MBA/M-18 ORGANISATIONAL BEHAVIOUR Paper: MBA-CP-207

Time: Three Hours Maximum Marks: 80

Note: Attempt ant eight questions from Part A of 5 marks each and any three questions from Part B of 10 marks each.

Part -A (Short Answer Type Questions)

- 1. Define Organisation Behaviour with the help of cognitive framework.
- 2. What are the essential principles of effective learning?
- 3. What is the relevance of Group cohesiveness in group performance?
- 4. How the process of perceptual selectivity affects one's perception?
- 5. How one can manage one's impression at work place?
- 6. Define the process of motivation.
- 7. Define 'team' with the help of suitable example.
- 8. What are the parameters of healthy organizational climate?
- 9. What are the causes of organizational conflict?
- 10. What are the various types of stress at work place?

Part-B

- 11. "Organisation Behaviour experts face several challenges while managing interpersonal relations in an organization". Discuss.
- 12. Explain operant conditioning theory of learning with its application in work behaviour.
- 13. Describe the stages of group development. Why is important for managers to be familiar with the concept of group behaviour?
- 14. How do employees resist change and what can managers do about overt & covert resistance?
- 15. Explain various consequences of work stress and also suggest preventive measures of stress management.