

**Management of Financial Services**  
**Paper: FM – 405**

**Time: Three Hours**

**Max. Marks: 70**

**Note:- Attempt any FIVE questions in all. Question no. 1 is compulsory. All questions carry equal marks.**

1. Explain the following:
  - (a) Financial lease
  - (b) Factoring
  - (c) Credit rating
  - (d) Book building
  - (e) Securitizations
  - (f) Depository institution
  - (g) Venture capital
2. How operating lease differs from the financial leasing? Also explain the financial evaluation of leasing.
3. Discuss the relevance and logic of factoring. What progress has it made in India?
4. What do you understand by conceptual framework of consumer credit? How is financial inclusion embedded in such framework?
5. Discuss the credit rating mechanism and procedure in detail.
6. Write a comprehensive note on the mechanism and the significance of book-building.
7. Write notes on the following:
  - (a) Credit card business in India
  - (b) Mechanism of bought out deals
8. Write an explanatory note on the venture capital financing in India.