"session 11 assignment2"

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output:

word document: default

html_document:

df_print: paged

```{r}

**#Variable Description** 

#age: age of client

#job: type of job

#marital: marital status

#education: highest educational achievement

#default: has credit in default?

#housing: has housing loan?

#loan: has personal loan?

#contact: contact communication type

#month: last contact month of year

#day\_of\_week: last contact day of the week

#duration: last contact duration, in seconds

#campaign: number of contacts performed during this campaign and for this client

#pdays: number of days that passed by after the client was last contacted from a previous campaign (999 means client was not previously contacted)

#previous: number of contacts performed before this campaign and for this client

```
#poutcome: outcome of the previous marketing campaign
#emp.var.rate: employment variation rate - quarterly indicator
#cons.price.idx: consumer price index - monthly indicator
#cons.conf.idx: consumer confidence index - monthly indicator
#euribor3m: euribor 3 month rate - daily indicator
#nr.employed: number of employees - quarterly indicator
#y - has the client subscribed a term deposit?
The data set can be obtained from http://archive.ics.uci.edu/ml/datasets/Bank+Marketing
DATASET UNDERSTANDING
library(readr)
bank_full <- read_delim("C:/Users/Seshan/Desktop/Bank/bank-full.csv",
";", escape_double = FALSE, trim_ws = TRUE)
#Lets look at dataset and generate initial understanding about the column types
str(bank full)
#A deep check for NA in a particular column let say age
if(length(which(is.na(bank_full$age)==TRUE)>0)){
print("Missing Value found in the specified column")
} else
print("All okay: No Missing Value found in the specified column")
Check another example say
if(length(which(is.na(bank_full$campaign)==TRUE)>0)){print("Missing Value found in the specified
column")} else
print("All okay: No Missing Value found in the specified column")
```

head(bank\_full) ## Displays first 6 rows for each variable

str(bank\_full) ## Describes each variables

summary(bank full) ## Provides basic statistical information of each variable

## DATA EXPLORATION - Check for Missing Data

## Option 1

is.na(bank\_full) ## Displays True for a missing value

## Since it is a large dataset, graphical display of missing values will prove to be easier

##Option 2

require(Amelia)

missmap(bank\_full,main="Missing Data - Bank ", col=c("red","grey"),legend=FALSE)

## No red colour stripes are visible. hence no missing values.

summary(bank\_full) ## displays missing values if any under every variable

#The Pearson's chi-squared test of independence is one of the most basic and common hypothesis tests in the statistical analysis of categorical data. It is a significance test. Given two categorical random variables, X and Y, the chi-squared test of independence determines whether or not there exists a statistical dependence between them. Formally, it is a hypothesis test. The chi-squared test assumes a null hypothesis and an alternate hypothesis. The general practice is, if the p-value that comes out in the result is less than a pre-determined significance level, which is 0.05 usually, then we reject the null hypothesis.

#H0: The The two variables are independent

#H1: The The two variables are dependent

#The null hypothesis of the chi-squared test is that the two variables are independent and the alternate hypothesis is that they are related.

#To establish that two categorical variables (or predictors) are dependent, the chi-squared statistic must have a certain cutoff. This cutoff increases as the number of classes within the variable (or predictor) increases.

#i. Pearson's chi-squared test of independence (significance test)

### Is there any association between Job and default?

```
with(bank_full, chisq.test(job, default))
with(bank_full, table(job, default))
OR
with(bank_full, prop.table(table(job,default)))
#Pearson's Chi-squared test
```

```
data: job and default
X-squared = 60.343, df = 11, p-value = 8.008e-09
 default
job
 no
 yes
 74
 admin.
 5097
 blue-collar
 9531
 201
 entrepreneur
 1432
 55
 1218
 housemaid
 22
 management
 9294
 164
 2238
 26
 retired
 self-employed 1546
 33
 4079
 services
 student
 935
 7467
 technician
 130
 1273
 30
 unemployed
 2
 286
 unknown
 default
iob
 no
 1.127381e-01 1.636770e-03
 admin.
 blue-collar
 2.108115e-01 4.445821e-03
 entrepreneur 3.167371e-02 1.216518e-03
 2.694035e-02 4.866072e-04
 housemaid
 2.055694e-01 3.627436e-03
 management
 4.950123e-02 5.750813e-04
 retired
 self-employed 3.419522e-02 7.299109e-04
 services
 9.022141e-02 1.658888e-03
 2.068081e-02 6.635553e-05
 student
 technician
 1.651589e-01 2.875406e-03
```

#### p-value = 8.008e-09

#Pearson's Chi-squared test

#since the p-value is < 2.2e-16 is less than the cu\$t-off value of 0.05, we can reject the null hypothesis in favor of alternative hypothesis and conclude, that the variables,( job & default- p-value = 8.008e-09) are dependent to each other.

# b. Is there any significant difference in duration of last call between people having housing loan or not?

```
with(bank_additional_full, chisq.test(duration,housing))
with(bank_additional_full, table(duration,housing))
OR
with(bank_additional_full, prop.table(table(duration, housing)))
#data: duration and housing
#X-squared = 3162.3, df = 3086, p-value = 0.1657
```

#P value is above 0.05#

```
Chi-squared approximation may be incorrect
 Pearson's Chi-squared test
 duration and housing
X-squared = 3162.3, df = 3086, p-value = 0.1657
 housing
duration no unknown yes
 1
 0
 0
 1
2
3
 2
 0
 1
 0
 0
 2
 0
 1
 4
 2
 10
 0
 5
6
 16
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| 19 24                                              | 3 34                                                                                                                                                 |  |  |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 20 29<br>21 30                                     | 0 32<br>1 42                                                                                                                                         |  |  |
| 22 35                                              | 1 42<br>2 39<br>5 39<br>2 32<br>2 38<br>1 37<br>1 33                                                                                                 |  |  |
| 23 21                                              | 5 39                                                                                                                                                 |  |  |
| 24 30<br>25 25                                     | 2 32<br>2 38                                                                                                                                         |  |  |
| 26 23                                              | 1 37                                                                                                                                                 |  |  |
| 27 31                                              | 2 32<br>2 38<br>1 37<br>1 33<br>0 24                                                                                                                 |  |  |
| 24 30<br>25 25<br>26 23<br>27 31<br>28 25<br>29 31 | 0 24<br>0 36                                                                                                                                         |  |  |
| 30 17                                              | 2 35                                                                                                                                                 |  |  |
| 31 28<br>32 20                                     | 0 36<br>2 35<br>3 32<br>1 21                                                                                                                         |  |  |
| 32 20<br>33 19<br>34 31                            | 1 21<br>0 27                                                                                                                                         |  |  |
| 34 31                                              | 3 34                                                                                                                                                 |  |  |
| 35 34<br>36 42                                     | 3 30<br>1 39                                                                                                                                         |  |  |
| 37 32                                              | 2 36                                                                                                                                                 |  |  |
| 38 26                                              | 2 32                                                                                                                                                 |  |  |
| 39 32<br>40 26                                     | 0 39<br>2 38                                                                                                                                         |  |  |
| 41 33                                              | 2 55                                                                                                                                                 |  |  |
| 42 35                                              | 1 45                                                                                                                                                 |  |  |
| 43 31<br>44 33                                     | 0 27<br>3 34<br>3 30<br>1 39<br>2 36<br>2 32<br>0 39<br>2 38<br>2 55<br>1 45<br>2 46<br>3 49<br>3 39<br>3 37<br>3 45<br>3 46<br>3 44<br>3 52<br>1 59 |  |  |
| 45 28                                              | 3 39<br>3 37                                                                                                                                         |  |  |
| 46 37<br>47 25                                     | 3 37                                                                                                                                                 |  |  |
| 48 43                                              | 3 45<br>3 46                                                                                                                                         |  |  |
| 49 49                                              | 3 44                                                                                                                                                 |  |  |
| 50 41<br>51 41                                     | 3 52<br>1 59                                                                                                                                         |  |  |
| 52 48                                              | 4 50                                                                                                                                                 |  |  |
| 53 49<br>54 46                                     | 0 44<br>2 58                                                                                                                                         |  |  |
| 55 48                                              | 4 69                                                                                                                                                 |  |  |
| 56 51                                              | 4 69<br>2 57<br>3 65<br>0 66                                                                                                                         |  |  |
| 57 41<br>58 44                                     | 3 65<br>0 66                                                                                                                                         |  |  |
| 59 53                                              | 6 72                                                                                                                                                 |  |  |
| 60 47<br>61 49                                     | 1 57<br>6 68                                                                                                                                         |  |  |
| 62 49                                              | 0 59                                                                                                                                                 |  |  |
| 63 55                                              | 1 71                                                                                                                                                 |  |  |
| 64 63<br>65 57                                     | 2 74<br>2 64                                                                                                                                         |  |  |
| 66 57                                              | 3 48                                                                                                                                                 |  |  |
| 67 65<br>68 68                                     | 6 76<br>5 67                                                                                                                                         |  |  |
| 69 63                                              | 3 64                                                                                                                                                 |  |  |
| 70 59                                              | 3 67                                                                                                                                                 |  |  |
| 71 76<br>72 63                                     | 9 67<br>7 91                                                                                                                                         |  |  |
| 73 74                                              | 8 85                                                                                                                                                 |  |  |
| 74 64<br>75 65                                     | 3 69<br>0 73                                                                                                                                         |  |  |
|                                                    | <del></del>                                                                                                                                          |  |  |

| 76 67                   | 0 86                                                   |  |  |
|-------------------------|--------------------------------------------------------|--|--|
| 77 56                   | 3 87                                                   |  |  |
| 77 50                   |                                                        |  |  |
| 78 56                   | 3 86                                                   |  |  |
| 79 71                   | 0 67                                                   |  |  |
| 80 69                   |                                                        |  |  |
| 80 09                   | 3 70                                                   |  |  |
| 81 69                   | 6 72                                                   |  |  |
| 82 57                   | 3 94                                                   |  |  |
| 83 59                   | 3 76<br>6 72<br>3 94<br>6 84                           |  |  |
| 83 59                   |                                                        |  |  |
| 84 66<br>85 85<br>86 55 | 6 59<br>1 84                                           |  |  |
| 85 85                   | 1 84                                                   |  |  |
| 86 55                   | 3 70                                                   |  |  |
| 80 33                   | 3 70                                                   |  |  |
| 87 70                   | 3 89<br>5 81                                           |  |  |
| 88 64                   | 5 81                                                   |  |  |
| 89 68                   | 3 82                                                   |  |  |
| 89 08                   | 3 70<br>3 89<br>5 81<br>3 82<br>3 94<br>2 70           |  |  |
| 90 73                   | 3 94                                                   |  |  |
| 91 75                   | 2 70                                                   |  |  |
| 92 72                   |                                                        |  |  |
| 02 76                   | 6 60                                                   |  |  |
| 92 72<br>93 76          | 6 69                                                   |  |  |
| 94 66                   | 2 68                                                   |  |  |
| 94 66<br>95 63<br>96 86 | 5 80                                                   |  |  |
| 06 86                   | 2 67                                                   |  |  |
| 96 86                   | 7 77 6 69 2 68 5 80 2 67 3 76 2 72 3 71 2 82 3 80 4 73 |  |  |
| 97 79                   | 3 76                                                   |  |  |
| 98 70                   | 2 72                                                   |  |  |
| 99 55                   | 3 71                                                   |  |  |
| 99 55                   | 3 /1                                                   |  |  |
| 100 61                  | 2 82                                                   |  |  |
| 101 62                  | 3 80                                                   |  |  |
| 102 64                  | 1 73                                                   |  |  |
| 102 04                  | 4 73<br>1 78<br>10 81                                  |  |  |
| 103 68                  | 1 78                                                   |  |  |
| 104 70                  | 10 81                                                  |  |  |
| 105 62                  | 4 79                                                   |  |  |
| 103 62                  |                                                        |  |  |
| 106 67                  | 4 88                                                   |  |  |
| 107 60                  | 6 84                                                   |  |  |
|                         | 2 72                                                   |  |  |
| 108 62                  | 2 73                                                   |  |  |
| 109 66                  | 1 91                                                   |  |  |
| 110 71                  | 3 68                                                   |  |  |
| 111 72                  | 2 86                                                   |  |  |
| 112 72                  | 2 00                                                   |  |  |
| 112 61                  | 3 80                                                   |  |  |
| 113 62                  | 2 73<br>1 91<br>3 68<br>2 86<br>3 80<br>1 79           |  |  |
| 114 74                  | 6 76                                                   |  |  |
|                         |                                                        |  |  |
| 115 58                  | 1 76                                                   |  |  |
| 116 62                  | 5 59                                                   |  |  |
| 117 64                  | 5 59<br>2 68<br>1 81                                   |  |  |
| 118 49                  | 1 81                                                   |  |  |
| 110 43                  |                                                        |  |  |
| 119 72                  | 4 79                                                   |  |  |
| 120 52                  | 2 68                                                   |  |  |
| 121 61                  | 4 76                                                   |  |  |
| 122 60                  |                                                        |  |  |
| 122 69                  | 4 84                                                   |  |  |
| 123 69                  | 6 74                                                   |  |  |
| 124 65                  | 5 94                                                   |  |  |
| 125 67                  | 5 80                                                   |  |  |
| 125 07                  | 3 00                                                   |  |  |
| 126 62                  | 2 88                                                   |  |  |
| 127 68                  | 3 75                                                   |  |  |
| 128 70                  | 4 73                                                   |  |  |
| 120 70                  | 2 70                                                   |  |  |
| 129 64                  | 2 70                                                   |  |  |
| 130 62                  | 4 76                                                   |  |  |
| 131 69                  | 5 60                                                   |  |  |
| 132 56                  | 3 53                                                   |  |  |
| 132 30                  | 3 53                                                   |  |  |
|                         |                                                        |  |  |

| 133 57           | 4 82                                         |  |  |
|------------------|----------------------------------------------|--|--|
| 134 74           | 1 58                                         |  |  |
| 135 78           | 9 69                                         |  |  |
| 136 77           | 8 83                                         |  |  |
| 137 61           | 6 56                                         |  |  |
| 137 01           | 0 J0<br>4 C4                                 |  |  |
| 138 51           | 4 64<br>5 63                                 |  |  |
| 139 87           | 5 63                                         |  |  |
| 140 64           | 2 79                                         |  |  |
| 141 52           | 4 62                                         |  |  |
| 142 57           | 1 58                                         |  |  |
| 143 63           | 5 65                                         |  |  |
| 144 64           | 2 71                                         |  |  |
| 145 59           | 4 62<br>1 58<br>5 65<br>2 71<br>3 68<br>3 45 |  |  |
| 146 54           | 3 45                                         |  |  |
| 147 56           | 7 68                                         |  |  |
| 148 51           | 6 66                                         |  |  |
| 149 51           | 0 68                                         |  |  |
| 150 49           | 2 82                                         |  |  |
| 151 56           | 3 70                                         |  |  |
| 152 49           | 2 82<br>3 70<br>2 64<br>6 67                 |  |  |
| 153 47           | 6 67                                         |  |  |
| 157 62           | 0 07                                         |  |  |
| 154 62           | 8 66<br>5 68                                 |  |  |
| 155 63           | 5 68                                         |  |  |
| 156 47           | 5 76                                         |  |  |
| 157 71           | 4 70                                         |  |  |
| 158 43           | 4 82                                         |  |  |
| 159 65           | 4 71                                         |  |  |
| 160 48           | 4 85                                         |  |  |
| 161 57           | 3 69                                         |  |  |
| 162 46           | 3 57                                         |  |  |
| 163 46           | 3 64                                         |  |  |
| 164 55           | 4 71                                         |  |  |
| 165 66           | 3 67                                         |  |  |
| 166 73           | 3 67<br>1 68                                 |  |  |
| 167 44           | 4 57                                         |  |  |
| 168 59           | 1 71                                         |  |  |
| 169 50           | 3 53                                         |  |  |
| 170 37           | 3 60                                         |  |  |
| 171 59           | 3 53                                         |  |  |
| 172 53           | 2 68                                         |  |  |
| 172 53           | 2 00                                         |  |  |
| 173 51<br>174 57 | 3 71<br>2 63                                 |  |  |
|                  | 2 63                                         |  |  |
| 175 48           | 2 65                                         |  |  |
| 176 39           | 4 58                                         |  |  |
| 177 47           | 3 56<br>5 63                                 |  |  |
| 178 59           | 5 63<br>7 55                                 |  |  |
| 179 46           | 7 55<br>3 56<br>1 63                         |  |  |
| 180 58           | 3 56                                         |  |  |
| 181 49           | 1 63                                         |  |  |
| 182 39           | 5 57                                         |  |  |
| 183 39           | 1 50                                         |  |  |
| 184 56           | 3 54                                         |  |  |
| 185 56           | 3 55                                         |  |  |
| 186 37           | 1 48                                         |  |  |
| 187 54           | 2 52                                         |  |  |
| 188 58           | 1 55                                         |  |  |
| 189 63           | 2 49                                         |  |  |
| 103 03           | <del></del>                                  |  |  |

| 190 54           | 2 40                                 |  |  |
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| 191 54           | 2 40<br>2 53                         |  |  |
| 192 49           | 4 51                                 |  |  |
| 193 45           | 3 58                                 |  |  |
| 194 40           | 0 54                                 |  |  |
| 195 31           | 3 54                                 |  |  |
| 196 40           | 0 48                                 |  |  |
| 197 50           | 0 57                                 |  |  |
| 198 56           | 2 49<br>2 44                         |  |  |
| 199 49           | 2 44                                 |  |  |
| 200 60           | 1 47                                 |  |  |
| 201 41           | 2 67                                 |  |  |
| 202 45           | 4 47                                 |  |  |
| 203 50<br>204 47 | 3 40<br>2 42                         |  |  |
| 205 41           | 0 46                                 |  |  |
| 206 50           |                                      |  |  |
| 207 54           | 2 58                                 |  |  |
| 208 46           | 3 41                                 |  |  |
| 209 45           | 1 41<br>2 58<br>3 41<br>2 47<br>2 56 |  |  |
| 210 42           | 2 56                                 |  |  |
| 211 50           | 1 57                                 |  |  |
| 212 44           | 3 46                                 |  |  |
| 213 47           | 3 46<br>3 40<br>2 50                 |  |  |
| 214 39           | 2 50                                 |  |  |
| 215 38           | 4 49                                 |  |  |
| 216 33           | 3 44<br>2 49<br>1 39                 |  |  |
| 217 41<br>218 36 | 2 49<br>1 39                         |  |  |
| 219 40           | 0 45                                 |  |  |
| 220 37           |                                      |  |  |
| 221 45           | 1 48<br>1 43<br>2 39                 |  |  |
| 222 52           | 2 39                                 |  |  |
| 223 38           | 0 31                                 |  |  |
| 224 30           | 1 42                                 |  |  |
| 225 42           | 3 45<br>3 61                         |  |  |
| 226 29           | 3 61                                 |  |  |
| 227 39           | 4 39<br>1 44                         |  |  |
| 228 28           | 1 44                                 |  |  |
| 229 26<br>230 36 | 3 40<br>6 40                         |  |  |
| 230 36           | 0 45                                 |  |  |
| 232 38           | 1 36                                 |  |  |
| 233 26           | 1 34                                 |  |  |
| 234 37           | 4 37                                 |  |  |
| 235 29           | 3 30                                 |  |  |
| 236 27           | 1 44                                 |  |  |
| 237 31           | 1 34                                 |  |  |
| 238 32           | 1 43                                 |  |  |
| 239 35<br>240 31 | 2 55<br>4 52                         |  |  |
| 240 31 241 36    | 1 37                                 |  |  |
| 242 23           | 3 32                                 |  |  |
| 243 34           | 0 45                                 |  |  |
| 244 34           | 0 41                                 |  |  |
| 245 49           | 2 40                                 |  |  |
| 246 39           | 3 37                                 |  |  |

| 2.1                        |                                                                      |  |  |
|----------------------------|----------------------------------------------------------------------|--|--|
| 247 31                     | 2 52                                                                 |  |  |
| 248 24                     | 3 43                                                                 |  |  |
| 249 33                     | 2 41                                                                 |  |  |
| 250 40                     | 2 52<br>3 43<br>2 41<br>1 39                                         |  |  |
| 251 34                     |                                                                      |  |  |
| 252 36                     | 1 43                                                                 |  |  |
| 253 31                     | 1 48<br>1 43<br>1 33                                                 |  |  |
| 233 3I                     | 1 33<br>4 41                                                         |  |  |
| 254 27                     | 4 41<br>1 33<br>1 39<br>3 32<br>1 38                                 |  |  |
| 255 38<br>256 25<br>257 36 | L 33                                                                 |  |  |
| 256 25                     | 1 39                                                                 |  |  |
| 257 36                     | 3 32                                                                 |  |  |
| 258 29                     | 1 38                                                                 |  |  |
| 259 33                     | 2 36                                                                 |  |  |
| 260 23                     | 0 38                                                                 |  |  |
| 261 29                     | 1 32                                                                 |  |  |
| 262 35                     | 1 33<br>1 39<br>3 32<br>1 38<br>2 36<br>0 38<br>1 32<br>3 34<br>1 36 |  |  |
| 263 37                     | 1 36                                                                 |  |  |
| 264 21                     | 0 30                                                                 |  |  |
| 264 31                     | 0 30                                                                 |  |  |
| 265 23                     | 0 43                                                                 |  |  |
| 266 26                     | 0 32<br>1 38                                                         |  |  |
| 267 33                     | 1 38                                                                 |  |  |
| 268 35                     | 4 32                                                                 |  |  |
| 269 23                     | 0 31                                                                 |  |  |
| 270 38                     | 1 18                                                                 |  |  |
| 271 27<br>272 26<br>273 23 | 1 18<br>5 25<br>5 36<br>0 37                                         |  |  |
| 272 26                     | 5 36                                                                 |  |  |
| 273 23                     | 0 37                                                                 |  |  |
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| 274 23                     | 1 34                                                                 |  |  |
| 275 21                     | 1 32<br>1 34<br>2 24<br>1 29                                         |  |  |
| 276 23                     | 2 24                                                                 |  |  |
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| 278 27                     | 1 25<br>2 22                                                         |  |  |
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| 280 27                     | 0 30                                                                 |  |  |
| 281 30                     | 0 31                                                                 |  |  |
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| 286 19                     | 0 29                                                                 |  |  |
| 287 25                     | 0 21                                                                 |  |  |
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|                            | 2 3I                                                                 |  |  |
| 289 23                     | 2 28                                                                 |  |  |
| 290 29                     | 1 26                                                                 |  |  |
| 291 29                     | 2 28                                                                 |  |  |
| 292 18                     | 0 35                                                                 |  |  |
| 293 28                     | 0 34                                                                 |  |  |
| 294 24                     | 1 35<br>4 28                                                         |  |  |
| 295 35                     | 4 28<br>1 23                                                         |  |  |
| 296 33                     | 1 23                                                                 |  |  |
| 297 28                     | 3 32<br>1 25                                                         |  |  |
| 298 29                     | 1 25                                                                 |  |  |
| 299 22                     | 1 24                                                                 |  |  |
| 300 18                     | 0 28                                                                 |  |  |
| 301 35                     | 2 25                                                                 |  |  |
|                            |                                                                      |  |  |
| 302 20                     | 1 25                                                                 |  |  |
| 303 16                     | 0 23                                                                 |  |  |
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 7.040886e-04 2.427892e-05 6.312518e-04
291
 7.040886e-04 4.855783e-05 6.798097e-04
292
 4.370205e-04 0.000000e+00 8.497621e-04
293
 6.798097e-04 0.000000e+00 8.254832e-04
294
 5.826940e-04 2.427892e-05 8.497621e-04
295
 8.497621e-04 9.711566e-05 6.798097e-04
296
 8.012042e-04 2.427892e-05 5.584151e-04
297
 6.798097e-04 7.283675e-05 7.769253e-04
298
 7.040886e-04 2.427892e-05 6.069729e-04
299
 5.341362e-04 2.427892e-05 5.826940e-04
 4.370205e-04 0.000000e+00 6.798097e-04
300
 8.497621e-04 4.855783e-05 6.069729e-04
301
 4.855783e-04 2.427892e-05 6.069729e-04
302
303
 3.884627e-04 0.000000e+00 5.584151e-04
 6.069729e-04 0.000000e+00 7.040886e-04
304
305
 6.312518e-04 2.427892e-05 8.497621e-04
 5.584151e-04 0.000000e+00 8.497621e-04
306
 4.370205e-04 0.000000e+00 4.612994e-04
307
 3.884627e-04 9.711566e-05 5.098572e-04
308
309
 3.884627e-04 2.427892e-05 6.555307e-04
```

```
2.427892e-04 0.000000e+00 5.584151e-04
 5.826940e-04 1.213946e-04 3.884627e-04
 311
 6.069729e-04 2.427892e-05 5.584151e-04
 312
 4.855783e-04 7.283675e-05 6.555307e-04
 313
 6.555307e-04 2.427892e-05 6.555307e-04
 314
 4.370205e-04 4.855783e-05 4.612994e-04
 315
 5.584151e-04 4.855783e-05 4.855783e-04
 316
 317
 5.098572e-04 7.283675e-05 8.012042e-04
 318
 4.370205e-04 2.427892e-05 8.983199e-04
 319
 6.798097e-04 4.855783e-05 3.884627e-04
 3.884627e-04 2.427892e-05 7.283675e-04
 320
 3.399048e-04 0.000000e+00 5.098572e-04
 321
 322
 7.526464e-04 2.427892e-05 6.069729e-04
 323
 4.855783e-04 2.427892e-05 6.555307e-04
 324
 4.855783e-04 0.000000e+00 8.012042e-04
 325
 4.127416e-04 0.000000e+00 6.069729e-04
 326
 4.612994e-04 0.000000e+00 7.526464e-04
 5.826940e-04 2.427892e-05 3.884627e-04
 327
 4.612994e-04 2.427892e-05 7.040886e-04
 328
 329
 6.069729e-04 2.427892e-05 8.254832e-04
 330 2.427892e-04 0.000000e+00 4.370205e-04
 4.370205e-04 2.427892e-05 3.884627e-04
 331
 332 6.555307e-04 4.855783e-05 5.826940e-04
reached getOption("max.print") -- omitted 1211 rows]
```

# Is there any association between consumer price index and consumer?

```
#Is there any association between consumer price index and consumer?
with(bank_additional_full, chisq.test(cons.price.idx,cons.conf.idx))
with(bank_additional_full, table(cons.price.idx,cons.conf.idx))
OR
with(bank_additional_full, prop.table(table(cons.price.idx,cons.conf.idx)))
```

#p-value < 2.2e-16 and it is very much less than 0.05.we can reject the null hypothesis in favor of alternative hypothesis and conclude, that the variables, (job & Marital-p-value < 2.2e-16),(con.price.idx, consumer- are dependent to each other.

```
Chi-squared approximation may be incorrect
Pearson's Chi-squared test

data: cons.price.idx and cons.conf.idx
X-squared = 1029700, df = 625, p-value < 2.2e-16

cons.conf.idx
cons.price.idx -50.8 -50 -49.5 -47.1 -46.2 -45.9 -42.7 -42 -41.8 -40.8 -40.4
```

| 0       | 92.201 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
|---------|--------|---------|-----|-----|-------|-------|-------|-------|-------|-------|-------|---|
| 0       | 92.379 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.431 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.469 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.649 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.713 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.756 | 0       | 0   | 0   | 0     | 0     | 10    | 0     | 0     | 0     | 0     |   |
| 0       | 92.843 | 0       | 282 | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.893 | 0       | 0   | 0   | 0     | 5794  | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.963 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 715   |   |
| 0       | 93.075 | 0       | 0   | 0   | 2458  | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 93.2   | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 3616  | 0     | 0     |   |
| 0       | 93.369 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 93.444 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 93.749 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 93.798 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 67      | 93.876 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 93.918 | 0       | 0   | 0   | 0     | 0     | 0     | 6685  | 0     | 0     | 0     |   |
| 0       | 93.994 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.027 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.055 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.199 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.215 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.465 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 4374  | 0     |   |
| 0       | 94.601 | 0       | 0   | 204 | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 94.767 | 128     | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       |        | cons.co |     |     |       |       |       |       |       |       |       |   |
| cons.pr |        |         |     |     | -38.3 | -37.5 | -36.4 | -36.1 | -34.8 | -34.6 | -33.6 | - |
| 0       | 92.201 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.379 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.431 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 0     |   |
| 0       | 92.469 | 0       | 0   | 0   | 0     | 0     | 0     | 0     | 0     | 0     | 178   |   |

| 0       | 92.649                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
|---------|----------------------------|---------|-----------------|-------------------|-----------------|-----|------|------|-----|-----|---|--|
| 0       | 92.713                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 172     | 92.756                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 92.843                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 92.893                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0<br>0  | 92.963                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.075                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.2                       | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.369                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 264 | 0   | 0 |  |
| 0       | 93.444                     | 0       | 0               | 0                 | 0               | 0   | 0    | 5175 | 0   | 0   | 0 |  |
| 0       | 93.749                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 174 | 0 |  |
| 0       | 93.798                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.876                     | 0       | 212             | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.918                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 93.994                     | 0       | 0               | 0                 | 0               | 0   | 7763 | 0    | 0   | 0   | 0 |  |
| 0       | 94.027                     | 0       | 0               | 0                 | 233             | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.055                     | 0       | 0               | 229               | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.199                     | 0       | 0               | 0                 | 0               | 303 | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.215                     | 311     | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.465                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.601                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
| 0       | 94.767                     | 0       | 0               | 0                 | 0               | 0   | 0    | 0    | 0   | 0   | 0 |  |
|         | ice.idx                    | cons.co | nf.idx          | _20 8             | _26 Q           |     |      |      |     |     |   |  |
| cons.pr | 92.201<br>92.379           | 770     | -30.1<br>0<br>0 | -29.8<br>0<br>267 | -26.9<br>0<br>0 |     |      |      |     |     |   |  |
|         | 92.431                     | 0       | 0               | 0                 | 447             |     |      |      |     |     |   |  |
|         | 92.469<br>92.649           | 0       | 0<br>357        | 0                 | 0               |     |      |      |     |     |   |  |
|         | 92.713<br>92.756           | 0<br>0  | 0<br>0          | 0<br>0            | 0<br>0<br>0     |     |      |      |     |     |   |  |
|         | 92.843<br>92.893           | 0<br>0  | 0<br>0<br>0     | 0                 | 0               |     |      |      |     |     |   |  |
|         | 92.893<br>92.963<br>93.075 | 0       | 0<br>0<br>0     | 0                 | 0<br>0          |     |      |      |     |     |   |  |
|         | 93.2<br>93.369             | 0<br>0  | Ŏ<br>O          | Ŏ<br>0            | 0               |     |      |      |     |     |   |  |
|         | 93.444<br>93.749           | 0       | 0<br>0<br>0     | 0                 | 0<br>0<br>0     |     |      |      |     |     |   |  |
|         | 93.798                     | 0       | 0               | 0                 | 0               |     |      |      |     |     |   |  |
|         | 93.876<br>93.918           | 0       | 0               | 0                 | 0               |     |      |      |     |     |   |  |

```
94.027
 0
 0
 0
 0
 0
 94.055
 0
 0
 0
 94.199
94.215
 0
 0
 0
 0
 0
 0
 0
 0
 0
 94.465
 0
 0
 0
 94.601
 0
 0
 0
 0
 94.767
 0
 0
 0
 0
 f.idx
-50.8
 cons.conf
cons.price.idx
 -50
 -49.5
 -47.1
46.2
 0.0000000000
 0.0000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.0000000000
 92.843 0.000000000 0.0068466544 0.000000000 0.0000000000
0.000000000
 0.1406720404
 0.0000000000
 93.075 0.000000000 0.000000000 0.000000000 0.0596775760
0.000000000
93.2
 0.000000000
 0.0000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 94.601 0.000000000 0.000000000 0.0049528989 0.0000000000
0.0000000000
cons.conf.idx
```

```
cons.price.idx
40.8
 -45.9
 -42.7
 -42
 -41.8
 0.000000000
 0.0000000000
 0.0000000000
 0.000000000
 0.000000000
0.000000000
 0.000000000
 0.0173594251
 0.000000000
 0.000000000 0.000000000 0.0877925609 0.0000000000
 93.2
0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.0000000000
 93.918 0.000000000 0.1623045547 0.000000000 0.000000000
0.000000000
 0.0000000000
 0.000000000
 0.0000000000
 0.0000000000
 0.000000000
 94.465 0.000000000 0.000000000 0.000000000 0.1061959794
0.000000000
 0.000000000
 0.000000000
 cons.conf.idx
cons.price.idx
 -40.4
 -40.3
 -40
 -39.8
38.3
 0.000000000
 0.0000000000
 0.000000000
```

```
0.000000000
 0.000000000
 0.0000000000
 0.0000000000
 0.000000000
 0.0000000000
0.000000000
 93.2
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 93.876 0.000000000 0.000000000 0.0051471302 0.0000000000
0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 94.215 0.000000000 0.0075507429 0.000000000 0.0000000000
0.0000000000
 0.000000000
 0.000000000
 0.000000000
 cons.conf.idx
-37.5
cons.price.idx
 -36.4
 -36.1
 -34.8
34.6
 0.0000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.0000000000
 0.000000000
```

```
0.000000000
 0.000000000
 0.000000000
 0.0000000000
 93.2
 0.000000000
 93.369 0.0000000000 0.000000000 0.000000000 0.0064096339
0.000000000
 93.444 0.000000000 0.000000000 0.1256433913 0.0000000000
0.000000000
0.000000000
 0.000000000
 0.000000000
 93.994 0.000000000 0.1884772264 0.000000000 0.000000000
0.000000000
 0.000000000
 0.0000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 cons.conf.idx
-33.6
cons.price.idx
 -33
 -31.4
 -30.1
29.8
 92.201 0.0000000000 0.0000000000 0.0186947655 0.0000000000
0.000000000
92.379
0.0064824706
 0.0000000000
 0.000000000
 92.649 0.000000000 0.000000000 0.000000000 0.0086675731
0.000000000
 92.713 0.000000000 0.0041759736 0.000000000 0.0000000000
0.000000000
 0.000000000
 0.0000000000
 0.000000000
```

```
0.000000000
 0.000000000
 0.0000000000
 0.000000000
 0.000000000
 0.0000000000
0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 0.000000000
 cons.conf.idx
-26.9
cons.price.idx
 92.201 0.0000000000
 92.379 0.00000000000
92.431 0.0108526755
92.469 0.0000000000
 92.649 0.0000000000
 92.713 0.0000000000
92.756 0.0000000000
92.843 0.0000000000
 92.893 0.0000000000
 92.963
 0.000000000
 93.075
 0.000000000
 93.2
 0.000000000
 93.369 0.0000000000
 93.444 0.0000000000
 93.749
93.798
 0.0000000000
 0.000000000
 93.876
 0.0000000000
 93.918 0.0000000000
 93.994 0.0000000000
 94.027
 0.000000000
 94.055
 0.000000000
 94.199
94.215
 0.000000000
 0.000000000
 94.465
 0.0000000000
 94.601 0.0000000000
 94.
 767
 0.000000000
```

# Is the employment variation rate consistent across job types?

```
#
with(bank_additional_full, chisq.test(job,emp.var.rate))
with(bank_additional_full, table(job,emp.var.rate))
OR
with(bank_additional_full, prop.table(table(job,emp.var.rate)))
```

#p-value < 2.2e-16 is very much less than 0.05

```
Pearson's Chi-squared test
 job and emp.var.rate
X-squared = 4676.8, df = 99, p-value < 2.2e-16
 emp.var.rate
 -3 -2.9 -1.8 -1.7 -1.1 -0.2 -0.1
iob
 -3.4
 562 2231
 187
 3
 940 1601 4284
 admin.
 321
 47
 246
 3599
 blue-collar
 64
 99
 2519
 58
 33
 3
 575 2295
 38
 0
 entrepreneur
 24
 1
 306
 14
 7
 265
 289
 512
 9
 120
 18
 16
 1
 229
 housemaid
 32
 41
 70
 524
 0
 12
 management
 98
 121
 593
 47
 38
 522
 553
 940
 193
 33
 181
 338
 96
 83
 0
 72
 215
 509
 retired
 self-employed
 40
 6
 60
 287
 24
 12
 0
 187
 253
 552
 2
 88 1040
 services
 32
 47
 40
 0
 311
 932
 1477
 20
 73
 0
 62
 144
 72
 student
 311
 21
 66
 106
 115
 2
 575 1060 3237
 technician
 145
 22
 234
 1243
 110
 9
 1
 unemployed
 44
 76
 164
 31
 28
 141
 171
 349
 2
 0
 10
 3
 145
 unknown
 16
 19
 32
 99
 emp.var.rate
job
1.7
 -3
 -3.4
 -2.9
 -1.8
 .7
 7.793532e-03 1.141109e-03 1.364475e-02 5.416626e-02
 admin.
5.972613e-03
 1.553851e-03 2.185102e-04 2.403613e-03 6.115859e-02
 blue-collar
 .408177e-03
 5.826940e-04 2.427892e-05 9.225988e-04 7.429348e-03
 entrepreneur
3.399048e-04
 housemaid
 7.769253e-04 2.185102e-04 9.954356e-04 2.913470e-03
4.370205e-04
 2.379334e-03 2.913470e-04 2.937749e-03 1.439740e-02
 management
1.141109e-03
 retired
 4.685831e-03 8.012042e-04 4.394484e-03 8.206274e-03
2.330776e-03
 self-employed 9.711566e-04 1.456735e-04 1.456735e-03 6.968049e-03
5.826940e-04
 7.769253e-04 4.855783e-05 2.136545e-03 2.525007e-02
 services
 141109e-03
 student
 1.505293e-03 4.855783e-04 3.496164e-03 7.550743e-03
1.748082e-03
 technician
 3.520443e-03 5.341362e-04 5.681266e-03 3.017869e-02
2.670681e-03
 unemployed
 1.068272e-03 2.185102e-04 1.845198e-03 3.981742e-03
7.526464e-04
```

```
3.884627e-04 4.855783e-05 4.612994e-04 7.769253e-04
 unknown
2.427892e-04
 emp.var.rate
job
1.4
 -1.1
 -0.2
 -0.1
 1.1
 4.540157e-03 7.283675e-05 2.282218e-02 3.887054e-02
 admin.
1.040109e-01
 blue-collar
 8.012042e-04 7.283675e-05 1.396038e-02 5.572011e-02
8.737982e-02
 1.699524e-04 0.000000e+00 6.433913e-03 7.016607e-03
 entrepreneur
1.243081e-02
 3.884627e-04 2.427892e-05 1.699524e-03 5.559872e-03
 housemaid
1.272215e-02
 9.225988e-04 0.000000e+00 1.267359e-02 1.342624e-02
 management
2.282218e-02
 retired
 2.015150e-03 0.000000e+00 1.748082e-03 5.219967e-03
1.235797e-02
 self-employed 2.913470e-04 0.000000e+00 4.540157e-03 6.142566e-03
1.340196e-02
 9.711566e-04 0.000000e+00 7.550743e-03 2.262795e-02
 services
3.585996e-02
 1.772361e-03 0.000000e+00 5.098572e-04 1.602408e-03
 student
2.573565e-03
 2.792075e-03 4.855783e-05 1.396038e-02 2.573565e-02
 technician
7.859085e-02
 6.798097e-04 2.427892e-05 3.423327e-03 4.151695e-03
 unemployed
8.473342e-03
 7.283675e-05 0.000000e+00 9.711566e-05 2.403613e-03
 unknown
3.520443e-03
```

Is the employment variation rate same across education? Which group is more confident?

```
with(bank_additional_full, chisq.test(education,emp.var.rate))
with(bank_additional_full, table(education, emp.var.rate))
OR
with(bank_additional_full, prop.table(table(education,emp.var.rate)))
```

```
Pearson's Chi-squared test
 education and emp.var.rate
X-squared = 1451.6, df = 63, p-value < 2.2e-16
 emp.var.rate
 <u>-3 -2.9 -1.8 -1.7 -1.1 -0.2 -0.1</u>
education
 -3.4
 basic.4y
 141
 17
 106
 843
 75
 59
 3
 238
 993 1701
 basic.6y
 36
 0
 35
 584
 18
 9
 0
 154
 592
 864
 basic.9y
 69
 16
 110 1628
 53
 27
 504 1428 2210
 0
 216
 high.school
 36
 358 2366
 183
 143
 4
 809 1857 3543
 0
 0
 0
 illiterate
 0
 3
 3
 0
 3
 2
 professional.course
 131
 19
 196 1041
 93
 113
 3
 470
 887 2290
 411
 70
 758 2403
 301
 0 1414 1627 4942
 university.degree
 242
```

```
316
 50
 42
 unknown
 14
 97
 0
 91 377
 677
 emp.var.rate
education
 -3.4
 -2.9
 3.423327e-03 4.127416e-04 2.573565e-03 2.046713e-02
 basic.4y
 8.740410e-04 0.000000e+00 8.497621e-04 1.417889e-02
 basic.6y
 1.675245e-03 3.884627e-04 2.670681e-03 3.952608e-02
 basic.9y
 high.school
 5.244246e-03 8.740410e-04 8.691852e-03 5.744392e-02
 illiterate
 0.000000e+00 0.000000e+00 7.283675e-05 7.283675e-05
 professional.course 3.180538e-03 4.612994e-04 4.758668e-03 2.527435e-02
 9.978635e-03 1.699524e-03 1.840342e-02 5.834224e-02
 university.degree
 1.626687e-03 3.399048e-04 2.355055e-03 7.672138e-03
 unknown
 emp.var.rate
education
 -1.7
 -1.1
 -0.2
 1.820919e-03 1.432456e-03 7.283675e-05 5.778382e-03
 basic.4y
 4.370205e-04 2.185102e-04 0.000000e+00 3.738953e-03
 basic.6y
 basic.9y
 1.286783e-03 6.555307e-04 0.000000e+00 1.223657e-02
 high.school
 4.443042e-03 3.471885e-03 9.711566e-05 1.964164e-02
 illiterate
 0.000000e+00 0.000000e+00 0.000000e+00 7.283675e-05
 professional.course 2.257939e-03 2.743518e-03 7.283675e-05 1.141109e-02
 university.degree
 7.307954e-03 5.875498e-03 0.000000e+00 3.433039e-02
 1.213946e-03 1.019714e-03 0.000000e+00 2.209381e-03
 unknown
 emp.var.rate
education
 1.1
 2.410896e-02 4.129844e-02
 basic.4y
 1.437312e-02 2.097698e-02
 basic.6y
 basic.9y
 3.467029e-02 5.365640e-02
 high.school
 4.508595e-02 8.602020e-02
 illiterate
 4.855783e-05 1.699524e-04
 professional.course 2.153540e-02 5.559872e-02
 3.950180e-02 1.199864e-01
 university.degree
 9.153151e-03 1.643683e-02
 unknown
```

```
bank_marketing_data <- read_delim("C:/Users/Seshan/Desktop/bank_marketing_data.csv", ";", escape_double = FALSE, trim_ws = TRUE) head(bank_marketing_data)
```

# We look at difference between mean and median in summary if it's more there might be outliers

boxplot(bank\_marketing\_data\$age, main="Age Box plot",yaxt="n", xlab="Age", horizontal=TRUE, col=terrain.colors(2))

# By plotting histogram we can ensure if there are outliers or not

## DATA VISUALISATION

## Use Box plots (Only for continuous variables)- To Check Ouliers

boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$contact, main=" AGE",ylab="age of customers",xlab="contact")

boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$job, main=" AGE",ylab="age of customers",xlab="job")

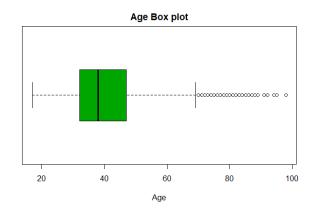
boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$education, main=" AGE",ylab="age of customers",xlab="education")

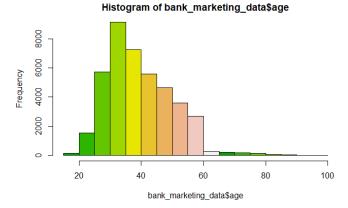
boxplot(bank\_marketing\_data\$age~bank\_marketing\_data\$marital, main=" AGE",ylab="age of customers",xlab="marital")

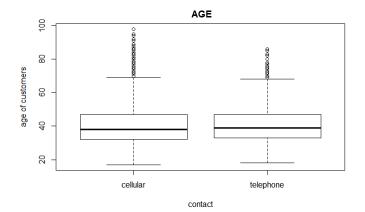
```
Barplots for Categorical Variables
barplot(table(bank_marketing_data$job),col="red",main="JOB")
barplot(table(bank_marketing_data$marital),col="green",main="Marital")
barplot(table(bank_marketing_data$education),col="red",main="Education")
barplot(table(bank_marketing_data$emp.var.rate),col="red",main="emp.var.rate")
hist(bank_marketing_data$age,col=terrain.colors(10))
```

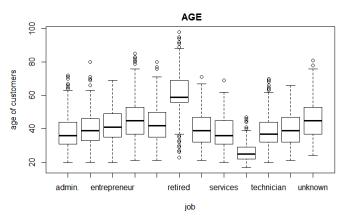
#Correlation Analysis What we saw in the box plot can be emphasized by correlation plot, It can tell if predictor is a good predictor or not a good predictor. This analysis can help us decide if we can drop some columns/predictors depending upon its correlation with the outcome variable. library(psych)

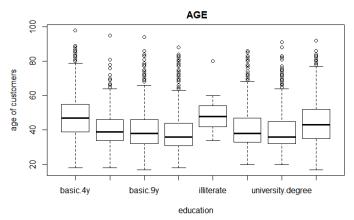
```
pairs.panels(bank_marketing_data[, c(1:8,17)]) pairs.panels(bank_marketing_data[, c(9:17)]) pairs.panels(bank_marketing_data[, c(1:8,19)])
```

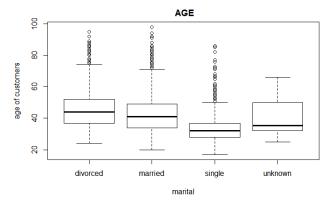


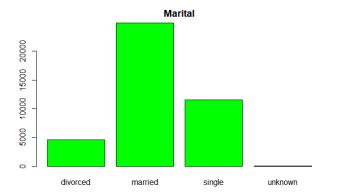


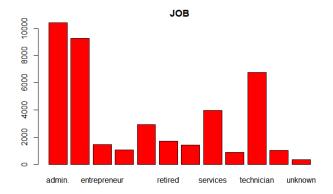


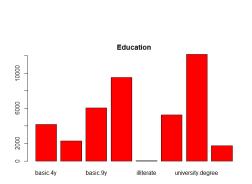


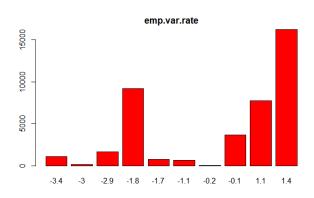


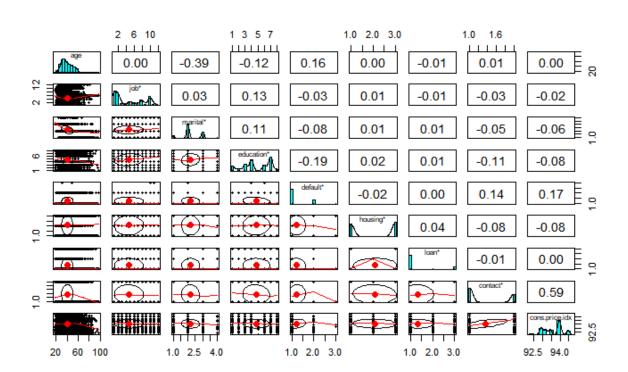


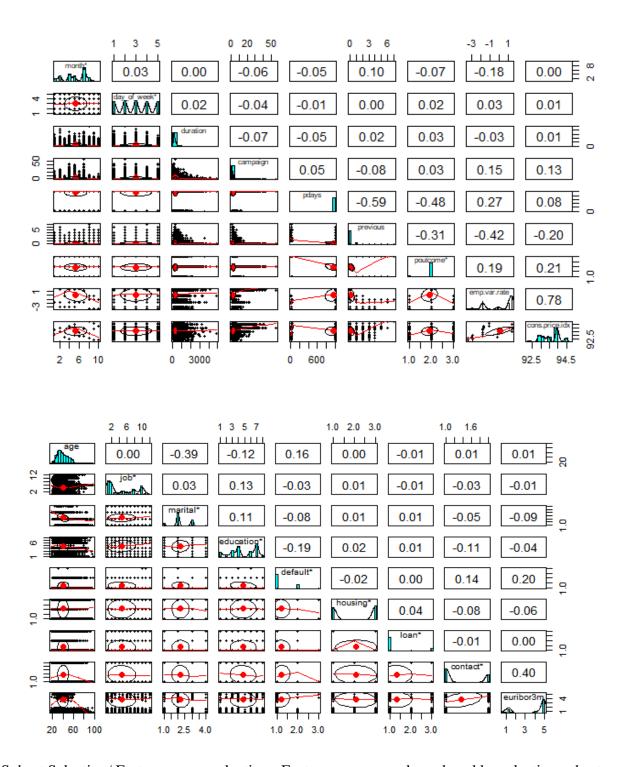












Subset Selection/ Feature-space reduction: Features-space can be reduced by selecting subsets based upon correlation values obtained ##########Subset Selection########## lib bank\_marketing\_data\_sub<-bank\_marketing\_data[, c(1:4,7:9,12,14,15,17)] str(bank\_marketing\_data\_sub)

pairs.panels(bank\_marketing\_data\_sub)

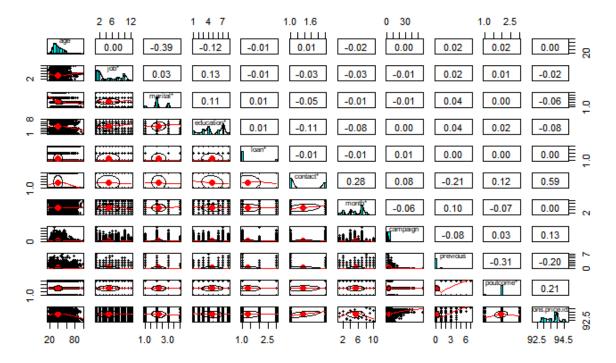
#bank\_marketing\_data\_sub\$is\_divorced <- ifelse( bank\_marketing\_data\_sub\$marital == "divorced", 1, 0)

bank\_marketing\_data\_sub\$is\_nr.employed <- ifelse( bank\_marketing\_data\_sub\$education == "employed", 1, 0)

#bank\_marketing\_data\_sub\$is\_single <- ifelse( bank\_marketing\_data\_sub\$marital == "single",
1, 0)</pre>

bank\_marketing\_data\_sub\$nr.employed <- NULL

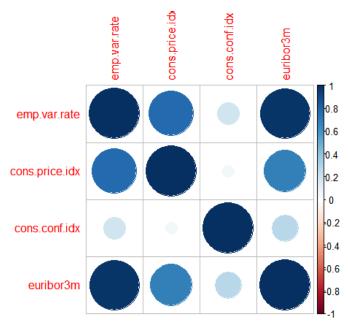
str(bank\_marketing\_data\_sub)



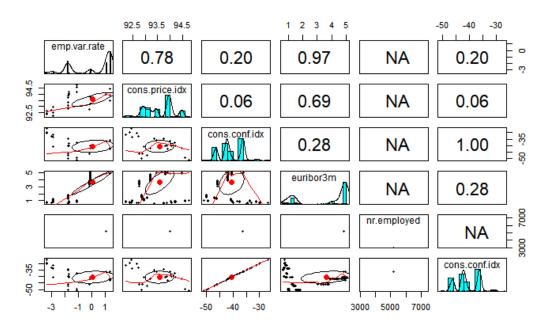
#scatter.smooth(x=bank\_marketing\_data\$job, y=bank\_marketing\_data\$emp.var.rate,
main="emp.var.rate ~ job") # scatterplot
# load library
library(corrplot)
# load the data
data<-bank\_marketing\_data
data(bank\_marketing\_data\_sub)
# calculate correlations</pre>

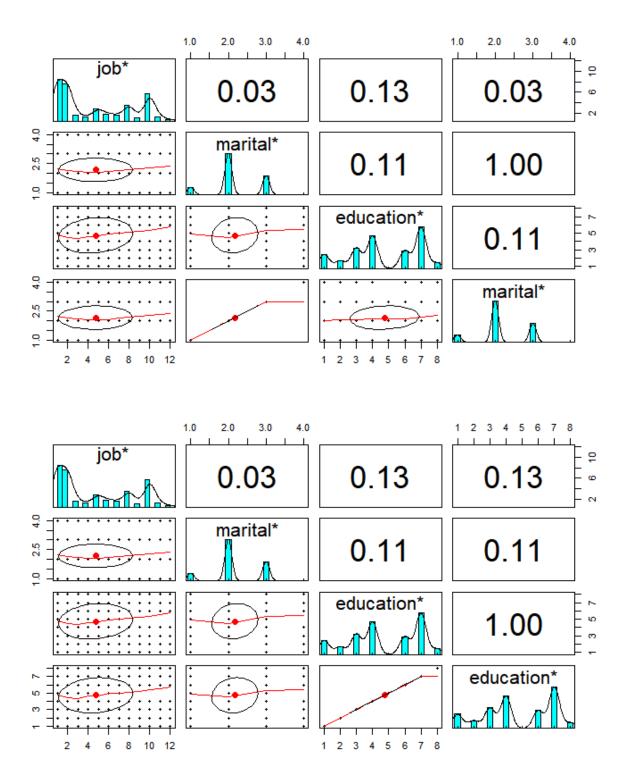
correlations <- cor(bank\_marketing\_data[,16:19])

# create correlation plot
correlations, method="circle")



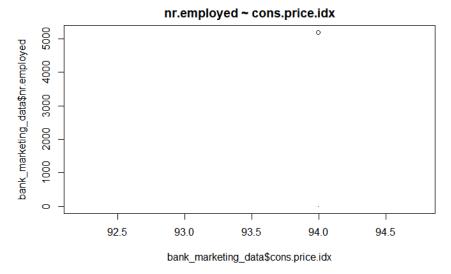
airs.panels(bank\_marketing\_data[, c(16:20,18)]) pairs.panels(bank\_marketing\_data[, c(2:4,3)]) pairs.panels(bank\_marketing\_data[, c(2:4,4)])



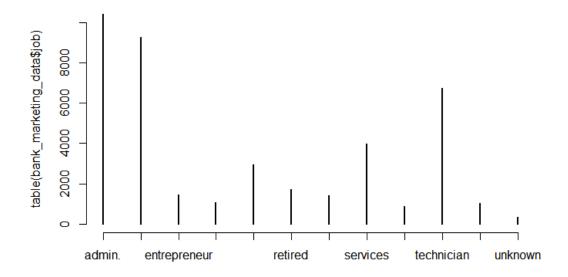


head(bank\_marketing\_data)

 $scatter.smooth(x=bank\_marketing\_data\$cons.price.idx, y=bank\_marketing\_data\$nr.employed, main="nr.employed \sim cons.price.idx")$ 



#cor(bank\_marketing\_data\$age, bank\_marketing\_data\$emp.var.rate)
head(bank\_marketing\_data)
table(bank\_marketing\_data\$job)
table(bank\_marketing\_data\$marital)
plot(table(bank\_marketing\_data\$job))



library(psych)
pairs.panels(bank\_marketing\_data[,1:6])

