

# ALEKSANDR A. KIMBALL-MORENO

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## SUMMARY

I am an aspiring full stack web developer currently enrolled in the Web Development Boot Camp at University of Washington. Combining my background in the automotive industry with my newfound skills in JavaScript, jQuery, HTML, and CSS, I want to create innovative and engaging applications that provide a high-quality user experience with lightweight and efficient deployments. I am a highly motivated self-starter with a proven track record in fast paced, team-focused environments. I am constantly seeking to leverage my keen communication abilities to take on new challenges while learning and developing new skill sets.

## EDUCATION

<b>Full Stack Web Development Certification</b> <i>University of Washington - Seattle, WA</i>	Nov 2020 – Mar 2021
<b>B.A. in Political Science</b> <i>Central Washington University - Ellensburg, WA</i>	Sep 2009 – Aug 2012

## EMPLOYMENT HISTORY

<b><u>Parts Advisor</u></b> <i>Mercedes-Benz of Tacoma - Fife, WA</i> <ul style="list-style-type: none"><li>Placing customer orders through our internal parts software and gathering shipment and ETA data from our distribution centers around the country and in Germany.</li><li>Addressing inbound calls and emails for parts requests from retail and wholesale customers.</li><li>Coordinating with our service department to ensure parts are in stock or on order for upcoming appointments while resolving missing or delayed shipments of inventory and special orders.</li></ul>	Oct 2017 – May 2020
<b><u>Business Development Associate</u></b> <i>SecureW2 - Seattle, WA</i> <ul style="list-style-type: none"><li>Identifying the wireless network concerns and needs of educational organizations through consultation services that would provide clients with the best cloud-based software solutions to achieve their goals.</li><li>Developing and maintaining relationships with IT professionals in higher education and K-12 institutions while researching new business prospects in national and global markets.</li><li>Coordinating demo meetings, technical reviews, and creating quotes for both current accounts and potential clients while working as a liaison between the support team and customers.</li><li>Making outbound sales calls and tracking leads by utilizing CRMs.</li></ul>	Mar 2017 – Aug 2017
<b><u>Dealership Express Service Technician</u></b> <i>Carter Subaru - Shoreline, WA</i> <ul style="list-style-type: none"><li>Serviced vehicles for maintenance and repairs while communicating with service advisers about additional recommended services.</li><li>Compiled detailed accounts of completed services and issues or concerns found during service via CDK vehicle information software.</li><li>Trained, assisted, and coached new express service technicians while delegating specific tasks in order to complete work orders by their deadlines.</li></ul>	Sep 2015 – Feb 2017
<b><u>Parts Sales Specialist</u></b> <i>O'Reilly Auto Parts - Bellingham, WA</i> <ul style="list-style-type: none"><li>Located and ordered parts by utilizing computer-based and paper-bound manufacturer catalogs while assisting customers and answering any questions they might have.</li><li>Assisted customers with the installation of basic automotive parts on their vehicles.</li><li>Executed outside sales calls to local dealerships and independent shops to ensure our services were meeting their needs.</li><li>Regularly exceeded personal and store-wide retail and commercial monthly sales goals.</li></ul>	Sep 2013 – Jun 2015