Project: Avocados Price Prediction using Machine Learning

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ABSTRACT

Avocados seem to be increasingly popular among millennials. It was observed that over 2.6 billion pounds of avocado were consumed in the United States alone in 2020, as opposed to only 436 million pounds consumed in the year 1985, as per Statista. Avocados are seen as a healthy option and are popular for being a good source of "good fats". The fruit can be spread on toast, eaten raw, or even consumed in the form of a shake. Guacamole, which is a Mexican dip, is also made from avocados. Like most other products, the price of avocados fluctuates based on season and supply, which is why it would be beneficial to have a machine learning model to monitor and predict avocado prices.

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Chapter 1

Introduction:

Avocados seem to be increasingly popular among millennials. It was observed that over 2.6 billion pounds of avocado were consumed in the United States alone in 2020, as opposed to only 436 million pounds consumed in the year 1985, as per Statista. Avocados are seen as a healthy option and are popular for being a good source of "good fats". The fruit can be spread on toast, eaten raw, or even consumed in the form of a shake. Guacamole, which is a Mexican dip, is also made from avocados. Like most other products, the price of avocados fluctuates based on season and supply, which is why it would be beneficial to have a machine learning model to monitor and predict avocado prices.

Problem Statement:

More awareness of the sales and prices of avocados can benefit the vendors, producers, associations, and companies. Price prediction based on sales would be a good input in the market to determine shifting of produce to locations where the fruit is more in demand or even encouragement of consumption in places where demand is not up to the mark. Due to the uncertainty in the prices, the company is not able to sell their produce at the optimal price. The idea here is to predict future prices based on data collected of past prices based on geographical location, weather changes, and seasonal availability of avocados.

Study of Existing Systems:

Avocado Price Prediction [EDA and ML]:

Author: Abhijit Show - In this project, he did the analysis part and applied machine learning algorithms to predict the price of an avocado.

• Avocado Price Prediction [EDA and ML]:

Author: Rohit negi -In this project, he also did the analysis part and applied machine learning algorithms to predict the price of an avocado.

Identification of gaps in existing systems:

- Avocado Price Prediction Author: Abhijit Show In this project, he applied only three machine learning algorithms to predict the price of an avocado.
- Avocado Price Prediction Author: Rohit negi -In this project, he also applied only
 three machine learning algorithms to predict the price of an avocado.

Proposed Solution:

We can apply additional one more Machine learning algorithms Extra Tree Regressor and compare the best model by using the accuracy of each model and we can generate the Feature Importance to understand which feature is used to make key decisions.

Tools/Technology used to implement proposed solution:

- Python
- Pandas
- Numpy
- Matplotlib
- Seaborn
- Plotly
- Sklearn
- Jupyter Notebook

Chapter 2

Features & Predictor

- Date
- Total Volume
- 4046
- 4225
- 4770
- Total Bags
- Small Bags
- Large Bags
- XLarge Bags
- type
- year
- region

Response Variable:

• Average Price

Note:

- Total 13 columns
- Numerical 10 Continuous: Which is quantitative data that can be measured.
- String 3- Ordinal Data: Categorical data that has an order to it.

Chapter 3 Methodology

Data Cleaning and Pre-processing:

The datasets which were collected from Zomato Restaurant Rating Dataset from Kaggle website contain unfiltered data which must be filtered before the final data set can be used to do analysis. Also, data has some categorical variables which must be modified into numerical values for which we used Panda's library of Python. In data cleaning step, first we checked whether there are any missing or junk values in the dataset for which we used the is null () function.

Machine Learning Algorithms:

a) Extra Tree Regressor:

An extra-trees regressor, this class implements a meta estimator that fits a number of randomized decision trees (a.k.a. extra-trees) on various subsamples of the dataset and uses averaging to improve the predictive accuracy and control over-fitting.

b) Random Forest Regressor:

A random forest is a meta estimator that fits a number of classifying decision trees on various sub-samples of the dataset and uses averaging to improve the predictive accuracy and control over-fitting. The sub-sample size is controlled with the max_samples parameter if bootstrap=True (default), otherwise the whole dataset is used to build each tree.

c) Decision Tree Regressor:

Decision Trees (DTs) are a non-parametric supervised learning method used for classification and regression. The goal is to create a model that predicts the value of a target variable by learning simple decision rules inferred from the data features. A tree can be seen as a piecewise constant approximation

d) Linear Regression:

Linear Regression is a machine learning algorithm based on supervised learning. It performs a regression task. Regression models a target prediction value based on independent variables. It is mostly used for finding out the relationship between variables and forecasting. Different regression models differ based on – the kind of relationship between dependent and independent variables they are considering, and the number of independent variables getting used. There are many names for a regression's dependent variable. It may be called an outcome variable, criterion variable, endogenous variable, or regressand. The independent variables can be called exogenous variables, predictor variables, or regressors.

Implementation Steps:

As we already discussed in the methodology section about some of the implementation details. So, the language used in this project is Python programming. We're running python code in anaconda navigator's Jupyter notebook. Jupyter notebook is much faster than Python IDE tools like PyCharmor Visual studio for implementing ML algorithms. The advantage of Jupyter is that while writing code, it's really helpful for Data visualization and plotting some graphs like histogram and heatmap of correlated matrices. Let's revise implementation steps: a) Dataset collection. b) Importing Libraries: NumPy, Pandas, Matplotlib, Seaborn and Sklearn libraries were used. c) Exploratory data analysis: For getting more insights about

data. d) Data cleaning and pre-processing: Checked for null and junk values using isnull() andisna().sum() functions of python. In Pre-processing phase, we did feature engineering on our dataset. As we converted categorical variables into numerical variables using Pandas library. All our datasets have some categorical variables.

Libraries

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
```

from sklearn.preprocessing import LabelEncoder, StandardScaler

from sklearn.model_selection import train_test_split,cross_val_score

from sklearn.metrics import r2_score

from sklearn.linear_model import LinearRegression

from sklearn.tree import DecisionTreeRegressor

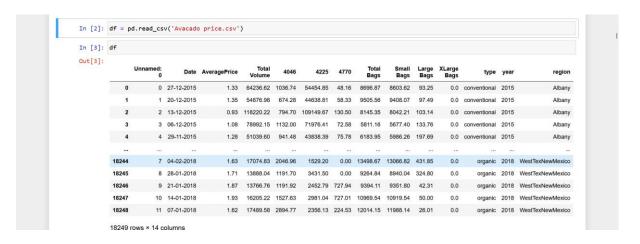
from sklearn. ensemble import Random Forest Regressor

 $from\ sklearn.ensemble\ import\ ExtraTreesRegressor$

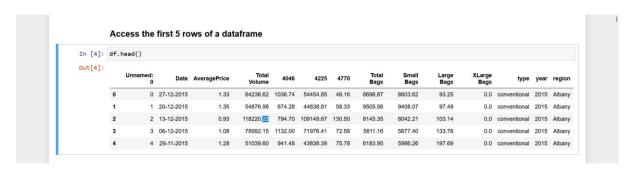
import warnings

warnings.filterwarnings('ignore')

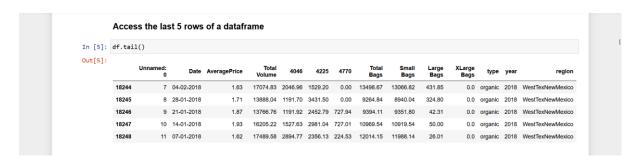
Importing the Dataset and assigning that to the variable df:



Accessing the first 5 rows of a dataframe:



Accessing the last 5 rows of a dataframe:



To find out the number of rows and columns:



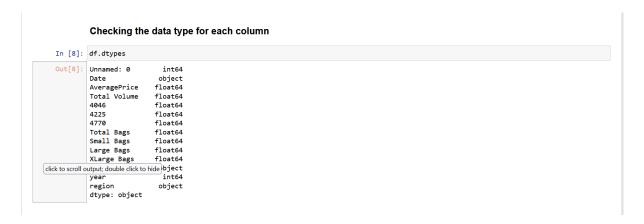
Checking the feature names:

```
Checking the fearture names

In [7]: df.columns

Out[7]: Index(['Unnamed: 0', 'Date', 'AveragePrice', 'Total Volume', '4046', '4225', '4770', 'Total Bags', 'Small Bags', 'Large Bags', 'XLarge Bags', 'type', 'year', 'region'], dtype='object')
```

Checking the datatype for each column



Observation:

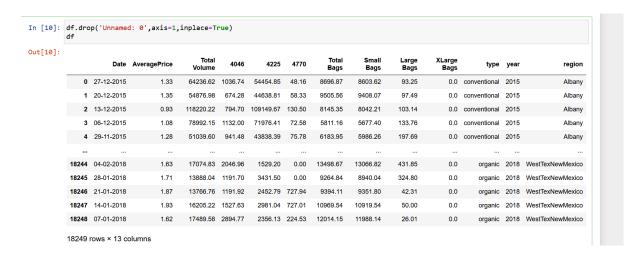
- * From the above results,
- * Date and region object datatype.
- * Average Price, Total Volume, 4046, 4225, 4770, Total Bags, Small Bags, Large Bags and XLarge Bags -float datatype
- * year- int datatype

Information about the dataframe:

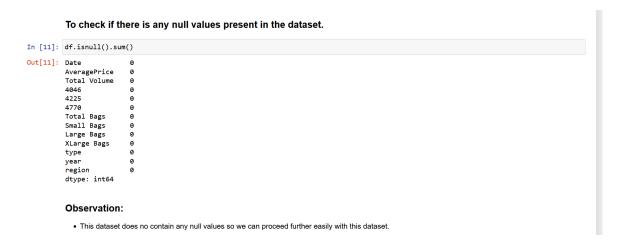
```
Information about the DataFrame
In [9]: df.info()
           <class 'pandas.core.frame.DataFrame'>
           RangeIndex: 18249 entries, 0 to 18248
Data columns (total 14 columns):
           # Column
                                   Non-Null Count Dtype
            0 Unnamed: 0
                                    18249 non-null int64
               Date 18249 non-null object
AveragePrice 18249 non-null float64
Total Volume 18249 non-null float64
            1 Date
                                    18249 non-null float64
18249 non-null float64
            6 4770
7 Total
                                     18249 non-null float64
                Total Bags
Small Bags
                                    18249 non-null float64
                                    18249 non-null
                                                          float64
            9 Large Bags
10 XLarge Bags
11 type
12 year
13 region
                                    18249 non-null float64
18249 non-null float64
                                    18249 non-null object
                                     18249 non-null int64
                                    18249 non-null object
           dtypes: float64(9), int64(2), object(3)
memory usage: 1.9+ MB
```

* It gives the every information about the dataframe like column name, datatypes, etc.,

Drop the unnecessary column:



Checking for null values:



Checking for duplicate values:

Checking if there is any duplicate values present in the dataset

In [12]: df.duplicated().sum()

Out[12]: 0

Observation:

• Fortunately we are having a clean dataset and there is no duplicate values in this dataset.

Renaming the feature names:

Renaming feature names for better understanding In [46]: df.rename(columns={'4046':'Small_Hass', '4770': 'Extralarge_Hass'},inplace=True) df.head() Out[46]: Date AveragePrice Total Volume Small_Hass Large_Hass Extralarge_Hass type year region Month Day 0 2015-12-27 1.33 64236.62 1036.74 54454.85 48.16 8696.87 8603.62 93.25 0.0 conventional 2015 Albany 0.0 conventional 2015 Albany 1 2015-12-20 1.35 54876.98 674.28 44638.81 58.33 9505.56 9408.07 97.49 **2** 2015-12-13 0.93 118220.22 794.70 109149.67 130.50 8145.35 8042.21 103.14 0.0 conventional 2015 Albany 1.08 78992.15 1132.00 71976.41 72.58 5811.16 5677.40 133.76 **4** 2015-11-29 1.28 51039.60 941.48 43838.39 75.78 6183.95 5986.26 197.69 0.0 conventional 2015 Albany 11 29

Checking the unique value for type feature:

Checking the unique value for 'type' feature

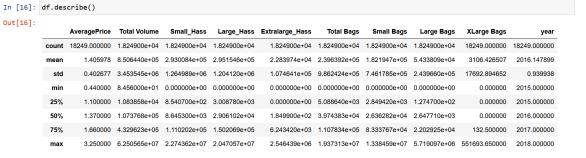
```
In [15]: df.type.unique()
Out[15]: array(['conventional', 'organic'], dtype=object)
```

Observation:

· It has two types one is 'conventional' and the other is 'organic'.

Statistical Summary:

Statistical Summary of the dataset

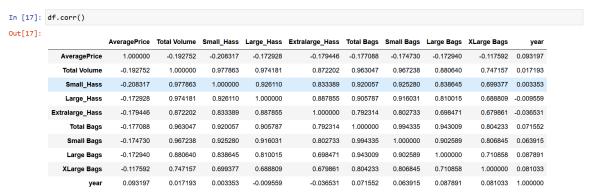


Obseration:

- Average Prices seems normally distributed as mean and median are closure to each other.
- Data at Total Volume, Avocado Types (4046, 4225, 4770), Total Bags (Small, Large, XLarge) seems highly skewed Right side (positive skewed)

Correlation Analysis:





Visualizing the correlation of feature using heat map



Observation:

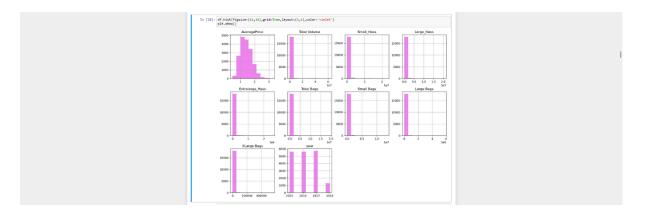
* The average price is highly correlated with day, month, year when compared with other features.

Detecting the Outliers:

Detecting Outliers



• We are creating a copy of the dataset to detect and treat the outliers.



Log1P method:

Removing Outliers:


```
In [26]:
    z =np.abs(zscore(dn1['Total Bags']))
    print(z)
    print(np.where(z<3))
    dn2=dn1[(z<3)]
    print('Shape of New Dataframe dn2:',dn2.shape)</pre>
                 0
                                 0.511006
                                 0.471471
                                 0.540137
                                 0.690272
                                 0.662627
                 18244
                                 0.315526
                 18245
                                 0.482877
                 18246
                                 0.476716
                                 0.407778
                 18248
                                 0.367331
                 Name: Total Bags, Length: 18038, dtype: float64
(array([ 0,  1,  2, ..., 18035, 18036, 18037], dtype=int64),)
Shape of New Dataframe dn2: (17994, 13)
```

```
In [27]: z =np.abs(zscore(dn2['Small Bags']))
              print(z)
              print(np.where(z<3))
dn3=dn2[(z<3)]
print('Shape of New Dataframe dn3:',dn3.shape)</pre>
                            0.272289
              0
                            0.237050
0.298892
                            0.436164
                            0.415281
                           0.107538
0.257167
              18244
              18245
              18246
                            0.239415
                            0.178314
              18248
                            0.141505
              Name: Small Bags, Length: 17994, dtype: float64
(array([ 0,  1,  2, ..., 17991, 17992, 17993], dtype=int64),)
Shape of New Dataframe dn3: (17827, 13)
```

Feature Engineering:

Feature Engineering

```
In [29]: df['Date']=pd.to_datetime(df['Date'])
    df['Month']=df['Date'].apply(lambda x:x.month)
    df['Day']=df['Date'].apply(lambda x:x.day)
    df.head()
Out[29]:
                                         Total Volume Small_Hass Large_Hass Extralarge_Hass
                    Date AveragePrice
            0 2015-12-27 1.33 64236.62
                                                  1036.74 54454.85
                                                                                    48.16 8696.87 8603.62
                                                                                                             93.25
                                                                                                                       0.0 conventional 2015 Albany 12
                                                                                                                                                             27
            1 2015-12-20
                                  1.35 54876.98
                                                      674.28
                                                                 44638.81
                                                                                    58.33 9505.56 9408.07
                                                                                                                       0.0 conventional 2015 Albany
            2 2015-12-13 0.93 118220.22
                                                      794.70
                                                               109149.67
            3 2015-06-12
                                  1.08 78992.15
                                                      1132.00
                                                                71976.41
                                                                                    72.58 5811.16 5677.40 133.76
                                                                                                                       0.0 conventional 2015 Albany
            4 2015-11-29 1.28 51039.60
                                                  941.48
                                                                43838.39
                                                                                   75.78 6183.95 5986.26 197.69 0.0 conventional 2015 Albany
                                                                                                                                                       11 29
```

Observation:

• We are extracting day and month separately from the 'Date' feature using feature engineering for further analysis.

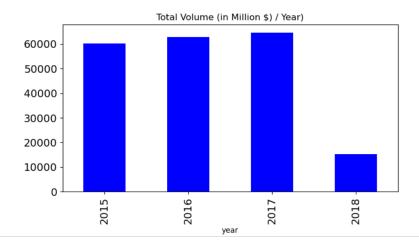
Data Visualization:

```
Visualizing the Sales of Total Volume by year

In [30]:

f,ax = plt.subplots(1,figsize=(8,4))
dot.groupby(['year'])['Total Volume'].sum().plot(kind='bar', figsize=(8,4), fontsize=14, color='b')
plt.title('Total Volume (in Million $) / Year'))
print('Sales (in Million $): ',(df.groupby(['year'])['Total Volume'].sum()/1000000))

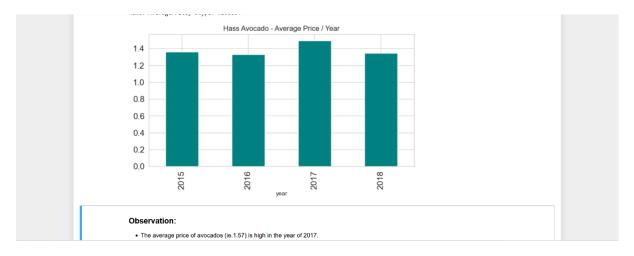
Sales (in Million $): year
2015 4385.468662
2016 4820.889892
2017 4934.305699
2018 1382.738340
Name: Total Volume, dtype: float64
```



Observation:

- Highest Sales recorded in 2017.
- Sales drastically dropped in 2018.

Visualizing Average Price by Year:



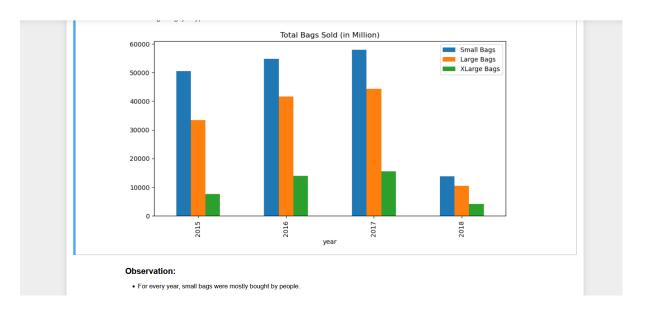
Total Bags sold by Year Wise:

```
Visualizing the different type of total bags sold by Year

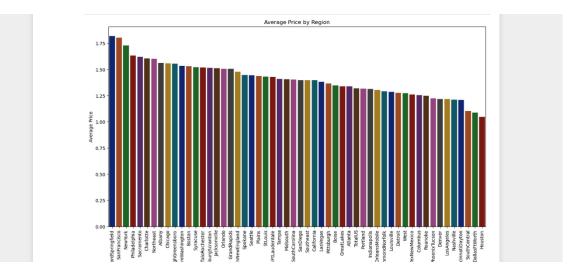
In [33]: d3=d.copy()
d3.drop(['Date','AveragePrice','Total Volume','Small_Hass','Large_Hass','Extralarge_Hass','region','Total Bags'],axis=1,inplace=1
d3.groupby(['year']).sum().plot(kind='bar',figsize=(10,5),legend=True)
plt.title ('Total Bags Sold (in Million)')
print('Total Small Bags sold (in Million):',(df.groupby(['year'])['Small Bags'].sum())/1000000)

Total Small Bags sold (in Million): year
2015 634.682705
2016 1106.494240
2017 122.952525
2018 360.741368
Name: Small Bags, dtype: float64

Total Large Bags sold (in Million): year
2015 132.066400
2016 336.626342
2017 399.339040
2018 123.583988
Name: Large Bags, dtype: float64
```

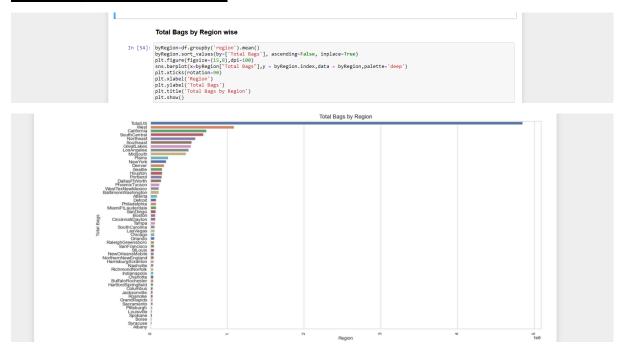


Average Price by Region wise:



- The top 3 regions with highest average price
- HartfordSpringfield
- SanFrancisco
- NewYork

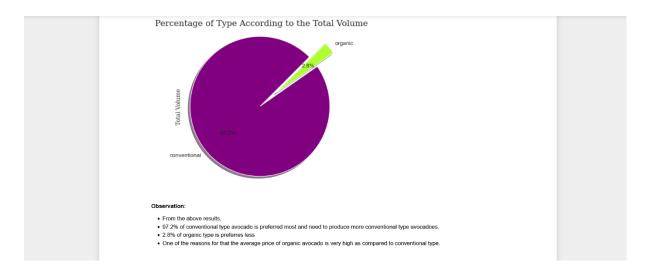
Total Bags By Region wise:



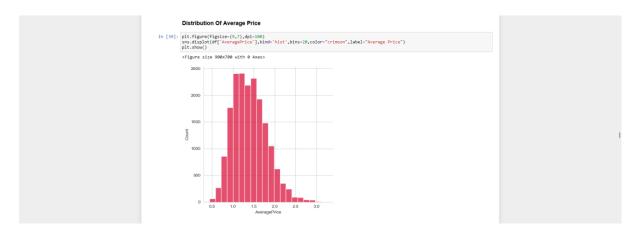
Observation:

• From the above observation, total bags were high in Total US.

Percentage of Type According to Total Volume:



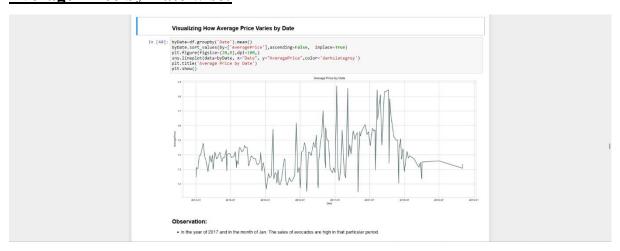
Frequency of Average Price:



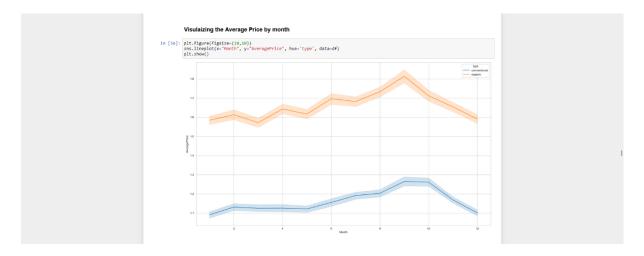
Observation:

- The average price is positively skewed
- The minimum average price is 1.10
- The maximum average price is 3.25

Average Price by Date wise:



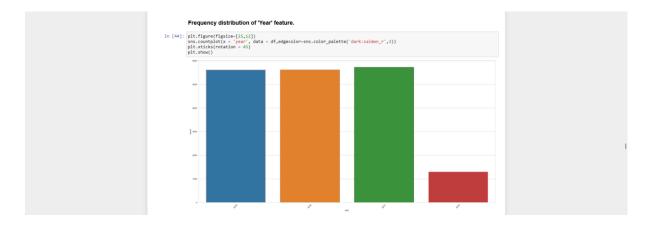
Average Price by Month wise:



Observation:

- We can see that the average price is peak at September month.
- From the observation we can interpret that in September month, the avocados were sold highly.

Frequency Distribution of Year feature:



Observation:

• From the above visualization, we can say that the avocados sold were peak in the year 2017.

Average Price with Date and Type feature:



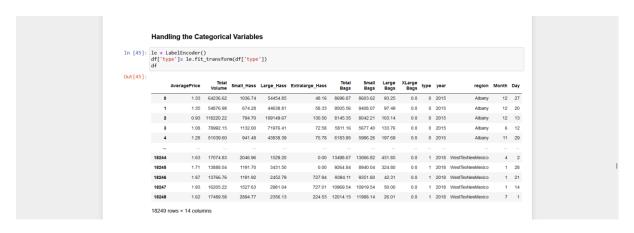
Observation:

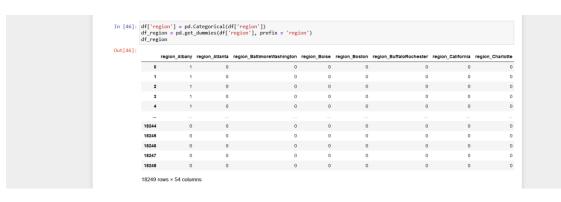
- From the above visualization, the average price of conventional type of Hass Avocado is approximately equals to 1.7 in the year 2017-07 and the average price of organic type of Hass Avocado is approximately equals to 2.1 in the same year.
- The average price of organic type of avocado is the highest.

Drop the Date now it is not needed:

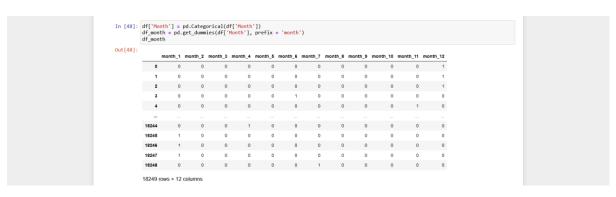


Handling Categorical Variables:





In [47]:
df = pd.concat([df, df_region], axis=1)
df.drop(columns="region",inplace=True)
df Out[47]: AveragePrice Total Small_Hass Large_Hass Extralarge_Hass Total Small Large XLarge type ... region_SouthCarolina region_SouthCd **0** 1.33 64236.62 1036.74 54454.85 48.16 8696.87 8603.62 93.25 0.0 0 ... 1.35 54876.98 44638.81 58.33 9505.56 9408.07 97.49 2 0.93 118220.22 794.70 109149.67 130.50 8145.35 8042.21 103.14 0.0 0 1.08 78992.15 1132.00 71976.41 72.58 5811.16 5677.40 133.76 0.0 4 1.28 51039.60 941.48 43838.39 75.78 6183.95 5986.26 197.69 0.0 0 **18244** 1.63 17074.83 2046.96 1529.20 0.00 13498.67 13066.82 431.85 0.0 1 0.00 9264.84 8940.04 324.80 18245 1.71 13888.04 1191.70 3431.50 0.0 1.87 13766.76 1191.92 2452.79 727.94 9394.11 9351.80 42.31 0.0 1 18247 1.93 16205.22 1527.63 2981.04 727.01 10969.54 10919.54 50.00 0.0 **18248** 1.62 17489.58 2894.77 2356.13 224.53 12014.15 11988.14 26.01 0.0 1 ... 0 18249 rows × 67 columns Adding the one hot encoded columns for region into our data and dropping the region column from our dataset.



In [49]: df = pd.concat([df, df_month], axis=1)
 df.drop(columns="Month",inplace=True) df Out[49]: | Volume | Small | Pass | Extract | Pass | Extract | Pass | Bags 1.08 78992.15 1132.00 71976.41 72.58 5811.16 5677.40 133.76 4 1.28 51039.60 941.48 43838.39 75.78 6183.95 5986.26 197.69 0.0 0 ... 0 0 **18244** 1.63 17074.83 2046.96 1529.20 0.00 13498.67 13066.82 431.85 0.0 1 ... 0 1 0 18245 1.71 13888.04 1191.70 3431.50 0.00 9264.84 8940.04 324.80 0.0 **18246** 1.87 13766.76 1191.92 2452.79 727.94 9394.11 9351.80 42.31 0.0 1 ... 0 0 0 2981.04 727.01 10969.54 10919.54 50.00 18247 1.93 16205.22 1527.63 0.0 **18248** 1.62 17489.58 2894.77 2356.13 224.53 12014.15 11988.14 26.01 0.0 1 ... 0 0 0 18249 rows × 78 columns

Defining X and Y variables:

```
Defining x and y variables

In [50]: X=df.iloc[:,1:78] # defining x and y variables
y=df['AveragePrice']

Splitting by Train and Test

In [51]: from sklearn.model_selection import train_test_split
X_train,X_test,y_train,y_test_rain_test_split(X,y,test_size=8.2,random_state=2)
y_test = np.array(y_test,dtype = float)

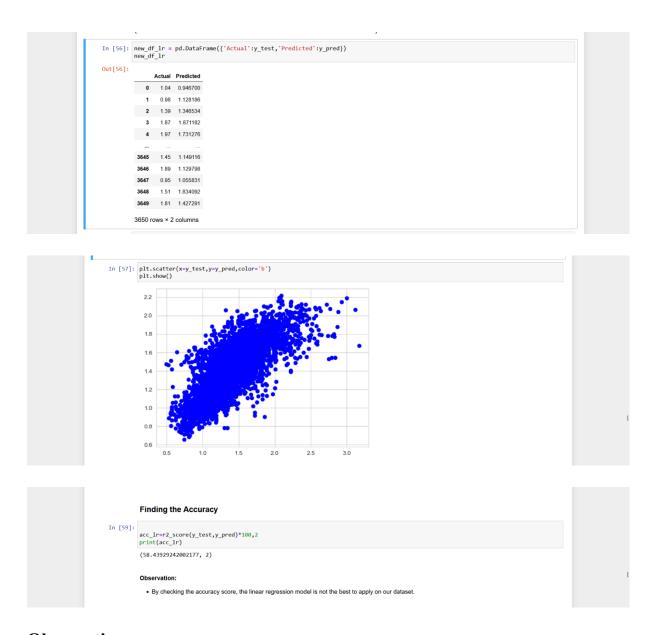
In [52]: print(X_train.shape)
print(X_test.shape)
print(y_test.shape)
print(y_test.shape)
print(y_test.shape)
print(y_test.shape)
(14599, 77)
(3650, 77)
(14599,)
(3650,)
```

Standard Scaler and Cross Validation:

Fitting the Model:

1.Linear Regression:

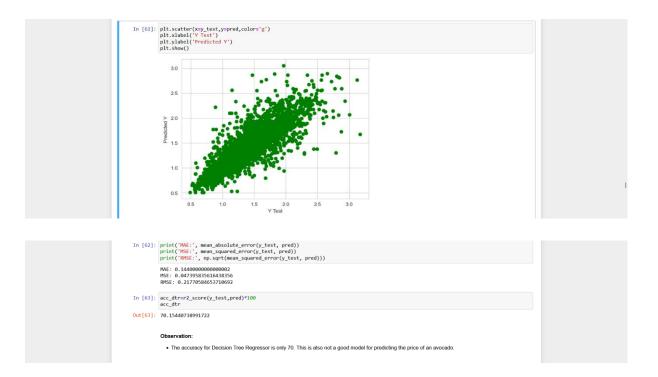




• The accuracy is 58.43% for linear regression and it won't be a good model for predicting the average price.

2.Decision Tree Regressor:





• The accuracy for Decision Tree Regressor is 70%. It is fine but if accuracy is at least 80% would be a great fit.

3.RandomForest Regressor:

```
Model3: RandomForest Regressor

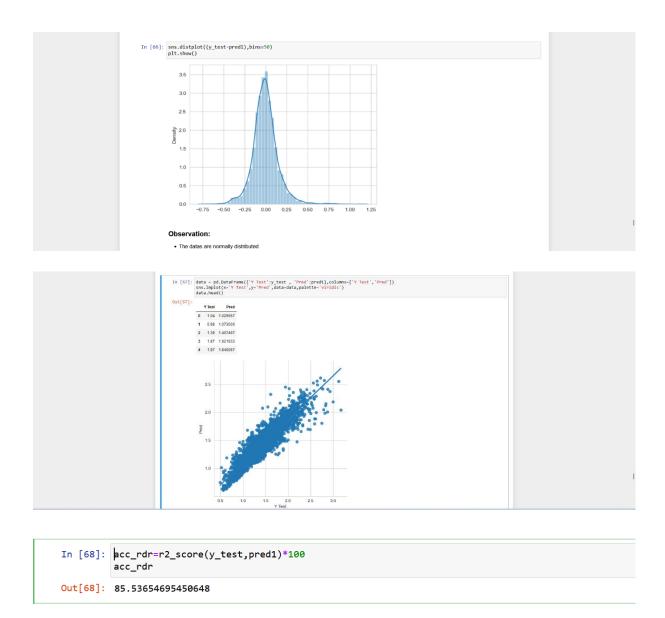
In [64]: from sklearn.ensemble import RandomForestRegressor
rdr = RandomForestRegressor(n_estimators=150,max_features='log2',random_state=42)
rdr.train,y_train,
prediardr.prediat(X_test)

In [65]: print('MAE:', mean_absolute_error(y_test, pred1))
print('MSE:', nean_squared_error(y_test, pred1)))

MAE: 0.1884397762579775
MSE: 0.0295846478962613
RMSE: 0.15153350476915746

Observation:

• From the above metrics, we can see the RMSE is lower than the two previous models. So the RandomForest Regressor is the best model in this case.
```



• The accuracy for Randomforest regressor is 85.53%.

4.ExtraTree Regressor:

```
Model4: Extra Tree Regressor

In [69]: etr = ExtraTreesRegressor(n_estimators=100, random_state=0) etr.fit(X_train, y_train)

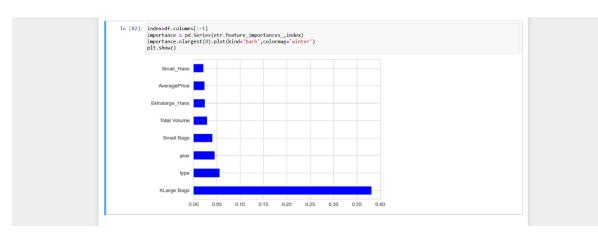
Out[69]: ExtraTreesRegressor(random_state=0)

In [70]: y_predict=etr.predict(X_test)

In [71]: acc_etr=r2_score(y_test,y_predict)*100 acc_etr

Out[71]: 89.96773398757587
```

Feature Selection:



Chapter4

Analysis of the Best Results:

- The accuracy for linear regression is 58.43%.
- The accuracy for DecisionTree regressor is 70.15%.
- The accuracy for RandomForest regressor is 85.53%.
- The accuracy for linear regressor is 89.96%.
- From the results, we can get to know that ExtraTree regressor is the best model for predicting the average price of avocado
- which gives the accuracy of 89.96%.

Chapter 5

Conclusion:

Conclusion:

- Our ExtraTree Regressor algorithm yields the highest accuracy,89.96%. Any accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good, but be careful because if your accuracy above 70% is considered good.

 Our accuracy accurac
- Out of the 8 features we examined, the top 5 significant features that helped us to predict the price (i.e.) XLArge Bags, type, year, Small Bags, Tot Volume
- . Our machine learning algorithm will able to predict the Avocado Price
- . Based upon the analysis of the result, we can suggest the company owners to enocurage the people to buy organic type of avocadoe
- . The two types are organic and conventiona
- The vendors, companies need to concentrate on those regions in which the avocados are not sold mostly to increase their profit

Reference:

- 1. Avocado Price dataset from Kaggle JUSTIN KIGGINS
- 2. Zomato Restaurant EDA an ML- **Adaikkkappan**https://github.com/Adaikkkappan/ZomatoRestaurantRating-EDA-and-MachineLearning/blob/main/Zomato%20Restaurant%20Rating.ipynb
- 3. Avocado Price EDA and ML **Rohit negi**

https://github.com/rohinegi548/EDA-and-Machine-Learning-Avocado-

Prices-

<u>Predictions/blob/master/Avocado%20Dataset%20Analysis%20and%20ML%20</u> <u>Predictions.ipynb</u>

4. Avocado Price EDA and ML – Abijit show

https://github.com/abhijitshow07/Avocado-Price-Prediction-in-USA/blob/master/avocado_prices.ipynb