

ENTREPRENEURSHIP
DEVELOPMENT Paper: CP-401

Time: Three Hours]

[Maximum Marks:

Note: Attempt FIVE Questions in all. Questions No.1 is compulsory.

All questions carry equal marks.

1. Write short notes on :
 - a) Significance of Entrepreneur in economic development
 - b) Economic, Social and Psychological need for Entrepreneurship
 - c) Characteristics, qualities of an Entrepreneur
 - d) Entrepreneurship development programmes
 - e) Government support to New Enterprise
 - f) Preparation of Feasibility reports
 - g) Achievement motivation.
2. "Entrepreneurship is a process of giving birth to an enterprise." Discuss.
3. What factors influence the emergence and development of Entrepreneurship? What is
4. meant by entrepreneurial motivation? Is it necessary for a successful entrepreneur? Discuss.
5. What do you mean by EDP's? Explain the need for and objectives of EDP. Also discuss course contents and curriculum of EDP's.
6. Define the term 'Project'. How will you classify the projects? Also discuss project identification. Explain with examples, the process involved in project identification.
7. State the need for institutional finance for small enterprises. Which are the institutions providing institutional support to small enterprises entrepreneurs?
8. Mention the factors that usually determine the Working Capital requirements of a business. To what extent, you feel, the current practice of delayed payment by large trading units has added to the working capital problem of the SSI sector?

