BCA/M-16 PERSONALITY DEVELOPMENT PAPER-BCA-126

Time Allowed: 3 Hours Maximum Marks: 80

Note: Attempt five questions in all. Question No. 1 is compulsory. All questions carry equal marks.

Compulsory Question

- **1.** Write short answers of the following :
 - (a) What is self concept.
 - (b) What is etiquette?
 - (c) Describe briefly factors responsible for success in an interview.
 - (d) Define the Seminar.
 - (e) Write a brief note on personal grooming.
 - (f) Define personality.
 - (g) Briefly describe the features of a team.
 - (h) Briefly describe the determinants of personality
 - (i) .

Unit-I

- **2.** Write a note on the process of listening. Also describe the advantages of effective listening
- **3.** What is meant by Body Language? Discuss the types and significance of Body Language.

Unit-II

- **4.** What is Group Dynamics? Describe the factors which you should keep in mind while dealing with customers and suppliers.
- **5.** What are interpersonal skills? Describe the factors in detail that block interpersonal skills.

Unit-III

- **6.** Write a note on the ingredients and advantages of Group Discussion.
- **7.** What do you mean by oral presentation? Explain significant aspects of oral presentation.

Unit-IV

- **8.** Write a note on the importance of interview. Describe various types of interviews
- **9.** Describe important features of a resume. Write a resume for the post of an Assistant Manager in accompany.