# VARUN DESHMUKH

Atlanta, GA | +1 774-262-9288 | [varun.s.deshmukh@gmail.com](mailto:varun.s.deshmukh@gmail.com) | [Trailblazer](#)

## Education

### *Bachelor of Engineering (Computer Science) |2007*

Sinhgad College of Engineering, Pune University.

## Certifications & Credentials

- [Salesforce Certified Sharing and Visibility Architect](#)
- [Salesforce Certified Platform Developer I](#)
- [Salesforce Certified Administrator](#)
- [Salesforce Trailhead Ranger](#)
- Certified Java Programmer (SCJP)
- Oracle Certified Associate (OCA)

## Experience

### *Workday*

*Senior Engineer | Sep 24 – Present*

- Designed and implemented customized **Conga CLM** Salesforce solutions to meet business requirements.
- Led a team of developers and admins, offshore and onsite.
- Worked with business users and cross functional teams to implement new contracting entities for Workday's multiple global locations.
- Worked on implementing and supporting the Legal Case Management project to move ServiceNow cases for legal into Salesforce.

### *FICO*

*Senior Engineer | Dec 13 – Sep 24*

- Designed and implemented customized Salesforce solutions to meet business requirements.

- Led a team of developers and admins to deliver high-quality Salesforce solutions within the given timeline and budget.
- Effectively managed project timelines and resources to achieve desired outcomes.
- Conducted thorough analysis of business requirements and recommended solutions to improve Salesforce functionality and user experience.
- Received multiple **SPOT awards** from peers.
- Developed and maintained custom Salesforce applications, including **Apex**, **SOQL**, **Visualforce pages**, and **Lightning Web Components**.
- Worked on **Sales Cloud** and **Experience Cloud** (Customer and Partner Communities)
- Led the implementation of a Salesforce **DevOps** process, incorporating version control with **GitHub**, automated builds using **Salesforce CLI**, and continuous integration via **GitHub Actions**
- Created and maintained **custom objects**, **fields**, **flows**, **validation rules**, **process builder**, and **approval processes** to meet business requirements.
- Worked closely with stakeholders to understand their needs and **provided training** and support to ensure successful adoption of Salesforce solutions.
- Collaborated with cross-functional teams, including sales, marketing, and customer service, to gather requirements, identify pain points, and implement solutions to improve overall business operations.
- Designed and implemented robust integration patterns to ensure efficient and reliable data using **Oracle Integration Cloud (OIC)**. Integrate **Oracle EBS**, ServiceNow, **Salesforce**, **Oracle CPQ** using OIC.
- Utilized **Streaming API** to enable real-time integrations, developed custom **RESTful** web services in Apex, leveraged **Tooling API** to develop a dependency analysis application.
- Worked on project to send messages to **Microsoft Teams** channels from Salesforce.
- Worked on Microsoft **Sharepoint Graph APIs** to build sharepoint files integration with Salesforce, **Workday** and **DocuSign**.
- Developed **batch and scheduled jobs** for high volume processing.
- Created and maintained technical documentation and provided regular progress reports to senior management.
- Worked on creating and maintaining synchronization tasks in **Informatica Cloud**.
- Worked on **Snowflake** and **AWS** Integration.
- Working on **Conga CLM** implementation project

## Orasys LLC

*Analyst Programmer | Jul 13 - Dec 13*
- Worked on Oracle EBS 11.5.10 to R12 12.1.6 version upgrade for the client.

- Doing gap analysis for the upgrade project.
- Developing custom OAF applications.
- Retrofitting customizations in upgrade project.
- Worked on Java Concurrent programs.
- Worked on new enhancements to the Customer update page.

## Tieto India

*Senior Software Engineer | Mar 12 - Jun 13*

- Worked on support and enhancement project in Oracle HRMS for the client.
- Supported modules like Compensation, OTL, Absence, Self Service in Oracle HRMS.
- Designed and developed changes in Telenor Development Plan (TDP) which is a custom OAF application for the client.
- Designed and developed change requests involving Oracle Alerts.

## Atos India

*Software Engineer | Oct 10 - Mar 12*

- Worked on Oracle EBS R12 upgrade project.
- Trained 3 junior resources in OAF.
- Customized iProcurement pages to add required functionality.
- Worked on multiple PL/SQL concurrent programs.
- Worked on VO and Controller extensions, designed and developed custom OAF pages for Sub Contractor Insurance details.
- Worked on Multilingual customizations.
- Created technical design (MD70) and Installation Instruction (MD120) documents for the client.

## Fujitsu India

*IT Consultant | Jul 07 - Oct 10*

- Designed java servlets-based application responsible for communication between Oracle Apps and SAP based systems of client's customers.
- Worked on XML schemas, XML parsing in Java.
- Worked on PL/SQL object types, JAXB tool for parsing and generating XMLs and XSLT transformations.
- Worked on customizing Create Quote JSP page.
- Designed and Implemented Life Fitness – UPS (United Parcel Service) integration project.