MBA/M-17 BUSINESS RESEARCH METHODOLOGY Paper: MBA-CP-205

Time: Three Hours Maximum Marks: 70

Part-A

Note: Attempt any eight questions.

- 1. What do you understand by business research? Explain.
- 2. What are qualities of good hypothesis? Explain.
- 3. Describe the most scientific method of business research.
- 4. State and explain need of a research design.
- 5. What are observation studies? Illustrate.
- 6. State and describe essentials of qualitative research.
- 7. What is Data Editing? How does it impact objectivity of business research? Explain.
- 8. State and describe sampling errors.
- 9. Describe criteria for judgment of good research report.
- 10. How is correlation analysis useful in business research?

Part-B

Note: Attempt any three questions.

- 11. Write a comprehensive note on the recent trends in usage of research in Indian Corporate Sector.
- 12. State and differentiate between the exploratory and descriptive research design. Which one is apt for business research in an emerging economy like India?
- 13. Briefly state and describe scaling and measurement techniques used in the business research.
- 14. State and describe the use of advanced techniques of data analysis in business research.
- 15. Write notes on the following:
 - (a) Use of SPSS in business research.
 - (b) Application of regression in business research.