

Roll No.

MMS/D-14 13560  
PRINCIPLES AND PRACTICES OF  
MANAGEMENT  
Paper—CP-101

Time Allowed: 3 Hours]

[Maximum Marks : 70

Note: Attempt any eight questions from Part A of 5 marks each and three questions of 10 marks each from Part B.

**PART-A**

1. Describe Fayol's principles of Management.
2. Describe quality view point of Management Process.
3. Explain, how contingency perspective is used to describe what Managers do.
4. Bring out arguments for and against Business being Socially responsible.
5. Explain the relationship between Planning and Organizational performance.
6. What do you mean by SWOT analysis? Discuss its significance for organizations.
7. What is Work specialization? Discuss its advantages and drawbacks.
8. Describe Authority and Responsibility relationship in Modern organizations.
9. What is Escalation of Commitment and how does it influence decision making?
10. How does performance based compensation affects the development of Compensation plans in Public sector organizations.

**PART-B**

11. Describe roles and functions of Managers in modern organizations and bring out the guidelines for managerial excellence and success.
12. What is Planning? Explain the elements of effective planning and bring out various types of planning.
13. Explain the process of organizing and describe various elements of Organization structure.
14. Explain meaning and nature of directing and discuss various functions involved in the process of directing the employees in modern organizations.
15. What do you mean by Organizational Control system? Bring out qualities of an effective control system. How will contingency factors affect the design of Organizational Control system? Discuss.