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MMS/M-15 ENTREPRENEURSHIP DEVELOPMENT Paper-CP-401

Time Allowed: 3 Hours] [Maximum Marks: 70

Note: Attempt any eight questions each from Unit-I carrying 5 mark each. Attempt any 3 questions from Unit-II carrying 10 marks each.

Unit-I

- 1. 'Entrepreneurship is a process.' Explain and exemplify the statement.
- 2. Who are 'intrapreneurs'? How are they different from Traditional Entrepreneur?
- 3. Describe the motivating of a successful entrepreneur.
- 4. Discuss the motivating factors of growth of a Business enterprise.
- 5. What is Enterprise life-cycle?
- 6. Illustrate Quantifiable and Non-quantifiable projects.
- 7. Explain the sources of product of business and criteria for selection of product.
- 8. How to prevent Sickness in business?
- 9. Discuss the need for institutional support to Entrepreneurs.
- 10. "Developing rural entrepreneurship is highly important for India." Comment and suggest measures to improve this sector.

Unit-II

- 11. What is project? Explain its contents and features. Explain how project report helps an entrepreneur in establishing a business enterprise.
- 12. What do you mean by Women entrepreneur? Explain the problems faced by them. Explain the role of Women entrepreneur in the economic development of a nation.
- 13. Explain the Evolution of EDP and mention the phases of EDP's. What are the main target groups of an EDP? Also discuss the problems faced by EDP.
- 14. Hypothetically, describe how you came up with idea for your Business project. Explain why there is a market/ need for your product or service and how it differs from what is currently available.
- 15. What do you understand by Venture Capital? Mention its objectives. Explain in detail the different methods of financing a new venture. How far have venture capital funds become popular in financing new ventures in India? Discuss.