FORECAST ACCURACY

Month: All

Year: All

Alpha Name	MS Forecast	Requested Sales	WMAPE	WMAPE %	Forecast Accuracy	Forecast Bias
Family_1	9,703	10,272	569	6%	94%	-3%
Family_10	2,839	2,308	531	23%	77%	10%
Family_11	100,186	111,840	11,654	10%	90%	-5%
Family_12	86,255	96,120	9,865	10%	90%	-5%
Family_13	16,377	18,184	1,807	10%	90%	-5%
Family_14	30,906	34,318	3,412	10%	90%	-5%
Family_15	22,733	25,402	2,669	11%	89%	-6%
Family_16	33,205	37,342	4,137	11%	89%	-6%
Family_17	267	210	57	27%	73%	12%
Family_18	9,771	8,078	1,693	21%	79%	9%
Family_19	8,484	6,782	1,702	25%	75%	11%
Family_2	3,040	2,482	558	22%	78%	10%
Family_20	0	0	0	0%	100%	0%
Family_21	0	0	0	0%	100%	0%
Family_22	744	624	120	19%	81%	9%
Family_3	39,801	32,512	7,289	22%	78%	10%
Family_4	7,217	5,972	1,245	21%	79%	9%
Family_5	29,428	23,831	5,597	23%	77%	11%
Family_6	25,794	21,068	4,726	22%	78%	10%
Family_7	63,907	51,730	12,177	24%	76%	11%
Family_8	6,939	5,508	1,431	26%	74%	12%
Family_9	1,760	1,462	298	20%	80%	9%
Total	**499,357**	**496,045**	**71,537**	**14%**	**86%**	**0%**

Search

- Select all
- Family_1
- Family_10
- Family_11
- Family_12
- Family_13
- Family_14
- Family_15
- Family_16
- Family_17
- Family_18
- Family_19
- Family_2
- Family_20
- Family_21
- Family_22
- Family_3

FORECAST ACCURACY - TOP 8

Month
All

Alpha Name
All

Year
All

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Family_14	30,906	34,318	3,412	10%	90%	-5%
Family_15	22,733	25,402	2,669	11%	89%	-6%
Family_16	33,205	37,342	4,137	11%	89%	-6%
Total	**302,204**	**335,786**	**34,643**	**10%**	**90%**	**-5%**

Year
All

Alpha Name	MS Forecast	Requested Sales	WMAPE	WMAPE %	Forecast Accuracy	Forecast Bias
Family_1	9,703	10,272	569	6%	94%	-3%
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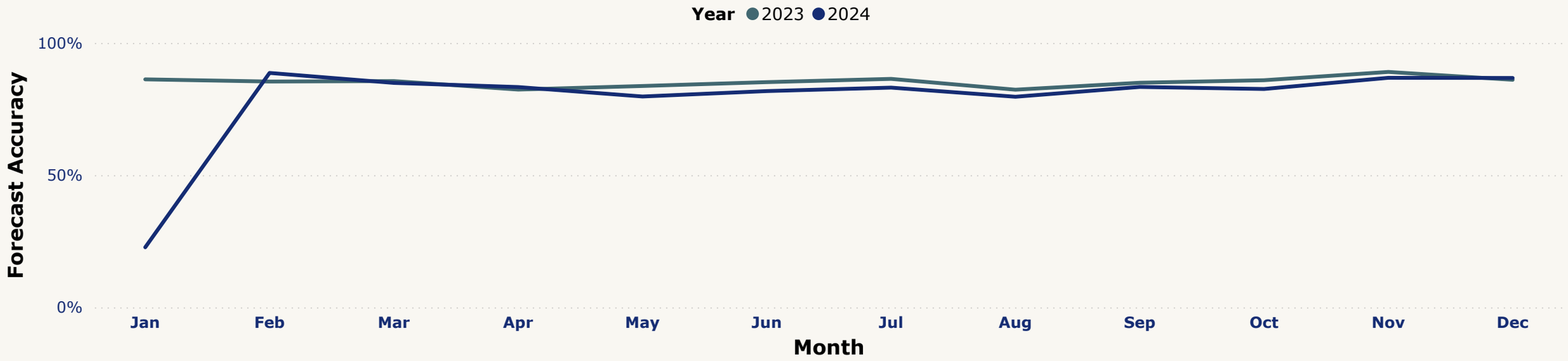
Family_16	33,205	37,342	4,137	11%	89%	-6%
Total	**302,204**	**335,786**	**34,643**	**10%**	**90%**	**-5%**

MONTHLY ACCURACY - ALL

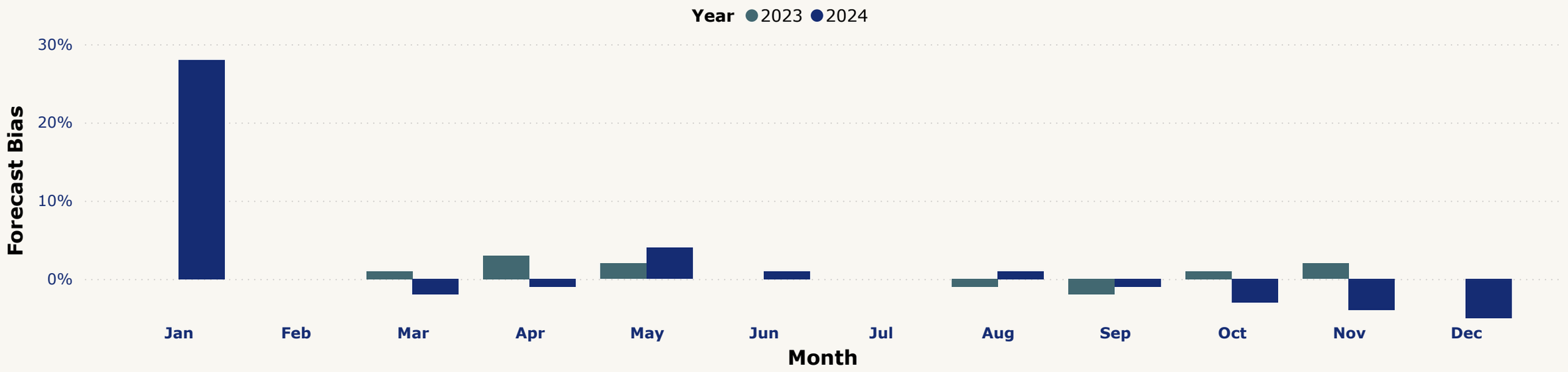
Month: All | Year: All | Alpha Name: All



Year	2023													2024							
Alpha Name	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Au
Family_1	93%	96%	95%	92%	93%	93%	92%	98%	96%	94%	89%	90%	**94%**	49%	97%	94%	96%	90%	90%	91%	8
Family_10	76%	80%	25%	82%	77%	54%	92%	88%	77%	72%	82%		**77%**	0%	0%	90%	79%	76%	72%	76%	7
Family_11	89%	90%	88%	89%	91%	87%	91%	89%	85%	88%	99%	89%	**90%**	26%	93%	87%	85%	85%	85%	85%	7
Family_12	95%	88%	95%	90%	87%	92%	91%	83%	88%	93%	92%	92%	**90%**	21%	90%	87%	86%	86%	85%	85%	8
Family_13	91%	90%	88%	87%	92%	87%	90%	88%	94%	91%	91%	92%	**90%**	64%	96%	86%	85%	89%	87%	86%	7
Family_14	85%	92%	93%	88%	92%	88%	91%	85%	88%	85%	98%	87%	**90%**	21%	100%	88%	85%	85%	84%	85%	8
Family_15	95%	89%	88%	92%	83%	85%	84%	86%	87%	87%	82%	86%	**89%**	8%	97%	87%	85%	85%	85%	85%	7
Family_16	83%	89%	97%	85%	89%	89%	85%	83%	91%	91%	87%	87%	**89%**	2%	95%	85%	85%	85%	85%	85%	7
Family_17	83%	39%	76%	72%	64%	64%	86%	59%	76%	69%	100%	88%	**73%**	30%	100%	55%	53%	60%	65%	76%	8
Family_18	81%	82%	76%	81%	79%	84%	80%	76%	81%	78%	76%	77%	**79%**	70%	55%	79%	80%	74%	79%	80%	7
Total	**86%**	**85%**	**86%**	**82%**	**84%**	**85%**	**86%**	**82%**	**85%**	**86%**	**89%**	**86%**	**85%**	**23%**	**89%**	**85%**	**83%**	**80%**	**82%**	**83%**	**8**

MONTHLY BIAS - ALL

Month: All | Year: All | Alpha Name: All



Year	2023													2024										
Alpha Name	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
Family_1	-4%	-2%	2%	-4%	-4%	-3%	-4%	-1%	-2%	-3%	-6%	-5%	**-3%**	20%	1%	-3%	-2%	-5%	-5%	-5%	-8%	-5%	-8%	-4%
Family_10	11%	9%	27%	8%	10%	19%	4%	6%	10%	12%	8%		**10%**	47%	40%	5%	10%	11%	12%	11%	11%	7%	9%	4%
Family_11	-6%	-5%	-6%	-6%	-5%	-7%	-5%	-6%	-8%	-6%	1%	-6%	**-5%**	27%	-4%	-7%	-8%	-8%	-8%	-8%	-12%	-9%	-10%	-7%
Family_12	-3%	-6%	-2%	-5%	-7%	-4%	-5%	-9%	-6%	-3%	-4%	-4%	**-5%**	28%	-5%	-7%	-8%	-7%	-8%	-8%	-11%	-9%	-10%	-7%
Family_13	-4%	-5%	-6%	-7%	-4%	-7%	-5%	-6%	-3%	-5%	-5%	-4%	**-5%**	15%	-2%	-8%	-8%	-6%	-7%	-8%	-11%	-10%	-7%	-5%
Family_14	-8%	-4%	-3%	-6%	-4%	-6%	-5%	-8%	-7%	-8%	1%	-7%	**-5%**	28%	0%	-6%	-8%	-8%	-8%	-8%	-11%	-8%	-12%	-7%
Family_15	-3%	-6%	-7%	-4%	-10%	-8%	-9%	-8%	-7%	-7%	8%	-8%	**-6%**	32%	-1%	-7%	-8%	-8%	-8%	-8%	-12%	-8%	-11%	-6%
Family_16	-9%	-6%	-2%	-8%	-6%	-6%	-8%	-9%	-5%	4%	-7%	-7%	**-6%**	33%	-3%	-8%	-8%	-8%	-8%	-8%	-11%	-7%	-13%	-7%
Family_17	8%	23%	11%	12%	15%	15%	7%	17%	11%	13%	100%	6%	**12%**	26%	0%	18%	19%	17%	15%	11%	6%	12%	5%	22%
Family_18	9%	8%	11%	9%	10%	8%	9%	11%	9%	10%	11%	10%	**9%**	13%	18%	9%	9%	11%	9%	9%	10%	8%	8%	9%
Total	**0%**	**0%**	**1%**	**3%**	**2%**	**0%**	**0%**	**-1%**	**-2%**	**1%**	**2%**	**0%**	**1%**	**28%**	**0%**	**-2%**	**-1%**	**4%**	**1%**	**0%**	**1%**	**-1%**	**-3%**	**-4%**