

```
In [52]: import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
data=pd.read_csv(r"C:\Users\lenovo\Desktop\data for project\code veda\Churn Prdicti
data
```

Out[52]:

	State	Account length	Area code	International plan	Voice mail plan	Number vmail messages	Total day minutes	Total day calls	Total day charge	Total eve minutes
0	LA	117	408	No	No	0	184.5	97	31.37	351
1	IN	65	415	No	No	0	129.1	137	21.95	228
2	NY	161	415	No	No	0	332.9	67	56.59	317
3	SC	111	415	No	No	0	110.4	103	18.77	137
4	HI	49	510	No	No	0	119.3	117	20.28	215
...
662	WI	114	415	No	Yes	26	137.1	88	23.31	155
663	AL	106	408	No	Yes	29	83.6	131	14.21	203
664	VT	60	415	No	No	0	193.9	118	32.96	85
665	WV	159	415	No	No	0	169.8	114	28.87	197
666	CT	184	510	Yes	No	0	213.8	105	36.35	159

667 rows × 20 columns

```
In [53]: data.isnull().sum()
```

```
Out[53]: State          0  
Account length        0  
Area code              0  
International plan     0  
Voice mail plan        0  
Number vmail messages  0  
Total day minutes      0  
Total day calls         0  
Total day charge        0  
Total eve minutes       0  
Total eve calls         0  
Total eve charge        0  
Total night minutes     0  
Total night calls        0  
Total night charge       0  
Total intl minutes       0  
Total intl calls         0  
Total intl charge        0  
Customer service calls  0  
Churn                   0  
dtype: int64
```

```
In [54]: data.describe()
```

	Account length	Area code	Number vmail messages	Total day minutes	Total day calls	Total day charge	Total eve minutes
count	667.000000	667.000000	667.000000	667.000000	667.000000	667.000000	667.000000
mean	102.841079	436.157421	8.407796	180.948126	100.937031	30.761769	203.355322
std	40.819480	41.783305	13.994480	55.508628	20.396790	9.436463	49.719268
min	1.000000	408.000000	0.000000	25.900000	30.000000	4.400000	48.100000
25%	76.000000	408.000000	0.000000	146.250000	87.500000	24.860000	171.050000
50%	102.000000	415.000000	0.000000	178.300000	101.000000	30.310000	203.700000
75%	128.000000	415.000000	20.000000	220.700000	115.000000	37.520000	236.450000
max	232.000000	510.000000	51.000000	334.300000	165.000000	56.830000	361.800000

```
In [55]: data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 667 entries, 0 to 666
Data columns (total 20 columns):
 #   Column           Non-Null Count  Dtype  
--- 
 0   State            667 non-null    object  
 1   Account length   667 non-null    int64  
 2   Area code        667 non-null    int64  
 3   International plan 667 non-null  object  
 4   Voice mail plan 667 non-null    object  
 5   Number vmail messages 667 non-null  int64  
 6   Total day minutes 667 non-null    float64 
 7   Total day calls   667 non-null    int64  
 8   Total day charge   667 non-null    float64 
 9   Total eve minutes 667 non-null    float64 
 10  Total eve calls   667 non-null    int64  
 11  Total eve charge   667 non-null    float64 
 12  Total night minutes 667 non-null   float64 
 13  Total night calls   667 non-null    int64  
 14  Total night charge   667 non-null    float64 
 15  Total intl minutes 667 non-null    float64 
 16  Total intl calls   667 non-null    int64  
 17  Total intl charge   667 non-null    float64 
 18  Customer service calls 667 non-null  int64  
 19  Churn            667 non-null    bool    
dtypes: bool(1), float64(8), int64(8), object(3)
memory usage: 99.8+ KB
```

```
In [56]: data.shape
```

```
Out[56]: (667, 20)
```

```
In [57]: data.dtypes
```

```
Out[57]: State          object  
Account length   int64  
Area code        int64  
International plan  object  
Voice mail plan  object  
Number vmail messages  int64  
Total day minutes  float64 
Total day calls   int64  
Total day charge   float64 
Total eve minutes  float64 
Total eve calls   int64  
Total eve charge   float64 
Total night minutes  float64 
Total night calls   int64  
Total night charge   float64 
Total intl minutes  float64 
Total intl calls   int64  
Total intl charge   float64 
Customer service calls  int64  
Churn            bool    
dtype: object
```

```
In [58]: data.duplicated().sum()
```

```
Out[58]: np.int64(0)
```

```
In [59]: list(data.columns)
```

```
Out[59]: ['State',
          'Account length',
          'Area code',
          'International plan',
          'Voice mail plan',
          'Number vmail messages',
          'Total day minutes',
          'Total day calls',
          'Total day charge',
          'Total eve minutes',
          'Total eve calls',
          'Total eve charge',
          'Total night minutes',
          'Total night calls',
          'Total night charge',
          'Total intl minutes',
          'Total intl calls',
          'Total intl charge',
          'Customer service calls',
          'Churn']
```

```
In [60]: data["Churn"].value_counts()
```

```
Out[60]: Churn
          False    572
          True     95
          Name: count, dtype: int64
```

```
In [61]: data["International plan"].value_counts()
```

```
Out[61]: International plan
          No      614
          Yes     53
          Name: count, dtype: int64
```

```
In [62]: data["Voice mail plan"].value_counts()
```

```
Out[62]: Voice mail plan
          No      478
          Yes     189
          Name: count, dtype: int64
```

```
In [69]: data["State"].nunique()
```

```
Out[69]: 51
```

```
In [64]: data[["Total day minutes","Total eve minutes","Total night minutes"]].value_counts()
```

```
Out[64]:   Total day minutes  Total eve minutes  Total night minutes
334.3            192.1          191.0                  1
25.9             206.5          228.1                  1
35.1             180.8          251.6                  1
40.9             133.4          264.2                  1
44.9             134.2          168.4                  1
                           ..
83.6              203.9          229.5                  1
83.8              240.2          158.6                  1
85.9              193.9          231.5                  1
87.2              169.3          166.7                  1
87.6              262.0          184.6                  1
Name: count, Length: 667, dtype: int64
```

Customers who churn usually make more customer service calls.

```
In [65]: data.groupby("Churn")["Customer service calls"].mean()
```

```
Out[65]: Churn
False    1.437063
True     2.326316
Name: Customer service calls, dtype: float64
```

Customers with international plans show higher churn.

```
In [66]: pd.crosstab(data["International plan"], data["Churn"])
```

```
Out[66]:      Churn  False  True
International plan
No        538    76
Yes       34    19
```

```
In [70]: data.groupby("Churn")["Total day charge"].mean()
```

```
Out[70]: Churn
False    29.828829
True     36.379053
Name: Total day charge, dtype: float64
```

```
In [71]: data.corr(numeric_only=True)
```

Out[71]:

	Account length	Area code	Number vmail messages	Total day minutes	Total day calls	Total day charge	Total eve minutes	Total eve charge
Account length	1.000000	-0.026327	-0.011993	0.017833	0.035703	0.017839	0.027043	0.02
Area code	-0.026327	1.000000	-0.006907	0.051507	-0.008972	0.051492	0.017160	0.01
Number vmail messages	-0.011993	-0.006907	1.000000	-0.069172	-0.009952	-0.069187	0.040865	-0.05
Total day minutes	0.017833	0.051507	-0.069172	1.000000	-0.032306	1.000000	0.017987	0.04
Total day calls	0.035703	-0.008972	-0.009952	-0.032306	1.000000	-0.032319	-0.004688	0.00
Total day charge	0.017839	0.051492	-0.069187	1.000000	-0.032319	1.000000	0.017983	0.04
Total eve minutes	0.027043	0.017160	0.040865	0.017987	-0.004688	0.017983	1.000000	-0.02
Total eve calls	0.021237	0.017783	-0.051951	0.043219	0.005851	0.043231	-0.029077	1.00
Total eve charge	0.027051	0.017182	0.040876	0.017945	-0.004664	0.017941	1.000000	-0.02
Total night minutes	-0.007527	-0.016832	0.039751	-0.031600	0.079536	-0.031613	-0.007705	-0.00
Total night calls	0.027228	0.036421	0.003367	0.052761	-0.030074	0.052748	0.001938	0.03
Total night charge	-0.007528	-0.016818	0.039680	-0.031603	0.079529	-0.031616	-0.007603	-0.00
Total intl minutes	0.002362	-0.037980	0.029949	-0.006725	-0.015319	-0.006720	-0.027855	-0.00
Total intl calls	0.031279	-0.010530	-0.036847	0.016597	-0.005155	0.016582	0.002929	0.07
Total intl charge	0.002456	-0.038044	0.029999	-0.006841	-0.015201	-0.006836	-0.027887	-0.00
Customer service calls	-0.027677	0.000103	0.007859	0.029291	-0.045953	0.029290	-0.012213	0.00
Churn	0.012315	0.027129	-0.102381	0.242781	0.019360	0.242777	0.175614	0.05

```
In [80]: data['total_minutes'] = (data['Total day minutes'] + data['Total eve minutes'] + data['total_minutes'])
```

```
Out[80]: 0    751.9
1    566.4
2    811.3
3    437.3
4    513.1
...
662   540.4
663   517.0
664   489.0
665   561.2
666   512.6
Name: total_minutes, Length: 667, dtype: float64
```

```
In [ ]: # Customers with international plans churn more
# More customer service calls = higher churn
# Higher usage & charges increase churn
# Long-term customers churn less
```

Conclusion

```
In [ ]: # Exploratory Data Analysis of the churn dataset reveals that customer service call
# international plan usage, and higher charges are major factors contributing to cu
# These insights can help businesses take preventive actions to improve customer re
```

I performed EDA on the churn dataset by cleaning data, analyzing customer behavior,

identifying churn patterns, and extracting business insights.