

# VARUN MEDAPPA

## CONTACT

 varunfer@gmail.com

 New York, NY

## Skills

### Languages

- Python
- Bash
- Pytorch
- Tensorflow
- SQL

### Platforms

- AWS
- Databricks
- GCP

## Accolades

- 2021 Best AI project award at a Vista-organized hackathon
- Patent for Multimodal Classification : <https://patents.justia.com/patent/12217493>

## Education

### Bachelor of Engineering, Industrial Engineering

R. V. College Of Engineering

### Master of Science, Operations Research

Columbia University

## PROFESSIONAL SUMMARY

Data Science Leader with 9+ years delivering production ML across multimodal Audio/Video, applied GenAI, misinformation detection, machine translation, and ads attribution. Hands-on leader and founding member of IAS Multimodal ML team whose algorithms power ~\$150M in annual revenue (~30% of company) with 34% YoY growth.

## EXPERIENCE

### Integral Ad Science | New York, NY | 2019 - Present

#### Staff Data Scientist - Applied Gen AI Team

- Served as the interim manager of the Innovation team, managing 8 FTE across ML research, ML engineering, Dev Ops, Model deployment strategies.
- Led PEFT/LoRA adoption for A/V deepfake detection, slashing compute ~80% and boosting experiment throughput ~3x without degrading performance.
- Pitched, designed, and shipped an internal python package for multimodal video retrieval and labeling pipeline (text/image/video embeddings + vector index, ANN search) that routes only positive matches to VLM/LLM, cutting production labeling cost and turnaround by 99.5% with high-precision outputs.

#### Senior Data Scientist - Media Classification Team

- Founding member of the Innovation/Media Team at IAS. Developed a custom Brand Safety Multimodal Video Classification product built using Tensorflow and deployed on ECS Fargate, which processes 40 years of video and 3 trillion impressions per year across multiple social media platforms (TikTok, YouTube, Meta, Twitter). This powers our social suite that brings in 150 million dollars of revenue (30% of company revenue) and is growing YoY at 34% (Patent approved : <https://patents.justia.com/patent/12217493>)
- Directed the end-to-end development and deployment of a Misinformation Detection initiative, utilizing advanced multimodal and distilbert models extended for longer token length classification to identify false themes in 22 Million+ videos per day

#### Data Scientist - Media Classification Team

- Developed a pseudo-labeling pipeline that reduced Machine Learning Model Development costs by over 90% across 12 Unsafe Brand Safety and 37 Contextual video categories by fine tuning vision language models using SigLIP and Vicuna.
- Led a team to generate synthetic Twitter data with large language models (GPT-Neo), enhancing our Brand Safety classifier's Precision by 49%.
- Developed custom machine translation models using OpenNMT for 42 language pairs, translating 75 trillion characters annually and reducing costs by 67% of our core contextual classification pipeline

#### Associate Data Scientist - Incrementality/Lift team

- Supported development of an Online Conversion Lift pipeline which ingested 8 billion impressions per day and attributed the cause and effect on conversion rates of advertisement campaigns

### Capillary Technologies | Bangalore | 2016-2017

#### Business Analyst

### Mu Sigma | Bangalore | 2015-2016

#### Data Scientist