SO#-	Room	Seq/Iter	Const. Method	Product Type	Add-on	Warranty	Order Status / Days to ship	Dealer Code	Door Design	Panel Raise	Door Finish	Carcass: Specie / Finish	Drawer Box
0613	A-	1.01	-F	T	.0	0	-$G	A01a	MsS01-	A5A-BAS1-BA	3p6043c-G23g9005-D0W0A0	M3s8017-3g9001-7	B

0613A-1.01-FT.00-$G_A01a_MsS01-A5A-BAS1-BA_3p6043c-G23g9005-D0W0A0_M3s8017-3g9001-7_B

Globals

Sales Order: Sequential 4 digit code

Room / Sequence / Iteration:
Room = A,B,C
Sequence = Island, Perimeter
Varying Finishes, species, or door style requires unique sequence assignment
Same global details must be shared for iteration

Const. Method:
F = Frameless
S = Inset - Square (10%)
B = Inset - Beaded (15%)
D = Framed 1-1/4"
C = Cam [closet]
P = Casework [closet]
A = Sample
R = Remodel
0 = N/A

Product Type:
T = Standard (100%)
D = Display (50%)
H = House (0%)

Add-on:
0 = No
A = Yes

Warranty:
0 = No
W = Yes

Order Status / Days to ship:

	(G)reen	(Y)ellow	Ora(N)ge	(R)ed	N(A)
Cabinets	Std	25%*	50%**	-	-
Closet	Std	0%*	25%**	-	-
Sample	-	-	Std*	25%**	-
Display	Std	-	-	-	-
Addon	-	Std*	25%**	25%**	-
Warranty	-	Std	0%*	0%**	-
House	-	-	Std	-	-
Remodel	-	-	-	Std	-

G = 26 days
Y = 19 days
N = 13 days
R = 6 days

Requires:
1. Signed Quote
2. Sample Approved
3. Deposit
4. Agreed Ship date

- = Lost
\# = Quote
$ = Job

Dealer Code:
Dealer Code/Sales Person
Example
A01a = SMCM - Robert
A02a = Distinctive - Dave
R01a = Fennesy - Joe

Door/Drawer

Species / Grade:
00 = N/A
As = Alder - Standard
Ar = Alder - Rustic
Av = Alder - Veneer
Cp = Cherry - Premium
Cs = Cherry - Standard
Cr = Cherry - Rustic
Cv = Cherry - Veneer
Hp = Hickory/Pecan - Premium
Hs = Hickory/Pecan - Standard
Hr = Hickory/Pecan - Rustic
Hv = Hickory/ Pecan - Veneer
Kq = White Oak - Quarter Sawn
Ks = White Oak - Standard
Mp = Maple - Premium
Ms = Maple - Standard
Mr = Maple - Rustic
Mv = Maple - Veneer
Pm = Maple - Paint Grade
Wp = Black Walnut - Premium
Ws = Black Walnut - Standard
Wr = Black Walnut Rustic*
Wv = Black Walnut Veneer
Br = Barnwood - Rustic*
Vs = Veneer UV Clear
Md = MDF

Use Info Box:
Melamine <10%>
Yf = ThermoFoil

Door Design:
000 = N/A (Z)

Standard M/T:
S01 = CRP10
S02 = TW10
S03 = CRP10102
S04 = CRP10751MT
S05 = Madison
S06 = Savannah PP
S07 = Stockbridge
S08 = Bristol
S09 = Courtland
S10 = Franklin
S11 = Yardley
S12 = Crawford
S13 = Wakefield
S14 = Douglas
S15
S16
S17
S18

MDF:
F01 = 10SQ2
F02 = 10SQ3
F03 = Slab
F04
F05
F06

Applied trim:
T01 = CRP10161
T02 = CRP10772
T03 = Hancock
T04 = CRP10797
T05 = TW10164
T06 = Verona
T07
T08
T09
T10

Slab: (Standard = Vertical Grain)
P01 =
P02 = Astoria (Veneer, MDF Core, 3mm EB)
P03 = Savoy (Veneer, MDF Core, 5mm EB)
P04 = Plywood

Mitered:
M01 = TW10533
M02 = TW10827
M03 = TW10875
M04 = CRP10605
M05 = CRP1420
M06 = CRP10382
M07 = CRP1999
M08 = Rothsford
M09 = Woodridge
M10 = Summit
M11 = Wellston
M12 = Presidential PP

Arched:
A01 = CRP35 (b)
A02
A03
A04
A05

Manufacturer "other"
Info box to specify door style
D01 = SMCM (a)
D02 = Connestoga (b)
D03 = Northern Contours (n)
D04 = Richelieu (r)
D05 = Walzcraft (w)
Dxx = Custom (Info Box)

Traditions
Barnwood &
Rustic Black Walnut
B01 = 5 piece barnwood* (8)
B02 = Board & Batten* (9)
B03 = 5 piece X* (10)

*Only available thru the shop
& (P057, square, L-149)

Panel Raise: (Door, Short Drawer & Tall Drawer) *

Slab - Veneer on MDF
1 = Vertical grain
2 = Horizontal grain
Slab - UV plywood
3 = Horiz. grain
4 = Vert. grain
Slab - Hardwood (Top Drawer Only)
5 = Vertical grain
6 = Horizontal grain
Slab Hardwood - Drawers Only
S = Douglas
T = #10
U = Keystone
V = 10141
W = 3PC Slab
X = Custom (I.B.)

	(UPPER) 5X-Wood	(lower) 5X-MDF
Slant	A	a
G-Cove	B	b
Louis XIII	C	c
M-Bead	D	d
P-602	E	e
Presidential	F	f
RM	G	g
Rev G-Cove	H	h
P-057	M	m
P008	N	n
Chamfer	P	p
P-106	Q	q
Design Specific		

* Repeat this box 3 times before continuing to complete the first portion of "Door"

Edge Profile:
A = L-149
B = H-2
C = CFP-2
D = L-281
E = L-1160
F = PRS-2
G = Machine
J = C-2
K = L-253
L = L-304
M = RC-2
N = L-686
P = EB .018
Q = EB 3mm
R = V-2
0 = N/A
X = Custom (I.B.)

Framing Bead:
0 = N/A
A = Regular
B = Elite
C = Ogee
D = Square
E = F-007
F = F-877
G = F-1223
H = Westminster (?)
J = Essex
Z = D.S.

Framing Options:
0 = N/A
S = 5/16" Square
D = 5/16" Diamond
X = Custom (Info Box)
Z = D.S.

Panel Options:
0 = N/A
1 = G-012
2 = G-015
X = Custom (Info Box)
Z = D.S.

Hand Pull:
0 = N/A
B = Back
F = Face

Stile/Rail Width:
0 = N/A
A = 2-5/16"
B = 2-3/4"
C = 3"
D = 3-1/4"
X = Custom (Info Box)
Z = D.S.

Door/Drawer Finish

Finish Code Matrix

SMCM Paints	Laquer	Post-cat	SMCM Stains	Spray	Wipe
Alabaster	3p6075	3p0002	Alpine	3s0001	3s8017
Antique White	3p6043	3p6008	Autumn	3s0002	3s8058
Arctic White	3p6039	3p6007	Bordeaux	3s0003	3s8059
Bald Rock	3p6036	3p6017	Chestnut	3s0004	3s8060
Butter	3p6037	3p6029	Cocoa	3s0005	3s8005
Cadet Gray	3p6046	3p6010	Colonial	3s0006	3s8061
Chesapeake	3p6044	3p6012	Cordovan	3s0007	3s8062
Cliffs	3p6035	3p6018	Dark Roast	3s0008	3s8063
Crystal White	3p6042	3p6005	Driftwood	3s0009	3s8064
Designer White	3p6021	3p6020	Espresso	3s0010	3s8065
Ebony	3p6059	3p6013	Ginger	3s0011	3s8066
Frosty White	3p6038	3p6006	Harvest Gold	3s0012	3s8067
Hearthstone Gray	3p6048	3p0001	Honey	3s8068	3s8087
Heron	3p6045	3p6021	Natural	3s0014	3s8069
Marina	3p6060	3p6025	Nickel	3s0015	3s8038
Metro Gray	3p6047	3p6024	Nitefall	3s0016	3s8018
Regent Blue	3p6051	3p6030	Nutmeg	3s0017	3s8070
River	3p6049	3p6016	Pecan	3s0018	3s8004
Roja	3p6058	3p6023	Portabella	3s0019	3s8045
Sage	3p6053	3p6028	Saddle	3s0020	3s8011
Sand	3p6050	3p6019			
Taupe	3p6052	3p6026			
Urban Bronze	3p6057	3p0003			

Traditions/Barnwood (BW)
1t0001 = Natural 10%
1t0002 = White 10%
1t0003 = Sage 10%
1t0004 = Gray 15%
1t0004 = Red 10%
1t0005 = Brown 10%

Other Codes
1c0000 = N/A
1r0001 = Raw < 5% >
1u0001 = Unfinished
1f0001 = Thermofoil

$150 NET + Affects
1w#### = Sherwin Williams
1b#### = Benjamin Moore

$209.70 NET + Affects
1pXXXX* = Custom Paint
1sXXXX* = Custom Stain - Wiping
2sXXXX* = Custom Stain - Spray

* requires sample block/ door

Sheen:

Amount	Markup
a = 8%	5%
c = 15% (Default)*	0%
h = 35-40%	5%
0 = N/A	
X = Custom (Info Box)	

Glaze Technique:
G0 = No
G1 = Pinstripes 5%
G2 = Traditions 10%
GA = Traditions Brushed 15%
G3 = Brushed 20% *
G9 = Heirloom 20%
GX* = Custom (Info Box)*
GZ = D.S. (ex: Barnwood)

Glaze Color:
3g0000 No Glaze
3g9005 Brown
3g9008 Caramel
3g9004 Chai
3g9009 Coffee
3g0001 Black
3g9007 Oyster
3g9006 Pewter
3g9003 Sable
3g5064 VIntage
3g9002 White
3gXXXX* Custom (Info Box)
3gZZZZ Design Specific

Distress Level:
D0 = No
D1 = level 1 5%
D2 = level 2 7%
D3 = level 3 9%
DX* = Custom (Info Box)
DZ = DS (Heirloom, Barnwood) [Note: Heirloom and Barnwood included with finish package]

Worn Edges:
W0 = No
W1 = Yes, before finishing 5%
WZ = DS (Heirloom, Barnwood) [Note: Heirloom and Barnwood included with finish package]

Antiquing:
A0 = No
A1 = Yes 5%
AX* = Custom (Info Box)
AZ = D.S. (Heirloom, Barnwood)

* requires sample block/ door

Carcass

Species

Carcass:
- Edgebanding/face frames defaults to door globals
- All other exposed components default to UV unless modification is noted (finished ends, bottoms, tops)

0 = N/A
A = Alder
C = Cherry
H = Hickory/Pecan
M = Maple
P = Paint-Grade Maple
W = Black Walnut
B = Barnwood
V = UV2

* Use Info Box
Y = Thermofoil

Finish Code
See Finish Options Above (Finish Code Matrix)

Glaze Color
See Glaze Color Options Above

Glaze Technique
See Glaze Technique Options Above

Drawer Boxes

Wrap Up — Plywood

	Price	Delta	Cabinets	Cam Closets	Casework Closets
U = 3/4" UV	($68.97)	<$7.54>	(1)	No	(1)
V = 1/2" UV	($68.97)	<$7.54>	No	(1) (2)	(1) (2)
W = 1/2" White Melamine	($68.97)	<$7.54>	No	(1) (2)	(1) (2)

Dovetail — Birch

	Price	Delta	Cabinets	Cam Closets	Casework Closets
B = 5/8" Hardwood Maple	($76.51)	$0.00	(1)	(1)	(1)
M = 5/8" Hardwood	($80.33)	$3.82	(1)	(1)	(1)
G = 5/8" Hardwood Finished (Match Cabinet Interior)	($88.36)	$11.85	(1)	No	No
T = 5/8" Traditions	($92.57)	$16.06	(1)	No	No

(1) - Undermound Soft Close   (2) - Side Mount   (3) - Finished to Match Cabinet Interior

* Custom Requires info box to specify details in EagleEye