

SO#	Room	Seq/Iter	Const. Method	Order Type	Add-on	Warranty	Order Status / Days to ship	Dealer Code	Door Design	Panel Raise	Door Finish	Carcass: Specie / Finish	Drawer Box																																													
0613	A-	1.01	-	C	.0	0	-\$G	A01a	MsS01-	A5A-BAS1-BA	3p6043c-G23g9005-D0W0A0	M3s8017-3g9001-7	B																																													
0613A-1.01-FC.00-\$G A01a MsS01-A5A-BAS1-BA 3p6043c-G23g9005-D0W0A0 M3s8017-3g9001-7 B																																																										
Globals	Sales Order	Room / Sequence / Iteration		Const. Method	Carcass Material		Add-on	Order Status					Dealer Code																																													
	Sequential 4 digit code	Room = A,B,C Sequence = Island, Perimeter Varying Finishes, species, or door style requires unique sequence assignment Same global details must be shared for iteration		F = Cabinet (Frameless) S = Cabinet (Inset 10%) L = Closet (Casework) Order Type C = Cabinet Order S = Sample D = Display A = Add-on W = Warranty	MA = Maple UV (Domestic) BI = Birch UV (Imported) HP = HPL (MDF Substrate) ME = Melamine (Particle Board Substrate) 00 = N/A		0 = No A = Yes Warranty 0 = No W = Yes	<table><tr><td></td><td>(G)reen</td><td>(Y)ellow</td><td>Ora(N)ge</td><td>(R)ed</td><td>(N)A</td></tr><tr><td>Cabinets</td><td>Std</td><td>25%*</td><td>50%**</td><td>-</td><td>-</td></tr><tr><td>Closet</td><td>Std</td><td>0%*</td><td>25%**</td><td>-</td><td>-</td></tr><tr><td>Sample</td><td>-</td><td>-</td><td>Std*</td><td>25%**</td><td>-</td></tr><tr><td>Display</td><td>Std</td><td>-</td><td>-</td><td>-</td><td>-</td></tr><tr><td>Add-on</td><td>-</td><td>Std*</td><td>25%**</td><td>25%**</td><td>-</td></tr><tr><td>Warranty</td><td>-</td><td>Std</td><td>0%*</td><td>0%**</td><td>-</td></tr></table> G = 26 days Y = 19 days N = 13 days R = 6 days * = Quantity ** = Quantity and Availability - = Lost # = Quote \$ = Job						(G)reen	(Y)ellow	Ora(N)ge	(R)ed	(N)A	Cabinets	Std	25%*	50%**	-	-	Closet	Std	0%*	25%**	-	-	Sample	-	-	Std*	25%**	-	Display	Std	-	-	-	-	Add-on	-	Std*	25%**	25%**	-	Warranty	-	Std	0%*	0%**	-	Requires: 1. Signed Quote 2. Sample Approved 3. Deposit 4. Agreed Ship date Dealer Code/Sales Person <i>Example</i> A01a = SMCM - Robert A02a = Distinctive - Dave R01a = Fennesy - Joe			
		(G)reen	(Y)ellow	Ora(N)ge	(R)ed	(N)A																																																				
	Cabinets	Std	25%*	50%**	-	-																																																				
Closet	Std	0%*	25%**	-	-																																																					
Sample	-	-	Std*	25%**	-																																																					
Display	Std	-	-	-	-																																																					
Add-on	-	Std*	25%**	25%**	-																																																					
Warranty	-	Std	0%*	0%**	-																																																					
Door/Drawer	Species / Grade		Door Design					Panel Raise: (Door, Short Drawer & Tall Drawer) *					Edge Profile	Framing Options																																												
	00 = N/A As = Alder - Standard Ar = Alder - Rustic Av = Alder - Veneer Cp = Cherry - Premium Cs = Cherry - Standard Cr = Cherry - Rustic Cv = Cherry - Veneer Hp = Hickory/Pecan - Premium Hs = Hickory/Pecan - Standard Hr = Hickory/Pecan - Rustic Hv = Hickory/ Pecan - Veneer Kq = White Oak - Quarter Sawn Ks = White Oak - Standard Mp = Maple - Premium Ms = Maple - Standard Mr = Maple - Rustic Mv = Maple - Veneer Pm = Maple - Paint Grade Wp = Black Walnut - Premium Ws = Black Walnut - Standard Wr = Black Walnut Rustic* Wv = Black Walnut Veneer Br = Barnwood - Rustic* Vs = Veneer UV Clear Md = MDF Use Info Box: Melamine <10%> YT = ThermoFoil		000 = N/A (Z) Standard M/T: S01 = CRP10 S02 = TW10 S03 = CRP10102 S04 = CRP10751MT S05 = Madison S06 = Savannah PP S07 = Stockbridge S08 = Bristol S09 = Courtland S10 = Franklin S11 = Yardley S12 = Crawford S13 = Wakefield S14 = Douglas S15 S16 S17 S18 MDF: F01 = 10SQ2 F02 = 10SQ3 F03 = Slab F04 F05 F06 Applied trim: T01 = CRP10161 T02 = CRP10772 T03 = Hancock T04 = CRP10797 T05 = TW10164 T06 = Verona T07 T08 T09 T10 Slab: (Standard = Vertical Grain) P01 = P02 = Astoria (Veneer, MDF Core, 3mm EB) P03 = Savoy (Veneer, MDF Core, 5mm EB) P04 = Plywood					Mitered: M01 = TW10533 M02 = TW10827 M03 = TW10875 M04 = CRP10605 M05 = CRP1420 M06 = CRP10382 M07 = CRP1999 M08 = Rothsford M09 = Woodridge M10 = Summit M11 = Wellston M12 = Presidential PP Arched: A01 = CRP35 (b) A02 A03 A04 A05 Manufacturer "other" Info box to specify door style D01 = SMCM (a) D02 = Connestoga (b) D03 = Northern Contours (n) D04 = Richelieu (r) D05 = Walcraft (w) Dxx = Custom (Info Box) Traditions Barnwood & Rustic Black Walnut B01 = 5 piece barnwood* (8) B02 = Board & Batten* (9) B03 = 5 peice X* (10) *Only available thru the shop & (P057, square, L-149)					Slab - Veneer on MDF 1 = Vertical grain 2 = Horizontal grain Slab- UV plywood 3 = Horiz. grain 4 = Vert. grain Slab - Hardwood (Top Drawer Only) 5 = Vertical grain 6 = Horizontal grain Slab Hardwood - Drawers Only S = Douglas T = #10 U = Keystone V = 10141 W = 3PC Slab X = Custom (I.B.) <table><tr><td></td><td>(UPPER)</td><td>(lower)</td></tr><tr><td>Slant</td><td>A</td><td>a</td></tr><tr><td>G-Cove</td><td>B</td><td>b</td></tr><tr><td>Louis XIII</td><td>C</td><td>c</td></tr><tr><td>M-Bead</td><td>D</td><td>d</td></tr><tr><td>P-602</td><td>E</td><td>e</td></tr><tr><td>Presidential</td><td>F</td><td>f</td></tr><tr><td>RM</td><td>G</td><td>g</td></tr><tr><td>Rev G-Cove</td><td>H</td><td>h</td></tr><tr><td>P-057</td><td>M</td><td>m</td></tr><tr><td>P008</td><td>N</td><td>n</td></tr><tr><td>Chamfer</td><td>P</td><td>p</td></tr><tr><td>P-106</td><td>Q</td><td>q</td></tr></table> Design Specific						(UPPER)	(lower)	Slant	A	a	G-Cove	B	b	Louis XIII	C	c	M-Bead	D	d	P-602	E	e	Presidential	F	f	RM	G	g	Rev G-Cove	H	h	P-057	M	m	P008	N	n	Chamfer	P	p	P-106	Q	q	* Repeat this box 3 times before continuing to complete the first portion of "Door" A = L-149 B = H-2 C = CFP-2 D = L-281 E = L-1160 F = PRS-2 G = Machine J = C-2 K = L-253 L = L-304 M = RC-2 N = L-686 P = EB .018 Q = EB 3mm R = V-2 0 = N/A X = Custom (I.B.) Framing Bead 0 = N/A A = Regular B = Elite C = Ogee D = Square E = F-007 F = F-877 G = F-1223 H = Westminster (?) J = Essex Z = D.S.	0 = N/A S = 5/16" Square D = 5/16" Diamond X = Custom (Info Box) Z = D.S. Panel Options 0 = N/A 1 = G-012 2 = G-015 X = Custom (Info Box) Z = D.S. Hand Pull 0 = N/A B = Back F = Face Stile/Rail Width 0 = N/A A = 2-5/16" B = 2-3/4" C = 3" D = 3-1/4" X = Custom (Info Box) Z = D.S.
		(UPPER)	(lower)																																																							
	Slant	A	a																																																							
G-Cove	B	b																																																								
Louis XIII	C	c																																																								
M-Bead	D	d																																																								
P-602	E	e																																																								
Presidential	F	f																																																								
RM	G	g																																																								
Rev G-Cove	H	h																																																								
P-057	M	m																																																								
P008	N	n																																																								
Chamfer	P	p																																																								
P-106	Q	q																																																								
Door/Drawer Finish	Finish Code Matrix					Sheen					Glaze Technique		Distress Level																																													
	SMCM Paints	Laquer	Post-cat	SMCM Stains	Spray	Wipe	Traditions/Barnwood (BW)		Amount	Markup	G0 = No G1 = Pinstripes 5% G2 = Traditions 10% GA = Traditions Brushed 15% G3 = Brushed 20% * G9 = Heirloom 20% GX* = Custom (Info Box)* GZ = D.S. (ex: Barnwood)		D0 = No D1 = level 1 5% D2 = level 2 7% D3 = level 3 9% DX* = Custom (Info Box) DZ = DS (Heirloom, Barnwood) [Note: Heirloom and Barnwood included with finish package]																																													
	Alabaster 3p6075 Antique White 3p6043 Arctic White 3p6039 Bald Rock 3p6036 Butter 3p6037 Cadet Gray 3p6046 Chesapeake 3p6044 Cliffs 3p6035 Crystal White 3p6042 Designer White 3p6021 Ebony 3p6059 Frosty White 3p6038 Hearthstone Gray 3p6048 Heron 3p6045 Marina 3p6060 Metro Gray 3p6047 Regent Blue 3p6051 River 3p6049 Roja 3p6058 Sage 3p6053 Sand 3p6050 Taupe 3p6052 Urban Bronze 3p6057	3p0002 3p6008 3p6007 3p6017 3p6029 3p6010 3p6012 3p6018 3p6005 3p6020 3p6013 3p6006 3p0001 3p6021 3p6025 3p6024 3p6030 3p6016 3p6023 3p6028 3p6019 3p6026 3p0003	Alpine Autumn Bordeaux Chestnut Cocoa Colonial Cordovan Dark Roast Driftwood Espresso Ginger Harvest Gold Honey Natural Nickel Nitefall Nutmeg Pecan Portabella Saddle	3s0001 3s0002 3s0003 3s0004 3s0005 3s0006 3s0007 3s0008 3s0009 3s0010 3s0011 3s0012 3s0068 3s0014 3s0015 3s0016 3s0017 3s0018 3s0019 3s0020	3s8017 3s8058 3s8059 3s8060 3s8005 3s8061 3s8062 3s8063 3s8064 3s8065 3s8066 3s8067 3s8087 3s8069 3s8038 3s8018 3s8004 3s8045 3s8011	100001 = Natural 10% 100002 = White 10% 100003 = Sage 10% 100004 = Gray 15% 100005 = Red 10% 100005 = Brown 10% Other Codes 1c0000 = N/A 1r0001 = Raw < 5% > 1u0001 = Unfinished 1f0001 = Thermofoil \$150 NET + Affects 1w#### = Sherwin Williams 1b#### = Benjamin Moore \$209.70 NET + Affects 1pXXXX* = Custom Paint 1sXXXX* = Custom Stain - Wiping 2sXXXX* = Custom Stain - Spray * requires sample block/ door	a = 8% c = 15% (Default)* h = 35-40% 0 = N/A X = Custom (Info Box)	5% 0% 5% 0% 0%	Glaze Color 3g0000 No Glaze 3g9005 Brown 3g9008 Caramel 3g9004 Chai 3g9009 Coffee 3g0001 Black 3g9007 Oyster 3g9006 Pewter 3g9003 Sable 3g5064 VIntage 3g9002 White 3gXXXX* Custom (Info Box) 3gZZZZ Design Specific		W0 = No W1 = Yes, before finishing 5% WZ = DS (Heirloom, Barnwood) [Note: Heirloom and Barnwood included with finish package] Antiquing A0 = No A1 = Yes 5% AX* = Custom (Info Box) AZ = D.S. (Heirloom, Barnwood)																																															
											* requires sample block/ door																																															
Carcass	Species			Finish Code				Drawer Box	Drawer Boxes																																																	
	Carcass: - Edgebanding/face frames defaults to door globals - All other exposed components default to UV unless modification is noted (finished ends, bottoms, tops)			See Finish Options Above (Finish Code Matrix)					Wrap Up Plywood U = 3/4" UV V = 1/2" UV W = 1/2" White Melamine	Price (\$68.97) <\$7.54> (\$68.97) <\$7.54> (\$68.97) <\$7.54>	Delta <\$7.54> <\$7.54> <\$7.54>	Cabinets (1) No No	Cam Closets No (1) (2) (1) (2)	Casework Closets (1) (1) (2) (1) (2)																																												
				Glaze Color See Glaze Color Options Above					Dovetail Birch B = 5/8" Hardwood Maple M = 5/8" Hardwood G = 5/8" Hardwood Finished (Match Cabinet Interior) T = 5/8" Traditions	Price (\$76.51) \$ 0.00 (\$80.33) \$ 3.82 (\$88.36) \$11.85 (\$92.57) \$16.06	Delta \$ 0.00 \$ 3.82 \$11.85 \$16.06	Cabinets (1) (1) (1) (1)	Cam Closets (1) (1) No No	Casework Closets (1) (1) No No																																												
				Glaze Technique See Glaze Technique Options Above																																																						
* Custom Requires info box to specify details in EagleEye									(1) - Underground Soft Close (2) - Side Mount (3) - Finished to Match Cabinet Interior																																																	