MBA/D-17

Principles and Practices of Management Paper: MBA-CP-101

Time: Three Hours Maximum Marks: 80

Note: Part-A comprises of 10 short answer type questions of 5 marks each. Part-B comprises of 5 questions of 10 marks each. Attempt 8 questions from Part-A and any 3 questions from Part-B.

Part-A (Short Answer Type Questions)

- 1. Figure out the key contributions of Hawthorne studies for the field of management.
- 2. Differentiate between unity of command and unity of direction.
- 3. Identify the important staffing decision which need to make for effectively managing human resources.
- 4. Throw light on the range of activities/function which could be undertaken by corporate house under Corporate Social Responsibility.
- 5. Throw light on the various needs in the Maslow hierarchy of needs. Discuss its major contributions.
- 6. Discuss key merits and demerits of Management by Objectives.
- 7. Figure out the important types of organizational structures which are widely recognised by Indian organizations for structuring their operations.
- 8. Compare and contract the various types of controls.
- 9. Differentiate between time study, work study and motion study as described in scientific school of management.
- 10. Critically evaluate the practical implications of SWOT Analysis technique for effective planning.

Part-B

11. Why planning has become strategic these days? Discuss the various stages of strategic planning process with special reference to various types of strategies.

- 12. Critically examine the contributions of Henry Fayol and F.W. Taylor in present day competitive business environment. Are they still holding any relevance or they are outdated? Justify your viewpoint.
- 13. Analyse the contingency and quality viewpoints with respect to its contribution to the field of management. Discuss their practical implications.
- 14. Define the concept of delegation of authority. How it is different from decentralization? Throw light on the factors that need to be considered by a boss/top management while delegating any work to the subordinates.
- 15. Elaborate the various stages of controlling process. Also describe briefly the contemporary control techniques which are widely being accepted in the corporate world.