

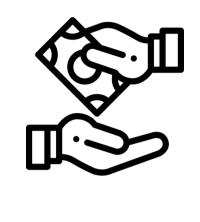
**Brands Penetration Analysis & Marketing Insights** 



**Demographics** 



Brand Penetration



Purchasing Behavior



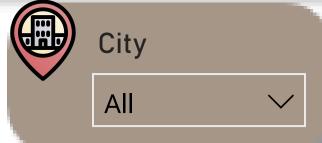
**Competition Analysis** 



Consumer Preferences

## Demographics Dashboard















**Demographics** 

**Brand Penetration** 

**Purchasing Behavior** 

**Competition Analysis** 

**Consumer Preferences** 

#### Marketing Channels by Age

Marketing_channels	15-18	19-30	31-45	46-65	65+	Total ▼
Online ads	707	2666	490	109	48	4020
TV commercials	495	1290	737	117	49	2688
Outdoor billboards	117	585	431	65	28	1226
Other	94	608	408	78	37	1225
Print media	75	371	310	57	28	841
Total	1488	5520	2376	426	190	10000

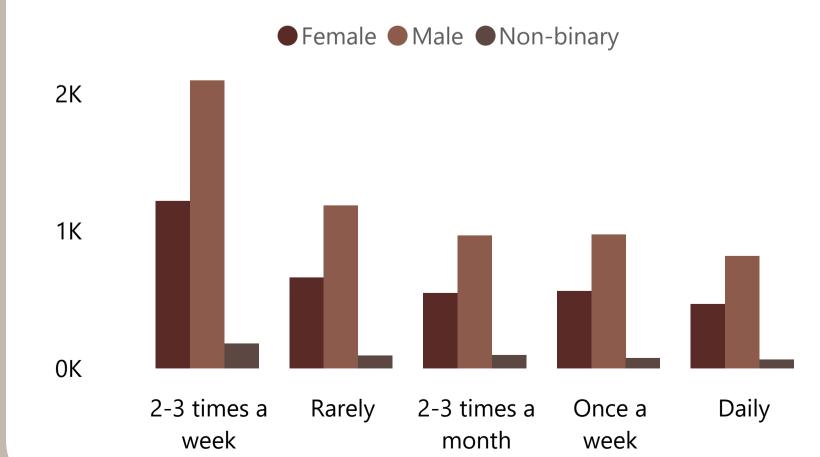
#### Respondents by Age and Gender

Age	Female	Male	Non-binary
19-30	1891	3337	292
31-45	834	1435	107
15-18	516	903	69
46-65	138	261	27
65+	76	102	12
Total	3455	6038	507

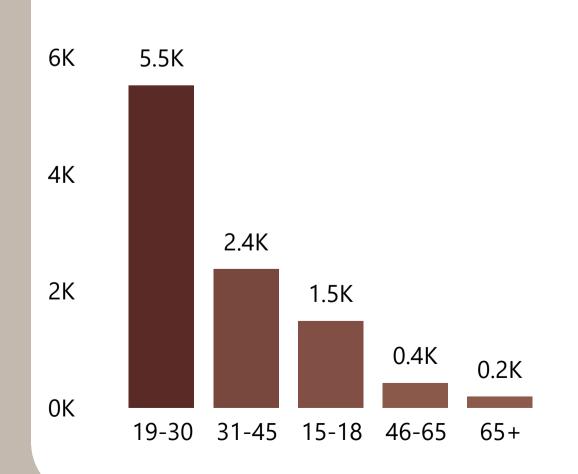
#### **Varied Consumer Preferences**

Brand reputation	Effectiven
2.65K	
Taste/flavor preference	1.75K
	Other
2.01K	
Availability	
1.91K	1.68K

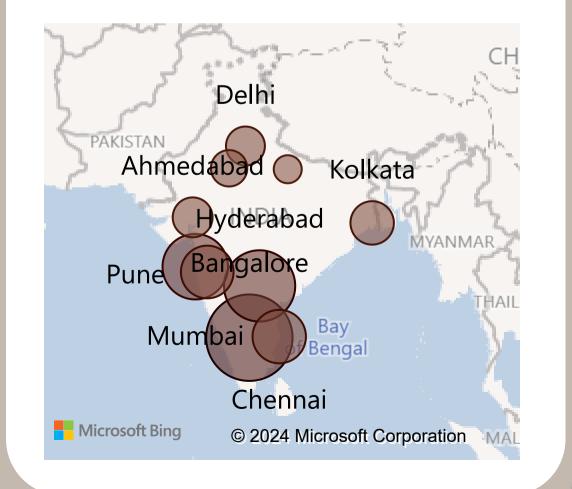
#### Consumption Frequency by Gender



#### Respondents Division by Age Group

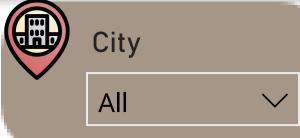


#### **City wise Population of Respondents**



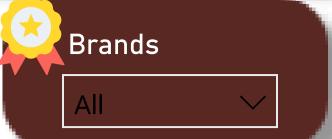
# **Brand Penetration**















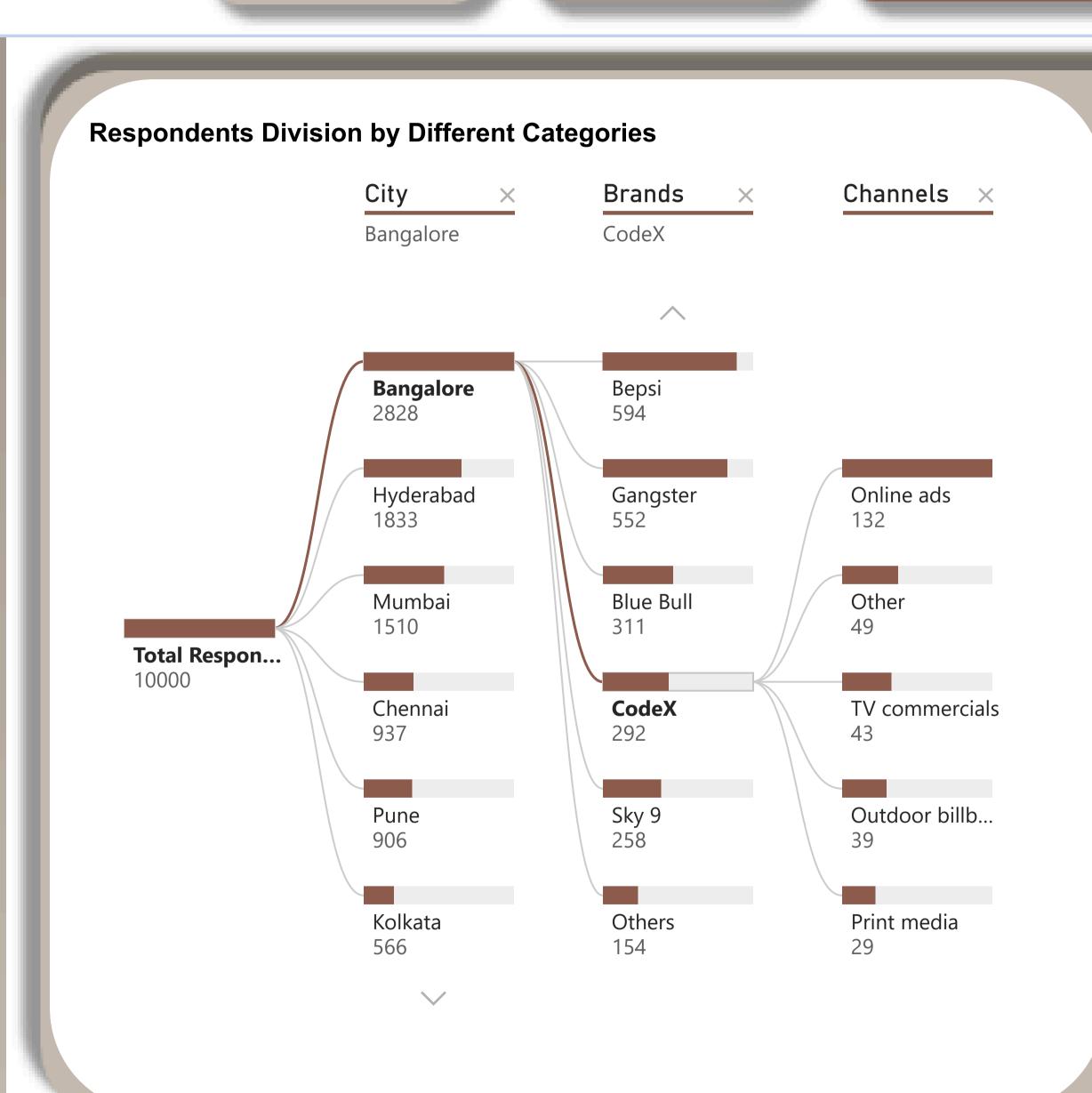
**Demographics** 

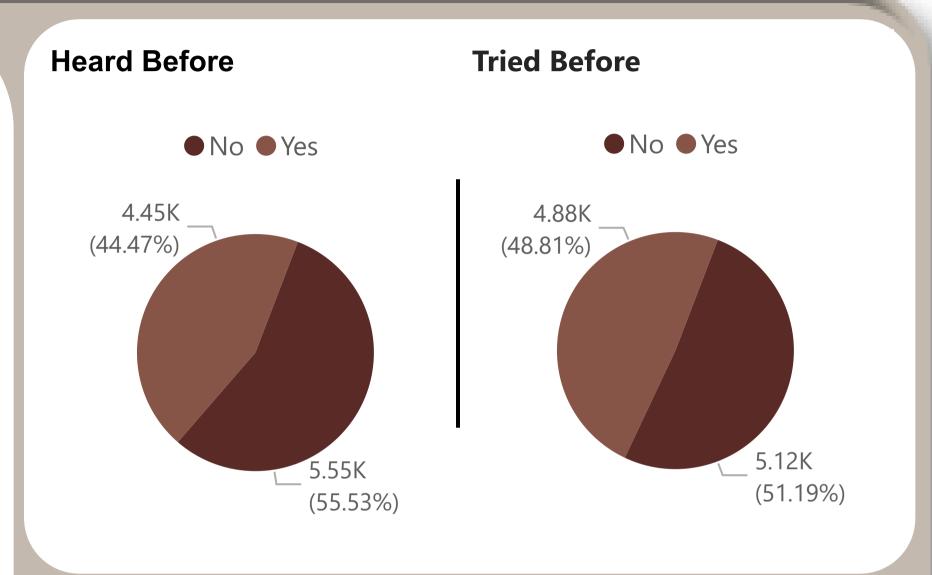
**Brand Penetration** 

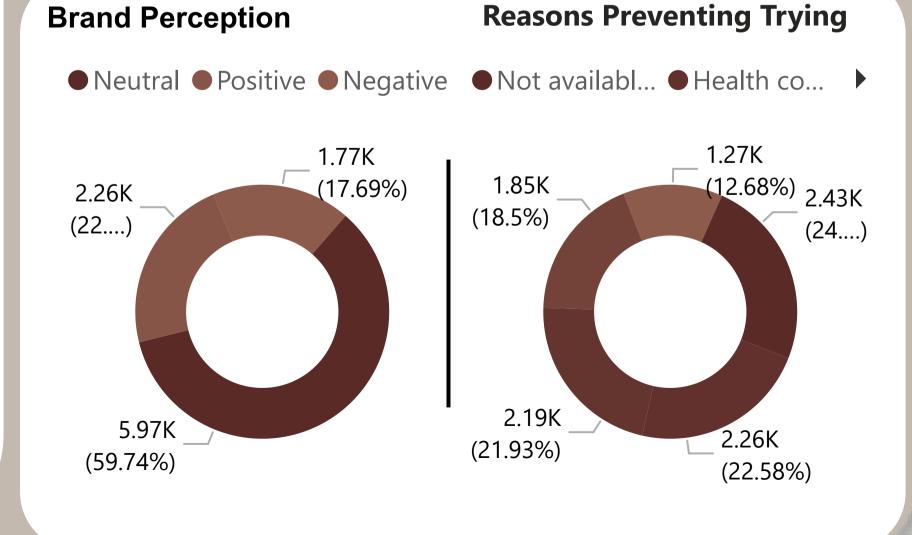
**Purchasing Behavior** 

**Competition Analysis** 

**Consumer Preferences** 

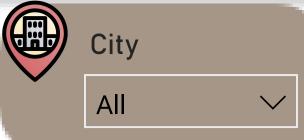






### **Purchasing Behaviour**







1.5K

outings

0.5K

0.3K

Other Driving









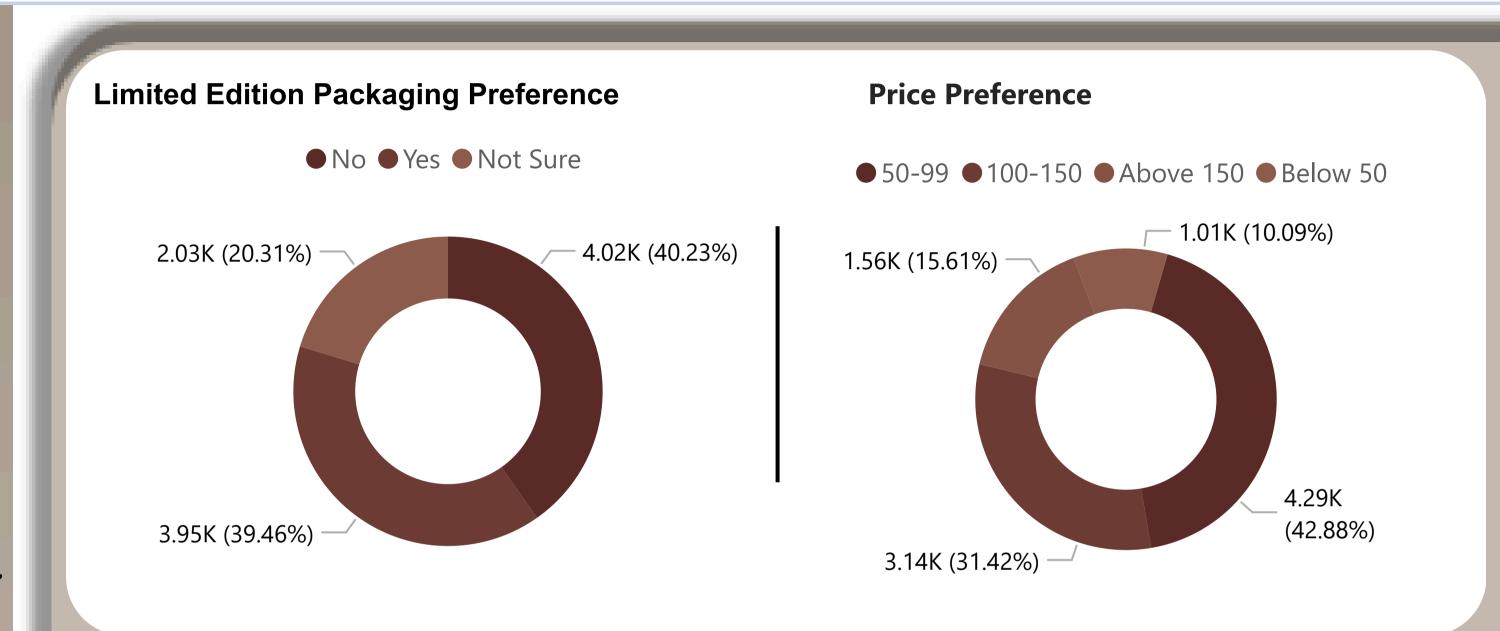
#### **Demographics**

**Brand Penetration** 

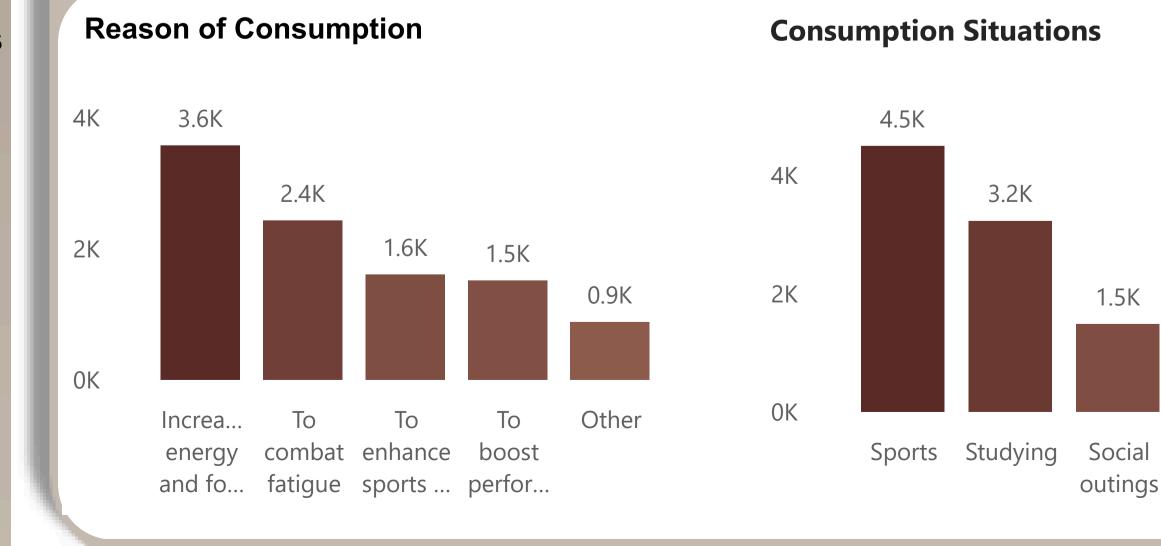
#### **Purchasing Behavior**

#### **Competition Analysis**

Consumer **Preferences** 



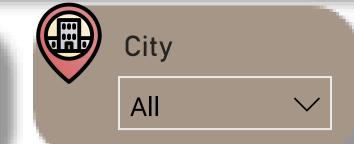
### **Desired Improvements** Reduced sugar content | Wider range of fl... 2K Healthie... Other More natural ingredi...



#### **Purchasing Locations**

Purchase_location	Customers_Count  ▼	
Supermarkets	4494	
Online retailers	2550	
Gyms and fitness centers	1464	
Local stores	813	
Other	679	
Total	10000	

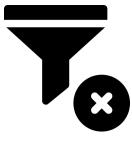














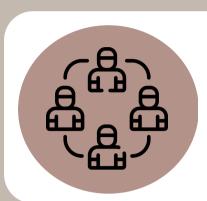
#### **Demographics**

**Brand Penetration** 

**Purchasing Behavior** 

**Competition Analysis** 

Consumer Preferences



10000

**Total Respondents** 

**\** 



980

**Codex Respondents** 



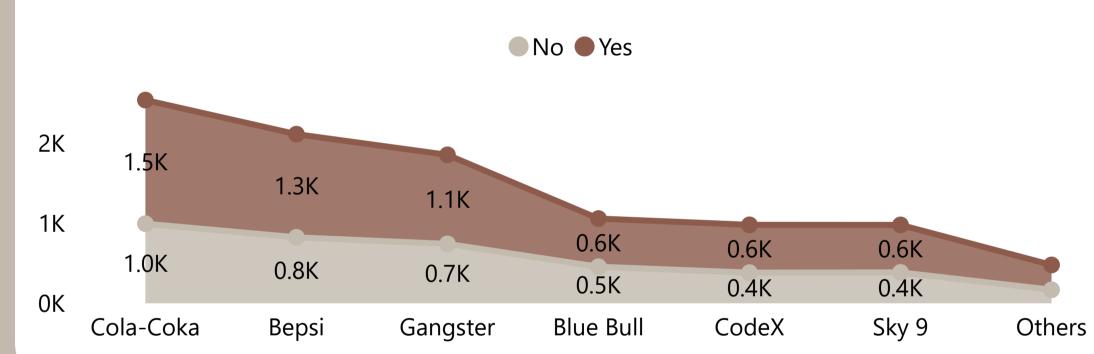
3.28

**Avg. Taste Experience** 

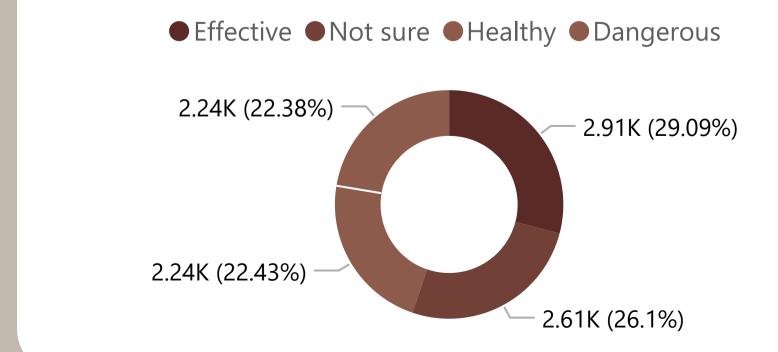
#### **Brands Penetration**

Current_brands	Total Respondents	Taste
	•	Experience(Avg.)
Cola-Coka	2538	3.30
Bepsi	2112	3.28
Gangster	1854	3.24
Blue Bull	1058	3.30
CodeX	980	3.27
Sky 9	979	3.30

#### **Health Concerns of Different Brands**



#### **General Perception Regarding Energy Drinks**

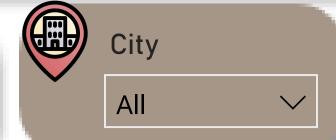


#### **Reasons for Choosing Different Brands**

Current_brands	Availability	Brand reputation	Effectiveness	Other	Taste/flavor preference	Total
Bepsi	21.88%	21.76%	19.39%	21.14%	21.03%	21.12%
Blue Bull	9.42%	10.90%	10.70%	9.83%	11.79%	10.58%
CodeX	10.21%	9.77%	10.07%	10.01%	9.05%	9.80%
Cola-Coka	26.70%	23.23%	24.77%	26.68%	26.40%	25.38%
Gangster	17.75%	19.27%	19.34%	18.40%	17.75%	18.54%
Others	4.50%	5.28%	4.98%	4.71%	4.33%	4.79%
Skv 9	9 53%	9 20%	10 76%	9 23%	9 65%	9 79%

## Consumer Preferences















**Demographics** 

**Brand Penetration** 

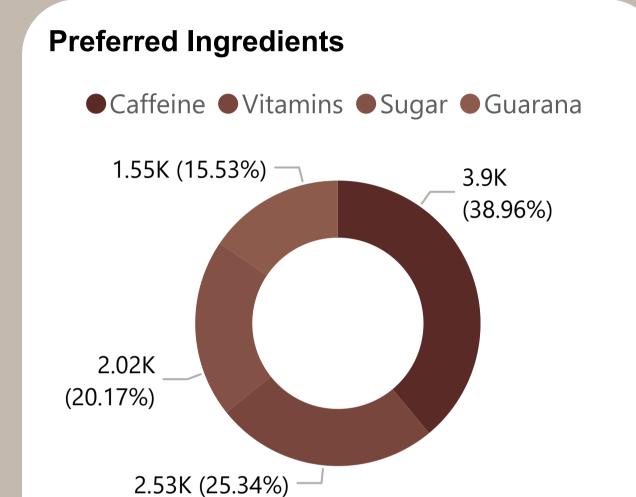
**Purchasing Behavior** 

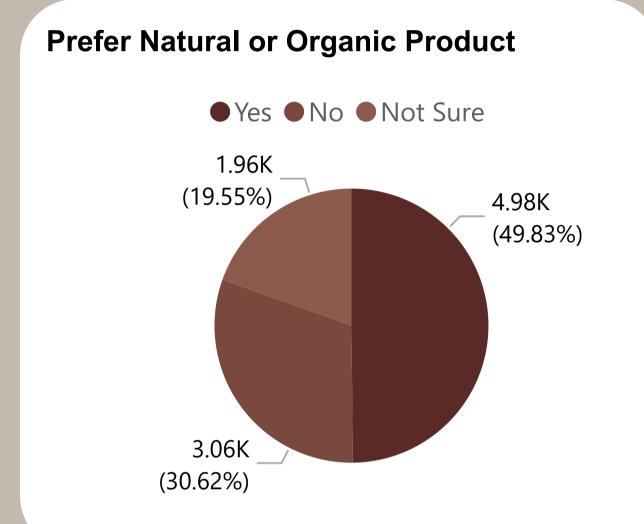
**Competition Analysis** 

**Consumer Preferences** 

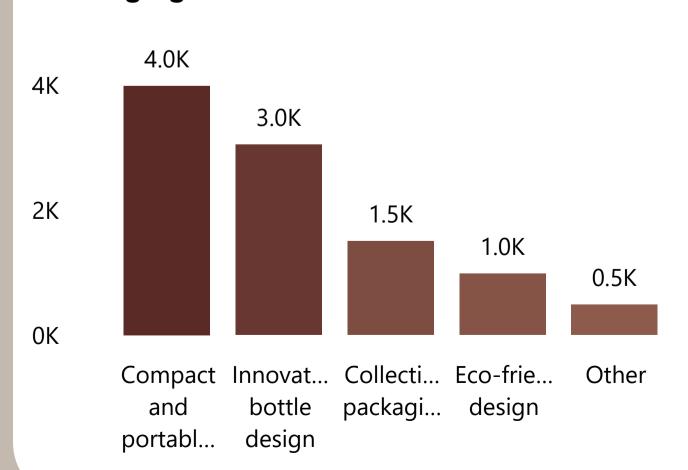


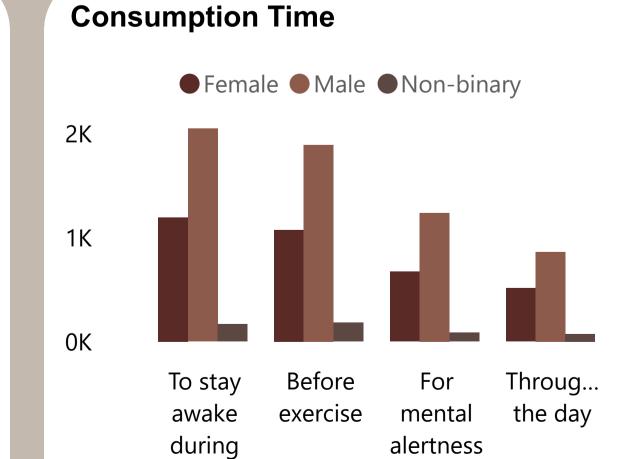
Age	100-150	50-99	Above 150	Below 50	Total ▼
19-30	1365	2965	655	535	5520
31-45	1257	499	428	192	2376
15-18	348	687	281	172	1488
46-65	137	85	151	53	426
65+	35	52	46	57	190
Total	3142	4288	1561	1009	10000





#### **Packaging Preference**





work/st...

