

# Param computerS

# **Empowering Minds, Transforming Futures**

Mastering Digital Marketing for Professionals

In today's digital age, understanding digital marketing is essential for professionals across all industries. This comprehensive course will equip you with the necessary skills and knowledge to navigate the ever-evolving digital landscape successfully.

# What you'll learn:

- Understand the fundamentals of digital marketing
- Develop effective digital marketing strategies
- Implement various digital marketing techniques
- Analyze and optimize digital marketing campaigns
- Stay ahead of the competition in the digital realm

# Skills you'll gain:

- Strategic thinking in digital marketing
- Social media marketing proficiency
- Search engine optimization (SEO) knowledge
- Content marketing expertise
- Digital analytics understanding

#### **Detailed Course Outline:**

#### 1. Module 1: Introduction to Digital Marketing

- o Understanding the digital marketing landscape
- o Differentiating between traditional and digital marketing
- Key concepts and terminology in digital marketing

#### 2. Module 2: Developing a Digital Marketing Strategy

- Defining goals and objectives
- o Identifying target audience and channels
- o Creating a comprehensive digital marketing plan

#### 3. Module 3: Social Media Marketing

- Leveraging different social media platforms
- Creating engaging content for social media
- Measuring social media ROI

## 4. Module 4: Search Engine Optimization (SEO)

- Understanding the basics of SEO
- On-page and off-page SEO techniques
- o Conducting keyword research and analysis

## 5. Module 5: Content Marketing

- o Crafting compelling content for digital platforms
- Content distribution strategies
- o Content optimization for SEO and user engagement

## 6. Module 6: Email Marketing

- Building an email marketing strategy
- o Creating effective email campaigns
- Analyzing email marketing metrics

# 7. Module 7: Digital Advertising

- o Exploring different digital advertising options
- Setting up and managing digital ad campaigns
- o Tracking and optimizing ad performance

### 8. Module 8: Analytics and Optimization

- Introduction to digital analytics tools
- o Interpreting analytics data for decision-making
- o Implementing optimization strategies based on analytics insights

Course Title: Certificate in Digital Marketing

Course Duration: 4 + (2) Months

Course Fee: Rs. 14999/- (Rs 24999/- incl. Web Designing + Job Assistance)