

MMS/D-16  
PRINCIPLES & PRACTICE OF MANAGEMENT  
PAPER-CP-101

Time Allowed: 3 Hours

Maximum Marks: 70

Note: Part-A will comprise of 10 short answer type questions of 5 marks each. Part-B will comprise of 5 questions of 10 marks each. Attempt 8 from the Part-A and any 3 questions from Part-B.

Part-A (short Answer Type)

1. Briefly discuss the various modern techniques of controlling.
2. Define division of work according to specialization. Does this approach suits to the modern.
3. Identify the various errors and biases which hampers effective decision making.
4. Explain the relationship between authority, responsibility and accountability.
5. Define Departmentation. Throw light on the different bases used for Departmentation.
6. Figure out the parameters which help a manager to gain excellence and success. Use relevant examples.
7. Discuss briefly the performance appraisal techniques widely used in the Indian corporate sector.
8. What is the importance of Feedback for effective communication system / how it is managed in present day information.
9. Whether Henry Foyol's Universal principles of management are still holding any relevance today or they became out dated? Justify your viewpoint.
10. Describe the Theory X and Y of motivation. Which is more relevant in current time and why?

Part – B

11. Define Organizational Structure and Design. Discuss the essential elements of organization design. Also mention what from of organization design is best for the competitive business environment.

12. Differentiate between scientific approach and behavioral approach to management thought. What approach do you think is more suitable in the contemporary business environment?
13. Elaborate the Managerial Grid Theory and Situational Leadership Theory. Discuss the managerial utility of these theories for providing effective leadership to present day knowledge workforce.
14. “Planning is the foremost function of management and controlling is the last function of management, still they go hand in hand.” Why? Justify your viewpoint with relevant examples.
15. Attempt the following :
  - (a) Differentiate between Delegation of Authority and Decentralization.
  - (b) Discuss the contingency Approach to Management.