

BCA / M-19

PERSONALITY DEVELOPMENT

Paper-126

*Time allowed : 3 hours]**[Maximum marks : 80*

Note :- Attempt five questions in all. Question No. 1 is compulsory. Attempt four more questions selecting one question from each unit. All questions carry equal marks.

1. Attempt short answers of the following:

- (i) What is frustration?
- (ii) Define Test Battery.
- (iii) Main types of Proxemics.
- (iv) Define Para-Language.
- (v) What are the types of Interviews?
- (vi) Freudian personality components.
- (vii) What is Group Dynamics?
- (viii) Types of Listening.

Unit-I

- 2. What is meant by Body Language? Discuss the types and significance of Body Language.
- 3. What do you understand by a deranged personality? Discuss in detail the major clusters of personality disorders.

(2)

Unit-II

4. Attempt a detailed note on Conflict Management.
5. Describe the factors which should be kept in mind while dealing with customers and suppliers.

Unit-III

6. Elaborate the essentials of effective Group Discussion.
7. Discuss the factors that determine the successful behaviour of an effective team.

Unit-IV

8. What is a Job application Letter? Describe its essential features.
9. Describe the various steps involved in conducting an interview.