

VARUN JAIN

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<https://varunj166.github.io/portfolio>

EXPERIENCE

Electronic Day-Trading, Toronto, ON

January 2015 – July 2018

Proprietary Equity Trader

- Developed a viable trading strategy for listed equities on the NASDAQ and NYSE
- Leveraged the power of Excel VBA to uncover trading opportunities among thousands of stocks
- Underwent considerable trial and error to arrive at a final deployable strategy

Ikea Canada, Toronto, ON

March 2014 – October 2015

Customer Service Representative

- Assisted customers on the sales floor by resolving their issues and offering information about Ikea's products
- Used Ikea's internal network to monitor inventory and rearrange floor space based on changes in inventory
- Delivered a high quality customer experience in the high-pressure environment of an Ikea retail store

Telus Corporation - Mobility, Toronto, ON

January 2011 – December 2012

Loyalty and Retention Specialist, Customer Service

- Tasked with resolving a variety of escalated client issues in an inbound/outbound call-centre environment
- Negotiated service contracts so as to satisfy the needs of clients while protecting Telus' business needs
- Met and exceeded key performance indicators, earning the company's "Leading Star" award for Q3/Q4 2011, which is awarded to the highest performing agents as measured by company-defined metrics

Just Energy Group Inc., Toronto, ON

June 2009 – July 2010

Independent Contractor (outside sales), Commercial Services

- Prospected and secured new business through door-to-door sales to commercial and industrial clients
- Became seasoned at all aspects of the sales interaction, including objection handling, posing leading questions, conveying urgency and credibility, assuming the sale, and ultimately securing the sale
- Developed a strong sales record in a highly competitive and independent environment

Equity Trading, Toronto, ON

2004 – 2009

Proprietary Equity Trader

- Assisted in the creation of a viable technical analysis trading strategy for equities on the NASDAQ and NYSE
- Gained exposure to electronic trading and money management platforms, including CyberTrader and eSignal
- Continually overcame obstacles as they presented themselves through extended trial and error processes

EDUCATION

McGill University, Montreal, QC

2004 – 2008

- Bachelor Of Arts, earned May 2008
- Dual concentration in Economics and Political Science
- Program highlights: Microeconomic Theory, Macroeconomic Theory, Government and Politics: Developed World, Money and Banking, Government Policy Towards Business, U.S. Government and Politics, Calculus, Linear Algebra

Earl Haig Secondary School, Toronto, ON

1999 – 2003

- Obtained the Ontario Secondary School Diploma, June 2003
- Achieved an academic average of 92% in senior year

SKILLS AND INTERESTS

- HTML5, CSS3 + SASS, Javascript (including ES2015+), Typescript, jQuery, NodeJS + Express, React + Redux, NoSQL (MongoDB), SQL (MySQL), Java SE 11, Android development (beginner)
- Git, Linux terminal, object oriented and functional programming, automated testing, CI/CD, design patterns
- Highly developed written and oral communication skills
- Highly developed comprehension and analytical abilities
- Initiative, leadership, creativity, problem solving, accountability, and teamwork
- Economics, politics and world events, music production, fitness and nutrition, soccer, volleyball