

Medicine ID

All

Facility ID

All

Month

1

2

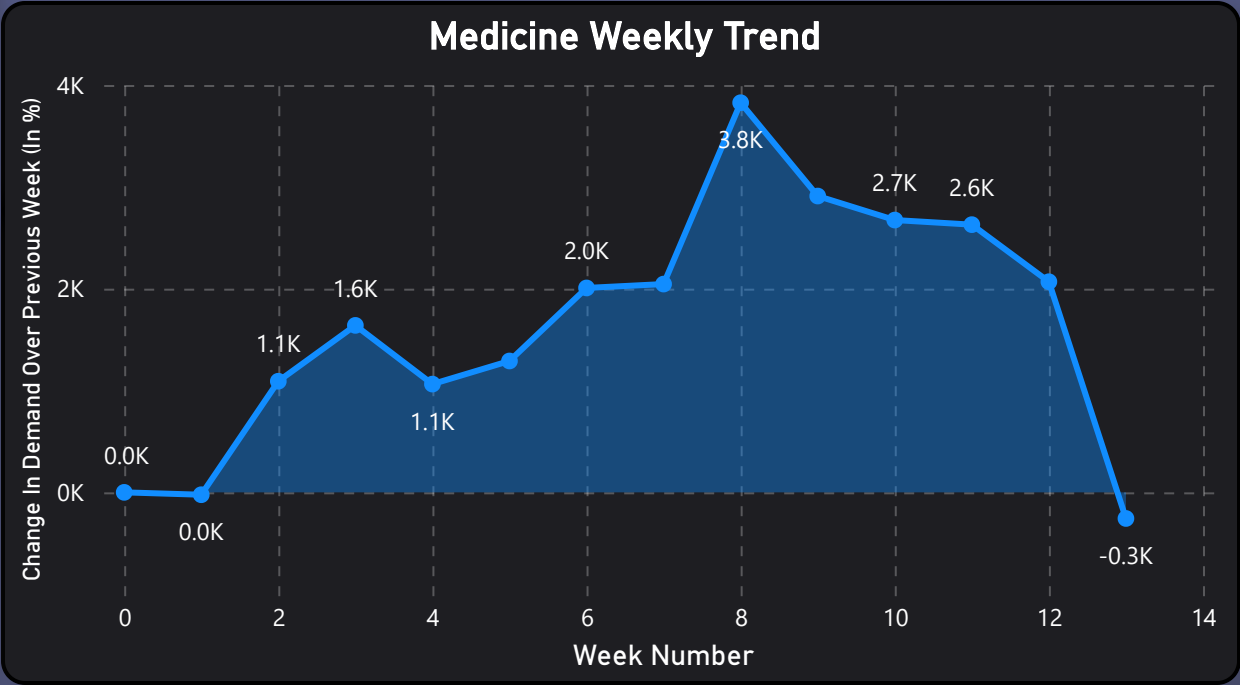
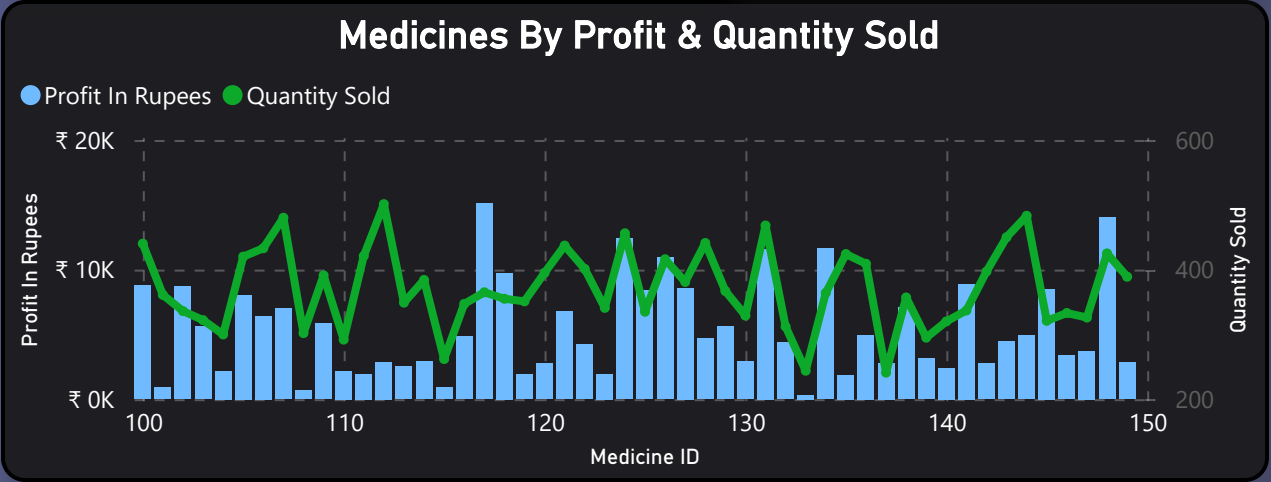
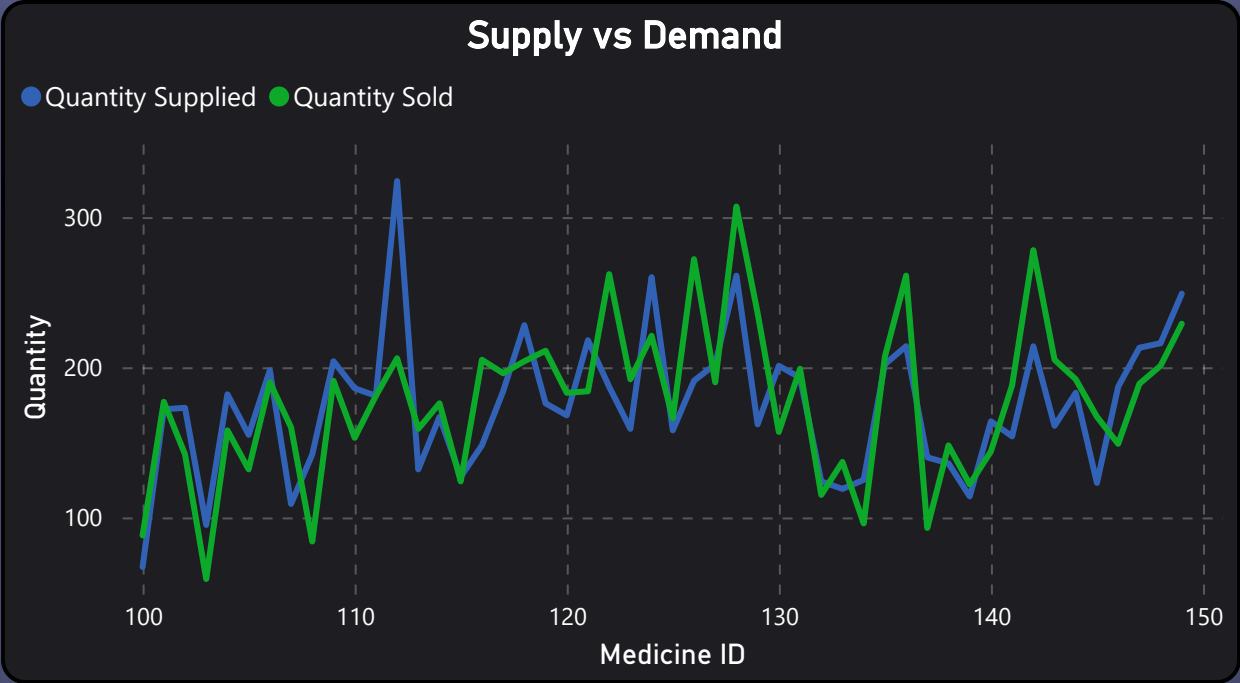
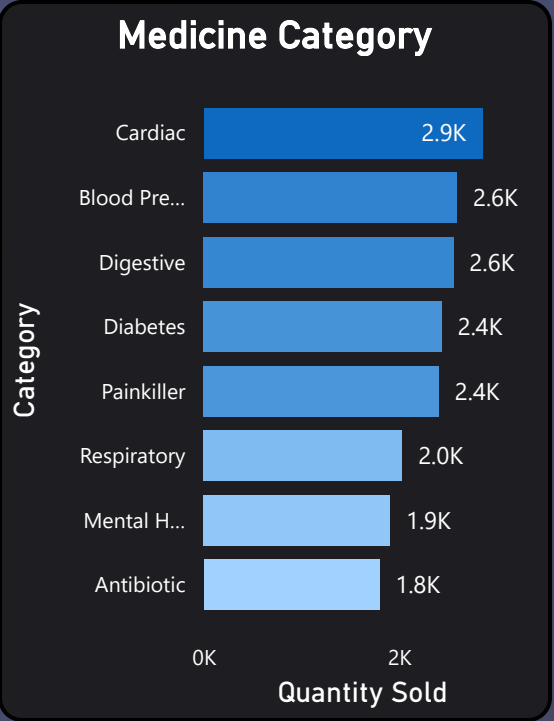
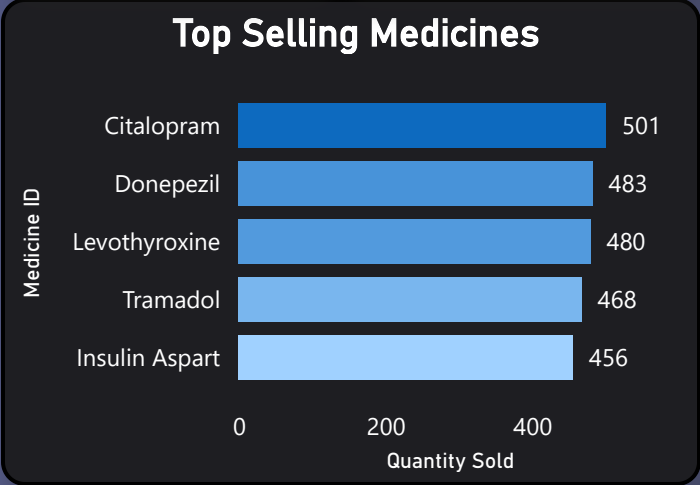
3

Quantity Sold

18606

Profit

₹ 271.93K



Supplier ID

200201202203204205206207

Average Delivery Days

23.5

Medicine ID

All

Facility ID

All

Month

123

Total Quantity Delivered

12.1K

Total Deliveries

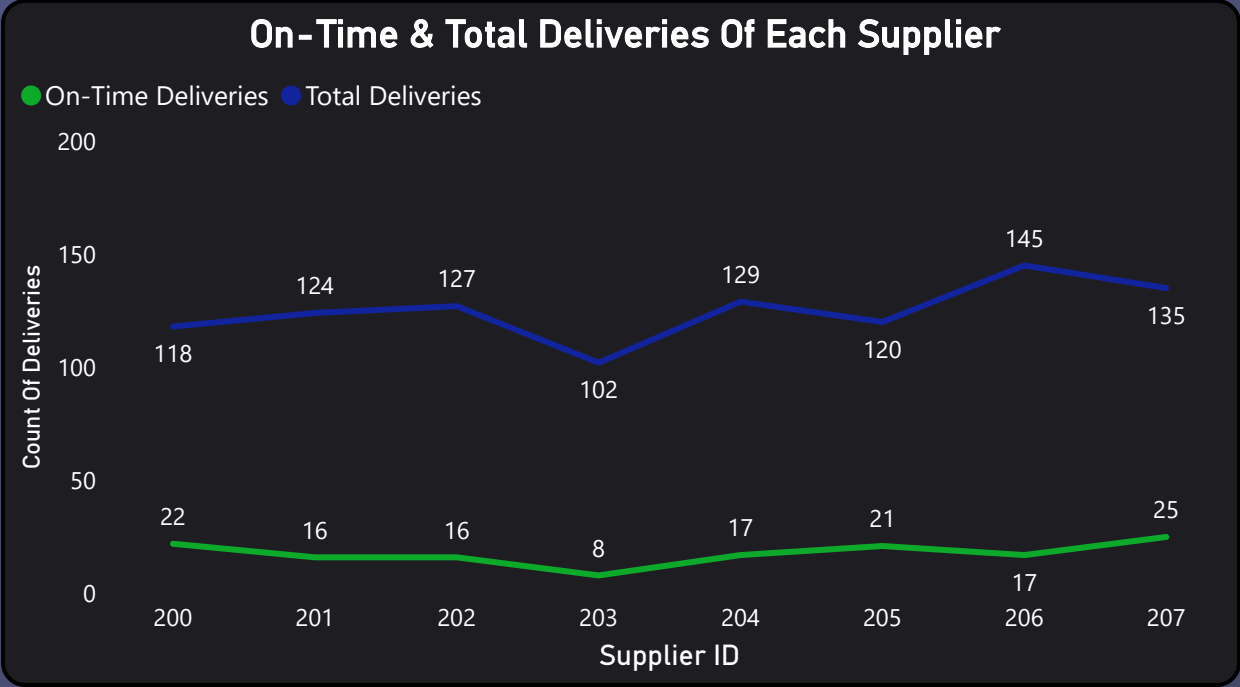
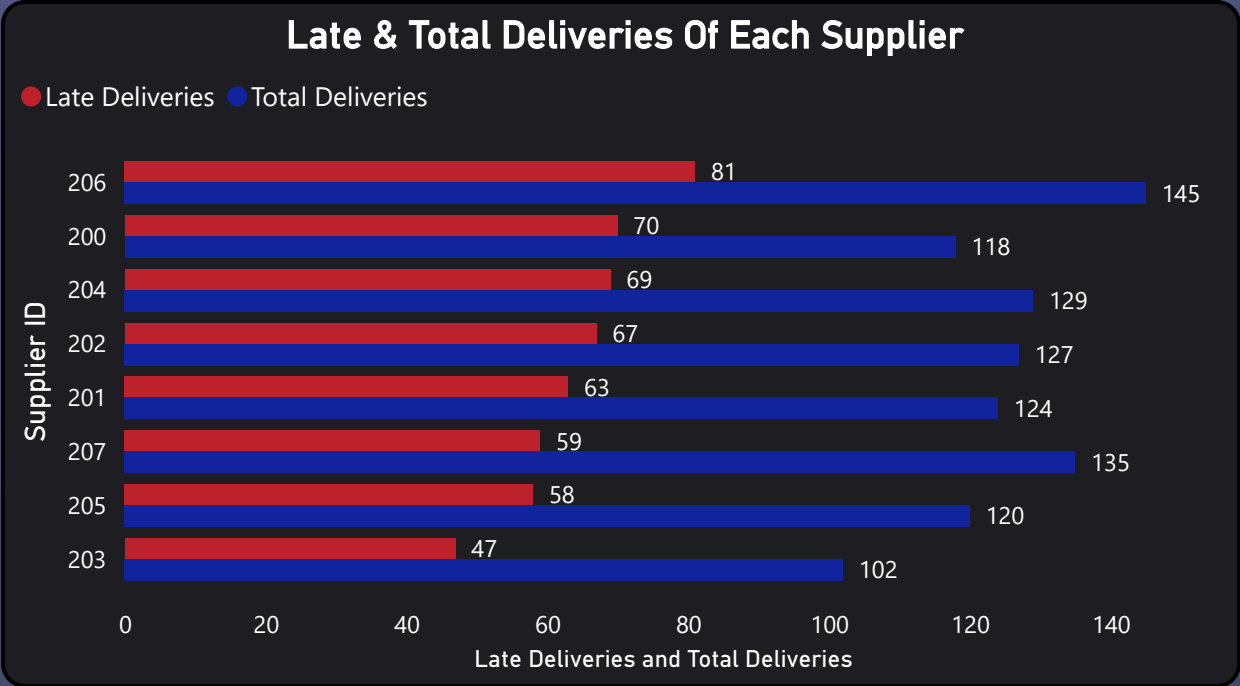
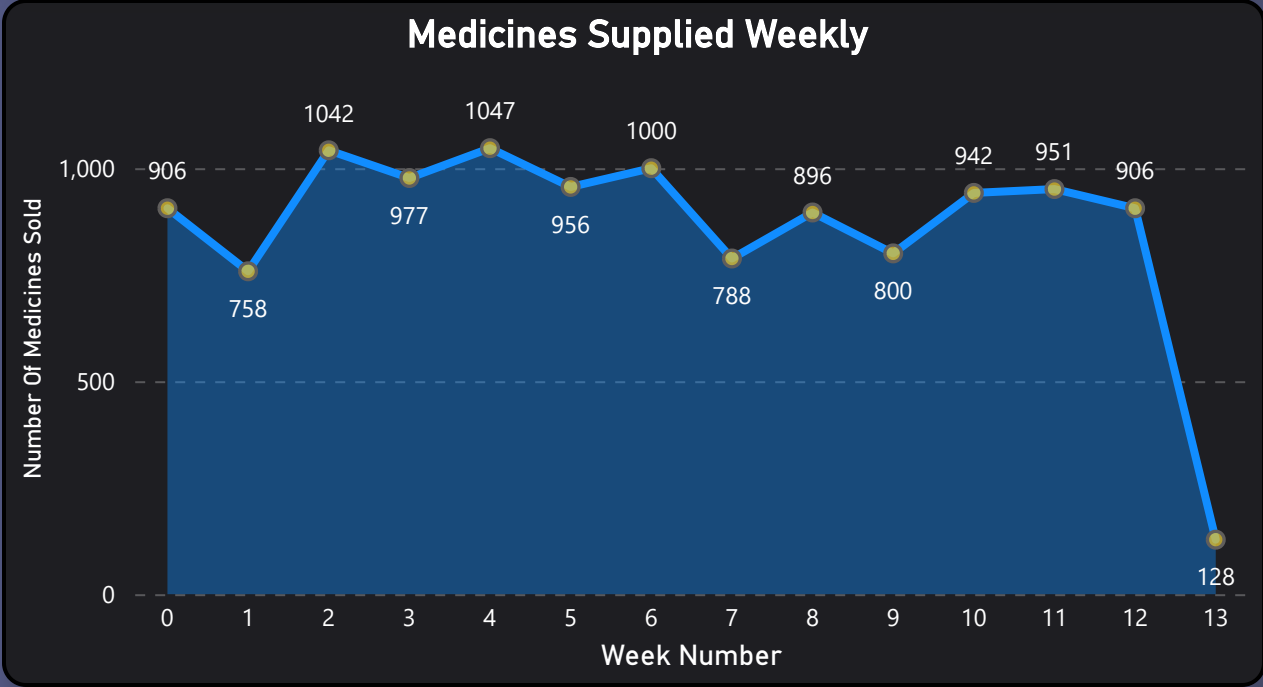
1000

Total On-Time Deliveries

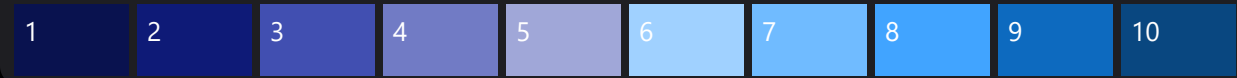
142

Total Late Deliveries

514



Facility ID



Total Revenue

₹ 1.2M

Total Quantity Sold

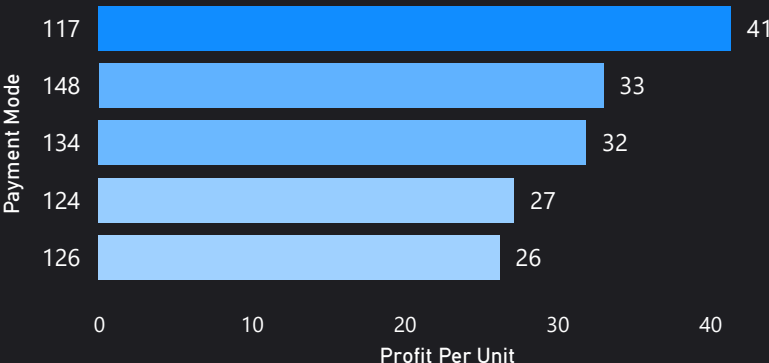
19K

Medicine ID

All



Top 5 Medicines By Profit Per Unit



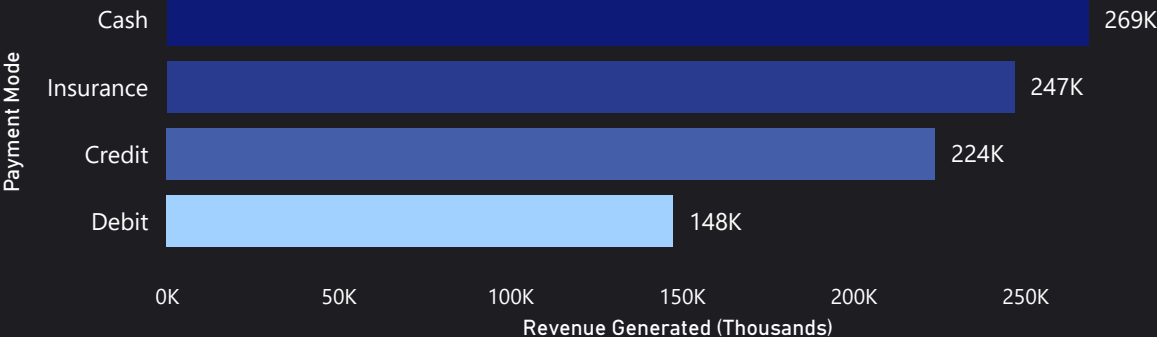
Month

1

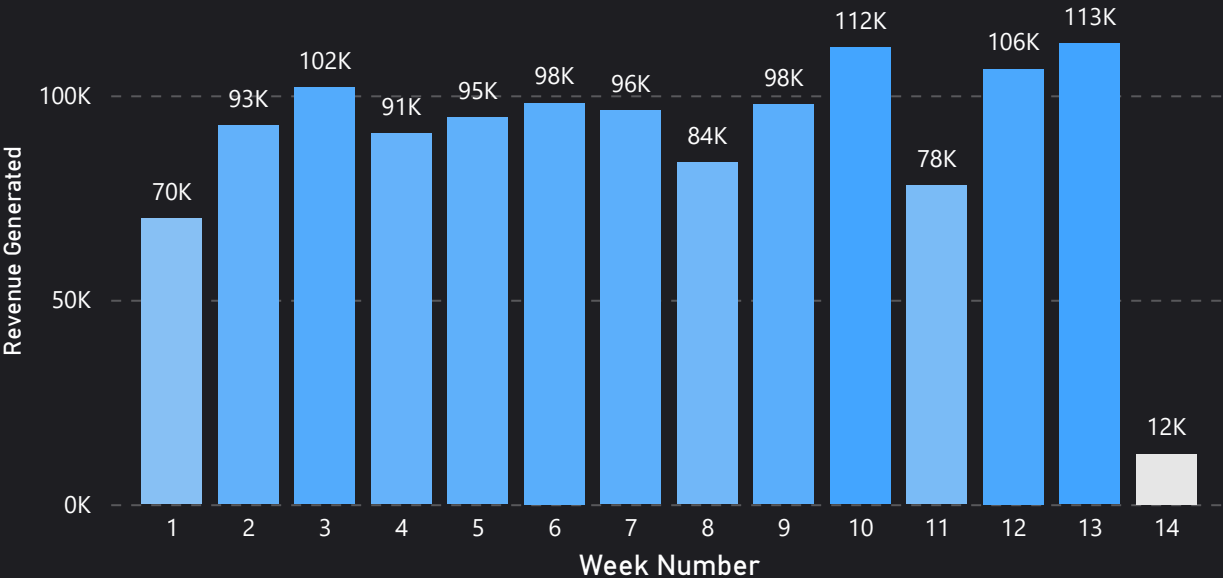
2

3

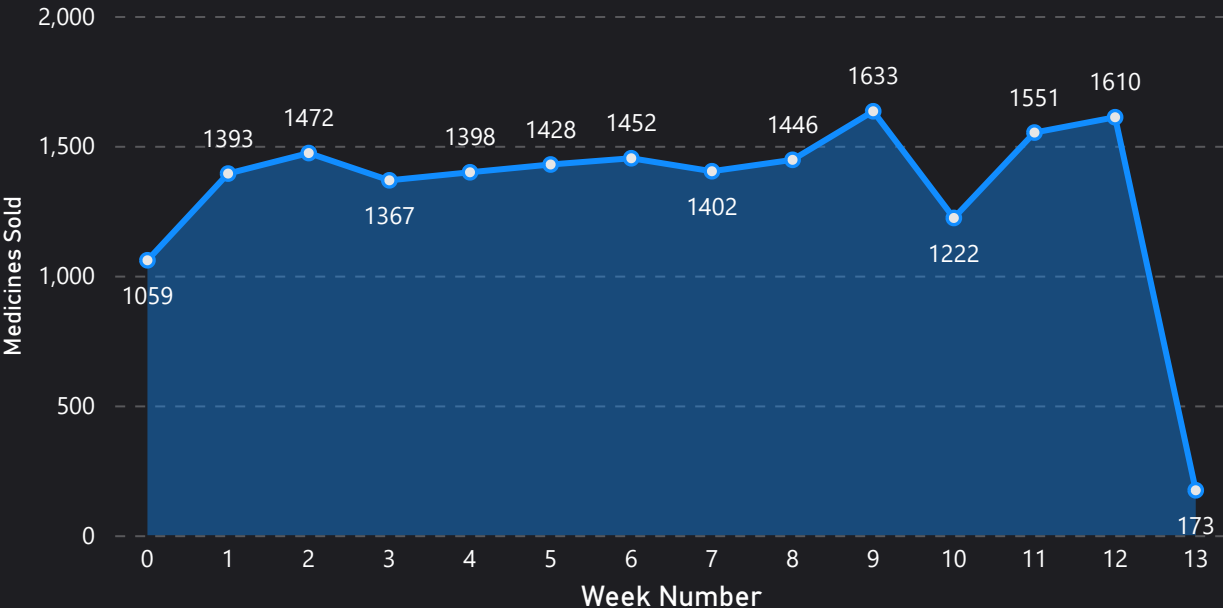
Revenue By Payment Mode



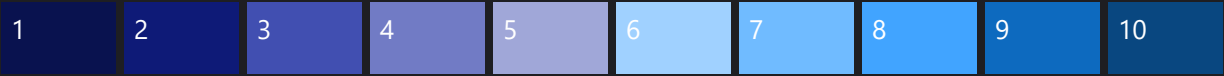
Revenue Generated Weekly



Medicines Sold Weekly



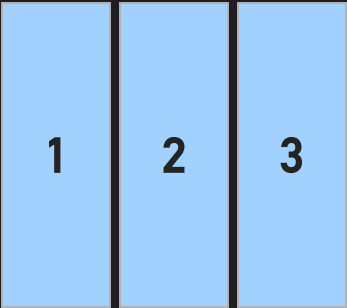
Facility ID



Inventory Value

₹ 1.3M

Month



Demand Fulfillment Rate

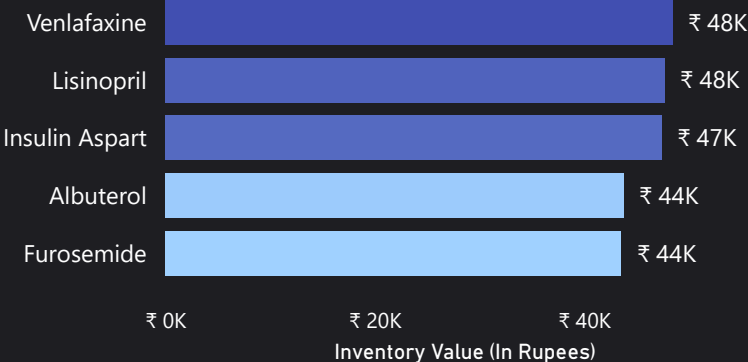
98.45%

Goal: 95 (+3.63%)

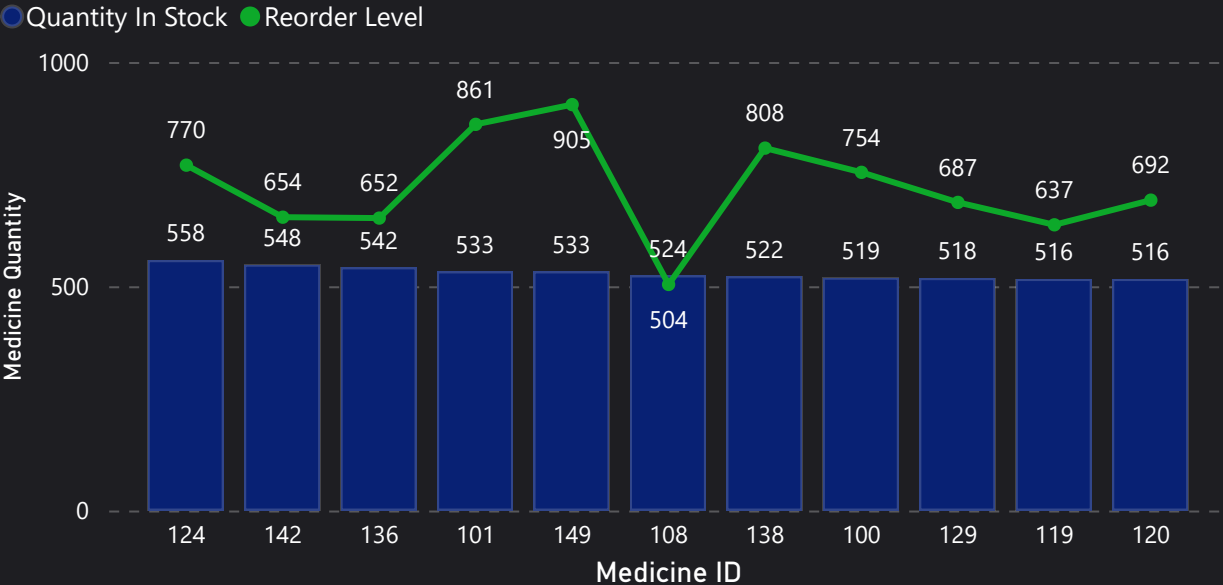
Quantity Of Medicines Made By Each Manufacturer



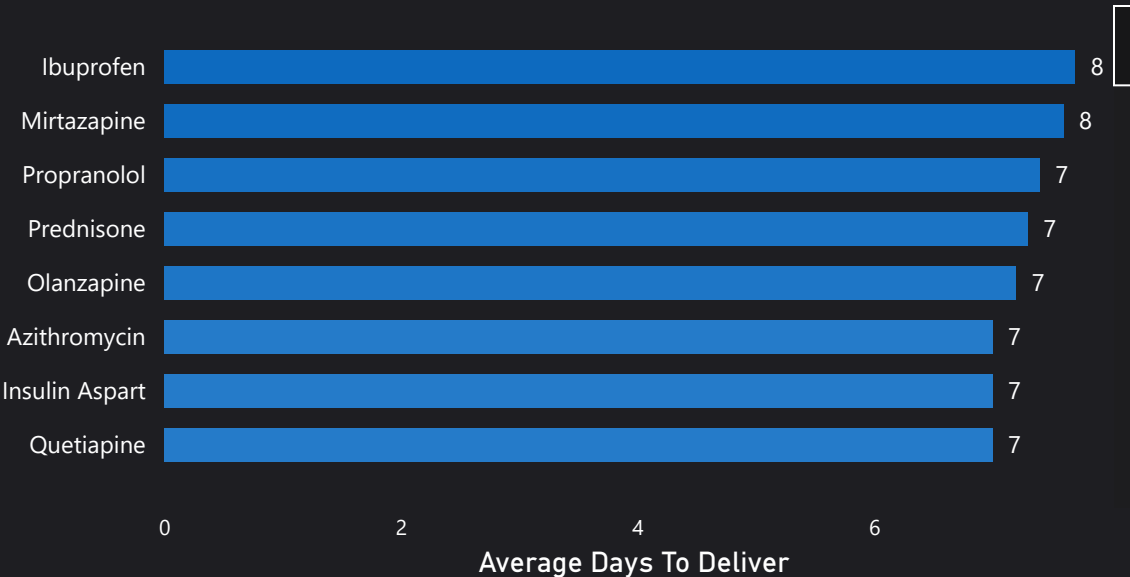
Top 5 Medicines By Inventory Value

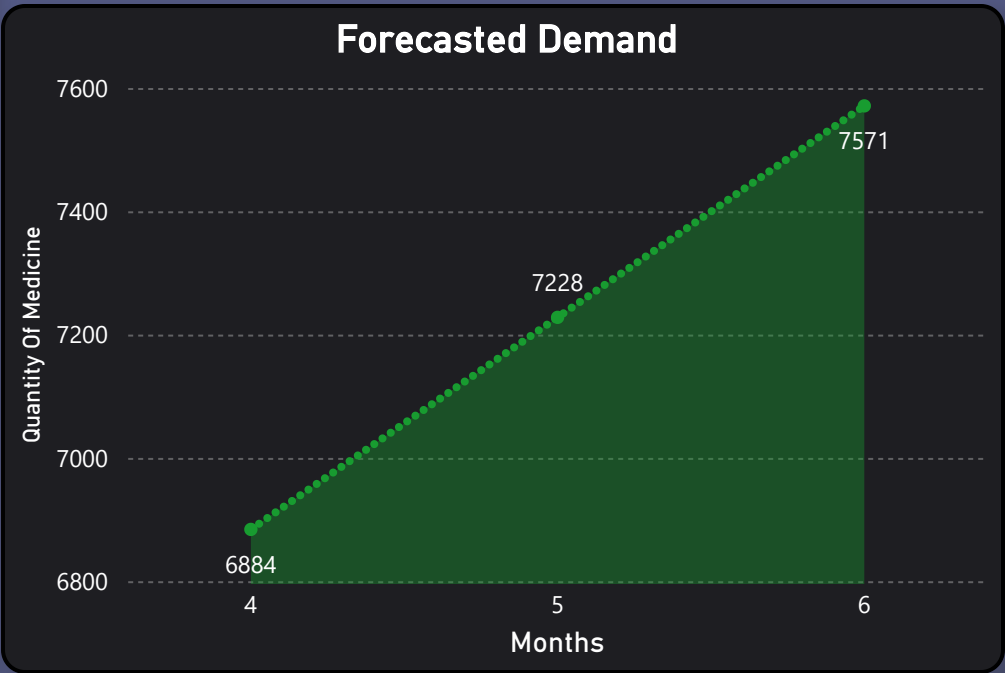
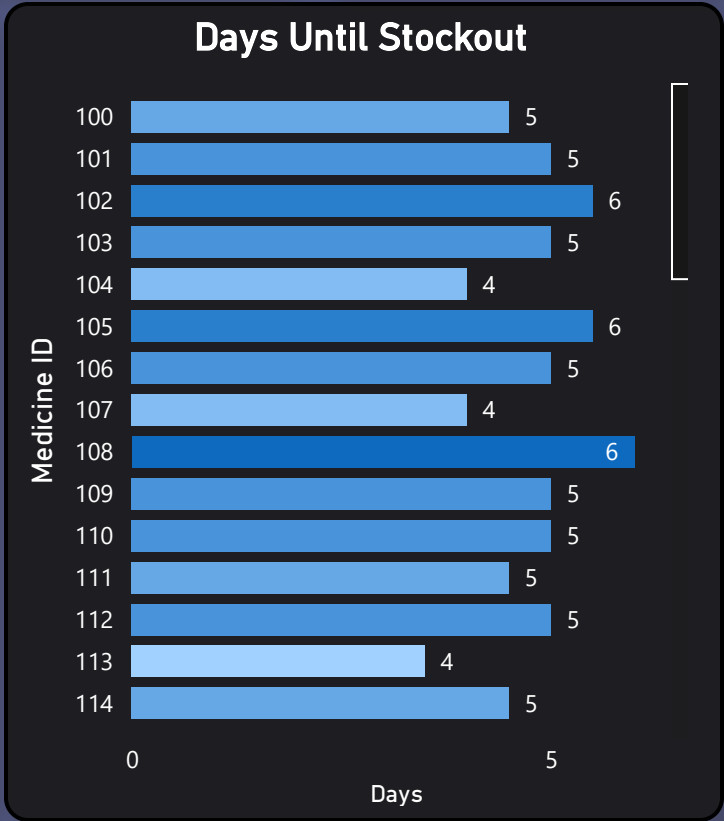
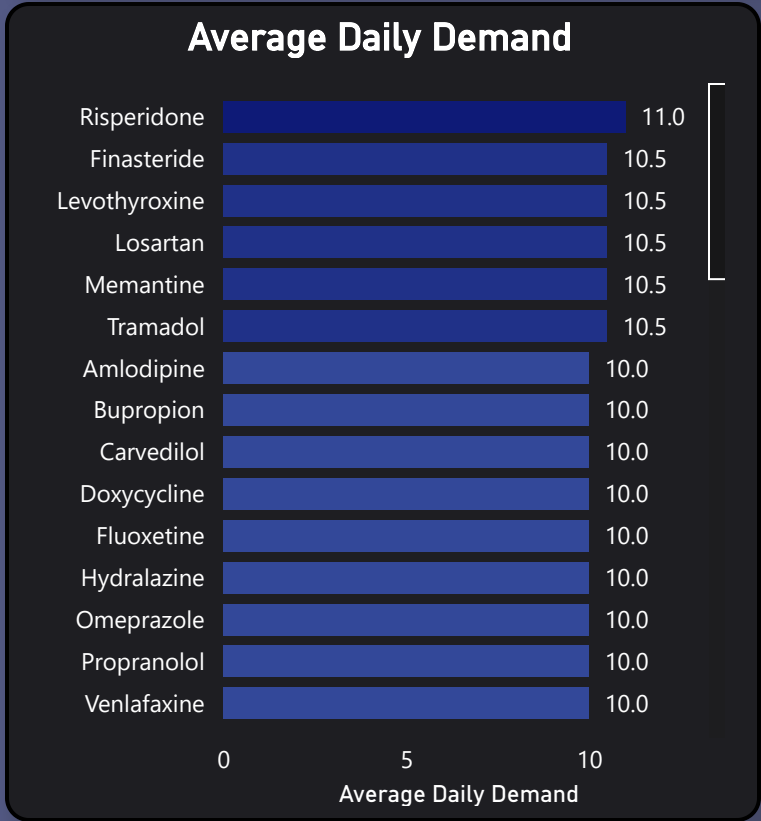
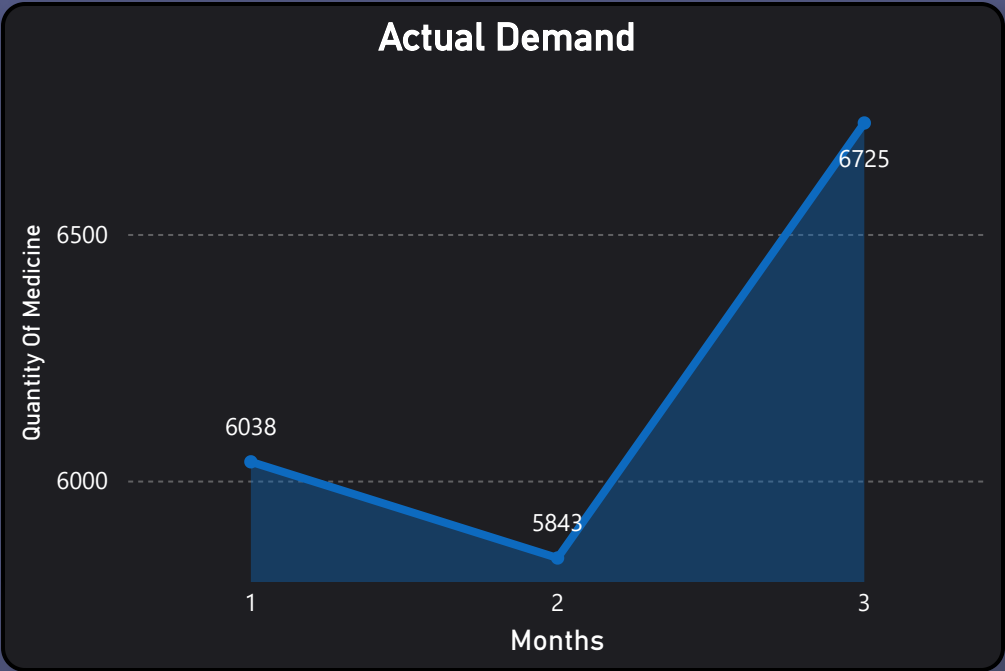
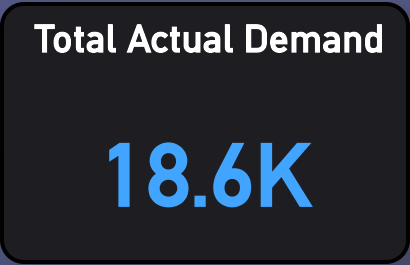
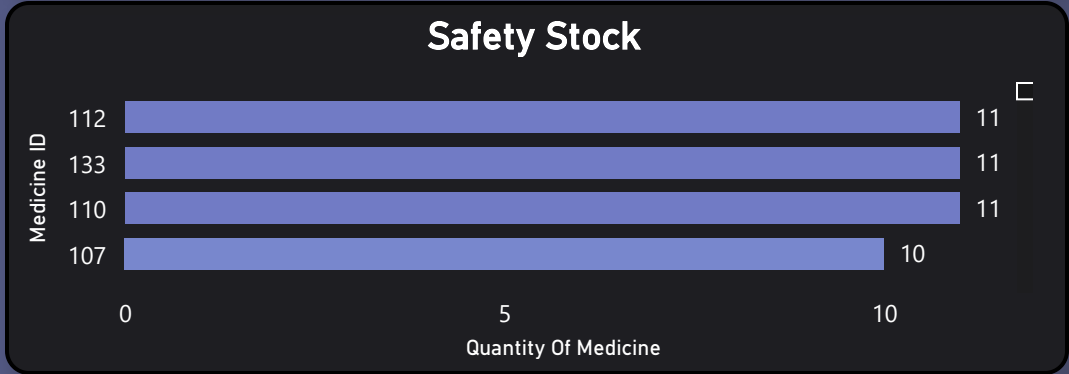
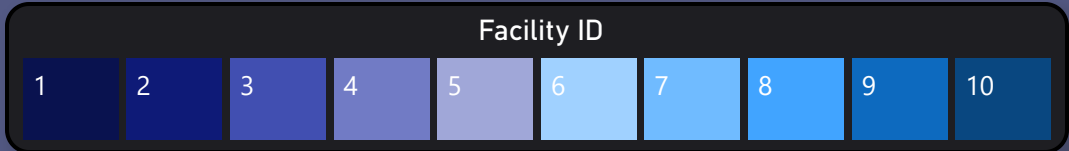


Top 10 Medicines With Highest Quantity In Stock



Average Days To Deliver The Medicine





Key Insights

- **Facility 9** generated the highest profit
- **March** saw the highest profit and the highest quantity of medicines sold
- **Facility 3** sold highest quantity of medicines, generated the most revenue, and its top-selling medicines were **Ibuprofen & Escitalopram**
- **Methotrexate** was the least sold medicine (241 units)
- The **Cardiac** category had the highest sales, with Facility 3 selling the most
- The **Diabetes** category generated the highest profit
- **Supplier 207** is the most reliable supplier
- **Supplier 200** delivered late 59.32% of the time
- **Supplier 206** supplied the highest quantity of medicine (1,730 units)
- **Doxycycline** was under-supplied by 34.52%, leading to potential shortages
- Sales of **Respiratory Medicines** increased by 48% in March compared to January
- Sales of **Antibiotics** surged by 68% in March compared to February