Daniel Varvara

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Personal statement

I’m an ambitious problem solver with a natural passion for coding, heart for art and science. I am thorough and focused in everything I do with a keen interest in all web development technologies. I have a sharp eye for details and ready to go the extra mile.

Key Skills

* HTML, CSS, SASS, JavaScript, JSON, Nodejs, Pug/Jade, Gulp, CLI, Git, Github
* Microsoft Office, Word, PowerPoint
* Excellent communication skills, both written and verbal
* Motivated by high results
* Good interpersonal skills
* Working well within a team as well as on my own
* Professional and resilient
* Excellent organisational and prioritisation skills
* Experienced working with and exceeding targets
* Multilingual: English; Italian; Romanian (fluent)
* Full UK driving licence

Portfolio

Responsive CV website (completed)

This is a responsive user friendly interface project mainly for mobile

<https://varvarasd.github.io/cool-cv/>

Responsive Blog (under construction)

This is a responsive blog which will get 100/100 score on Google pagespeed insights

<https://varvarasd.github.io/quick-blog/>

Employment History

Junior Web Developer at Bitbee Ltd, London

(october 2016 – present)

* writing based on design, testable, efficient code by using best web development practices
* building simple websites from pdf and psd all the way to completion from the bottom up, fashioning everything from the home page to site layout and function using HTML, CSS, SASS, JavaScript, JSON, Nodejs, Pug/Jade, Gulp, Git, Github
* integrate based on designs and requirements tables, forms, dropdown menus, mega menus for small and large projects

Lettings Consultant at Citiquays Estate Agents , Poplar, London

(september 2015- october 2016)

* taking and arranging property viewings efficiently
* making sure all clients are referenced and checked in the filing process prior the contract
* negotiating and closing new offers and contracts
* selling all company services strongly and ethically
* online touting and canvassing for new clients on social media
* solve any customer enquiries, or liaise with the competent partners for the relevant raised issues
* keeping records of all activity and improving the possible client database
* company car and phone in care

Assistant Manager, The Bella Vita Restaurant, Broadway Market, London

(april 2013 – september 2015)

* staff management, training and recruiting
* creating the working rota efficiently to fit the business requirements financially and the client professionally
* stock keeping and daily ordering of goods
* assist with menu creation and weekly specials
* taking bookings and managing turning times
* table and bar service
* developing recurring business by maintaining meaningful relationships with the customers
* ensure that guests have a good time at the restaurant and look immediately into any complainants they might have
* food and wine matching and guiding guests throughout their restaurant experience

Account Manager, SC CUB INTERNATIONAL SRL, Constanta, Romania

(March 2008 – June 2009)

* managing company accounts in the two of the most popular summer resorts in Romania: Eforie Nord and Eforie Sud
* meeting or exceeding targets whilst maintaining a great and professional relationship with all our clients
* canvas the area for new accounts
* in charge of closing and opening accounts
* making sure the delivery meets the company requirements
* creating business plans for prominent clients under Area Management supervision
* gathering market and client information
* using company deals efficiently in order to overtake competition
* in charge of payments and invoicing
* dealing with large amounts of money daily
* achieving 70% increase in clients recruitment and doubling sales compared with previous year
* company car in care
* company phone in care
* company stock&order pad in care

General Manager –Bar and Club Hangout, Constanta, Romania

(May 2005 – February 2008)

Education

Css-tricks.com, Udemy.com, Stackoverflow.com, W3schools.com, Freecodecamp.com

(2015 – to present)

BTEC HND in Business and Management at AA Hamilton College London

(2011 – 2013)

**High School Technical Energy (Specialization: Technician electronics Romania)**

(1998-2002)

**Hospitality and catering certificate**

(2006 – 2007)

**National School and College of Arts 'Queen Marie', Constanta, Romania**

(1991-1999)

References are available upon request.