

**Form of Statement of Work  
To Master Services Agreement  
Between Varvet KB and Trove**

**Dated 31 July 2025**

**Project Summary**

This engagement aims to validate and extend the work from earlier phases by translating strategic and design outputs into a functional product. It covers two key phases: Technical Exploration and iterative Build Sprints. Together, these phases translate strategic and design work into a functional product. Technical Exploration focuses on validating key assumptions and laying the groundwork for implementation. The Build phase delivers the actual product through iterative sprints.

**Scope and Schedule**

This Statement of Work (SOW B) outlines the collaboration between Varvet and Trove for the following phases:

- Technical Exploration
- Build (8 sprints)

Technical Exploration will identify architectural needs, assess risk, and align the implementation plan with design outputs. The Build phase will span eight sprints (each two weeks long) and focus on delivering a usable product incrementally.

The work will begin in October 2025 and continue through March 2026. Phases may run partially parallel alongside remaining design work and BAS ID deliverables. Varvet will work closely and iteratively with Trove throughout the process.

This SOW outlines an initial delivery scope. Depending on evolving priorities, additional sprints may be added under a separate SOW or amendment.

**Project Team and Allocation**

The Technical Exploration & Build phases will be delivered by:

- Simon Zeeck – Product Manager
- Jens Lindman – UI Designer
- Kim Burgestrand – Developer
- Adam Bergman – Developer

## Commercials

### Technical Exploration

Role	Days	Standard Rate	Discounted Rate (20%)	Total
Developer (Kim)	5	10,000 SEK	8,000 SEK	40,000 SEK
Developer (Adam)	5	10,000 SEK	8,000 SEK	40,000 SEK
PM (Simon)	3	12,000 SEK	9,600 SEK	28,800 SEK
			<b>Subtotal:</b>	108,800 SEK

### Build (8 sprints)

Role	Days	Standard Rate	Discounted Rate (20%)	Total
Developer (Kim)	80	10,000 SEK	8,000 SEK	640,000 SEK
Developer (Adam)	80	10,000 SEK	8,000 SEK	640,000 SEK
UI Designer (Jens)	40	11,000 SEK	8,800 SEK	352,000 SEK
PM (Simon)	40	12,000 SEK	9,600 SEK	384,800 SEK
			<b>Subtotal:</b>	2,016,800 SEK

All rates reflect a 20% partnership discount from Varvet's standard pricing.

Total: 2,124,800 SEK

## Payment Terms

All time will be invoiced monthly in arrears based on the actual time reported by the Varvet team.

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Date

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Date

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Client signature

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Company signature

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Name

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Name