

Project management assignment - Jung Typology test and self-reflection

The result of the Jung test (Ref. <http://www.humanmetrics.com>) is given below: Personality type: ENTJ

Extravert(38%) iNtuitive(22%) Thinking(6%) Judging(34%)

- You have moderate preference of Extraversion over Introversion (38%)
- You have slight preference of Intuition over Sensing (22%)
- You have slight preference of Thinking over Feeling (6%)
- You have moderate preference of Judging over Perceiving (34%)

The ENTJ personality type have the following characteristics which I can easily reflect on the way I deal with a situation whether in a group or while leading a team. ENTJs have a natural tendency to marshal and direct. This may be expressed with the charm and finesse of a world leader or with the insensitivity of a cult leader. The ENTJ requires little encouragement to make a plan. This is something I believe is the core of my character. The ability to lead a team comes naturally and this coupled with the ability to set things in perspective, command attention and then direct the team constructively through the lifecycle of the project makes me a natural project management material.

“ENTJs are often "larger than life" in describing their projects or proposals. This ability may be expressed as salesmanship, story-telling facility or stand-up comedy. In combination with the natural propensity for filibuster, our hero can make it very difficult for the customer to decline” [1]. This ability I believe comes in handy while dealing with both internal and external customers. The ability to present a situation, proposition in the most effective manor to seek support has been a train which has helped me personally in the industry and this I believe will come in handy while leading a project team as a project manager.

“ENTJs are decisive. They see what needs to be done, and frequently assign roles to their fellows. Few other types can equal their ability to remain resolute in conflict, sending the valiant (and often leading the charge) into the mouth of hell. The ability to keep calm in trivial situations is another trait that has helped to save the organization or the team I worked with in delicate situation” [1]. This trait would come in handy while dealing with complex, dynamic and troubled project situations. In an uncertain situation the team

always looks at the leader for direction and installing confidence and my decisive attitude and ability to remain calm in tough demanding situations will enable me to work with any project team and deal with the complexity and dynamic environment of a project.

An ENTJ's interest in learning a subject lies in the answer to the question "Will this help me solve a problem?" If the answer is yes, the more thoroughly and extensively they can learn how, the greater the ENTJ's interest in the given topic, and the greater their desire to apply what they learn. Their interest in studying something is driven both by the desire to learn about ideas of popular interest, as well as by the need to find practical solutions to pressing problems [1]. This is another trait that is key to a project manager's success and will enable me to engage in self-learning in addition to encouraging the team members to imbibe continuous learning into the culture. Every individual values the importance of learning and thus a project manager could play a constructive role in team's development by encouraging learning. ENTJs respect and maintain the manners and order accepted in their circle. They may often come across as demanding, but as a rule, not when it comes to minor issues. ENTJs are ready to share their opinion with those around them and to find out theirs. At the same time, they often strive to ensure that their opinion be the one recognized as the right one. Their objective, business-like, confident and at times bossy conversation style can be upsetting to people of a more feeling type or result in counteraction on the part of others who are also disposed toward leadership. A trait that will enable me to work with teams effectively while maintain an optimal channel of communication.

The ability to find a common ground with people will enable me as a project manager to work closely with teams and key stakeholders. The ability to link the communication with facts and back judgement and strategies with statistics will enable me to reason out of challenging situations. All in all these traits will enable me to delivery my duties as a project manager, lead the project teams, interact and manage stake holders and deliver the project as per the scope, time, cost and desired quality standards. A good project manager leads with example and is a leader, the traits of an ENTJ personality type truly mirrors the one desired for an Ideal project manager and I am confident to prove it in the industry.

Reference – 1) <http://www.humanmetrics.com>