

NORTHEASTERN UNIVERSITY
COLLEGE OF PROFESSIONAL STUDIES
INTERMEDIATE ANALYTICS
ALY6015 20305

MODULE 1 ASSIGNMENT

REGRESSION DIAGNOSTICS WITH R
AMES HOUSING DATASET

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Introduction

The objective of this report is to analyze the Ames Housing dataset using regression diagnostics techniques to understand the factors that influence housing prices in Ames, Iowa. The analysis consists of exploratory data analysis, data preparation, model building, and diagnostic analysis to answer the main research question: What are the significant predictors of housing prices in Ames?

Data Preparation and exploratory Data Analysis

The Ames Housing dataset was loaded into RStudio for analysis. An exploratory data analysis was conducted to understand the data characteristics of the predictors. Various statistical summaries and visualizations were used to understand correlations, trends, and problems with the outliers and missing data.

Descriptive Statistics and Missing Data

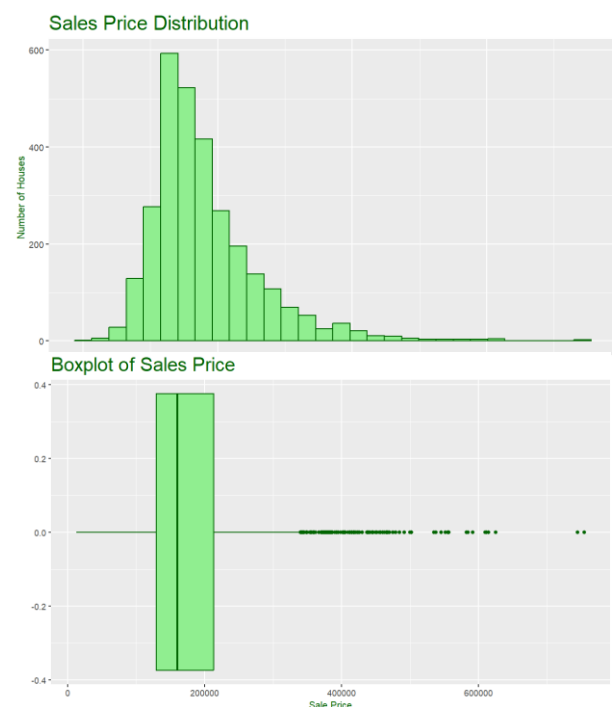
Summary(housing) was used to understand the basic statistics of the data and the output highlighted some key features such as SalePrice with a median of \$160,000 and a Mean of \$180,796, pointing towards the right-skewed distribution of the data. A histogram of SalePrice was created to validate the findings and a boxplot was used to spot the potential outliers to identify the influential point in the dataset.

colSums(is.na(housing)) was used to identify the missing values in the dataset. The findings showed that some feature such as Misc.Feature, Pool.QC, and Alley had more than 90% missing data. Variables with more than 5% missing data were replaced by the median values and list is created.

	missing_value
Alley	93.242321
Fireplace.Qu	48.532423
Garage.Type	5.358362
Garage.Finish	5.358362
Garage.Qual	5.392491
Garage.Cond	5.392491
Pool.QC	99.556314
Fence	80.477816
Misc.Feature	96.382253

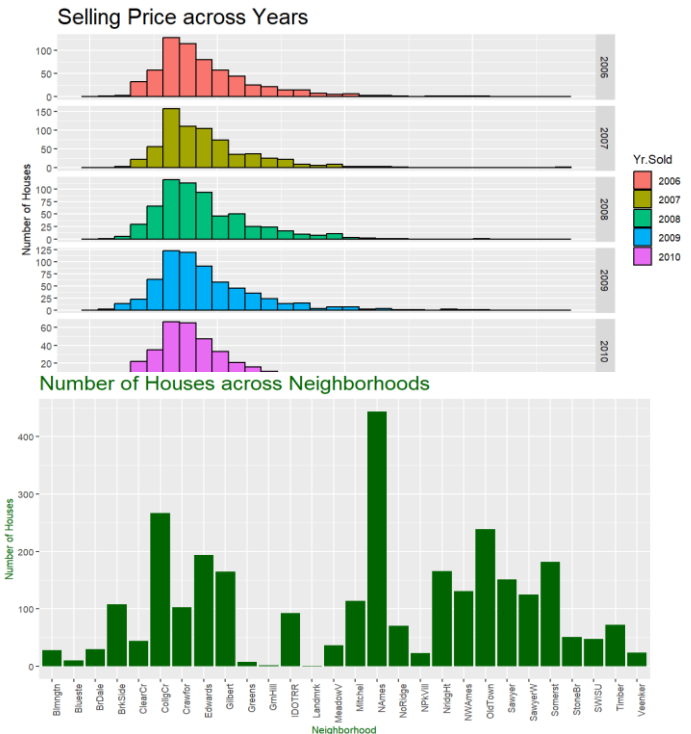
Sale Price Distribution

- The histogram of the Sale Price has a right-skewed distribution, with most of the properties concentrated around the pricing range of \$150,000 - \$200,000.
- There are some properties with high-value and hence create outliers.
- The mean sale price is \$180,796, and the median is \$160,000, highlighting the skewness in the distribution.
- There are several outliers, indicating high-end luxury properties that exceed \$400,000.
- The interquartile range spreads from \$120,000 to \$210,000, providing insights about the typical property values



Sale Price across Neighborhoods

- There wasn't much fluctuation in the price range from 2006 to 2010.
- There was not much sales in the year 2010.
- There was a slight increase in the selling prices in 2009 and 2010.
- The facet histogram shows that overall, the selling price had been constant with little fluctuations possibly due to inflations and market recovery.
- The Ames area has the highest number of properties as compared to the neighborhoods, pointing towards the a more social community of residents.

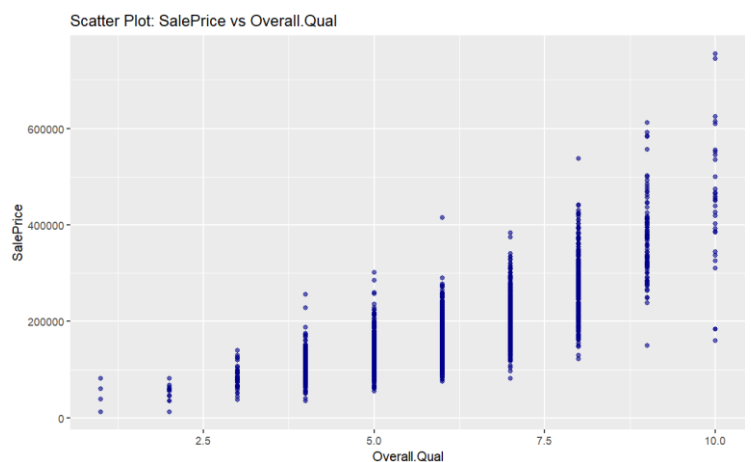


Correlation Analysis

A correlation matrix was created to understand the relationships between numerical variables. The matrix depicted that Overall.Qual has the highest positive correlation with SalePrice (0.8), followed by Gr.Liv.Area(0.7) and Garage.Area(0.64). These results highlight the importance of overall quality, living area and garage space in evaluating housing prices in Ames. Moreover, a heatmap depiction was used to understand the relationship between variables, helping in feature selection for the regression model.

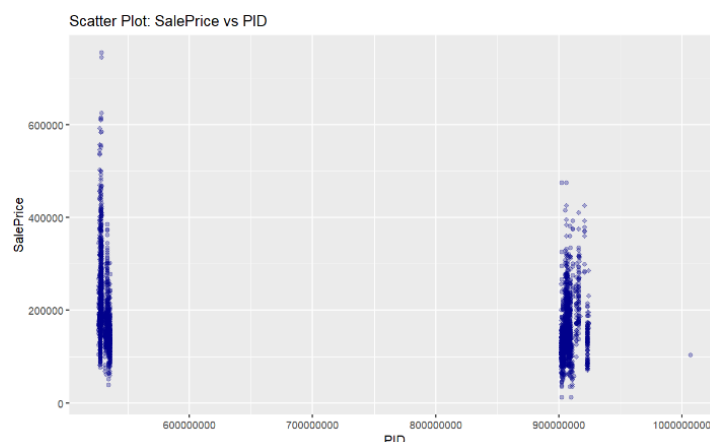
Highest correlation

- SalePrice vs. Overall.Qual (0.8)
- The plot suggests a strong relationship with a positive trend. This means that better quality homes have higher prices.
- Clusters at level 5 and 10 have mean prices of 130,000 and 300,000
- A few homes deviate marginally, possibly due to the high-quality.



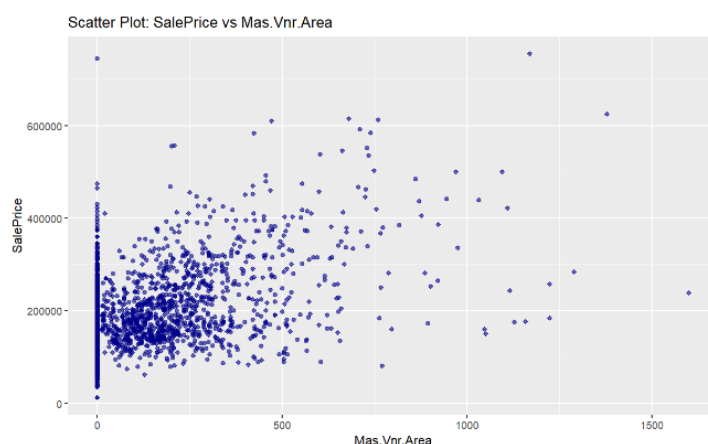
Lowest Correlation

- SalePrice vs. PID (0.01)
- No significant trend observed, suggesting of low predictive value of the variable.
- The variables are randomly distributed.
- PID is unsuitable as a predictor and should be excluded from the predictors' options.



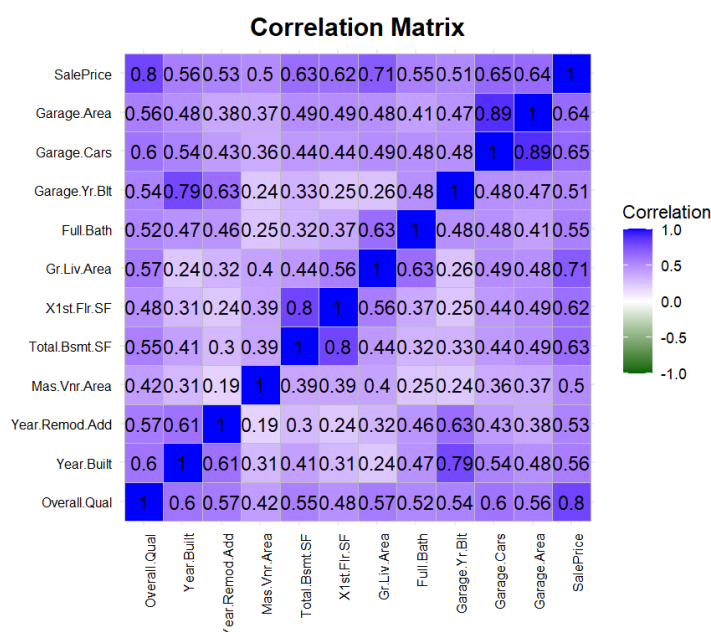
Correlation closest to 0.5:

- SalePrice vs. Mas.Vnr.Area (0.42)
- A positive relationship is observed with high variability.
- Larger veneer areas are mostly associated with higher prices.
- Properties with larger veneer area greater than 500 sq. ft indicate the luxury end of the properties.



Insights from Correlation Heatmap:

1. Overall.Qual and Gr.Liv.Area have high correlation with SalePrice, suggesting they could be the strong predictors.
2. Multicollinearity is observed as correlations among predictors (Garage.Cars and Garage.Area) which indicates potential multicollinearity.
3. The variable PID has a weak correlation of 0.01, indicating its negligible influence on housing prices.



Regression Model:

A multiple linear regression model was built using four predictors:

Overall.Qual, Gr.Liv.Area, Garage.Cars, and Garage.Area

Model equation: $\text{SalePrice} = -103818.43 + 27998.61 * \text{Overall.Qual} + 50.86 * \text{Gr.Liv.Area} + 5572.72 * \text{Garage.Cars} + 58.89 * \text{Garage.Area}$

Coefficients:

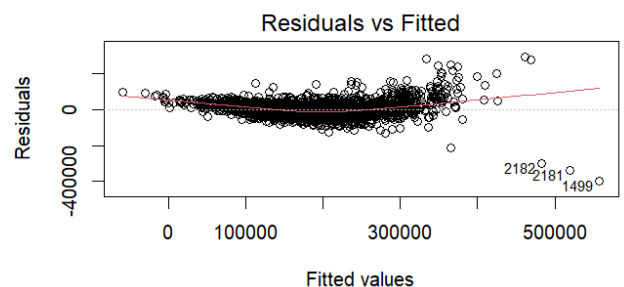
- **Intercept:** The baseline for SalePrice when all other predictors are held constant.
- **Overall.Qual:** For each unit increase in quality, the selling price increase by approximately \$27,999 highlighting the strong influence of Overall quality of house on its' selling price.
- **Gr.Liv.Area:** For each additional square foot of living space, the Saleprice increases by approximately \$50, highlighting the preference of bigger space among buyers.
- **Garage.Cars:** For each additional garage space, the SalePrice increases by \$5573, highlighting the demand of more storage and parking among the buyers.
- **Garage.Area:** for each additional square foot in garage area, the selling price increase by approximately \$59, highlighting the value of larger garages.

Model Diagnostics

Regression diagnostics were conducted to analyze model assumptions and performance:

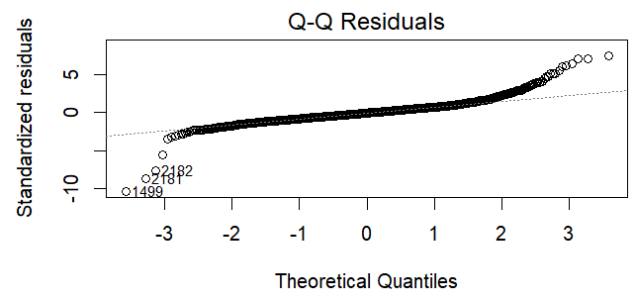
Residuals vs. Fitted

- No significant pattern observed, hence, supporting the linearity assumption.
- Visible outliers observed, indicating further review.
- Most of the residuals in the plot are close to 0.



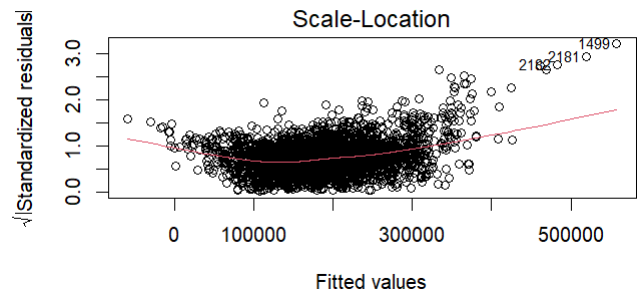
Q-Q Plot

- Residuals were observed to form normal distribution, with some deviations at the tails.
- Extreme values at both ends indicating minor issues in the values.
- Regression assumptions verified as the distribution is largely normal.



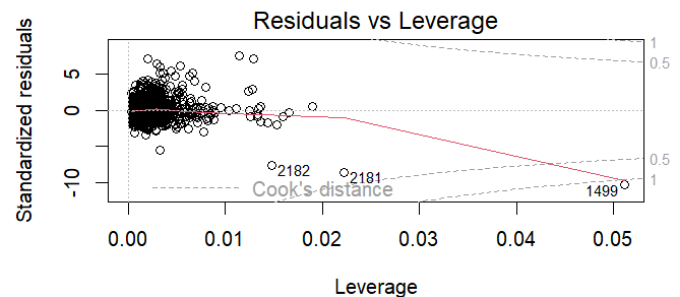
Scale-location Plot

- The plot verified homoscedasticity and residuals were observed to spread normally.
- There is consistent variance, therefore the model is constructed carefully.
- Outliers detected.



Residuals vs. leverage:

- Some influential points were observed such as 1499 and 2182.
- There's a minimal impact on Cook's distance, confirming the variables have not exceeded the threshold.



Multicollinearity Analysis:

- The predictors such as Overall.Qual, Garage.Cars, Gr.Liv.Area had Variance Inflation Factor below 5, leading towards minimal multicollinearity.
- Garage.Area and Garage.Cars had a VIF of 5.15 and 4.88, highlighting the possibility of multicollinearity.
- Since, the VIF values are below the critical threshold, no changes were made to the moderate correlation between Garage.Area and Garage.Cars.

Outlier Analysis:

- Outliers were identified and removed using the standardized residuals exceeding 3 Standard Deviations.
- Excluding the outliers enhanced the model's adjusted R^2 value from 0.758 to 0.800, depicting a better fit and reliability.
- Outliers impacted the predictions significantly and had to be treated.
- Variance Inflation Factors were calculated, resulting in Garage.Cars and Garage.Area had high VIF's but did not exceed the critical threshold value.
- An all-subsets regression approach was utilized to identify the most optimal features. The features were compared to the original model and it was observed that the refined model had a higher value of adjusted R^2 .

```
Call:
lm(formula = formula, data = housing)

Residuals:
    Min       1Q   Median       3Q      Max
-397775 -21911  -1852   18953  293603

Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) -103818.427   3267.418  -31.774 < 0.0000000e+000 ***
Overall.Qual  27998.606    700.695   39.958 < 0.0000000e+000 ***
Gr.Liv.Area   50.860      1.803   28.213 < 0.0000000e+000 ***
Garage.Cars  5572.725   2166.506    2.572  0.0102 *
Garage.Area   58.891     7.456    7.899  0.0000000e+000 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 39280 on 2925 degrees of freedom
Multiple R-squared:  0.7586,    Adjusted R-squared:  0.7583
F-statistic: 2298 on 4 and 2925 DF,  p-value: < 0.0000000e+000000022
```

```
Call:
lm(formula = formula, data = data_no_outliers)

Residuals:
    Min       1Q   Median       3Q      Max
-112887 -19699  -1075   18594  124970

Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) -93779.049   2757.074  -34.014 < 0.0000000e+000 ***
Overall.Qual 26319.529    577.806   45.551 < 0.0000000e+000 ***
Gr.Liv.Area   50.670      1.545   32.787 < 0.0000000e+000 ***
Garage.Cars  3438.923   1814.053    1.896  0.0581 .
Garage.Area   64.830     6.248   10.375 < 0.0000000e+000 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 32070 on 2886 degrees of freedom
Multiple R-squared:  0.8009,    Adjusted R-squared:  0.8007
F-statistic: 2903 on 4 and 2886 DF,  p-value: < 0.0000000e+000000022
```

All-subsets Regression:

All-subsets Regression approach was used to identify the best combination of the predictors:

- **1-feature model:** Overall.Qual
- **2-feature model:** Over.Qual, Bsmt.Full.Bath
- **3-feature model:** Overall.Qual, BsmtFin.SF.1, Bsmt.Full.Bath
- **4-feature model:** Overall.Qual, Bsmt.Fin.1, Bsmt.Ful.Bath, Wood.Deck.SF

The 4-feature model equation:

$$\text{SalePrice} = -88087.23 + 40504.58 * \text{Overall.Qual} + 35.66 * \text{BsmtFin.SF.1} + 1061.73 * \text{Bsmt.Full.Bath} + 61.56 * \text{Wood.Deck.SF}$$

Comparison of models and correction of issues:

The preferred model from step 13 differs from the model in step 12 mainly because of the selection of features. The Variables selected in the first model were based on high correlations with the selling price. On the other hand, the preferred model from step 13 selected the variables that were observed as most optimal predictors through the all-subsets regression approach. The second model also achieved a higher adjusted R^2 of 0.82 as compared to the first model (0.800).

I prefer the second model because it balances accuracy and complexity by identifying features with maximum explanatory power, and therefore reducing multicollinearity and highlighting predictors such as deck area and basement finish, which were not considered in the first model.

Conclusion:

- The importance of bigger living and garage area highlights the demand for functional and spacious homes. The correlation between these features and the selling price indicates that buyers prefer good living and storage units.
- The most influential attribute while purchasing a house came out to be the Overall Quality, validating that the premium buyers prioritize the build quality. High quality homes are priced higher as compared to others and are in a popular demand.
- Buyers prefer amenities like bigger wooden decks and bathrooms in the basement. Homes with better functionalities and better outdoor seating space enhances the lifestyle and therefore are preferred.
- The selling price did not fluctuate much but had some ups and downs within a specific range, reflecting on the market condition over those years.
- Removing the outliers significantly improved the model's performance and revealed a high concentration of houses in a specific price range.

References:

Kabacoff, R. I. (2021). *R in Tidyverse: Data visualization and analysis for the modern world*. Manning Publications

W3Schools. (n.d.). *Linear regression in R*.

<https://www.w3schools.com/#gsc.tab=0&gsc.q=linear%20regression>

Appendix:

```
1 housing <- read.csv(file.choose())
2
3 options(scipen = 100)
4 library(ggplot2)
5 library(dplyr)
6 library(ggcorrplot)
7
8 head(housing)
9 tail(housing)
10 str(housing)
11 summary(housing)
12 colnames(housing)
13
14 sum(is.na(housing))
15 colSums(is.na(housing))
16
17 ggplot(data=housing, aes(x = SalePrice)) +
18   geom_histogram(fill = "lightgreen", color = "darkgreen") +
19   ggtitle("Sales Price Distribution") +
20   xlab("Sales Price") +
21   ylab("Number of Houses") +
22   theme(axis.title.x = element_text(color = "darkgreen", size = 10),
23         axis.title.y = element_text(color = "darkgreen", size = 10),
24         plot.title = element_text(color = "darkgreen", size = 20))
25
26 ggplot(data=housing, aes(x = factor(Neighborhood))) +
27   geom_bar(fill = "darkgreen") +
28   ggtitle("Number of Houses across Neighborhoods") +
29   xlab("Neighborhood") +
30   ylab("Number of Houses") +
31   theme(axis.title.x = element_text(color = "darkgreen", size = 10),
32         axis.title.y = element_text(color = "darkgreen", size = 10),
33         plot.title = element_text(color = "darkgreen", size = 20),
34         axis.text.x = element_text(angle = 90, hjust = 1))
35
36 ggplot(data=housing, aes(x=SalePrice))+
37   geom_boxplot(color = "darkgreen", fill = "lightgreen") +
38   ggtitle("Boxplot of Sales Price") +
39   xlab("Sale Price") +
40   theme(axis.title.x = element_text(color = "darkgreen", size = 10),
41         axis.title.y = element_text(color = "darkgreen", size = 10),
42         plot.title = element_text(color = "darkgreen", size = 20))
43
44 housing$Yr.Sold <- as.factor(housing$Yr.Sold)
```

```

46 ggplot(data = housing, aes(x = SalePrice)) +
47   geom_histogram(aes(fill = Yr.Sold), color = "black") +
48   facet_grid(Yr.Sold ~., scales = "free") +
49   ggtitle("Selling Price across Years") +
50   xlab("Sales Price") +
51   ylab("Number of Houses") +
52   theme(axis.title.x = element_text(color = "black", size = 10),
53         axis.title.y = element_text(color = "black", size = 10),
54         plot.title = element_text(color = "black", size = 20),)
55
56 for(col in names(housing)){
57   if(is.numeric(housing[[col]])) {
58     housing[[col]][is.na(housing[[col]])] <- median(housing[[col]], na.rm = TRUE)
59   }
60 }
61
62 missing_value <- (colSums(is.na(housing)) / nrow(housing)) * 100
63 missing_value <- missing_value[missing_value > 5]
64 missing_value <- data.frame(missing_value)
65 View(missing_value)
66
67 num_data <- housing %>% select(where(is.numeric))
68 cor_matrix <- cor(num_data, use = "complete.obs")
69 print(cor_matrix)

```

```

73 cor_matrix <- cor(numeric_columns, use = "complete.obs")
74
75 threshold <- 0.5
76 relevant_vars <- names(cor_matrix["SalePrice", ][abs(cor_matrix["SalePrice", ]) > threshold])
77
78 newdata <- numeric_columns %>% select(all_of(relevant_vars))
79 newdata_matrix <- cor(newdata, use = "complete.obs")
80
81 numcol <- housing %>% select(where(is.numeric))
82 cors <- cor(numcol, use = "pairwise.")
83
84 ggcorrplot(newdata_matrix,
85   colors = c("darkgreen", "white", "blue"),
86   lab = TRUE,
87   title = "Correlation Matrix",
88   legend.title = "Correlation") +
89   theme(axis.text.x = element_text(angle = 90, hjust = 1, vjust = 1, size = 8, color = "black"),
90         axis.text.y = element_text(size = 8, color = "black"),
91         plot.title = element_text(size = 15, face = "bold", hjust = 0.5))
92
93
94 cor_sp <- cor_matrix["SalePrice",]
95 cor_sp <- cor_sp[!names(cor_sp) %in% "Saleprice"]
96
97 high_cor <- names(sort(cor_sp, decreasing = TRUE))[1]
98 low_cor <- names(sort(cor_sp, decreasing = FALSE))[1]
99 close_cor <- names(which.min(abs(cor_sp - 0.5)))

```

```

101 ggplot(housing, aes(x= .data[[high_cor]], y = SalePrice)) +
102     geom_point(color = "darkblue", alpha = 0.6) +
103     ggtitle(paste("Scatter Plot: SalePrice vs", high_cor)) +
104     xlab(high_cor) +
105     ylab("SalePrice")
106
107 str(housing$Yr.Sold)
108
109 str(housing$Gr.Liv.Area)
110
111 ggplot(housing, aes(x= .data[[low_cor]], y = SalePrice)) +
112     geom_point(color = "darkblue", alpha = 0.3) +
113     ggtitle(paste("Scatter Plot: SalePrice vs", low_cor)) +
114     xlab(low_cor) +
115     ylab("SalePrice")
116
117 ggplot(housing, aes(x= .data[[close_cor]], y = SalePrice)) +
118     geom_point(color = "darkblue", alpha = 0.6) +
119     ggtitle(paste("Scatter Plot: SalePrice vs", close_cor)) +
120     xlab(close_cor) +
121     ylab("SalePrice")
122
123
124 numcol <- housing %>% select(where(is.numeric))
125 cor_matrix <- cor(numcol, use = "complete.obs")
126 cor_sp <- cor_matrix["SalePrice", ]
127

```

```

128
129 cor_sp <- cor_sp[!names(cor_sp) %in% "SalePrice"]
130
131 top4 <- names(sort(cor_sp, decreasing = TRUE)[1:4])
132
133 formula <- as.formula(paste("SalePrice ~", paste(top4, collapse = " + ")))
134
135 regmod <- lm(formula, data = housing)
136
137 summary(regmod)
138
139 library(broom)
140
141 model_coefficients <- coef(regmod)
142
143 reg_eq <- paste0(
144     "SalePrice = ", round(model_coefficients[1], 2), " + ",
145     paste0(round(model_coefficients[-1], 2), " * ", names(model_coefficients[-1]), collapse = " + ")
146 )
147
148 cat("Regression Equation:\n", regression_equation, "\n\n")
149
150 library(broom)
151 model_summary <- tidy(regmod)
152 print(model_summary)
153

```

```

154 par(mfrow = c(2, 2))
155 plot(regmod)
156 par(mfrow = c(1, 1))
157
158
159 library(car)
160
161 vif_values <- vif(regmod)
162 print("VIF Values:")
163 print(vif_values)
164
165 ▾ if (any(vif_values > 5)) {
166     print("Some variables have VIF > 5, indicating multicollinearity.")
167 ▾ } else {
168     print("No significant multicollinearity detected (all VIF <= 5).")
169 ▲ }
170
171 std_residuals <- rstandard(regmod)
172
173 outliers <- which(abs(std_residuals) > 3)
174 print("Potential Outliers:")
175 print(outliers)

```

```

177 ▾ if (length(outliers) > 0) {
178     data_no_outliers <- housing[-outliers, ]
179     regmod_no_outliers <- lm(formula, data = data_no_outliers)
180     print("Model refitted after removing outliers.")
181 ▾ } else {
182     print("No significant outliers detected.")
183 ▲ }
184
185 ▾ if (exists("regmod_no_outliers")) {
186     print("Summary of Original Model:")
187     print(summary(regmod))
188
189     print("Summary of Model without Outliers:")
190     print(summary(regmod_no_outliers))
191 ▲ }
192
193 library(leaps)
194
195 numcol <- housing %>% select(where(is.numeric))
196
197 all_subsets <- regsubsets(SalePrice ~ ., data = numcol, nvmax = 4)
198 summary_all_subsets <- summary(all_subsets)
199
200 print("Best 1-feature model:")
201 print(names(coef(all_subsets, 1)))
202

```

```
202
203 print("Best 2-feature model:")
204 print(names(coef(all_subsets, 2)))
205
206 print("Best 3-feature model:")
207 print(names(coef(all_subsets, 3)))
208
209 print("Best 4-feature model:")
210 print(names(coef(all_subsets, 4)))
211
212 best_4_feature_model <- coef(all_subsets, 4)
213 print("Best 4-Feature Model Equation:")
214 print(paste0(
215   "SalePrice = ", round(best_4_feature_model[1], 2), " + ",
216   paste0(round(best_4_feature_model[-1], 2), " * ", names(best_4_feature_model[-1]), collapse = " + ")
217 ))
218
219 print("Comparison of Models:")
220 print(summary(regmod))
221 print(summary(regmod_no_outliers))
222
```