Part-B

Note: Attempt any three questions each question carries 10 marks.

- 11. What do you mean by Conflict? Bringout causes and consequences of conflict and discuss mechanisms of conflict management.
- 12. What do you understand by the term 'Team'? Bringout Team effectiveness criteria and elaborate Team building Process.
- 13. Explain Interpersonal communication and discuss factor affecting effectiveness of interpersonal communication.
- 14. What do you understand by the process of Transactional Analysis? Elaborate various transactional styles.
- 15. What do you understand by the term Behaviour Modification? Describe in detail steps of Behaviour Modification Model.

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MMS/D-13

MANAGING INTERPERSONAL AND GROUP PROCESSES

Paper-HRM-303

Time allowed: 3 hours]

[Maximum marks: 70

Part-A

Note: Attempt any eight questions. Each question carries 5 marks.

- 1. Explain meaning and types of Group and discuss stages of Informal group development.
- 2. Discuss any one Technique of Group decision making.
- 3. What do you mean by Interpersonal Trust? Discuss ways to enhance mutual trust.
- 4. Discuss 360 degree feedback systems and bring out its benefits and limitations and bring out its benefits and limitations.
- 5. Write a brief note on Life Script—Analysis.
- **6.** Discuss meaning, type, causes and consequences of group competition.
- 7. Describe meaning and nature of Career-Roles in organizations.
- 8. Explain meaning, assumptions and outcomes of Cooperation.
- 9. What do you mean by Power? Discuss various basis/sources of Power.
- **10.** Write brief note on Fundamental of Interpersonal Relation Orientation (FIRO-B).