

BBA/D-16  
EXPORT PROCEDURE AND DOCUMENTATION  
PAPER-BBA-305

Time Allowed: 3 Hours

Maximum Marks: 80

Note: Attempt five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

Compulsory Question

1. (a) What is GR Form?  
(b) What is Commercial Invoice?  
(c) What is EPCG Scheme?  
(d) What C&F agent does in export business?  
(e) What is EPZ in Exports?  
(f) What is APEDA?
2. Which steps are taken at Registration and Pre-shipment stage of Export Procedure?
3. What is Aligned Documentation System? Which benefits are available to International trader due to ADS?
4. Write about the format and the applicability of :  
(a) Bill of lading.  
(b) Letter of Credit.
5. What is an export order? Which parties and Acts involved in the processing of export order?
6. How regulatory and institutional infrastructure is pivotal to export promotion in our country?
7. Which risks are faced by exporters and importers while transacting international trade? Which strategies may be implemented to manage those risks?
8. Which methods of payment are used by international trader in EXIM? Write in detail on any two methods.

