



Revenue By Division

PC

P & A

N & S



Revenue By Channel

Retailer

Direct

Distributor



Yearly Trend by Revenue, GM %, Net Profit %, PC Market Share %

NS \$

GM %

Net Profit %

AtliQ MS %



Top 5 Customers By Revenue

customer	RC %	GM %
Amazon	13.3%	36.78%
AtliQ e Store	8.1%	36.88% ↓
AtliQ Exclusive	9.7%	46.01%
Flipkart	3.7%	42.14%
Sage	3.4%	31.53% ↓
Total	38.2%	39.19%

Top 5 Products By Revenue

product	RC %	GM %
AQ BZ Allin1 Gen 2	5.4%	38.51%
AQ Home Allin1	4.1%	38.71%
AQ HOME Allin1 Gen 2	5.7%	38.08%
AQ Smash 1	3.8%	37.43% ↓
AQ Smash 2	4.1%	37.40%
Total	23.2%	38.06%

BM = Benchmark, LY = Last Year; RC = Revenue Contribution; EI = Excess Inventory; OOS = Out Of Stock