

MMS/M- 13
MANAGEMENT OF FINANCIAL SERVICES
Paper- FM- 405

Time allowed : 3 hours [*Maximum marks : 70*]

Note : Attempt any five questions. Question No. 1 is compulsory. Any four all questions carry equal marks.

- 1. Explain the following in short :**
 - (a) Sale and lease back**
 - (b) Factoring in India**
 - (c) Hire purchase finance**
 - (d) Lead managers**
 - (e) NSDL**
 - (f) Venture capital**
 - (g) Benefits of depository**
- 2. Define the term financial services and bring out the importance of such Services. Also discuss the problems faced by financial service industry in India.**
- 3. In your opinion what would be an ideal risk management system for a Financial services firm?**
- 4. Describe the book building and reverse book building process. How does The book building act as a price discovery mechanism?**
- 5. Discuss the merchant banking services with special emphasis on issue management.**
- 6. “Credit ratings are only matters of opinion.” Do you agree? Explain.**
- 7. What do you understand by factoring? Discuss its advantages and disadvantages. Also explain the mechanism of factoring.**
- 8. What do you mean by venture capital? Explain the different stages in which a venture capital firm finances the requirements of the companies which approach it for financing.**