

Paper : VI

Personality Development

1. Attempt short answer of the following :
 - (a) Name the determinants of Personality.
 - (b) What is IQ ?
 - (c) Name the main types of Body language.
 - (d) What is Group Dynamics ?
 - (e) What are the types of Interviews ?
 - (f) What is Eye Contact ?
 - (g) Write a brief note on Personal Hygiene.
 - (h) Types of listening.
 - (i) Postures.

9 × 2 = 18

UNIT-I

2. What is Personality ? Discuss the causes of deranged personality. 18
3. What is Business Communication ? Discuss in detail the importance of communication. 18

UNIT-II

4. Define Interpersonal Skills. Discuss the role of interpersonal skills in resolving conflict with seniors and juniors. 18
5. Explain Role Playing with a suitable example. Is role play a very effective tool ? Comment. 9, 9

UNIT-III

6. Elaborate the essentials of effective Group Discussion. 18
7. How can one make a good presentation ? Elaborate. 18

SECTION-IV

8. Describe in detail various steps involved in Interviews Preparation. 18
9. What are the features of an effective resume ? Prepare a resume in a proper format. 186

