



# Admission Counsellor

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**We're Hiring !**

*Be the Voice that Guides Futures!*

# About Coding Ninjas



Founded in 2016, Coding Ninjas is one of India's largest EdTech companies, dedicated to bridging the skill gap between academia and industry. With 1,50,000+ students upskilled annually through our robust online platform, our mission is to create industry-ready professionals through exceptional coding education. The company has raised more than 22 Million USD till date and is a subsidiary of InfoEdge (Naukri.com, IIMJobs, Jeevansathi,etc.) with the latter, acquiring a majority stake in Coding Ninjas.

## WHY CHOOSE US?



### GROWTH OPPORTUNITIES

Unlock your potential with learning sessions, mentorship programs, and a clear path to career progression.



### BACKED BY GIANTS

Coding Ninjas is a part of InfoEdge (Naukri.com, IIMJobs, Jeevansathi) and has raised over \$22M in funding.



### REWARDING ENVIRONMENT

Get recognized for your hard work through rewards, incentives, and appreciation programs.

# Life at Coding Ninjas

## Where Work Meets Fun



### **Grow with a Growing Brand:**

Be part of a leading EdTech start-up, contributing to its success and scaling new heights.

### **Build a Long-Term Sales Career:**

Gain valuable sales experience, develop leadership skills, and unlock career advancement opportunities.

### **Team Bonding:**

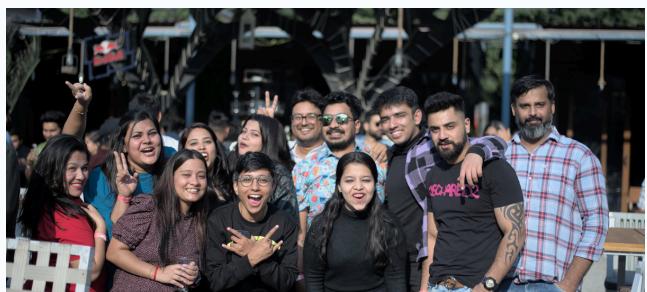
Fun Fridays and team outings.

### **Earning Potential:**

Attractive incentives, rewards, and opportunities to boost your earnings.

### **Learning & Growth:**

Workshops, skill development sessions, and mentorship programs



# Our Testimonials

## The Ninja Experience



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Reflecting on my journey at Coding Ninjas since joining in October 2024, I find it profoundly resonating. My biggest learning in this role has been “To reach heights, you must embrace the winds of change”—overcoming fears and embracing challenges with resilience

**Sahil Ashok Bhatia**  
Galgotias University

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One of the most rewarding aspects of my journey has been the recognition and appreciation I have received for my contributions. Being acknowledged as a 'Top Performer' and receiving the Fresh Talent Award has further motivated me to push my limits and excel in my role.



**Yuvraj Singh**  
Chandigarh University



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I wanted to take a moment to express my sincere appreciation for the incredible work culture at Coding Ninjas. As a former student of ARSD College, I am truly grateful for the opportunity to join the Campus team as a Growth Specialist. I joined the company in April 2024, it's been almost a year now. The culture here promotes innovation, continuous learning, and mutual respect, all of which have contributed immensely to my professional development..

**Aditi Devgon**  
ARSD, Delhi University

# About the Role

We are looking for Admission Counsellors who will help students or working professionals enhance their technical skills to attract rewarding job opportunities. You will be bringing in admissions to the program via outbound calling to candidates who have shown any interest through our website or other media.

## RESPONSIBILITIES

- Owning the entire sales life cycle including outbound tele-calling, live demonstrations, sales closures and admission operations.
- Counselling potential learners on their career path. We need someone whom the learners can look up to.
- Guiding prospective candidates with various program offerings.
- Qualifying prospective leads and closing sales.
- Maintaining effective communication with the candidate, from admission till the time they are onboarded.

## Wear Many Hats | For Our Learners, You Are:



Career Catalyst



Connection Maestro



Brand Ambassador

# What are we looking for ?

Someone who loves connecting with people, has a knack for sales, and thrives in a fast-paced environment might be the perfect fit. We're looking for strong communicators with a customer-first approach, analytical thinking, and problem-solving skills. If you bring energy, confidence, and a passion for helping learners find their path, we'd love to have you on our team!

