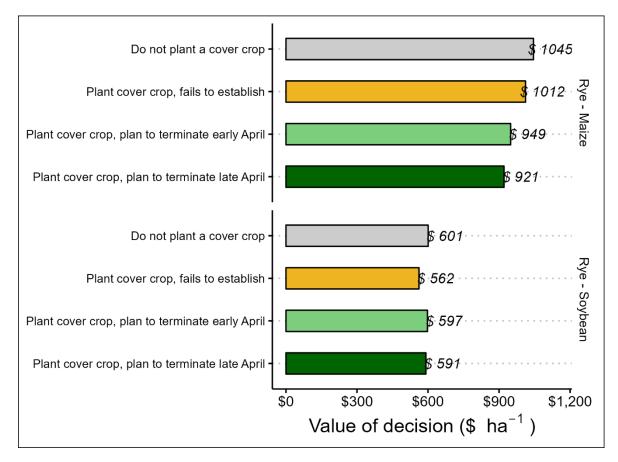


Figure 3. Value of each decision alternative assuming a \$12 ha⁻¹ incentive payment for planting a cover crop.

3.2 Sensitivity to cost-share/incentives

If there are no cost-shares or incentive programs, the overall expected monetary value of not planting any cover crop is greater than the expected value of planting a cover crop, regardless of the sequencing scenario (in **Figure 4**, this is seen from the 'do not plant rye' alternative having a greater value when the cost share or incentive is \$0 on the horizontal axis). However, current incentive programs may be enough to make planting a cover crop preceding a soybean cash crop ('Rye-Soybean') the optimal decision. If the incentive is greater than \$45 ha⁻¹, the expected monetary value of planting rye prior to soybeans is greater than not planting rye.

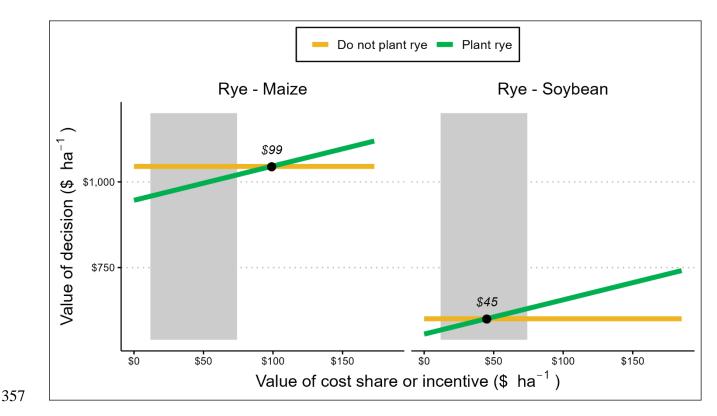


Figure 4. Planting a rye cover crop (green line) required \$99 ha⁻¹ and \$45 cost shares/incentives, respectively for a soybean-rye-maize and maize-rye-soybean scenario to make decision values equal to not planting a cover crop (gold line); gray box represents range of current incentive values.

When a cover crop precedes a maize crop ('Rye-Maize' in **Figure 4**), within the current range of incentives the optimal decision is to not plant a cover crop. However, this recommendation is sensitive to the reduction in maize yield due to planting less than 10 days following cover crop termination (**Figure 5**). If the reduction in yield were eliminated, the difference between the value of not planting a cover crop and planting a cover crop could be reduced from \$99 ha⁻¹ to \$24 ha⁻¹, bringing the difference into the range of current incentive programs in this area (\$12-74 ha⁻¹). The exact causes of the reduced yield in maize are not yet clear and likely vary by context (Patel et al. 2019; Quinn et al. 2021). Our analyses demonstrate that this phenomenon poses a significant risk to producers, and a better understanding of the drivers and identification of ways to predict when yield declines are likely would greatly reduce the financial risk associated with planting a rye cover crop in these systems.

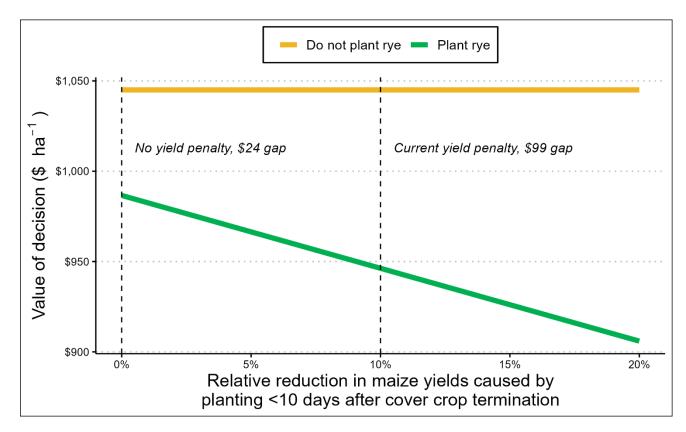


Figure 5 Current estimates show maize yields are reduced by approximately 10% when maize is planted <10days after terminating a cover crop; if agronomic research efforts were able to eliminate this yield reduction the difference in decision values would be within the range of current incentive programs.

3.3 Sensitivity to weather

On average, Central Iowa received 7.4 and 4.2 cm of rain from 15-Oct and 1-Nov through 30-Nov, respectively. This equated to a high probability (>80%) of the rye cover crop receiving sufficient precipitation for germination (>1.27 cm) in both sequences (**Figure 6, Table S3**). This result was robust against uncertainty in our assumptions; even if rye required almost double the assumed precipitation, the probability of receiving that amount of rainfall did not drop below 80% for either planting scenario (**Figure 6**). While the probability of accumulating sufficient GDDs (200) was high when the rye was planted following soybeans (15-Oct planting date), it dropped quickly to only 23% chance of success when planted following maize (1-Nov planting date; **Table S3**). The probability of establishment was very sensitive to the assumed number of GDDs needed for establishment, as well as the sequencing (rye following soybeans or rye following maize).

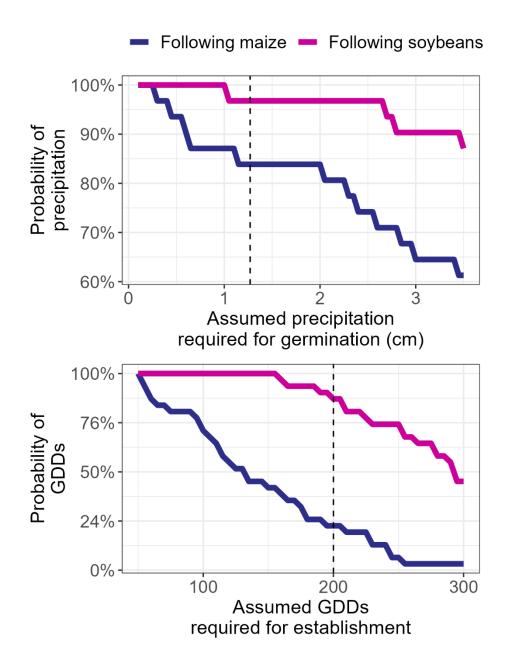


Figure 6 Sensitivity of outcomes to assumption of fall weather for rye planted following maize (dark blue; 1-Nov planting date), and following soybeans (pink; 15-Oct planting date). (*Top*) The probability of receiving sufficient precipitation is not sensitive to sequencing nor the assumed amount required for germination. (*Bottom*) The probability of accumulating sufficient GDDs for rye establishment is very sensitive to both the sequencing and the number of GDDs required

These results can be used to guide cover crop breeding efforts. Our analysis demonstrates in most cases, precipitation is not the limiting factor for cover crop establishment in Central Iowa, and rye planted in the fall has a high probability of receiving enough precipitation to germinate. Breeding

400 varieties that require less precipitation for establishment would likely involve breeding for smaller 401 seeds, which carries inherent tradeoffs (e.g., Carleton and Cooper 1972, Mohler et al. 2009), and our 402 analyses indicate the benefits gained from breeding for smaller seeds would not be substantial. A 403 study done in Minnesota showed precipitation accounts for the highest amount of variation in rye 404 establishment, followed by temperature (Wilson et al. 2013), demonstrating the value of evaluating 405 weather-related risks locally. While our results do not account for how the precipitation is distributed 406 across time and how that may impact germination, our results suggest this area of Iowa can support 407 larger precipitation requirements for cover crops without experiencing a significant reduction in the 408 probability of cover crop germination. 409 Our results suggest fall GDDs are the most limiting factor in Central Iowa. We assumed a base 410 temperature of 0 degrees Celsius, and breeding for a base temperature below freezing would likely be 411 difficult. Our results indicate both the need to better quantify fall GDD requirements for rye cover 412 crop establishment, and that research focused on identifying management tactics that allow for earlier 413 cover crop planting may be most effective in increasing the probability of successful cover crop 414 establishment in Central Iowa. For example, some producers report switching to earlier maturing 415 soybean and maize varieties when adopting cover crops in order to plant the cover crop earlier 416 (Plastina et al., 2020). Some areas have organized blocks of producers who share in aerial seeding 417 costs, and custom seeding equipment/services that allows for seeding into a standing crop is 418 becoming more common. Our analyses indicate these types of activities are well-suited to reducing 419 the risk associated with planting a cover crop in Central Iowa. 420 In the spring, the number of WFDs presented a great deal of uncertainty (**Table 3**). Over the entire 421 spring period (1-Apr through 31-May), on average there was a 79% probability of two or more 422 WFDs in a given two-week period, and only a 46% probability of four or more WFDs. We assumed 423 two or more WFDs were needed to successfully complete a cover crop termination activity, and two 424 additional WFDs were needed to complete cash crop planting activities. Therefore, producers 425 wishing to terminate and plant within a two-week period may not have sufficient WFDs to do so. The 426 probability of two or more WFDs was higher in May compared to April, indicating paying producers 427 to delay cover crop termination may also increase the chances the producer can terminate in the 428 planned timeframe. 429 Our analyses indicate there is generally more risk in the spring compared to the fall when using a

cover crop. A Midwestern focus group found some producers had been switching to winterkill cover

- crop varieties because of the difficulties associated with killing the cover crop and planting a cash crop in a timely manner in the spring (Plastina et al., 2020). For this analysis we assumed the rye cover crop could be terminated at any point, but the stage of rye growth will affect how easy it is to terminate, particularly when using mechanical termination (Creamer et al., 2002; Mirsky et al., 2009). Decision support tools that help producers decide if early termination is the best choice could
- be beneficial in helping producers manage this risk.

4 Conclusions

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438 Using publicly available data and reasonable assumptions, we were able to gain significant insight 439 into localized priorities for cover crop research. Using historical weather data, NASS surveys on 440 workable field days, extension publications, and a partial budget for cover crop economics we were able to build a single-attribute decision model, and model decision values assuming a risk-neutral 441 442 producer. We found including only the costs of seed and fuel in cover crop economics underestimates 443 the additional financial risk producers assume due to the extra spring work cover crops might entail 444 in areas with limited numbers of workable field days during that time. We found there is minimal 445 information on the number of growing degree days required for a rye cover crop to successfully 446 overwinter, and that this may have a large impact on risks associated with planting cover crops in 447 Central Iowa. In Central Iowa, identifying ways to ensure early cover crop planting and 448 managements that render maize yields less sensitive to rye cover crop termination timing could 449 significantly help reduce the financial risk of planting cover crops. Furthermore, flat payments for 450 planting cover crops may result in a moral hazard, wherein the decision value for planting a cover 451 crop preceding a maize crop is maximized when the cover crop fails to establish in the fall. Policies 452 that promote alternative or tiered payment structures could rectify this while still providing support 453 for producers as they learn to manage cover crops.

5 Conflict of Interest

- The authors declare that the research was conducted in the absence of any commercial or financial
- relationships that could be construed as a potential conflict of interest.

6 Author Contributions

- 458 GN conceived of and designed the analyses, collected the data, performed the analyses, and wrote the
- 459 first draft of the manuscript. CM designed the analyses, and edited the manuscript.

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466 **9 References**

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1 Data Availability Statement

- The datasets [GENERATED/ANALYZED] for this study can be found in the [NAME OF
- REPOSITORY] [LINK]. Please see the Data Availability section of the Author guidelines for more
- 698 details.

2 Figure legends and tables

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Table 1 Timeframes assumed for estimating fall weather uncertainties related to precipitation and

702 growing degree days (GDDs)

Scenario	Assumed fall precipitation time frame	Assumed fall GDD accumulation time frame
Soybean – Rye – Maize	15-Oct through 30-Nov	15-Oct through 1-Dec

Maize -Rye - Soybean 1-Nov through 30-Nov 1-Nov through 1-Dec

Table 2. Summary of economic assumptions for each scenario, including whether there is less than 10 days between cover crop termination and planting of the cash crop

	No cover crop system	Cover cro	Cover crop system		
		<10 day gap	>10 day gap		
Cover crop					
Cover crop seed	-	\$20 ha ⁻¹	\$20 ha ⁻¹		
Cover crop planting	-	\$32 ha ⁻¹	\$32 ha ⁻¹		
Cost-shares/insurance	-	\$12-74 ha ⁻¹	\$12-74 ha ⁻¹		
Cover crop preceding maize					
Herbicide costs	\$205 ha ⁻¹	\$205 ha ⁻¹	\$205 ha ⁻¹		
Maize income (assumed \$2.14 net income per bushel)					
Planted early April	\$1057 ha ⁻¹	-	\$951 ha ⁻¹ (90%)		
Planted late April	\$1057 ha ⁻¹	\$1057 ha ⁻¹	\$951 ha ⁻¹ (90%)		
Planted early May	\$1004 ha ⁻¹ (95%)	\$1004 ha ⁻¹ (95%)	\$889 ha ⁻¹ (85%)		
Planted late May	\$951 ha ⁻¹ (90%)	\$951 ha ⁻¹ (90%)	\$846 ha ⁻¹ (80%)		
Planted June	\$846 ha ⁻¹ (80%)	\$846 ha ⁻¹ (80%)	\$740 ha ⁻¹ (70%)		
Cover crop preceding soybean					
Herbicide costs	\$205 ha ⁻¹	\$168 ha ⁻¹	\$168 ha ⁻¹		
Soybean income (assumed \$4.06 net income per bushel)					
Planted early April	-	-	-		
Planted late April	\$601 ha ⁻¹	\$601 ha ⁻¹	\$601 ha ⁻¹		
Planted early May	\$601 ha ⁻¹	\$601 ha ⁻¹	\$601 ha ⁻¹		
Planted late May	\$571 ha ⁻¹ (95%)	\$571 ha ⁻¹ (95%)	\$571 ha ⁻¹ (95%)		
Planted June	\$541 ha ⁻¹ (90%)	\$541 ha ⁻¹ (90%)	\$541 ha ⁻¹ (90%)		

Table 3. Summary of probabilities of workable field days (WFDs) in a given timeframe based on 30 years of NASS survey data (USDA NASS 2022)

Running Title

Management Window	Probability of two or more workable field days (WFDs)	Probability of four or more WFDs
1-Apr through 15-Apr (early April)	69%	48%
16-Apr through 30-Apr (late April)	71%	37%
1-May through 15-May (early May)	89%	45%
16-May through 31-May (late May)	87%	55%