

Roll No. ....

Total Pages : 3

**14621**

**BBA/D-15**

**EXPORT PROCEDURES & DOCUMENTATION**

**PAPER: BBA-305**

Time: Three Hours

[Maximum Marks:

Regular: 80

Reappear: 90

**Note:** Attempt five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

**1. Compulsory Question**

- (a) What is bill of landing in Exports?
  - (b) What is Bill of exchange in Exports?
  - (c) What is DEPB scheme?
  - (d) What custom officer does in exporting?
  - (e) What is EOU in Exports?
  - (f) What is the meaning of post-shipment finance?
2. Which steps are taken at shipment and post-shipment stage of Export procedure?
  3. Which common problems are faced by exporters in documentation and which two master documents are prepared by the exporters?
  4. What is the significance of EXIM bank in financing and prompting the exports from India?
  5. What are political Risk and currency Risk in international trade? How an international trader can manage these risks?
  6. How letter of credit works as payment instrument in international trade? Which benefits are available to exporters and importers with the usage of Loc?
  7. Which Export promotion councils are in prevalence in India? What is the significance of these EPCs?
  8. What are the main provisions of EXIM policy, 2015-19? Which scheme are launched by the union Government to facilitate and promote Export and import?