# **Project 2**

### Importing the data and saving it

```
bank <- read.csv(file = '/Users/trishalvarma/Desktop/bank-full.csv')</pre>
```

### # Data Cleaning

Website: https://archive.ics.uci.edu/ml/datasets/bank+marketing From: "UCI Machine Learning Repositor" — Used any(is.na(data)) to see if there are any data missing from the columns. Then used na.omit, because data can be filled with NA and not show up as a blank data. Eliminates missing values. Provided the link from where the data is downloaded.

Steps taken are listed above, to remove any blank/na values. #Data Cleanup

```
bank$default <- NULL</pre>
bank$day <- NULL</pre>
bank$duration <- NULL</pre>
bank$pdays <- NULL
bank$previous <- NULL</pre>
bank$poutcome <- NULL</pre>
bank$y <- NULL
bank$contact <- NULL</pre>
str(bank)
## 'data.frame':
                    45211 obs. of 9 variables:
## $ age : int 58 44 33 47 33 35 28 42 58 43 ...
               : chr "management" "technician" "entrepreneur" "blue-collar"
## $ job
. . .
## $ marital : chr "married" "single" "married" "married" ...
## $ education: chr "tertiary" "secondary" "secondary" "unknown" ...
## $ balance : int 2143 29 2 1506 1 231 447 2 121 593 ...
## $ housing : chr "yes" "yes" "yes" "yes" ...
                     "no" "no" "yes" "no" ...
## $ loan
               : chr
               : chr "may" "may" "may" ...
## $ month
## $ campaign : int 1 1 1 1 1 1 1 1 1 ...
```

Grouping bank and bank job so we can use it as combined.

```
library(dplyr)
##
## Attaching package: 'dplyr'
```

```
## The following objects are masked from 'package:stats':
##
       filter, lag
##
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
group_by(bank, bank$job)
## # A tibble: 45,211 x 10
                bank$job [12]
## # Groups:
        age job
                   marital education balance housing loan month campaign
`bank$job`
##
      <int> <chr> <chr>
                           <chr>>
                                        <int> <chr>
                                                       <chr> <chr>
                                                                       <int>
<chr>>
         58 mana... married tertiary
                                                                           1
## 1
                                         2143 yes
                                                       no
                                                             may
management
## 2
         44 tech... single secondary
                                                                           1
                                           29 yes
                                                       no
                                                             may
technician
## 3
         33 entr... married secondary
                                                                           1
                                            2 yes
                                                       yes
                                                             may
entrepren...
         47 blue... married unknown
                                                                           1
## 4
                                         1506 yes
                                                             may
                                                       no
blue-coll...
## 5
         33 unkn... single unknown
                                                                           1
                                            1 no
                                                       no
                                                             may
unknown
## 6
         35 mana... married tertiary
                                                                           1
                                          231 yes
                                                       no
                                                             may
management
## 7
         28 mana... single tertiary
                                          447 yes
                                                             may
                                                                           1
                                                       yes
management
         42 entr... divorc... tertiary
## 8
                                            2 yes
                                                       no
                                                             may
                                                                           1
entrepren...
         58 reti... married primary
                                          121 yes
                                                                           1
## 9
                                                       no
                                                             may
retired
## 10
         43 tech... single secondary
                                                                           1
                                          593 yes
                                                       no
                                                             may
technician
## # ... with 45,201 more rows
bank$campaign <- NULL</pre>
```

Creating factors of the variables we will be using.

We also removed the outliers from the bank dataset.

```
bank$education <- as.factor(bank$education)
bank$marital <- as.factor(bank$marital)
bank$job <- as.factor(bank$job)
bank$housing <- as.factor(bank$housing)
bank$loan <- as.factor(bank$loan)</pre>
outliers <- boxplot(bank$age, plot=FALSE)$out
```

```
bank <- bank[-which(bank$age %in% outliers),]
nrow(bank)

## [1] 44724

outliers1 <- boxplot(bank$balance, plot=FALSE)$out
bank <- bank[-which(bank$balance %in% outliers1),]
nrow(bank)

## [1] 40028</pre>
```

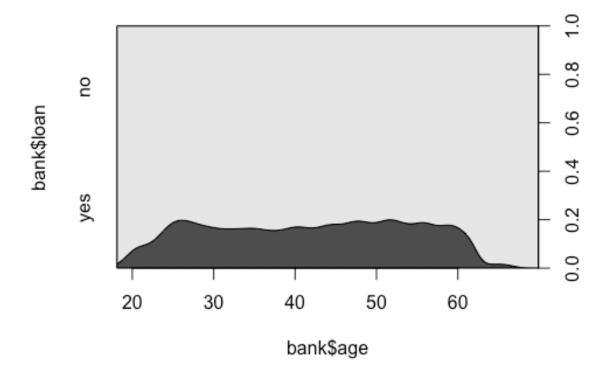
## **Data Exploration**

Using more than 5 functions to look at the Air Quality data, then providing a informative R graphs using a historgram, and a plot chart to show the just the sheer amount of data that was collected.

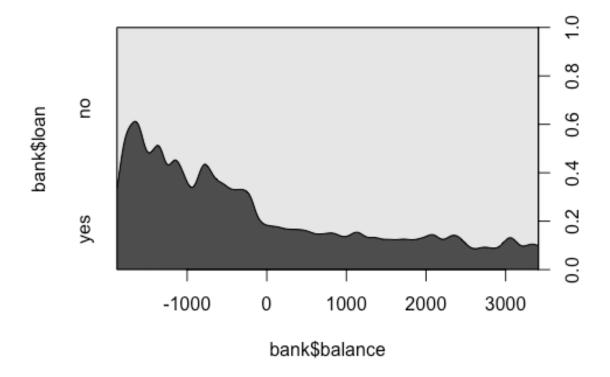
```
tapply(bank$age, bank$job, mean)
##
                    blue-collar
                                 entrepreneur
                                                   housemaid
          admin.
                                                                 management
##
        38,95821
                       39.82201
                                      41.78245
                                                    45,95375
                                                                   40,12708
##
         retired self-employed
                                      services
                                                     student
                                                                 technician
##
        57.76081
                       40.02168
                                      38.54024
                                                     26.46659
                                                                   39.17989
##
      unemployed
                        unknown
        40.68031
                       46.92946
##
# then we also check on balance, and education
tapply(bank$balance, bank$education, mean)
##
     primary secondary tertiary
                                     unknown
    601.0054 589.1953 713.5273 698.7475
# we can create a table and combine the martial status and the job they have.
library(gmodels)
bn.table <- table(bank$marital, bank$job)</pre>
bn.table
##
##
              admin. blue-collar entrepreneur housemaid management retired
##
     divorced
                 706
                              702
                                                       154
                                                                  966
                                            166
                                                                           287
##
     married
                 2412
                             6395
                                            944
                                                       800
                                                                 4591
                                                                          1197
##
     single
                 1596
                             1836
                                            223
                                                       127
                                                                 2556
                                                                            88
##
##
              self-employed services student technician unemployed unknown
##
     divorced
                         113
                                   515
                                             6
                                                      865
                                                                  154
                                                                            13
##
     married
                         873
                                 2200
                                            49
                                                      3602
                                                                  640
                                                                           168
##
                         398
                                 1124
     single
                                           783
                                                     2365
                                                                  354
                                                                            60
```

Now we can see visual data exploration.

Here we are able to see the loan and age taken, and the loan and balance takent.



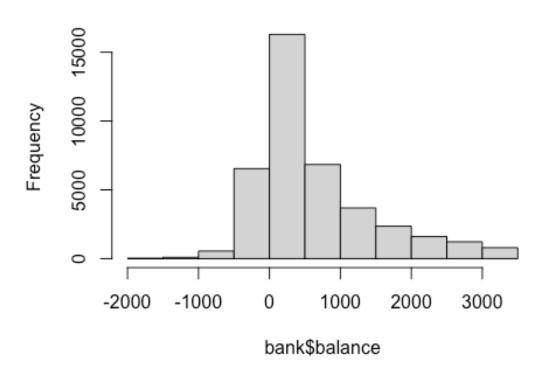
cdplot(bank\$loan~ bank\$balance)



# second exploration visually is the histogram

hist(bank\$balance) #Here we notice that there are a few that shows negative balance, and could effect the algorithms we will be running.

# Histogram of bank\$balance



Lets

create a test and a training data set we create 2 training and 2 test, just in case.

```
set.seed(1234)
bank1 <- bank
bank1 <- na.omit(bank1)

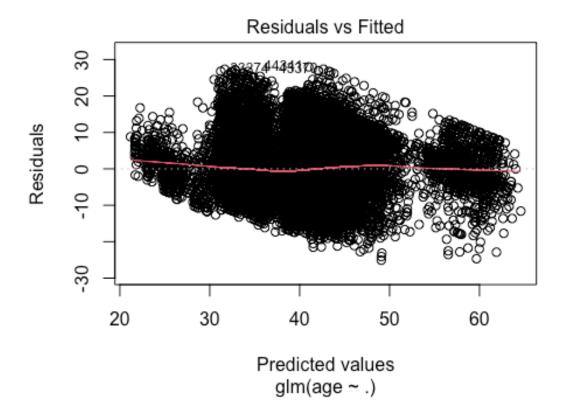
sample_i <- sample(1:nrow(bank1), .80*nrow(bank1), replace=FALSE)
train <- bank1[sample_i,]
test <- bank1[-sample_i,]
train1 <- bank1[sample_i,]
test1 <- bank1[-sample_i,]</pre>
```

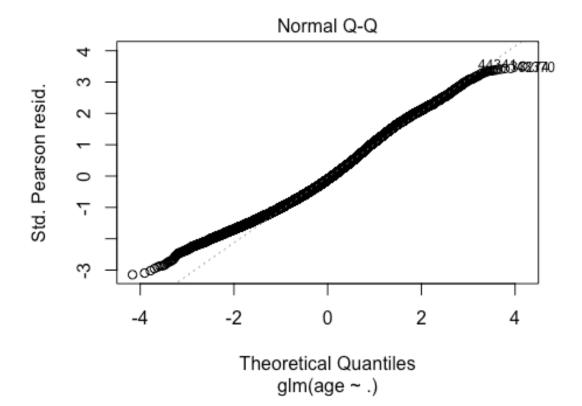
For classification algorithm, we will run a Logistical regression. Even though it is a regression, it is actually a classiciation algorithm.

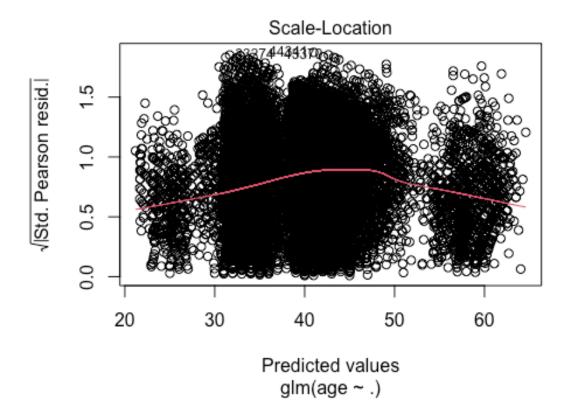
```
gg <- glm(age~., data = train)
summary(gg)

##
## Call:
## glm(formula = age ~ ., data = train)
##
## Deviance Residuals:</pre>
```

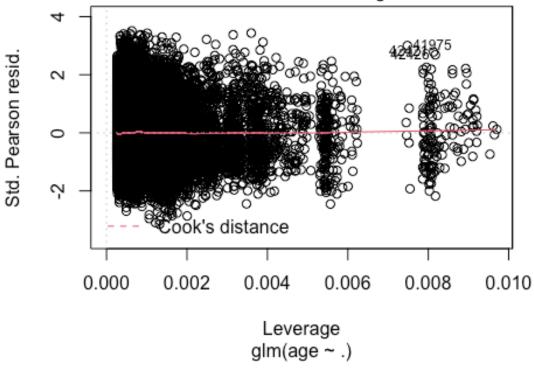
```
##
        Min
                   10
                          Median
                                         30
                                                  Max
## -25.0823
              -5.9086
                         -0.8489
                                    5.3417
                                              27.9973
##
## Coefficients:
##
                         Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                        4.680e+01
                                   2.941e-01 159.139 < 2e-16 ***
## jobblue-collar
                       -9.911e-01
                                               -5.855 4.82e-09 ***
                                   1.693e-01
## jobentrepreneur
                        1.508e+00
                                   2.846e-01
                                                5.299 1.17e-07 ***
                                                       < 2e-16 ***
## jobhousemaid
                        2.754e+00
                                   3.107e-01
                                                8.865
## jobmanagement
                                                7.474 8.01e-14 ***
                        1.422e+00
                                   1.902e-01
                                                       < 2e-16 ***
## jobretired
                                               54.799
                        1.460e+01
                                   2.664e-01
## jobself-employed
                        5.632e-01
                                   2.808e-01
                                                2.005
                                                        0.0449 *
                                               -5.052 4.39e-07 ***
## jobservices
                       -9.835e-01
                                   1.947e-01
## jobstudent
                       -9.244e+00
                                   3.473e-01 -26.620
                                                       < 2e-16 ***
                                                0.428
## jobtechnician
                        7.339e-02
                                   1.714e-01
                                                        0.6686
## jobunemployed
                                                1.099
                        3.260e-01
                                   2.966e-01
                                                        0.2717
## jobunknown
                        3.866e+00
                                   5.852e-01
                                                6.607 4.00e-11
                                                       < 2e-16 ***
## maritalmarried
                                   1.445e-01 -14.794
                       -2.138e+00
## maritalsingle
                                   1.581e-01 -60.747
                                                       < 2e-16
                       -9.605e+00
                                                       < 2e-16 ***
## educationsecondary -3.024e+00
                                   1.432e-01 -21.120
                                   1.802e-01 -24.223
                                                       < 2e-16 ***
## educationtertiary -4.365e+00
                                                        0.2012
## educationunknown
                                   2.597e-01
                                                1.278
                        3.319e-01
                                                       < 2e-16 ***
## balance
                        6.935e-04
                                   5.485e-05
                                              12.643
## housingyes
                                   1.067e-01 -19.705
                                                       < 2e-16
                       -2.103e+00
                       -1.168e-01
## loanyes
                                   1.215e-01
                                               -0.961
                                                        0.3365
## monthaug
                        1.347e+00
                                   2.236e-01
                                                6.025 1.71e-09 ***
## monthdec
                                                0.220
                        1.592e-01
                                   7.241e-01
                                                        0.8259
## monthfeb
                        3.761e-01
                                   2.572e-01
                                                1.463
                                                        0.1436
## monthjan
                        4.482e-01
                                   3.064e-01
                                                1.462
                                                        0.1436
## monthjul
                                   2.119e-01
                                                1.386
                                                        0.1658
                        2.936e-01
## monthjun
                        1.115e+00
                                   2.224e-01
                                                5.016 5.31e-07 ***
## monthmar
                                                0.042
                        2.088e-02
                                   5.029e-01
                                                        0.9669
## monthmay
                        1.706e-01
                                   1.940e-01
                                                0.880
                                                        0.3791
                                                5.604 2.12e-08 ***
## monthnov
                        1.352e+00
                                   2.413e-01
## monthoct
                        1.704e+00
                                   4.230e-01
                                                4.028 5.63e-05 ***
                                               -0.231
## monthsep
                       -1.072e-01
                                   4.640e-01
                                                        0.8173
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for gaussian family taken to be 63.64874)
##
##
       Null deviance: 3152156
                                on 32021
                                          degrees of freedom
## Residual deviance: 2036187
                                on 31991
                                          degrees of freedom
## AIC: 223907
##
## Number of Fisher Scoring iterations: 2
plot(gg)
```







## Residuals vs Leverage



```
pred1 <- predict(gg, newdata = test)

cor1 <- cor(pred1, test$age)
mse1 <- mean((pred1 - test$age)^2)

print(paste("MSE: ", mse1))

## [1] "MSE: 61.6497266522616"

print(paste("Corrleation: ", cor1))

## [1] "Corrleation: 0.595206875117885"</pre>
```

Not bad, but not good, we have a MSE of 61, and a correlation of 59.52 but almost 60. So we'll keep that in mind for later.

#Let's run our second algorithm kNN, and this time using test1 and train1.

```
test1$housing <- as.numeric(test1$housing)
train1$housing <- as.numeric(train1$housing)

test1$age <- as.numeric(test1$age)
train1$age <- as.numeric(train1$age)</pre>
```

```
test1$job <- as.numeric(test1$job)
train1$job <- as.numeric(train1$job)</pre>
test1$marital <- as.numeric(test1$marital)</pre>
train1$marital <- as.numeric(train1$marital)</pre>
test1$education <- as.numeric(test1$education)</pre>
train1$education <- as.numeric(train1$education)</pre>
test1$balance <- as.numeric(test1$balance)</pre>
train1$balance <- as.numeric(train1$balance)</pre>
test1$loan <- as.numeric(test1$loan)</pre>
train1$loan <-as.numeric(train1$loan)</pre>
library(caret)
## Loading required package: lattice
## Loading required package: ggplot2
library(lattice)
library(ggplot2)
knn fit <- knnreg(age~., data = test1, k = 5)
pred_knn <- predict(knn_fit, test1)</pre>
cor_knn <- cor(pred_knn, test1$age)</pre>
mse_knn <- mean((pred_knn - test1$age)^2)</pre>
print(paste("Correlation for KNN: ", knn_fit))
## [1] "Correlation for KNN: list(y = c(^3 = 33, ^5 = 33, ^20 = 33, ^21
= 28, `22` = 56, `28` = 52, `29` = 46, `30` = 36, `37` = 25, `40` = 37,
= 44, `49` = 55, `59` = 40, `63` = 57, `68` = 59, `72` = 31, `75` = 43, `78`
= 55, `91` = 42, `94` = 60, `96` = 36, `98` = 60, `102` = 53, `103` = 52,
`104` = 59, `109` = 59, `112` = 46, `116` = 44, `117` = 41, `118` = 33, `120`
= 57, `122` = 51, `126` = 33, `131` = 55, `132` = 32, `133` = 38, `141` = 53,
`149` = 43, `151` = 51, `158` = 60, `159` = 52, `176` = 53, `178` = 34,
\n`185` = 36, `191` = 51, `197` = 38, `203` = 44, `213` = 59, `220` = 39,
`226` = 48, `229` = 36, `236` = 45, `248` = 40, `249` = 39, `252` = 53, `258`
= 30, `270` = 40, `271` = 42, `274` = 56, `279` = 38, `281` = 50, `289` = 32,
`290` = 40, `295` = 34, `302` = 51, `304` = 36, `313` = 55, `317` = 36, `318`
= 51, `324` = 32, `333` = 30, `337` = 42, `341` = 41, `347` = 45, `350` = 55,
`354` = 36, `361` = 48, `362` = 42, `363` = 27, `372` = 38, `374` = 25, `379`
= 33, `390` = 58, `394` = 27, `400` = 47, \n`402` = 48, `405` = 52, `411` = 
32, ^{414} = 48, ^{421} = 49, ^{428} = 54, ^{432} = 42, ^{435} = 32, ^{446} = 51,
`451` = 50, `460` = 35, `462` = 39, `477` = 50, `481` = 51, `482` = 41, `486`
= 54, `489` = 47, `495` = 30, `504` = 29, `507` = 57, `512` = 34, `518` = 44,
= 27, `8696` = 34, `8698` = 26, `8718` = 29, `8722` = 38, `8728` = 34, `8729`
```

```
= 42, `8738` = 54, `8742` = 41, `8746` = 33, `8752` = 59, `8759` = 28, `8760`
= 29, `8767` = 29, `8780` = 34, `8783` = 29, `8784` = 26, `8789` = 22, `8801`
= 21, `8809` = 26, `8811` = 24, `8816` = 52, `8822` = 29, `8823` = 29, `8834`
= 32, `8835` = 36, `8836` = 47, `8839` = 40, `8843` = 57, `8847` = 36, `8848`
= 45, `8849` = 30, `8862` = 35, `8876` = 39, `8879` = 53, `8891` = 46, `8894`
## [2] "Correlation for KNN: 5"
## [3] "Correlation for KNN: age ~ job + marital + education + balance + housing + loan + month"
## [4] "Correlation for KNN: list()"
## [5] "Correlation for KNN: list()"
print(paste("MSE for KNN: ", mse_knn))
## [1] "MSE for KNN: 67.6595729200846"
```

This prints out a long data, but we can see that the mse is 67, adn the correlation is 5. kNN might not be the best sutated for this data.

Lets run a random forest and see our tree

```
library(randomForest)
## randomForest 4.6-14
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:ggplot2':
##
##
       margin
## The following object is masked from 'package:dplyr':
##
##
       combine
set.seed(1234)
tree <- randomForest(age~., data=test, importance = TRUE)</pre>
tree
##
## Call:
    randomForest(formula = age ~ ., data = test, importance = TRUE)
##
                  Type of random forest: regression
                        Number of trees: 500
## No. of variables tried at each split: 2
##
##
             Mean of squared residuals: 60.52472
##
                       % Var explained: 36.6
```

#### Ranking of algorithms

- 1) random Forest
- 2) Linear Regression
- 3) kNN

In this case as well, we have random Forest being top, because of the number of trees it can create. We can increase the number of tries, but 1 is sufficient to know that it performed well. The mean residuals. Lieanr regression also gave us very good number, as commented above, and kNN did give us a better MSE, however it was very messy to deal with. #the data for kNN was edited so it could fit in the pdf and not be long. The time it took for the kNN as well on such a large data also effected it perfomrance.

We were able to look at the age and loan amount for people and in this case the random forrest would be the best to analysize the data.

What we learned; EX: If people older age have higher balanace, then it is likely they would be approved for loans, whereas, a lower balance made it a risk for loans. It was defintely a good data to work with, the more we learn, the more we can work with.