Vansh Sharma

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EDUCATION AND HONORS

Binghamton University, State University of New York, School of Management   **Binghamton, NY**
Master of Business Administration (MBA), Concentration in Business Analytics and MIS   *Expected May 2026*
Cumulative GPA: 3.96/4.00

PROFESSIONAL EXPERIENCE

VerdeVista Investment Group   **Remote**
Private Equity Intern   *April 2025 - Present*
- Negotiated and closed 2 private equity transactions, exceeding $1 million in revenue, by executing strategic financial modeling and due diligence, leading to a 30% surge in portfolio returns
- Developed over 15+ DCF valuation models and fundamental company research reports aligning with US GAAP standards, using Bloomberg Terminal, FactSet, and S&P Global

Broome County Government   **Binghamton, NY**
Tax Preparer   *February 2025 - April 2025*
- Maintained a 99.5% accuracy rate on prepared tax returns by carefully reviewing all documentation, ensuring compliance with IRS standards through rigorous documentation review and quality control measures
- Prepared and e-filed 20+ Federal and New York State tax returns per week, demonstrating proficiency in financial reporting and data analysis tools like TaxSlayer

Binghamton University, State University of New York, School of Management   **Binghamton, NY**
Teacher Assistant - FIN 322 Investments   *August 2024 - December 2024*
- Enhanced the learning experience for over 100 students by providing constructive feedback on complex investment assignments, leading to a measurable improvement in overall class performance
- Streamlined exam administration processes, ensuring efficient and accurate assessment delivery, which contributed to maintaining the course's high academic standards and integrity

LEADERSHIP EXPERIENCE

Barclays Equity Research Case Competition   **Binghamton, NY**
Competitor   *March 2025 - April 2025*
- Pitched a high-conviction BUY recommendation on (Ticker: AKAM), leveraging a combination of advanced DCF modeling, comparable company analysis, and data-backed investment thesis
- Delivered a 10-minute presentation under intense pressure, effectively communicating complex financial insights and investment strategies, showcasing executive-level presentation skills

EY TechX Consulting Case Competition   **New York, NY**
Finalist   *October 2024 - November 2024*
- Led a team of four to the finalist position, ranking in the top 5% among 110 teams and over 500 students, presenting strategic recommendations through analyzing trends with a potential to increase Starbucks' customer personalization by 30%
- Delivered a high-impact presentation to Senior Consultants at EY's NYC office, addressing Starbucks' customer engagement challenges, using process automation strategies to improve customer retention and satisfaction

Bank of America M&A Case Competition   **Binghamton, NY**
Competitor   *October 2024 - October 2024*
- Led a strategic M&A pitch, identifying key synergies between two major steel players, and constructing detailed financial models (DCF, Comps & Precedent Transaction Analysis) to evaluate the deal's impact
- Collaborated in a team of 5 to present a persuasive, well-researched acquisition thesis, effectively defending the strategic rationale and financial metrics/key performance indicators (KPIs) of the deal

ADDITIONAL INFORMATION

Technical Skills: Proficient in Microsoft (Excel, PowerPoint, Word), Tableau, Financial Reporting (SEC Forms 10-K/10-Q), US GAAP, SQL, Bloomberg Terminal, Basic Python (NumPy, Pandas, Matplotlib)

Activities and Societies: Teacher Assistant FIN 322 - Investments, FIN 450 - Derivatives, Budget Committee at GSO

Certifications: Finance Accelerator Simulation by AmplifyMe (Portfolio Simulation), VITA/TCE Advanced Tax Certification