

Time: Three Hours]

[Maximum Marks: 70

Note:- Attempt any FIVE questions. Question No.1 is compulsory. All questions carry equal marks.

1. Write short notes on following:
 - (a) Informal Group
 - (b) Social facilitation
 - (c) Conformity to Group Norms
 - (d) Group think
 - (e) 360 degree feedback
 - (f) Competition and its benefits
 - (g) Interpersonal relation orientation.
2. What do you mean by Interpersonal Awareness? Explain the process of impression formation and bring out factors affecting person Perception.
3. Describe the nature and meaning of Group and explain how group norms influence employees behaviour in organizations?
4. What is Group Decision Making? Bring out merits and demerits of group decision making and discuss in detail anyone technique of group decision making.
5. What is Group Cohesiveness ? Describe causes and consequences of group cohesiveness and also explain relationship between group cohesiveness and group performance.
6. What do you understand by the term Interpersonal Communication? What are the barriers in Interpersonal Communication? And suggest measures for effective interpersonal communication.
7. What is cooperation? What are its different types? Why do people cooperate? And what are its benefits for individuals, groups, organization and society? Explain.
8. What do you mean by career roles? How do employees learn career roles in organizations? Highlight the contribution of mentors in learning and understanding roles in organizations.

