

# Aditya Varshney | Jindal Stainless Limited

EDUCATION				
PGDM	Management Development Institute, Gurgaon	6.5/10.00	Top 20 Percentile	2020
B.E.	SGSITS INDORE, Mechanical Engineering	74.5%	Top 10 Percentile	2013
XII <sup>th</sup> (MPBSE)	Navyug Children Higher Secondary School, Gwalior, M.P.	82%	School Rank 3/60	2008
X <sup>th</sup> (MPBSE)	National Children High School, Gwalior, M.P.	79.8%	School Top 10/240	2006
PROFESSIONAL EXPERIENCE			128 months	
Jindal Stainless Limited		Senior Category Manager (Supply Chain & Sustainability)		(Aug '20 – Present)
Supply Chain Planning	<ul style="list-style-type: none"><li>Managed Rs. <b>25,000+ Cr</b> in annual budget planning and forecasting, supporting a profitability-based target strategy</li><li>Optimized RM supply for 3.1 MTPA steel operations using TOC, covering ferro alloys, aluminium, nickel &amp; copper scrap, coke, coal, and chrome ore.</li><li>Led Make vs Buy strategy for <b>\$50M/year</b> FeCr procurement.</li><li><b>Attained 90%</b> accuracy in budgeting and forecasting, ensuring precise financial planning and enhanced decisions</li><li>Led raw material substitution trials with R&amp;D, delivering <b>USD 1.2 Million</b> in annual cost savings.</li></ul>			
Sustainability	<ul style="list-style-type: none"><li>Conceptualizing the sustainable procurement using statutory disclosures BRSR, Responsible steel, DJSI, Ecovadis thereby achieving <b>Bronze medal (Ecovadis), DJSI (60 Score)</b></li><li>Contributed to carbon market initiatives through emission reduction and credit alignment.</li><li>Collaborated with Big 4 to calculate departmental Scope-1 carbon footprint, enhancing sustainability &amp; compliance initiatives</li><li>Identified Critical/Noncritical vendors using global standards for Sustainability disclosures.</li><li>Expert in ISO 20400, GRI, SASB, UN SDGs, and TCFD-aligned procurement practices.</li></ul>			
Projects	<ul style="list-style-type: none"><li>• <b>Sustainability:</b> Utilized <b>4.88%</b> of waste sludge within the facility, leading to a reduction of <b>154.44 MT CO2</b> emissions</li><li>• <b>Lead Time Optimization:</b></li><li>• <b>Global Optimizer:</b> Developed the Linear Programing Model for RM blend optimization across diverse geographies with the annual savings of 32 Million USD annually</li><li>• Developed the Logistics model centered around HUB &amp; SPOKE &amp; Cost Incentive methodology with a savings of <b>Rs. 11.00 Cr/month</b></li><li>• Collaborated with MBB to develop <b>Value-in-Use</b> model, optimizing material allocation for both units of JSL</li><li>• <b>Lead Time Optimization:</b> Analyzed the entire Import &amp; Domestic Supply Chain for the bottle neck evaluation by developing multiple dashboards and MIS, thereby saving 4 million USD</li><li>• <b>SAP ISM Implementation:</b> Central coordinator for the implementation of Intelligent spend management, causing saving of 5 million USD</li><li>• Partnered with a Belgian consulting firm to <b>conceptualize Digital Twin</b> of production unit for <b>process optimization</b></li></ul>			
Recognition	<ul style="list-style-type: none"><li>• Awarded <b>Star Award</b> by COO, competing with <b>8000+</b> employees, for Exceptional Performance, Role model behavior &amp; contribution towards business goals (Increased profitability and project initiatives)</li><li>• Rated <b>A+ (Top 5% percentile)</b> in 2023 and <b>A</b> (Top 20% percentile) from 2021,22,24 at JSL performance ratings</li><li>• Fastrack promotion to Senior Manager in <b>2.6 years</b> of service, against the company average of <b>6.20 years</b></li></ul>			
Vedanta Limited		Assistant Manager (Supply Chain, Planning & Operations)		(July '13 – Mar '19)
Supply Chain, Planning & Operations	<ul style="list-style-type: none"><li>• Saved USD 8 Cr by deploying “Autocrate Mechanism in SAP” thereby preventing the Stock out problem</li><li>• Asset Optimization auditor (HZL, BALCO, CAIRN) uncovering <b>USD 1.2 million</b> in potential cost savings &amp; improving asset utilization by <b>18%</b></li><li>• Developed <b>data visualization dashboards</b> like Critical Inventory, Budget Variance, and Lead Time Indicators</li><li>• Executed Vedanta’s <b>digital transformation journey</b>, overseeing UAT during SAP S/4 HANA implementation</li><li>• Achieved a 96% OEE a business target monitored centrally by the Vice Chairman himself, thereby generating potential cost saving of 72 Cr+ annually.</li><li>• Compiled <b>Monthly MIS Reports</b>, presenting data-driven insights to senior leadership, which supported the <b>successful execution of 5 key strategic initiatives</b>, driving a <b>10% increase in operational efficiency</b>.</li></ul>			
Recognition	<ul style="list-style-type: none"><li>• <b>Bagged PAR EXCELLENCE</b> award among 500+ teams in Quality Circle category, NCQC MYSORE 2017-18</li><li>• Awarded <b>Youngest Best Employee &amp; Safety Star</b> by COO &amp; HR Head in 2014</li><li>• Rated <b>Excellent</b> in both training and probation out of the batch of 70 GET's in 2013-14</li><li>• Awarded <b>STAR</b> award for the exemplary performance in the designing Global Optimizer in 2021-22.</li></ul>			
Certifications & Key Skills				
Certifications	<ul style="list-style-type: none"><li>• Lean six sigma green belt certified by KPMG</li><li>• IIFT Certified in International business &amp; Strategy</li><li>• Certificate in AI enabled Supply Chain by NITIE</li></ul>			
KEY SKILL	<ul style="list-style-type: none"><li>• Project Management</li><li>• Market Research</li><li>• Stakeholder Management</li><li>• Supply Chain Management</li></ul>	<ul style="list-style-type: none"><li>• International Trade</li><li>• eSourcing &amp; Procurement</li><li>• Inventory Management</li><li>• Vendor Management</li></ul>	<ul style="list-style-type: none"><li>• Category Management</li><li>• Cost Optimization</li><li>• ESG</li><li>• Contract Management</li></ul>	
EXTRACURRICULAR ACTIVITIES				
Racing Team SGSITS Indore	Participated in BAJA SAE INDA and won <b>Best design and Pride of Indore award</b>			2011
Hobbies	Cooking, Playing with Kids			